DEVELOPMENT

THE INTERNATIONAL GUIDE TO INDUSTRIAL PLANNING AND EXPANSION

SSHB

SIXTH

SSHB

SSHB

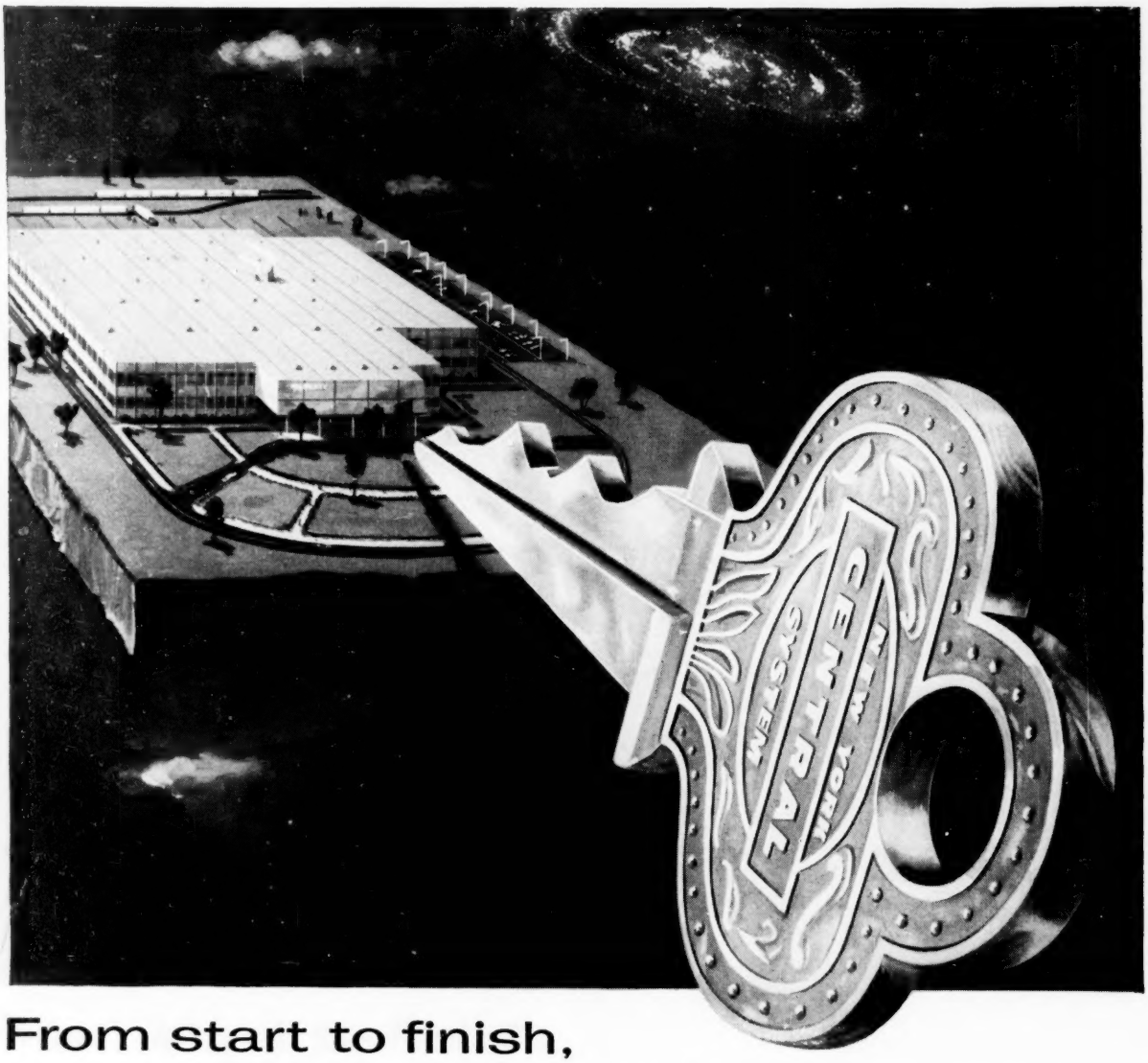
SSHB

SSHB

COMPLETELY REVISED

SSHB

UNIVERSITY MICROFILMS
313 NORTH FIRST ST.
ANN ARBOR, MICH.
ID
6



From start to finish, the New York Central will create your new plant with **Operation Turnkey!**

Whether your business is large or small, the Central's "Operation Turnkey" will handle all your new plant problems – from helping arrange finances to handing you the key to your new front door.

"Turnkey" services are described in a new sixteen page booklet just published by the Central. This booklet explains how every "Turnkey" arrangement is tailored to your company's specific needs – from site location to terms of occupancy. It tells how "Turnkey" serves companies that don't need a whole building – or who need to be near related industries. Send for this free booklet and find out how "Operation Turnkey" on the "Road to the Future" can be a giant step on *your* company's road to the future.

NEW YORK CENTRAL SYSTEM

ROAD TO THE FUTURE

Take that important step forward – send your name and address to: O. W. Pongrace, Director of Industrial Development, Dept. "D", New York Central, 466 Lexington Avenue, New York 17, N. Y. Ask for "Operation Turnkey" booklet.

INDUSTRIAL

DEVELOPMENT

AND MANUFACTURERS RECORD

VOLUME 130 · OCTOBER 1961 · NUMBER 11

EDITORIAL ADVISORY BOARD

SAM BODDY, JR., President Western States Council for Economic Development, Olympia Wash.; ROBERT E. BOLEY, Secretary, Industrial Council, Urban Land Institute, Washington, D. C.; FREDERICK W. COLEMAN, III, Exec. Vice President, Society of Industrial Realtors, Washington, D. C.; W. BARTLETT CRAM, President, Northeastern Industrial Developers Assoc., Bangor, Maine; J. HUBER DENN, Secretary, American Industrial Development Council, Inc., Newark, Del.; ANDREW R. EVANS, Director of Real Estate, Westinghouse Electric Co., Pittsburgh; CHARLES L. HAMMAN, Director, Institute Development, Stanford Research Institute, Stanford, Calif., J. C. INGRAM, President, Pacific Northwest Industrial Development Council, Vancouver, B. C.; R. E. JOHNSON, Economist and Actuary, Western Electric Co., New York; K. C. LEWIS, Vice President, American Railway Development Assoc., Albany, N. Y.; PAUL MENK, Exec. Vice President, Assoc. of State Planning and Development Agencies, Washington, D. C.; PAUL W. MILLER, President, Southern Industrial Development Council, Atlanta, Ga.; TEODORO MOSCOSO, Ambassador to Venezuela, Caracas, Venezuela; FRANK W. MUELLER, Chamber of Commerce of the United States Washington, D. C.; DENNIS O'HARROW, Exec. Vice President, American Society of Planning Officials, Chicago; MELVIN PEACH, Manager, Industrial Dept., New England Council, Boston; J. W. POCHOMIS, Sr. Engineer, E. I. duPont Co., Wilmington, Del; OTTO PONGRACE, Director of Area Development, New York Central System, New York; A. E. REDMAN, Secretary, National Industrial Zoning Council, Columbus, Ohio; STUART PARRY WALSH, Director, Industrial Planning Associates, San Francisco; CARL D. WILKINS, President, Great Lakes States Industrial Development Council, Chicago; FRANK L. WILLIS, Treasurer, Eberhard Faber, Inc., Wilkes-Barre, Pa.

STAFF

H. McKinley Conway, Jr. ..... Editor and Publisher
Ronald K. Hill ..... General Manager
Evan Armstrong, Jr. ..... Managing Editor & Art Director
Frank H. Stedman ..... Senior Editor
Bernard A. McIlhany ..... Assistant Editor
Valerie Davison ..... Production Assistant
M. L. Greenhut ..... Consulting Editor
Malcolm H. Harris ..... Senior Regional Coordinator
Robert E. Bowersock ..... Regional Coordinator
James L. Dodd, Jr. ..... Regional Coordinator
Mollie Mackin ..... Advertising Assistant
Stan L. May ..... Business & Circulation Manager
Elizabeth Edwards ..... Business Assistant
Ruth Hutchings ..... Business Assistant

OFFICES and REPRESENTATIVES

HEADQUARTERS: All inquiries and material concerning advertising in the United States and Canada should be directed to the headquarters office — Advertising Department, 2592 Apple Valley Road, Atlanta 19, Georgia.

EUROPE: LONDON, ENGLAND — H. Silver and A. E. White, Representatives, International Graphic Press Ltd., 2 Dyers Building, Holborn, phone HOLborn 8088. HAMBURG, WEST GERMANY — H. Braumueller, Representative, International Graphic Press, Ltd., Buero Hamburg, Karlstrasse 34, Hamburg 22, West Germany.

CONTENTS

4 **Getting the Most From the Handbook** · Here is a guide to maximum utilization of this year's Handbook.

6 **Master List of Location Factors** · A check list of over 750 factors to consider when site selecting.

16 **Facilities Planning at The Martin Company** · Requirements of space-age firm delineated by planning specialist Gerald P. Gaffney.

20 **Uniform Data For Comparing Communities** · Unique method developed by ID's staff for evaluating communities equitably.

28 **ID Bibliography** · Annual cumulative index of articles and surveys which have appeared in INDUSTRIAL DEVELOPMENT.

41 **1962 Site Selection Handbook Listings.** · Completely revised guide to active development organizations, listed alphabetically by city in each state and province.

Alabama	41	Massachusetts	101	Tennessee	171
Alaska	46	Michigan	109	Texas	174
Arizona	46	Minnesota	112	Utah	179
Arkansas	46	Mississippi	116	Vermont	180
California	49	Missouri	118	Virginia	182
Colorado	60	Montana	124	Washington	186
Connecticut	62	Nebraska	124	West Virginia	190
Delaware	66	Nevada	126	Wisconsin	191
District of Columbia	66	New Hampshire	126	Wyoming	193
Florida	66	New Jersey	127	Puerto Rico	194
Georgia	76	New Mexico	132	Alberta	195
Hawaii	80	New York	133	British Columbia	196
Idaho	80	North Carolina	141	Manitoba	196
Illinois	81	North Dakota	147	New Brunswick	198
Indiana	85	Ohio	147	Newfoundland	198
Iowa	87	Oklahoma	155	Nova Scotia	198
Kansas	89	Oregon	158	Ontario	198
Kentucky	90	Pennsylvania	160	Prince Edward Isle	202
Louisiana	94	Rhode Island	167	Quebec	202
Maine	97	South Carolina	168	Saskatchewan	284
Maryland	100	South Dakota	170		

208 **Advertising Index and Reader Service Reply Card.**

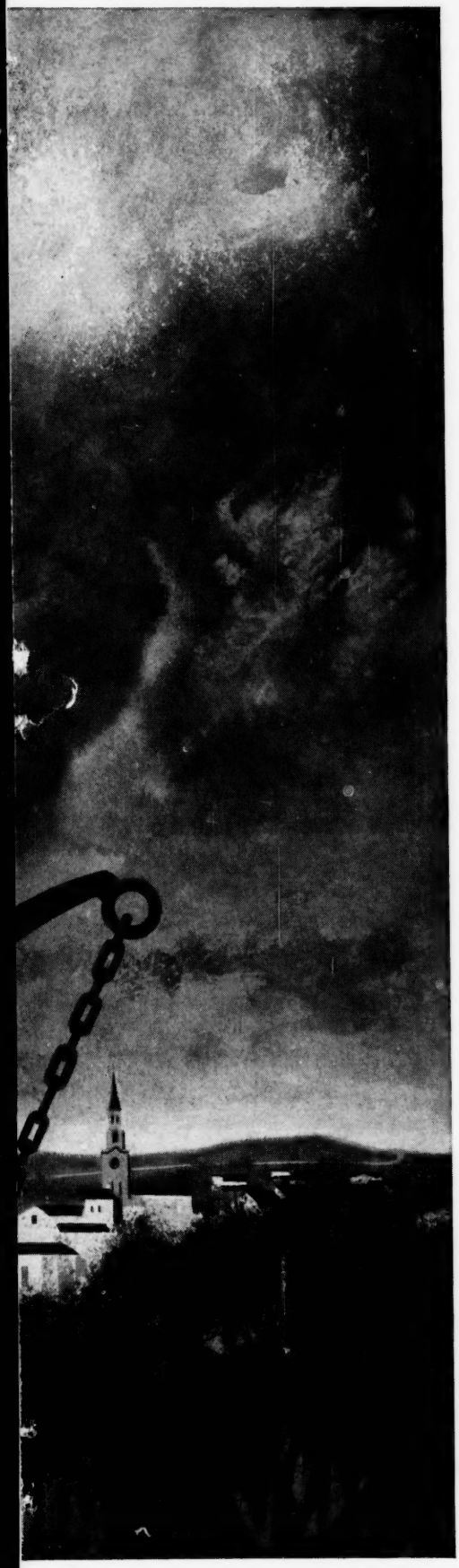
OFFICIAL PUBLICATION OF THE INDUSTRIAL DEVELOPMENT RESEARCH COUNCIL

Issued monthly, except semi-monthly in May (13 issues a year), by Conway Publications, Inc., 2592 Apple Valley Road, Atlanta 19 ,Georgia, Telephone CEdar 3-7153, Cable Address: CONPUB.

ICA

Annual subscription rate for INDUSTRIAL DEVELOPMENT including MANUFACTURERS RECORD, the SITE SELECTION HANDBOOK, and the BLUE BOOK-DIRECTORY is $12 per year. (A 50 per cent discount is allowed manufacturing executives responsible for selecting sites for new facilities. Enclose card or letterhead as proof of position.) 2nd class postage paid in Atlanta, Ga. under the Act of March 3, 1879. Microfilm of INDUSTRIAL DEVELOPMENT is available from University Microfilms, Ann Arbor, Michigan.

GUARANTEED MINIMUM CIRCULATION 16,000 COPIES
COPYRIGHT 1961 BY CONWAY PUBLICATIONS, INC.



Your factory whistle would make a mighty big noise in a small Southern town!

MANY communities are so highly industrialized that a newcomer is no novelty. It quickly becomes "just another factory" in town. Not so in a small Southern city or town! Your plant stands out. It's important! The whole community welcomes it, and the welcome doesn't wear out after opening day. There's very good reason for this . . .

Today in the South, many small cities and towns are seeking to diversify a traditionally agricultural economy by modest and carefully planned industrial development. Men and women who once grew up "on the land" and stayed there to help work it, now prefer new, non-rural employment. They want a job in industry. They want to hear the sound of a factory whistle in town. And because they *want* it, they are willing to *work* for it.

As a result, a factory locating in such a community finds a ready-made pool of industrious, intelligent workers eager to get a home-town job in industry — and just as determined to *keep* it. Give them a fair day's pay and you'll get, in return, a full day's work. Want proof? Let Southern's Industrial Development Department show you some of these fine, industry-minded small cities and towns in today's fast-growing South. You have no idea how much noise your factory whistle can make, until you hear it here.

"Look Ahead — Look South!"

Harry A. DeButts
PRESIDENT

LOOK SOUTH
LOOK AHEAD

SOUTHERN RAILWAY SYSTEM
WASHINGTON, D. C.
The Southern Serves the South

SSHB

1962 EDITION YOUR HANDBOOK FOR SITE SELECTION

WHAT THE HANDBOOK IS AND WHAT IT IS NOT
WHAT THE HANDBOOK CONTAINS AND HOW TO USE IT

This is the sixth annual edition of the SITE SELECTION HANDBOOK, ID's annual directory and index issue. We think it is by far the best. While the format may be familiar to those who have used earlier editions, the content has been almost completely revised and updated. Despite the monumental job of keeping new listings on thousands of development and promotion units characterized by rapid turnover, we believe the degree of accuracy is much higher than in previous years.

When the first Handbook was issued some six years ago, a few erroneously assumed that our purpose was to create a single volume which could spell out in ten easy lessons "How To Pick A Site".

Far from it! We are dead certain that no single volume can present all you need to know about this complex subject. How could all the answers be compressed into a single book when the related literature fills a library and the sources of data are numbered in the thousands?

Accordingly, our goal from the very beginning has been to provide a convenient guide to sources of specific aid and information. Thus the Handbook doesn't pretend to be the end of the site selector's search — it is, instead, the starting point.

With this admonition, we suggest the following sequence of events in your use of the Handbook and in your conduct of a typical site survey:

1. Be sure your firm approaches expansion planning with the proper attitude. Recognize the importance of doing a thorough, professional, job. Be sure management realizes that proper location may mean success or failure in a highly competitive field. In short, educate top management in the economic facts of life — that the site study merits substantial investment of company time and money.

2. Get organized! The optimum organization structure must depend on the size of your firm. You may want to utilize a standing committee, a special project "team", or a single professional planner. In any event be sure someone has the planning function as a clear-cut responsibility and that there are suitable channels of communication with all company officials involved. (You ought to have at least one representative in the Industrial Development Research Council — see ID last month, pages 12 and 13).

3. Make a literature search. It appalls us to find companies with outstanding research groups often fail to use them on site studies. You can learn a great deal as well as avoid mistakes others have made by studying the fast-growing literature in this field. First, scan the ID cumulative index in this edition, pages 28 to 40. Then explore the 3,000 item bibliography in ID's companion publication, AREA DEVELOPMENT. (If your library doesn't have it, they should! $25 for two-volume set, Conway Publications, Atlanta 19).

4. Plan your facility requirements. What must the new unit accomplish? Define its function in broad terms. Avoid hampering your study with arbitrarily-determined needs. (Best discussion we've seen of this phase is IBM facility planner John Matthews' report in September, 1961 issue of ID, pages 89 to 94).

5. Set up specifications for the plant. Here you get down to specifics: in order to meet the requirements established earlier, how big must the unit be? How many people will be employed? What utilities will be required? Spell out every possible need and indicate, within reasonable ranges, the magnitudes involved. This is what Ford Motor calls a "Corn Field Plant" — one which is completely described except as to location.

6. Compile area data. Without attempting to pinpoint location, gather data on the entire area in which it is indicated you might be able to locate the proposed unit. If, for example, you're planning a new regional branch plant, you might logically consider six or more states. Within the area delineated, you may want to consider 25 to 50 different communities. Here, don't overlook the convenience of the Registered Community Audits available from some 600 communities which gives you directly comparable data in uniform format (see list and report, pages 20 to 26 this edition).

7. Assemble site proposals. Having narrowed your focus to certain areas or communities which appear to be suitable, your next move is to compare specific sites. It is at this point that you usually need to establish contact with development organizations which maintain extensive site data and which have personnel intimately familiar with local conditions. You'll find more than ten thousand of them listed in the geographic index beginning on page 41. Of course, the advertisements in the Handbook serve to identify agencies most anxious to assist you. One of the new features of this edition is a Reader Service Card after page 208, which can be used to obtain data with a minimum of effort.

8. Check location factors. Using the checklist of location factors on pages 6 through 14 investigate every site proposal. While this may be laborious, the checking process is worthwhile if you find only one item you might otherwise have forgotten. Obviously we don't expect you to find that all 800 factors apply to every project. Conversely, you're not being very thorough if you find less than half of them applicable. Remember, errors in site selection are often impossible, and always expensive, to correct.

9. Compare proposals and make a final decision. You can compare engineering and economic factors rather precisely. Possible locations for a process plant may be analyzed, for example, on the total cost per pound of product. But the agonizing decisions are the ones in which intangibles are the deciding factors. Here the science hasn't developed very far and you're pretty much on your own.

10. Prepare carefully and make your announcement. Assuming you've been operating under wraps up to this time, you must now consider all the ramifications of announcing your decision. How will it affect employees, customers, suppliers, citizens in community, government agencies? If you've done a good job, let everybody know, and they'll be happy!

—H.M.C

MASTER LIST OF LOCATION FACTORS

Each year ID reexamines its list of factors known to be important in the location of new plant facilities. A few we drop or combine, but more are added and the list grows.

No one plant location would ever require detailed examination of every single factor, but all of them are conceivably important to some type of operation, either for physical or psychological reasons. By going through the list item by item, you can check off those of known or possible significance for your own operations.

Once you have made a selection of factors, a preliminary assignment of weights to each one is needed to indicate the depth of research needed. Final determination of weights to be added is likely to come later in the study.

Note that the list is brief and schematic for some categories — such as raw materials — on which most companies are apt to be well-informed on the basis of their current operations. For subjects likely to be of interest only at the time of locating a new plant, the list is more detailed, since company files will be of less help.

MARKETS

Areas

- Study logical boundaries of markets ☐
- County business patterns ☐
- Metropolitan areas ☐
- Local shopping areas ☐
- Marketing areas crossing political boundaries ☐

Population

Study trends in area for:

- Age ☐
- Sex ☐
- Race ☐
- Education ☐
- Urban, suburban ☐
- Rural ☐
- Institutional ☐
- Growth trend ☐

Consumer Characteristics

- Average family size ☐
- Auto registration ☐
- Home ownership ☐
- Occupations ☐
- Product preferences ☐
- TV ownership ☐
- Daily paper readership ☐
- Seasonal variations in consumers ☐
- Hobbies or avocations of consumers ☐

Income Trends

- Total income in area ☐
- Per capita income ☐
- Per family income ☐
- Disposable income ☐
- Size of various income groups ☐

Retail Sales Trends

- Service stations ☐
- Drug stores ☐
- Department stores ☐
- Food stores ☐
- Restaurants ☐
- Hardware stores ☐
- Specialty and variety stores ☐

Industrial Markets

- Assemble state and local industrial directories ☐
- Check input-output data for region ☐
- List activities by SIC numbers ☐
- Study growth industries in area ☐
- Study trend of industries moving into area ☐

Existing Industries

- Major industries in community ☐
- Are there any fast-growing firms originated in area ☐
- Rate branch operation of nationally-known firms ☐

Special Geographic Factors

Study special factors affecting sales such as:

- Effect of water hardness on detergent sales ☐
- Effect of climate on air conditioner sales ☐
- Effect of winter on sales of snow equipment ☐

Competition

- Your past sales record in area ☐
- Your new location's effect on your competitive position ☐
- Where are competitors located ☐
- Competitors' sales record in area ☐
- Competitors' reaction to your new location ☐
- Where are competitors likely to locate in area ☐
- Possibility of new competition in area ☐
- Future market share for each competitor ☐

are you missing

FINANCE

Those Fat Profit Margins Abroad

● U.S. companies find their overseas operations providing an ever-growing proportion of their earnings.

● Oil industry profits, the biggest single factor, have been slipping sharply since 1957.

● But manufacturing companies, making up a quarter of the total, have been climbing for three years.

But Canada and European countries benefited from higher manufacturing receipts.

• **Big Foreign Earners**—More impressive than those over-all figures are foreign sales, earnings, and investment return of individual companies.

H. J. Heinz Co. earned more than two-thirds of its total income oversea last year—or $8-million out of $12-mi lion. Chas. Pfizer & Co. and Scherin Drug earn more than 40% of their i road.

Inter Business Machines

FROM BUSINESS WEEK

Locate your overseas plant in IRELAND!

Today you can compete *more profitably* in rich, fast growing markets abroad when you locate your overseas plant in Ireland.

Incentives offered by the Irish Government make it remarkably easy for you to develop "those fat profit margins abroad!" You receive *ten years exemption* from income tax on export profits plus a further five years reduced taxation. Outright, non-repayable *cash grants* help you build your factory, equip it with machinery, and train your workers.

Other advantages include preferential treatment for your products in many countries, reasonable wage scales, ample power, and a plentiful supply of *interested*, intelligent labor.

Why not write today for details. The Industrial Development Authority's office in New York is ready to assist you with information about your specific industry.

If you can use air freight, Shannon Free Airport offers standard factory bays for renting, as well as cash grants, and tax exemption until 1983.

IRISH INDUSTRIAL DEVELOPMENT AUTHORITY

405 Lexington Avenue, New York 17, N. Y. Telephone: OXford 7-0848

LABOR

Sources of Data

State employment services ☐
U.S. Dept. of Labor ☐
Development agencies ☐
Newspaper want-ads ☐

Labor Force Inventory

Compile data and break down according to:
Skilled, semi-skilled, unskilled ☐
Male, female ☐
White, colored ☐
Full-time, seasonal or part-time ☐
Native, foreign born ☐
Educational level ☐
Supervisory personnel ☐
Executive personnel ☐
Scientific personnel ☐
Check jobs which have remained unfilled for some time at local employment offices ☐

Labor Potential

Get a general picture of labor potential of area by checking:
Population density ☐
Present employment in agriculture ☐
Employment in trade and service ☐
Employment in manufacturing ☐

Unemployment

Check labor surplus area classifications issued bi-monthly by Labor Dept:
Less than 1.5% unemployed. Critical labor shortage ☐
1.5 to 2.9% unemployed. Slight shortage. ☐
3.0 to 5.9% unemployed. Slight labor surplus. ☐
6.0 to 9.9% unemployed. Relatively permanent labor surplus. ☐
9.0 to 11.9% unemployed. Substantial permanent labor surplus. ☐
More than 12% unemployed. Critical surplus. ☐

Commuting Factors

Travel time ☐
Travel distance ☐
Rural workers who will commute farther ☐
Higher wage rates pull workers farther ☐
New plants attract workers from wider area ☐
Males commute farther than females ☐
Intermediate age workers travel less ☐

Labor Surveys of Registration

In estimating number of suitable workers, be sure to:
Discard those over or under age ☐
Eliminate those presently employed ☐
Count only those with proper skill or aptitude ☐

Unavailable Personnel

In using labor force data, be careful not to count:
Military ☐
Patients in hospitals ☐
Occupants of jails ☐
Tourists ☐

Vocational Training

Programs available ☐
Programs planned ☐
Facilities used ☐
Check training opportunities for:
Apprentices ☐
Supervisors ☐
Managers ☐

Executive Manpower

Study carefully:
Your requirements for next five years ☐
Number of college graduates in area ☐
Undergraduate and graduate programs of colleges in area ☐
Executive development programs in colleges in area for non-students ☐
Executive development programs of various associations and organizations in area ☐

Scientific Manpower

Get output of engineers and scientists at nearby colleges and universities ☐
Check availability of graduate programs ☐
Survey research institutions in area ☐
List other technological activities ☐
List local chapters of scientific societies ☐
Check enrollment of engineers and scientists in colleges in area ☐

Labor Legislation

State right to work law ☐
State FEPC law ☐
State "Little Wagner Act" ☐
Labor legislation which makes the state non-competitive with nearby states ☐
Legislation which effectively prohibits secondary boycotts ☐
Law restricting use of injunctions to prevent unreasonable union acts ☐
Legislation restricting pay and hours unnecessarily ☐
Reasonable safety and health laws ☐

Employee Performance in Area

Check records for facts on:
Productivity ☐
Absenteeism ☐
Turnover for various industries ☐
Community attitude toward workers ☐
Effect of your plant on worker relations in community ☐

Union Activity

List each union, giving:
Date organized ☐
Approximate membership ☐
Was origin peaceful ☐
Is it a pattern-setting union ☐
Is union leadership reliable ☐
Are restrictive practices common ☐
Check major disputes in recent years ☐
What is union strength in local politics ☐
Is there external domination ☐
Is membership heterogeneous ☐
Does union support secondary boycotts ☐

Interview Other Employers

Make a systematic check of other local employers, discuss frankly and confidentially:
Wage rates and incentives paid ☐
Fringe benefits ☐
Overtime compensation ☐
Local holidays which you may have to observe ☐
Is the city dominated by one industry which sets pattern ☐
Is the economy contracting, putting pressure on local workers ☐
Are major local industries in midst of rapid technical changes causing severe fluctuations of employment ☐
Is production pattern of most local industry steady ☐
Are important local industries highly seasonal ☐
Are recreation facilities provided by industry ☐
Are eating facilities provided by industry ☐

Personnel Policies

Prevailing in area:
Trial periods ☐
Seniority rules ☐
Procedure for promotions ☐
Basis for transfers ☐

Relocation

If you are proposing to move a plant from one location to another, check:
Notification of employees ☐
Cost of terminations ☐
Possible action of union at present plant ☐
Who should be asked to move ☐
Responsibility for handling the move ☐
Financial allowance for employees who move ☐
Provide complete information about the new community to workers who are moving ☐
Cost of re-employment ☐

Recruiting Facilities

Registration program at local development group ☐
State employment service ☐
Colleges, business and trade schools employment services ☐
Private employment agencies ☐
Newspapers ☐
Radio and television ads ☐
Direct mail, open meetings, posters and other means of recruiting ☐

BASIC MATERIALS AND SERVICES

Each Raw Materials

Location ☐
Quantity produced ☐
Quality, grade ☐
Alternate sources ☐
Competition for materials ☐
Delivery time ☐
Interruptibility ☐
Production outlook—long term ☐

Semi-finished Materials

Location of suppliers ☐
Quantity produced ☐
Competition for supply ☐
Delivery time ☐
Interruptibility ☐
Production outlook—long term ☐

Routine Supplies

Warehouses, distributors ☐
Office supplies ☐
Mill supplies ☐
Maintenance supplies ☐
Building materials ☐

General Services

Subcontractors ☐
Machine shops ☐
Job printers ☐
Branch offices, service ☐
Catering ☐
Food vending ☐
Employment ☐
Realtor ☐
Advertising ☐
Attorneys ☐
Plant protection ☐
Telephone answering ☐
Architects ☐
C.P.A.'s ☐
Credit bureau ☐
Janitorial ☐

Technical Services

Chemical analysis laboratories ☐
Testing laboratories ☐
Instrumentation laboratories ☐
Instrument, machinery repair ☐
Computors ☐
Product research laboratories ☐
Engineering consultants ☐
Management consultants ☐
Blueprint services ☐
Industrial photography ☐
Industrial X-ray ☐

WATER AND WASTE DISPOSAL

General

Regional trends in water consumption ☐
Interstate compacts ☐
Major conservation programs ☐
Proposals for watershed development ☐

Basic Water Sources

Municipal water system ☐
Wells ☐

DEL E. WEBB CORPORATION

— OFFERS —

INDUSTRIAL SITES IN OUR MASTER-PLANNED COMMUNITY DEVELOPMENT PROJECTS

1. PHOENIX, ARIZONA

SUN CITY INDUSTRIAL DISTRICT.

690 Acres of Planned Industrial Served by Santa Fe Railroad. An Integral Part of an 8,000 Acre Sun City Planned Community.

2. BAKERSFIELD, CALIFORNIA

STOCKDALE INDUSTRIAL DISTRICT.

900 Acres Planned Industrial Served by Santa Fe and Southern Pacific Railroads. An Integral Part of a 6,000 Acre Stockdale Planned Community.

3. SANTA BARBARA, CALIFORNIA

SANTA BARBARA RESEARCH AND DEVELOPMENT PARK.

An Integral part of a 4,000 Acre, University-Oriented, Planned Community Development.

4. RIVERSIDE COUNTY, CALIFORNIA

OUR NEWEST 14,000 ACRE PLANNED COMMUNITY.

Near Riverside, equi-distant between Los Angeles and San Diego, in smog-free area with mild, year-around climate. 1,500 Acres Planned Industrial Served by Santa Fe Railroad.

5. CAPE CANAVERAL, FLORIDA, AREA

FOR IMMEDIATE DEVELOPMENT.

2,815 Acres are Available Between the Cape and Daytona Beach.

6. TAMPA, FLORIDA

INDUSTRIAL SITES AVAILABLE.

In our 16,000 Acre Sun City, Florida, Planned Community Development.

For Information About The Above Projects

or other Del E. Webb Corporation Industrial Developments

from Florida to California

Write or Phone

CLIFF A. NELSON

Manager of Industrial Development

Del E. Webb Corporation

P. O. Box 4066 • AMhurst 4-3241 • Phoenix, Arizona

Members: Urban Land Institute & American Industrial Development Council

Spring ☐
Stream ☐
Rain catch ☐
Re-use ☐
Sea ☐

Municipal Water Systems

Source of supply ☐
Dependability of water supply ☐
Storage capacity ☐
Pumping capacity ☐
Average use ☐
Maximum use ☐
Effect of your consumption ☐
Approved by State Health Dept. ☐
Pressure at site ☐
Industrial rate ☐
Fluoridation ☐

Surface Water — Streams and Lakes

Annual rainfall ☐
Maximum flow for long period ☐
Average flow ☐
Minimum flow for long period ☐
Seasonal variations in level ☐
Influence of tides ☐
Temperature ☐
Upstream uses ☐
Distance to site ☐
Feasibility of dam or pump station ☐

Ground Water — Wells

Depth of water ☐
Recent trend of water table elevation ☐
Drilling problems ☐
Pumping cost ☐
Regulations on use ☐
Requirements for re-charge ☐
Temperature ☐

Chemical Analysis

Hardness ☐
Alkalinity-acidity ☐
Organic material ☐
Solids ☐
Oxides ☐
Chlorides ☐
Nitrates ☐
Sulfates ☐

Stream Pollution — Waste Disposal

Regulatory bodies ☐
Applicable legislation ☐
Process control ☐
Cost of treatment ☐
Neighboring activities ☐
Pre-location stream study and analysis ☐

Sewage Disposal Systems

Is sewer service available ☐
At what cost ☐
Type of disposal plant ☐
Present average load ☐
Present plant capacity ☐
Expansion actually committed ☐
How will expansion be financed ☐
Ordinances on industrial wastes ☐
Your waste analysis — solids, liquids, chemicals ☐
Will you need additional site for lagoons ☐

Garbage and Trash Disposal

Garbage pick-up service ☐
Trash pick-up service ☐
Location of dumping or burning area ☐
Control of incinerators ☐
Cost of service ☐

Air Pollution

Check record of smog or smoke trouble ☐
Check local topography and meteorology for special situations ☐
Do existing industries emit aerial wastes incompatible with your operation ☐
Would your plant emit wastes incompatible with existing activities ☐
Is there a local air pollution regulatory body ☐
What progress is being made in reducing pollution ☐

POWER AND FUEL

Select Basic Energy Source

Hydro ☐
Coal ☐
Lignite ☐
Shale ☐
Oil ☐
Gas ☐
Nuclear fission ☐
Solar radiation ☐
Geothermal ☐

Check Each Utility or Supplier

Recent expansion record ☐
Expansion currently scheduled ☐
Record of shortages ☐
Record of interruptions ☐
Vulnerability to natural disasters ☐
Is there inter-connection with other utilities ☐
If public source, is expansion dependent on legislative action ☐

Electric Power

Estimate demand for:
Lighting ☐
Machines ☐
Air conditioning ☐
Welding ☐
Furnaces ☐
Specify voltage, phase, cycle ☐
Check complete rate schedule ☐
Explore off-peak rate possibilities ☐
Check discounts, penalties ☐
Fuel adjustment provisions ☐

Coal, Oil

Compare cost per million BTU's at site ☐
Coal price at mine ☐
Transportation cost ☐
BTU value ☐
Oil price per barrel ☐
BTU value ☐
Availability of low-grade fuels in quantity ☐

Gas

Availability to meet peak use, cu. ft. per hour ☐
Allocation for industrial use at location ☐
Natural or manufactured ☐
BTU value ☐
Storage and distribution facilities ☐
Rates ☐

TRANSPORTATION

Location Economics

Your annual tonnage of various items ☐
Proximity vs. accessibility ☐
Congestion — traffic density ☐
Location at source ☐
Location at market ☐
Intermediate location ☐
Transfer costs ☐
Processing costs ☐
Packaging costs ☐
Duties and tariffs ☐
Characteristics of product ☐

Rail Transportation — General

Groups: Granger, etc. ☐
Classification territories ☐
Ratings ☐
Exceptions ☐
Commodities ☐
Carload rates ☐
Carload minimums ☐
Less than carload ☐
Demurrage ☐

Rail Service at Each Site

Rail line, branch or main ☐
Number trains daily, passenger and freight ☐
Schedule of stops ☐
Switching arrangements ☐
Cost of siding — who pays ☐
Design of siding ☐
Complications: sidings jointly used, crossing public roads ☐
Handling hazardous materials — special regulations ☐
Special equipment ☐
Piggyback service ☐
Interchange services ☐

Truck Transportation

Access to major thru highways ☐
Common carriers serving area — interstate, intrastate ☐
Terminals and facilities ☐
Schedule — trips per day ☐
Overnight radius ☐
Pick up service ☐
Rate structure ☐
Specialized equipment ☐
Interchange services ☐

Miscellaneous Motor Transportation

Bus service ☐
Transit service to plant site ☐
Car rental service ☐
Taxi service ☐

Commercial Air Service

Airlines serving area ☐
Daily passenger flights ☐
Daily freight flights ☐
Terminal facilities ☐
Helicopter service ☐
Charter service ☐
Time from plant to airport ☐

Private Aircraft Facilities

List of airports usable by executive aircraft ☐
Runway length, surface for each ☐
Lights ☐
Radio communication ☐
Hangar and office facilities ☐
Time from plant to airport ☐

Water Transportation

Lines serving area and/or site ☐
Channel depth ☐
Interruptibility in winter ☐
Port facilities ☐
Interchange services ☐
Warehousing facilities ☐

Mail, Parcel Post and Express

Local post office service ☐
Regional post office system ☐
Parcel post zones ☐
Express service — area ☐
Express pick up ☐
Messenger service ☐

Pipelines

Routes ☐
Capacity ☐
Availability (can line be tapped?) ☐

Communications

Telephone ☐
Teletype ☐
Private wire system ☐
Microwave ☐
TV ☐

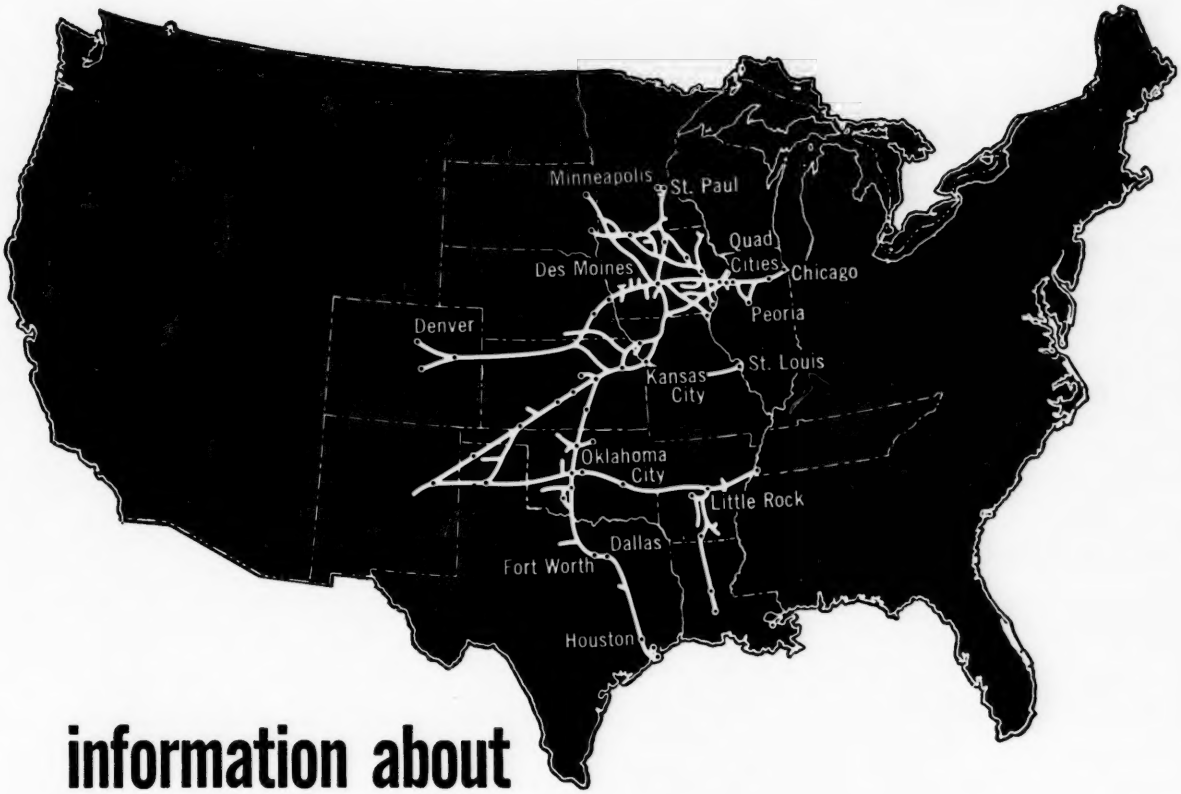
Special Services

Public warehouses ☐
Bulk storage terminals ☐
Trailer ferry ☐
Machinery movers ☐

GOVERNMENT AND LEGISLATION

Government Administration in Area

Examine all units, local, county, state, for:
Financial condition ☐
Honesty ☐
Efficiency ☐
Attitude toward industry ☐
Civil service ☐
Personnel practices ☐
Salaries ☐

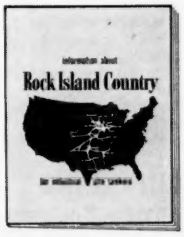


information about Rock Island Country for industrial site seekers

When you plan a new factory, warehouse, or other industrial installation, you want it to be in a stable market with a steady rate of expansion and an uninterrupted supply of men and materials to manufacture and move your product.

This describes Rock Island Country, the heartland of America. It is the center of national markets and the headquarters of many important regions. All across this great territory, the Rock Island railroad has choice industrial sites available. And it has specialists who can provide you with all the essential information about the areas these industrial sites are in—facts on labor, transportation, power, raw materials, housing, the community, commercial services, and a host of other details.

From Chicago to Des Moines to Denver...from the Twin Cities to Kansas City to Houston...from Little Rock to Amarillo—Rock Island Country is thriving, and is destined to get even more vigorous. If you would like to have your company become a part of this vast industrial growth, let one of our industrial specialists help you. They are located in all key areas, and know them intimately. They are the people who have helped locate over a billion dollars of private industry in Rock Island Country in the past three years.



Fact-packed "Rock Island Country" brochure describes 12 key market areas. For your copy, write P. J. Schmidt, Manager, Industrial Development, Department 177, Rock Island Lines, LaSalle Station, Chicago 5.

Rock Island

ROCK ISLAND LINES
The railroad of planned progress ...geared to the nation's future

State Legislation

Check legislative action program of state chamber or associated industry groups ☐
Has program been successful ☐
What existing laws are burdensome to business ☐
Regulation of securities ☐

State Taxes

Corporate income tax rate ☐
Is federal income tax deductible ☐
Operating loss carryover provision ☐
Sales and use tax ☐
Franchise tax on out-of-state firms ☐
Unemployment compensation tax rate ☐
Workmen's Compensation insurance rates, provisions ☐
Concessions to new industries ☐
Property taxes and method of evaluation ☐
Excises ☐
Licenses and permits ☐
Inheritance ☐
Estate ☐
Motor vehicle ☐
Gift ☐
Corporate organization, qualification fees ☐

Local Taxes and Laws

Industrial assessment practices ☐
Residential assessment practices ☐
Machinery and inventory tax ☐
Tax on payrolls ☐
Local income taxes ☐
Concession to new industry ☐
Sunday closing practices ☐

Total Tax Bill

Get total picture by adding:
City taxes ☐
Special district taxes ☐
County taxes ☐
State taxes ☐
Federal taxes ☐
Then, measure taxes in relation to services provided ☐

Future Taxes

Is major expansion of govt. services or facilities planned ☐
Do schools, roads need a great deal of attention ☐
Is there a capital budget program ☐

Federal Activities in Area

National defense activities ☐
Incentives offered in distressed areas ☐
Special consideration in contract awards ☐
Federal construction programs ☐

Industrial Dispersal

Does the area have a dispersal plan ☐
Is the site in a major target area ☐
Would your employees be in target area ☐
Would you depend on customers in target area ☐
Is your transportation lifeline vulnerable ☐
Would your major suppliers be in target area ☐

Representation in Congress

Political affiliation of area's representatives and senators in Washington ☐
What committee positions do they hold ☐
How do they vote on key labor legislation ☐
How do they vote on corporate tax legislation ☐
How do they vote on public power ☐

FINANCING

Analyze Requirements

Lease or buy ☐
Purchase lease-back ☐
New building or existing structure ☐
Working capital situation ☐
Effect on tax picture ☐
Payout time ☐

Sources of Funds

Company funds ☐
Sale of stock ☐
Short-term bank loan ☐
Long-term loan or mortgage, private ☐
Pooling institutional funds ☐
Borrow from affiliated firm ☐
Borrow from supplier ☐
Insurance company ☐
State credit corporation ☐
Assorted mutual funds ☐
Local development corporation ☐
Federal — Small Business Administration ☐
Merger ☐

Credit Factors Influencing Financing

General reputation of firm ☐
Type of business ☐
Length of time in business ☐
Quality of management ☐
Continuity of management ☐
Are younger executives being trained ☐
Earning history ☐
Cash position ☐
Long and short-term liability ☐
Type of plant — adaptable to other use ☐
Size of plant ☐
What does firm expect to accomplish with new unit ☐

Factors Affecting Terms of Loan

General economic situation ☐
Business cycles ☐
Length of loan ☐
Interest rate ☐
Importance of industry to community ☐

Special Inducements

Free land ☐
Free plant ☐
Nominal rent ☐
Low interest rate ☐

COMMUNITY CHARACTERISTICS

Overall Community Planning

Has the community measured its future needs ☐
Plan for meeting future needs ☐
Budget program for financing plan ☐
Priority system for scheduling projects ☐
Procedure for keeping the plan updated ☐
Are there visible signs of progress on the plan ☐
What effect on the overall plan would your plant have ☐

Planning and Zoning

Does the community have what is popularly called a "comprehensive plan" with zoning map and ordinance ☐
Was this plan prepared with professional aid ☐
Is the plan administered by a planning board or commission free of political pressure ☐
Is the plan coordinated with that of adjoining areas ☐

Industrial Zoning

How are industrial areas defined ☐
Are they protected against residential encroachment ☐
Check provisions on:
Noise ☐
Smoke ☐
Odor ☐
Dust and dirt ☐
Noxious gases ☐
Glare and heat ☐
Fire hazards ☐
Industrial wastes ☐
Traffic ☐
Aesthetics ☐
Psychological effects ☐

Traffic Planning

Is there a professional traffic engineer ☐
Are there ample parking facilities ☐
Is off-street parking required for new buildings ☐
Are there adequate traffic policemen ☐
Is thru traffic routed around major traffic areas ☐

Education

What are the median school years completed by the population at large ☐
What percentage were disqualified from the armed services by mental tests ☐
What is the investment in public schools per pupil ☐
What is the investment in state supported colleges per pupil ☐
Universities and colleges in area ☐
Technical degrees offered ☐
Graduate programs ☐
Extension programs ☐
Co-op programs ☐
Technical institutes (2 years) ☐
Junior colleges ☐
High schools ☐
Elementary schools ☐
Parochial schools ☐
Private schools ☐
Vocational schools ☐
Kindergartens and nursery schools ☐
Are racial problems disrupting or threatening to disrupt schools ☐

Housing

Cost of residential construction ☐
Building starts ☐
Rental units ☐
Check classified ads for available housing ☐
Is there a private active slum clearance program ☐
Does the community have a public urban renewal program ☐

Health and Medical Programs

Death rate per 1,000 population ☐
Hospital rooms per 1,000 ☐
Doctors per 1,000 ☐
Dentists per 1,000 ☐
List each major facility and describe ☐
Are health and sanitation laws strictly enforced ☐

Travel and Meeting Facilities

Hotels ☐
Motels ☐
Restaurants ☐
Clubs ☐
Convention bureau ☐
Meeting places ☐
Exhibition halls ☐
Service facilities ☐
Variety stores ☐
Drug stores ☐
Entertainment facilities ☐
Garages ☐
Department stores ☐

Shopping Facilities

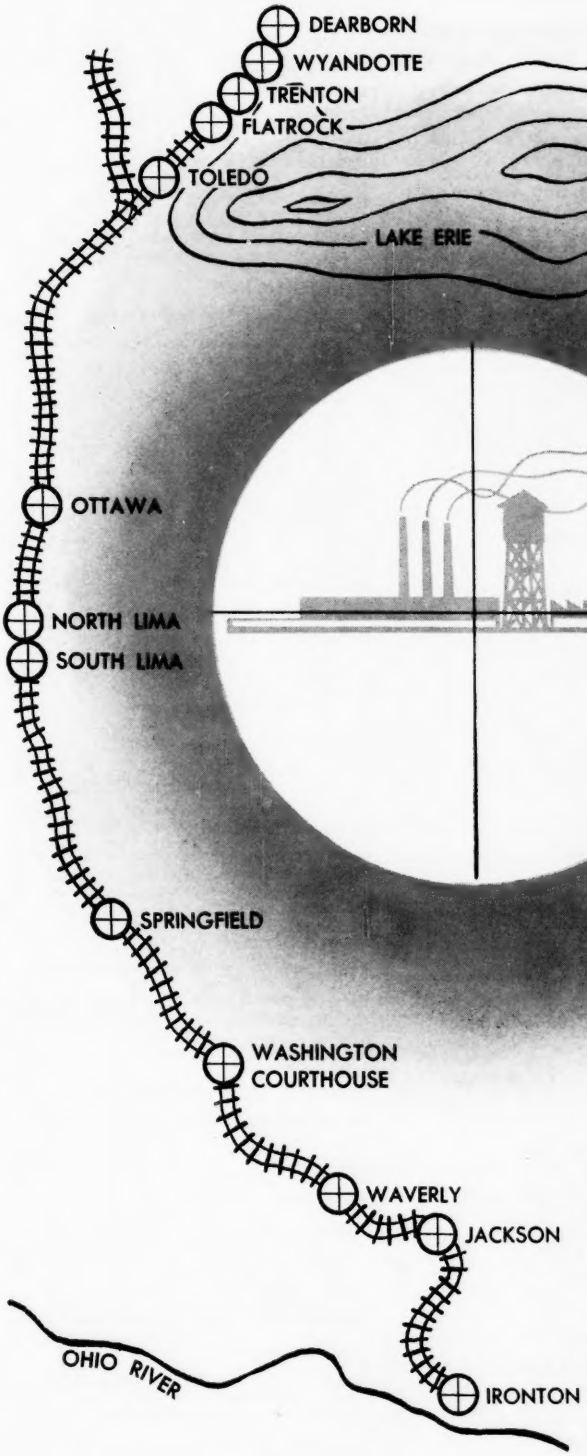
Are downtown shopping facilities adequate ☐
Check new shopping centers under construction or planned ☐

News Media

Daily papers, circulation ☐
Weekly papers, circulation ☐
Radio stations, frequency, power, type of program ☐
TV station, channel, power ☐

Political Atmosphere

Percentage of population registered to vote ☐



Set your industrial sites on the industrial heart of our nation!

From Detroit and Toledo on the Great Lakes, south across Ohio to Ironton on the Ohio River, the Detroit, Toledo and Ironton Railroad bisects the heart of the nation's greatest industrial potential.

Plant location studies have repeatedly proven the riches of this area in transportation, natural resources, utilities, labor and everything necessary for profitable plant operation.

The Detroit Toledo and Ironton Railroad now offers sites to suit your needs. Check the list at the left for the community which may have your next plant site.

For complete facts pertaining to zoning, utilities, labor, topography, taxes and prices write the Industrial Development Department or telephone O. C. Grimshaw, Vice President—Traffic, D. T. & I. R. R. LUzon 4-9000. Further, we can assist in planning and arranging financing for plant or warehouse construction.

WE HAVE THE DETROIT TOLEDO IRONTON RAILROAD CONNECTIONS

DETROIT, TOLEDO & IRONTON RAILROAD COMPANY

D. E. Smucker, President — Schaefer Building, Dearborn, Michigan

Percent voted in last local election ☐
Percent voted in last general election ☐
Elective offices currently held by men previously identified as business leaders ☐
Business leaders serving on planning boards, school boards, tax councils ☐

Civic Organizations

Active business-sponsored groups which act as voice for local enterprises ☐
Larger civic groups representing cross-section of community ☐
Membership, budget and action program of above ☐
Special programs to promote understanding of free enterprise system ☐
Local business leaders who have gained prominence at state or national level ☐

Churches

Percentage of church membership ☐
List denominations ☐
Estimate membership — Protestant ☐
Estimate membership — Jewish ☐
Estimate membership — Catholic ☐
Interfaith organizations ☐

Cultural Facilities

Library—volumes, circulation ☐
Branch libraries ☐
Museums and art galleries ☐
Symphonic and choral groups ☐
Concert series ☐
Legitimate theater groups ☐

Recreational Facilities

Parks
Playgrounds ☐
Golf courses ☐
Tennis courts ☐
Boating facilities ☐
Fishing ☐
Hunting ☐
Swimming ☐
Skiing ☐
Hockey ☐
Skating ☐
Bowling ☐
Softball leagues ☐
Little league baseball ☐
Little league football ☐
Basketball leagues ☐
Amateur basketball ☐

Spectator Sports

Does community support pro baseball team ☐
Football ☐
Hockey ☐
Pro golf tournament ☐

Streets

General condition of community street surfaces ☐
Percent unpaved ☐
Policy for paving streets to industrial sites ☐
Are streets cleaned regularly ☐
Is snow removal service adequate ☐

Fire Protection

Fire department personnel ☐
Fire department equipment ☐
Is plant site in area protected ☐
What is insurance rate ☐
What is community's loss record ☐
Does community have mobile equipment suitable for handling industrial fires such as chemical, gasoline, etc. ☐
Is fire inspection adequate and fair ☐
Sprinkler system requirements ☐

Civil Defense

Are shelters available or planned in downtown area ☐
Is there a disaster squad or trained civil defense unit ☐

Law Enforcement

Compare size of police department with national average ☐
Compare police budget and facilities with national average ☐
Compare training programs ☐
Will plant area be patrolled by radio cars ☐
Will patrolman be available, if needed, to handle traffic during shift changes ☐
Compare crime rate with national average ☐
Do courts have good reputation ☐
Are courts on record as enjoining illegal strikes or picketing ☐

Social Attitudes

List major national, racial, or religious groups composing population ☐
Would new citizens from other areas be readily accepted in the community ☐
Are welfare programs, such as community fund, given adequate support ☐
Is the sale of alcoholic beverages legal in the city ☐
Is the sale of alcoholic beverages controlled effectively ☐
Are there unusual blue laws in effect ☐

Amenities and Intangibles

Is the physical appearance of the community attractive ☐
Is there any "glamor" associated with living in the community ☐
Points of unusual historical interest ☐
Points of unusual scenic interest ☐
Cost of living compared with national average ☐
Do you think your employees would be happy living in this community ☐

WEATHER

Specific Factors

Average temperature ☐
Maximum temperature ☐
Minimum temperature ☐
Seasonal temperature variations ☐
Average precipitation ☐
Seasonal variations in rainfall ☐
Annual snowfall ☐
Average humidity ☐
Prevailing winds ☐
Number of cloudy days ☐
Incidence of tornadoes, hurricanes, dust storms, hail storms ☐

Effect on Operations

Effect on construction cost ☐
Effect on plant design ☐
Factor in recruiting and keeping personnel ☐
Factor in absenteeism, work interruptions ☐
Effect on maintenance of plant ☐
Cost of heating ☐
Cost of air conditioning ☐
Effect on technical processes ☐

INDIVIDUAL SITES

General Requirements

Estimate building area ☐
Estimate bearing loads ☐
Predict expansion needs ☐
Allow parking area ☐
Include outdoor storage areas ☐
Predict utility areas ☐
Check market factors peculiar to the site itself, especially for retail facilities ☐

Types of Sites

Planned industrial districts ☐
Urban ☐
Suburban ☐
Rural ☐
Waterfront ☐
Airport ☐
Redeveloped ☐
Reclaimed land ☐
Drained land ☐
Graded land ☐

Survey Methods

Preliminary view from highway ☐
Systematic walk-over ☐
Aerial survey ☐
Detailed field survey ☐

Accessibility

Is rail siding feasible ☐
Check limited access roads ☐
Check proposed traffic patterns ☐

Utility Services

Check utility services at plant site carefully ☐
If utility services have to be extended or increased who would pay the cost ☐

Drainage

Flood hazards ☐
Drainage from roof ☐
Drainage from paved areas ☐
Storm sewers ☐

Safety Factors

Low flying aircraft ☐
Explosives ☐
Bacteriological research ☐
High voltage equipment nearby ☐

Geological Considerations

Depth, thickness of various soil strata ☐
Depth to rock and nature of rock ☐
Location of ground water ☐
Variation of ground water level ☐
What is the earthquake risk ☐

Intangible Considerations

Surroundings ☐
Advertising value of site on heavily-traveled road ☐
Prestige of site in choice section of town ☐
View of building from distance ☐
View from inside building ☐
Surrounding landscaping ☐
Neighbors ☐

Maps

Area map of community, including plant site ☐
Topographic map giving terrain contours ☐
Transportation system map ☐
Utilities and services map ☐
Political boundaries map ☐
Population distribution map ☐

Legal Check-Points

Title ☐
Easements ☐
Protective covenants ☐
Abandoned cemeteries ☐

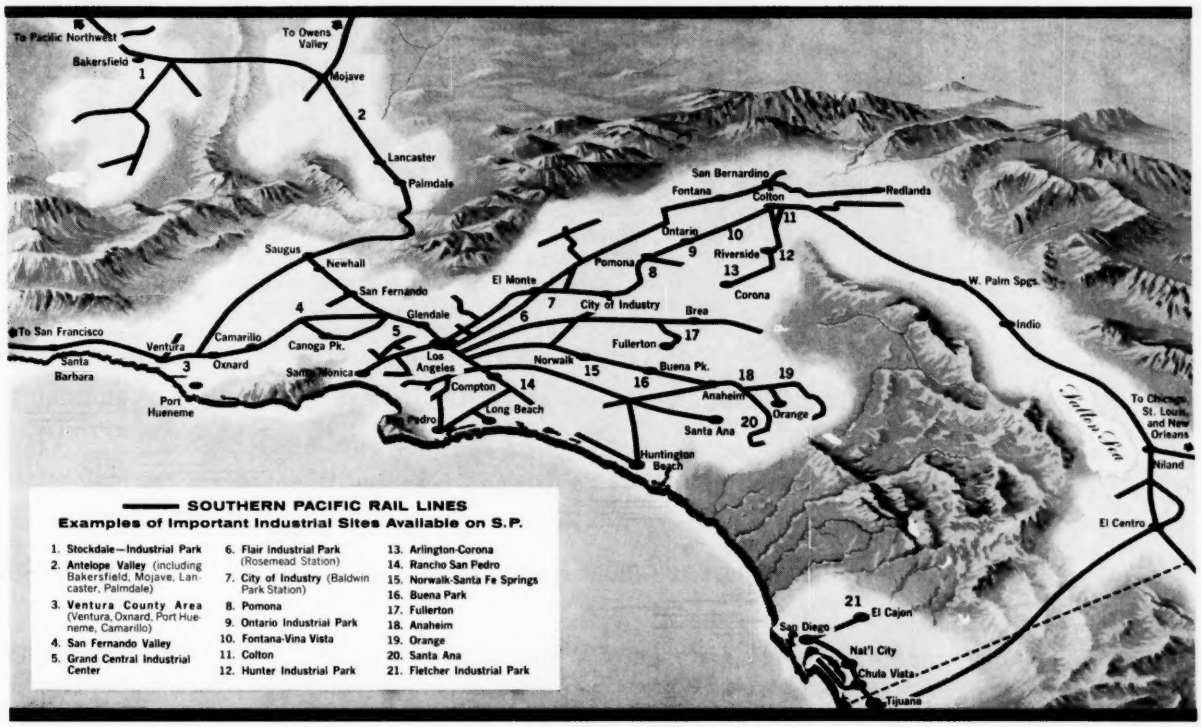
Cost of Land

Initial cost ☐
Cost of improvements ☐
Broker fees ☐
Importance of secrecy ☐
Probable appreciation of land value ☐

Vacant Buildings

Assemble photographs and floor plans ☐
Check construction ☐
Check multi-storied building for:
Area ☐
Ceiling height ☐
Type of floors and floor load ☐
Determine if the building is suitable for equipment such as ovens, vats, cranes, lifts, air conditioning, elevators, loading facilities, rail or dock facilities, or special sewer systems. ☐
Check sales prices and terms, lease prices and expenses to be paid by tenant, breakdown of assessed valuation and real estate taxes of the property. ☐

This map shows why Southern Pacific is your best source of information on plant sites in Southern California



Because its 1,500-mile network of main rail lines in Southern California serves hundreds of communities here, Southern Pacific can offer site seekers a wider choice of locations than any other organization. S.P. owns many prime industrial sites and works with other landowners, communities and development groups.

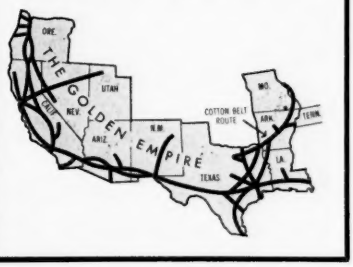
With over 110 years' experience, S.P. knows this great and growing area intimately and has helped thousands of industries, big and small, to locate here. S.P. can save you time and money in finding the right location for your plant.

This railroad's experience and facilities are available to you at every stage of your planning activities. Most importantly, information would be obtained and developed for you in strictest confidence, with no need to divulge your identity.

For more information, write or wire: V. L. Arenth, Traffic Manager, Southern Pacific Company, Pacific Electric Building, Los Angeles 14, California.

DIVERSIFIED TRANSPORTATION

Southern Pacific provides fast rail, Piggyback and highway truck service to the Pacific Coast and Western markets, and expedited transcontinental rail service.



Southern Pacific

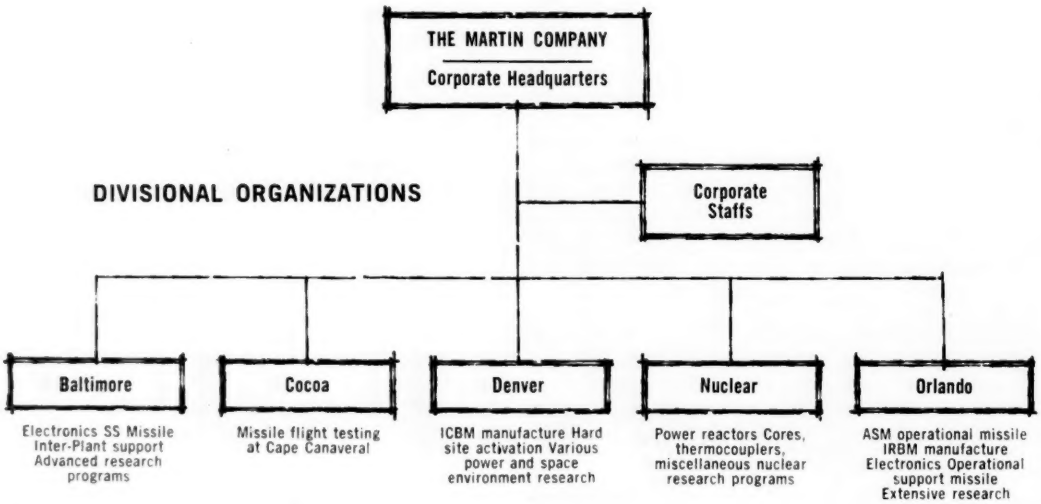
Serving the Golden Empire with

TRAINS • TRUCKS • PIGGYBACK • PIPELINES

FACILITIES PLANNING AT THE MARTIN COMPANY

By Gerald P. Gaffney, Manager,
Corporate Facilities Planning,
The Martin Company

Martin's large plants at Baltimore, Denver and Orlando have a good deal of autonomy, but centralized planning is necessary for real estate and major equipment items. Here is an account of the organization and procedures used to carry out the headquarters responsibilities in these fields.



The problems of facilities planning facing a Space Age/Defense Contractor are unique to his industry. Rapid technological obsolescence, our Nation's defense posture undergoing constant changes and technical break-throughs occurring almost daily are basic factors that must be considered in attempting to maximize the Company's facilities investments.

The Martin Company is an integrated missile and electronic manufacturer with a multi-division, multi-plant organization employing over 40,000 employees. To all intents and purpose the Company's entire business activity is in support of governmental defense, nuclear or space exploration programs. Each of the divisions is primarily engaged in work basically different from the others. Therefore each division plans, maintains and controls its individual facilities program.

This diversified organization necessitates Company-wide control of facilities planning. This responsibility is vested in the Corporate Facilities Planning Department, which is an integral part of the Corporate Staff. The Manager of Corporate Facilities Planning reports to the Director of Corporate Facilities and Real Estate.

Responsibilities

The Corporate Facilities Manager is responsible for evaluating the various facilities requests from the several divisions as well as the facilities budget of the Corporate Staff which is submitted by the Director of Operational Services. The divisional plans are submitted at the end of the current year covering the next calendar year and the facilities plans for the subsequent four years. Items costing over $25,000 each are justified in detail.

The Facilities Manager is concerned with need, expenditure, limits, duplication, approved programs, make or buy decisions, etc. He consults with the Director and the appropriate Corporate Staffs to insure that the various facilities plans are required to perform the division's approved product plan, approved research programs and the need to maintain its competitive position. He verifies the correctness of the financial approach with the Corporate Financial Staff. He compares the advantages of leasing versus capital procurement wherever this approach is applicable.

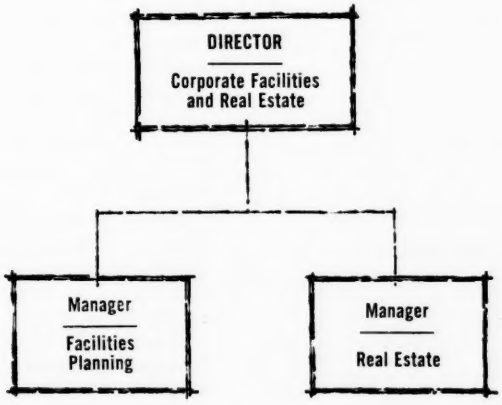
Proposed brick and mortar facilities require a good deal of evaluation. The specifications and location must be thoroughly reviewed. The funds required, length of requirement, schedule of depreciation, flexibility and adaptability are some of the major questions that must be answered.

The final Company Facilities Plan is packaged in presentation form and submitted to the Director of Facilities. He prepares a summary recommendation and submits the plan to the President. The President informs the divisional General Managers, by memorandum, of the approval of their facilities plans and makes any approrpriate explanatory remarks.

Corporate Real Estate

The Corporate Manager of Real Estate performs an integral facility function. He has surveillance of all corporate real estate. Some of his major responsibilities are overseeing:

1. Land owned and utilized by the Company.
2. Land owned by the Company but little used at present pending industrial development in the area.
3. Land and buildings which the Company leases for its own use.
4. Land and buildings which the Company leases or sublets to tenants.



CORPORATE FACILITIES ORGANIZATION

Gerald P. Gaffney, a member of the Board of Directors of the Industrial Development Research Council, is an example of the new breed of young executives being assigned responsibility for facilities planning by large corporations. With a B.S. from Notre Dame in industrial management and an M.B.A. from Chicago in industrial engineering, he has risen rapidly in his six years with Martin.

5. Approves all leases in conjunction with the Legal representative before they are signed by an officer of the Company.
6. Review of leases as they come up for renewal to evaluate the continued need for the rented facility as well as the competitiveness of the lease conditions.

He is further responsible for the acquisition, maintenance and sale of Company-owned houses which are purchased from employees.

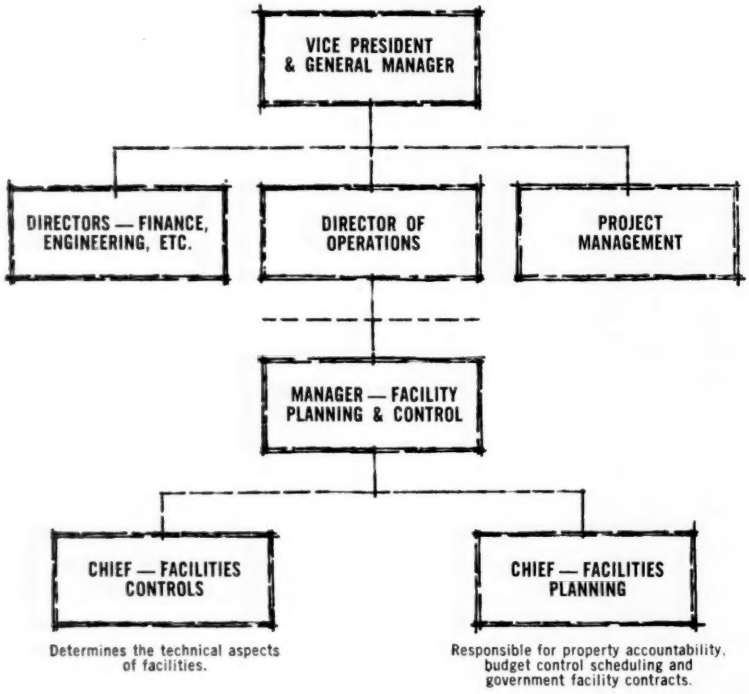
The Real Estate Manager works with the various division housing supervisors in the appraisal, acquisition, maintenance and disposal of these houses. He personally inspects each house so that he may better evaluate any offers from prospective buyers and submit the offers and his recommendations to the Director.

This area is assuming more importance as constant expansion and changes in the various plants require the more frequent transfer of Company employees.

Controlling Expenditures

Having submitted their annual and five-year facilities plans to the Corporate Facilities office, the various divisions normally adjust their plans each subsequent quarter during the year. Requests for major substitution approval or emergency funding are submitted as required. The divisions report their actual fund commitments each quarter.

The Corporate Financial group supplies Corporate Facilities with monthly reports on actual expenditures made by each of the divisions. The Facilities office will compare the actual expenditures incurred to the plans of the divisions. If expenditures are not being spent at the approved rate, suggested adjustments are recommended. Frequent personal contacts with the divisional Facilities Managers are extremely important to the controlling of facilities expenditures.



TYPICAL FACILITY ORGANIZATION

Evaluation

Each quarter the divisions' control of their capital expenditure plans for the previous 12 months is evaluated by the Corporate Facilities group. Several sets of comparison are employed. Some typical examples are:

1. Gross facility investment value per square foot.
2. Gross facility investment value per employee.
3. Personnel density.
   a. Gross square foot per employee.
   b. Gross square foot of office space per office employee.
   c. Net square foot of office space per office employee.
4. Net product costs versus total gross facility investment.
5. Net product (sales) versus total gross facility investment.

The division having the most favorable evaluation in each category is highlighted. Appropriate charts are prepared to facilitate comparisons. The total evaluation is presented in book form each quarter by the Corporate Director of Facilities and Real Estate to Corporate Management and to the General Manager of each division.

Each division's Facilities Planning group is in a department whose Director reports to the divisional Vice President and General Manager. A typical divisional facility organization and function are shown on the accompanying chart.

The Division Facility Planning group requests five-year facilities plans from each of the functional organizations each quarter. The current year's plan is quite comprehensive with the subsequent four years being a good deal more general in description. Detailed justification must accompany these requests.

The requested funding is evaluated by a Facilities Review Committee with reference to the division's firm business plan, approved research endeavors, replacements and expenditures necessary to maintain or improve its competitive position. The "Make or Buy" Committee, of which the Facilities Manager is a member, also reviews the requested facilities to verify the need to "Buy" and makes its recommendations to the Division Facil-

ities Department. The Facilities group must decide if the requests are Company-supported facility items rather than special tooling that may be charged directly to the contract or facilities that would be supported by the governmental customer under a supply or facility contract, or an item that is surplus to the needs of one of the other divisions and transferring it to the requesting division would be practical.

If the item is classified as special tooling that has been approved during the proposal stage of the program, then the Tooling organization would purchase it through normal procurement channels, or fabricate it if it is within its capability. If it is a government-supported or -supplied facility, the Project Manager, with the assistance of the Facility Manager, would request appropriate approvals from the particular government agency involved and secure the facility item in line with established ASPR procedures. Once a government-supplied facility is received, the Facility Manager is responsible for its general maintenance program, project utilization, inventory control, and required reports to the supplying agency.

The final list of suggested Company-supported capital and expense facilities is submitted to the Division General Manager for his review. Once approved by the General Manager, the capital expenditures portion is forwarded to the Corporate Facilities office. There is an initial submittal in January covering the calendar year and revisions are submitted each quarter. The capital expenditures program, as approved by the President, is then administered by the divisional Facilities Manager.

This procedure covers the normal function of facilities planning in a division. Any emergency funding or major substitution is expeditiously submitted and approved.

Corporate Facilities Board

The Corporate Facilities Board is chairmanned by the Director of Facilities and Real Estate. The members are the Facilities Managers of the divisions, the Corporate Facilities Manager, and the Corporate Real Estate Manager.

Meetings are held about four times a year. The location is varied so that the members may inspect facilities and installations at the various plants or launch test sites.

The basic purpose of the Facilities Board is to maintain a uniform approach to facilities management throughout the Company. This realization is complicated by the multi-plant, multi-product aspect of the Company. It is a forum where new ideas and experiences may be disseminated and discussed by all the members of the panel. It affords the Director the opportunity to utilize the various talents available. For example: A recent assignment to one of the members was to evaluate the advantages of leasing automotive equipment versus purchasing. The member had approximately three months to conduct his investigation. The conclusions were presented at a subsequent meeting of the Facilities Board. His recommendations now serve as an important guide to decisions on leasing or buying.

Changes of Company policy affecting facilities or management decisions that have a bearing on approaches to facilities planning must be quickly explained to the various members. The communications channel of the Board allows direct contact with the members and insures quick adjustment to basic changes in philosophy.

Although the formalized Facilities Board has been in existence a relatively short period of time, it has been instrumental in bringing uniform facilities management throughout the Company to an acceptable level.

Summary

The Martin Company is well aware of the need for effective control of facilities. It is impossible to satisfy all requests or plans for facilities, and governmental support of "in-plant" facilities is shrinking significantly. Sensible maintenance programs insure economical long-term utilization. Therefore, it behooves the Company to make the most effective use of facilities investment. The facilities organization at The Martin Company is the management tool that must bring about this realization.

5 IMPORTANT PLANT LOCATION SERVICES FREE

JUST ASK THE MAN FROM THE NORTHERN PLAINS

A full scope of location services are offered to you by the professional location technicians on the area development staff at Northern Natural Gas Company. Special investigations will be conducted without obligation to meet your requirements.

PLANT SITE EVALUATIONS — The whole spectrum of location factors — from business environment to plant site selection — is analyzed in these complete evaluations.

ECONOMIC INVESTIGATIONS — Dependable information is provided, on a confidential basis, in such problem areas as manpower, resources, community appraisals and similar location considerations.

MARKET STUDIES — Your potential in the region is gauged by a thorough analysis of competitive situations, consumer characteristics, distribution patterns and market trends.

FINANCING SOURCES — The Man from the Northern Plains can draw on an intimate knowledge of community financing groups, as well as private financial institutions in this area.

SOURCES OF SUPPLY — Through Northern's Facilities Register, an exclusive method of indexing the Northern Plains' production facilities, dependable contractor and supplier capabilities are selected.

NORTHERN NATURAL GAS COMPANY
General Offices: Omaha, Nebr.

For full information, write or call collect Randall T. Klemme, Vice President, Northern Natural Gas Company, Omaha, Nebraska.

UNIFORM DATA FOR COMPARING COMMUNITIES!

In the initial phase of site selection, industrial expansion planners must logically and accurately compare communities on many bases. The Registered Community Audit program — sponsored by INDUSTRIAL DEVELOPMENT magazine — offers site-seekers an easy, time-saving and valid method of doing this. In one compact four-page form, you can get comparable, standardized information on the major site selection factors, including markets, manpower, transportation and many others. A progress report on this useful Community Audit program follows:

Site-seekers involved in community comparison can put away the slide rules, calculators and conversion tables! No longer are these tools necessary in this important step in site selection. The Registered Community Audit program can provide you with the basic community information for your camparison procedure with brief, standardized, four-page fact sheets.

At press time, the International Registry had placed its seal of acceptance on more than 600 audits of communities throughout the United States and Canada. (A complete list follows this report.) These audits were compiled and attested to by area development groups all over North America. And these audits are verified by notary public statements.

Thus, you can greatly reduce the time and effort you must put into the community camparison phase of site selection. No longer do you have to try to create order from a myriad of forms, a maze of non-standard statistics.

These 600 communities, as well as hundreds of others which are in the auditing process, are making it possible for site-seeking industries to obtain basic community data in a standardized, comparable form. Not only has the number of participating communities been increasing, but the number of growth firms utilizing this short but complete audit has also been increasing steadily since the Registered Community Audit was initiated in 1959.

To reiterate briefly, the Registered Community Audit is a four-page form on which is presented basic facts about population, government, taxes, utility services and rates, sites and industrial development activity in a community. Devised by a panel of nationally-known experts, the audit contains as much information as is possible to put in and still have an easy-to-use form.

Conceived with two main objectives, the Audit program has been rapidly accomplishing its purpose.

First, the Community Audit form was designed to provide an **acceptable national standard.** Previously, and even now, many state and local groups utilized their own community data forms — there are literally scores of different forms and outlines used.

While the effectiveness of these varied forms cannot be criticized individually, they are not uniform or comparable on a national basis. The Registered Community Audits provide a national standard.

The second objective of the Registered Community Audit is **reliability** of information. Although it is doubtful that a reputable person of a development organization would purposely report false information on an un-audited statement, the same person would be even more careful in reporting the facts when attesting to the validity of his answers.

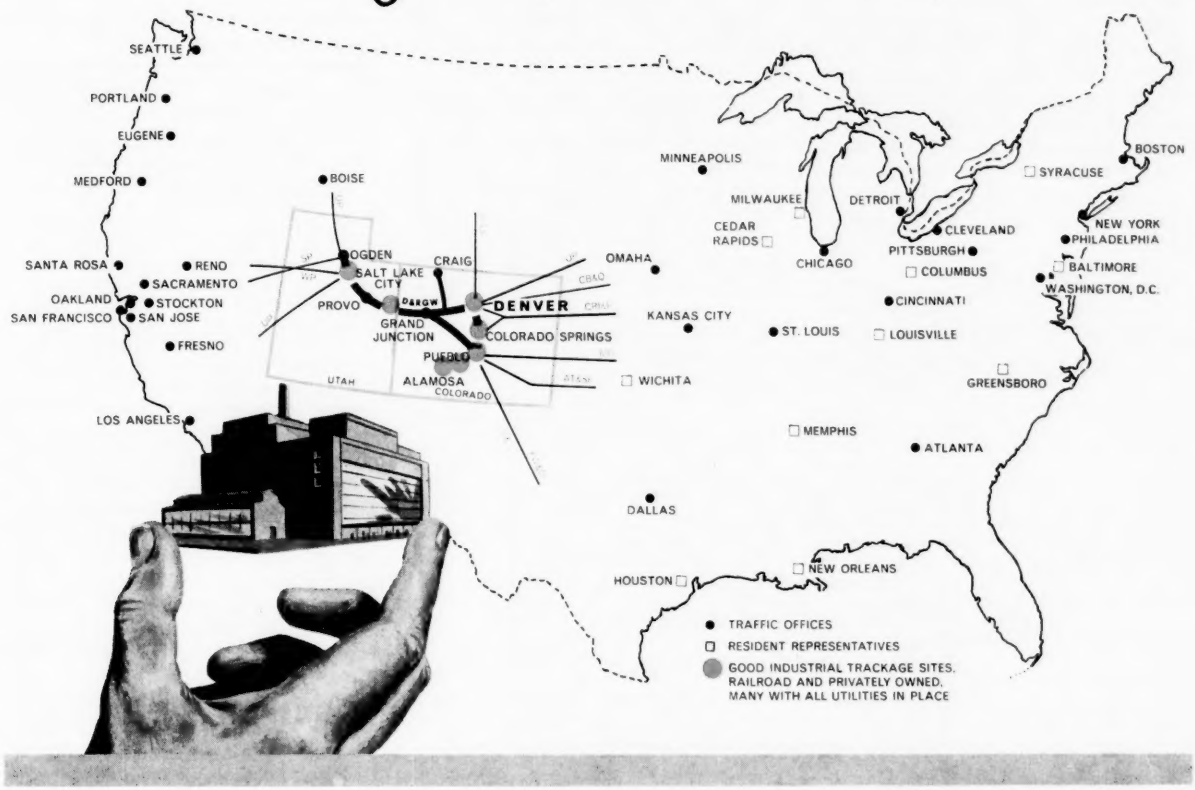
One additional quality of the Registered Community Audit is the convenience factor in utilizing the Audit. There is no lengthy involvement in starting a site-study using these forms. By using and comparing the information from various audits the overall cost is minimized. The time involved in preliminary investigations is reduced, thus enabling companies to undertake the final phasing sooner. With this economy of procedure the process of site-selection can start from a wider base and still arrive at the final decision earlier and with more confidence.

The purpose of the Registered Community Audit is to provide preliminary information. It is intended to give in brief form the **essential** community characteristics most commonly sought by businessmen in their early considerations of a variety of communities.

It should be emphasized that in the process of registering Community Audits the forms are checked only for completeness and proper form. All audit reports are processed uniformly. All which are complete and in proper form are accepted. Those which are incomplete or improperly submitted are returned for corrections. Through the method of comparative analysis the initial observation of a state, area or community can be made with a minimum of partiality, due to the facts and the manner in which they are presented in the Audit.

No appraisal of a community is made — no recommendations are made to site-seeking firms. The International Registry feels strongly that plant location decisions are the

Putting your plant in *its* place!



Sites with the following advantages are now available in the expanding Colorado-Utah business belt:

. . . a place with adequate water, power, resources . . . ample, productive labor . . . and good transportation.

. . . a place where living is enjoyable and it's as easy to raise a family as it is to raise a business.

. . . a place that's uncrowded but thriving . . . an industrial frontier with room to grow.

. . . a place with progress a-plenty . . . in America's fastest growing market area.

. . . a place . . . the right place . . . in Rio Grandeland.

To help you put your plant in *its* place, we'll be happy to arrange a site-seeing tour whereby you can inspect properties in Rio Grande's planned industrial districts located in Colorado and Utah.

Contact the Rio Grande representative in your area, or address inquiries to R. C. Cavness, Director of Industrial Development, Denver & Rio Grande Western Railroad, 1531 Stout St., P.O. Box 5482 Terminal Annex, Denver 17, Colo.

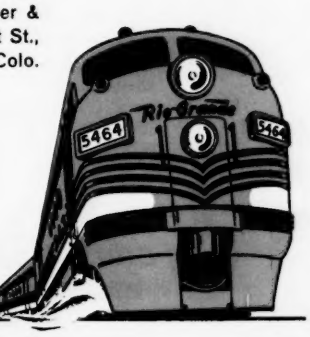
No obligation . . . all inquiries will be held in confidence.

TRAFFIC OFFICES IN 38 MAJOR CITIES

Rio Grande

THE DIRECT CENTRAL TRANSCONTINENTAL ROUTE

DENVER & RIO GRANDE WESTERN RAILROAD R. KNOX BRADFORD, Vice President—Traffic



function of management and their consultants.

When the Registered Community Audit is used in conjunction with your own checklist of factors, it makes possible easy sifting of many possible locations and highlights those communities most likely to be worthy of further study. (For a comprehensive checklist of site-selection factors, see the report in this Handbook).

How To Get Audits

Registered Community Audits can be obtained from several sources. If you want an audit on a town that has been registered, (1) write directly to the community's local chamber of commerce. If you want several audits from one state or service area, (2) write to the Registry serving the area and request the statements. Should you not wish to contact the community or Area Registry directly, or if the community is not presently registered (3) contact the International Community Audit Registry and it will provide you the statements or make the necessary arrangements to obtain the audits. No charge is made either to the community submitting the audit for registry nor to the manufacturer, wholesaler or other business man who makes use of the audit.

COMMUNITY AUDITS CAN BE OBTAINED BY:

1. Contacting the individual community's local chamber of commerce or other local development groups. (See Audits listed below.)
2. Contacting the area registry that serves the area you are interested in. Audits on several communities can be obtained from this source. (See Registries listed below.)
3. Contacting the International Registry for audits on all communities or those communities which are not presently registered.

We have no way of checking on the total number of audits called for by site-seekers in the period of less than a year and a half since the first ones were registered. But the inquiries and comments that have reached us and the rapid growth of the number of communities audited indicate an acceptance far more rapid and complete than we would have thought possible.

Notice that the audited communities — which are indicated by asterisks in the geographical section of this handbook — are scattered from British Columbia to Florida and from Maine to California. More than a third of the cities over 100,000 in the recent census are covered, and nearly as large a proportion of the cities between 50,000 and 100,000 are included. In several states, most towns of 5,000 or more are covered and a good many smaller places as well.

How Audits Are Compiled

Our procedure is to send out a work sheet to a community requesting an audit and to check the initial return carefully for completeness and for comparability with returns already in our files. The annotated work sheet is returned to the community for corrections or needed amplifications and for preparation in final form. After a final recheck it is signed, certified and accepted.

Audits will be resubmitted to communities for periodic revision, and a community may initiate a revision at any time — for example, when natural gas is made available or when there is a significant change in zoning procedures.

MEN, MARKETS & MATERIALS IN GROWTHLAND, USA

LOW UNIT COSTS DEPEND UPON . . .

Good men to run your machines . . .
Prime markets for your product . . .
Materials near your plant . . .

The four-state region has them all—plus the Nation's most highly developed transportation system connecting thousands of choice industrial sites of every description.

THE AREA DEVELOPMENT DEPARTMENTS OF OUR OPERATING COMPANIES WILL BE GLAD TO SERVE YOU

The East Ohio Gas Company, Cleveland, Ohio
New York State Natural Gas Corp., Pittsburgh, Pennsylvania
Hope Natural Gas Company, Clarksburg, West Virginia
The Peoples Natural Gas Company, Pittsburgh, Pennsylvania
Lake Shore Pipe Line Company, Cleveland, Ohio
The River Gas Company, Marietta, Ohio

WRITE OR PHONE

CONSOLIDATED NATURAL GAS SYSTEM
MARKET DEVELOPMENT DEPARTMENT
Two Gateway Center—Pittsburgh 22, Pa.

Meanwhile, we welcome suggestions by users of the audits as to how the present form could be made more useful to them.

Plans For The Future

With the ever increasing importance of the world market upon the industrial growth of the United States and Canada, the International Community Audit Registry is planning to broaden its scope in the future to include audited statements on communities in countries the world over.

For organizations which are continually conducting site investigations and requesting Registered Audits for communities in every part of the country, an automatic distribution system is being planned for use in the near future. For further information on the Community Audit Program or these latest developments, write to International Community Audit Registry, Conway Building, Atlanta 19, Georgia.

Area Registeries

The development organizations of 25 states and of a number of leading railroads and utility companies, along with several regional organizations, have agreed to serve as repositories of audits for communities within their respective territories. In most cases, the audits involved carry an endorsement by the registering agency. The various registries are listed below:

State Development Agencies

Colorado Department of Employment, Resources and Community Development Division, Denver, Colorado.

Georgia Department of Commerce, Atlanta, Georgia.

Florida Industrial Development Commission, Tallahassee, Florida.

Idaho Department of Commerce and Development, Boise, Idaho.

Indiana Department of Commerce, Indianapolis, Indiana.

Iowa Development Commission, Des Moines, Iowa.

Kansas Industrial Development Commission, Topeka, Kansas.

Department of Economic Development of Kentucky, Frankfort, Kentucky.

Michigan Department of Economic Development, Lansing, Michigan.

Minnesota Department of Business Development, St. Paul, Minnesota.

Mississippi Agricultural and Industrial Board, Jackson, Mississippi.

Missouri Division of Resources and Development, Office of Business and Administration, Jefferson City, Missouri.

Division of Nebraska Resources, Lincoln, Nebraska.

Nevada Department of Economic Development, Carson City, Nevada.

New Mexico Department of Development, Santa Fe, New Mexico.

New York Department of Commerce, Albany, New York.

North Carolina Department of Conservation and Development, Commerce and Industry Division, Raleigh, North Carolina.

North Dakota Economic Development Commission, Bismarck, North Dakota.

Oregon Department of Planning and Development, Portland, Oregon.

South Carolina State Development Board, Columbia, South Carolina.

South Dakota Industrial Development Expansion Agency, Pierre, South Dakota.

Tennessee Industrial and Agriculture Development Commission, Nashville, Tennessee.

Utah Commission on Industrial and Employment Planning, Salt Lake City, Utah.

Washington State Department of Commerce and Economic Development, Olympia, Washington.

Wyoming Natural Resources Board, Cheyenne, Wyoming.

Railroads

Chicago and Northwestern Railway Company, Chicago, Illinois.

New York Central System, Now York, New York.

Reading Company, Philadelphia, Pennsylvania.

Wabash Railroad, St. Louis, Missouri.

Utilities

Alabama Power Company, Birmingham, Alabama.

Kentucky Utilities Company, Lexington, Kentucky.

Mississippi Power and Light Company, Jackson, Mississippi.

South Carolina Electric and Gas Company, Charleston, South Carolina.

Gulf State Utilities, Navasota, Texas.

Missouri Public Service Company, Kansas City, Missouri.

Michigan Consolidated Gas Company, Detorit, Michigan.

Development Groups

Riverside County Board of Trade, Riverside County, California.

Palm Beach County, West Palm Beach, Florida.

Idaho-Eastern Oregon Development Council, Boise, Idaho.

Area Development Committee, University of Missouri, Farmington, Missouri.

Area Development Council, Greater Portland, Maine.

Northern Berkshire Development Corporation, Adams, Massachusetts.

Greater Burlington Industrial Corporation, Burlington, Vermont.

Southern New Jersey Development Council, Merchantville, New Jersey.

St. Lawrence Valley Association of Chambers, Ogdensburg, New York.

Erie County Industrial Development Council, Erie, Pennsylvania.

Texas Engineering Experiment Station, College Station, Texas.

NICKEL PLATE ROAD

Shining Example of a well-run railroad . . . Nickel Plate Road's plant-location service. Our men can find out what you want to know—authoritatively, comprehensively, fast! "The railroad that runs by the customer's clock".

NICKEL PLATE ROAD • CLEVELAND 1, OHIO

Offices in principal cities

REGISTERED COMMUNITIES

The list given below is duplicated in the geographical section in this issue; an asterisk is used to designate the communities which have approved audits.

ALABAMA
Decatur 204
Mobile 322
Oneonta 104
Tuscaloosa 425

ARIZONA
Bisbee 433
Coolidge 199
Tucson 330

ARKANSAS
Blytheville 431
Little Rock 392
Newport 574
North Little Rock 327
Paragould 428

CALIFORNIA
Banning 473
Fresno 259
Glendale 117
Indio 484
Kerman, Fresno 237-A
Redwood City 310
Roseville 432
Sacramento 532
San Diego 533
San Leandro 297

COLORADO
Aurora 519
Boulder 487
Colorado Springs 443
Denver 316
Ft. Collins 494
Ft. Morgan 486
Glenwood Springs. 409
Greeley 576
La Junta 498
Loveland 483
Pueblo 501
Rocky Ford 367
Sterling 378

CONNECTICUT
Bridgeport 524-A
Manchester 189
New Britain 425

FLORIDA
Clearwater 245
Delray Beach 190
Jacksonville 548
Miami 481
Palm Beach County 143
Riviera Beach 142
St. Petersburg 503
Tampa 363

GEORGIA
Adairsville 366
Atlanta 450
Augusta 11
Cartersville 256
College Park 352
Columbus 476
Cordele 253
Dahlonega 255
DeKalb County 249
Douglas 254
Eastman 470
Ellijay 399
Fairburn 368
Fort Valley 332
Gainesville 362
Gibson 406
Glenwood 380
Griffin 252
Jackson 389
LaFayette 393
Macon 250
Madison 251
Montezuma 257
Richland 413
Rome 329
Sandersville 12
Savannah 309
Statesboro 258
Thomasville 307
Valdosta 100-A
Warner Robins 383
Washington 231

IDAHO
Blackfoot 156
Emmett 580
Salmon 598
Twin Falls 568

ILLINOIS
Alton 397
Bloomington, McLean 589
Cairo 155
Carmi 354
Decatur 205-A
Dekalb 382
Dixon 546
East Moline 403
Effingham 491
Elgin 577
Fulton 474
Galesburg 359
Granite City 10
Harrisburg 471
Litchfield 377
Marion 147
Milan 405
Moline 402
Mount Carroll 438
Olney 500
Ottowa 496
Peoria 271
Rockford 217
Rock Island 404
Rock Island County 401
Savannah 440
Springfield 302
Sterling-Rock Falls 361
Urbana 525
West Frankfort 462

INDIANA
Anderson 456
Bedford 444
Connersville 482
Evansville 200
Gary 477
Hammond 335
Hartford City 466
Huntington 531
Indianapolis 74
Jasper 530
Kokomo 455
Lafayette 499
LaPorte 454
Linton 458
Muncie 369
New Albany 357
North Vernone 513
Petersburg 559
Plainfield 565
Rensselaer 453
Richmond 103-A
Seymour 541
South Bend 523
Terre Haute 325

IOWA
Boone 206
Burlington 385
Clarinda 407
Clinton 196-A
Des Moines 207-A
Dubuque 364
Emmetsburg 267
Fort Madison 76
Independence 445
Knoxville 186-A
Le Mars 197
Manchester 469
Marengo 446
Mason City 514
Muscatine 244
Ottumwa 386
Sioux City 1

KANSAS
Abilene 38
Anthony 210
Arkansas City 130
Atchison 68
Augusta 168
Baxter Springs 42
Belleville 45
Bonner Springs 135
Burlington 177
Cherryvale 57
Clay Center 72
Coffeyville 129
Colby 26
Concordia 53
Council Grove 23
Derby 30
Dodge City 54
El Dorado 25
Ellinwood 69
Ellsworth 193
Emporia 125
Eureka 122
Fort Scott 32
Fredonia 60
Galena 48
Garden City 59
Girard 33
Goodland 39
Hays 50
Herington 166
Hiawatha 164
Hillsboro 120
Hoisington 172-A
Holton 176
Horton 51
Humboldt 165
Hutchinson 178
Independence 52
Iola 56
Kansas City 40
Kingman 173
Larned 124
Lawrence 209
Leavenworth 126
Liberal 31
Linsborg 65
Lyons 131
Manhattan 55
Marion 169
Marysville 36
Medicine Lodge 24
Neodesha 67
Newton 61
Norton 123
Olathe 28
Osage City 170
Osawatomie 63
Oswego 58
Ottowa 29
Paola 174
Parsons 70
Phillipsburg 64
Pittsburg 34
Plainville 133
Pratt 27
Russell 37
Scott City 41
Seneca 128
Stafford 167
Sterling 175
Stockton 171
Ulysses 127
Wamego 134
Wellington 62
Wichita 49-A
Winfield 71
Yates Center 162

KENTUCKY
Bardstown 566
Cadiz, Trigg 603
Campbellsville 562
Carrollton 601
Central City 608
Covington 612
Cynthiana 607
Eminence 611
Georgetown 550
Henderson 321
Irvine 621
Louisville 422
Mayfield 497
Mt. Sterling 551
Mt. Vernon, Rockcastle 592
Murray 376
Owinton 610
Paducah 6
Paintsville 578
Richmond 609
Shelbyville 606
Somerset, Pulaski 594
Springfield 569
Stanford 605
Versailles 570
Warsaw 602

LOUISIANA
Baton Rouge 505
Kinston, Lenoir 604
Shreveport 510

MAINE
Auburn 181
Bangor 396
Maine, Freeport 579
Portland 442
Presque Isle 187
Scarborough 581
South Portland 452

MARYLAND
Baltimore 228-A
Frederick 224-A
Hagerstown 184
Prince Georges County 306

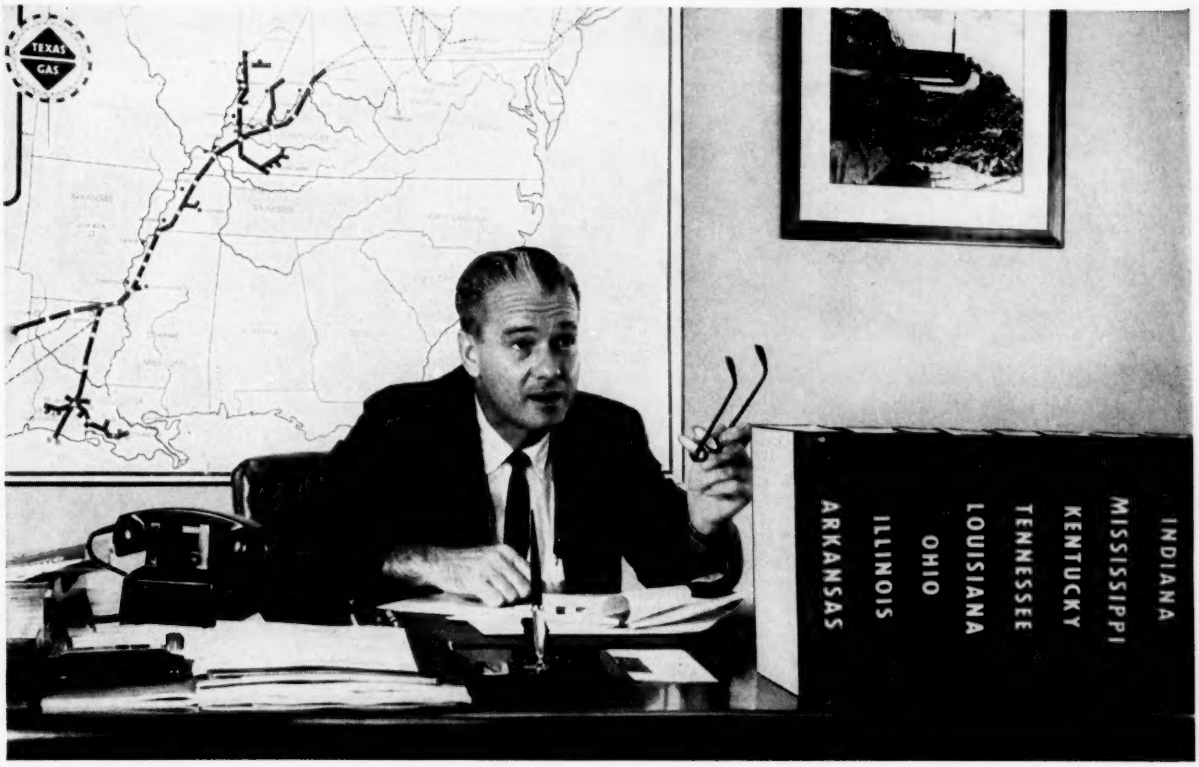
MASSACHUSETTS
Adams 439
Attleboro 575
Bedford 616
Boston 421
Brockton 507
Greenfield 154
Haverhill 243
Lawrence 300
Leominster 430
Lowell 314
North Adams 436
Seekonk 441
Williamstown 437
Worcester 582

MICHIGAN
Allen Park, Wayne 593
Alma 384
Cadillac 410
Detroit 448
Escanaba 318
Flint 502
Grand Rapids 419
Hermansvile 416
Jackson 529
Marquette 305
Menominee 289
Monroe 355

MINNESOTA
Mankato 308
New Ulm 268
Redwood Falls 590
Rochester 109
Virginia 475
Winona 222

MISSISSIPPI
Boonville 341
Columbus 110
Greenville 390
Greenwood 353
Itta Bena, Leflore 613
Jackson 132
Koscoisko 119
Laurel 478
McComb 96
Meridian 342
Newton 317
Rankin 614

MISSOURI
Brookfield 157-A
Columbia 434
Dexter 528
Farmington 201
Hannibal 111



TEXAS GAS' GLOVER CARY

ANSWERS YOUR QUESTIONS ABOUT PLANT LOCATION...

CONFIDENTIALLY

You can get quick answers on:

TRANSPORTATION...
Major railroads, airlines, truck lines and inland waterways from the Gulf to the Great Lakes.

ENERGY...
Abundant natural gas, coal, oil and power.

LABOR...
Plentiful, adaptable and skilled.

MARKETS...
The growing Big River region is centrally located to all national metropolitan markets.

RESOURCES...
Raw materials and abundant water for industry.

PLANT LOCATIONS...
Navigable river sites are plentiful, land costs realistic, and development costs low.

Glover Cary is head of Texas Gas Transmission Corporation's Industrial Development Department. He and his skilled group of market and economic research people probably know more than any other single source about plant sites in the eight-state region of Mid-America served by Texas Gas.

From northern Louisiana to southern Ohio, Texas Gas *knows* Mid-America from building the pipelines that serve this growing area with convenient natural gas. Glover Cary's staff has made scores of studies on sites in the region's 138 counties. They are available to you, in confidence.

Just address your inquiry to him on your own company letterhead at Texas Gas Transmission Corporation, 416 West Third Street, Owensboro, Kentucky.

TEXAS GAS
TRANSMISSION CORPORATION

Offices: Owensboro, Kentucky • Houston, Texas

SERVING THE BIG RIVER REGION

INDUSTRIAL DEVELOPMENT MANUFACTURERS RECORD

REFERENCE STUDIES

Since before the turn of the century MANUFACTURERS RECORD has issued special studies of specific cities and areas to assist the site-seeking industrial firm. Today, through the combined coverage of INDUSTRIAL DEVELOPMENT and MANUFACTURERS RECORD this tradition of leadership in this field is being extended and carried forward. Before you go site-seeking, take advantage of background studies which have already been prepared for the areas listed below. Generally, reprints are available gratis.

North Dakota	Sept., 1961
Atlanta, Ga.	Sept., 1961
Ohio	Sept., 1961
Canada, 1961	Aug, 1961
Chesapeake Bay	Aug., 1961
New England, 1961	July, 1961
Maine	July, 1961
Tennessee	July, 1961
Livonia, Michigan	June, 1961
Arizona	June, 1961
Blue Book of South, 1961	May, 1961
Empire Central, Dallas	May, 1961
Edmonton, Canada	May, 1961
New Mexico	Apr., 1961
Keokuk-Ft. Madison, Iowa	Apr., 1961
Northern Natural Gas	Mar., 1961
Odessa, Texas	Mar., 1961
The Gulf-Caribbean Area	Feb., 1961
Area of the Palm Beaches	Feb., 1961
Greater Burlington, Vt.	Feb., 1961
Central New York	Jan., 1961
Missouri	Jan., 1961
Pennsylvania	Dec., 1960
Oak Ridge, Tenn.	Dec., 1960
Berkshire County, Mass.	Nov., 1960
North Bay Area of Calif.	Nov., 1960
The British Isles	Nov., 1960
Indiana	Oct., 1960
Georgia	Sept., 1960
Seattle, Wash.	Sept., 1960
Elliott Lake, Canada	Sept., 1960
Canada, 1960	Aug., 1960
Rock Island Lines	Aug., 1960
New York's Capital District	Aug., 1960
New England, 1960	July, 1960
Washington State	July, 1960
North Carolina	June, 1960
California, South Bay Area	June, 1960
Blue Book of South, 1960	May, 1960
The Mohawk Valley	May, 1960
No. and Cen. California	May, 1960
Alma, Michigan	Apr., 1960
Thomasville, Ga.	Apr., 1960
St. Augustine, Fla.	Mar., 1960
Colorado	Mar., 1960
Gainesville, Fla.	Feb., 1960
Western Pacific Railroad	Feb., 1960
West Virginia	Jan., 1960
Calgary, Canada	Jan., 1960
Hawaii	Dec., 1959
Kansas	Dec., 1959
St. Lawrence Valley	Nov., 1959
Oregon	Nov., 1959
Virginia	Oct., 1959
Staten Island, New York City	Oct., 1959

CONWAY PUBLICATIONS, INC.
2592 APPLE VALLEY ROAD
ATLANTA 19, GEORGIA

COMMUNITY AUDIT

Jefferson City	102
Joplin	73
Kansas City	18
Kirksville	113
Lebanon	146
Lee's Summit	215-A
Marceline	232
Mexico	202
Moberly	114
Neosho	115
Poplar Bluff	225
Rolla	198
St. Charles	623
St. Joseph	163
Sikeston	235-A
Springfield	365
Trenton	558

MONTANA

Billings	324
Butte	227-A
Missoula	269

NEBRASKA

Alliance	461
Auburn	264
Beatrice	411
Blair	337
Columbus	229
Cozad	241
Fairbury	345
Falls City	236
Fremont	273
Gothenburg	350
Grand Island	387
Hastings	336
Holdredge	344
Humboldt	544
Kearney	141
Lincoln	161
McCook	216
Nebraska City	242
Norfolk	333
North Platte	326
Ogallala	349
Omaha, Douglas	108-A
O'Neill	347
Ord	597
Plattsmouth	414
Scottsbluff	346
Seward	351
Sidney	348
Superior	311
Wahoo	140
West Point	415
York	343

NEW HAMPSHIRE

Concord	360
Keene	417
Manchester	212
Nashua	552

NEW JERSEY

Jersey City	435
New Brunswick	424
Perth Amboy	299
Trenton	584

NEW MEXICO

Albuquerque	152-A
Artesia	182
Belen	517
Clayton	107
Clovis, Curry	618
Hobbs	518
Las Vegas	573
Lordsburg	520
Raton	459
Silver City	457
Socorro	460

NEW YORK

Batavia	398
Buffalo	4-A
Elmira, Chemung	260-A
Jamestown	617
Lyons	408
North Tonawanda	19
Olean	400
Rochester	512
Rome, Oneida	412-A
Syracuse	504
Tonawanda	20

NORTH CAROLINA

Albemarle	572
Asheboro	526
Asheville	158
Benson	561
Charlotte	116
Cherryville	338
Concord	211-A
Elizabeth	183
Franklin	492
Gastonia	375
Goldsboro	586
Greensboro	21
High Point	583
Lumberton	9-A
Lexington	567
Marion	153
Mount Airy	556
Raleigh	5-A
Reidsville	564
Rocky Mount	304
Sanford	555
Shelby	560
Thomasville	395
Washington	554
Wilson	303
Winston-Salem	148

OHIO

Akron	549
Dayton	516
Mansfield	314
Mount Vernon	7
Toledo	247
Youngstown	599

OKLAHOMA

Alva	265
Bartlesville	203-A
Chandler	180
Chelsea	106
Henryetta	179
Marlow	98
Miami	263
Norman	105
Oklahoma City	298
Pawhuska	221
Poteau	238
Tulsa	479
Watonga	223
Woodward	381

OREGON

Medford	261
Portland	418

PENNSYLVANIA

Albion	138
Allentown	423
Altoona	509
Corry	81
Cranesville	137
Edinboro	89
Elgin-Beaverdam	91
Erie	77
Fairview Township	84
Girard	83
Harborcreek Township	87
Harrisburg	534
Hazelton	619
Huntingdon	144
Indiana	374
Lake City	78
Lawrence Park Township	85
Lebanon	15
McKean	92
Millcreek	82
Mount Union	145
North East	79
Pittsburgh	515
Platea	86
Reading	16
Shenandoah	101
Union City	80
Waterford	88
Wattsburg	90
Wesleyville	93

SOUTH CAROLINA

Abbeville	511
Belton	543
Charleston	538
Clinton	545
Clover	540
Columbia	99
Conway	535
Florence	159
Greenville	449
Hartsville	391
North Augusta	539
Rock Hill	595
Sumter	527
Union	600
Walhalla	493
Waterboro	615
West Columbia-Cayce	536

SOUTH DAKOTA

Brookings	547
Huron	230
Milbank	537
Pierre	274
Sioux Falls	219
Sturgis	240
Watertown	358

TENNESSEE

Centerville	313
Chattanooga	296
Dyer	262
Dyersburg	234
Johnson City	266
Knoxville	340
Lebanon	328
Manchester	239
Maryville-Alcoa	160
Memphis	465
Morristown	213
Nashville	587
Oak Ridge	118-A
Springfield	270

TEXAS

Abilene	429
Amarillo	394
Austin	490
Big Lake	339
Bryan	150
Colorado City	13
Dallas	3
Falfurrias	463
Fort Worth	506
Galveston	451
Greenville	320
Harlingen	323
Laredo	508
Longview	356
Lubbock	388
Midland	591
Odessa	75
San Antonio	563
Tyler	331
Vernon	319
Waco	447

UTAH

Nephi	468
Ogden	94
Provo	373
Richfield	489
Salt Lake City	372
Tooele	488

VIRGINIA

Alexandria	149
Hopewell	596
Portsmouth	553
Richmond	480
Roanoke	246

WASHINGTON

Ephrata	312
Everett	371
Spokane	248-A

WEST VIRGINIA

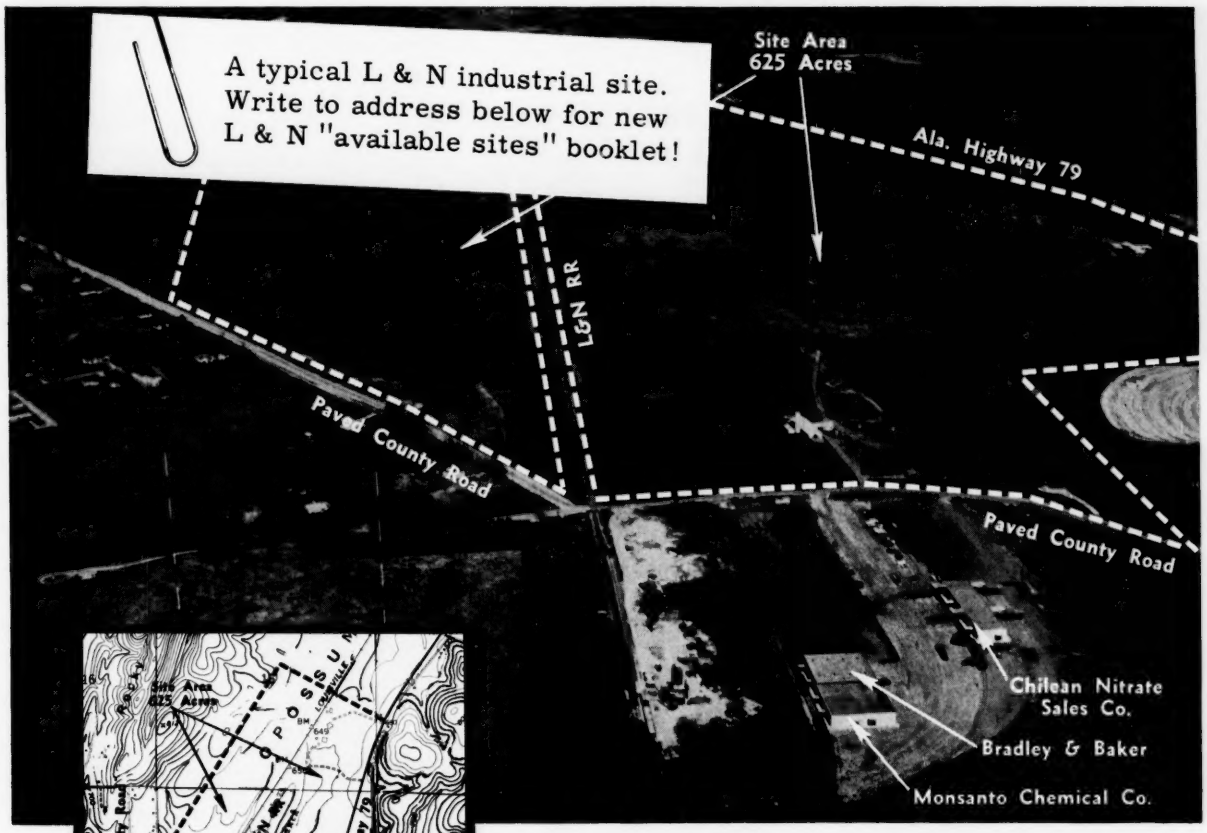
Parkersburg	8-A
Wheeling	522

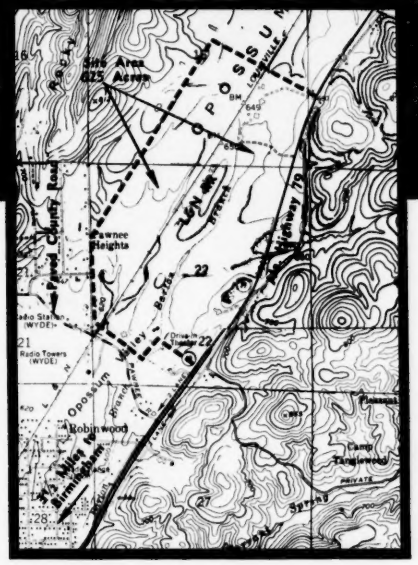
WISCONSIN

Algoma	284
Antigo	287
Belleville	427
Cassville	472
Chilton	288
De Pere	283
Green Bay	292
Kenosha	521
Kewaunee	286
Kiel	278
Little Chute	370
Luxemburg	277
Marinette	276
Merrill	275
Milwaukee	218
Mount Horeb	485
Muscoda	542
Oconto	294
Oshkosh	290
Peshtigo	280
Reedsville, Manitowoc	279-A
Rhinelander	334
Rothschild	281
Sheboygan	195
Sheboygan Falls	293
Stevens Point	194
Stoughton	495
Tomahawk	291
Waupaca	282
Wausau	214

CANADA

Calgary, Alberta	622
Edmonton, Alberta	467
Lethbridge, Alberta	272
Nelson, B. C.	301
Newmarket, Ont.	420
Toronto Metropolitan Area	464



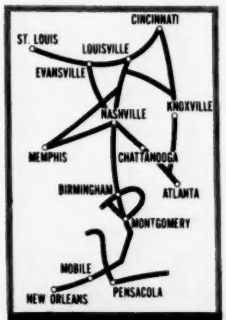


- **Plant sites in Pinson Valley lie immediately north of one of the South's major growth cities—virtually the only direction in which Birmingham is free to expand. All the facilities and market potential of a metropolis are within easy reach.**
- **There are 625 acres for large or small sites, zoned for heavy industry.**
- **Land is level to gently rolling, with immediate access to electric power, gas, water, and sewerage.**
- **L & N's main line bisects the area. The new L & N "push-button" Boyles Yard is nearby, providing the ultimate in fast, efficient freight service.**
- **Alabama Highway 79 and a paved county road are directly adjacent.**

Only 20 minutes drive from downtown Birmingham, Ala.

Big-city nearness offers a supply of skilled and semi-skilled labor . . . excellent transportation. You can add to these and other plusses the desirability of land right in the path of Birmingham's growth. Best place for production and for your dollars too! For additional facts, and for a copy of L & N's new "available sites" booklet, write or phone:

Alfred James, Jr., Director of Industrial Development, Louisville and Nashville Railroad, Dept. ID, Louisville 1, Kentucky (JUniper 7-1121, Ext. 318).



L&N
THE DIXIE LINE

LOUISVILLE AND NASHVILLE RAILROAD

ID BIBLIOGRAPHY

To help readers find articles and reports in prior editions of INDUSTRIAL DEVELOPMENT, the editors present this comprehensive bibliography of more than 475 features which have been published in the magazine to date. An alphabetical listing of some 185 contributing authors is found on page 37.

INDEX TO ID BIBLOGRAPHY

Area Information	34
Authors Index	37
Community Characteristics	30
Expansion Planning	28
Financing	32
General	37
Government & Legislation	32
Growth Studies, Company	30
Industrial Districts	32
International Coverage	35
Manpower & Labor	32
National Growth	35
Planning & Zoning	31
Power & Fuel	32
Site Selection Techniques	30
Sites, Individual	31
Transportation	34
Water & Waste Disposal	32

EXPANSION PLANNING

JUSTIFYING EXPANSION by Howard Blyth, Planning Dept., American Cyanamid Corp., Aug. 1961. p. 13-15.

THE FACTORS FOR EXPANSION PLANNING, Site Selection Handbook. Oct. 1960. p. 64-78.

YOUR 1960 OUTLINE FOR EXPANSION, Site Selection Handbook. Oct. 1959, p. 84-98.

COMPANY ORGANIZATION FOR EXPANSION PLANNING, May 1959. p. 6-9.

1959 PLANT LOCATION GUIDE, Site Selection Handbook. Oct. 1958. p. 16-33.

THE CASE FOR DECENTRALIZATION by Leonard C. Yaseen, Senior Partner, Fantus Factory Locating Service, Sept. 1958. p. 17-12.

SHOULD YOU EXPAND NOW? by Dr. Pierre Rinfret, Vice President, Lionel D. Edie & Co., Aug. 1958. p. 11-12.

FINANCING YOUR COMPANY'S FUTURE by Andrew N. Overby, Vice President, First Boston Corp., March 1958. p. 5-14.

A COST FORMULATION FOR PREDICTING INDUSTRY RELOCATION by William T. Kopp, Marketing Research Consultant, Oct. 1957. p. 12-17.

700 PLANT LOCATION FACTORS!, Site Selection Handbook. Oct. 1957. p. 17-24.

MANAGEMENTS "SOCIAL RESPONSIBILITY" by Leland I. Doan, President, Dow Chemical Co., Aug. 1957. p. 46-47.

LONG RANGE PLANNING by Paul D. V. Manning, July 1957, p. 14-20.

MANAGEMENT MUST GROW, TOO! June 1957. p. 45-46.

ID MAN FOR YOUR FIRM? by H. McKinley Conway, Jr., Editor, Industrial Development, May 1957. p. 20-25, 28-32.

HOW TO PICK 'EM, Site Selection Handbook. Oct. 1956. p. 8-43.

EXPANSION PLANNING IS COMING OF AGE, March-April 1956. p. 7-13.

CONFERENCE BOARD RESEARCH STUDIES YIELD DATA USEFUL IN PLANNING, July-Aug. 1955. p. 36-37.

COMPANY GROWTH STUDIES

LOCATING A PRESTIGE PLANT by Willis G. Coe, Vice President, Personal Products Corp. Aug. 1961. p. 9-11.

A COORDINATED PROGRAM FOR FACILITY PLANNING by M. G. O'Neil, President, General Tire & Rubber Co. July 1961. p. 9-11.

MULTI-FACETED AMF: WARS ON COMPLACENCY by Morehead Patterson, Chairman, American Machine & Foundry Co. June 1961. p. 11-15.

P & G PROFITS FROM PLANNED GROWTH. May 1961. p. 10-12, 40.

INTERNATIONAL SHOE THINKS THROUGH SITE SELECTION by Henry R. Rand, President, The International Shoe Co. April 1961. p. 10-13.

INTERNATIONAL MARKETS SPUR FIRESTONE GROWTH by Raymond C. Firestone, President, Firestone Tire and Rubber Co. March 1961. p. 12-15.

COLE NATIONAL CORPORATION: A SAGA OF IMAGINATIVE MERCHANDISING, by Joseph E. Cole, Chairman, Cole National Corp. Feb. 1961. p. 13-16.

THE PROBLEMS OF A BRAND NEW COMPANY by John R. Riley, President, Southern Nitrogen Co. Jan. 1961. p. 14-17.

SOUND PLANNING REVITALIZES EXPANSION PATTERN AT INTERNATIONAL RESISTANCE COMPANY by Walter W. Slocum, President, International Resistance Co. Dec. 1960. p. 13-16.

THE MELPAR CONCEPT: SEEK NEW HORIZONS by Thomas Meloy, President, Melpar, Inc. Nov. 1960. p. 13-16.

THE DIVERSEY FORMULA: MEET COMPETITION WITH WORLD WIDE EXPANSION by Herbert W. Kocks, Chairman, The Diversey Corp. Oct. 1960. p. 55-57.

FROM ALUMINUM TO ZIRCONIUM — A BROAD SPECTRUM OF GROWTH by Austin R. Zender, President, Bridgeport Brass Co. Sept. 1960. p. 13-16.

UBIQUITOUS WOOLWORTH: BUILDS BIG ON SMALL CHANGE by Robert C. Kirkwood, President, F. W. Woolworth Co., Aug. 1960. p. 11-16.

DIVERSITY KEYS EXPANSION by Raymond F. Evans, President, Diamond Alkali Co., July 1960. p. 13-16.

SUCCESS RIDES ON A FORK LIFT TRUCK by George Spatta, President, Clark Equipment Co., June 1960. p. 14-16.

PRODUCT DEVELOPMENT, EXPANDED SERVICES SPARK GROWTH AT ACF INDUSTRIES by William T. Taylor, Chairman of the Board, ACL Industries, May 1960. p. 10-14.

A BUSINESS BUILT ON HOLES IN PAPER by Milferd A. Spayd, President, Standard Register Co., April 1960. p. 12-16.

ASSOCIATED SPRING by Walter E. Froehlich, Vice President, Associated Spring Corp., March 1960. p. 12-15.

SUBURBAN TREND INFLUENCES STORE LOCATION by Joseph B. Hall, President, Kroger Co., Feb. 1960. p. 89-92.

REHABILITATION FOR GROWTH by Dr. A. W. Wishart, President, Knox Glass, Inc., Jan. 1960. p. 9-11.

HOW TO BOWL 'EM OVER by B. E. Bensinger, President, Brunswick-Balke-Collender Co., Dec. 1959. p. 11-13.

GENERAL TRANSISTOR by Herman Fialkov, President, General Transistor Corp., Nov. 1959. p. 12-15.

THINGS ARE BREWING AT CARLING! by Ian R. Dowie, President, Carling Brewing Co., Oct. 1959. p. 5-8.

EXPLOSIVE GROWTH AT MEAD! Sept. 1959. p. 33-35.

FROM PLANS TO PLANTS — RAYTHEON COMPANY, Aug. 1959. p. 13-15.

THEY'RE CASHING IN ON THEIR CHIPS, by Herman W. Lay, President, H. W. Lay & Co., July 1959. p. 58-60.

A DEFINITE FORMULA FOR GROWTH by I. J. Harvey, Jr., Chairman of the Board, The Flintkote Co., June 1959. p. 12-16.

CLEAVER-BROOKS SETS THE PACE by J. C. Cleaver, President, Cleaver-Brooks Co., May 1959. p. 51-52.

A FUTURE KEYED TO RESEARCH by H. E. Humphreys, Jr., Chairman of the Board, United States Rubber Co., April 1959. p. 10-12.

PROGRESS FROM TALENT AND TECHNOLOGY by Donald Lourie, President The Quaker Oats Co., March 1959, p. 74-76.

PREFAB HOMES: GROWTH UNLIMITED by James R. Price, Chairman of the Board, National Homes Corp., Feb. 1959. p. 54-55.

HISTORIC PATTERN OF GROWTH by Carl R. Megowen, President, Owens-Illinois Glass Co., Jan. 1959. p. 9-10.

HOW A GIANT GREW by Fowler B. McConnell, Chairman of the Board, Sears, Roebuck & Co., Dec. 1958. p. 21-25.

GARDNER — DENVER SETS MAJOR GROWTH PROGRAM by Gifford V. Leece, President, Gardner-Denver Co., Nov. 1958. p. 15-16.

GEARED TO GROW WITH NATION'S APPETITE by J. M. Hoerle, Vice President, Campbell Soup Co., Oct. 1958. p. 64-67.

MARKETS & MERCHANDISING — GROWTH AND MORE GROWTH by Robert D. Black, President, Black & Decker Manufacturing Co., Aug. 1958. p. 65-68.

I. D. BIBLIOGRAPHY

THE EMPHASIS IS ON GROWTH by R. S. Stevenson, President, Allis-Chalmers Manufacturing Company, July 1958. p. 52-56.
PAPER INDUSTRY OUTLOOK by David L. Luke, President, West Virginia Pulp and Paper Company, June 1958. p. 71-74.
AIRCRAFT GROWTH PROBLEMS by Mundy I. Peale, President, Republic Aviation Corp., May 1958. p. 34-38.
DRUGS: BRIGHT FUTURE by Ernest H. Volwiler, President, Abbott Laboratories, April 1958. p. 29-33.
MONTGOMERY WARD STARTS BUILDING by John A. Barr, President, Montgomery Ward, March 1958. p. 28-33.
CONTINENTAL CAN: ON THE MOVE, Feb. 1958. p. 23-29.
HEINZ: LONG-TERM GROWTH by Frank B. Cliffe, Vice President, H. J. Heinz Co., Jan. 1958. p. 56-60.
CEMENT: GROWTH PICTURE by Cris Dobbins, President, Ideal Cement Co., Dec. 1957. p. 31-35.
CASE HISTORY: EX-CELL-O by H. G. Bixby, President, Ex-Cell-O, Nov. 1957. p. 32-35.
A CASE STUDY IN PLANT LOCATION by Dr. Karl G. Rahdert, General Electric Co., Oct. 1957. p. 29-32.
GROWTH AND MORE GROWTH! by Dr. Charles Allen Thomas, President, Monsanto Chemical Co., Sept. 1957. p. 18-21.
HOW SYLVANIA PICKS 'EM by Merle W. Kremer, General Manager, Sylvania Electric Products, Sept. 1957. p. 11-16.
"OPERATION FACELIFT" Life Insurance Co. of Georgia, July 1957. p. 10-13.
WHAT INDUSTRY WANTS by Donald H. Jensen, Square D Co., July 1957. p. 20-26.
CYANAMID BETS ON RESEARCH, June 1957. p. 39-41.
FREEPORT SULPHUR'S INTERNATIONAL SURVEY COMBINES CUBAN SITE, AMERICAN PLANT, May 1957. p. 46-48.
AIR REDUCTION PRESIDENT HILL PUSHES PRIVATE INDUSTRIAL DEVELOPMENT PROGRAM, March 1957. p. 39-41.
HOW HONEYWELL PICKED SITE by C. Wickham Skinner, Minneapolis-Honeywell Regulator Co., Feb. 1957. p. 22-27.
TRANE'S MINARD SEES BIG GROWTH FOR AIR CONDITIONER MAKERS, Feb. 1957. p. 30-32.
WHAT CARLING WANTS by Ian R. Dowie, President, Carling Breweries, Jan. 1957. p. 22-24.
WHAT WESTINGHOUSE WANTS by Gordon E. Garnhart, Westinghouse Electric Co., Nov.-Dec. 1956. p. 24-29.
WILLIAM F. ROCKWELL, JR., KEEPS BUSY DEDICATING NEW MANUFACTURING UNITS, Nov.-Dec. 1956, p. 32-33.
LOCATION FACTORS FOR THE ALUMINUM INDUSTRY by I. W. Wilson, President, Aluminum Co. of America, Sept.-Oct. 1956. p. 43-44.
MEET THE PRESIDENT: ATLANTA PAPER'S HARRIS, Sept.-Oct. 1956, p. 39-42.
MEET THE PRESIDENT: SIRAGUSA, July-Aug. 1956. p. 64-67.
CLARY OF CALIFORNIA, May-June 1956. p. 53-55.
MURRAY SAYS GROWTH FIRM MANAGEMENT LIKE CONDUCTING SYMPHONY ORCHESTRA, May-June 1956. p. 22-23.
ROCKWELL EXPANSION PROGRAM BRINGS U. S. PLANT TOTAL TO SIXTEEN, Nov.-Dec. 1955. p. 10.
STANDARD REGISTER RECEIVES AWARD FOR LOCATION TECHNIQUE, July-Aug. 1955. p. 21-22.
DUPONT ENGINEER OUTLINES FACTORS IN H-BOMB PLANT SITE CHOICE, May-June 1955. p. 20.
FORD PLANS "CORN FIELD" PLANTS FIRST, Jan.-Feb. 1955. p. 6-8.
PENNSALT'S BRANCH PLANT PROGRAM PROMPTED BY SALES MARKET STUDIES, Jan.-Feb. 1955. p. 9.
WESTINGHOUSE LISTS KEY FACTORS AS LABOR, COMMUNITY, SERVICES AND TAXES, Nov.-Dec. 1954. p. 12-16.
ALLAN LISTS I.H.C. SELECTION FACTORS, May-Aug. 1954. p. 12-14.
CHEMSTRAND LOCATOR OUTLINES TECHNIQUE, May-Aug. 1954. p. 20-21.
CARRIER STILL LOOKING FOR PUBLICIZED SITE, March-April 1954. p. 16.
HOW DU PONT PICKS 'EM March-April 1954. p. 8-14.
GE OFFICIAL OUTLINES BASIS FOR

PLANT LOCATION PROBLEMS?

Consult with a member of the

AMERICAN INDUSTRIAL DEVELOPMENT COUNCIL, INC.

An organization of 950 persons expert in the many phases of industrial development, and associated with regional, state and local industrial development departments, public utilities, transportation companies, financing concerns, manufacturers, and research agencies.

YOU CAN BE SURE

they will give you the facts—accurate and complete—about location factors in any area of the United States and Canada.

Your evaluation of the facts will then give you the answer you seek on any plant location problem.

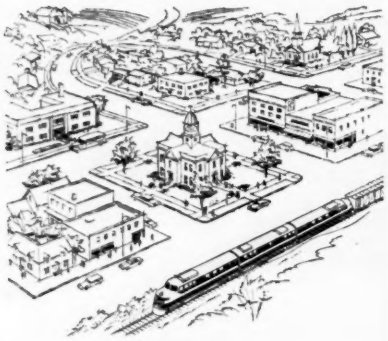
Members of the COUNCIL, who are required to subscribe to a code of ethics based on professional integrity, will respect your confidences.

YOU CAN RELY ON AN A.I.D.C.'er

For information, write to:

American Industrial Development Council, Inc.

252 Red Mill Road, Newark, Delaware



a middling good town

This is one of several towns on our railroad that we would recommend if you need what a middling good town has to offer.

• It isn't the hub of any particular territory or the crossroads of America, but it is well located for obtaining raw materials and with respect to consuming areas. It has good rail service and better truck transportation than we like to see.

• It doesn't boast the finest schools and churches—these you find in the metropolis—but it does have good schools and substantial churches, which bespeak real emphasis upon cultural and spiritual traditions.

• There isn't a very elaborate park system, but it's less than an hour to some mighty good fishing, boating and swimming, and almost everybody can afford to belong to the local country club.

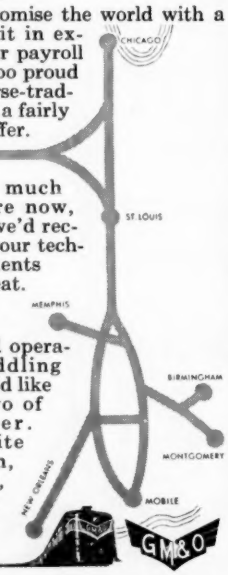
• It isn't a depressed area, although its people get pretty blue at times over the way the Democrats and/or Republicans run the country.

• It really hasn't the best people in the world—just some of the best, along with the usual quota of pretty ornery ones, but most of its people are old-fashioned enough to give a good day's work for a good day's pay.

• It doesn't promise the world with a fence around it in exchange for your payroll—but it isn't too proud to do a little horse-trading if you have a fairly good deal to offer.

• There isn't much industry there now, which is why we'd recommend it if your technical requirements are not too great.

• So, if you'd like to put a middling sized operation in a middling good town, we'd like to get the two of you together. Phone or write T. T. Martin, Vice President, Industrial Development, Mobile 5, Alabama.



Gulf, Mobile & Ohio
RAILROAD

I. D. BIBLIOGRAPHY

SITE CHOICE, Jan.-Feb. 1954. p. 8.
INTANGIBLES CITED BY WORTHINGTON HEAD, Jan.-Feb. 1954. p. 8.
PICKING SITE LIKE GETTING MARRIED, DU PONT LOCATION EXPERT ASSERTS, Jan.-Feb. 1954. p. 8.

SITE SELECTION TECHNIQUES

THE ECONOMIC BASE by Dr. Ralph W. Pfouts, Professor of Economics, University of North Carolina. July 1961. p. 12-14.
DEVELOPMENTS IN PLANT LOCATION THEORY by Dr. V. W. Ruttan, Professor of Agricultural Economics, Purdue University and Dr. L. T. Wallace, Asst. Professor of Agricultural Economics, Purdue University. June 1961. p. 57-59.
FEASIBILITY STUDY OUTLINE. April 1961. p. 73-78.
THE IBM APPROACH TO SITE SELECTION by Robert D. Courtright, Manager, Facilities Planning, International Business Machines Corp. July 1960. p. 79-84.
COMPUTERS IN SITE SELECTION by Dr. Herbert W. Robinson, President, Corp. for Economic and Industrial Research. Feb. 1960. p. 13-16.
"HARDBOILED ECONOMICS" GUIDE DUPONT IN THE SELECTION OF SITES FOR PLANTS by F. E. LeVan, Senior Engineer, E. I. duPont Co., Dec. 1959. p. 6-10.
GEOGRAPHY OF INDUSTRIAL COSTS by Dr. Joseph A. Russell, University of Illinois. Nov. 1959. p. 6-10.
SCIENCE IN SITE SELECTION by Robert E. Johnson, Economist and Actuary, Western Electric Co., July 1959. p. 6-9.
MAPS: AN AID TO SITE SELECTION by Phil M. Miles, Proctor-Ingels Industrial Division. June 1959. p. 51-53.
SCIENCE IN SITE SELECTION by Dr. Elio D'Appolonia, E. D'Appolonia Associates, Sept. 1958. p .57-63.
THE USE OF AIRPHOTO SOIL AND DRAINAGE MAPPING IN THE SELECTION OF INDUSTRIAL PLANT SITES by David M. Greer and Walter W. Holman. Greer Engineering Associates, May 1958. p. 40-41.
BUY ENOUGH LAND! by Stuart P. Walsh, Director, Industrial Planning Associates, April 1958. p. 10-11.
SITE-SEEKING BY MOVIE, April 1958. p. 22-28.
DEVELOPING SCIENTIFIC TECHNIQUES OF URBAN SITE SELECTION by Berndt L. Kolker & Melvin R. Levin, Midwest Research Institute, Nov. 1957. p. 24-30.
DECISION-MAKING GAME, Oct. 1957. p. 18-19.
NEW TOOL FOR SITE SELECTION? July 1957. p. 35-36.
WHY THEY PICKED THE SITE by L. J. Crampon, University of Colorado, Jan. 1957. p. 34-37.
CHEMICAL INDUSTRY EXECUTIVES PROPOSE NEW APPROACH TO FACILITY APPRAISAL, May-June 1956. p. 18-19.
FACTORS AFFECTING INDUSTRAL DEVELOPMENT, by Richard M. Alt, Arthur D. Little, Inc., May-June 1956. p. 24-35.
DON'T MAKE AMMONIA SITE UNSEEN by Samuel E. Perkins and Harry W. Lambe, Arthur D. Little, Inc., Jan.-Feb. 1956. p. 7-12.
HOW TO PICK PROCESS SITES, Jan.-Feb. 1956. p. 39-42.
AERIAL SURVEY MAY SAVE TIME. MONEY IN MAPPING PROPOSED NEW SITES, March-April 1955. p. 16-19.
NEW REPORT IDENTIFIES FACTORS INFLUENCING PETROCHEMICAL SITES, Nov.-Dec. 1955. p. 20.
CONSULTANT REVIEWS BASIC FACTORS IN MODERN PLANT SITE SELECTION by C. A. Harwick, Ebasco Services, Inc., Sept.-Oct. 1955. p. 12-16.
TEXAS RESEARCH GROUP SCANS SITE FACTORS, Jan.-Feb. 1955. p. 10-12.
MANY FIRMS STILL PICK WRONG SITES DESPITE WEALTH OF AVAILABLE DATA, May-Aug. 1954. p. 20.
WALT DISNEY USES RESEARCH STUDY TO FIND SITE FOR $9 MILLION FAIR, Sept.-Oct. 1954. p. 14-16.
AIR INVESTIGATION URGED PRIOR TO SITE SELECTION, May-Aug. 1954. p. 21.
REALTOR TELLS WHAT TO LOOK FOR IN SELECTING PLANT LOCATION by Robert E. Forman, Vice-President, Cross and Brown Co., Jan.-Feb. 1954. p. 10-12.

COMMUNITY CHARACTERISTICS

URBAN RENEWAL A PRIME SOURCE FOR PLANT SITES by William R. Ewald, Jr., Commissioner, Technical Standards, Urban Renewal Administration. Feb. 1961. p. 81-83.
UNDERDEVELOPED AREAS OFFER PLANT LOCATION ADVANTAGES by Dr. Melvin L. Greenhut, School of Business, Richmond University. Dec. 1960. p. 93-97.
A TOWN IS PEOPLE — NOT JUST A PLACE by Dale S. Beach, Assistant Professor, Rensselaer Polytechnic Institute. Nov. 1960. p. 77-82.
BUSINESS CLIMATE: DON'T STOP AT APPRAISAL! by Richard H. Peake, Jr., Manager, Public Affairs, General Electric Co. Aug. 1959. p. 93-95.
COMMUNITY EVALUATION IN SITE SELECTION by H. Campbell Stuckeman, Vice President, Rockwell Manufacturing Co. May 1960. p. 63-69.
INDUSTRIAL DEVELOPMENT — HOME OWNER'S FRIEND OR FOE? by Robert Gladstone, Hammer and Co., Associates. April 1960. p. 89-94.
RECORD RAILFALL DATA, Dec. 1959. p. 65-68.
FACTS BEHIND THE WEATHER INDEX by Earl C. Thom, U.S. Weather Bureau. Sept. 1959. p. 37-40.
COMMUNITY RELATIONS AND YOUR NEW PLANT by H. Campbell Stuckeman, Vice President, Rockwell Manufacturing Co. July 1959. p. 10-15.
SOUTHWEST AREA WEATHER FACTORS — NO. 5 by P. C. Kangieser, U.S. Weather Bureau, May 1959. p. 44-50.
INTRODUCING: THE REGISTERED COMMUNITY AUDIT, April 1959. p. 6-9.
NORTHWEST AREA WEATHER FACTORS — NO. 4 by M. D. Magnuson, U.S. Weather Bureau, March 1959. p. 66-73.
NORTH CENTRAL AREA WEATHER FACTORS — NO. 3 by Lothar A. Joos, U.S. Weather Bureau, Feb. 1959. p. 56-63.
WEATHER PATTERNS IN THE SOUTHEAST — NO. 2 by C. K. Vestal, U.S. Weather Bureau, Nov. 1958. p. 49-57.
WEATHER PATTERNS IN THE NORTHEAST — NO. 1 by Dr. James K. McGuire, U.S. Weather Bureau, Oct. 1958. P. 13-15.
URBAN GROWTH by H. Bruce Palmer, President, Mutual Benefit Life Insurance Co., Oct. 1958. p. 13-15.
IQ TEST FOR COMMUNITIES, July 1958. p. 12-16.
SHOULD HICKSVILLE CHANGE ITS NAME? by Ronald M. Reifler, Fantus Factory Locating Service. Dec. 1957. p. 12-13.
TRAFFIC CONGESTION AND NOISE by Harry Adley, Sept. 1957. p. 68-71.
BUSINESS CLIMATE YARDSTICK, June 1957. p. 5-10.
HOW TO CHECK AREA PLANS by Major General J. S. Bragdon, Special Asst. to the President, White House. May 1957. p. 5-9.
NPA URGES WHITE HOUSE CONFERENCE TO LAUNCH 10-YEAR URBAN PROJECT, March 1957. p. 34-36.
BUSINESS CLIMATE APPRAISAL by Clayton P. Fisher, Jr., General Electric Co., March 1957. p. 19-27.
THE SAD STORY OF PUGWASH by William E. Rand, President, Saugus Properties, Inc., Jan. 1957. p. 12-21.
INDUSTRY - COMMUNITY RELATIONS by Max Wolff, New York University. Nov.-Dec. 1956. p. 7-18.
MEASURING THE BUSINESS CLIMATE by Guy Waterman, U.S. Chamber of Commerce, Sept.-Oct. 1956. p. 17-21.
CONTROLS LIKELY AS AIR POLLUTION GROWS, Jan.-Feb. 1956. p. 49-53.
SCRIPPS SURVEY COVERS INDUSTRY IN SUBURBS, Jan.-Feb. 1956. p. 22.
MIDWEST RESEARCH STUDY PINPOINTS PLUS MINUS POINTS OF COMMUNITY, Jan.-Feb. 1956. p. 22.
HOW TO SURVEY A COMMUNITY by Leonard Yaseen, Fantus Factory Locating Service. Nov.-Dec. 1955. p. 46-49.

GE SPELLS OUT COMMUNITY NEEDS, Sept.-Oct. 1955. p. 18-20, 37.
ARIZONIANS CLAIM WEATHER ASSET, Jan.-Feb. 1955. p. 14-15.
BE SURE COMMUNITY PROBLEMS ARE LICKED BEFORE YOU LOCATE — AFTER YOU MOVE IN, YOU'LL HAVE TO SOLVE THEM YOURSELF, Sept.-Oct. 1954. p. 12.
PLANNING NEED SITED BY U.S. CHAMBER HEAD, Sept.-Oct. 1954. p. 21.
GM FINDS ALERT COMMUNITY — ANOTHER IS A LEMON, May-Aug. 1954. p. 30-31.

PLANNING AND ZONING

DON'T FENCE YOURSELF IN! by R. L. Forster, Manager of Facilities, Community and Industrial Planning, Ebasco Services, Inc., Sept. 1960. p. 119-122.
BILLBOARDS: ANOTHER VIEW by Eldridge Lovelace, Harland, Bartholomew & Associates, May 1, 59. p. 10-16.
BILLBOARD PLANNING AND ZONING by Paul van Tassel Hedden, Industrial Planning and Zoning Consultant, Jan. 1959. p. 33-36.
INDUSTRIAL ZONING: PROVISIONS FOR AESTHETIC, PSYCHOLOGICAL FACTORS by Harry Adley, Jan. 1958. p. 54-55.
ZONING: FIRE HAZARDS by Harry Adley, Aug. 1957. p. 55-56.
ZONING: FUMES by Harry Adley, June 1957. p. 30-32.
ZONING: DUST AND DIRT by Harry Adley, April 1957. p. 36-37.
INDUSTRIAL ZONING: SMOKE by Harry Adley, March 1957. p. 28-30.
INDUSTRIAL ZONING: NOISE by Harry Adley, Feb. 1957. p. 28-30.
INDUSTRIAL ZONING PROGRESS by Albert E. Redman, National Industrial Zoning Committee, Sept.-Oct. 1956. p. 24-29.
AIR POLLUTION CONTROL by Smith Griswold, Los Angeles County Air Pollution Control District, July-Aug. 1956. p. 16-20.
ZONING PROPOSED FOR FARMLAND by Belford L. Seabrook, Vice-President, Seabrook Farms Co., March-April 1956. p. 20-26.
INDUSTRIAL USE OF REDEVELOPED LAND TO DEPEND ON ZONING SITUATIONS, May-June 1955. p. 18-19.
PLANNING LOOMS AS PARAMOUNT SITE FACTOR IN URBAN AREAS, May-June 1955. p. 8-16.
NEW SURVEY SETS ZONING STANDARDS FOR MODERN INDUSTRIAL PLANTS by Harold V. Miller, National Industrial Zoning Committee, May-Aug. 1954. p. 7-10.
PROTECTED SITES WILL BE SELECTED FOR NEW UNITS, EXECUTIVES AGREE, May-Aug. 1954. p. 10-12.

INDIVIDUAL SITES

CONSIDERING A RURAL PLANT SITE? by Lloyd D. Black, Office of Area Development, Department of Commerce, Nov. 1960. p. 73-76.
UNUSUAL SITE FACTORS INFLUENCE LOCATION OF PLANTS FOR CONVERSION OF SALINE WATER, March 1960. p. 81-82.
HOW VULNERABLE IS YOUR SITE? Sept. 1959. p. 7-9
INDUSTRIAL LAND PRICES, Jan. 1959. p. 11-13.
FLAME BLOWER HELPS CLEAR LAND FOR INDUSTRIAL SITES, Oct. 1958. p. 74.
FLOODS . . . AND HOW TO AVOID THEM by James E. Goddard, Chief, Local Flood Relations Branch, TVA, July 1958. p. 6-11.
LANDSCAPE YOUR SITE! by H. P. Quadland. The American Association of Nurserymen, May 1958. p. 10-14.
NEW PUSH: UNDERGROUND SITES, Nov. 1957. p. 5-15.
TOPOGRAPHIC MAPS FOR INDUSTRIAL LOCATION by Gerald FitzGerald. U.S. Geological Survey. Aug. 1957. p. 5-11.
AIRPORT SITES . . . GOOD OR BAD? by Dorothy Dunn, ID Staff. March 1957. p. 14-18.
FOUNDATION INVESTIGATIONS FOR INDUSTRIAL SITES by George F.

Let us be your guide to a good part of the Gulf Coast

We will gladly provide your company with up-to-date, factual information on markets, resources and plant sites in the Louisiana-Texas area we serve.

Your inquiry will be answered promptly and treated confidentially. Write to:

INDUSTRIAL DEVELOPMENT DEPARTMENT
GULF STATES UTILITIES COMPANY
BEAUMONT, TEXAS

Sowers. Law-Barrow-Agee Laboratories, Inc., Sept.-Oct. 1956. p. 7-14.
INDUSTRY TO USE MORE RECLAIMED LAND, DREDGING COMPANY SPOKESMAN PREDICTS, Sept.-Oct. 1956. p. 52-53.
CHECK INSURANCE COSTS, RISK FACTORS BEFORE MAKING FINAL SITE CHOICE, Nov.-Dec. 1955. p. 16-17.
ARMY ENCOUNTERS ROUGH GOING IN PICKING MISSILE BASE SITE, July-Aug. 1955. p. 30-31.
INDUSTRIAL SITE NEEDS CHANGING PLANNER TELLS IOWA SESSION, May-June 1955. p. 16-18.
ONLY 2 PER CENT OF CHEMICAL PLANTS PICK URBAN SITES, May-June 1955. p. 22.
DON'T OVERLOOK STORAGE PLANNING WHEN YOU EXPAND OR RELOCATE, March-April 1955. p. 20-23.

INDUSTRIAL DISTRICTS

EMPIRE CENTRAL. May 1961. p. 17-32.
I.D. CLASSIFIES INDUSTRIAL PARKS. April 1961. p. 14-32.
THE PLANNED INDUSTRIAL PARK, April 1960. p. 17-48.
NEW CONCEPT: PARK FOR BRANCH OFFICES, Dec. 1959. p. 14-15.
TRENDS IN INDUSTRIAL PARKS by William A. W. Krebs, Jr., Vice President, Arthur D. Little, Inc., June 1959. p. 42-47.
NEW LURE FOR DISTRICTS by Richard M. Hallet, Jr., Chairman of the Board, Scientific Tabulating, Feb. 1959. p. 11-15.
INDUSTRIAL AESTHETICS by Josie Quilty, ID Staff, Nov. 1958. p. 11-14.
ECONOMICS OF INDUSTRIAL DISTRICTS, June 1958. p.14-16.
NEW "INDUSTRIAL RESEARCH PARK" LAUNCHED TO ATTRACT SCIENTIFIC INSTALLATIONS, Nov. 1957. p. 35-36.
I LIKE PLANNED DISTRICTS! by George Rolfe, President, Hitemp Wires, Inc., Oct. 1957. p. 26-28.
LITTLE ROCK DEVELOPMENT CORPORATION ESTABLISHES 525 ACRE PLANNED DISTRICT, March-April 1955. p. 24-26.
$17 MILLION DOCK NEARS COMPLETION AT NEW LOUISIANA INDUSTRIAL SITE, Aug. 1957. p. 52.
NEW PALM BEACH COUNTY DISTRICT PROVIDES 300 SITE 1800 ACRES, July 1957. p. 36-37.
WARNECKE AGREES TO NEW BEDFORD PLAN AFTER PROMISE OF "COOPERATION UNLIMITED," April 1957. p. 32-34.
"SCIENCE CITY" PROJECT IN TEXAS ILLUSTRATES TREND TOWARD PLANNED RESEARCH AREAS, July-Aug. 1956. p. 68-69.
ATTRACTION OF DISTRICTS IS INCREASING PARTICULARLY FOR SMALL PLANTS, FIRMS, May-June 1956. p. 48-50.
100-ACRE DISTRICT IN TULSA PLANNED BY MKT RAILROAD, May-June 1956. p. 46-47.
$10 MILLION OCEANSIDE INDUSTRIAL CENTER LAUNCHED IN SOUTHERN CALIFORNIA, March-April 1956. p .40-41.
WASHINGTON SEEKS TO DIVERSIFY WITH NEW INDUSTRIAL DISTRICT, Jan.-Feb. 1956. p. 58-59.
CALGARY INVESTS MILLION IN DISTRICTS TO PACE WESTERN CANADA GROWTH, Nov.-Dec. 1955. p. 40.
NEW DISTRICTS BEING ORGANIZED AT RATE OF ONE EACH WEEK, Sept.-Oct. 1955. p. 54-55.
MISSISSIPPI CORPORATION OPENS "FLOWOOD" 300-ACRE DISTRICT NEAR JACKSON, July-Aug. 1955. p .50.
ORGANIZED INDUSTRIAL DISTRICTS, Nov.-Dec. 1954. p. 6-8.
MANY PROBLEMS ARE SOLVED IN ADVANCE IF YOU LOCATE IN A PLANNED DISTRICT, Jan.-Feb. 1954. p. 14-15.

GOVERNMENT, LEGISLATION

TAX BENEFITS FOR NEW PLANTS? By Luther H. Hodges, Secretary, U. S. Department of Commerce. Aug. 1961. p. 6-8.
THE GREAT DEBATE ON DEPRESSED AREAS by William L. Batt, Jr., Secretary, Pensylvania Dept. of Labor and Industry and R. P. Lee, Area Development, Connecticut Light & Power Co., Jan. 1961. p. 78-84.
CONDEMNATION . . . RIGHTS VS. NEEDS, Feb. 1959. p. 6-10.
WHAT TO DO WHEN YOUR PROPERTY IS CONDEMNED by W. H. Crouch, Vice President, The American Appraisal Co., Oct. 1958. p. 68-71.
BALTIMORE'S TAX LESSON by Harrison Weymouth, Jr., Baltimore Association of Commerce, Aug. 1958. p. 69-71.
ANNEXATION SURVEY: PART II by Harold J. Newman, Business Analyst, U. S. Dept. of Commerce, Feb. 1958. p. 30-33.
CITY MANAGER'S VIEWPOINT by Robert L. Brown, City Manager, Sherman, Texas Jan. 1958. p. 15-16.
TAXES ON MANUFACTURERS, Jan. 1958. p. 12-13.
TO ANNEX OR NOT TO ANNEX! by Josie Lucchese, ID Staff, Dec. 1957. p. 5-7.
STATE TAX ANALYSIS, Nov. 1957. p. 14-19.
PRIVATE INDUSTRY'S ANSWER TO FEDERAL AID SOUGHT IN NEW CED STUDY PROGRAM, Oct. 1957. p. 24-25.
DEPRESSED AREAS DEBATE, May 1957. p. 38-42.
NEED STATE COOPERATION IN LOCATING UNIT? YOU'LL FIND GOVERNORS READY AND WILLING, May 1957. p. 28.
HOW TAXES COMPARE IN SIXTEEN COMPETITIVE INDUSTRY-SEEKING STATES by John E. Senn, Tax Law Analyst, Ohio Chamber of Commerce, Feb. 1957. p. 20-21.
NEW SURVEY SHOWS 25 STATES RELY PRIMARILY ON SALES TAX, Jan. 1957. p. 40.
STRONGER DISPERSAL EFFORT, July-Aug. 1956. p. 55-56.
MULTIPLICITY OF STATE TAX LAWS POSES PLANT LOCATION RIDDLE, May-June 1956. p. 7-10.
THE LOW-INCOME PROBLEM AND DEPRESSED INDUSTRIAL AREA—SOME FINDINGS AND RECOMMENDATIONS by John Sparkman, U.S. Senator, March-April 1956. p. 14-18.
HOW IMPORTANT IS THE TAX RATE? by Victor Roterus and Harold Newman, U. S. Dept. of Commerce, Jan.-Feb. 1956. p. 44-48.
INDUSTRIAL DISPERSAL, 1956 by Theodore K. Pasma, U. S. Dept. of Commerce Jan.-Feb. 1956. p. 12-20.
GOVERNORS PUSH DEVELOPMENT, Nov.-Dec. 1955. p. 79.
INDUSTRIAL DISPERSAL DILEMMA GROWS AS BOMB FALL-OUT HAZARDS INCREASE, May-June 1955. p. 7.
NIBC SURVEY SHOWS MILLS PLAN UNPOPULAR, Sept.-Oct. 1954. p. 12.
THE NEW TAX LAW by George G. Hagedorn, National Association of Manufacturers, Sept.-Oct. 1954. p. 7-10.
DISPERSAL EFFORTS HAVE BEEN INADEQUATE, AMERICAN INDUSTRY IS STILL IN DANGER, Jan.-Feb. 1954. p. 5-7.

WATER AND WASTE DISPOSAL

FRESH WATER FROM THE SEA, Sept. 1958. p. 64-65.
INDUSTRIAL WASTE AND SEWAGE by Harry Adley, July 1957. p. 42-44.
IF YOU HAVE PROCESSING WASTE, POLLUTION IS A MAJOR SITE FACTOR, Jan.-Feb. 1954. p. 24.

POWER AND FUEL

GAS UTILITY PROGRAMS FOR AREA GROWTH. June 1961. p. 60-72.
ELECTRIC UTILITIES. Feb. 1961. p. 17-40.
UTILITIES AND THE COMMUNITY by J. Paul Jones, Ebasco Services, Inc., June 1960. p. 96-104.
GAS UTILITIES. June 1960. p. 73-92.
ELECTRIC UTILITIES. Feb. 1960. p. 17-46.
THE CASE FOR COAL by Tom Pickett, Executive Vice President, National Coal Association, Aug. 1959. p. 6-8.
COMPUTING COAL COSTS by Dr. Allen G. Noble, Department of State, July 1958. p. 49-50.
ENERGY SUPPLIES FOR THE FUTURE by M. S. Oldacre, Stanford Research Institute, March 1957. p. 5-12.
INDUSTRY PLANS $300 MILLION INVESTMENT IN ATOMIC PROJECTS WITHIN FOUR YEARS, July-Aug. 1955. p. 22-25.

FINANCING

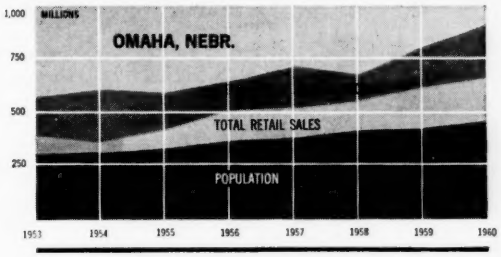
CREDIT CORPORATIONS AND FINANCING AUTHORITIES by George D. Hack, Missouri Resources and Development Commission. May 1961. p. 6-9.
LEASING: AN INTEGRAL PART OF RAISING CAPITAL, Dec. 1960. p. 98-102.
PRIVATE VERSUS PUBLIC WAREHOUSING by J. L. Wilson, Director of Physical Distribution, Borden Food Co., Aug. 1960. p. 96-100.
ARE SUBSIDIES WORTH WHILE? by Drs. Thomas Gergin and William F. Eagan, University of Notre Dame. July 1960. p. 77-78.
THE ROLE OF BANKS IN INDUSTRIAL DEVELOPMENT. July 1960. p. 61-76.
CAN LEASE FINANCING HELP YOU? by Donald R. Gant, Goldman, Sachs & Co., March 1960. p. 6-11.
WHERE IS THE MONEY? Jan. 1960. p. 13-14.
STATE AGENCIES PLAY VITAL ROLE by William R. Davlin, Secretary, Dept. of Commerce, State of Pennsylvania. Nov. 1959. p. 57-60.
FIELD WAREHOUSING by Edna Bayne, Methods Analyst, First National Bank of Atlanta, June 1959. p. 48-50.
DEVELOPMENT CREDIT CORPORATIONS. Dec. 1958. p. 25.
NEW STEEL-MAKING PROCESS CUTS CAPITAL REQUIREMENTS, Nov. 1958. p. 64.
WHAT SHOULD A BUILDING COST? by Jouett Davenport, Jr., June 1958. p. 66-70.
FINANCING SMALL PLANTS by Wendell B. Barnes, Administrator, Small Business Administration, Jan. 1958. p. 50-53.
STATE LENDING AGENCIES, June 1957. p. 27-28.
FUTURE INTEREST RATES by Robert Van Cleave, Vice-President, C. F. Childs & Co., May 1957. p. 33-37.
NEEDED: NEW INVESTORS by Keith Funston, President, New York Stock Exchange, May 1957. p. 11-17.
SOURCES OF CAPITAL, April 1957. p. 24-28.
DO "DEPRESSED AREAS" NEED FEDERAL HELP? Feb. 1957. p. 5-18.
PLANT FINANCING — 1957 by Elmer B. Hosking, Prudential Insurance Co., Feb. 1957. p. 32-34.
INDUSTRIAL REALTORS QUIZ SITE-SEEKERS ON LURE OF SPECIAL INDUCEMENTS by LeRoy D. Owen, President, Society of Industrial Realtors, Nov.-Dec. 1956. p. 36-37.
CDC REPORT SAYS MERGER TREND REFLECTS PROBLEM OF FINANCING SMALL NEW PLANTS, July-Aug. 1955. p. 20.
INDUSTRIAL DEVELOPMENT CORPORATIONS, July-Aug. 1955. p. 7-20.
SUBSIDIES FOR NEW INDUSTRIES DECRIED BY LEADERS FROM NORTH AND SOUTH, Jan.-Feb. 1955. p. 18-22.
AVERAGE PLANT COSTS $12,000 PER WORKER, NEW SURVEY SHOWS, Sept.-Oct. 1954. p. 10-11.
INSURANCE EXECUTIVE OUTLINES POLICIES IN APPROVING INDUSTRIAL LOANS, LEASES, May-Aug. 1954. p. 14-16.
DEVELOPMENT CREDIT CORPORATIONS OFFER AID TO INDUSTRIES LOCATING IN NORTHEAST, March-April 1954. p. 30-31.
SHOULD MUNICIPALITIES FINANCE NEW PLANTS? FEDERAL RESERVE REPORT ANALYZES CRITICISM, Jan.-Feb. 1954. p. 20-21.
S.I.R. SURVEY REVEALS CURRENT THINKING ON INTEREST RATES, MORTGAGE TERMS, Jan.-Feb. 1954. p. 16.

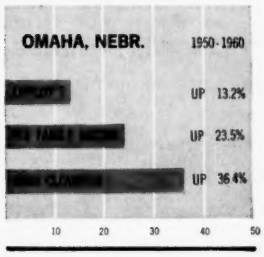
MANPOWER AND LABOR

WAGE LEVELS IN 500 COMMUNITIES, Nov. 1960. p. 83.
NEED HELP TO GAUGE LABOR POOL? by William U. Norwood, Jr., Bureau of Employment Security, Department of Labor, Sept. 1960. p. 114-118.

GO WEST
where the real growth is...
OMAHA
for instance

Locate your new plant in Omaha which the U.S. Dept. of Labor cites as one of the bright spots in our national economy





Locate in the West— where 9 out of 10 industrial markets are outpacing the national growth.

A midpoint in our nation, Omaha is a natural gateway between the east and the west. Understandably, much transcontinental traffic is handled here. With its industrial diversification, this is a balanced labor market.

The charts show a healthy growth, indicative of Omaha's economic stability, so essential to industrial progress.

Union Pacific's industrial tract, as shown in the photograph, offers some attractive sites for plant purposes. All utilities and trackage are immediately available.

Excellent transportation for Omaha industries is a Union Pacific feature. This railroad's record for outstanding freight service through the West is a distinct advantage.

For more detailed information on this or other sites in the West, see your nearest Union Pacific representative, or write

Industrial Development Department
UNION PACIFIC
Railroad
OMAHA 2, NEBRASKA

PERSONNEL FACTORS IN PLANT LOCATION by Robert D. Courtright, Manager Facilities Planning, International Business Machines Corp., Nov. 1959. p. 61-64.
MOVING PERSONNEL? April 1959. p. 15-16.
REGIONAL WAGE DIFFERENTIALS by Dr. H. M. Douty, Chief, Division of Wages and Industrial Relations, Dept. of Labor, Sept. 1958. p. 6-10.
KEEPING EMPLOYEES HAPPY DURING RELOCATION by Francis J. Rodericks, Vice President, Hertelart Co., Sept. 1958. p. 11-15.
LABOR'S SHIFTING CURRENTS, May 1958. p. 5-9.
LABOR LOOSENS UP, March 1958. p. 26-27.
SCIENTIFIC MANPOWER, Feb. 1958. p. 5-10.
ESTIMATING WAGE RATES IN DIFFERENT AREAS — A PLANT LOCATION TECHNIQUE by Ronald M. Reifler, Fantus Factory Locating Service, Sept. 1957. p. 5-10.
SURVEYING VOCATIONAL TRAINING FACILITIES by John P. Walsh, U. S. Office of Education, July 1957. p. 5-8.
RESTRICTIVE LABOR PRACTICES, Nov. Dec. 1956. p. 20-24.
SOME PERSONNEL PROBLEMS AND TECHNIQUES FOR THE NEW PLANT by Robert Hershey, Bulova Watch Co., July-Aug. 1956. p. 12-14.
WEST VIRGINIA SURVEY YIELDS DATA FOR ESTIMATING LABOR POTENTIAL, March-April 1956. p. 26-32.
CORNELL UNIVERSITY RESEARCHERS PROBE COMMUTING HABITS OF PLANT WORKERS, Sept.-Oct. 1955. p. 44.
SCIENCE IN EMPLOYEE SELECTION, Sept.-Oct. 1955. p. 38-43.
GARWOOD REPORTS LABOR INFLUENCE, Jan.-Feb. 1955. p. 12-14.
CLOSE RELATION BETWEEN LABOR HARMONY AND PLANT LOCATION SHOWN BY SURVEY, March-April 1954. p. 16-17, 20.
VOCATIONAL TRAINING KEY FACTOR IN LOCATION OF GLOVE KNITTING PLANT, March-April 1954. p. 20.

TRANSPORTATION

RAILROADS EMPHASIZE SERVICE TO INDUSTRY. July 1961. p. 73-83.
TRUCK TRANSPORT — A NEW FACTOR, May 1961. p. 14-16, 57-60.
THE GROWING COST PROBLEM OF PHYSICAL DISTRIBUTION by Arthur E. Gogol, Cnsultant, March 1961. p. 73-76.
PORTS INTENSIFY DEVELOPMENT EFFORTS. March 1961. p. 16-32.
RAILROADS. Sept. 1960. p. 49-72.
LET LINEAR PROGRAMMING HELP SOLVE DISTRIBUTION PROBLEMS by George H. Blohm, Traffic Manager, Cities Service Oil Co., June 1960. p. 93-95.
PORTS. March 1960. p. 65-80.
THE EFFECT OF THE JET ON REAL ESTATE by D. A. Beck, Manager Transport Operations Planning, Boeing Airplane Co., Sept. 1959. p. 13-16.
HOW FAST DOES YOUR MAIL TRAVEL? Feb. 1959. p. 53.

AREA INFORMATION

"AMERICAN INDUSTRY STILL WELCOME IN CANADA." Aug. 1961. p. 17-36.
CHESAPEAKE BAY. Aug. 1961. p. 45-60.
TENNESSEE. July 1961. p. 49-72.
MAINE. July 1961. p. 25-40.
NEW ENGLAND. July 1961. p. 15-24.
ARIZONA. June 1961. p. 41-56.
LIVONIA, MICHIGAN. June 1961. p. 17-32.
EDMONTON, ALBERTA, CANADA. May 1961. p. 41-56.
NEW MEXICO. April 1961. p. 57-72.
KEOKUK-FT. MADISON AREA. April 1961. p. 33-48.
ODESSA, TEXAS. March 1961. p. 57-72.
GREATER BURLINGTON, VERMONT Feb. 1961. p. 65-80.
THE AREA OF THE PALM BEACHES. Feb. 1961. p. 41-56.
EXPLORING CARIBBEAN POTENTIAL BY LIGHT PLANE. Feb. 1961. p. 6-12, 86-94.
MISSOURI. Jan. 1961. p. 56-76.
CENTRAL NEW YORK. Jan. 1961. p. 33-48.
OAK RIDGE, TENNESSEE. Dec. 1960. p. 77-92.
PENNSYLVANIA. Dec. 1960. p. 17-48.
THE NORTH BAY AREA OF CALIFORNIA. Nov. 1960. p. 57-72.
BERKSHIRE COUNTY, MASSACHUSETTS. Nov. 1960. p. 33-48.
THE BRITISH ISLES. Nov. 1960. p. 17-32.
INDIANA. Oct. 1960. p. 17-48.
ELLIOT LAKE, ONTARIO, CANADA. Sept. 1960. p. 97-112.
SEATTLE, WASHINGTON. Sept. 1960. p. 73-88.
GEORGIA. Sept. 1960. p. 17-48.
THE CAPITAL DISTRICT (ALBANY SCHENECTADY, TROY, NEW YORK). Aug. 1960. p. 77-92.
CHICAGO ROCK ISLAND AND PACIFIC RAILROAD CO., Aug. 1960. p. 53-68.
CANADA: 1960. Aug. 1960. p. 17-52.
PROGRESS REPORT ON NEW ENGLAND, July 1960. p. 33-52.
WASHINGTON STATE, July 1960. p. 17-32.
THE GREATER SOUTH BAY AREA OF SOUTHERN CALIFORNIA, June 1960. p. 57-72.
NORTH CAROLINA, June 1960. p. 17-48.
THE CALIFORNIA OF PACIFIC GAS AND ELECTRIC, May 1960. p. 41-56.
THE MOHAWK VALLEY, May 1960. p. 17-32.
THOMASVILLE, GEORGIA. April 1960. p. 73-88.
ALMA, MICHIGAN, April 1960. p. 49-64.
ST. AUGUSTINE, FLORIDA. March 1960. p. 49-64.
INDUSTRIAL COLORADO. March 1960. p. 17-40.
GAINESVILLE, FLORIDA. Feb. 1960. p. 73-88.
WESTERN PACIFIC RAILROAD, Feb. 1960. p. 49-64.
CALGARY, ALBERTA, CANADA, Jan. 1960. p. 61-76.
WEST VIRGINIA, Jan. 1960. p. 37-52.
KANSAS, Dec. 1959. p. 41-62.
HAWAII, Dec. 1959. p. 17-32.
ST. LAWRENCE VALLEY, Nov. 1959. p. 41-56.
OREGON, Nov. 1959. p. 17-32.
THE VIRGINIA STORY, Oct. 1959. p. 33-80.
STATEN ISLAND REDISCOVERED, Oct. 1959. p. 9-23.
OKLAHOMA, Sept. 1959. p. 41-72.
FRESNO COUNTY, CALIFORNIA, Sept. 1959. p. 17-32.
NIAGARA FRONTIER, Aug. 1959. p. 17-32.
CANADA, Aug. 1959. p. 33-64.
THE OHIO RIVER VALLEY, July 1959. p. 17-48.
COLUMBUS, OHIO. June 1959. p. 17-32.
METROPOLITAN ST. LOUIS AREA, May 1959. p. 17-32.
GREAT LAKES LEADERS READY FOR NEW GROWTH, April 1959. p. 13-14.
IOWA, April 1959. p. 17-40.
PUERTO RICO, March 1959. p. 17-48.
HEADQUARTERS, U.S.A., Feb. 1959. p. 17-40.
INDUSTRIALISTS HEAR REPORTS ON CHICAGO AREA ADVANTAGES, Jan. 1959. p. 14-15.
THE CLEVELAND CORRIDOR, Jan. 1959. p. 17-32.
WEST TEXAS, Jan. 1959. p. 49-64.
ROME AND FLOYD COUNTY, GEORGIA, Dec. 1958. p. 33-48.
SACRAMENTO COUNTY, CALIFORNIA, Nov. 1958. p. 17-32.
NORTH CAROLINA, Oct. 1958. p. 17-48.
ORANGE COUNTY, CALIFORNIA, Sept. 1958. p. 25-40.
NEW BEDFORD, MASSACHUSETTS, Aug. 1958. p. 49-64.
ERIE COUNTY, PENNSYLVANIA, Aug. 1958. p. 17-32.
THE LOWER VIRGINIA PENINSULA, July 1958. p. 17-32.
FLORIDA'S FABULOUS BAY, June 1958. p. 49-64.
MATTOON, ILLINOIS, June 1958. p. 17-32.
WESTERN MISSISSIPPI, May 1958. p. 17-32.
AREA NORMS, April 1958. p. 12-18.
LATIN AMERICAN DEVELOPMENT by H. W. Balgooyen, Executive Vice President, American and Foreign Power, April 1958. p. 5-8.
LOUISIANA, Jan. 1958. p. 17-48.
ARIZONA — INDUSTRIAL OASIS, Dec. 1957. p. 15-30.
SALT LAKE CITY SESSION EXPLORES LOCATION FACTORS IN MOUNTAIN STATES, Oct. 1957. p. 22-23.
NEW AID FOR AREA STUDY COVERS SOUTHWESTERN STATES, Sept. 1957. p. 60-61.
PENNSYLVANIA, Sept. 1957. p. 23-54.
HOW TO FIND A SITE IN CANADA, Aug. 1957. p. 17-32.
WASHINGTON ENTERS COMPETITION, Aug. 1957. p. 49-50.
NEW LONG ISLAND SURVEY PRESENTS PROS AND CONS OF PLANT LOCATION by Dorothy Dunn, ID Staff, June 1957. p. 42-43.
INDUSTRY BEGINS TO EYE TERRITORIES — PUERTO RICO BOASTS 400 U.S. FIRMS, by Quentin Anderson, ID Staff, July-Aug. 1956. p. 60-63.
NORTH CAROLINA'S SECRET WEAPON, July-Aug. 1956. p. 23-53.
THE BOOMING PACIFIC NORTHWEST: INDUSTRIAL FRONTIER. Jan.-Feb. p. 27-36.
WATCH THE "TEXAS TRIANGLE," Nov.-Dec. 1955. p. 23-34.
"CROSSROADS OF THE EAST," *New Jersey, Sept.-Oct. 1955. p. 21-35.
U.S. FIRMS LOCATED 57 NEW PLANTS IN PROVINCE OF ONTARIO DURING 1954. July-Aug. 1955. p. 32-34.
CHICAGO AND CHICAGOLAND, July-Aug. 1955. p. 39-49.
LABS LURE INDUSTRY TO NEW ENGLAND, May-June 1955. p. 29-46.
NORTH CAROLINA SITES LURE STREAM OF NEW INDUSTRIAL DEVELOPMENTS, March-April 1955. p. 30-43.
CALIFORNIA, LAND OF CONTRASTS, OFFERS "EVERYTHING" FOR SITE-SEEKING INDUSTRIES, Jan.-Feb. 1955. p. 26-39.
NEW STUDY PROBES MIDWEST FACTORS, Jan.-Feb. 1955. p. 15-16.
TACONITE PROCESS SPEARHEADS BOOM IN MINNESOTA AND THE UPPER MIDWEST, Nov.-Dec. 1954. p. 28-45.
FLORIDA ON PARADE, Sept.-Oct. 1954. p. 22-50.
TEXTILE INDUSTRIES PONDER $64 QUESTION: WILL WOOLENS FOLLOW COTTONS SOUTH? March-April 1954. p. 22-24.
NEC SPOKESMAN SAYS NEW ENGLAND MUST LOOK TO GROWTH FROM WITHIN, Jan.-Feb. 1954. p. 26.

NATIONAL GROWTH

COMPETITION — A MORE SIGNIFICANT FACTOR IN THE SIXTIES by David H. Dawson, Vice President, E. I. duPont Co., Aug. 1960. p. 6-10.
THE AMERICAN ECONOMIC SYSTEM: HOW IT WORKS by George C. Lodge, Assistant Secretary for Labor for International Affairs, July 1960. p. 6-12.
THE PROSPECT AHEAD: 1960 TO 1975, an American-Marietta Co. Study, May 1960. p. 6-9.
INFLUENCES OF POPULATION GROWTH by Dr. James Gillies, University of California. Jan. 1960. p. 79-80.
FIFTIES: A DECADE OF INDUSTRIAL GROWTH by R. F. Hay, Vice President, First Western Bank, Jan. 1960. p. 6-8.
LEADERSHIP IN ACTION! by William A. McDonnell, President, U. S. Chamber of Commerce, Aug. 1959. p. 9-12.
WHERE IS INDUSTRY GOING? by Walter Isard and Victor Fuchs, University of Pennsylvania and Columbia University, May 1958. p. 15-16, 33-34.
LONG-RANGE NEED FOR INCENTIVES by Crawford Greenewalt, President, du Pont, Oct. 1957. p. 33-36.
AMERICA MEANS GROWTH! by Melvin H. Baker, National Gypsum Co., Jan. 1957. p. 30-33.
$250 BILLION EXPANSION IN NEXT DECADE SEEN BY GREENEWALT, Sept.-Oct. 1954. p. 11-12.

INTERNATIONAL COVERAGE

U.N. LAUNCHES GLOBAL INDUSTRIAL DEVELOPMENT PROGRAM by Philippe de Seynes, Under-Secretary for Economic and Social Affairs, United Nations. June 1961. p. 6-10.

If you are looking for an industrial location . . .

HERE'S HOW GPU *Site-Service* CAN HELP YOU!

Eight years ago GPU *Site-Service* was set up to help growth-minded businessmen.

Although offered by an electric utility, its assistance far exceeds electric utility matters. It is a complete area development service.

At GPU headquarters and in the electric service companies, *Site-Service* offers you the assistance of plant location specialists ready to provide detailed information about an industrial area second to none. Free of charge, they offer the following *first-hand* facts and figures that could cost you many man-hours to obtain:

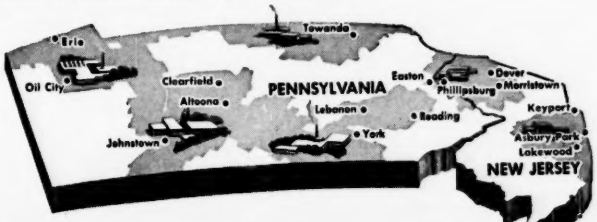
- **Specifications of available buildings and sites of all sizes**
- **100% community financing—low-cost or even free sites**
- **Labor supply by skills and rates**
- **Transportation facilities with time to major markets**
- **Availability of water, timber, coal and other raw materials**
- **State and local tax rates**
- **Educational, recreational and religious facilities**
- **Housing for employees and executives**
- **Training programs for your labor needs at no cost**
- **Research facilities available to industry**
- **Municipal and utility services**

Contacting *Site-Service* is your first step toward locating for profitable growth within overnight shipping of 55 million consumers. Do it today! Your inquiry will receive prompt, *confidential* attention.

GPU *Site-Service* — the one central source of information for nearly half of Pennsylvania and New Jersey

GPU ELECTRIC POWER COMPANIES

Metropolitan Edison Co.
Pennsylvania Electric Co.
New Jersey Power & Light Co.
Jersey Central Power & Light Co.



GENERAL PUBLIC UTILITIES CORPORATION

Att: Wm. J. Jamieson, Area Development Director, Dept. ID WHitehall 3-5600 80 Pine St., New York 5, N. Y.

DEPRESSED AREAS LEGISLATION IN WESTERN EUROPE. March 1961. p. 6-10.
AUSTRIA'S GROWTH FORMULA: SOUND FINANCING AND INTERNATIONAL CONFIDENCE by Dr. Reinhard Kamitz, President, Austrian National Bank. Jan. 1961. p. 6-13.
ARGENTINA'S LESSON: TOTALITARIAN CONTROLS ARE INCOMPATIBLE WITH GROWTH by Alvaro Alsogaray, Minister of Economy, Argentina. Dec. 1960, p. 6-12.
LET'S GO GLOBAL! by H. E. Humphreys, Jr., Chairman, U. S. Rubber Co., Nov. 1960. p. 6-12.
IS EXPORT ENOUGH? by William H. Mathers, Partner, Chadbourne, Parke, Whiteside & Wolff. Oct. 1960. p. 6-16.
MANAGEMENT'S ROLE IN FREE WESTERN SOCIETY by John S. Bugas, Vice President, Ford Motor Co. International Group. Sept. 1960. p. 6-12.
COMMON MARKETS MEAN INDUSTRIAL OPPORTUNITIES by Ralph A. Homan, Executive Secretary, Cabinet Trade Policy Committee. June 1960. p. 6-13.
THE SOVIET CHALLENGE! by Allen W. Dulles, Director of Central Intelligence, Feb. 1960. p. 6-12.
PLANT LOCATION OUTSIDE U.S.A. by Jouett Davenport, Jr., ID Staff, March 1959. p. 6-15.
NEW FACTOR: RUSSIAN ICBM, Oct. 1957. p. 5-11.

GENERAL

THE STATE DEVELOPMENT AGENCY. Aug. 1961. p. 61-69.
THE INDUSTRIAL DEVELOPMENT RESEARCH COUNCIL TAKES SHAPE, July 1961. p. 6-8.
THE MANAGERIAL PROFESSION by Dr. Vannevar Bush, Chairman, Merck and Co., April 1961. p. 6-9.
NORTHERN NATURAL GAS. March 1961. p. 33-48.
AIDC — A SIGN OF PROFESSIONAL AID. March 1961. p. 78-94.
SOCIETY OF INDUSTRIAL REALTORS ADVANCES IN SERVICE, PROFESSIONALISM. Jan. 1961. p. 18-32.
PLANT PROTECTION FACTORS: A VITAL PART OF YOUR EXPANSION PLANNING by Clarence W. Bracy, Vice-President, General Plant Protection Corp., May 1960. p. 58-62.
SPACE: A REALM FOR FUTURE DEVELOPMENT. April 1960. p. 6-10.
INDUSTRIAL REALTORS, Jan. 1960. p. 17-36.
WHAT IS YOUR NEW PLANT WORTH? June 1959. p. 6-11.
INDUSTRIAL BUILDINGS, April 1959. p. 54-69.
SITE SELECTION HANDBOOK ANALYSIS, March 1959. p. 61-65.
WHERE IS INDUSTRY STAYING? by Howard G. Roepke, Dept. of Geography, University of Illinois, Jan. 1959. p. 6-8.
75 YEARS OF DEVELOPMENT REPORTING by Norman Ferris, History Instructor, Emory University, Dec. 1958, p. 6-20.
THIRTY-THREE YEARS OF SERVICE TO INDUSTRY by J. Huber Denn, Secretary, American Industrial Development Council, Dec. 1958. p. 26-29.
MODERNIZING BUILDINGS by J. S. Bartlett, Manager, Area Development, Potomac Electric Power Co., Dec. 1958. p. 30-31.
SHOULD YOU USE A BROKER? by Frank G. Binswanger, Sr., President, Frank G. Binswanger, Inc., Nov. 1958. p. 7-9.
NEW CORROSION RATE INDEX COMPILED FOR U.S. CITIES, Oct. 1958. p. 72-73.
RAIL MEN PROBE SITE METHODS, Aug. 1958. p. 13-15.
URBAN VERSUS RURAL — WHICH IS FOR YOU? by Ronald M. Reifler, Fantus Factory Locating Service, June 1958, p. 5-13.
REMEMBER PUBLIC RELATIONS! by Raeburn F. Hay, Vice President, Todd & Draper Corp., March 1958. p. 15-17.
SITE SEEKERS GET "ONE DAY SERVICE" IN AERIAL INSPECTION OF CINCINNATI, Feb. 1958. p. 22.
7,552 SOURCES OF AID! by Mary Elizabeth Friedman, ID Staff, Feb. 1958. p. 14-16.
MEETINGS — MEETINGS — MEETINGS! Jan. 1958. p. 5-12.
HOW GOOD ARE I.D. ADS? by Quentin Anderson, ID Staff, Dec. 1957. p. 8-10.
MAIN STREET TOMORROW, Sept. 1957. p. 58-59.
"DEAR COMMUNITY . . ." by Raeburn F. Hay, Todd & Draper Corp., Aug. 1957. p. 12-16.
INDUSTRY MOVES TO INDIAN COUNTRY by Glenn L. Emmons, Bureau of Indian Affairs, June 1957. p. 34-36.
PLANS REDUCES RISK FOR ATOMIC SITES, April 1957. p. 35-36.
UNIVERSITY ON TIMES SQUARE! by Donald G. Keen, Jan. 1957. p. 26-29.
SAFETY AS A FACTOR IN PLANT LOCATION by R. W. Mallick, Westinghouse Electric Corp., Jan. 1957. p. 38-39.
INDUSTRIAL SITE DISCUSSIONS HIGHLIGHT WESTERN AREA MEETING IN Phoenix, Nov.-Dec. 1956. p. 38-40.
NEW HANDBOOK REVEALS 6163 GROUPS NOW OFFER LOCATION ASSISTANCE by Mary Elizabeth Friedman, ID Chief Research, Nov.-Dec. 1956. p. 30-31.
PLANNING NEED STRESSES BY AIDC, May-June 1956. p. 36-37.
SCIENTIFIC APPROACH TO DEVELOPMENT PROBED BEFORE NATIONAL SESSION, March-April 1956. p. 34.
URBAN LAND INSTITUTE RELEASES STUDY ON REDEVELOPMENT LAND FOR INDUSTRY, July-Aug. 1955. p. 34.
HOW MUCH SECRECY? ADVISORY BOARD SUGGESTS CAREFUL CONTROL OF NEWS, March-April 1955. p. 6-9.
NATION'S LEADING INDUSTRIAL DEVELOPERS TO MEET IN WASHINGTON APRIL 3-6. March-April 1955. p. 9.
NEW CONCEPTS IN CHEMICAL DEVELOPMENT by Parker Frisselle, Dow Chemical Co., March-April 1955. p. 10-14.
SOCIETY OF INDUSTRIAL REALTORS OFFERS PROFESSIONAL AID TO SITE-SEEKERS, March-April 1955. p. 14-16.
RESEARCH GROUPS THROUGHOUT THE NATION PUSH SCIENTIFIC AREA ANALYSIS, Jan.-Feb. 1955. p. 10.
COMMERCE DEPARTMENT'S AREA DIVISION OFFERS VARIED AIDS IN SITE CHOICE, Nov.-Dec. 1954. p. 10.
NEWEST LOCATION PROBLEM: WHERE TO PUT NUCLEAR REACTOR INSTALLATIONS, Nov.-Dec. 1954. p. 22-27.
ULI INDUSTRIAL COUNCIL SPEARHEADS SITE PLANNING IN URBAN AREAS, Nov.-Dec. 1954. p. 16-21.
NEW STUDY REVEALS INFLUENCE OF AUTOMATION IN LOCATION OF INDUSTRY, May-Aug. 1954. p. 16-17.
G.M.'S BILLION DOLLAR PLANT PROGRAM TOPS PARADE OF NEW SITE SEEKERS, March-April 1954. p. 15-16.
INDUSTRIAL DEVELOPMENT A LA CARTE, ID Staff Report, Jan.-Feb. 1954. p. 30.
UTILITIES PLAY THREE-FOLD ROLE IN INDUSTRY LOCATION ACTIVITIES, Jan.-Feb. 1954. p. 22.

INDEX TO I.D. AUTHORS

ADLEY HARRY, Adley and Associates.
Industrial Zoning: Provisions for Aesthetic, Psychological Factors, Jan. 1958. p. 54-55.
Traffic Congestion and Noise, Sept. 1957. p. 68-71.
Zoning: Fire Hazards, Aug. 1957. p. 55-56.
Industrial Wastes and Sewage, July 1957. p. 42-44.
Zoning: Fumes, June 1957. p. 30-32.
Zoning: Dust and Dirt, April 1957. p. 36-37.
Industrial Zoning: Smoke, March 1957. p. 28-30.
Industrial Zoning: Noise, Feb. 1957. p. 28-30.
ALSOGARAY, ALVARO, Minister of economy, Argentina.
Argentina's Lesson: Totalitarian Controls Are Incompatible With Growth. Dec. 1960. p. 6-12.
ALT, RICHARD M., Arthur D. Little, Inc.
Factors Affecting Industrial Development, May-June 1956. p. 24-35.
ANDERSON, QUENTIN, ID Staff
How Good Are I.D. Ads? Dec. 1957. p. 8-10.
Industry Begins to Eye Territories — Puerto Rico Boasts 400 U. S. Firms July-Aug. 1956. p. 60-63.
BAKER, MELVIN H., Chairman of the Board, National Gypsum Co.
America Means Growth! Jan. 1957. p. 30-33.
BALGOOYEN, H. W., Executive Vice President, American and Foreign Power
Latin American Development, April 1958. p. 5-8.
BARNES, WENDELL B., Administrator, Small Business Administration
Financing Small Plants, Jan. 1958. p. 50-53.
BARR, JOHN A., President, Montgomery Ward
Montgomery Ward Starts Building, March 1958. p. 28-33.
BARTLETT, J. S., Manager, Area Development Potomac Electric Power Co.
Modernizing Buildings, Dec. 1958. p. 30-31.
BATT, WILLIAM L., JR., Secretary, Pennsylvania Dept. of Labor and Industry.
The Great Debate on Depressed Areas, Jan. 1961. p. 78-84.
BAYNE, EDNA, Methods Analyst, First National Bank of Atlanta.
Field Warehousing, June 1959. p. 48-50.
BEACH, DALE S., Assistant Professor, Rensselaer Polytechnic Institute.
A Town Is People — Not Just A Place, Nov. 1960. p. 77-82.
BECK, D. A., Manager, Transport Operations Planning, Boeing Airplane Co.
The Effect of The Jet on Real Estate, Sept. 1959. p. 13-16.
BENSINGER, B. E., President, Brunswick-Balke-Collender Co.
How To Bowl 'Em Over! Dec. 1959. p. 11-13.
BERGIN, DR. THOMAS, University of Notre Dame.
Are Subsidies Worth While? July 1960, p. 77-78.
BINSWANGER, FRANK G., SR., President, Frank G. Binswanger, Inc.
Should You Use A Broker? Nov. 1958. p. 7-9.
BIXBY, H. G., President, Ex-Cell-O Manufacturing Co.
Case History: Ex-Cell-O, Nov. 1957. p. 32-35.
BLACK, LLOYD D., Office of Area Development, Department of Commerce.
Considering A Rural Plant Site? Nov. 1960. p. 73-76.
BLACK, ROBERT D., President, Black & Decker Manufacturing Co.
Markets & Merchandising — Growth and More Growth. Aug. 1958. p. 65-68.
BLOHM, GEORGE H., Traffic Manager, Cities Service Oil Co.
Let Linear Programming Help Solve Distribution Problems. June 1960. p. 11-13.
BLYTH, HOWARD A., Planning Dept., American Cyanamid Corp.
Justifying Expansion. Aug. 1961. p. 13-15.
BRACY, CLARENCE W., Vice President, General Plant Protection Corp.
Plant Protection Factors: A Vital Part of Your Expansion Planning. May 1960. p. 58-62.
BRAGDON, J. S. MAJOR GENERAL, Special Asst. to the President, White House.
How to Check Area Plans, May 1957. p. 5-9.
BROWN, ROBERT L., City Manager, Sherman, Texas.
City Manager's Viewpoint, Jan. 1958. p. 15-16.
BUGAS, JOHN S., Vice President, Ford Motor Company International Group.
Management's Role in Free Western Society. Sept. 1960. p. 6-12.
BUSH, DR. VANNEVAR, Chairman, Merck and Company.
The Managerial Profession. April 1961. p. 6-9.
BUTLER, JOHN B., International Business Machines Corp.
Office Equipment Manufacturers Institute Plans New Marketing Areas Map of U.S., Jan. 1957. p. 5-10.
CLEAVER, J. C., President, Cleaver-Brooks Co.

I. D. BIBLIOGRAPHY

Cleaver-Brooks Sets the Pace, May 1959. p. 51-52.

CLIFFE, FRANK B., Vice President, H. J. Heinz Co.
Heinz: Long Term Growth, Jan. 1958. p. 56-60.

COE, WILLIS G., Vice President, Personal Products Corp.
Locating A Prestige Plant. Aug. 1961. p. 9-11.

COLE, JOSEPH E., Chairman, Cole National Corp.
Cole National Corporation: A Saga of Imaginative Merchandising. Feb. 1961. p. 13-16.

CONWAY, H. McKINLEY, JR., Editor, INDUSTRIAL DEVELOPMENT
Roadblocks in The Sky, Aug. 1958. p. 6-10.
ID Man For Your Firm? May 1957. p. 20-25, 28-32.

COURTRIGHT, ROBERT D., Manager Facilities Planning, International Business Machines Corp.
The IBM Approach to Site Selection. July 1960. p. 79-84.
Personnel Factors in Plant Relocation. Nov. 1959. p. 61-64.

CRAMPON, L. J., University of Colorado
Why They Picked the Site, Jan. 1957. p. 34-37.

CROUCH, W. H., Vice President, The American Appraisal Co.
What To Do When Your Property is Condemned, Oct. 1958. p. 68-71.

D'APPOLONIA, DR. ELIO E., D'Appolonia Associates
Science in Site Selection, Sept. 1958. p. 57-63.

DAVENPORT, JOUETT, JR., Managing Editor, INDUSTRIAL DEVELOPMENT
Plant Location Outside U.S.A., March 1959. p. 6-15.
What Should A Building Cost? June 1958. p. 66-70.

DAVLIN, WILLIAM R., Secretary, Dept. of Commerce, State of Pennsylvania.
State Agencies Play Vital Role. Nov. 1959. p. 57-60.

DAWSON, DAVID H., Vice President, E. I. duPont Co.
Competition — A More Significant Factor in The Sixties. Aug. 1960. p. 6-10.

DENN, J. HUBER, Secretary, American Industrial Development Council.
Thirty-Three Years of Service to Industry, Dec. 1958. p. 26-29.

DOAN, LELAND I., President, Dow Chemical Co.
Management's "Social Responsibility" Aug. 1957, p. 46-47.

DOBBINS, CRIS, President, Ideal Cement Co.
Cement: Growth Picture, Dec. 1957, p. 31-35.

DOUTY, DR. H. M., Chief, Division of Wages and Industrial Relations, Dept. of Labor
Regional Wage Differentials, Sept. 1958. p. 6-10.

DOWIE, IAN R., President, Carling Brewing Co.
Things Are Brewing At Carling! Oct. 1959. p. 5-8.
What Carling Wants, Jan. 1957. p. 22-24.

DULLES, ALLEN W., Director of Central Intelligence.
The Soviet Challenge! Feb. 1960. p. 6-12.

DUNN, DOROTHY, ID Staff
New Long Island Survey Presents Pros and Cons of Plant Location, June 1957. p. 42-43.
Airport Sites . . . Good or Bad? March 1957. p. 14-18.

EAGAN, DR. WILLIAM F., University of Notre Dame.
Are Subsidies Worth While? July 1960. p. 77-78.

EIPPER, E. WILLIAM, Stauffer Chemical Company
Industrial Markets of the Future, Nov.-Dec. 1955, p. 35-38.

EMMONS, GLENN L., Commissioner, Bureau of Indian Affairs.
Industry Moves to Indian Country, June 1957. p. 34-36.

EVANS, RAYMOND F., President, Diamond Alkali Co.
Diversity Keys Expansion, July 1960. p. 13-16.

EWALD, WILLIAM R. JR., Commissioner, Technical Standards, Urban Renewal Administration.
Urban Renewal A Prime Source for Plant Sites. Feb. 1961. p. 81-83.

Let Santa Fe help locate a new industrial site for you

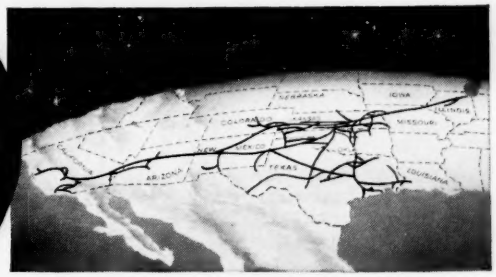
We will prepare a detailed survey without obligation

Santa Fe men continually collect the information you need in selecting a plant site. Continuous contact with government authorities, chambers of commerce, and personal inspection makes sure that our information is accurate and up-to-date.

Let us prepare a detailed survey based on your company's specific requirements.

Call your nearest Santa Fe Traffic Office or write: Industrial Development Department 80 East Jackson Blvd., Chicago 4, Illinois

Santa Fe



FERRIS, NORMAN, History Instructor, Emory University.
75 Years of Development Reporting, Dec. 1958. p. 6-20.
FIALKOV, HERMAN, President General Transistor Corp.
General Transistor, Nov. 1959. p. 12-15.
FIELD, JOHN A., Vice-President, Carbide and Carbon Chemicals Co.
Analyzing A Growth Industry, April 1957. p. 12-19, 22.
FIRESTONE, RAYMOND C., President, Firestone Tire and Rubber Co.
International Markets Spur Firestone Growth. March 1961. p. 12-15.
FISHER, CLAYTON P., JR., General Electric Co.
Business Climate Appraisal, March 1957. p. 19-27.
FITZGERALD, GERALD, U. S. Geological Survey.
Topographic Maps for Industrial Location, Aug. 1957. p. 5-11.
FORMAN, ROBERT E., Vice-President, Cross & Brown Co.
Realtor Tells What to Look for in Selecting Plant Location, Jan.-Feb. 1954.
FORSTER, R. L., Manager of Facilities, Community & Industrial Planning, Ebasco Services, Inc.
Don't Fence Yourself In! Sept. 1960. p. 119-122.
FRIEDMAN, MARY ELIZABETH, ID Chief Researcher
7,552 Sources of Aid! Feb. 1958. p. 14-16.
New Handbook Reveals 6163 Groups Now Offer Location Assistance, Nov.-Dec. 1956. p. 30-31.
FRISSELLE, PARKER, Dow Chemical Co.
New Concepts in Chemical Development, March-April 1955. p. 10-14.
FROEHLICH, WALTER E., Vice President, Associated Spring Corp.
Associated Spring, March 1960. p. 12-15.
FUCHS, VICTOR, Columbia University
Where Is Industry Going? May 1958. p. 15-16, 33-34.
FUNSTON, KEITH, President, New York Stock Exchange.
Needed: New Investors, May 1957. p. 11-17.

Mr. Manufacturer:

How much does it cost you when your warehouse is half empty?

Every vacant square foot increases your product cost. For maximum flexibility and economy, public warehousing is your most profitable answer Investigate the competitive advantages of the AWA Pay-as-you-use Plan.

Write for Free Directory listing locations and space availabilities to fit your needs

AWA 512 Members Offering 1,273 Distribution Centers, Merchandise Warehouses & General Storage Facilities

American Warehousemen's Association

222 W. Adams St. • Chicago 6 • Randolph 6-5550

GANT, DONALD R., Goldman, Sachs & Co.
Can Lease Financing Help You? March 1960. p. 6-11.
GARNHART, GORDON E., Westinghouse Electric Co.
What Westinghouse Wants, Nov.-Dec. 1956. p. 24-29.
GILLIES, DR. JAMES, Assistant Dean, University of California.
Influences of Population Growth, Jan. 1960. p. 79-80.
GITTINGS, T. B., Vice-President, Western Union Telegraph Co.
Communications for Decentralized Plants, Sept.-Oct. 1956. p. 32-38.
GLADSTONE, ROBERT, Hammer and Co. Associates.
Industrial Development — Home Owner's Friend or Foe? April 1960. p. 89-94.
GODDARD, JAMES E., Chief, Local Flood Relations Branch, TVA
Floods . . . and How to Avoid Them, July 1958. p. 6-11.
GOGOL, ARTHUR E., Consultant.
The Growing Cost Problem of Physical Distribution. March 1961. p. 73-76.
GREENHUT, DR. MELVIN L., Associate Dean, School of Business, Richmond University.
Underdeveloped Areas Offer Plant Location Advantages. Dec. 1961. p. 93-97.
Advantages. Dec. 1961. p. 93-97.
GREENEWALT, CRAWFORD, President, E. I. du Pont de Nemours Co.
Long-Range Need for Incentives, Oct. 1957. p. 33-36.
GREER, DAVID M., President, Greer Engineering Associates.
The Use of Airphoto Soil and Drainage Mapping In the Selection of Industrial Plant Site. May 1958. p. 40-41.
GRISWOLD, SMITH, Los Angeles County Air Pollution Control District.
Air Pollution Control, July-Aug. 1956, p. 16-20.
HACK, GEORGE D., Missouri Resources and Development Commission.
Credit Corporations and Financing Authorities. May 1961. p. 6-9.
HAGEDORN, GEORGE G., National Association of Manufacturers
The New Tax Law, Sept.-Oct. 1954. p. 7-10.
HALL, JOSEPH B., President Kroger Co.
Suburban Trend Influences Store Location, Feb. 1960. p. 89-92.
HALLET, RICHARD M., JR., Chairman of the Board, Scientific Tabulating
New Lure For Districts, Feb. 1959, p. 11-15.
HAMMER, PHILLIP, President, Hammer & Co., Associates
Economics and Suburban Shopping Centers, April 1957. p. 5-11.
HARVEY, I. J., JR., Chairman, of the Board, The Flintkote Co.
A Definite Formula For Growth, June 1959. p. 12-16.
HARWICK, C. A., Ebasco Services, Inc.
Consultant Reviews Basic Factors in Modern Plant Site Selection, Sept.-Oct. 1955. p. 12-16.
HAY, RAEBURN F., Vice President, First Western Bank.
Fifties: A Decade of Industrial Growth, Jan. 1960. p. 6-8.
Remember Public Relations! March 1958. p. 15-17.
"Dear Community . . ." Aug. 1957. p. 12-16.
HEDDEN, PAUL VAN TASSEL, Industrial Planning and Zoning Consultant
Billboard Planning and Zoning, Jan. 1959. p. 33-36.
HERSHEY, ROBERT, Bulova Watch Co.
Some Personnel Problems and Techniques for the New Plant, July-Aug. 1956. p. 12-14.
HILL, RONALD K., I. D. Staff.
AIDC — A Sign of Professional Aid. March 1961. p. 78-94.
HODGES, LUTHER H., Secretary, U. S. Department of Commerce.
Tax Benefits For New Plants? Aug. 1961. p. 6-8.
HOERLE, J. M., Vice President, Campbell Soup Co.
Geared To Grow With Nation's Appetite, Oct. 1958. p. 64-67.
HOLMAN, WALTER W., Greer Engineering Associates
The Use of Airphoto Soil and Drainage Mapping In The Selection of Industrial Plant Sites, May 1958. p. 40-41.
HOMAN, RALPH A., Executive Secretary, Cabinet Trade Policy Committee.
Common Markets Mean Industrial Opportunities, June 1960. p. 6-13.
HOSKING, ELMER B., Prudential Insurance Co.
Plant Financing — 1957, Feb. 1957. p. 32-34.
HUMPHREYS, H. E., JR., Chairman of the Board, United States Rubber Co.
Let's Go Global! Nov. 1960. p. 6-12.
A Future Keyed To Research, April 1959. p. 10-12.
ISARD, WALTER, University of Pennsylvania
Where Is Industry Going? May 1958. p. 15-16, 33-34.
JENSEN, DONALD H., Square D Co.
What Industry Wants, July 1957. p. 20-26.
JOHNSON, ROBERT E., Economist and Actuary, Western Electric Co.
Science and Site Selection, July 1959. p. 6-9.
JONES, J. PAUL, Director of Community Planning, Ebasco Services, Inc.
Utilities and The Community, June 1960. p. 96-104.
JOOS, LOTHAR A., U. S. Weather Bureau
North Central Area Weather Factors, Feb. 1959. p. 56-63.
KAMITZ, DR. REINHARD, President, Austrian National Bank.
Austria's Growth Formula: Sound Financing and International Confidence. Jan. 1961. p. 6-13.
KANGIESER, P. C., U. S. Weather Bureau
Southwest Area Weather Factors, May 1959. p. 44-50.
KEEN, DONALD G., American Management Assn.
University on Times Square! Jan. 1957. p. 26-29.
KIRKWOOD, ROBERT C., President, F. W. Woolworth Co.
Ubiquitous Woolworth: Builds Big on Small Change. Aug. 1960. p. 11-16.
KLEISNER, GEORGE H., Vice-President, Montgomery Ward & Co.
The Marketing Implications of Population Growth, July-Aug. 1956. p. 7-10.
KOCKS, HERBERT W., Chairman, The Diversey Corp.
The Diversey Formula: Meet Competition with World Wide Expansion., Oct. 1961. p. 55-57.
KOLKER, BERNDT L., Midwest Research Institute
Developing Scientific Techniques of Urban Site Selection, Nov. 1957. p. 24-30.
KOPP, WILLIAM T., Marketing Research Consultant
A Cost Formulation For Predicting Industry Relocation, Oct. 1957. p. 12-17.
KREBS, WILLIAM A. W., JR., Vice President, Arthur D. Little, Inc.
Trends in Industrial Parks, June 1959. p. 42-47.
KREMER, MERLE W., General Manager Sylvania Electric Products
How Sylvania Picks 'Em, Sept. 1951, p. 11-16.
LAY, HERMAN W., President, H. W. Lay & Company
They're Cashing In On Their Chips, July 1959. p. 58-60.
LEE, R. P., Area Development Manager, Connecticut Light & Power Co.
The Great Debate on Depressed Areas. Jan. 1961. p. 78-84.
LEECE, GIFFORD V., President, Gardner-Denver Co.
Gardner-Denver Sets Major Growth Program, Nov. 1958. p. 15-16.
LEVAN, F. E., Senior Engineer, E. I. duPont Co.
"Hardboiled Economics" Guide DuPont in The Selection of Sites for Plants. Dec. 1959. p. 6-10.
LEVIN, MELVIN R., Midwest Research Institute
Developing Scientific Techniques of Urban Site Selection, Nov. 1957. p. 24-30.
LODGE, GEORGE C., Assistant Secretary of Labor For International Affairs.
The American Economic System: How It Works, July 1960. p. 6-12.
LOURIE, DONOLD, President, The Quaker Oats Co.
Progress From Talent and Technology, March 1959. p. 74-76.
LOVELACE, ELDRIDGE, Harland Bartholomew & Associates

I. D. BIBLIOGRAPHY

Billboards: Another View, May 1959. p. 10-16.

LUKE, DAVID L., President, West Virginia Pulp and Paper Co.
Paper Industry Outlook, June 1958. p. 71-74.

MAGNUSON, M. D., U. S. Weather Bureau
Northwest Area Weather Factors, March 1959. p. 66-73.

MALLICK, R. W., Westinghouse Electric Corp.
Safety As A Factor in Plant Location, Jan. 1957. p. 38-39.

MANNING, PAUL D. V., International Minerals & Chemical Co.
Long Range Planning, July 1957. p. 14-20.

MATHERS, WILLIAM H., Partner, Chadbourne, Parke, Whiteside & Wolff.
Is Export Enough? Oct. 1960. p. 6-16.

McCONNELL, FOWLER B., Chairman of the Board, Sears, Roebuck & Co.
How A Giant Grew, Dec. 1958. p. 21-25.

McDONNELL, WILLIAM A., President, Chamber of Commerce of the United States.
Leadership in Action! Aug. 1959. p. 9-12.

McGUIRE, DR. JAMES K., U. S. Weather Bureau.
Weather Patterns In The Northeast, Oct. 1958. p. 6-13.

MEGOWEN, CARL R., President, Owens-Illinois Glass Co.
Historic Pattern of Growth, Jan. 1959. p. 9-10.

MELOY, THOMAS, President, Melpar, Inc.
The Melpar Concept: Seek New Horizons. Nov. 1960. p. 13-16.

MILES, PHIL M., Proctor-Engels Industrial Division.
Maps: An Aid To Site Selection, June 1959. p. 51-53.

MILLER, HAROLD V., Chairman, National Industrial Zoning Committee.
New Survey Sets Zoning Standards for Modern Industrial Plants, May-August 1954. p. 7-10.

MILLMAN, H. C., Pennsylvania Railroad.
Advice About Railroad Sidings, Aug. 1957. p. 45-46.

MUNCY, DOROTHY A., Planning Consultant.
Influence of The New Highway Program on Industrial Location, June 1957. p. 18-27.

NEWMAN, HAROLD J., Business Analyst, U. S. Dept. of Commerce.
Annexation Survey: Part II, Feb. 1958. p. 30-33.

NOBLE, DR. ALLEN G., Department of State.
Computing Coal Costs, July 1958. p. 49-50.

NORWOOD, WILLIAM U., JR., Bureau of Employment Security, Department of Labor.
Need Help to Gauge Labor Pool? Sept. 1960. p. 114-118.

OLDACRE, M. S., Stanford Research Institute.
Energy Supplies for the Future, March 1957. p. 5-12.

O'NEIL, M. G., President, General Tire & Rubber Co.
A Coordinated Program For Facility Planning. July 1961. p. 9-11.

OVERBY, ANDREW N., Vice President, First Boston Corp.
Financing Your Company's Future, March 1958. p. 5-14.

OWEN, LEROY D., President, Society of Industrial Realtors.
Industrial Realtors Quiz Site-Seekers on Lure of Special Inducements, Nov.-Dec. 1956. p. 36-37.

PALMER, H. BRUCE, President, Mutual Benefit Life Insurance Co.
Urban Growth, Oct. 1958. p. 13-15.

PASMA, THEODORE K., U. S. Department of Commerce.
Industrial Dispersal, 1956, Jan.-Feb. 1956. p. 12-20.

PATTERSON, MOREHEAD, Chairman, American Machine & Foundry Co.
Multi-Faceted AMF: Wars on Complacency. June 1961. p. 11-15.

PFOUTS, DR. RALPH W., Professor of Economics, University of North Carolina.
The Economic Case. July 1961. p. 12-14.

PEAKE, RICHARD H., JR., Manager Public Affairs, General Electric Co.
Business Climate: Don't Stop At Appraisal! Aug. 1960. p. 93-95.

PEALE, MUNDY I., President, Republic Aviation Corp.

in the Southeast Coastal 6

From where we sit, chances are we can spot just the site you want for a branch plant or warehouse operation.

And our industrial development specialists can tell you of climate, resources, manpower, tax benefits and transportation that will open your eyes to the Southeast Coastal 6.

So, to save time, trouble and expense in your site-seeking, tell us your needs. Just call, write or wire. All inquiries held confidential.

Direct inquiries to:
R. P. JOBB
Assistant Vice-President
Department E-101
Atlantic Coast Line Railroad
Jacksonville, Florida

ATLANTIC
COAST LINE
RAILROAD

Serving the Southeast Coastal 6

Can You Risk "Do-It-Yourself" Plant Relocation?

Can you spare the manpower or the time to check out every site offering? Are your executives technically qualified as experts in site selection and acquisition?

We have the professionally trained and experienced personnel to find the right plant in the right place for you, on a confidential basis.

Unbiased by political ties and local affiliations, we can be 100% objective in your service.

And we can negotiate effectively for you with property owners, local development groups, local governments.

Our clients include many of the nation's leading industrial companies. Call or write in complete confidence:

BINSWANGER
CORPORATION
Industrial Location Specialists
1420 Walnut Street, Philadelphia 2, Pa.
PEnnypacker 5-0202
New York City • Charlotte, N. C.
Yemassee, S. C. • Birmingham, Ala.

I. D. BIBLIOGRAPHY

Aircraft Growth Problems, May 1958. p. 34-38.

PERKINS, SAMUEL E. and LAMBE, HARRY W., Arthur D. Little, Inc.
Don't Make Ammonia Site Unseen, Jan.-Feb. 1956. p. 7-12.

PICKETT, TOM, Executive Vice President, National Coal Association
The Case For Coal, Aug. 1959. p. 6-8.

PRICE, JAMES R., Chairman of the Board National Homes Corp.
Prefab Homes: Growth Unlimited, Feb. 1959. p. 54-55.

PRUETT, WILLIAM, ID Staff
Railroad Location Services, July 1957. p. 32-34.

QUADLAND, H. P., The American Association of Nurserymen
Landscape Your Site! May 1958. p. 10-14.

QUILTY, JOSIE, ID Staff
Industrial Aesthetics, Nov. 1958. p. 11-14.
To Annex or Not to Annex! Dec. 1957. p. 5-7.

RAHDERT, DR. KARL G., General Electric Company
A Case Study in Plant Location, Oct. 1957. p. 29-32

RAND, HENRY R., President, the International Shoe Co.
International Shoe Thinks Through Site Selection. April 1961. p. 10-13.

RAND, WILLIAM E., President, Saugus Properties, Inc.
The Sad Story of Pugwash, Jan. 1957. p. 12-21.

REDMAN, ALBERT E., National Industrial Zoning Committee.
Interstate Highway Planners Urged to Leave Sites Next to Railroads, Nov.-Dec. 1956. p. 34-35.
Industrial Zoning Progress, Sept.-Oct. 1956. p. 24-29.

REIFLER, RONALD M., Fantus Factory Locating Service
Urban Versus Rural — Which Is For You? June 1958. p. 5-13.
Should Hicksville Change Its Name? Dec. 1957. p. 12-13.
Estimating Wage Rates in Different Areas — A Plant Location Technique, Sept. 1957. p. 5-10.

RILEY, JOHN R., President, Southern Nitrogen Co.
The Problems of A Brand New Company. Jan. 1961. p. 14-17.

RINFRET, DR. PIERRE, Vice President, Lionel D. Edie & Co.
Should You Expand Now? Aug. 1958. p. 11-12.

ROBINSON, DR. HERBERT W., President, Corp. for Economic and Industrial Research.
Computers in Site Selection, Feb. 1960. p. 13-16.

RODERICKS, FRANCIS J., Vice President, Hertelart Co.
Keeping Employes Happy During Relocation, Sept. 1958. p. 11-15.

ROEPKE, HOWARD G., Dept. of Geography, University of Illinois
Where Is Industry Staying? Jan. 1959. p. 6-8.

ROLFE, GEORGE, President, Hitemp Wires, Inc.
I Like Planned Districts! Oct. 1957. p. 26-28.

ROTERUS, VICTOR and NEWMAN, HAROLD, U. S. Department of Commerce
How Important Is the Tax Rate? Jan.-Feb. 1956. p. 44-48.

RUSSELL, DR. JOSEPH A., Head Dept. of Geography, University of Illinois.
Geograph of Industrial Costs, Nov. 1959. p. 6-10.

RUTTAN, DR. V. W., Professor of Agricultural Economics, Purdue University.
Developments in Plant Location Theory. June 1961. p. 57-59.

SEABROOK, BELFORD L., Vice-President, Seabrook Farms Co.
Zoning Proposed for Farmland, March-April 1956. p. 20-26.

SENN, JOHN E., Tax Law Analyst, Ohio Chamber of Commerce.
How Taxes Compare in Sixteen Competitive Industry-Seeking States, Feb. 1957. p. 20-21.

de SAYNES, PHILIPPE, Under-Secretary for Economic and Social Affairs, United Nations.
U. N. Launches Global Industrial Development Program. June 1961. p. 6-10.

SKINNER, C. WICKHAM, Minneapolis-Honeywell Regulator Company.
How Honeywell Picked Site, Feb. 1957. p. 22-27.

SLOCUM, WALTER W., President, International Resistance Co.
Sound Planning Revitalizes Expansion Pattern at International Resistance Company. Dec. 1960. p. 13-16.

SOWERS, GEORGE F., Law-Barrow-Agee Laboratories, Inc.
Foundation Investigations for Industrial Sites, Sept.-Oct. 1956. p. 7-14.

SPARKMAN, JOHN, U. S. Senate.
The Low-Income Problem and Depressed Industrial Area — Some Findings and Recommendations, March-April 1956. p. 14-18.

SPATTA, GEORGE, President, Clark Equipment Co.
Success Rides On A Fork Lift Truck. June 1960. p. 14-16.

SPAYD, MILFERD A., President, Standard Register Co.
A Business Built on Holes In Paper. April 1960. p. 12-16.

STEVENSON, R. S., President, Allis-Chalmers Manufacturing Co.
The Emphasis Is On Growth, July 1958. p. 52-56.

STUCKEMAN, H. CAMPBELL, Vice President, Rockwell Manufacturing Co.
Community Evaluation in Site Selection. May 1960. p. 63-69.
Community Relations and Your New Plant. July 1959. p. 10-15.

TAYLOR, WILLIAM T., Chairman of The Board, ACF Industries.
Product Development, Expanded Services Spark Growth at ACF Industries. May 1960. p. 10-14.

THOM, EARL C., U. S. Weather Bureau.
Facts Behind the Weather Index. Sept. 1959. p. 37-40.

THOMAS, DR. CHARLES ALLEN, President, Monsanto Chemical Co.
Growth and More Growth! Sept. 1957. p. 18-21.

VAN CLEAVE, ROBERT, Vice-President, C. F. Childs & Co.
Future Interest Rates. May 1957. p. 33-37.

VESTAL, C. K., U. S. Weather Bureau
Weather Patterns In The Southeast, Nov. 1958. p. 49-57.

VOLWILER, ERNEST H., President, Abbott Laboratories
Drugs: Bright Future, April 1958. p. 29-33.

WALLACE, DR. L. T., Assistant Professor, Agricultural Economics, Purdue University.
Developments in Plant Location Theory. June 1961. p. 57-59.

WALSH, STUART P., Director, Industrial Planning Associates
Buy Enough Land! April 1958. p. 10-11.
Surveying Vocational Training Facilities, July 1957. p. 5-8.

WATERMAN, GUY, U. S. Chamber of Commerce
Measuring the Business Climate, Sept.-Oct. 1956. p. 17-21.

WEYMOUTH, HARRISON, JR., Baltimore Association of Commerce
Baltimore's Tax Lesson, Aug. 1958. p. 69-71.

WILSON, I .W., President, Aluminum Co. of America
Location Factors for the Aluminum Industry, Sept.-Oct. 1956. p. 43-44.

WILSON, J. L., Director of Physical Distribution, Bordon Food Co.
Private Versus Public Warehousing, Aug. 1960. p. 96-100.

WISHART, DR. A. W., President, Knox Glass, Inc.
Rehabilitation For Growth, Jan. 1960. p. 9-11.

WITTING, CHRIS J., Vice-President, Westinghouse Consumer Products Division
Will the Boom Continue? June 1957. p. 12-16.

WOLFF, MAX, New York University
Industry-Community Relations, Nov.-Dec. 1956. p. 7-18.

YASEEN, LEONARD, Fantus Factory Licating Service
The Case For Decentralization, Sept. 1958. p. 17-23.
How to Survey A Community, Nov.-Dec. 1955. p. 46-49.

ZENDER, AUSTIN R., President, Bridgeport Brass Co.,
From Aluminum to Zirconium — A Broad Spectrum of Growth. Sept. 1960. p. 13-16.

INDEX OF DEVELOPMENT ORGANIZATIONS

Higher standards and improved research and statistical methods have increased the value and authority of this year's Site Selection Handbook listings. Many references were eliminated because they did not measure up to standards established by ID's research department, while a number of new entrants are included. The listings have been completely revised and edited by our research and editorial staffs, and have also been carefully double-checked by competent, leading authorities in the respective states and provinces. The Handbook reports on all fifty states, the District of Columbia and Puerto Rico, and ten Canadian provinces. New material not heretofore published has been included in order to make this Sixth Annual 1962 Site Selection Handbook a permanent reference source for planners in business and industry concerned with expansion planning and site selection information. A summary chart is included overleaf which tabulates more than 10,300 individual listings. All listings are revised to show official 1960 census population figures. Alert communities which have availed themselves of the opportunity to participate in the Registered Community Audit program are marked with an asterisk.

ALABAMA

Assistance with reviewing, correcting and up-dating the listings for Alabama has been generously provided by the staff of the State Planning and Industrial Development Board, Leland Jones, Director.

AKRON — AKRON IND. DEV. COMMITTEE, Mr. J. R. Holbrook, Jr., Chm.
ALBERTVILLE—8,250 — ALBERTVILLE C. OF C., J. J. Benford.
ALEXANDER CITY—13,140 — ALEXANDER CITY C. OF C., INC., Frank Penton, Mgr., P. O. Box 229.
ALICEVILLE—3,194 — ALICEVILLE C. OF C., Mr. Lynn T. Webb, Mgr.
ANDALUSIA—10,263
ALABAMA ELEC. COOP., INC., Basil W. Thompson, Mgr., Montgomery Hwy.
ANDALUSIA C. OF C., C. T. Kelly, Mgr., P. O. Box 667.
COVINGTON CTY COMM. OF 50, C. T. Kelly, Mgr., P. O. Box 667.
ANNISTON—33,657
ANNISTON C. OF C., Leonard A. Gilbert, Mgr., Radio Building.
CALHOUN CTY. IND. DEV. BD., Dan Gray, Chm. Bd. of Rev.
ARAB—2,989 — ARAB IND. DEV. BOARD JR. C. OF C., Dr. E. F. Porch, Chm.
ASHVILLE — ASHVILLE C. OF C., Mr. Roger B. Snyder, Mgr.
ATHENS—9,330 — ATHENS C. OF C., Mr. B. T. Coffman.
ATMORE—8,173 — ATMORE C. OF C., Mr. Joe McCluney, Mgr., P. O. Box #155.
ATTALLA—8,257 — ATTALLA C. OF C., Mr. Joe Noojin, Pres.
AUBURN—16,261
AUBURN C. OF C., Mr. Don Tidwell, Pres., Box 642.
STURM & O'BRIEN, CONS. ENGRS., H. L. O'Brien, 388 Carey Drive.
BAY MINETTE—5,197 — BAY MINETTE C. OF C., James Faulkner, Pres.
BAYOU LA BATRE-CONDEN—2,572 — BAYOU LA BATRE-CONDEN C. OF C., Mr. L. C. Smith, Pres.
BESSEMER—33,054 — BESSEMER C. OF C., J. W. Beard, Ex. Sec., 101 City Hall.
BIRMINGHAM—340,887
ALA. GAS CORP., C. H. Cook, Jr., Staff Engr., 1918 1st Ave.
ALABAMA POWER CO., W. Cooper Green, Exec. V. Pres., 600 North 18th St.
BAGGETT TRANSPTN. CO., Sam G. Tate, Vice Pres., Sales, 2 S. 32nd St.
BIRMINGHAM C. OF C., John E. Bryan, Gen. Mgr., 1914-6th Ave., N.
BIRMINGHAM COMMITTEE OF 100, P. A. Sieverling, Dir., 1914-6th Ave., N.
BIRMINGHAM REALTY CO., Sidney Smyer, Pres., 2118 1st Ave.
CARL C. BROWN, RLTR., 217 Massey Bldg.
FRANK B. CLARK & CO., INC., 220 N. 21st St.
JACK COLE COMPANY, INC., R. M. Hipp, Jr., Sales Mgr., P. O. Box 274.
DANIEL CONSTRUCTION CO., INC., 822-7th Ave., S.
DEATON TRUCK LINES, INC., Joe B. Dial, Sales Mgr., 3409-10th Ave., North.

SUMMARY OF 1962 SITE SELECTION HANDBOOK LISTINGS

	A	B	C	D	E	F	G	H	J	K	TOTAL
ALABAMA	81	57	9	7	5	3	2	1	6	5	176
ALASKA	18	—	—	5	—	—	—	—	—	—	23
ARIZONA	37	18	11	9	3	2	—	5	2	3	90
ARKANSAS	125	133	3	6	5	2	3	3	2	—	282
CALIFORNIA	221	4	88	28	12	28	14	22	7	27	451
COLORADO	108	18	8	8	5	7	2	1	1	1	159
CONNECTICUT	73	78	14	8	7	2	8	3	—	4	197
DELAWARE	15	—	2	2	1	1	2	—	—	—	23
DISTRICT OF COLUMBIA	2	1	2	12	2	—	1	2	1	12	35
FLORIDA	196	23	42	24	12	16	6	15	3	5	342
GEORGIA	104	119	13	20	6	18	6	5	10	4	305
HAWAII	13	3	—	4	3	2	—	2	—	—	27
IDAHO	22	10	4	5	9	—	—	1	—	—	51
ILLINOIS	130	21	29	18	26	6	24	14	30	11	309
INDIANA	72	2	14	2	8	4	21	1	2	—	126
IOWA	79	57	15	7	30	5	4	10	4	2	213
KANSAS	49	59	5	11	4	8	2	—	2	—	140
KENTUCKY	115	20	7	2	6	5	1	3	3	1	163
LOUISIANA	77	55	12	16	11	6	—	9	7	3	196
MAINE	65	46	2	10	3	6	3	3	3	1	142
MARYLAND	29	10	6	6	2	1	—	1	3	—	58
MASSACHUSETTS	136	166	33	24	15	65	6	3	4	10	462
MICHIGAN	127	25	27	12	9	7	18	5	4	6	240
MINNESOTA	75	123	7	12	15	1	9	8	7	2	259
MISSISSIPPI	38	23	1	6	5	4	1	5	5	1	89
MISSOURI	36	130	16	5	8	11	6	5	10	—	227
MONTANA	28	6	—	4	2	2	—	5	—	1	48
NEBRASKA	29	34	7	3	5	2	—	1	1	—	82
NEVADA	22	1	—	1	2	1	—	1	—	—	28
NEW HAMPSHIRE	13	28	—	4	2	2	2	1	—	—	52
NEW JERSEY	207	1	20	10	7	12	10	8	3	5	283
NEW MEXICO	45	10	—	6	2	—	—	1	1	—	65
NEW YORK	278	58	65	33	20	14	21	36	18	30	573
NORTH CAROLINA	170	112	14	12	5	22	14	12	7	2	370
NORTH DAKOTA	15	38	2	2	—	—	—	—	—	—	57
OHIO	298	82	45	25	14	1	33	8	9	14	529
OKLAHOMA	78	75	15	9	4	8	2	4	4	2	201
OREGON	57	20	7	9	4	4	3	2	3	1	110
PENNSYLVANIA	265	97	69	20	21	15	27	10	11	11	546
PUERTO RICO	16	2	3	2	3	4	—	1	—	—	31
RHODE ISLAND	30	2	—	4	3	7	—	—	—	—	46
SOUTH CAROLINA	81	6	10	49	2	4	2	5	—	4	163
SOUTH DAKOTA	22	12	—	1	1	—	3	1	—	—	40
TENNESSEE	101	53	10	10	10	5	12	16	4	4	225
TEXAS	174	57	46	22	22	34	20	24	24	12	435
UTAH	25	—	3	1	1	1	3	2	1	—	37
VERMONT	47	12	2	4	3	2	—	1	—	1	72
VIRGINIA	67	41	14	10	5	3	16	6	6	3	171
WASHINGTON	46	5	14	19	13	4	3	9	3	3	119
WEST VIRGINIA	91	19	8	3	11	—	1	1	1	—	135
WISCONSIN	71	190	8	7	23	2	11	3	1	1	317
WYOMING	23	—	1	6	3	—	—	1	—	—	34
TOTAL UNITED STATES	4,342	2,162	733	545	400	359	322	286	213	192	9,554
ALBERTA	15	2	33	18	8	1	—	5	2	1	85
BRITISH COLUMBIA	36	2	6	9	5	2	1	—	1	1	63
MANITOBA	78	17	6	8	2	—	1	3	2	1	118
NEW BRUNSWICK	3	—	1	7	1	—	—	1	—	—	13
NEWFOUNDLAND	—	—	—	1	4	—	—	—	—	1	6
NOVA SCOTIA	4	3	2	16	10	1	—	1	—	1	38
ONTARIO	147	6	39	87	—	7	—	3	—	8	297
PRINCE EDWARD ISLAND	5	—	—	2	1	—	—	—	—	—	8
QUEBEC	34	11	11	22	14	6	—	10	2	3	113
SASKATCHEWAN	9	1	—	9	2	—	—	—	1	1	23
TOTAL CANADA	331	42	98	179	47	17	2	23	8	17	764
GRAND TOTAL	4,673	2,204	831	724	447	376	324	309	221	209	10,318

CATEGORIES:

- A Chambers of Commerce and similar local units.
- B Development Corporations, profit and non-profit.
- C Industrial Realtors.
- D Miscellaneous: Ports, Governmental units, etc.
- E Utilities: Gas, electric, water, etc.
- F Industrial districts or parks.
- G Trucking companies.
- H Financial: Banks, S.B.I.C.'s, etc.
- J Railroads.
- K Consultants, engineers, etc.

JEMISON REALTY CO., Robert Jemison, Jr., Pres., 2105-3rd Ave., N.
LOUISVILLE & NASHVILLE RWY., Geo. Wortele, Ind. Agt., 1825 Morris Ave.
MONTGOMERY REAL ESTATE & INS. CO., 528 N. 20th St.
RUST ENGINEERING CO., G. M. Rust, V.P., 2316 - 4th Ave., N.
R. E. SMITH RLTY. & INS. CO., 608 N. 20th St.
SOUTHERN CO., T. H. Vaden, V.P., 600 N. 18th St.
SOUTHERN NATURAL GAS CO., Mortimer Jordan, Dir. Pub. Rel., P. O. Box 2563.
BLAKELY IS. IND. DIST., ST. L. S. R. RY. CO., N. A. Kirchoff, Ass't. to Pres., Rm. 215, Frisco Bldg., 906 Olive St., St. Louis, Mo.
BOAZ—4,654 — BOAZ C. OF C., Mr. Joseph Spears, Mgr.
BRANTLEY — BRANTLEY IND. DEV. COMMITTEE, Mr. Howard Hollis, Jr., Chm.
BRENT — BRENT IND. DEV. COMMITTEE, Mr. Fred Davis, Chm.
BREWTON—6,309 — BREWTON C. OF C., E. M. Lovelace, Mgr.
BRUNDIDGE—2,523 — BRUNDIDGE IND. DEV. COMMITTEE, Mr. Tom Hinson, Chm., % Western Auto.
BUTLER — CHOCTAW CTY. IND. DEV. BD., Judge Hunter Phillips, Chm.
CALERA — CALERA IND. DEV. BOARD, Mr. O. C. Farris, Chm.
CARROLLTON — PICKENS CTY. IND. BD., L. D. Housel, Chm.
CENTRE — CENTRE IND. DEV. COMMITTEE, Mr. James H. Jones, Chm.
CENTREVILLE — CENTREVILLE C. OF C., J. W. Oakley, Mayor.
CHICKASAW—10,002 — CHICKASAW C. OF C., Mr. L. J. Smith, Mgr.
CHICKASAW IND. DIST. — S. L. - S. F. RY. CO., N. A. Kirchoff, Ass't. to Pres., Rm. 215, Frisco Bldg., 906 Olive St., St. Louis, Mo.
CHILDERSBURG—4,884 — CHILDERSBURG C. OF C., Mr. John W. Brannon, Mgr.
CLANTON—5,683 — CLANTON C. OF C., Mr. Ott Miller, Mgr.
CLAYTON — CLAYTON IND. DEV. CORP., O. S. Borders, % C. of C.
COFFEEVILLE — CLARKE CTY. IND. DEV. BD., J. L. Bumpers, Chm.
COURTLAND — COURTLAND C. OF C., Mr. W. A. Toms, Mgr.
CULLMAN—10,883 — CULLMAN CTY. C. OF C., Mrs. Melvin L. Eddleman, Exec. Secy.
DADEVILLE—2,940 — DADEVILLE IND. DEV. BOARD, Mr. Van B. Taunton, Mayor.
***DECATUR—29,217**
DECATUR C. OF C., Richard C. Ordway, Mgr., P. O. Box 515.
NORTH ALA. ASSOCIATES, T. D. Johnson, Dir., 717 Bank St.
DEMOPOLIS—7,377 — DEMOPOLIS C. OF C., J. L. Mason, Mgr., Box 325.
DOTHAN—31,440
ATLANTA & ST. ANDREWS BAY RWY. CO., W. B. Ellard, Traffic Mgr.
DOTHAN C. OF C., Glenn E. Taylor, Mgr., P. O. Box 680.
DOTHAN IND. CORP., Harry P. Hall, Pres., Box 680.
DOTHAN IND. DIST. — CENT. OF GA. RY. CO., 1212 Rhodes-Haverty Bldg., Atlanta, Ga.
HOUSTON CTY. IND. DEV. BD., Rufus Davis, Chairman, 1506 W. North Street.
ECLECTIC — ECLECTIC C. OF C., Mr. A. D. Mason, Mgr.
ELBA—4,321 — COFFEE CTY. IND. DEV. BD., Dr. W. M. Warr, Chm.
ENTERPRISE—11,410 — ENTERPRISE C. OF C., O. I. Cunningham, Manager, P. O. Box 587.
EUFAULA—8,357 — EUFAULA C. OF C., Robert Hornsby, Mgr.
EVERGREEN—3,703
CONECUH C. OF C., John Rains, Mgr.
CONECUH CTY. IND. DEV. BD., Mayor Vernon B. Millsap, Chm.
FAIRFIELD—15,816 — FAIRFIELD C. OF C., Joseph J. Trucks, Exec. Direc.
FAIRHOPE—4,858 — FAIRHOPE C. OF C., Mrs. Barbara Gooden, Exec. Sec.
FAYETTE—4,227
FAYETTE C. OF C., T. L. Lindsey, Jr., Mgr.
FAYETTE CTY. IND. DEV. BD., Judge Clyde C. Cargile, Chm., Box 509.
FLOMATON — TRI-CITY C. OF C., Fred Jones, Manager, Box 107.
FLORALA—3,011 — FLORALA C. OF C., Mr. C. J. Sullivan, Pres.
FLORENCE—31,649
FLORENCE C. OF C., C. H. Jackson, Mgr., 223 E. Tennessee Street.
FLORENCE IND. DEV. CORP., C. H. Jackson, Mgr. of C. of C.
FOLEY—2,889 — S. BALDWIN C. OF C., Joe Davis, Mgr., P. O. Box 1585.
FORT DEPOSIT — FORT DEPOSIT IND. DEV. BOARD, Mr. Henry Crenshaw, Chm.
FT. PAYNE—7,029 — FT. PAYNE C. OF C., Mrs. Glenn Gravitt, Ex. Secy., Gault Ave.
GADSDEN—58,088
GADSDEN-ETOWAH CTY. C. OF C., Harold R. Laubscher, Mgr., P. O. Box 606.
LAY BROS. REAL ESTATE & INS., Everett Lay, Pres., 108 S. 6th St.
JOE L. MOORE & CO., INC., L. Q. Head, V. P., Mgr. Ind. Dev. Dept., P. O. Box 505.
GENEVA—3,840 — GENEVA C. OF C., Mr. Ralph Paul, Pres.
GEORGIANA — GEORGIANA IND. DEV. BOARD, Mr. A. W. Middleton, Chm.
GOODWATER
COOSA CTY. IND. DEV. BD., Jack Lawley, Chm., Box 25, Sec. 1.
GOODWATER C. OF C., Mr. Jack Lawley, Mgr., Box 25.
GORDO — GORDO IND. DEV. BOARD, Mr. Leonard Housel, Chm.
GREENSBORO—3,081 — HALE CTY. IND. DEV. BD., Louis Lawson, Chm.
GREENVILLE—6,894
BUTLER CTY. IND. DEV. BD., Charlie Plummer.
GREENVILLE C. OF C., John Taber, Manager, Box 115.
GUNTERSVILLE—6,592 — GUNTERSVILLE C. OF C., W. D. Newman, Mgr.
HALEYVILLE—3,740 — HALEYVILLE C. OF C., O. S. Townsend, Pres., P. O. Drawer 111.
HAMILTON — HAMILTON C. OF C., Mr. John Self, State Rep.
HARTSELLE—5,000 — HARTSELLE C. OF C., Mr. Merrill W. Doss, Pres.
HEADLAND—2,650 — HEADLAND C. OF C., Mr. Edward Dodd, Mgr.
HEFLIN — HEFLIN C. OF C., Mr. Bob Butler, Mgr.
HOMEWOOD—20,289 — SHADES VALLEY C. OF C., Mrs. Shellie Tomlin, Exec. Secy.
HUNTSVILLE—72,365
HUNTSVILLE INDUSTRIAL EXPANSION COMM., Mr. Guy B. Nerren, Executive Director, P. O. Box 408.
HUNTSVILLE-MADISON CTY. C. OF C., J. C. Walker, Mgr.
JACKSON—4,959 — JACKSON C. OF C., Mr. J. P. McKee, Pres.
JASPER—10,799
L. C. BRITTON ENG. CO., L. C. Britton, Civ. Engr.
JASPER C. OF C., Christie W. Summers, Mgr. & Ind. Rep., First Federal Building, Box 772.
LAFAYETTE—2,605 — LAFAYETTE IND. DEV. BOARD, Mr. Charles R. Word, Chm.

ID's ANALYSIS OF 1962 LISTINGS

Thirteen leading states account for more than 50 per cent of the 1962 Handbook listings, and three Canadian provinces make up over half the reference listings for Canada. There is apparently a close correlation between population and number of reference listings, for the overall totals for each state follow very closely the relative rank of the states in the 1960 census.

New York, overall leader with 573 development-oriented groups listed to assist the site seeker, ranks in the top three positions in seven categories this year, while California, the second most populous state, is either first, second or third in five categories.

Leading the Canadian provinces is Ontario with 39 per cent of the total reference listings. Ontario also leads in five other divisions.

As might be expected, New York also leads in financial institutions and consultants listed, although Illinois tops our railroad references, probably due to the fact that many development-active rail companies headquarter in Chicago. Wisconsin, Massachusetts and Arkansas lead the states in the number of development corporations listed, and Massachusetts is first in this year's reference listings of industrial parks.

Ohio nosed out Pennsylvania and New York in both the chambers of commerce and trucking companies categories.

Iowa leads in the utilities division; California tops our listings of realtors; and South Carolina is ahead in the miscellaneous category.

***REGISTERED COMMUNITY AUDIT**

FOR LOCAL
OR NATIONWIDE
COVERAGE ON

Industrial Sites

Plant Location Services

Economic Data

Equipment Leasing

Package Financing

CONTACT

FOREMAN & FOREMAN, Inc.

56 St. Francis Street

Mobile, Alabama

Clyde W. Foreman

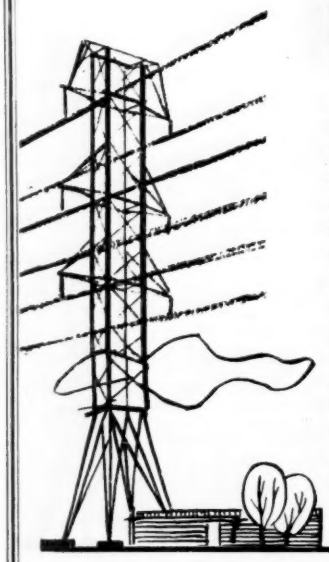
Member

Society of Industrial Realtors

ALABAMA

LINDEN—2,516 — MARENGO CTY. IND. DEV. BD., Charles Miller, Jr., Secy.
LINEVILLE
CLAY C. OF C., J. H. Dicks, Mgr.
CLAY CTY. IND. DEV. BD., I. H. McCrary, Chm., P. O. Box 128.
LIVINGSTON — SUMTER CTY. IND. DEV. BD., Robert P. Upchurch, Chm.
MARION—3,807 — MARION IND. DEV. BOARD, Mr. Joe Dozier, Chm.
MILLRY — WASHINGTON CTY. IND. DEV. BD., W. E. Hill, Sr., Chm.
***MOBILE—202,779**
ALA. INDUSTRIAL DEVEL. ASSOC., Mr. H. A. Pharr, % First Nat'l. Bank of Mobile.
ALA. TENN. % NORTHERN RY. CO., AT & N Bldg., Telegraph Rd., Box 1409.
AMERICAN NATL. BANK & TRUST CO., Wm. D. Sims, Asst. V. P., 120 St. Joseph St.
CITY OF MOBILE, James B. Irby, Jr., Exec. Ass't., Box 841.
FOREMAN & FOREMAN, INC., Mr. Clyde W. Foreman, 56 St. Francis St.
GULF MOBILE & OHIO RR., Thomas T. Martin, Vice Pres., 104 St. Francis St.
MOBILE AREA C. OF C., Robert W. Gay, Ind. & Res. Mgr., P. O. Box 1489.
PALMER & BAKER, INC., CONS. ENGRS., Staples Park Bldg.
PORT OF MOBILE, Earl M. McGowin, Dir., Alabama State Docks Dept., P. O. Drawer 721.
TERMINAL RWY., Ala. State Docks, I. A. Parish, Asst. to Dir., P. O. Drawer 721.
MONROEVILLE
MONROE CTY. IND. DEV. BD., Judge E. T. Millsap, Chm.
MONROE CTY. NEW INDUSTRIES COMM., J. T. Morgan, Jr., Chm.
MONTEVALLO—2,755 — MONTEVALLO C. OF C., Mr. Moon Thornton, Mgr., Box 87.
MONTGOMERY—134,393
ALABAMA STATE C. OF C., L. B. Dickson, Ind. Dir., 468 S. Perry St.
ALA. STATE PLAN. & IND. DEV. BOARD, Leland Jones, Dir., 711 High St.
MONTGOMERY C. OF C., Tom Blake, Manager, P. O. Box 79.
MOULTON — LAWRENCE CTY. IND. DEV. BD., Mayor P. R. Chenault, Chm. Mr. Howard Hollis, Chm., Box 204.
NEWTON — NEWTON IND. DEV. BD., Mr. Howard Hollis, Chm., Box 204.
***ONEONTA—4,136** — ONEONTA C. OF C., Miss June Hollingsworth, Exec. Sec.
OPELIKA—15,678
LEE CTY. IND. DEV. BD., William N. Sharp, Chm.
OPELIKA C. OF C., Wm. N. Sharp, Mgr., P. O. Box 832.
OPP—5,535
OPP C. OF C., Mrs. H. L. Cummins.
OPP IND. DEV. COMM., Joe Breedlove, Chm.
OZARK—9,534 — OZARK-DALE CTY. C. OF C., Mrs. Lucille B. Martin, Exec. Sec., P. O. Box 490.
PELL CITY—4,165 — PELL CITY C. OF C., Mr. H. E. Holiday, Mgr.
PHENIX CITY—27,630 — PHENIX CITY-RUSSELL CTY. C. OF C., Orie L. Randall, Exec. Secy., Box 346.
PIEDMONT—4,794 — PIEDMONT C. OF C., Mr. W. K. Little, Mgr.
PRATTVILLE—6,616 — PRATTVILLE IND. DEV. COMMITTEE, Mr. Chester Wingard, Chm.
RAGLAND — ST. CLAIR CTY. IND. DEV. BD., L. L. Dickinson, Chm.
RED LEVEL — RED LEVEL IND. DEV. BOARD, Mr. Robert Foshee, Jr., Chm.
ROANOKE—5,288 — ROANOKE C. OF C., Mrs. Blanche Welch, Mgr.
ROBERTSDALE — S. BALDWIN C. OF C., J. D. Sellers, Mayor.
RUSSELLVILLE—6,628
FRANKLIN CTY. IND. DEV. BD., J. M. Clark, Chm.
RUSSELLVILLE C. OF C., Mrs. A. T. Bradford.
SAMSON — GENEVA CTY. IND. DEV. BD., O. L. Armstrong, Chm.
SCOTTSBORO—6,449 — SCOTTSBORO IND. DEV. FOUNDATION, Mr. J. C. Jacobs, II, Chm., P. O. Box 116.
SELMA—28,385
DALLAS CTY. IND. DEV. BD., Claude A. Sherrer, Chm.
SELMA & DALLAS CTY. C. OF C., M. L. Miles, Mgr.
SHEFFIELD—13,491 — MUSCLE SHOALS C. OF C., INC., Edmond E. Debter, Mgr.
STEVENSON — STEVENSON IND. DEV. BOARD, Mr. Kyle Smith, Chm.
SYLACAUGA—12,857 — SYLACAUGA C. OF C., G. J. Nealeans, E. 2nd St.
TALLADEGA—17,742
COOSA VALLEY DEV. CORP., Box 51.
TALLADEGA C. OF C., Arthur G. Springer, Jr., Mgr., Box 53.
TALLADEGA CTY. IND. DEV. BD., Robert A. McMillan, Chm.
TALLASSEE—4,934 — TALLASSEE C. OF C., Mr. W. F. Gulledge, Pres.
TRAFFORD — NORTH JEFFERSON MUNICIPAL DEV. ASSN., Otis Young, Vice President.
TROY—10.234
PIKE CTY. IND. DEV. BD., James A. Thompson, Chm.
TROY C. OF C., Howard Lamar, Mgr., Box 85.
***TUSCALOOSA—63,370**
TUSCALOOSA C. OF C., P. B. Raiford, Exec. Vice Pres., P. O. Box 377.
TUSCALOOSA CTY. IND. DEV. BD., Morris Sokol, Chm., Box 492.
TUSKEGEE—1,750 — TUSKEGEE C. OF C., Roy Corbitt, Mgr.
UNION SPRINGS—3,704 — UNION SPRINGS IND. DEV. AUTHORITY, Mr. Lawrence K. Andrews, Chm.
WADLEY — WADLEY C. OF C., Mr. Hurley Pearson, Mgr.
WATERLOO — WATERLOO IND. DEV. COMMITTEE, Mr. C. T. Wilson, Chm.
WEDOWEE — RANDOLPH CTY. IND. DEV. BD., Robert Perry, Chairman.
WEST BLOCTON — WEST BLOCTON C. OF C., Mr. Floyd Morrison, Chm.
WETUMPKA—3,672
ELMORE CTY. C. OF C., J. K. Trobaugh, Mgr.
ELMORE CTY. IND. DEV. BD., Mac W. Freeman, Jr., Chm.
WINFIELD—2,907 — WINFIELD C. OF C., Mr. C. W. Richards, Jr., Mgr.
YORK—2,932 — YORK IND. DEV. COMMITTEE, Mr. Warren Grant, Chm.

INDUSTRY PROSPERS

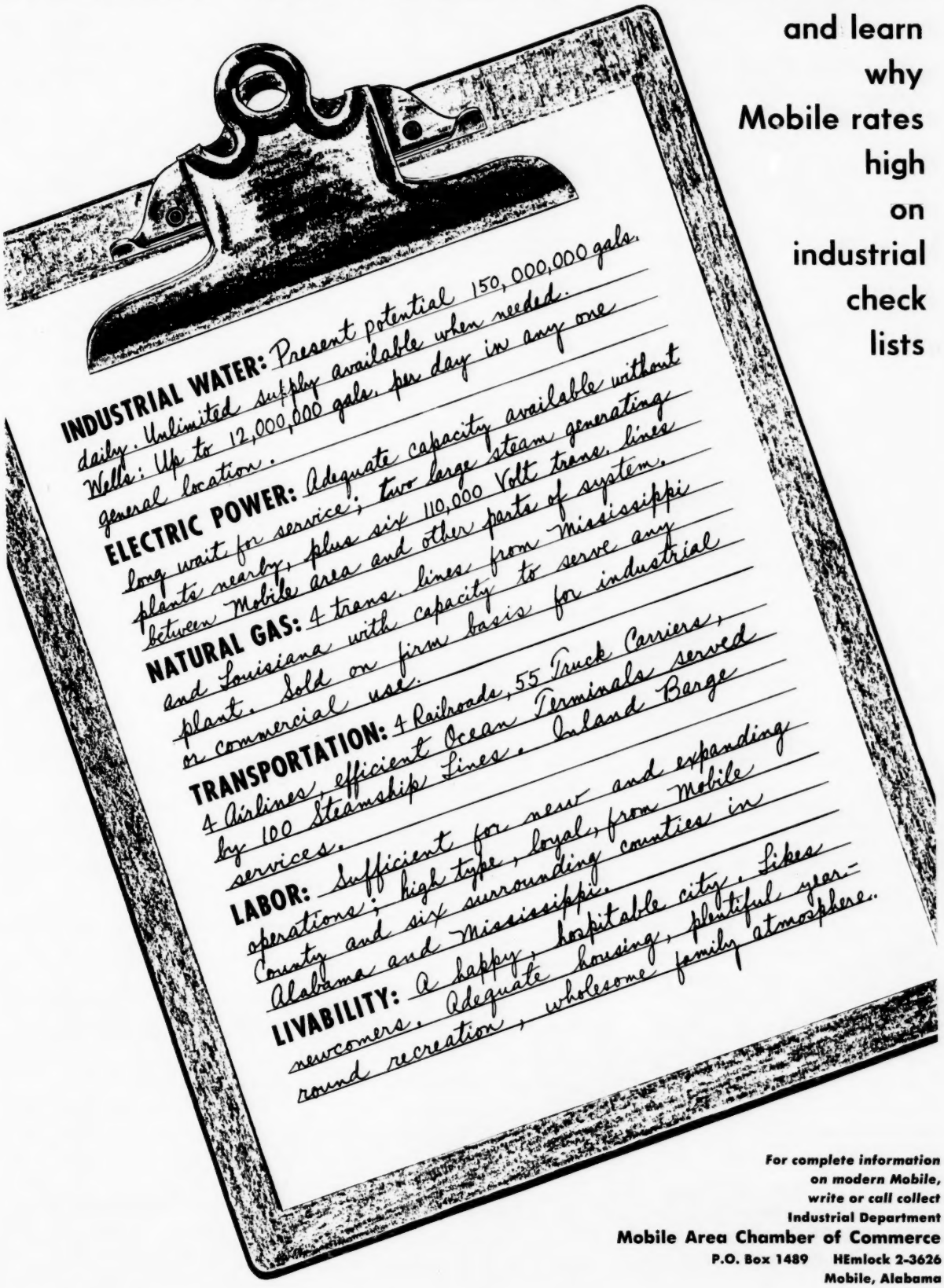


in South Alabama. Low-cost electric power, supplied through Alabama Electric Cooperative, is helping spark solid industrial growth.
Other advantages include a large reservoir of willing labor, good sites, transportation, water, housing, fine schools, and a favorable business—as well as weather—climate. Excellent recreational facilities help assure good living, plus good business! Why don't you visit, write or call our Commercial Department for complete information?

ALABAMA ELECTRIC COOPERATIVE
ANDALUSIA, ALABAMA

Check MODERN MOBILE

and learn why Mobile rates high on industrial check lists



For complete information on modern Mobile, write or call collect

Industrial Department

Mobile Area Chamber of Commerce

P.O. Box 1489 HEmlock 2-3626

Mobile, Alabama

ALASKA

Assistance with reviewing, correcting and up-dating the listings for Alaska has been generously provided by the staff of the Alaska Department of Commerce, A. H. Romick, Commissioner.

ANCHORAGE—44,237
ANCHORAGE PORT COMSN., George C. Shannon, P. O. Box 400.
GRTR. ANCHORAGE C. OF C., Claire O. Banks, Mgr., 304 "G" St.
BETHEL — BETHEL C. OF C., H. Hargreaves, Secy.
CORDOVA — CORDOVA C. OF C., Rev. Howard May, Jr., Pres., Box 99.
DILLINGHAM — DILLINGHAM C. OF C., John Pearson, Pres., B 125.
FAIRBANKS—13,311
FAIRBANKS C. OF C., Ross L. Miller, Mgr., Northward Bldg.
PORT OF FAIRBANKS, % C. of C., Northward Bldg.
HAINES — HAINES BUS. COUNCIL, Leonard King, Bus. Mgr.
HOMER — HOMER C. OF C., Charles J. Glisson, Pres., Box 93.
JUNEAU—6,797
ALASKA C. OF C., M. A. Nager, Burford Bldg.
JUNEAU C. OF C., Robert A. Wells, Mgr., 155 So. Seward St.
PORT OF JUNEAU, % C. of C., 206 Municipal Bldg.
STATE OF ALASKA, DEPT. OF COMMERCE, Morris Ford, Dir., Div. of Tourism & Economic Dev., Box 2391.
KETCHIKAN—6,483 — KETCHIKAN C. OF C., W. K. Boardman, Mgr., Box 2651.
NOME — NORTHWESTERN ALASKA C. OF C., Box 599.
PALMER — MATANUSKA VALLEY C. OF C., Lucille K. Misk, Secy., Box 1242.
PETERSBURG — PETERSBURG C. OF C., Mrs. Ethyl A. Bergmann, Secy.-Treas., Box 583.
SELDOVIA — SELDOVIA C. OF C., Adam Lipke.
SEWARD — SEWARD C. OF C., Hal Gilfilen.
SITKA—3,237 — SITKA C. OF C., Frank Edwards, Pres., Box 435.
SKAGWAY — SKAGWAY C. OF C., L. T. McGuane.
WRANGELL — WRANGELL C. OF C., Wm. Berry, Pres.

ARIZONA

Assistance with reviewing, correcting and up-dating the listings for Arizona has been generously provided by the staff of the Arizona Development Board, Bernard M. Mergen, Director.

AVONDALE—6,151 — AVONDALE GOODYEAR LITCHFIELD PARK C. OF C., Edgar D. Hazelton, Mgr.
BENSON — BENSON C. OF C., Corinne D. Clark, Secy.-Mgr.
***BISBEE—9,914** — BISBEE C. OF C., Loris Woolery, Pres., Drawer 1.
BUCKEYE — BUCKEYE C. OF C., Leonard Dankowski, Chm.
CAMP VERDE — CAMP VERDE IMPROVEMENT ASSN., Malcolm S. Stenhouse, Secy.
CASA GRANDE—8,311
CASA GRANDE C. OF C., C. F. Tomallo, Mgr., City Hall.
CASA GRANDE DEVELOPERS, INC., J. T. O'Neil, M. D., Pres., 113 W. 2nd St.
CHANDLER—9,531 — CHANDLER DEV. FOUNDATION, Mac Dossey, Secy., 1 Arizona Place.
CLARKDALE — VERDE VALLEY IND. INC., Ernest Fredell, Mgr.
CLIFTON—4,191 — GREENLEE C. OF C., Felix D. Vidales, Secy., Box 1237.
***COOLIDGE—4,990**
COOLIDGE IND. DEV. BRD., Don Mahoney, Pres., 320 W. Central Ave.
PINAL CTY. DEV. BOARD, Charles Cohen, Chm., 320 W. Central.
COTTONWOOD — COTTONWOOD-VERDE VALLEY C. OF C., William Tissaw, Pres.
DOUGLAS—11,925
DOUGLAS C. OF C., T. W. Spoeri, Mgr., P. O. Box 472.
DOUGLAS IND. DEV. CORP., Everett J. Jones, Pres., Box 183.
ELOY—4,899 — ELOY DEV. CORP., H. Howard Holmes, Pres., 5th & Sunshine Blvd.
FLAGSTAFF—18,214
CENTRAL IND. PARK, Jack Bird, Pres. & Gen. Mgr., P. O. Box 897.
FLAGSTAFF C. OF C., Hal Jackson, Mgr., P. O. Box 1240.
FLAGSTAFF FOUND. FOR IND. DEV., W. W. Stevenson, Pres., P. O. Box 440.
SOUTHERN UNION GAS CO., W. D. James, Mgr.
FLORENCE — FLORENCE C. OF C., Robert McGehee, Pres., P. O. Box 577.
GILA BEND — GILA BEND C. OF C., Bud Conrad, Mgr.
GILBERT — GILBERT C. OF C., Harold L. Bryant, Secy.
GLENDALE—15,696 — GLENDALE C. OF C., Robert G. Beckley, Mgr., 337 E. Glendale Ave.
GLOBE—6,217 — GLOBE C. OF C., Mrs. M. B. Wenker, Gen. Mgr., P. O. Box 2593.
HOLBROOK—3,438 — HOLBROOK C. OF C., Woodrow W. Malone, Pres.
KINGMAN—4,525 — MOHAVE CNTY. C. OF C., Betty Windle, Sec., Box 1150.
MARICOPA — MARICOPA C. OF C., Guy Acuff, Pres.
MESA—33,772
MESA C. OF C., P. O. Box 511.
MESA IND. DEV. CORP., William Asher, Sr., Pres., P. O. Box 511.
MIAMI—3,350 — MIAMI C. OF C., Ed Smith, Y.M.C.A.
NOGALES—7,286 — NOGALES C. OF C., Col. James Hay, Mgr.
PARKER
COLORADO RIVER INDIAN TRIBES, Paul W. Hand, Bus. Mgr., Route 1, Box 11.
PARKER C. OF C., J. Stanley North, Pres.
PHOENIX—439,170
THE ARIZONA BANK, Max H. Lininger, V. P.
ARIZONA DEV. BOARD, Bernard M. Mergen, Dir., 1521 W. Jefferson.
ARIZONA LAND CORP., Al Rain, Ind. Dev. Div., 3507 N. Central Ave.
ARIZONA PUB. SERV. CO., A. V. K. Babcock, Dir. Area Dev., Box 2591, 501 S. 3rd Ave.
ARIZONA TITLE GUAR. & TRUST CO., Milton Larson, V. P., 124 N. First Ave.
ATCHISON, TOPEKA & SANTA FE RWY., T. C. Osborn, GFPA, Room 335, First Natl. Bank Bldg.
MR. JAMES G. BOWEN, SIR, Dave Horn, Mgr., 721 N. Central Ave.
COLDWELL, BANKER & CO., Daryl J. Lippincott, Mgr., 3220 N. Central.
EATON CONST. CO., Ralph Eaton, Mgr., 2202 W. McDowell Rd.
FIRST NATL. BANK OF ARIZ., Glenn A. Pratt, V. P., 411 N. Central Ave.
FLAGSTAFF IND. PARK, Elmer Neeriemer, V. P. & Gen. Mgr., 1802 N. Central Ave.
GRACE & GRACE RLTY., 808 N. Central Ave.
INDUSTRIAL DEVELOPMENT, P. T. Labreche, 3508 N. 8th St.
EBEN LANE, RLTRS, Larry Burke, 1025 N. Central Ave.
MARDIAN CONSTR. CO., Dan Mardian, Exec. V. P. & Gen. Mgr., Box 1032.
H. I. MORSE. RLTR., 33 E. Thomas.
DAVID H. MURDOCK CO., Fred Droesch, Asst. to Pres., 3550 N. Central Ave.
OFFICE OF THE GOVERNOR-STATE CAPITOL, Floyd Gibbons, Special Asst., Ind. Dev.
O'MALLEY INVESTMENT CO., 1802 N. Central.
PHOENIX C. OF C., John J. Sheasby, Mgr., Ind. Dept., 805 N. 2nd St.
PLAN FOR PROGRESS, INC., Luhrs Bldg.
ALFRED G. RASOR, RLTR., 2300 N. Central Ave.
SALT RIVER PROJ., Don G. Parlett, Dir., Area Dev., 313 N. 3rd Ave., P. O. Box 1980.
SOUTHERN PACIFIC CO., Fred Lawell, Ind. Agt., 234 N. Central Ave.
A. P. TELL, IND. CONTR., 4020 N. 38th Ave.
VALLEY NATL. BANK, Robert T. Harrell, V. Pres., 141 N. Central, P. O. Box 71.
DEL E. WEBB CORP., Clifford Nelson, Suite 108, 2727 No. Central.
WESTERN BUSINESS CONSULTANTS, INC., Hiram S. Davis, Econ., 2727 N. Central, Suite 1012.
PRESCOTT—12,861
PRESCOTT C. OF C., Lt. Col.-Ret.-Byron E. Hargrove, Sec.-Mgr.
PRESCOTT FOUNDATION FOR IND. DEV., Lt. Col. Byron E. Hargrove, Secy., Box 1147.
SAFFORD—4,648 — SAFFORD GRAHAM CNTY. C. OF C., Howard Phillips, Mgr., 630-5th Ave.
SCOTTSDALE—10,026
LEE ACKERMAN INV. CO., Box 1178.
SCOTTSDALE C. OF C., D. L. Hallstrom, Mgr., Box 11.
SHOW LOW — SHOW LOW C. OF C., Shirley Christian, Ofc. Secy.
SOMERTON — SOMERTON C. OF C., Jack Pate, Pres.
SPRINGERVILLE
SPRINGERVILLE C. OF C., Guy M. West, Mgr.
WHITE MOUNTAIN C. OF C., Jess Burk, Pres., Box 181.
SUNNYSLOPE — SUNNYSLOPE C. OF C., Leo Winer, Pres.
TEMPE—24,897 — TEMPE C. OF C., Mrs. Ruth Kaminsky, Sec., P. O. Box F.
TOMBSTONE — TOMBSTONE C. OF C., Mrs. Ruth G. Elam, Secy.
***TUCSON—212,892**
BATAVIA RLTY. & INS. CO., David M. Batavia, Gen. Mgr., 39 E. Broadway.
MR. ROY P. DRACHMAN, RLTR., 607 Arizona Land Title Bldg.
PALANT INTERNATIONAL, Lyle Palant, Pres., Arizona Land Title Bldg.
TUCSON AIRPORT AUTH., Bob Schmidt, P. O. Box 11007.
TUCSON C. OF C., M. J. King, Dir. Ind. Dev., 420 W. Congress St., Box 991.
THE TUCSON GAS, ELECT. LIGHT & POWER CO., Hamilton R. Catlin, Exec. Asst., 35 West Pennington St.
TUCSON IND. DEV. BD., INC., K. G. Dixon, Exec. Dir., Suite 405, Ariz. Land Title Bldg. P. O. Box 5096.
WICKENBURG — ROUND-UP CLUB, Ken Waddell, Mgr., Box 817.
WILLCOX
WILLCOX C. OF C., Rex Emrick, Secy., Mgr., Box 666.
WILLCOX INDUSTRIES, INC., L. M. Jensen, Pres., Box 427.
WILLIAMS—3,559 — WILLIAMS-GRAND CANYON C. OF C., Mrs. Margaret L. Wright, Mgr.
WINDOW ROCK — NAVAHO TRIBAL COUNCIL, Mr. Maurice McCabe, Exec. Secy.
WINSLOW—8,862
WINSLOW C. OF C., Carl Weber, Sec.-Mgr., Box 621.
WINSLOW DEV. CORP., % C. of C.
YUMA—23,974
COLORADO RIVER FOUND. FOR IND. DEV., Ray Walker, Secy.-Treas.
YUMA C. OF C., Dan Halpin, Sec., Box 230.

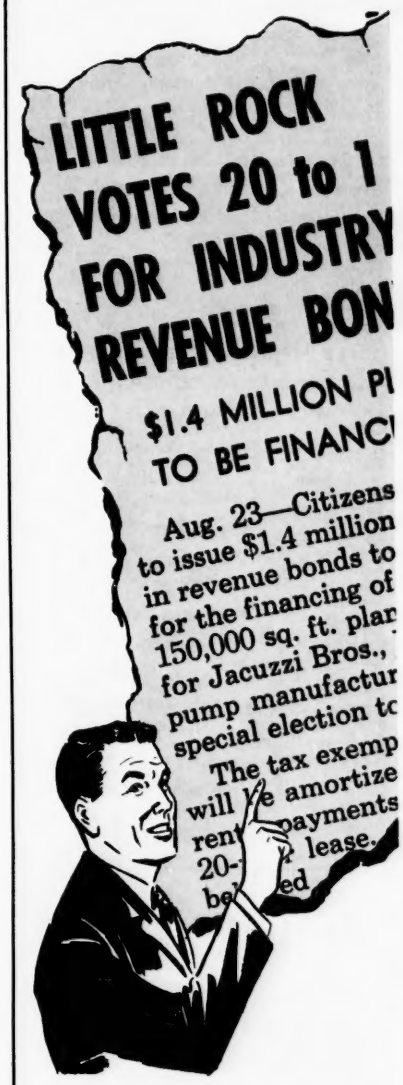
ARKANSAS

Assistance with reviewing, correcting and up-dating the listings for Arkansas has been generously provided by the staff of the Industrial Development Commission, William P. Rock, Executive Secretary.

ALMA — ALMA C. OF C., H. J. Bradley, Jr.
ARKADELPHIA—8,069
ARKADELPHIA C. OF C., Bob Garner.
ARKADELPHIA IND. DEV. CORP., H. C. Stone.
CLARK CTY. IND. DEV. CORP., C. R. Huie.
ARKANSAS CITY — ARKANSAS CITY C. OF C., Mrs. Verna Reitzammer.
ASHDOWN—2,725
ASHDOWN C. OF C., W. B. Coley, Jr.
ASHDOWN IND. DEV. CORP., E. C. Cobb.

ATKINS
ATKINS C. OF C., Dick Miles.
ATKINS IND. DEV. CORP., Paul Hurst.
AUGUSTA
AUGUSTA C. OF C., Jack Oakes.
AUGUSTA IND. DEV. CORP., Vernon Massey.
BALD KNOB
BALD KNOB C. OF C., M. T. Hale.
BALD KNOB IND. DEV. CO., INC., Ernest Forbes.
WHITE & WOODRUFF COUNTIES IND. DEV. CORP., E. D. Williams.
BATESVILLE—6,207
BATESVILLE C. OF C., Paul T. Wayland, Box 796.
INDEPENDENCE CTY. IND. DEV. CORP., Stanley Wood, Sr.
BAY — BAY IND. DEV. CORP., Robert Holt.
BEEBE
BEEBE C. OF C., Orval Devore.
BEEBE IND. DEV. CORP., J. D. Kinley.
BENTON—10,399
BENTON-BAUXITE C. OF C., J. Paul McCaslin.
SALINE CTY. IND. DEV. CORP., Virgil T. Fletcher.
BENTONVILLE—3,649
BENTONVILLE C. OF C., Franklin Miller, 122 S. Main.
BENTONVILLE IND. DEV. CORP., Floyd Rees, Box 133.
BERRYVILLE
BERRYVILLE C. OF C., Mrs. Versie Kimes.
BERRYVILLE IND. DEV. CORP., Herbert West.
BLUFFTON — BLUFFTON C. OF C., Tom Daniels, Sr.
***BLYTHEVILLE—20,797**
ARKANSAS-MISSOURI POWER CO., John Watson, Admin. Asst.
BLYTHEVILLE C. OF C., Jada M. McGuire, Mgr.
BLYTHEVILLE IND. DEV. CORP., Kendall Berry.
BOONEVILLE—2,690
BOONEVILLE C. OF C., Kathryne Hawkins.
BOONEVILLE IND. DEV. CORP., Jeral Hampton.
LOGAN CTY. IND. DEV. CORP., Byron Shirley, % C. of C.
BRADLEY — BRADLEY C. OF C., George Bell.
BRINKLEY—4,636
BRINKLEY C. OF C., G. S. Dobbins.
BRINKLEY IND. DEV. CORP., Lambert Dial.
BULL SHOALS — BULL SHOALS C. OF C., Marguerite H. Woods.
CABOT — CABOT C. OF C., E. J. Kilgore.
CALICO ROCK — CALICO ROCK IND. DEV. CORP., Perry E. Matthews.
CAMDEN—15,823
CAMDEN C. OF C., Bill Shelton, Ex. V. P., P. O. Drawer 667.
CAMDEN IND. DEV. CORP., James F. Smith.
OUACHITA RIVER VALLEY ASSN., H. K. Thatcher, Exec. Vice Pres., 118 Jefferson St., S. W.
CARLISLE — CARLISLE C. OF C., Cleo Ferguson.
CAVE CITY — CAVE CITY C. OF C., C. D. Medlock.
CHARLESTON — CHARLESTON C. OF C., Robert Hettinga.
CLARENDON
CLARENDON C. OF C., Wade B. Graham.
CLARENDON IND. DEV. CORP., H. B. McCabe.
CLARKSVILLE—3,919
CLARKSVILLE C. OF C., Frank E. McAnear.
JOHNSON CTY. IND. DEV. CORP., E. K. Johnson.
CLINTON
CLINTON C. OF C., James E. Moffett.
CLINTON IND. DEV. CORP., Bert Hensley.
CONWAY—9,791
CONWAY C. OF C., Guy W. Murphy, Mgr., 909 Front St.
FAULKNER CTY. IND. DEV. CORP., Thos. G. Wilson.
CORNING
CORNING C. OF C., J. O. Black.
CORNING IND. DEV. CORP., F. B. Manatt.
COTTER
COTTER C. OF C., L. A. Rice.
COTTER IND. DEV. CORP., F. B. Ortman.
COTTON PLANT
COTTON PLANT C. OF C., George Fultz.
COTTON PLANT IND. DEV. CORP., R. Raymond Sage.
CROSSETT—5,370
CROSSETT C. OF C., Charles C. Hanson.
CROSSETT IND. DEV. CORP., Wm. S. Arnold.
DANVILLE — DANVILLE IND. DEV. CORP., R. L. Fisher.
DARDANELLE — DARDANELLE C. OF C., Doyle Summers.
DECATUR — DECATUR C. OF C., Claud Coffelt.
DeQUEEN—2,859
DeQUEEN C. OF C., Mrs. W. G. Church.
DeQUEEN IND. DEV. CORP., H. H. Urrey.
DeQUEEN IND. DIST., C. L. Leighton, Pres., 3rd and Stilwell Ave.
DERMOTT—3,665
DERMOTT C. OF C., Mrs. Fred Paris.
DERMOTT IND. DEV. CORP., Mr. Laman Grisham.
DES ARC
DES ARC C. OF C., Mr. F. P. Kerr.
DES ARC IND. DEV. CORP., L. R. Brown.
DEWITT—3,019
DEWITT C. OF C., Mrs. Charles Wright.
DEWITT IND. DEV. CORP., H. C. Adams, Box 511.
DIERKS — DIERKS C. OF C., Dave Wheeler.
DUMAS—3,540
DUMAS C. OF C., Ernest C. Bradshaw.
DUMAS IND. FOUNDATION, Lynn Puryear.
EARLE — EARLE ARK. IND. DEV. CORP., Eugene J. Barham, Jr., % C. of C.
ELAINE — ELAINE C. OF C., Manning Jennings.
EL DORADO—25,292
EL DORADO C. OF C., Miss Ann H. Cordell, Mgr.
EL DORADO IND. DEV. CORP., I. L. Pesses.
THE FIRST NAT'L. BANK OF EL DORADO, Area Dev. Mgr.
GRTR. EL DORADO COMM., Lee Zachary, Ex. Dir., 110 S. Washington.
ENGLAND—2,861 — ENGLAND C. OF C., D. B. Morgan, Jr.
EUDORA—3,598
EUDORA C. OF C., W. R. Jones.
EUDORA IND. DEV. CORP., W. R. Jones.
EUREKA SPRINGS
EUREKA SPRINGS AGRIC. & IND. DEV. CORP., Wm. S. Burks.
EUREKA SPRINGS C. OF C., Sam A. Leath.
FAYETTEVILLE—20,274
ARKANSAS WESTERN GAS CO., Leonard B. Kendall, Dir. Ind. Dev., 28 E. Center St.
FAYETTEVILLE C. OF C., Wesley J. Gordon, Sec.-Mgr., City Adm. Bldg.
FAYETTEVILLE IND. DEV. CORP., L. L. Baxter.
FAYETTEVILLE IND. FOUNDATION, INC., Wesley Gordon, Asst. Secy., City Administration Bldg.
FISHER — FISHER IND. DEV. CORP., Howard Glenn.
FLIPPIN
FLIPPIN C. OF C., Sammy Seawright.
FLIPPIN IND. DEV. CORP., Wm. M. Linck.
FORDYCE—3,890
DALLAS CTY. IND. DEV. CORP., Horace Everett, Drawer 588.
FORDYCE C. OF C., Charles Fite.
FOREMAN
FOREMAN C. OF C., Joe Mason.
FOREMAN IND. DEV. CORP., Marion H. Crank.
FORREST CITY—10,544
FORREST CITY C. OF C., Mrs. Delores Harrelson, Mgr.
FORREST CITY IND. DEV. CORP., Brice Fletcher.
***FT. SMITH—52,991**
ARKANSAS BEST FREIGHT SYSTEM, John K. Brown, Gen. Sales Mgr., 301 South 11th St.
ENGLAND BROS. TRUCK LINES, INC., W. T. Lunsford, Sales Mgr., 300-322 North Second.

***REGISTERED COMMUNITY AUDIT**



YOU, TOO, can take advantage of this low-cost method of plant occupation, and the many other cost-saving factors afforded by locating and living in Little Rock.

FACTS AND ECONOMIC DATA WILL BE PROVIDED IN COMPLETE CONFIDENCE

Write

HARRY W. HIOTT, JR.
Industrial Manager

LITTLE ROCK CHAMBER OF COMMERCE

115 West 6th Street
LITTLE ROCK, ARKANSAS

FT. SMITH C. OF C., Paul Latture, Mgr., 613 Garrison.
FORT SMITH IND. DEV. CORP., T. L. Hunt.
KELLEY REALTY CO., 13 N. 7th St.
OKLA. GAS. & ELEC. CO., E. L. Blass, 311 Lexington Ave.
GENTRY — GENTRY C. OF C., J. E. Shaffer.
GLENWOOD — GLENWOOD IND. DEV. CORP., Roland Cuzzert.
GRAVETTE
GRAVETTE C. OF C., Frank Hidy.
GRAVETTE IND. DEV. CORP., Dr. Bill Hall, % C. of C.
GREEN FOREST
GREEN FOREST C. OF C., Errol Thompson.
GREEN FOREST IND. DEV. CORP., J. M. Bishop.
GREENWOOD — GREENWOOD C. OF C., Miss Wilma Ingram.
GURDON — GURDON C. OF C., S. K. Garrett.
HAMBURG—2,904 — HAMBURG IND. DEV. CORP., A. James Linder, Pres., 104 W. Adams.
HAMPTON — HAMPTON C. OF C., Phelan Boone.
HARDY — SHARP CTY. IND. DEV. CORP., J. W. Best.
HARRISBURG — HARRISBURG IND. DEV. CORP., Dr. Joe Verser.
HARRISON—6,580
BOONE CTY. IND. DEV. CORP., Claude H. Turney.
HARRISON C. OF C., Merritt McGaughey.
HEBER SPRINGS
HEBER SPRINGS C. OF C., Mrs. Tom Olmstead.
HEBER SPRINGS IND. DEV. CORP., Dr. Joe N. Robbins.
HELENA—11,500
HELENA-WEST HELENA C. OF C., Mr. M. D. Webster.
HELENA-WEST HELENA IND. DEV. CORP., Walter Morris.
HOLLY GROVE — HOLLY GROVE IND. DEV. CORP., Ralph Abramson.

RETIRING SOON?

Consider Hot Springs, Arkansas

We offer you: low taxes—low cost of utilities—low cost of good food—temperature climate in all 4 seasons.

We have no floods — no cyclones — no long winters. HUNTING Seasons set by state on Bear—Deer—wild Turkey—Quail —Rabbits and Squirrels—Ducks & Geese. FISHING in over 100,000 acres of fine large lakes. NATIONAL FORESTS — SCENIC MOUNTAINS—Good Roads for pleasure rides in the mountains.

What more could you ask—to live like a king?

We have a complete real estate service, offering every class of real estate. Don't just quit work — start or buy a small business or have income properties.

Write me today and plan now.

J. N. LEESON — REALTOR

Hot Springs National Park

P. O. Box 1106 Arkansas

HOPE—8,399
HEMPSTEAD CTY. IND. CORP., Frank McLarty.
HOPE C. OF C., B. N. Holt, Mgr.
HOT SPRINGS—28,337
HOT SPRINGS C. OF C., Mort S. Cox, Mgr., 135 Benton St.
GARLAND CTY. IND. DEV. CORP., Dr. Martin Lax.
J. N. LEESON, Realtor, P. O. Box 1106
HUGHES
HUGHES C. OF C., J. E. Wise.
HUGHES IND. DEV. CORP., C. H. Wise.
HUNTSVILLE — HUNTSVILLE IND. DEV. CORP., Stewart Edwards, Chm.
IMBODEN — IMBODEN C. OF C., Frank Heller.
JACKSONVILLE—14,488
JACKSONVILLE C. OF C., Miss Paulene Nein, Box 4.
JACKSONVILLE IND. DEV. CORP., Harry Dougherty.
JOINER — JOINER IND. DEV. CORP., K. S. Sulcer, % C. of C.
JONESBORO—21,418
JONESBORO C. OF C., John Blackwell.
JONESBORO IND. DEV. CORP., A. M. Heringer, Jr.
JUDSONIA — JUDSONIA IND. DEV. CORP., Dr. C. W. Jackson.
JUNCTION CITY — JUNCTION CITY IND. DEV. CORP., Joe Thompson, % C. of C.
KENSETT — KENSETT IND. DEV. CORP., W. C. Langley.
LAKE VILLAGE—2,998
LAKE VILLAGE C. OF C., H. R. Sessions.
LAKE VILLAGE IND. DEV. CORP., Ben Angel.
LEACHVILLE
LEACHVILLE C. OF C., J. D. Wells.
LEACHVILLE IND. DEV. CORP., J. Lee Bearden.
LEPANTO
LEPANTO C. OF C., Carl Bass.
LEPANTO COM. DEV. COUNCIL, J. D. McGehee, Secy.
LEPANTO IND. DEV. CORP., J. C. Portis.
LEWISVILLE — LEWISVILLE C. OF C., Frank Key.
LINCOLN
LINCOLN C. OF C., Roy Jackson.
LINCOLN IND. DEV. CORP., Roy Jackson, % C. of C.
***LITTLE ROCK—107,813**
ARK. IND. DEV. COMMISSION, William P. Rock, Ex. Dir., State Capitol.
ARK.-LA. GAS CO., Allen Burns, 300 W. Capitol.
ARK. POWER & LIGHT CO., James Dildy, Dir. Ind. & Area Dev., Box 551.
ARK. STATE C. OF C., Frank Cantrell, Exec. Vice Pres., 911 Wallace Bldg.
CHICAGO, ROCK ISLAND, S. PACIFIC LINES, J. J. Murtagh, Asst. Gen. Freight Agt., 1007 East 2nd St.
FIRST NATIONAL BANK, B. F. Vinson, Vice-Pres., 3rd & Louisiana.
JAMES H. LARRISON, RLTR., 402 Louisiana St.
LITTLE ROCK C. OF C., Harry W. Hiott, Jr., Mgr. Ind. Dev. Dept., 115 W. 6th St.
IND. DEV. CO. OF L. R., Everett Tucker, Jr., Ex. Dir., 17 80 Tower Bldg., 4th & Center Sts.
LITTLE ROCK IND. DIST., Ind. Dev. Co. of L. R., Everett Tucker, Jr., Ex. Dir., 17 80 Tower Bldg., 4th & Center St.
UNION NATIONAL BANK, Wm. E. Snodgrass, Asst. to Pres., P. O. Box 1542.
WALTHOUR-FLAKE CO., INC., J. D. Walthour, 402 Louisiana St.
MAGNOLIA—10,651
COLUMBIA CTY. IND. DEV. CORP., T. A. Monroe, Securities Bldg.
MAGNOLIA C. OF C., J. A. Craig, Jr., Mgr., P. O. Box 216.
MAGNOLIA IND. DEV. CORP., Kelso W. Couch.
MALVERN—9,566
HOT SPRING CTY. IND. DEV. CORP., John Ramsey.
MALVERN C. OF C., Gregg Hamilton.
MALVERN IND. DEV. CORP., Kelly Wilson.
MAMMOTH SPRING — MAMMOTH SPRING IND. DEV. CORP., J. Sam Holt, % C. of C.
MANILA — MANILA IND. DEV. CORP., E. C. Fleeman, Pres.
MARIANNA—5,134
MARIANNA C. OF C., Mrs. Bernice R. Crick.
MARIANNA-LEE COUNTY IND. DEV. CORP., Clyde Andrews.
MARION — MARION IND. DEV. CORP., J. F. Rieves, Jr.
MARKED TREE—3,216
E. POINSETT CTY. IND. CORP., L. V. Ritter, Sr.
MARKED TREE C. OF C., O. V. Keadle.
MARSHALL — MARSHALL C. OF C., Conrad Rushing.
MARVELL
MARVELL C. OF C., Milton Remly.
MARVELL COM. IND. DEV. CORP., J. E. Harris, Res. Agt., Box 126.
McCRORY
McCRORY C. OF C., Jan Young.
McCRORY IND. DEV. CORP., Paul Bronte.
McGEHEE—4,448
DESHA CTY. IND. DEV. CORP., Mercer Wolff.
McGEHEE C. OF C., Mrs. George B. Ewing.
MELBOURNE — MELBOURNE C. OF C., A. J. Younger.
MELBOURNE IND. DEV. CORP., R. L. Blair.
MENA—4,388
MENA C. OF C., Wayne Howell.
POLK CTY. IND. DEV. CORP., L. L. Morrow.
MINERAL SPRINGS — MINERAL SPRINGS IND. DEV. CORP., Thomas Bridgeman, Chm., % C. of C.
MONETTE — MONETTE C. OF C., Max G. Cope.
MONTICELLO—4,412
MONTICELLO C. OF C., V. B. McCloy.
MONTICELLO IND. DEV. CORP., Charles Johnson.
MORRILTON—5,997
CONWAY CTY. IND. DEV. CORP., W. G. Davis.
MORRILTON C. OF C., Otto Lienhart.
MOUNT IDA
MONTGOMERY CTY. IND. DEV. CORP., Glenn Hickey.
MOUNT IDA C. OF C., Mrs. Mabel B. Manville.
MOUNTAIN HOME
BAXTER CTY. IND. DEV. CORP., J. D. Dryer, Jr., % C. of C.
MOUNTAIN HOME C. OF C., Mrs. Fay Nelson.
MOUNTAIN VIEW — MOUNTAIN VIEW C. OF C., Howard Whitfield.
MULBERRY
MULBERRY C. OF C., Thel Bowlin.
MULBERRY IND. DEV. CORP., D. H. McGhee.
MURFREESBORO
MURFREESBORO C. OF C., Howard Kidd.
MURFREESBORO IND. DEV. CORP., John Beavers.
NASHVILLE—3,579
NASHVILLE C. OF C., Mrs. Mary F. Merrick.
NASHVILLE IND. DEV. FOUNDATION, Louis Graves, % C. of C.
***NEWPORT—7,007**
JACKSON CTY. IND. DEV. CORP., S. P. Brownlee.
NEWPORT C. OF C., Jim Musick.
***NORTH LITTLE ROCK—58,032**
N. LITTLE ROCK C. OF C., Weldon T. Gibson, Mgr., 117 E. Broadway.
N. LITTLE ROCK IND. DEV. CORP., R. C. Davis, Pres., 117 E. Broadway.
OSCEOLA—6,189
OSCEOLA C. OF C., Julia M. Morrison.
OSCEOLA IND. DEV. CORP., Harold Ohlendorf, % C. of C.
OZARK
OZARK C. OF C., Tommy Dangers.
OZARK IND. DEV. CORP., Ralph Johnson.
***PARAGOULD—9,947**
PARAGOULD C. OF C., Donald Cox, Mgr.
GREENE CTY. IND. DEV. CORP., Earl E. Kirk.
PARIS—3,007
N. LOGAN CTY. IND. DEV. CORP., Ross Martin.
PARIS C. OF C., Williams Hobbs.
PARKIN
PARKIN C. OF C., Jerome Jenkins.
PARKIN IND. DEV. CORP., F. E. Brenner, Jr.
PEA RIDGE
PEA RIDGE C. OF C., Miss Eva B. Patterson.
PEA RIDGE IND. DEV. CORP., Finis Wood, % C. of C.

PERRYVILLE
PERRYVILLE C. OF C., Howard Paul.
PERRYVILLE IND. DEV. CORP., Woodrow Hill, % C. of C.
PIGGOTT—2,776
PIGGOTT C. OF C., Lawrence Walker.
PIGGOTT IND. DEV. CORP., Lloyd Russell.
PINE BLUFF—44,037
PINE BLUFF C. OF C., Chas. F. Varn, Mgr., 122 Main St.
PINE BLUFF IND. DEV. CORP., H. Roddy Jones, % C. of C.
ST. LOUIS-SOUTHWESTERN RWY. CO., A. C. Bagby, Ind. Agt., Box 914.
POCAHONTAS—3,665
POCAHONTAS C. OF C., Jim J. Baltz.
POCAHONTAS IND. DEV. CORP., J. R. Jackson.
PRAIRIE GROVE — CITY OF PRAIRIE GROVE, Frank Riggell, Mayor.
PRESCOTT—3,533
PRESCOTT C. OF C., W. S. Roe, Jr.
PRESCOTT IND. DEV. CORP., Dr. A. W. Hudson.
RECTOR
RECTOR C. OF C., Claude Fielder.
RECTOR IND. DEV. CORP., Bert Sigsby, % C. of C.
ROGERS—5,700
ROGERS C. OF C., R. Dale Christy.
ROGERS IND. DEV. CORP., Ivan Rose, Pres., Box 428.
RUSSELLVILLE—8,921
RUSSELLVILLE C. OF C., Robert F. Hines, Mgr.
RUSSELLVILLE IND. DEV. CORP., Donald Barger.
SALEM — SALEM IND. DEV. CORP., Jack Cockran.
SEARCY—7,272
SEARCY C. OF C., Mrs. Mabel Whitehurst, Mgr.
SEARCY IND. DEV. CORP., E. P. Pyeatt.
SHERIDAN
GRANT CTY. IND. DEV. CORP., Fred Jordan.
SHERIDAN C. OF C., J. S. Goodman.
SILOAM SPRINGS—3,953
SILOAM SPRINGS C. OF C., Ray Henry.
SILOAM SPRINGS IND. DEV. CORP., Wallace A. Stone.
SMACKOVER
SMACKOVER C. OF C., Mrs. J. T. Reynolds.
SMACKOVER IND. DEV. CORP., Max A. Mitcham.
SPARKMAN — SPARKMAN IND. DEV. CORP., Ray White, % C. of C.
SPRINGDALE—10,076
JONES TRUCK LINES, INC., Bob Wiseman, V. P. Trf. & Sales, 610 East Emma Ave.
SPRINGDALE C. OF C., Hilton L. Lewis, Mgr., Box 166.
SPRINGDALE IND. CORP., Joe Robinson.
STAMPS—2,591
STAMPS C. OF C., R. E. Ward.
STAMPS IND. DEV. CORP., Walter Hudson.
STAR CITY
STAR CITY C. OF C., Dr. B. W. Gibbs.
STAR CITY IND. DEV. CORP., B. S. Hundley, Jr., % C. of C.
STEVENS — STEVENS IND. DEV. CORP., Morgan Moore.
STRONG — STRONG IND. DEV. CORP., Rab Burgess.
STUTTGART—9,661
STUTTGART C. OF C., J. Winston Riddle, Mgr., P. O. Box 869.
STUTTGART IND. DEV. CORP., Edgar Diggs.
TEXARKANA—19,788
MILLER CTY. IND. DEV. CORP., David Nelson.
TEXARKANA C. OF C., L. E. Gilliland, 819 State Line.
TEXARKANA IND. DEV. CORP., Robert Maxwell.
TRASKWOOD — TRASKWOOD IND. DEV. CORP., C. R. Statler.
TRUMANN—4,511 — TRUMANN IND. DEV. CORP., Frank Hyneman, % C. of C.
TUCKERMAN
TUCKERMAN C. OF C., G. Graham, Jr.
TUCKERMAN IND. DEV. CORP., A. S. Reigler, % C. of C.
TURRELL — TURRELL IND. DEV. CORP., Royce Upshaw, % C. of C.
VAN BUREN—6,787
VAN BUREN C. OF C., Percy Boatright.
VAN BUREN IND. DEV. CORP., Ray Cousins.
WALDO — WALDO C. OF C., Kenneth Eddy.
WALDRON
WALDRON C. OF C., John Black.
SCOTT CTY. IND. DEV. CORP., Jack Plemmons, % C. of C.
WALNUT RIDGE—3,547
LAWRENCE CTY. IND. DEV. CORP., Joe Hughes.
WALNUT RIDGE C. OF C., Mrs. Sue Smith.
WARREN—6,752
WARREN IND. DEV. CORP., L. H. Derby, % C. of C.
WARREN C. OF C., Loran Johnson, Mgr.
WEST MEMPHIS—19,374
W. MEMPHIS C. OF C., Mrs. Marguerita Brown, Mgr.
W. MEMPHIS IND. DEV. CORP., Ralph Sloan.
WYNNE—4,922
WYNNE C. OF C., Raymond Raley, Box 225.
WYNNE IND. DEV. CORP., Bob Vaugn, Chm., Box 111.
YELLVILLE
MARION CTY. IND. DEV. CORP., Dr. L. A. Kelly.
YELLVILLE C. OF C., Roy Sizemore.

CALIFORNIA

Assistance in reviewing, correcting and updating the listings for California has been generously provided by the staff of the California State Chamber of Commerce's Economic Development and Research Department, Loran C. Vanderlip, director.

ALAMEDA—61,316
ALAMEDA C. OF C., C. Phillip Nutzman, Gen. Mgr., Box F.
ENCINAL TERMINALS, B. R. Allen, Asst. to Pres., Ft. of Jay.
ALBANY—14,804 — ALBANY C. OF C., Mrs. Irene Grove, Mgr., 1108 Solano Avenue.
ALHAMBRA—54,807 — ALHAMBRA C. OF C., Lew Garbutt, Mgr., 11 S. 2nd St.
ALISAL—16,473 — ALISAL C. OF C., Mrs. Eloise Scott, Sec., 1001 E. Alisal St.
ALTADENA—40,568 — ALTADENA C. OF C., W. H. T. Holden, Secy., 2526 N. El Molino Ave.
ALTURAS—2,819 — MODOC COUNTY C. OF C., A. F. Van Horn, Mgr., Box 1690.
ANAHEIM—104,184
ANAHEIM C. OF C., George Strachan, Mgr., 136 N. Los Angeles St.
BYRAM INDUSTRIAL PROPERTIES, 1085 N. Palm.
A. J. LAMPERT & ASSOC., 292 Wilshire, Suite 108-109.
MERRIFIELD TRUCKING CO., William Powell, Sls. Mgr., 1122 North Lemon St.
ANTIOCH—17,305 — ANTIOCH C. OF C., Roy W. Murphy, Jr., Mgr., Box 11.
ARCADIA—41,005 — ARCADIA C. OF C., Hal Wentworth, Sec. Mgr., Box 865, 37 West.
ARVIN—5,310 — ARVIN C. OF C., Claude A. Lajoie, Secy., Box 192.
AUBURN—5,586 — PLACER CTY. C. OF C., Mrs. Gladys Rohl, Mgr., City Hall.
AZUSA—20,497 — AZUSA C. OF C., Forest E. Hanson, Secy., Civic Center.
BAKERSFIELD—56,848
BAKERSFIELD IND. PARK, Gannon Constr., Inc., Cliff Carpenter, Mgr., 4181 Union Avenue.
CARRINGTON-WIBERG REALTORS, 931-26th St.
GRTR. BAKERSFIELD C. OF C., H. C. Marsh, Dev. Dept., Box 1106.
KERN CTY. BD. OF TRADE, James M. Radoumis, Secy., 1099 Golden State Ave., Box 1312.
KERN COUNTY LAND CO., Jack O'Donnell, Mgr. Prop. Dev., 2920 H Street.
STOCKDALE DEV. CORP., A. J. Maloney, 1601 H Street.
BALBOA ISLAND — W. W. SANFORD & ASSOC., Box 145.

*REGISTERED COMMUNITY AUDIT

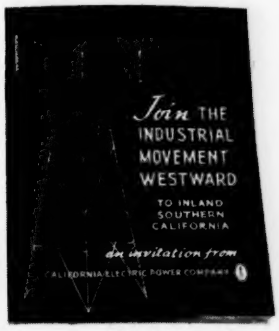
GROW

in a friendly climate where your business will share in America's most substantial expansion . . .

INLAND SOUTHERN CALIFORNIA

- ample space for industry
- on major east-west rail lines
- superb freeways
- research and missile center
- vast labor supply of *skilled* technicians
- unsurpassed educational facilities

WRITE FOR ILLUSTRATED BROCHURE



All inquiries absolutely confidential

California Electric Power Company
2885 Foothill Boulevard
San Bernardino, California

Name _____

Street _____

City _____ State _____

Firm _____

California City—in Kern County,

"Land of Magic"

Kern is California's third largest county. Its 8172 sq. miles are enough to blanket Delaware, Rhode Island and Connecticut. Kern's significant population growth rate is faster than that of California itself.

Kern County is called "The Land of Magic" and its great new dynamic frontier is EAST KERN, already the home of U. S. Borax and Chemical – California Portland Cement – Texas Aluminum and many more. "Space"-strategic Edwards AF Base where the X-15 is making history is in East Kern too.

The progressive town of Mojave, served by major highways and two railroads, is in East Kern. Mojave proudly presents its new Kern County Airport with 9500′ jet runway and an industrial park with 750,000 sq. ft. of buildings ready for industrial use.

Near Mojave and Edwards AF Base is CALIFORNIA CITY, America's Largest Planned Development – 80,000 acres. The first influx of population has moved in, spearhead of a mighty march to a new golden frontier.

California City is a highly advanced residential-recreational industrial complex with ideal housing, a 20-acre sports lake and a golf course lighted for night play. Fine climate. Clear air with low humidity at 2400′ elevation.

Let us tell you about industrial sites in East Kern. Choices are rich for a variety of industrial use. And a special group of California City industrial sites is in preparation now. To manufacturers ready to build we offer these desirable

Industrial sites at

$1 per site

write to: Industrial Development Div. California City Development Company Box 123 —

California City

Kern County — California

CALIFORNIA

BALDWIN PARK—33,951 — BALDWIN PARK C. OF C., Mrs. Nora N. Hatch, Off. Mgr., 14327 E. Romona Blvd.
***BANNING—10,250** — BANNING C. OF C., Mrs. M. L. Knight, Sec.-Mgr., 84 N. First St.
BARSTOW—11,644
BARSTOW C. OF C., Harry F. Tilley, Sec.-Mgr., Box 1041.
CALIFORNIA ELECTRIC POWER CO., 800 E. Main.
BELL—19,450 — BELL C. OF C., Marjorie Norris, Secy.-Mgr., 6720 Atlantic Ave.
BELLFLOWER—44,846
BELLFLOWER C. OF C., G. D. J. Goldie, Mgr., 9729 E. Flower St., Box 427.
UNION DEV. CO., INC., E. T. Ibbetson, Rltr., Box 847.
BELL GARDENS—26,467 — BELL GARDENS C. OF C., G. E. Hedger, Mgr., 6824 Eastern Ave.
BELMONT—15,996 — BELMONT C. OF C., George S. Pyatt, Mgr., 1365 - 5th Ave.
BERKELEY—111,268
BERKELEY C. OF C., William Haigwood, Exec. V. P., 1834 University Ave.
BERKELEY FEDERAL LAND BANK, Walter C. Dean, Pres., Box 525.
BEVERLY HILLS—30,817
BEVERLY HILLS C. OF C. & CIVIC ASSN., J. B. Edwards, Ex. V. P., 239 S. Beverly Drive.
GOLDEN TRIANGLE IND. PARK, Berman Swartz, Dev., 373 S. Robertson Blvd.
HAAS-HAYNIE-FRANDSEN, INC., Joe Venable, 8913 Olympic Blvd.
HAYDEN LEE DEV. CO., Geo. E. Keiter, 258 S. Beverly Dr.
LESSER IND. PROPERTIES, LTD., Wm. Malat, Partner, 8737 Wilshire Blvd.
CITY OF INDUSTRY IND. PARK, Berman Swartz, Developer, 373 S. Robertson Blvd.
VINA VISTA IND. AVIATION CENTER, 404 No. Roxbury Drive.
VINA VISTA VENTURE IND. DIST., Ray Hommes Co., 404 N. Roxbury.
BRAWLEY—12,703 — BRAWLEY C. OF C., Hal Biers, Gen. Mgr., Plaza Park, Box 218.
BREA—8,487 — BREA IND. PARK, City of Brea, A. W. Studebaker, City Admin.
BUENA PARK—46,401 — BUENA PARK C. OF C., E. F. Bernard, Mgr., 8101 - A Stanton Ave.
BURBANK—90,155
BURBANK C. OF C., Les Strout, Mgr., 200 W. Magnolia Blvd.
MR. JACK PRESTON, Realtor, 917 W. Olive.
SWANSON REALTY CO., Robert L. Swanson, 342 E. Magnolia Blvd.
BURLINGAME—24,036
BURLINGAME C. OF C., Granville Browning, Gen. Mgr., 1308 Howard Ave.
MILLSDALE IND. DIST., Trousdale Const. Co., 2500 Trousdale.
CALEXICO—7,992 — CALEXICO C. OF C., Edmont L. Feeley, Mgr., 218 Heffernan St., Box 948.
CARLSBAD—9,253 — CARLSBAD C. OF C., Mrs. Myrtle Broam, Sec.-Mgr., Box 597.
CHICO—14,757 — CHICO C. OF C., Donald C. Woodside, Secy. Mgr., 513 Main.
CHINO—10,305 — CHINO C. OF C., Verne Pomeroy, Sec.-Mgr., Box 516.
CHULA VISTA—42,034 — CHULA VISTA C. OF C., E. H. Sorensen, Secy., Mgr. 298 - 4th Ave.
CLAREMONT—12,633 — CLAREMONT C. OF C., Mrs. Beth P. Lincoln, Secy., 207 W. 2nd St.
COALINGA—5,965 — COALINGA C. OF C., Floyd E. Howe, Mgr., Box 56, City Hall Annex.
COLTON—18,666 — COLTON C. OF C., Mrs. Hazel G. Freeman, Mgr., 820 No. 8th.
COMPTON—71,812 — COMPTON C. OF C., Wm. H. Jenner, Ex. Secy., 499 E. Compton Blvd.
CONCORD—36,208
CITY OF CONCORD, R. C. Stockwell, Planning Dir., Box 877.
CONCORD AREA C. OF C., Cecil G. Runyon, Mgr., 1850 Grant St.
CORONA—13,336 — CORONA C. OF C., John H. Russell, Mgr., Box 754.
COSTA MESA—37,550
COSTA MESA C. OF C., Jean K. Winfield, Ex. Secy., 694 W. 19th St.
COSTA MESA SAVINGS & LOAN, 1895 Newport Blvd.
CRENSHAW — CRENSHAW C. OF C., Mrs. Dorothy A. Dye, Mgr., 4431 Crenshaw Blvd.
CRESCENT CITY—2,958 — DEL NORTE CTY. C. OF C., Mr. Bradley Page, Mgr., Box 247.
CULVER CITY—32,163 — CULVER CITY C. OF C., Glen H. Preston, Mgr., Box 707.
CYPRESS — CYPRESS C. OF C., Leona Caul, Box 266.
DALY CITY—44,791 — DALY CITY C. OF C., Peter J. Markovich, Mgr., 6454 Mission St.
DANA POINT — DANA POINT CIVIC ASSN., Mrs. Manfred Barber, Box 583.
DAVIS—8,910 — DAVIS C. OF C., Derald A. Gibson, Mgr., Box 295.
DELANO—11,913
DELANO C. OF C., William Akers, Sec.-Mgr., Box 1207.
KERN CTY. COUN. OF C. OF C., William Perelli-Minetta, Secy., Box 1207.
DIXON—2,970 — DIXON DIST. C. OF C., Roy Mauvis, Secy., 155 No 2nd St.
DOWNEY—82,505
DOWNEY C. OF C., C. W. Barrett, Mgr., 8130 E. 2nd St.
MASON-WILKERSON REALTORS, 11555 So. Paramount.
EAGLE ROCK — EAGLE ROCK C. OF C., Paul S. Crouch, Sec., 2261 Colorado Blvd.
EL CAJON—37,618
ARNOLD DAHL CO., Arnold Dahl, Owner, 344 Emerald.
EL CAJON C. OF C., C. V. Ferree, Mgr., 190 North Julian.
EL CENTRO—16,811
EL CENTRO C. OF C., Wm. G. Duflock, Secy.-Mgr., 660 State St., Box 1141.
IMPERIAL CTY. BD. OF TRADE, Claude M. Finnell.
EL CERRITO—25,437 — EL CERRITO C. OF C., F. C. Shallenberger, Mgr., 11392 San Pablo Ave.
EL MONTE—13,163 — EL MONTE C. OF C., D. Wayne Robertson, Mgr., 511 E. Valley Blvd., Box 632.
EL SEGUNDO—14,219 — EL SEGUNDO C. OF C., Frank Reid, Mgr., 110 E. Holly Ave.
ESCONDIDO—16,377 — ESCONDIDO C. OF C., Chas. M. Younger, Mgr., 499 S. Escondido Blvd.
EUREKA—28,137 — EUREKA & HUMBOLDT CTY. BD. OF TRADE, R. F. Denbo, Mgr., 2112 Broadway.
EXETER—4,264 — TULARE CTY. IND. & BUS. DEV. COUN., Watson S. Clawson, Chm., 216 So. C.
FAIRFIELD—14,968
MR. DAVID BALMER, County Adm., Solona Cty. Courthouse.
FAIRFIELD-SUISUN C. OF C., Mr. James M. Park, Mgr., 709 Jackson St.
FALLBROOK—4,814 — FALLBROOK C. OF C., Mrs. Peg Axtell, Secy., Box 671.
FONTANA—14,659 — FONTANA C. OF C., Duane R. Burleigh, Sec.-Mgr., 17137 Arrow Blvd.
***FRESNO—133,929**
BANK OF AMERICA, Yell Nobels, V. P., Tulare & Fulton Sts.
CALIF. DEPT. OF EMPLOYMENT, Ind. Dev. Rep., 1050 "O" St.
FANNIN CORPORATION, James C. Purpus, V. P., 3230 Mayfair Blvd.
FRESNO CTY. & CITY C. OF C., Lloyd S. Weber, Mgr., 2331 Fresno St.
FRESNO IND. SITES, Fresno Ind. Site Dev. Found., Box 1469
UNITED CALIFORNIA BANK, A. L. Shipley, Jr., Senior V. P., 1545 Fulton St.
VALLEY EXPRESS CO., Valley Motor Lines, Inc., Wes Grewell, Gen. Sales Mgr., 1107 D St.
FULLERTON—56,180
FULLERTON C. OF C., Manager, 219 E. Commonwealth Ave.
PACIFIC PLANT PROTECTION, Harold H. Miller, Pres., Box 467.
GARDENA—35,943 — GARDENA VALLEY C. OF C., Manager, 16408 S. New Hampshire Ave.
GARDEN GROVE—84,238 — GARDEN GROVE C. OF C., J. H. Ek, Mgr., Box 464.

***REGISTERED COMMUNITY AUDIT**

WATCH YOUR NEW PLANT GROW!

Here are just a few of the reasons your new plant will thrive in Northern and Central California — the area served by Pacific Gas & Electric Company—and center of the rich, booming West.

GOLDEN MARKET. 7 million people live in this area and enjoy one of the nation's highest per capita incomes.

DAZZLING GROWTH. By 1963, California will become the nation's most populous state.

DISTRIBUTION CENTER. In this area your plant will be closest to all 25 million people now living in the 9 Western states, including Hawaii and Alaska.

PLENTIFUL ENERGY. Both gas and electricity are available at attractive rates — from PG&E, the progressive utility that builds ahead for a State-on-the-grow.

PLENTY OF WATER is available for those "wet industries" that need an abundant year-round supply for cooling and processing.

BRAINS AND BRAWN-POWER are available for your plant from the present population and the steady influx of people from other areas.

For further information, write our Area Development Department, Pacific Gas and Electric Company, 245 Market Street, San Francisco 6, California.

P·G and E·
Pacific Gas and Electric Company

SOUTHERN CALIFORNIA Edison

offers
site selection
service
to
industrial firms

INDUSTRIAL FIRMS considering a site for a new plant, or relocation of an existing one, in Central or Southern California are invited to avail themselves of the many free services of Edison's area development consultants.

Southern California Edison Company's Industrial Map Brochure is available for your use in site planning. It includes a list of Edison's free services, current statistics on wage rates in the area, zoning, manufacturing and population growth, resources and transportation, manpower and property availability, plus a comprehensive list of industries located in the ten counties within Edison's service territory.

For free copies of Edison's Industrial Map Brochure or specific survey information please write to:

F. J. ROHRING
Manager of Area Development
Southern California Edison Company
P.O. Box 351
Los Angeles 53, California

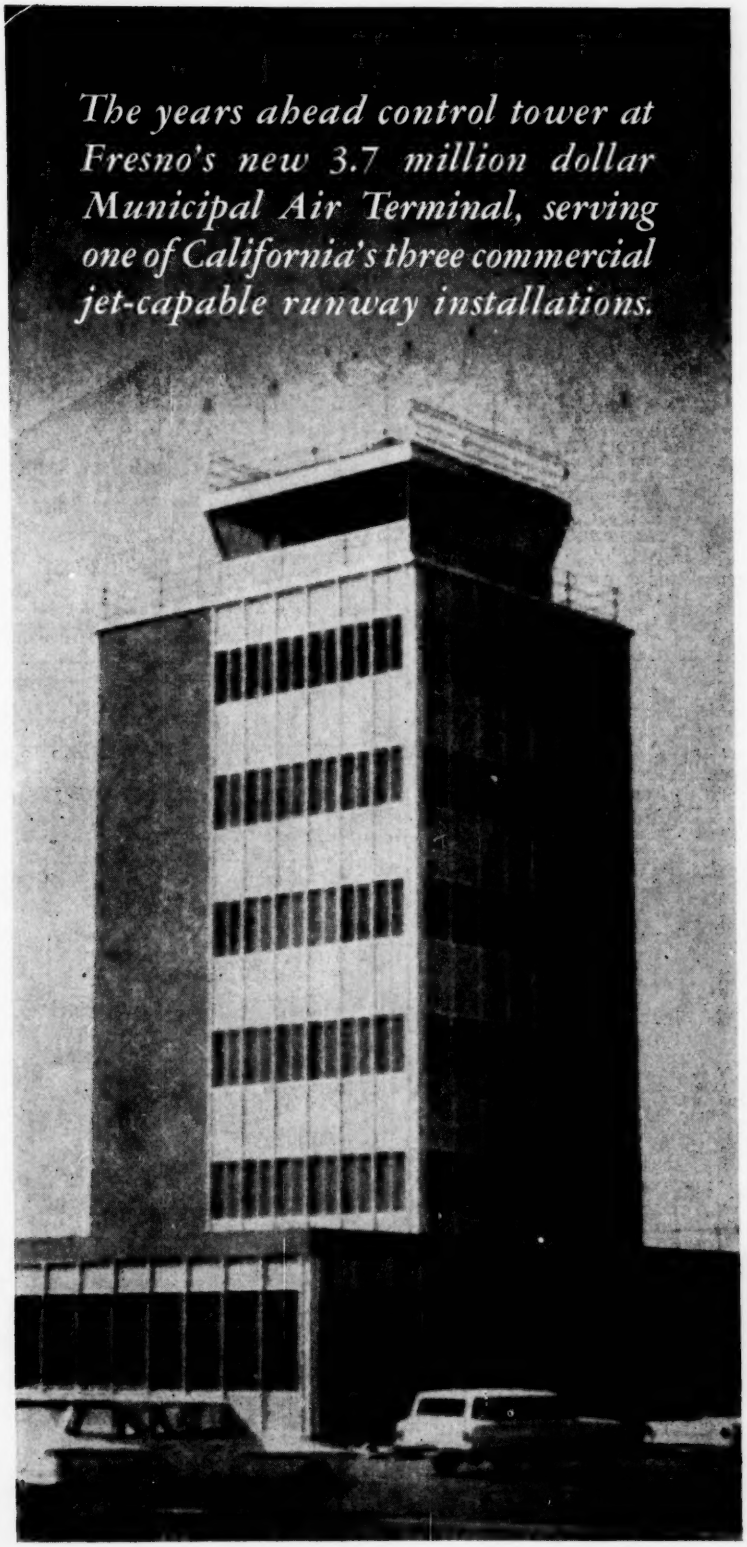
SOUTHERN CALIFORNIA Edison COMPANY

CALIFORNIA

***GLENDALE—119,442**
GLENDALE C. OF C., Glen W. Landes, Mgr., 200 S. Louise St.
GRAND CENTRAL IND. CENTRE, W. M. Clough, V. P. & Gen Mgr., 1100 Airway.
GRASS VALLEY—4,876 — GRASS VALLEY C. OF C., Mrs. Thelma S. Bond, Secy., 156½ S. Auburn St.
HANFORD—10,133 — HANFORD C. OF C., Ed Brotherhood, Mgr., Box 63, 209 W. 7th St.
HAWTHORNE—33,035
COORDINATED CONST., INC., Cliff Nelson, Sales Eng., 12901 S. Cranshaw.
HAWTHORNE C. OF C., Robert A. Hartman, Sec.-Mgr.
HAYWARD—72,700 — HAYWARD C. OF C., Roger W. Anderson, Exec. V. P., 1079 B St., Suite 308.
HERMOSA BEACH—16,115 — HERMOSA BEACH C. OF C., C. W. Shepherd, Secy.-Mgr., Box 404 Municipal Pier.
HOLLISTER—6,071 — SAN BENITO CTY. C. OF C., L. S. Bisho, Secy.-Mgr., Box 381.
HOLLYWOOD
CALIFORNIA CITY DEV. CO., Mr. Frank W. Jones, 5512 Hollywood Blvd.
HOLLYWOOD C. OF C., Mr. Claire T. Grimes, Ex. Secy., 6520 Sunset Blvd.
MOJAVE INDUSTRIES, INC., Jack Strauss, V. P., 5520 Hollywood Blvd.
HUENEME — PORT OF HUENEME, Box 297.
HUNTINGTON BEACH—11,492
HUNTINGTON BEACH C. OF C., Wm. H. Gallienne, Secy.-Mgr., Box 272.
ORANGE CTY. ASSOCIATED C. OF C., R. W. Burns, Sec. Mgr., 5th & Orange St., Box 272.
HUNTINGTON PARK—29,920 — HUNTINGTON PARK C. OF C., Verne H. Tinnerstet, Mgr., 2550 E. Gage St.
***INDIO—9,745** — INDIO C. OF C., Mrs. Lucile E. Carnes, Secy.-Mgr., 82 - 766 Highway 99.
INGLEWOOD—63,390
E. W. DAWSON CORP. LTD. REALTORS, 225 S. Locust St., Box 555.
INGLEWOOD C. OF C., Ruben Neuharth, Mgr., 330 E. Queen, Box 762.
JACKSON — AMADOR CTY. PUBLIC RELATIONS DEPT., Mrs. Ruth Mounter, Secy., Box 596.
LA CANADA—18,338 — LA CANADA C. OF C. & COM. ASSN., Mrs. King R. Lee, Secy., 749 Foothill Blvd.
LAGUNA BEACH—9,288
LAGUNA BEACH C. OF C., John Snetsinger, 280 Park Ave.
LAGUNA FEDERAL SAVINGS & LOAN, 222 Ocean Avenue.
LA HABRA—25,136
LA HABRA C. OF C., R. H. Bennett, Secy.-Mgr., 145 E. Central Ave.
INDUSTRIAL DEV. COMM., Arthur J. Lucey, Chrm., 1111 S. Fullerton Rd.
LA MESA—30,441 — LA MESA C. OF C., Ray Sherer, Sec.-Mgr., 8142 Allison Ave.
LANCASTER—26,012 — ANTELOPE VALLEY PROGRESS ASSOC., C. L. Rawson, Ex. Dir., Box 968.
LA PUENTA—24,723 — LA PUENTA VALLEY C. OF C., Franklin Lowney, Mgr.
LINDSAY—5,397 — LINDSAY C. OF C., Mrs. Richard Durbin, Secy., City Hall, Box 126.
LODI—22,229 — LODI DIST. C. OF C., Jack C. Butler, Sec. Mgr., 404 W. Pine St.
LOMPOC VALLEY—14,415 — LOMPOC VALLEY C. OF C., Wayne Stout, Mgr., 111 W. Walnut Ave.
LONG BEACH—344,168
BILL BROOKS, REALTOR, Mr. William R. Brooks, 110 W. Ocean.
LONG BEACH BD. OF HARBOR COMMRS., E. J. Amar, Gen. Mgr., 1333 El Embarcadero.
LONG BEACH C. OF C., Harry J. Krusz, Exec. V. Pres., 121 Linden Ave.
LONG BEACH GAS DEPARTMENT, 215 W. Broadway.
T. F. MERRICK CO., Jack Merrick, 330 E. Broadway.
PORT OF LONG BEACH, C. L. Vickers, Gen. Mgr., Box 570.
LOS ANGELES—2,479,015
WILLARD ALLERS, Realtor, 900 Santa Fe Avenue.
ARIZONA PORTLAND CEMENT CO., N. J. Redmond, Sec., 612 S. Flower St.
ATCHISON, TOPEKA & SANTA FE RWY. CO., L. J. Leroy, Rltr., 121 East Sixth St.
ATLANTIC TRANSFER CO., W. J. Cutbirth, Jr., Asst. Gen. Mgr., 1100 East 5th St.
THE AUSTIN PROPERTIES CO., Jack S. Mandigo, Rltr., 1600 Wilshire Blvd.
BANK OF AMERICA, Dean B. Cockerill, Ind. Rep., 650 S. Spring St.
HUBERT BOISVERT CO., Hubert A. Boisvert, Capitol Tower, Rm. 806, 1750 N. Vine St.
BOOZ, ALLEN & HAMILTON, James L. Allen, Sr., Partner, 550 S. Flower St.
CALIFORNIA BANK, Herbert T. Lundahl, V. P., 629 South Spring St.
CALIFORNIA CARTAGE CO., INC., J. R. Mackey, Asst. Gen. Mgr., 4366 East 26th St.
CALIFORNIA INDUSTRIES, George Diehl, Jr., 416 West 8th St.
CALIF. STATE C. OF C., Clark Galloway, Dist. Mgr., 1000 Wilshire Blvd.
W. ROSS CAMPBELL CO., Mr. Robert L. McCourt, Jr., Rltr., 712 S. Spring St.
CENT. MFG. DIST., Cent. Mfg. Dist., Inc., 4814 Loma Vista Ave.
CERTIFIED IND. PROPERTIES, Cameron Dorsey, Rltr., 1709 West 8th St.
ROBERT L. CHAMBERS, RLTR., 453 S. Spring St.
DAVID P. CHASE & CO., RLTR., 1830 West 8th St.
COLDWELL, BANKER & CO., Mgr. Jack V. Evans, Rltr., 1530 Statler Center, 900 Wilshire Blvd.
DAMES & MOORE, 816 W. 5th St.
W. H. DAUM & STAFF, W. H. Daum, Jr., V. P., 600 E. 8th St.
DEPT. OF EMPLOYMENT, W. A. Munson, Field Rep., Job and Industrial Dev., 1525 South Broadway.
DEPT. OF WATER & POWER OF L. A., Chester H. Dye, Mgr. Area Dev., 207 South Broadway.
DOMINGUEZ ESTATE CO., C. M. Crawford, Mgr., 3434 W. 6th St.
EXECUTIVE RESEARCH, INC., James F. Bone, 1111 Wilshire Blvd.
GATEWAY CO., S. Niles Gates, Partner, 210 W. 7th St., Rm. 421.
J. G. HELM CO., J. G. Helm, 2222 S. Broadway.
JACK C. HENDERSON CO., RLTR., 815 W. Pico Blvd.
W. I. HOLLINGSWORTH & CO., Elmer C. Woodward, 606 S. Hill St., Rm. 420.
H. R. HUDSEN CO., RLTY., 210 West Seventh St.
INDUSTRIAL PLANNING ASSOC., Gilbert G. McCoy, Assoc., 2875 Glendale Blvd.
J. W. LEWIS CO. RLTY., Max Elsner, 560 S. San Pedro St.
LOS ANGELES BD. OF HARBOR COMMRS., B. J. Caughlin, Gen. Mgr., 1300 City Hall.
LOS ANGELES CTY. C. OF C., H. W. Wright, Gen. Mgr. Ind. Dept., 404 S. Bixel.
HOWARD McCARRY, 12300 W. Pico Blvd.
ROBERT C. MASON & CO., LTD., Robt. C. Mason, 3213 Geneva St.
LEROY D. OWEN, Leroy D. Owen Co., Pacific Finance Bldg., 621 S. Hope St.
PACIFIC ELECTRIC RWY. CO., G. A. Erickson, Gen. Ind. Agt., 610 South Main.
PLANNING RESEARCH CORP., James A. Roberts, Res. Asst., 1333 Westwood.
PORT OF LOS ANGELES, Bernard J. Caughlin, Gen. Mgr., City Hall.
PRUDENTIAL INS. CO. OF AMERICA, Raymond J. Peter, Mkt. Analyst, 5757 Wilshire Blvd.
PUERTO RICO ECON. DEV. ADMINSTR., Adrian Serrano Lucchetti, Mgr., 5525 Wilshire Blvd., Suite 216.
QUINTON ENGINEERS, LTD., Ray O. Kusche, Pres., 810 West 8th St.
TOM ROONEY, Rltr., 3923 West Sixth St.
SECURITY FIRST NATIONAL BANK, J. Q. Blake, Asst. V. P., 561 S. Spring St.
ROY C. SEELEY CO., Roy C. Seeley, 824 Pacific Electric Bldg., 610 S. Main St.
SIGNAL TRUCK SERVICE, LTD., Michael Carroll, Asst. V. P. Oper., 4455 Fruitland Avenue.
SOUTHERN CALIFORNIA EDISON CO., F. J. Rohring, Area Dev. Engr., 601 W. Fifth St.
SOUTHERN CALIFORNIA GAS CO., F. M. Banks, Pres., Box 3249, Terminal Annex.

***REGISTERED COMMUNITY AUDIT**

Even the sky's no limit for



Fresno California

the New Industrial Discovery in the West

Fresno, now the 7th largest metropolitan area in California, is the fastest growing independent industrial and distribution center in the West.

Fresno is now the Number 2 Retail Sales Market in the nation among cities in the 150,000 population range.

Fresno's broad appeal is proved by the fact that Fresno is third in the state in number of convention and business group delegates each year.

Industrialization grows. In the last 57 months, 61 new industries moved into Fresno County and 353 companies expanded their operations.

Fresno has not one but five distinct industrial parks to serve you. Fresno offers you new space to grow in, fine facilities to insure profitable growth and a share in the strong future of the West.

FRESNO
California

Write for free color brochure "Fresno is the Place"

FRESNO COUNTY AND CITY CHAMBER OF COMMERCE

2331 Fresno St., Fresno, Calif.
Telephone ADams 3-4651

More than

64%

of the population of the 11 western states is overnight via Truck or Rail, from:

PORT OF OAKLAND INDUSTRIAL PARK

★1,000 acres next door to 17,500,000 people!

And, if your product is for the industrial market, your new location is within 12 hours of the 10 standard metropolitan areas that include 77½% of total western industry.

You are adjacent to Metropolitan Oakland International Airport, Nimitz Freeway, transcontinental highways and railroads, and the prime deepwater harbor facilities of the Port of Oakland.

First choice sites are now available for long term lease—for all the facts, write or call Phil Wagner, Manager, Properties Dept.

PORT OF OAKLAND
GROVE STREET PIER • OAKLAND 7, CALIF.
HIgate 4-3188

CALIFORNIA

SOUTHERN COUNTIES GAS CO. OF CALIF., Robert K. Von Der Lohe, Mgr., 720 W. Eighth St.
SOUTHERN PACIFIC CO., G. A. Erickson, Gen. Ind. Agt., 610 S. Main St.
TITLE INSURANCE & TRUST, Tom O'Connell, 433 S. Spring St.
TRANSCON LINES, R. E. Flanegin, Sls. Mgr., 7655 So. Paramont Place.
UNION PACIFIC R. R. CO., W. H. Johnson, Mgr. of Props., 422 W. Sixth St.

LYNWOOD—31,614
JIM HARTLEY, Rltr., 11701 Long Beach Blvd.
LYNWOOD C. OF C., 3306 W. Main St.

MADERA—14,430
MADERA CITY & CTY. C. OF C., Wm. L. Whitney, Mgr., Box 307.
MADERA CTY. IND. DEV. CORP., Harry A. Jeter, Secy.-Mgr., Box 307.

MANHATTAN BEACH—33,934 — MANHATTAN BEACH C. OF C., Clifford A. Webster, Ex. Mgr., Box 403.

MANTECA—8,242 — MANTECA DIST. C. OF C., Mrs. Howard Brock, Sec., 166 N. Maple.

MARIPOSA — MARIPOSA CTY. C. OF C., Mrs. Ruth Robeson, Secy., Box 75.

MARTINEZ—9,604
CONTRA COSTA CTY. DEV. ASSN., Walter T. Craig, Consult. Eng., 838 Escobar St.
MARTINEZ C. OF C., Claude P. Greerty, Mgr., 832 Escobar St.

MARYSVILLE—9,553
MARYSVILLE MUNICIPAL AIRPORT, Ind. Dev. Division.
MARYSVILLE-YUBA CTY. C. OF C., Don Sumako, Sec.-Mgr., 429 E. St.

MAYWOOD—14,588 — MAYWOOD C. OF C., Dorothy Zwiesler, Sec., 6025 Atlantic Blvd.

MENLO PARK—26,957
JAMES M. CAMPBELL, PLAN. CONS., James M. Campbell, Owner, 801 El Camino Real.
MENLO PARK C. OF C., John P. Flynn, Sec.-Mgr., 1100 Merrill.
STANFORD RESEARCH INST., E. Finley Carter, Dir., Econ. Research Div.

MERCED CITY—20,068 — MERCED CTY. C. OF C., E. B. Cooper, Mgr., West 17th & N. Sts.

MIDWAY CITY — BALSA REALTY, 8082 Balsa Avenue.

MILLBRAE—15,873 — MILLBRAE C. OF C., Walter A. Hart, Sec.-Mgr., 333 Broadway.

MILL VALLEY—10,411
CAGWIN, SEYMOUR & HAMILTON, 206 E. Blithedale.
MILL VALLEY C. OF C., Granville L. Budle, Sec. Mgr.

MODESTO—36,585
BEARD LAND & INVESTMENT CO., John B. Beard, Pres., Box 561.
BROMBERGER BROS. RLTY., Robert P. Bromberger, 915 Thirteenth St., Box 903.
GRTR. MODESTO C. OF C., Joseph M. Good, Box 844.
MODESTO CITY PLAN. COMM., Geo. H. Smeath, Plan. Dir., Box 642.
MODESTO IRRIGATION DISTRICT, C. E. Plummer, Chief Engr., 1231-11th St.

MONROVIA—27,079 — MONROVIA C. OF C., Arthur B. Curry, Mgr., 132 E. Lemon.

MONTEBELLO—32,097 — MONTEBELLO COM. C. OF C., Wm. L. Burr, Mgr., 105 S. Seventh St.

MONTEREY—22,618 — MONTEREY PENINSULA C. OF C., Robt. W. Johnson, Mgr., 353 Camino Estero, Box 489.

MONTEREY PARK—37,821 — MONTEREY PARK C. OF C., Tom Alstrom, Jr., Manager, 332 West Garvey Ave., Box 387.

MOUNTAIN VIEW—3,889 — MOUNTAIN VIEW C. OF C., Donald J. Rose, Mgr., 479 Castro St.

NAPA—22,170 — NAPA C. OF C., Vernon Timmons, Mgr., Box 636.

NATIONAL CITY—32,771 — NATIONAL CITY C. OF C., Edith Sherman, Mgr., 711 A Ave.

NEVADA CITY — NEVADA CTY. BOARD OF TRADE, John Trauner, Secy., County Court House.

NEWPORT BEACH—26,564 — NEWPORT HARBOR C. OF C., Jack Barnett, Mgr., 1800 W. Coast Hwy.

NORTH HOLLYWOOD — WARREN MAULDIN, Rltr., 4652 Landershim Blvd.

N. SACRAMENTO—12,922 — GRTR.

BUILDINGS
PLANT SITES
counties of
Los Angeles • Orange
Riverside • San Bernardino
San Diego • Ventura

CERTIFIED INDUSTRIAL PROPERTIES

AMERICAN INDUSTRIAL REAL ESTATE ASSOC. AIRE
ACCREDITED FIRM

Cameron Dorsey, Realtor
Los Angeles Office
1709 W. 8th St. Ph. HU 3-7451
Santa Ana Office
1414 N. Broadway—Ph. KL 7-7048

RIVERSIDE COUNTY
in Southern California

NATURALLY OFFERS YOU MORE

LOCATION
COMMUNITY FACILITIES
CLIMATE
LABOR
TRANS-PORTATION
HOUSING
INDUSTRIAL SITES
RECREATION
UTILITIES
MANUFACT-URING

RIVERSIDE COUNTY BOARD OF TRADE
4004 Orange Street
Riverside, California
OV 3-4000

RIVERSIDE COUNTY
in Southern California

DON'T MAKE A MOVE...

Until you know who's really got the fastest gun in Gulchville. Or, when it comes to picking a site for your company's new plant, laboratory, warehouse or district office, don't make a move until you find out all about San Bernardino County in booming Southern California. Whether your primary concerns are the nearness of supporting industry, rich markets, manpower reservoirs, transportation, cheap industrial land, low-cost utilities, climate or community advantages, you'll find there's no place quite like San Bernardino County. Before you make a move, get the facts, in confidence, on Industry's favorite county.

A. B. Groos
Director of Industry
Board of Trade
San Bernardino, California

NORTH AREA C. OF C., Mrs. Vi Bowers, Secy., 2388 Cantalier St.
NORWALK—88,739
C. I. CLARK, RLTR., 11346 Imperial Hwy.
NORWALK C. OF C., Sherrell Watson, Mgr., 14034 Pioneer Blvd.
OAKDALE—4,980 — OAKDALE DIST. C. OF C., Mr. Bob Chicou, Mgr., 238 N. Yosemite.
OAKLAND—367,548
ALAMEDA CTY. NEW INDUSTRIES COMM., Wm. A. Sparling, Gen. Mgr., 1320 Webster St.
COLDWELL, BANKER & CO., Richard B. Miles, Co-Mgr., 425 - 15th St.
E. B. FIELD CO., Chas. F. Ricker, 369 - 15th St.
METRO. OAKLAND AREA, Suite 1901, 1320 Webster St.
PACIFIC INTERMOUNTAIN EXPRESS CO., M. J. Millard, Gen. Sls. Mgr., 14th & Clay Sts.
PORT OF OAKLAND, Dudley W. Frost, Exec. Dir., Grove St. Pier.
CHARLES F. RICKER, Rltr., 369 Fifteenth St.
WALTER S. RIES, Rltr., 369 Fifteenth St.
HUNTER S. ROBBINS, JR., RLTR., Robbins & Ritchie, 1330 Broadway.
SAFEWAY STORES, INC., R. I. EST. DIV., F. S. Collischonn, Mgr. Ind. Dept., 4th & Jackson Sts.
D. D. WATSON & CO., D. D. Watson, 1428 Franklin St.
WINSLOW ENGR. CO., C. A. Winslow, Pres., 4069 Hollis.
OCEANSIDE—24,971
OCEANSIDE C. OF C., INC., Frank Fowler, Mgr., 510 - 4th St.
ROYMAR LAND CO., Roy Josephoi, Partner, 104 N. Freeman St.
JOHN A. STEIGER ASSOC., Box 748.
ONTARIO—46,617 — ONTARIO ASSN. OF COMM. & INDUSTRY, Forde Seward, Mgr., 206 W. B. St.
ORANGE—26,444
FIRST NATIONAL BANK OF ORANGE, 101 East Chapman.
ORANGE COM. C. OF C., Robert W. Burns, Secy.-Mgr., 20 Plaza Sq.
OROVILLE—6,115 — OROVILLE C. OF C. Miss Patsy O'Neil, Secy., Oroville Inn.
OXNARD—40,265 — OXNARD C. OF C., Robert E. Tremaine, Mgr., Box 867.
PALM SPRINGS—13,468
PALM SPRINGS C. OF C., James Cooper, Mgr., 190 W. Amado Rd.
D. D. WATSON, RLTR., 1068 N. Palm Canyon Dr.
PALO ALTO—52,287
ONC-SO CAL, James H. Williams, 2800 W. Bayshore.
PALO ALTO C. OF C., Linn Winterbotham, Mgr., 725 Univ. Ave., Box 1159.
RICHES RESEARCH, INC., 217 Town & Country Village.
PALOS VERDES ESTATES—9,564 — PALOS VERDES RES. PARK., Wm. C. Jones, % Great Lakes Properties, Inc., 2 Portuguese Bend Rd.
PASADENA—116,407
JAMES M. McMICHAEL, 380 E. Green Street.
EARL S. MESSER, RLTR., 131 N. Hudson Avenue.
PASADENA C. OF C., John McCarthy, Gen. Mgr., 181 S. Los Robles Ave.
A. M. ZARMEN & ASSTS., Box 5080.
PETALUMA—14,035 — PETALUMA C. OF C., Edward L. Davis, Mgr., 10 Petaluma Blvd., N.
PIEDMONT—11,117 — WAGNER ASSOCIATES, Carl Wagner, 124 Mesa Avenue.
PITTSBURG—19,062 — PITTSBURG C. OF C., F. L. McIlhargey, Mgr., 100 E. 9th St.
PLACENTIA—5,861 — PLACENTIA C. OF C., Mrs. Kathryn L. Herbert, Secy., 129 A. S. Bradford.
PLACERVILLE—4,439 — EL DORADO CTY. C. OF C., Walter G. Drysdale, Secy.-Mgr., 543 Main St., Box 268.
POMONA—67,157
INDUSTRIAL PARK CO., G. H. Niederhauer, 1243 Transit Avenue.
POMONA C. OF C., James F. Harp, Gen. Mgr., 146 E. 3rd.
PORTERVILLE—7,991 — PORTERVILLE C. OF C., Allan R. Coates, Mgr., 211 East Cleveland, Box 488.
QUINCY—2,723 — PLUMAS CTY. C. OF C., Mr. Max Forbes, Secy.-Mgr., P. O. Box 1018.
REDDING—12,773
REDDING C. OF C., Ted Garlington, Mgr., 2340 Butte St.

The Logical Place to Serve the WEST

Get this factual Metropolitan Oakland Area brochure on Western population growth, buying power, transportation, available industrial sites in MOA (many illustrated). See why MOA, Alameda County, is the profitable point from which to serve the great and growing Western market. See why it is the logical point from which to meet competition in the West.

No need to write a letter; just have your secretary clip this advertisement to your letterhead, add name of the person to be addressed and your copy will be sent free. No obligation, of course, and ALL INQUIRIES STRICTLY CONFIDENTIAL.

METROPOLITAN OAKLAND AREA
ALAMEDA COUNTY CALIFORNIA

Suite 3903
1320 Webster Street
Oakland 12
California

ALAMEDA ALBANY BERKELEY EMERYVILLE
FREMONT HAYWARD LIVERMORE NEWARK
OAKLAND PIEDMONT PLEASANTON
SAN LEANDRO UNION CITY
RURAL ALAMEDA COUNTY

SHASTA CTY. ECONOMIC COMM., J. J. Stranahan, Mgr., Box 798, 1340 Butte St.

REDLANDS—26,829 — REDLANDS C. OF C., A. T. McAlistaire, Mgr., 347 Orange St.

REDONDO BEACH—46,986 — REDONDO BEACH C. OF C., Richard Fitzgerald, Mgr., 101 W. Diamond St.

***REDWOOD CITY—46,290**
PORT OF REDWOOD CITY, M. D. McCarl, Port Manager.
REDWOOD CITY C. OF C., Frank Brinkman, Gen. Mgr., Box 428.

RICHMOND—71,854
GALVIN IND. PARK, Richmond Redev. Agency, P. O. Box 1786.
ED. J. J. McKEEGAN, RLTR., 2027 MacDonald Ave.
RICHMOND C. OF C., Raymond Reeves, Ex. V. P., 416-11th St., P. O. Box 1548.
RICHMOND IND. DEV., Mr. Ernest Jorn, City Hall.

RIVERSIDE—84,332
ANZA REALTY COMPANY, 5708 Van Buren.
RIVERSIDE C. OF C., E. M. Barker, Mgr., 4261 Main St.
RIVERSIDE CTY. BD. OF TRADE, Fred J. Reinhardt, Ind. Mgr., 4004 Orange.

ROSEMEAD—15,475 — ROSEMEAD C. OF C., R. K. McCaffree, Mgr., 9048 E. Valley Blvd.

***ROSEVILLE—13,421** — ROSEVILLE AREA C. OF C., Wyan E. Thiessen, Secy.-Mgr., 700 Vernon St.

***SACRAMENTO—191,667**
CALIF. PUBLIC UTILITIES COMM., Dept. of Water Resources, Wm. L. Berry, Prin. Hydr. Engr., 401 Public Works Bldg.
CALIF. STATE DEPT. OF EMPLOYMENT, Don H. Roney, Chief Fld. Oper., 800 Capitol Avenue.
COLDWELL, BANKER & CO., Jess C. Wilson, Jr., Mgr., 1009 J. St.
ECONOMIC DEVELOPMENT AGENCY, Dr. T. A. Andersen, Commsr., 5134 State Capitol.
MALCOLM K. GRANT, RLTR., Room 520, Crocker-Angelo Bank Bldg.
GRTR. SACRAMENTO C. OF C., Mr. J. M. Good, Ind. Dev. Mgr., 917 Seventh St.
JONES & BRAND HULLIN, INC., Chris R. Jones, 918 Jay St.
FRANK McBRIDE, JR., RLTR., 2101 Capitol Avenue.
SACRAMENTO CITY-CTY. C. OF C., Bruce Craver, Gen. Mgr., Box 1017.
SACRAMENTO MUNICIPAL UTILITY DIST., Mr. Marlen N. Davis, Mgr. Sls. Dev., 6201 "S" Street.
SACRAMENTO-YOLO PORT DIST., W. G. Stone, Dir., 705 California Fruit Bldg.

SALINAS—28,957
MONTEREY CTY. IND. DEV., INC., Maj. Gen. E. K. Wright, U.S.A., Ex. V.P., 600 S. Main St
JACK PRADER, RLTR., Box 1308.
SALINAS C. OF C., Robt. M. Elking, Secy.-Mgr., 119 E. Alisal St.

SAN ANDREAS — CALAVERAS CTY. C. OF C., Mr. F. W. Russell, Secy.-Mgr., Box 177.

SAN ANSELMO—11,584 — SAN ANSELMO C. OF C., Geo. G. Washburn, Secy.-Mgr., 332 Sir Francis Drake Blvd.

SAN BERNARDINO—91,922
CALIFORNIA ELECTRIC POWER CO., W. E. Vaughn, Jr., Ind. Sls. Supv., 2882 Foothill Blvd.
SAN BERNARDINO C. OF C., Wm. F. Hauser, Secy.-Mgr., 546 - 6th St., Box 658.
SAN BERNARDINO CTY. BD. OF TRADE, A. B. Groos, Dir. Industry, 196 N. 3rd.

SAN BRUNO—29,063 — SAN BRUNO C. OF C., John J. Romano, 614 San Mateo Ave.

SAN CARLOS—21,370 — SAN CARLOS C. OF C., J. C. Williams, Mgr., So. Pacif Depot.

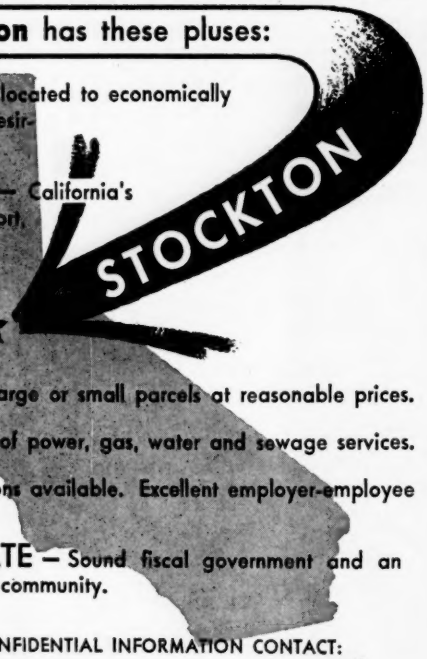
***SAN DIEGO—573,224**
CITY OF SAN DIEGO HARBOR DEPT., John F. Bate, Port Dir., 1365 Harbor Dr.
CUDAHY PLACE DEVELOPMENT, M. H. Golden Constr. Co., 3485 Noell St.
MR. AUBREY M. DAVIS, SIR, 311 Granger Bldg.
FIRST NATIONAL BANK OF SAN DIEGO, J. L. Hicklin, V.P.
EWART W. GOODWIN, Pres, SIR, Percy H. Goodwin Co., 300 First Natl. Bldg., Rm. 600.
HOTCHKISS & ANEWALT, RLTR., H. Phillip Anewalt, Suite 610, 524 B St.
MOHR-ADAMS-PLOURDE CO., Wesley G. Mohr, Pres., Box 2732.
SAN DIEGO C. OF C., John F. Borchers, Gen. Mgr., 499 W. Broadway.
SAN DIEGO GAS & ELEC. CO., 861 Sixth Ave.
SAN DIEGO IND. DEV. COMM., Julius R. Jensen, Consultant, Rm. 273, Civic Center Bldg.
SAN DIEGO IND. PARK, City of San Diego, Rm. 273, Civic Center Bldg.

SAN FERNANDO—16,093 — SAN FERNANDO C. OF C., Harold R. Allen, 212 South Brand.

SAN FRANCISCO—742,855
AMERICAN TRUST CO., Steve Chase, 464 California.
ATCHISON TOPEKA & SANTA FE RWY., J. E. Place, Ind. Agt., 114 Sansome St.
BANK OF AMERICA, Richard Oddie, Asst. V. P. Ind. Dev., 300 Montgomery St.
BANK OF CALIFORNIA, Dexter Bramhall, California & Sansome Sts.
BECHTEL CORP., John Perry Yates, Senior V. P., 220 Bush St.
BOOZ, ALLEN & HAMILTON, James L. Allen, Sr., Partner, 120 Montgomery St.
BUCKBEE THORNE & CO., Mr. William H. Crowell, Rltr., 145 Sutter St.
CALIF. DEPT. OF EMPLOYMENT, C. H. Lavell, Ind. Dev. Rep., 745 Franklin St.
CALIFORNIA-PACIFIC UTILITIES CO., 405 Montgomery St.
CALIF. RESEARCH CORP., H. G. Vesper, Pres., 200 Bush St.
CALIF. STATE C. OF C., James Mussatti, Gen. Mgr., 350 Bush St.
CLAMAC IND. PARK-SAN LEANDRO, Calif., Norris-Beggs & Simpson, 243 Kearny St.
COLDWELL, BANKER & CO., James O. Brett, Rltr., 57 Sutter St.
CONSOLIDATED FREIGHTWAYS, INC., W. J. Grant, Dir. Natl. Adv. & Sls. Prom., 9 First St.
CONSULTING ENGRS. ASSN. OF CALIF., Pecos H. Calahan, Ex. Secy., 9 First St.
CROCKER-ANGLO NATL. BANK, W. H. Smith, V. Pres., 1 Montgomery St.
CROCKER ESTATE CO., 660 Mkt. St.
ROBERT P. DANIELSON, IND. PLAN CONS., Robt. P. Danielson, Arch., 9 First St.
DINWIDDIE CONST. CO., Harold W. Smith, 210 Crocker Bldg.
FEDERAL RESERVE BANK OF S. F., Harry Schwartz, Hd. of Div. Res.
FIRST WESTERN BANK AND TRUST CO., Raeburn F. Hay, V. Pres., 405 Montgomery St.
MR. FRANK P. GOMEZ, SIR, 400 Montgomery St.
F. BURT HULTING, RLTR., 760 Market St.
IND. CAPITAL CORP., James Normalie, 315 Montgomery St.
INDUSTRIAL PLANNING ASSOCIATES, Stuart P. Walsh Dir., 260 California St.
INTERNATL. ENGR. CO., 74 New Montgomery St.
INTERNATL. IND. INSTITUTE, LTD., Frank E. Marsh, Pres., 155 Montgomery St.
ROBERT KAYE & ASSOC., MNGTMNT. CONSLT., Robert Kaye, Pres., 131 Hayes St.
KERN COUNTY LAND CO., Herbert W. Free, Sec'y., 600 California St.
C. D. LAFFERTY, Ind. Dev. Cons., 14 Gold St.
F. T. LETCHFIELD, C. E., 9 Sutter St.
McKINSEY & CO., C.M.E., John Louth, Ind. Cons., 100 Calif. St.
MR. MILTON MEYER, RLTR., 39 Sutter St.
MOUNTAIN VIEW IND. PARK, Norris-Beggs & Simpson, 243 Kearny.
NEWHALL-SAUGUS PROPERTIES, INC., Wm. E. Rand, Pres., 183 San Benito Way.
NORRIS, BEGGS & SIMPSON, C. N. Gufstafson, V. Pres. Rltr., 243 Kearny St.
N. CALIF. IND. DEV. MANAGERS, Lou Holland, Chmn. 333 Pine St.
PACIFIC GAS AND ELECTRIC CO., John S. Walsh, Mgr., Area Dev., 245 Market St.
PARR INDUSTRIAL CO., Chuck Burns, 120 Montgomery St.
ROBBINS & RITCHIE RLTY., John B. Ritchie, 41 Sutter St.
SAN FRANCISCO BAY AREA COUNCIL, INC., Mr. D. J. Callaghan, Vice Pres.,

FOR YOUR WESTERN PLANT SITE

Metropolitan **Stockton** has these pluses:



LOCATION — Centrally located to economically serve western markets. Desirable community living.

TRANSPORTATION — California's only inland deep-water port, freight forwarders, three transcontinental railroads, two transcontinental highways and two scheduled airlines.

LAND — Level areas in large or small parcels at reasonable prices.

UTILITIES — Abundance of power, gas, water and sewage services.

LABOR — All classifications available. Excellent employer-employee labor relations.

INDUSTRIAL CLIMATE — Sound fiscal government and an economically progressive community.

FOR PROMPT AND CONFIDENTIAL INFORMATION CONTACT:

INDUSTRIAL DEPARTMENT, E. L. BEATY, MGR.
GREATER STOCKTON CHAMBER OF COMMERCE
1105 N. El Dorado Street • Stockton 3, California

FOR YOUR GROWING COMPANY SELECT A GROWING COMMUNITY

SAN DIEGO

San Diego's industrial growth during the past ten years has been 2½ times the national average and its overall growth 4½ times the national average. It's one of the exclusive dozen industrial areas of the United States which have grown consistently from one census to the next.

What does this mean to you? It means that every year new firms, businesses and people are finding that San Diego has something more to offer than other communities in the nation. It means that firms that locate here find the right combination for growth. It means that San Diego can be just the place for your firm or institution. Here are some of the things you'll find in San Diego:

★ A young, skilled labor force . . . average age of residents is 26.4 years . . . over 6,000 scientists and engineers and 75,000 production workers . . .

★ More than 450 acres of land available in fully developed industrial parks . . .1200 acres available in improved industrial tracts . . . sites ranging from small lots to large acreage . . .

★ A metropolitan community of one million people in the heart of a growing industrial market . . .

★ Transportation facilities including a deep-water port . . . two railroads . . . a metropolitan airport near the city's center serviced by jets of 7 airlines . . . more than 50 trucking firms and a network of modern freeways . . .

★ Educational facilities including three universities . . . a large state college . . . four junior colleges . . . 9 internationally-known research institutions . . .

★ Pleasant living conditions . . . fresh, ocean-swept air . . . year-'round sunny weather . . . beaches, bays and fresh-water lakes . . . mountains, deserts and scenic valleys.

To get the full story on San Diego, write or telephone collect: Harold V. Pederson, San Diego Chamber of Commerce, 499 W. Broadway (BElmont 2-0124, ext. 65); or Julius R. Jensen, Industrial Development Commission, City of San Diego, Civic Center, (BElmont 9-7511, ext. 268), San Diego, California.

World Trade Center, Ferry Bldg.
SAN FRANCISCO C. OF C., L. M. Holland, Mgr. Ind Dept., 333 Pine St.
SAN FRANCISCO PORT AUTH., Ray F. Watts, Dir., Ferry Bldg.
SOUTHERN PACIFIC CO., L. E. Hoyt, Mgr. Ind. Dev., 65 Market St.
U. S. DEPT. OF COMMERCE, M. I. Woodruff, Bus. Analyst., 555 Battery St., Rm. 419.
UTAH CONST. CO., J. K. Allen, Asst. to Pres., 550 California St.
WELLS FARGO BANK, Kent Dyson, Market & Montgomery Sts.
WESTERN PACIFIC R. R., F. B. Stratton, Dir. Ind. Dev., 526 Mission St.
SAN GABRIEL—22,561 — SAN GABRIEL C. OF C., Berger Niesen, Mgr., 128 E. Las Tunas Blvd.
SANGER—8,072 — SANGER DIST. C. OF C., Norman H. Holt, Mgr., 629 O St., Box 535.
SAN JOSE—204,196
CLAYTON CO. RLTY, 34 W. Santa Clara St.
COOPER-CHALLEN REALTY CO., INC., Chas. A. Anderson, Mgr. Ind. Sales.
MR. JAMES H. L'GOMMEDIEU, JR., RLTR., 586 N. First St.
OWEN REALTY CO., Mr. Victor H. Owen, Jr., 480 N. First St.
PARROTT IND. PARK, Parrott Invest. Co., 85 N. 1st St.
SAN JOSE C. OF C., Robert J. Bye, Ind. Mgr., Civic Aud.
SHIPPER'S EXPRESS CO., 1596 South First St.
DEL E. WEBB CONSTR. CO., John L. Kies, Gen. Mgr., 1222 Hillcrest Dr.
***SAN LEANDRO—65,962**
BIGGE DRAYAGE CO., Lester H. Brooks, Box 67.

GREAT THINGS ARE HAPPENING IN
SUNNYVALE, CALIFORNIA
Where 69 Industries have located in the past ten years.

S.J. Examiner
Sunnyvale Gets GE Nod
PALO ALTO TIMES
$4 million building
$1.5 Million Lab Planned in Move
S.J. Examiner
Missile Expansion
$4 Million Lab for Lockheed Plant
Sunnyvale Plant to Expand
BIG LOCKHEED ADDITION TOLD
Sunnyvale Daily Standard
"G.E." Breaks Ground On Laboratory at Sunnyvale
Sunnyvale Daily Standard
San Jose Mercury
$4 Million Expansion At Lockheed
$4 Million Building Up for Bid
GE Plans Two New Bay Facilities
SAN FRANCISCO CHRONICLE
Lab for Sunnyvale
$4 Million Lockheed Annex
SAN FRANCISCO CHRONICLE

Sunnyvale has a number of desirable sites with a total of 3360 acres ready to serve industry, all planned, controlled, and restricted.

SUNNYVALE FACTS — On an average of every 60 days during the last ten years a new industry located in Sunnyvale and found desirable land and adequate labor. An efficient, understanding city government provides a healthy atmosphere and taxes have remained low. Sunnyvale was selected as the site of the International Foundation Science Center. This important concept fills a major gap in the large scale co-ordination of science and industry. The University of California has accepted four acres of land and plans to develop an Extension Center. General Electric will bring its Computer Development and Research Laboratory to this location.

POPULATION — Due to great industrial development, the population has soared from 9,829 in 1950 to 53,176 in 1960 and payroll figures show $21 million for 1950 against $307 million for 1960.

HOUSING — Figures show a more than proportionate increase in home building. 1950 reports 3,186 homes as compared with 15,504 for 1960 plus apartments and duplexes.

SCHOOLS — To keep pace with the great economy and population growth, schools had to be added. There were 3 schools in 1950, and 15 more have been added for a total of 18.

CHURCHES — 14 new churches have been added, making a total of 29. Available hospitals, parks, recreational facilities.

Write for detailed, illustrated brochure I: *All inquiries held confidential.*
SUNNYVALE CHAMBER OF COMMERCE, SUNNYVALE, CALIF.

SAN LEANDRO C. OF C., Frank M. King, Gen. Mgr., 858 E. 14th St.
SAN LUIS OBISPO—20,437 — SAN LUIS OBISPO C. OF C., Ernest Freese, Sec. Mgr., 882 Marsh St.
SAN MATEO—69,870
BOHANNON IND. PARK, David D. Bohannon, Org., 60 Hillsdale Mall.
COLDWELL, BANKER & CO., Chas. M. Monroe, Mgr., 100 S. El Camino Real.
SAN MATEO C. OF C., Kenneth W. Brown, Secy.-Mgr., 106 So. Blvd.
SAN MATEO CTY. DEV. ASSN., Henry Bostwick, Jr., Ex. V. P., 400 Benjamin Franklin Court.
SAN PABLO—19,687 — SAN PABLO C. OF C., Dan Hurley, Secy., Box 204.
SAN RAFAEL—20,460
GRTR. SAN RAFAEL C. OF C., Paul L. Richards, Mgr., 801 B St.
MARVIN DEV. FOUND., INC., Carroll A. Snyker, Mgr., 1005 A St.
JERRY STONE RLTY., 2228 — 4th St.
WOODSON RLTY. CO., 2202 — 4th St.
SANTA ANA—100,350
BANK OF AMERICA, E. P. McRitchie, Asst. V. Pres., Box 2037.
INDUSTRIAL ENTERPRISES, INC., Harry Martin, Gen. Mgr., 500 Dyer Rd.
INDUSTRIAL INS. & TRUST CO., Francis Hill, 800 N. Main St.
L & M PROPERTIES, J. H. Lowe, Orange County Airport.
MID TOWN REALTY CO., Dominick Sfregola, 203 West 17th St.
MITCHELL REALTY, Jesse C. Reinking, Ind. Mgr., 330 West 17th St.
ORANGE CTY. BD. OF SUPERVISORS, William Phillips, Ind. Comm'r., Court House - Room 205, P. O. Box 838.
ORANGE CTY. WATER DISTRICT, Howard Croake, 1629 W. 17th St.
SANTA ANA C. OF C., N. B. James, Coord. of Ind. Dev. Div., 802 W. 8th St.
SANTA BARBARA—58,768 — SANTA BARBARA C. OF C., S. C. Lowery, Mgr., Box 299.
SANTA CLARA—58,880
PASETTA CONST. CO., P. J. Pasetta, Box 420-A.
SANTA CLARA C. OF C., Edward P. Hart, Mgr., 1442 Franklin St., Box 387.
SANTA CLARA MUNICIPAL ELEC. DEPT., 509 Benton St.
SANTA CRUZ—25,596
GRTR. SANTA CRUZ C. OF C., James H. Hammond, Gen. Mgr., P. O. Box 921.
SANTA CRUZ IND. COMM., Richard P. Snyder, % Cty Bk. of Santa Cruz.
SANTA MARIA—20,027
SANTA MARIA VALLEY C. OF C., Robt. M. Seavers, 116 E. Cook St.
SMITH TRANSPORTATION CO., George C. Smith, Jr., 417 East Boone St.
SANTA MONICA—83,249 — SANTA MONICA C. OF C., James S. Porter, Mgr., 109 Santa Monica Blvd.
SANTA PAULA—13,279 — SANTA PAULA C. OF C., Charles W. Lockwood, Box 1.
SANTA ROSA—31,027
SANTA ROSA C. OF C., Thomas Cox, Mgr., 2777 — 4th St.
SONOMA COUNTY INDUSTRIAL DEV. BOARD, Wm. H. Harrison, Ind. Dev. Dir., Rm. 322, Rosenberg Bldg.
SATTLEY — SIERRA CTY. C. OF C., Mrs. Ray Fultz, Secy.
SCOTIA — FLEISHER & SPAIN REALTORS.
SELMA—6,934 — SELMA C. OF C., Brent Anderson, Pres., 2016 Front St.
SHAFTER—4,576 — SHAFTER C. OF C., Ernest Hofman, Mgr., Box 1106, 430 Jones St.
SIERRA MADRE—9,732 — SIERRA MADRE C. OF C., Anthony Covelli, Secy.-Mgr., 64 W. Sierra Madre Blvd.
SONORA—2,725 — TUOLUMNE CTY. C. OF C., John J. Muzio, Secy., Box 277.
SOUTH GATE—53,831 — S. GATE C. OF C., Willard S. Thompson, Mgr., 8623 California Ave.
SOUTH PASADENA—19,706 — S. PASADENA C. OF C., J. Douglas Wilson, Mgr., 1416 Mission St.
SOUTH SAN FRANCISCO—39,418 — S. SAN FRANCISCO C. OF C., L. D. McCeod, Secy., Box 469.
STOCKTON—86,321
DELTA LINES, INC., Ray L. Harris, Sls. Mgr., 781 West Chapter Way.
F. J. DIETRICH & CO., RLTRS., Robert Turner, Box 1769.
PORT OF STOCKTON, George Hench, Port Dir., 220 W. Washington St.

PORT OF STOCKTON IND. PARK, Port of Stockton, Box 2089.
CURTIS M. ROBBINS, RLTR., Richard M. Robbins, Box 1267.
SAN JOAQUIN CTY. C. OF C., Mrs. Genelle M. Hanneman, Sec., 1105 N. El Dorado St.
STOCKTON C. OF C., George Ernest, Gen. Mgr., 1105 N. El Dorado.
STOCKTON IND. SITES, INC., Ralph W. Ring, 1105 N. El Dorado.
JACK WILLIAMS, IND. RLTR., Rm. 9, Tomel Bldg., N. El. Dorado & Magnolia Sts.

SUNNYVALE—52,898
ECONOMIC DEVELOPMENT COMM., Marion Sellers, Chm., % Lockheed Aircraft Corp., 962 W. El Camino Real.
PURSLEY INDUSTRIAL PARK, 1266 Lawrence Road.
SUNNYVALE C. OF C., Al Spiers, Secy, Mgr., 499 So. Murphy Ave.

SUSANVILLE—5,598 — LASSEN CTY C. OF C., Mrs. Marge E. Williamson, Ex. Secy., 600 Main St., P. O. Box 338.

TARZANA — TARZANA C. OF C., Col. Rush F. Linch, Secy., Box 445.

TEMPLE CITY—31,838 — TEMPLE CITY C. OF C., Mrs. Pat Conklin, Ex. Sec., 9618 Las Tunas Drive.

TORRANCE—100,991
COLUMBIA VAN LINES, INC., 2805 Columbia St.
TORRANCE C. OF C. Don Reining, Mgr., 1511 Cravens Ave.

TRACY—11,289 — TRACY DIST. C. OF C. Clark Saunders, Mgr., Tracy Inn Bldg.

TULARE—13,824
GRTR. TULARE C. OF C., Clarence E. Lemon, Mgr., Fair Grounds.
TULARE IND. COMMISSION, Willard R. Glass, Chm., % Southern California Edison Co., 133 North L St.

TURLOCK—9,116 — TURLOCK C. OF C., Robert G. Gorman, Secy. Mgr., 207 Crane Avenue.

TUSTIN — TUSTIN C. OF C., Mrs. Lucille E. Clark, Ex. Sec., 181 South D. St.

UKIAH—9,900 — UKIAH & MENDOCINO CTY. C. OF C., Claude Bradford, Sec.-Mgr., 105 N. Main St.

UPLAND—15,918 — UPLAND C. OF C., Mrs. Lillian O. Hilde, Secy.-Mgr., 433 N. 2nd Ave.

VALLEJO—60,877 — VALLEJO C. OF C., M. L. Dykes, Mgr., 2 Florida St.

VAN NUYS
IND. CTY. OF SAN FERNANDO VALLEY, H. F. Le Sage, Part. & Mgr., 14606 Victory.
INDUSTRIAL SPECIALISTS, Frank W. Pine, Owner, 13457 Sherman Way.

VENTURA
THOMAS H. DURFEE & ASSTS., Box 649.
SAN BUENAVENTURA C. OF C., Al Albinger, Box 1051.
VENTURA CTY. C. OF C., Edwin E. Carpenter, Secy.-Mgr., Box 909.
VENTURA COUNTY ECONOMIC DEV. ASS'N., William M. Kerregan, Box 909.

VISALIA—15,791
TULARE CTY. C. OF C., Dalton Verry, Mgr., Tulare Cty. Court House.
TULARE CTY. IND. & BUS. DEV. COUN., Ind. Dev. Committee Chmn., 1410 Beverly Drive.
VISALIA C. OF C., Warren Davie, Mgr., Gordon & Aceguia Sts.
VISALIA IND. PARK., Jack L. Davis, Owner, 106 S. Court St.

WASCO—6,841 — WASCO C. OF C., & AGRIC., Mrs. Reta O. Fry, Secy.-Mgr., 1342 F. St.

WATSONVILLE—13,293 — WATSONVILLE C. OF C., Aulden O. Schlatter, Mgr., 444 Main, Box 470.

WESTMINISTER—25,750 — WESTMINISTER C. OF C., Robert C. Whitlock, Secy. 13861 Beach Blvd., Suite 29.

WHITTIER — 33,663 — WHITTIER-AREA C. OF C., Robert G. Bell, Ex. Secy., Box 488.

WOODLAKE—2,623 — WOODLAKE C. OF C., Leonard D. Hansen, Ind. Comm., Box 536.

WOODLAND—13,524
WOODLAND C. OF C., D. David Smith, Mgr., 377 College St.
WOODLAND C. OF C. IND. DEV. COMM., C. D. Lafferty, Special Consultant, 327 College Street.

IBM General Products Division in San Jose, California . . . Voted "One of America's 10 most beautiful plants."

Long-range community development will make your new plant in **Santa Clara County, California** a secure, profitable investment.

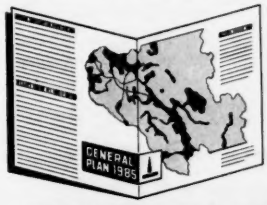
Thinking years ahead is a basic element of plant-site selection. Many firms such as IBM, who are thinking ahead, have chosen this progressive area as the ideal location for their new plant.

Plant-site teams are impressed with the Master Plan for Santa Clara County where the forecast for community expansion is now projected to 1985. This program is continuous. Planners regularly review their forecasts to insure an orderly development.

THINK! Productive all-year mild climate . . . promising talent from excellent colleges and universities . . . good business climate . . . manufacturing, educational, and research center of the West . . . strategic location at the southern tip of San Francisco Bay. This is Santa Clara County.

Wherever you move, look at the community growth plan first. Experts who counsel industries on plant-site planning are quick to confirm this advice.

Before you decide, "Think 1985" and look at Santa Clara County, California.



Santa Clara County
PLAN AND FORECAST FOR 1985
Send today for your free copy of this informative brochure. The important facts it contains are presented to assist you in a scientific approach to plant-site selection.

SANTA CLARA COUNTY • California

GREATER SAN JOSE CHAMBER OF COMMERCE
DEPT. 1A, San Jose 13, California

YREKA—4,759
INTER-COUNTIES C. OF C., OF NORTHERN CALIFORNIA, Harry Crebbin, Secy., City Hall.
PETERS TRUCK LINES, Walter F. Peters, 422 Jackson St.
YUBA CITY—11,507 — SUTTER CTY.-YUBA CITY C. OF C., Dan I. Davis, Exec. Mgr., 610 Plumas St.

COLORADO

Assistance with reviewing, correcting and updating the listings for Colorado has been generously provided by the staff of the State Advertising and Publicity Committee, Lewis R. Cobb, Executive Director.

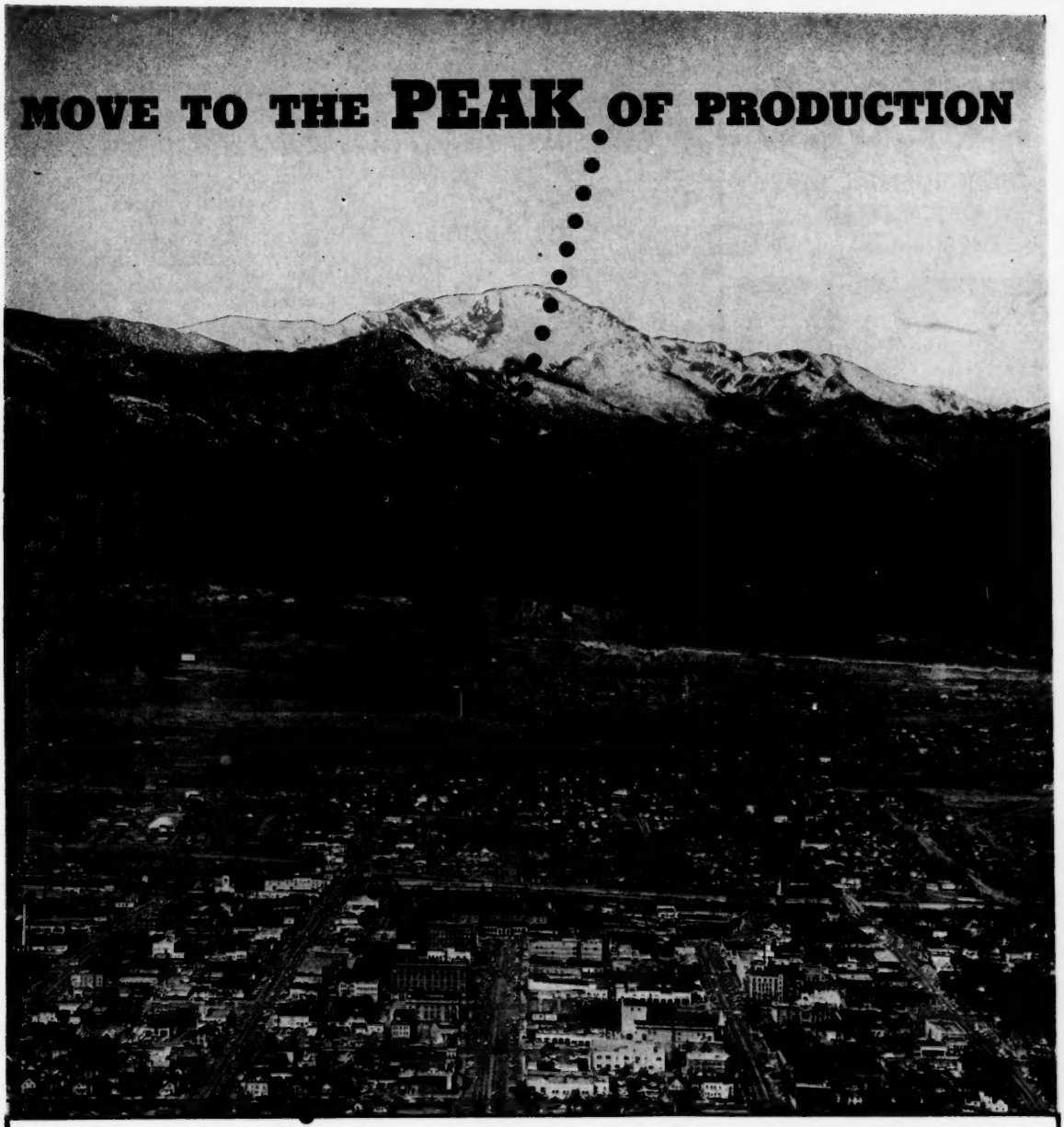
AKRON
AKRON C. OF C., Matthew J. Galard.
AKRON BUS. RESEARCH COMMITTEE, George E. Hamblin, Chm.
ALAMOSA—6,205 — ALAMOSA CTY. C. OF C., Walter S. Lowe, Pres.
ANTONITO — ANTONITO C. OF C., Dr. George R. Davis, Pres.
ARTESIA — ARTESIA CHAMBER SERVICE, L. L. Carlisle, Pres.
ARVADA—19,242
ARVADA C. OF C., Mr. Jack Sanders, Pres.
RALPH E. ASHTON, 7319 Grant Pl.
ASPEN — ASPEN C. OF C., Waddill Catchings, Jr.
***AURORA—48,548** — AURORA C. OF C., Robert M. Middleton, Pres.
BERTHOUD — BERTHOUD C. OF C., Elmer Carter, Pres.
***BOULDER—37,718**
BOULDER C. OF C., F. W. Reich, Mgr., 1233 Spruce.
BOULDER IND. PARK, Boulder C. of C., 1233 Spruce.
MT. STATES ASSN., F. W. Reich, Secy.
RENWEN IND. PARK, Vergyl N. Reynolds, Box 266.

SEND FOR FREE EXECUTIVE PORTFOLIO "INDUSTRIAL COLORADO." Newly completed 9-booklet portfolio on Colorado's industrial sites, assets, opportunities and weekend vacation wonderland. *All inquiries held confidential.*

COLORADO
DEPARTMENT OF DEVELOPMENT
67 State Capitol **Denver 2, Colorado**

BRIGHTON—7,055
BRIGHTON C. OF C., Don Olson, Mgr.
BRIGHTON IND. DEV. CORP., % C. of C.
BROOMFIELD—4,535 — JEFFERSON CNTY. AIRPORT IND. PARK, Robert B. Cormack, Dir., 10200 W. 20th Ave.
BRUSH—3,621 — BRUSH C. OF C., Dr. P. R. Hildebrand, Pres.
BUENA VISTA — BUENA VISTA C. OF C., Charles Herrle, Pres.
BURLINGTON — BURLINGTON C. OF C., E. H. Scales, Secy.
BYERS — BYERS COMMERCIAL ASSN., A. R. Stringer, Pres.
CANON—8,973 — CANON CITY C. OF C., Mrs. Pauline Bryan, Mgr., Mun. Bldg.
CARBONDALE — COMMUNITY C. OF C., Walter W. Roberts.
CASTLE ROCK — CASTLE ROCK C. OF C., Russell Walker, Pres.
CENTER — CENTER AREA C. OF C., Ross B. Campbell, Pres.
CENTRAL CITY — CENTRAL CITY BUSINESS MEN'S ASSN., Clifford Parson, Secy.
***COLORADO SPRINGS—70,194**
ALEXANDER CONST. CO., Robert E. Alexander, Pres., 2801 E. Pikes Peak Ave.
COLORADO SPRINGS C. OF C., O. Donald Olson, Pres., Midland Bldg.
COLORADO SPRINGS IND. FOUNDATION, Wm. E. Carraway, Secy.-Mgr., 112½ E. Pikes Peak Ave.
HILL REALTY & INVEST. CO., Guss D. Hill, 7 N. Cascade Ave.
HOLLAND IND. CENTER, James H. Sinton, V. Pres., Box 201.
OAKVIEW DEVELOPMENT CO., Karl F. Andrews, Gen. Mgr., 404 Miners Exchange Bldg.
PIKES PEAK IND. PARK, Colo. Springs Ind. Found., 112 E. Pikes Peak Ave.
REALTORS IND. GROUP, L. M. Larson, Chm., 1201 N. Weber St.
CORTEZ—6,764 — CORTEZ C. OF C., W. R. Hutchinson, Pres., P. O. Box 968.
CRAIG—3,984 — CRAIG C. OF C., Ersel Deakins, Pres.
CRIPPLE CREEK — CRIPPLE CREEK C. OF C., Richard W. Johnson, Pres.
DEL NOTRE — DEL NORTE C. OF C. John Reason, Pres.
DELORES — DELORES C. OF C., Mrs. Mary Akin, Secy.
DELTA—3,832 — DELTA C. OF C., John B. Core, Pres., Box 141.
***DENVER—493,887**
AMBROSE-WILLIAMS & CO., Mr. E. W. Ambrose, Rltr., 1740 Broadway.
CARL E. BERG, IND. CONS., Carl E. Berg, 641 Equitable Building.
COLO. DEPT. OF DEV., Lewis R. Cobb, Exec. Dir., State Capitol Bldg.
COLORADO STATE C. OF C., Howard N. Yates, Ex. V. P., 1036 Grant.
DENVER C. OF C., John C. Davis III, Pres., 1301 Welton St.
DENVER CHICAGO TRUCKING CO., INC., Kenneth Maguire, V. P. of Sales, 45th & Jackson St.
DENVER & RIO GRANDE WEST. RR CO., R. C. Cavness, Dir. of I. D., 1531 Stout St.
DENVER UNITED STATES NAT'L. BANK, John C. Mitchell, V. P., Denver U. S. National Center.
DIV. OF RESOURCES COMMUNITY DEV. COLO. STATE EMPLOYMENT SERVICE, Dwight E. Neill, Dir., 1210 Sherman St.
HAYDEN REALTY, John O. Hayden, Pres., 209 Mercantile Bldg.
INDUSTRIES FOR JEFFERSON COUNTY, INC., Carl E. Berg, Exec. Dir., 641 Equitable Bldg.
NAVAJO FREIGHT LINES, O. K. Hargraves, Dir. of Sales, 12055 Platte River Dr.
PUBLIC SERVICE CO. OF COLORADO, Gordon Parker, Dir. Area Dev., 900 15th St.
SANTA FE IND. PROPERTY, R. M. Spahr, Gen. Freight Agt., 518-17th St., Rm. 250.
VAN SCHAACK & CO., Mr. E. Sanford Gregory, 624 - 27th St.
RUSS WEHNER RLTY. CO., 4649 E. Colfax Ave.
DOVE CREEK — DOVE CREEK C. OF C., Jack Feiffer, Pres.
DURANGO—10,530 — DURANGO C. OF C., J. M. Schlageter, Pres., Box 1311.
EADS — EADS C. OF C., James C. Lavelle, Pres.
EAGLE — EAGLE C. OF C., Ross E. Chambers, Pres.
EAST JEFFERSON COUNTY — EAST JEFFERSON CTY. C. OF C., Gale Sellens, Pres.
ELIZABETH — ELIZABETH C. OF C., Elsa Williams, Secy.
ENGLEWOOD—33,398
COLORADO CENTRAL POWER CO., 3740 S. Broadway.
ENGLEWOOD C. OF C., Robert F. Downing, Mgr., 180 W. Girard Ave.
ESTES PARK — ESTES PARK C. OF C., Dallas Tanton, Pres.
EVERGREEN — EVERGREEN C. OF C., Dan Rock, Pres.
FAIRPLAY — FAIRPLAY C. OF C., Nels Nelson, Secy.
FLORENCE—2,821 — FLORENCE C. OF C., Warren E. Brown, Pres., 100½ E. Main.
***FORT COLLINS—25,027**
FORT COLLINS C. OF C., James R. Lane, Mgr.
FT. COLLINS IND. FUND, INC., J. R. Lane, Secy.
FORT LUPTON — Fort Lupton C. OF C., R. W. Whyte, Secy., Box 301.
***FORT MORGAN—7,379**
FORT MORGAN C. OF C., Donald L. Macy, Pres., 403 Main St.
FT. MORGAN IND. FOUNDATION, J. H. Roberts, Ex Secy., 403 Main St., Drawer 511.
FOWLER — FOWLER C. OF C., Herbert A. Shannon, Pres.
FRUITA — FRUITA C. OF C., Ruby M. Luton, Secy.
GEORGETOWN — GEORGETOWN CIVIC ASSN., INC., Paul Pewterbaugh, Pres.
***GLENWOOD SPRINGS—3,637** — GLENWOOD SPRINGS C. OF C., Robert W. Veltus, Pres.
GOLDEN—7,118 — GOLDEN C. OF C., Lou Landers, Mgr., 1011 Washington.
GRANBY — GRANBY C. OF C., George G. Engel, Jr., Pres.
GRAND JUNCTION—18,694
GRAND JUNCTION C. OF C., Dale J. Hollingsworth, Mgr., 127 N. 4th St.
L. C. NOWLAN, REALTOR, Rm. 49, U. S. Bank Bldg.
GRAND LAKE — GRAND LAKE C. OF C., J. J. MacDonald, Pres.
GRAND VALLEY — GRAND VALLEY C. OF C., Lee Hayward, Secy.
***GREELEY—26,314**
GRTR. GREELEY IMPROVEMENT CO., C. J. Mayer, Secy., 1218-8th Ave.
GREELEY C. OF C., Clinton J. Mayer, Secy.
HOME LIGHT & POWER CO., 810 Ninth St.
GUNNISON—3,477 — GUNNISON CO. C. OF C., E. Martin Hatcher, Pres.
HAXTUN — HAXTUN COMMERCIAL CLUB, H. B. Radford, Jr., Pres.
HAYDEN — HAYDEN BUSINESS LEAGUE, Woody Gledhill, Chm.
HOLLY — HOLLY COMMERCIAL CLUB, Dwight F. Gaston, Pres.
IDAHO SPRINGS — IDAHO SPRINGS C. OF C., F. R. Andrews, Pres.
JEFFERSON COUNTY — INDUSTRIES FOR JEFF. CO., INC., Ray Frost, Pres.
JOHNSTOWN — JOHNSTOWN COMMUNITY CLUB, A. L. Milburn, Pres.
JULESBURG — JULESBURG C. OF C., L. E. Gerber, Secy.
KIT CARSON — KIT CARSON C. OF C., Wm. Holthus, Secy.
KREMMLING — KREMMLING C. OF C., Wm. E. Holmes, Secy.
LAFAYETTE—2,612 — LAFAYETTE C. OF C., Leslie C. Jones, Secy.
***LA JUNTA—8,026** — LA JUNTA C. OF C., Doyle L. Davison, Mgr., P. O. Box 408.
LAKE CITY — HINSDALE CO. C. OF C., L. C. Ely, Pres.
LAKEWOOD—19,338
EAST JEFFERSON COUNTY C. OF C., Max L. Sauder, Mgr., 1480 Hoyt Street.
INDUSTRIES FOR JEFFERSON CTY., Robert B. Cormack, Ex. Dir., 10200 W. 20th Ave.
LAMAR—7,369
GREATER LAMAR IMPROVEMENT CO.
LAMAR C. OF C., Don Diers, Pres.

***REGISTERED COMMUNITY AUDIT**



The inspirational year round climate and environment in the Pikes Peak Region lead to the maintenance of a happy, highly productive, work force.

Less turnover, absenteeism, and piracy combine with low humidity and an exceptionally high quality of personnel to raise production records and to reduce labor costs. This in turn makes Colorado Springs an ideal location for industries requiring skilled workers or professional personnel.

200 acres in Pikes Peak Industrial Park are available on excellent terms, with all utilities and with access to rail and intrastate highway.

Industrial Brochure will be sent on request.

COLORADO SPRINGS CHAMBER OF COMMERCE

COLORADO SPRINGS INDUSTRIAL FOUNDATION

PLAN ON PUEBLO

THE INDUSTRIAL HEART OF COLORADO

- **PLAN** your new plant in one of the West's Fastest growing cities . . . **PUEBLO!**
- **SITES** are ready at the new Memorial Industrial Park, at the Pueblo Memorial Airport, or on land owned by four major railroads.
- **POPULATION:** 115,260
- **TRADE AREA POPULATION:** 600,000
- **TRANSPORTATION:**
  4 Major railroads
  26 Truck lines
  2 Air lines
- **INDUSTRY:**
  43 Manufacturers
  77 Distributors
  1462 Commercial
- **COMMUNICATIONS:**
  2 Newspapers
  4 Radio Stations
  2 TV Stations
- **GOVERNMENT:**
  Council-Manager
- **CLIMATE:**
  Sunny,
  Low humidity
- **RECREATION:**
  Vacationland 30 minutes away for fishing, hiking, picnicking, swimming.
- **INFORMATION:**
  Complete information available. Contact:

C. L. Thomson, Manager
PUEBLO CHAMBER OF COMMERCE
PUEBLO, COLORADO

LAS ANIMAS—3,402 — LAS ANIMAS-BENT CO. C. OF C., Joe W. Purvis, Pres., 714 Fifth St.
LA VETA — LA VETA C. OF C., Jack Rickards, Pres.
LEADVILLE—4,008 — LEADVILLE C. OF C., Forrest Paulsen, Pres.
LIMON — LIMON C. OF C., James E. Foley, Pres.
LITTLETON—13,670 — LITTLETON C. OF C., Harry D. Cole, Pres.
LONGMONT—11,489 — LONGMONT C. OF C., O. L. Webb, Mgr.
LOUISVILLE — LOUISVILLE C. OF C., Anthony J. Madonna, Secy.
***LOVELAND—9,734**
LOVELAND C. OF C., Robert Collard, Pres., P. O. Box 237.
LOVELAND DEV. FUND, INC., % C. of C.
MANASSA — MANASSA C. OF C., Frank Brady, Pres.
MANCOS — MANCOS C. OF C., Van Willis, Pres.
MANITOU SPRINGS—3,626 — MANITOU SPRINGS C. OF C., Frank Williams, Pres.
MEEKER — MEEKER C. OF C., Frank V. Kennedy, Pres.
MONTE VISTA—3,385 — MONTE VISTA COMMERCIAL CLUB, John H. Beatty, Secy.
MONTROSE—5,044
MONTROSE CTY. C. OF C., Ed Nelson, Mgr.
WESTERN COLORADO POWER CO., 423 Main St.
NORWOOD — NORWOOD C. OF C., Lloyd Davis, Pres.
OAK CREEK — SO. ROUTT CO. C. OF C., Robert Gilbert, Secy.
OLATHE — OLATHE C. OF C., J. R. Hill, Secy.
ORDWAY — ORDWAY C. OF C., Clyde E. Mathews, Secy.
OURAY — OURAY CO. C. OF C., Mrs. Keith Johnson, Pres.
PAGOSA SPRINGS — PAGOSA SPRINGS C. OF C., Lloyd D. Wilson, Pres.
PAONIA — PAONIA C. OF C., Don E. Foster, Pres.
***PUEBLO—91,181**
PUEBLO AIR BASE IND. DISTRICT, % City of Pueblo.
PUEBLO C. OF C., Charles Thomson, Mgr., Star Journal Bldg.
PUEBLO MEMORIAL AIRPORT, Pueblo C. of C., Box 697.
SOUTHERN COLORADO POWER CO., 115 W. Second St.
RANGELY — RANGELY AREA C. OF C., Orlan Fetterolf, Pres.
RIFLE — RIFLE C. OF C., Jack Goodrich, Pres.
***ROCKY FORD—4,929**
GRTR. ROCKY FORD DEV. ASSN.
ROCKY FORD C. OF C., Orville P. Sullivan, Mgr.
SAGUACHE — SAGUACHE C. OF C., Edward Burke, Pres.
SALIDA—4,560
INVESTORS DEVELOPMENT CORP., Ted Jacobs.
SALIDA C. OF C., Vernon H. Cato, Pres., 521 D St.
SANFORD — SANFORD BOOSTER CLUB, Jerry Rasmussen, Secy.
SAN LUIS VALLEY — SAN LUIS VALLEY C. OF C., Harold Brooks, Pres.
SILVERTON — SILVERTON C. OF C., Mrs. Myrt Fullingim, Secy.
SPRINGFIELD — SPRINGFIELD C. OF C., William Moore, Pres.
STEAMBOAT SPRINGS
STEAMBOAT SPRINGS C. OF C., E. Marvin Elkins, Pres.
YAMPA VALLEY DEV. ASSN., Mrs. Dee Richards, Linden Ave.
***STERLING—10,751**
STERLING C. OF C., K. W. Bellrose, Pres., 109½ S. 3rd St.
STERLING IND. PROMOTION FUND, Jerry Pullian, Sec'y.
TELLURIDE — TELLURIDE C. OF C., Arthur Peterson, Pres.
TRINIDAD—10,691 — TRINIDAD - LAS ANIMAS CO. C. OF C., Don W. Flush, Pres., City Hall.
WALSENBURG—5,071
HUERFANO CTY. C. OF C., Ralph H. Faxon.
HUERFANO CO. C. OF C., George B. Dick, Pres.
HUERFANO DEV. CORP., P. O. Box 31.
WHEAT RIDGE—21,619 — STEBBINS INVESTMENT, Raymond H. Stebbins, 6000 W. 32nd Ave.
WILEY — WILEY LIONS CLUB, John Weimer, Jr., Pres.
WINDSOR — WINDSOR C. OF C., Dr. E. D. Kadlub, Pres.
WRAY
WRAY C. OF C., Virgil O. Goddard, Pres.
WRAY COMMERCIAL CLUB, Dr. J. Gordon Hedrick, Pres.
YUMA — YUMA C. OF C., Thos. E. Fitzgerald, Pres.

CONNECTICUT

Assistance with reviewing, correcting and updating the listings for Connecticut has been generously provided by the staff of the Connecticut Development Commission, LeRoy Jones, Managing Director.

ANSONIA—19,819 — ANSONIA IND. DEV. COMM., Mr. John B. Griffiths, % C. OF C.
AVON—5,273 — AVON IND. & BUS. DEV. COMM., John Alsop, Chm.
BERLIN—11,250
BERLIN C. OF C., Robert D. Silsby, Chm. Ind. Dev. Committ., Box 184.
BERLIN INDUSTRIAL COMMISSION, Joseph Doyle, Chm., 78 Crater Lane.
BETHEL 8,200
BETHEL BOARD OF TRADE, Michael Carosella, Secy-Treas.
BETHEL C. OF C., James W. Walters, Exec. Sec.
BLOOMFIELD—13,613
BLOOMFIELD IND. DEV. COMM., Buist M. Anderson, Chm., Gale Rd.
TOWN OF BLOOMFIELD, Preston C. King, Town Mgr., 1 Tunxis Ave.
BRANFORD—16,610 — BRANFORD C. OF C., William J. Rayan, Exec. Dir., Montgomery Parkway.
***BRIDGEPORT—156,748**
BRIDGEPORT C. OF C., J. Baldwin Pearson, Chm., Ind'l. Dev. Comte., Stratfield Hotel.
ELLIS & EDWARDS, Rob't. P. Ellis, Rltr., 679 Fairfield Ave.
NAT'L. TRANSPTN. CO., Allan C. Volk, Jr., Gen. Sls. Mgr., 251 State St. Ext.
BALDWIN PEARSON & CO., INC., RLTY., J. Baldwin Pearson, Pres., 114 State St.
RALPH E. SPRAGUE, RLTR., Investors Mortgage Co., 181 State St.
BRISTOL—45,499
BRISTOL C. OF C., George E. Underwood, Ex. Secy., 222 Main St.
BRISTOL IND. DEV. CORP., Geo. Underwood, Exec. Sec., % Bristol C. of C.
BURLINGTON—2,790 — BURLINGTON IND. DEV. COMMITTEE, M. V. Fields, Chm.
CANAAN — CANAAN DEV. CORP., G. Roger Newkirk, Pres.
CANTON—4,783 — CANTON BUS. & DEV. COMM., Stuart Gillespie, Chm.
CHESHIRE—13,383
CHESHIRE C. OF C., Mrs. Adeline C. Peircy, Ex. Secy.
CHESHIRE DEV. COMM., Carl Lundberg, Chm., 61 Blue Ridge Circle.
CHESTER—2520 —CHESTER IND. DEV. COMM., Stuart Joselyn, Chm.
CLINTON—4166 — CLINTON C. OF C., Arthur H. Hibson, Secy. Ind. Dev. Comm.
COLCHESTER—4648
COLCHESTER DEV. COMSN., Rob't. L. Kiley, Chm.
SCHUSTER'S EXPRESS, INC., Floyd E. Sullivan, Sales Mgr., 48 Norwich Ave.
COS COB — FREDERIC C. WOOD, CONSULTING ENGR., Wood & Sibbert, Cat Rock Road.
COVENTRY—6356 — COVENTRY IND'L. DEV. COMSN., Theodore A. Toedt, Chm., South St.
CROMWELL—6780 — CROMWELL DEV. COMM. & PLANNING BD., Wallace Pierson, Secy.

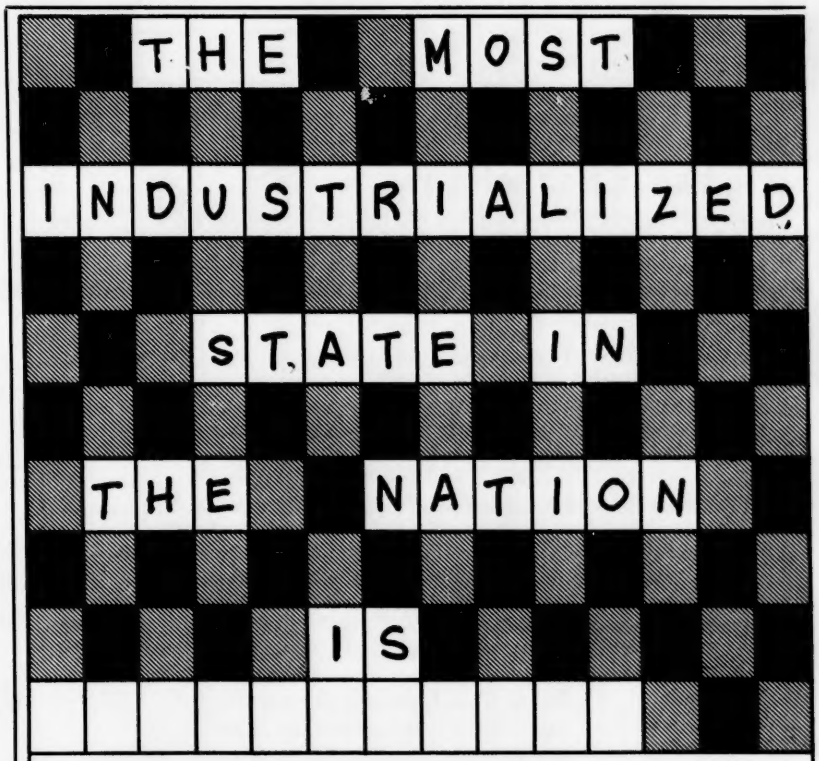
***REGISTERED COMMUNITY AUDIT**

DANBURY—39,382
DANBURY C. OF C., INC., Richard C. Gram, Mgr., 20 West St.
DANBURY IND. CORP., J. S. Pinney, Secy.-Treas., 205 Main St.
DANBURY IND'L. PARK, Seymour Powers, Box 581.
DANIELSON
DANIELSON C. OF C., Leon G. Gauthier, Exec. Sec'y., P. O. Box 686.
DANIELSON IND. FOUNDATION, Lester Fitzpatrick, Pres.
DEEP RIVER—2,968 — DEEP RIVER C. OF C., Curtiss Johnson, Chm. Ind. Dev. Comm.
DERBY—12,132
DERBY BUS. MEN'S ASSN., Michael Petz, Secy.-Treas.
HOUSATONIC PUBLIC SERV. CO., Stuart T. Hotchkiss, Dev. Eng'r., 33 Elizabeth St.
DURHAM—3,096 — DURHAM DEV. COMSN., Richard C. Parmelee, Chm., Hill Rd.
EAST GRANBY
EAST GRANBY IND'L. DEV. COMSN., Rob't. S. Loomis, Chm., Town Hall.
EAST GRANBY IND'L. DEV. COMTE., East Granby C. of C., Gregory Sali, Chm.
EAST HAMPTON—5,403 — EAST HAMPTON C. OF C., Mrs. Stanley G. Warzecha, Jr., Secy.
EAST HARTFORD—43,977
EAST HARTFORD C. OF C., J. J. Hammel, Managing Dir.
E. HARTFORD DEV. COMM., Martin J. O'Meara, Chm., 740 Main St.
EAST HAVEN—21,388 — EAST HAVEN C. OF C., Savino Caponera, Pres., 9 Edgemere Rd.
EAST KILLINGLY — KILLINGLY DEV. COMSN., Alton Aldrich, Chm.
EAST LYME—6,782
EAST LYME C. OF C., George L. Russell, Pres., % Conn. Light & Power Co., 291 Main St. Niantic.
EAST LYME DEV. & IND'L. COMSN., Harold Ames, Chm., Lovers Lane, Flanders.
EAST WINDSOR—7,500 — EAST WINDSOR IND'L. RESCH. COMSN., Ellsworth Rd.
ELLINGTON—5,580 — ELLINGTON DEV. & IND'L. COMSN., Charles B. Brahm, Chm., RFD 1 - Glenwood Rd.
ESSEX—4,057 — ESSEX BUSINESS ASSN., Mrs. Gould Chalker, Secy.
FAIRFIELD—46,183 — FAIRFIELD C. OF C., M. C. McDonald, Ex. Dir., 1433 Post Road.
FARMINGTON—10,813 — FARMINGTON IND. DEV. COMM., Walter Emmons, Chm., 20 Wyndwood Rd.
GILMAN — BOZRAH LIGHT & POWER CO., John M. Civitello, Mgr.
GLASTONBURY—14,497
GLASTONBURY C. OF C., Fred W. Riggs, Chm., Ind. Dev. Comm., 43 Hope Lane.
TOWN OF GLASTONBURY, P. Silvergleid, Dev. & Ind. Commission.
N. GRANBY—4,968 — GRANBY DEV. & IND'L COMSN., W. Howard Zimmer, Chm., Donahue Rd.
GREENWICH—53,793
GEMAR ASSOC., CONS. ENGRS., 74 Greenwich Ave.
GREENWICH C. OF C., Harry L. Nado, Man. Dir., 109 Greenwich Ave.
GROTON—29,937 — GROTON C. OF C., Charles Moore, Chm. Ind. Dev. Comm., 7 Thames St.
GUILFORD—7,913 — GUILFORD C. OF C., Dorothy E. Wells.
HAMDEN—41,056
HAMDEN C. OF C., Malcolm Muirson, Chm., Ind. Dev. Comm.
HAMDEN & N. HAVEN RLTY. CO., Lawrence J. Tartoria, 1993 Whitney Ave.
HARTFORD—162,178
CONN. BANK & TRUST CO., Graham R. Treadway, V. Pres., 803 Main St.
CONN. C. OF C., William B. Cafky, 410 Asylum St.
CONN. DEVELOPMENT COMMISSION, Leroy Jones, Asst. Man. Dir., State Office Bldg.

CONN. LIGHT & POWER CO., Rob't. P. Lee, Area Dev. Mgr., Box 2010.
SEE OUR ADVERTISEMENT ON THIS PAGE

DOW & CONDON, RLTRS., F. Lawrence Dow, 242 Trumbull St.
HARTFORD C. OF C., Arthur J. Lumsden, Ex. V. P., 64 Pearl St.
HARTFORD DEV. COMM., Edgar P. Sloan, Chm., % Conn. Bank & Trust Co., 803 Main St.
HARTFORD ELECTRIC LIGHT CO., Edward R. Cole, 266 Pearl St.
HARTFORD GAS CO., Wm. Cass, Area Dev. Mgr., P. O. Box 1230.
HARTFORD NAT'L. BANK & TRUST CO., Wm. J. Lowry, V. Pres.-Area Dev., 777 Main St.
NATHAN HERRUP, INC., RLTR., 61 Allyn St.
M. G. REALTY CORP., Leonard Greenberg, Pres., 75-77 Windsor St.
DAVID C. MAHONEY, RLTR., 750 Main St.
WOOSTER EXPRESS, INC., Joseph Ravalse, 2921 Main St.
JEWETT CITY — GRISWOLD DEV. COMM., Richard McCusker, Chm., % Rapid City Transit Co.
KENSINGTON — BERLIN BUS. & IND. PLAN. COMMITTEE, Walter Zuk, Chm., 161 Hart St.
BERLIN IND. DEV. COMMITTEE, Dale Johnson, Pres., P. O. Box 207.
GALES FERRY — LEDYARD DEV. COMTE., Kenneth E. Stober, Chm., % Dow Chemical Co.
LITCHFIELD—6,264 — LITCHFIELD IND'L. DEV. COMTE., Lorton Wood, Chm. East St.
LYME — LYME & OLD LYME C. OF C., N. R. Sheffield, Secy., Lyme St.
***MANCHESTER—42,102**
MANCHESTER COMMUNITY DEV. FOUND., INC., John Deme, Pres., 41 Center St.
MANCHESTER C. OF C., John P. Wiet, Ex. V. P.
MANCHESTER DEV. COMMISSION, Richard S. Tibbits, Exec. Dir.
MERIDEN—51,850
CONN. DEV. CREDIT CORP., Brooks Thomas, Mgr., 43½ Colony St.
MERIDEN C. OF C., Llewellyn A. Tobie, Chm., Industrial Dev. Comm.

MIDDLETOWN—33,250
GRTR. MIDDLETOWN C. OF C., Walter Glinski, Mgr., 74 Court St.
MIDDLETOWN IND. CORP., Arthur J. Connell, Pres., 330 Main St.
MIDDLETOWN REDEV. AGENCY, G. Allen Hill, Dir., Municipal Bldg.
MILFORD—41,662
MILFORD C. OF C., C. M. Bartlett, Jr., Exec. Dir., 189 Broad St.
MILFORD IND. DEV. COMMISSION, John N. Foehr, Exec. Secy., Court House Annex.
MONROE—6,402 — MONROE DEV. COMM., J. Wesley Cable, Chm.
MOOSUP — MOOSUP BETTERMENT ASSOCIATION, Harold W. Kramer, Pres.
MYSTIC — MYSTIC C. OF C., Robert V. Squadrito, Exec. Vice Pres.
NAUGATUCK—19,511
NAUGATUCK C. OF C., Chm. Ind. Dev. Comm., 156 Meadow St.
NAUGATUCK IND'L. DEV. COMSN., Philip Rice, Chm.
***NEW BRITAIN—82,201**
MIDDLE ATLANTIC TRANSPTN. CO., Howard C. Loadman, Gen. Sls. & Trf. Mgr., 976 W. Main St.
NEW BRITAIN C. OF C., Bernard G. Kranowitz, Ex. V. P., 24 Washington St.
NEW BRITAIN IND'L. DEV. COMSN., Robert Richards, Chm., 60 Elton St.
NEW HARTFORD—3,033 — NEW HARTFORD IND'L. & DEV. COMSN., Arthur F. Litin, Chm., Main St.
NEW HAVEN—152,048
ADLEY EXPRESS CO., Martin W. Dunne, Gen. Sls. Mgr., 216 Crown St.
WM. T. BEAZLEY CO., John V. Beazley, Rltr., 70 Elm St.
AMOS G. HEWITT, RLTR., 205 Church St.
NEW HAVEN C. OF C., W. A. Johnson, Exec. V. P., 152 Temple St.
NEW HAVEN CITIZENS ACTION COMM., Lucius R. Rowe, Chm., Southern New England Tel. Co.
QUINNIPIAC VALLEY DEV. CORP., Eben Haskell, Chm., 177 Church St.
UNITED ILLUMINATING CO., George W. Heston, Area Dev. Consultant, 80 Temple St.



ANSWER ON REQUEST:

The Connecticut Light and Power Company, Area Development Department, P. O. Box 2010, Hartford 1, Connecticut. Telephone: Area Code 203, Newington MOhawk 6-2431.

NEWINGTON—17,664
NEWINGTON C. OF C., Harry Holland, Chm., Ind. Dev. Comm.
NEWINGTON DEV. COMSN., Harry R. Holland, Jr., Chm., 3 Homecrest St.
NEW LONDON—34,182
COMMISSIONERS OF STEAMSHIP TERMINALS, Jos. S. Rosenthal, Engr.-Secy., State Pier.
GRTR. NEW LONDON C. OF C., M. Ginther, Exec. V. P., 281 State St.
NEW LONDON IND. DEV. COMM., Wilson Highmore, Chm., 31 Union St.
SOUTHEASTERN CONNECTICUT IND. DEV. COMM., Marshall Ginther, Ex. V. P., 281 State St.
NEW MILFORD—8,318 — NEW MILFORD C. OF C., E. Wiehl, Chm. Ind. Dev. Comm., 16 Grove St.
NORTH BRANFORD—6,771 — NORTH BRANFORD IND'L. DEV. COMTE., Arthur B. Richardson, Chm., Town Hall
N. GRANBY — GRANBY DEV. & IND. COMM., W. Howard Zimmer, Donahue Rd.
NORTH HAVEN—15,935 — McFARLAND TRANSPTN. CO., Joseph G. McFarland, Jr., 15 Middletown Avenue.
NORWALK—67,775 — NORWALK C. OF C., Sherwood H. Prothero, Ex. V. P., 520 West Avenue.
NORWICH—38,506
EASTERN CONNECTICUT FORWARD, INC., Frank Sussler, Box 214.
NORWICH C. OF C., Frank E. Dixon, Exec. Vice Pres., 329 Main St.
NORWICH IND'L. DEV. COMTE., Norwich C. of C., Leslie Beebe, Chm., 329 Main St.
ORANGE—8,547 — ORANGE IND'L. DEV. COMSN., Harley J. Hiscock, Chm. % Fuller-Merriam Co.
PLAINFIELD—8,884 — PLAINFIELD DEV. ASSOC., INC., Raymond E. Mercier, Pres.
PLAINVILLE—13,149
PLAINVILLE C. OF C., Edw. J. Lyer, Pres., Whiting St.
PLAINVILLE MUN. DEV. & IND. COMM., Herman Papenforth, Chm., 30 Roberts St.
PORTLAND—7,496 — PORTLAND DEV. & IND'L. COMSN., James Weir, Chm., 151 High St.

PUTNAM—8,412
PUTNAM AREA C. OF C., Benjamin W. Tuber, Pres.
PUTNAM AREA FOUNDATION, Sidney Fisher, Chm., P. O. Box 489
PUTNAM DEV. COORD. COMM., William L. St. Onge, Chm., 80 Main St.
ROCKVILLE
GILBERTVILLE TRUCKING CO., INC., Kenneth Nelson, Pres., P. O. Box 356.
ROCKVILLE AREA C. OF C., James C. Salto, Exec. Sec'y., P. O. Box 158.
ROCKVILLE IND. DEV. COUNCIL, Seabury Lewis, Pres., % Sou. New England Telephone Co.
ROCKVILLE INDUSTRIAL FOUNDATION, John Sweeny, President, % Rockville Journal.
ROCKVILLE-VERNON IND'L. COMTE., Rockville Area C. of C., Frank Gregory, Chm., 3 Park St.
ROCKY HILL—7,404 — ROCKY HILL DEV. COMM., Richard J. Conway, Chm., 10 Stephney Circle.
SEYMOUR—10,100
SEYMOUR C. OF C., Norman C. Sargeant, Sec'y.-Treas., 3 Bank St.
SEYMOUR IND'L. COMSN., John M. Dziadik, Chm., 6 French St.
SHELTON—18,190
DERBY-SHELTON BOARD OF TRADE, Wm. F. Miller, Secy.-Treas., P. O. Box 347.
SHELTON IND'L. COMSN., Richard J. Nowakowski, Chm., 24 Huntington St.
SIMSBURY—10,138 — SIMSBURY IND'L. DEV. COMSN., Charles Hoffman, Chm., 11 Westwood Dr.
SOMERS—3,702 — SOMERS C. OF C., Paul Monstello, Ind. Dev. Comm.
SOUTHINGTON—22,797
SOUTHINGTON C. OF C., Thomas E. Pritchard, Ex. Secy.
SOUTHINGTON IND'Y & DEV. COMSN., Town Hall.
S. WINDSOR—9,460 — S. WINDSOR IND. DEV. COMM., Gary Kains, Chm., RFD.
STAFFORD SPRINGS—7,476
STAFFORD IND'L. FOUNDATION CO., Ronald Argenta, Pres., Box 182.
STAFFORD SPRINGS C. OF C., Lee Houle, Pres., Box 182.
STAMFORD—92,713
R. S. ARIES & ASSOC., C. J. Harman, 225 Greenwich Ave.
FIRST STAMFORD CORP., Jesse Hartman, Pres., 83 Morgan St.
PIERSON & SMITH RLTY., Samuel Fiske Pierson, 67 Broad St.
STAMFORD C. OF C., Arthur G. Norman, Ex. Secy.
STERLING — STERLING DEV. COMTE., Frank J. Mitchell, Chm.
STONINGTON—13,969 — STONINGTON IND'L. DEV. COMTE., Howard F. Crouch, Chm., Town Hall.
STRATFORD—45,012
STRATFORD C. OF C., John S. Birge, Ex. Secy.
STRATFORD DEV. COMTE., Clyde Richardson, Chm., Town Hall.
SUFFIELD—6,779 — SUFFIELD IND. DEV. COMM., David L. Coffin, Chm.
TERRYVILLE — TERRYVILLE C. OF C., Mrs. Regina Klimas, Ind. Dev. Committee.
THOMASTON—5,850 — THOMASTON BD. OF TRADE, A. J. Voketites, Treas.
THOMPSON—6,217 — THOMPSON DEV. & IND'L. COMSN., John C. Bayer, Chm.
THOMPSONVILLE — ENFIELD IND. DEV. COMM., Thomas Hines, Chm., 175 Pearl St.
TORRINGTON—30,045
TORRINGTON C. OF C., Donald Stacy, Gen'l. Mgr., 93 Main St.
TORRINGTON DEV. CORP., Abraham Temkin, Pres., 38 Water St.
TORRINGTON IND'L. DEV. COMSN., Frank Gillis, Exec. Secy., City Hall.
TRUMBULL—20,379 — TRUMBULL DEV. COMSN., Edward Headford, Chm., Town Hall.
VERNON—16,961 — VERNON IND'L. COMSN., Ernest Kunz, Chm., Box Mountain Dr.
WALLINGFORD—29,920
H. T. SMITH EXPRESS CO., INC., Kenneth S. Mackay, North Colony Rd.
WALLINGFORD C. OF C., Louis Isakson, Secy., 5 N. Main St.
WALLINGFORD IND'L. DEV. COMSN., Eugene Bernard, Chm., 286 Long Hill Rd.
WATERBURY—107,130
COLONIAL TRUST CO., John H. Payne, V. Pres.
GRTR. WATERBURY IND. DEV. CORP., Richard P. Murphy, Pres., P. O. Box 1469.
CHARLES ROSENGARTEN, RLTR., 33 Leavenworth St.
WATERBURY C. OF C., Walter O. Howard, Mgr. Ind'l. Dev., 7 Field St., Box 1469.
WATERFORD—15,391 — WATERFORD IND'L. DEV. COMSN., Dr. Leo Lieberman, Chm., 75 Boston Post Rd.
WATERTOWN—14,837 — WATERTOWN DEV. & IND. COMM., Armand Derouin, Chm., 78 Tower Rd., Oakville.
WESTBROOK
WESTBROOK C. OF C., John A. Burdick, Pres.
WESTBROOK DEV. COMMITTEE, C. Merrit Carter, Chm., % C. of C.
WEST HARTFORD—62,382
CURTIS M. MIDDLEBROOK, RLTR., 10 N. Main St.
WEST HARTFORD C. OF C., Wm. H. Brennan, Ex. Dir., 1007 Farmington Ave.
WEST HARTFORD DEV. COMM., Paul Mitnick, Chm., 37 Cumberland Rd.
WEST HAVEN—43,002
WEST HAVEN C. OF C., James P. Ortoleva, Exec. Sec'y.
WEST HAVEN DEV. COMSN., Jerome Trichter, Chm., Town Hall.
WESTPORT—20,955
CITIZENS PLAN ASSOC. OF WESTPORT, INC., Guy F. Robbins, M. D. Pres., P. O. Box 107.
BRUCE PAYNE & ASSOC., Bruce Payne, Pres.
WETHERSFIELD—20,561
HARTFORD ELECTRIC LIGHT CO., Edward R. Cole, Area Dev. Dir., Cumberland Rd.
WETHERSFIELD BUSINESSMENS & CIVIC ASSN., Wethersfield C. OF C., Francis Bradley, Chm.
WETHERSFIELD NEW BUSINESS DEV.

UI NOW SERVES 17 TOWNS ALONG

"The Connecticut Shoreline, The Main Line to Opportunity"

Ask us about sites on rail, turnpike, deep water, air terminal, or countryside.

These 17 towns offer the PLUS advantage of Connecticut Living

Ansonia*	Hamden	Shelton*
Bridgeport	Milford	Stratford
Derby*	New Haven	Trumbull
East Haven	North Branford	West Haven
Easton	North Haven	Woodbridge
Fairfield	Orange	

*Expanded service areas as of May 1, 1961

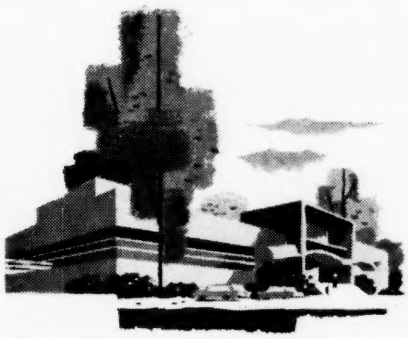
UI

Area Development Department
The United Illuminating Company
80 Temple Street, New Haven, Conn.
SPruce 7-7981

A Tax-Paying, Investor-Owned Electric Utility

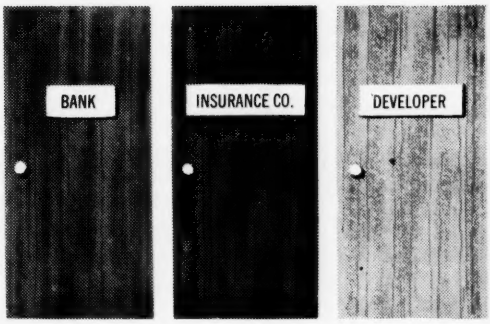
Now you can have everything—

Connecticut and new "FHA-Type" Plant Financing



First mortgages up to 90% of project cost can be insured now by the state.

Buildings may be for manufacturing, warehousing or industrial research.



Plan guarantees mortgages obtained through any private enterprise channel.

Write now for this Free Report on Connecticut's Plant Financing Plan

Thriving Connecticut has grown 42% faster than the United States in the past decade. Now, Connecticut has added "FHA-Type" plant financing through its new Connecticut Industrial Building Commission, giving you every reason to locate in Connecticut. Conserve your capital resources and enjoy the Connecticut way of life. Write now for a free report on Connecticut's financing plan, to the address below.

CONNECTICUT DEVELOPMENT COMMISSION
Room 479, State Office Bldg., Hartford 15, Conn.

COMSN., Elmer S. Watson, Chm., 806 Ridge Rd.
WILLIMANTIC — GRTR. WILLIMANTIC C. OF C., Jack Roan, Chm., Ind. Dev. Comm.
WILTON—8,026 — JOHN C. J. WIRTH, Consulting Management Engr., 382 Danbury Rd.
WINCHESTER—10,496 — WINCHESTER DEV. COMMISSION, Gordon Price, Chm., % Conn. Bank & Trust, 44 Elm St.
WINDSOR—19,467
TOWN OF WINDSOR, R. B. Weiss, Town Mgr., Town Hall.
WINDSOR C. OF C., Frank Parker, Sec'y., 50 Elm St.
WINDSOR IND'L. DEV. COMSN., Rocco Passante, Chm., 153 White Rock Dr.
WINDSOR IND'L., PARK, Cabot, Cabot & Forbes Co., 60 State St., Boston 9, Mass.
WINDSOR LOCKS—11,411
WINDSOR LOCKS C. OF C., E. T. Lajoie Pres., % Lajoie Jewelers, 7½ Spring St.
WINDSOR LOCKS DEV. COMSN., G. M. Montgomery, Chm., % Montgomery Co.
WINSTED
WINSTED AREA IND. FOUNDATION, Milton Dolinsky, Pres.
WINSTED C. OF C., Edward A. Currier, Jr., Pres., Main St.
WINCHESTER DEV. & IND. COMMISSION, G. Gordon Price, Chm., % Conn. Bank & Trust, 44 Elm St.

DELAWARE

Assistance with reviewing, correcting and updating the listings for Delaware has been generously provided by the staff of the State Development Department, Edwin Golin, Director.

DOVER—7,250
DELA. STATE DEV. DEPT., Edwin Golin, Director, 45 The Green.
DOVER C. OF C., Elbert Golder, Mgr., Box 508.
FRANKFORD — FRANKFORD C. OF C., W. E. Wilgus, Secy.
GEORGETOWN — GEORGETOWN C. OF C., Mrs. Constance B. Brown, Secy.
HARRINGTON — HARRINGTON BUS. ASSN., Carrington Burgess, Secy.
MILLSBORO — MILLSBORO C. OF C., Frank J. Smith, Secy.
LAUREL—2,709 — LAUREL C. OF C., Fred L. Phillips, Ex. Secy.
LEWES—3,025 — LEWES C. OF C., Henry P. Marshall, Secy.
MILFORD—5,795
MASTEN TRUCKING CO., INC., W. Price Webb, V. P., Rehoboth Blvd.
MILFORD C. OF C., Robert H. Yerkes, Exec. Secy.
MILTON — MILTON C. OF C., Mrs. Mary Morgen, Secy.
NEWARK—11,404 — NEWARK C. OF C., William J. Warwick, Exec. Secy.
NEW CASTLE—4,469 — NEW CASTLE BD. OF TRADE, Sophie B. Luoma, Secy.
REHOBOTH BEACH — REHOBOTH BEACH C. OF C., Mr. J. C. Stamper, Secy.
SEAFORD—4,430 — SEAFORD C. OF C., Mr. John W. Kindell, Secy.
SMYRNA—3,241 — SMYRNA C. OF C., Arthur Thomas, Secy.
WILMINGTON—95,827
DELAWARE POWER & LIGHT CO., W. A. F. Pyle, Mgr. Power Sales, 600 Market St.
DELAWARE STATE C. OF C., INC., J. Huber Denn, Ind. Comm., 1112-14 King St.
ARNOLD GOLDSBOROUGH, RLTR., 9 E. 12th St.
EMMETT S. HICKMAN CO., RLTR., Mr. Robert E. Hickman, 203 West Ninth St.
WILMINGTON BD. OF HARBOR COMSN., R. Satterthwaite, Jr., Counsel, P. O. Box 1191.
WILMINGTON INDUSTRIAL PARK, INC., Arthur V. Seiler, Pres., 100 S. Justison St.
WILMINGTON MARINE TERMINAL, J. C. Cathcart, Mgr., Box 1191.
WOOLEYHAN TRANSPORT, Roger B. Wooleyhan, Heald St. at City Line.

DISTRICT OF COLUMBIA

WASHINGTON—763,956
AMERICAN TRUCKING ASSOCIATIONS, INC., Walter W. Belson, Dir. of Pub. Rel., 1616 P St., N.W.
ANACOSTIA NAT'L. BANK OF WASH., John M. Harris, Pres., 3850 S. Capitol St.
ASSOCIATION OF AMERICAN RAILROADS, Tom Pickett, V. Pres.
ASSN. OF STATE PLAN. & DEV. AGENCIES, Paul Menk, Ex. V. P., 1130-17th St., N. W.
BOOZ, ALLEN & HAMILTON, James L. Allen, 1625 Eye St., N. W.
CARR, INC., 1010 Vermont Ave.
C. OF C. OF THE U. S., Arch N. Booth, Ex. V.P., 1615 H St., N. W.
COUNCIL OF STATE C. OF C., Eugene F. Rinta, Res. Dir., 1025 Connecticut Ave.
D. C. REDEV. LAND AGENCY, J. R. Searles, Jr., Ex. Dir., 685 Maine Ave., S.W.
THE FIRST NAT'L. BANK OF WASH., A. Scott Offutt, Pres., 1333 G Street, N.W.
WILLIAM G. FRIEDRICH, Consulting Economist & Engr., 2122 Massachusetts Ave., N. W.
HAMMER & CO., ASSOCIATES, Robert Gladstone, 1518 K Street, N. W.
IND. MART OF WASHINGTON, Lewis H. Shapiro, 201-5 Tower Bldg.
IND. PLANNING ASSOC., Bertram H. Lindman, Assoc., 5818 Osceola Rd.
HENRY J. KAUFMAN & ASSOC., 1419 H Street, N. W.
ARTHUR D. LITTLE, INC., C. L. Jewett, Mgr., 1625 Eye St., N. W.
SIDNEY Z. MENSH & CO., INC., Sidney Z. Mensh, Pres., 1613 Eye St., N. W.
DOROTHY A. MUNCY, Cons. City Planner, 2801 Quebec St., N. W.
NATIONAL ASSN. OF REAL ESTATE BDS., Chas. T. Stewart, Div. of Public Affairs, 1300 Connecticut Ave., N. W.
POTOMAC ELEC. POWER CO., J. S. Bartlett, Mgr. Area Dev., 929 E. Street, N. W.
PUERTO RICO ECON. DEV. ADM., Pedro Gonzales, Dir., 2210 R. St., N. W.
KURT SALMON ASSOC., INC., Kurt Salmon, 3000 Albemarle St.
SMALL BUSINESS ADMIN., Ernest A. Reisner, Chief, Prod. Assist. Div.
SMITH TRANSFER & STORAGE CO., Arthur Clarendon Smith, Pres., 1313 You St., N. W.
SOCIETY OF IND. REALTORS, F. W. Coleman, III, Ex. V. Pres., 1300 Conn. Ave., N. W.
SOUTHERN RWY. SYSTEM, J. L. Townshend, Asst. V. Pres., Ind. Dev., 15 and K Sts., N. W.
STANFORD RESEARCH INSTITUTE, Ralph Clark, Mgr., 711-14th St., N. W.
TRAFFIC SERVICE CORP., Floyd C. Day, Circ. Dir., 815 Washington Bldg.
URBAN LAND INSTITUTE, Max S. Wehrly, Ex. Dir., 1200-18th St., N. W.
U. S. DEPT. OF COMMERCE, Area Redev. Admin., Victor Roterus, Asst. Admin. Planning & Research.
U. S. DEPT. OF THE INTERIOR, J. N. Lowe, Chief Ind. Dev. Br.
U. S. DEPT. OF LABOR, Bur. of Employment Security, Robert C. Goodwin, Dir.
WASHINGTON BD. OF TRADE, Econ. Dev. Comm., A. E. Baker, Mgr., 1616 K St., N. W.
WASHINGTON GAS LIGHT CO., John H. W. Roper, Area Dev. Cons., 1100 H St., N. W.
WEAVER BROS., INC., RLTY, Rhesa M. Norris, Asst. V. Pres., Washington Bldg.

FLORIDA

Assistance with reviewing, correcting and updating the listings for Florida has been generously provided by the staff of the Florida Development Commission, Wendell Jarrard, Director.

APALACHICOLA—3,099 — APALACHICOLA C. OF C., Mrs. Frances M. Donato, Ex. Secy., H'way 98, Box 39.
APOPKA — APOPKA C. OF C., Harry Dreis, Secy., 308 W. Dixie Hwy.
ARCADIA — DESOTO C. OF C., Abner G. Erickson, Mgr., P. O. Box 149.
ASTATULA — ASTATULA C. OF C., James J. Jackson, Town Clerk.
ASTOR — ASTOR C. OF C., Mrs. Catherine D. Wright, Secy., Box 87.
AUBURNDALE—5,595
AUBURNDALE C. OF C., Clarence E. Williams, Ex. Secy., 410 Magnolia Ave.
FLA. PLANNING & ZONING ASSN., F. H. Bair, Jr., Ex. Secy., 302 Granada.
AVON PARK—6,073
AVON PARK C. OF C., Anna Belle Worden, Mgr., Main St.
HUBBARD BIGGS REALTY, W. W. McFarland.
TED J. WARD, REALTOR, Box 1026.
BARTOW—12,849 — BARTOW C. OF C., C. A. Thompson, Mgr., Box 956.
BELLE GLADE—11,273 — BELLE GLADE C. OF C., Mrs. Edwina C. Young, Ex. Secy., 9 Palm Beach Rd.
BELLEVIEW — BELLEVIEW C. OF C., A. B. Reeves, Secy., P. O. Box 138.
BLOUNTSTOWN — CALHOUN COUNTY C. OF C., William S. Pearce, Mgr., P. O. Box 171.
BOCA GRANDE — BOCA GRANDE ON GASPARILLA ISLAND C. OF C., Margaret N. Fugate, Secy.
BOCA RATON—6,961 — BOCA RATON C. OF C., Edward N. Melvin, Mgr., 2151 N. Fed. Hwy.
BONIFAY — HOLMES CTY. C. OF C., K. D. Rooks, Secy.
BOYNTON BEACH—10,467 — BOYNTON BEACH C. OF C., Howard P. Carrier, Mgr., 717 N. Fed. H'way.
BRADENTON — 19,380
ANNA MARIA ISLAND C. OF C., Mrs. Helen M. Garrett, Secy., Box 705.
FIRST NATIONAL BANK, J. Neal Greening, Pres., Box 1061.
MANATEE CTY. COMM. OF 100, Harold Levering, Ex. Dir., Box 360.
SCHWIND ASSOC. INC., Mr. Harry Lee, Box 1355.
BRANFORD — BRANFORD COMM. DEV. ASSN., Mrs. W. D. Ostoon, Chm.
BROOKVILLE—3,301 — BROOKVILLE C. OF C., Sam C. Peacock, Mgr., Box 333.
BUSHNELL — SUMTER CTY. C. OF C., Mrs. Mable A. Senner, Secy., Box 158.
CALLAHAN — CALLAHAN C. OF C., D. D. Bennett, P. O. Box 128.
CARRABELLE — CARRABELLE C. OF C., Rhyne Williams, Pres.
CHIPLEY—3,159 — WASHINGTON CTY. C. OF C., Chipley City Hall.
***CLEARWATER—34,653**
CLEARWATER C. OF C., O. C. Lockett, Gen. Mgr., 411 Cleveland St.
CLEARWATER COMM. FOR IND. DEV., 411 Cleveland St.
CLEARWATER IND. PARK, Clearwater Ind. Comm., 411 Cleveland St.
HOMER REALTY CO., Lewis H. Homer, 623 Cleveland St.
CLERMONT—3,313 — CLERMONT C. OF C., Barney Prescott, Pres., Box 825.
CLEWISTON—3,114 — CLEWISTON C. OF C., Mrs. Stella Pirkle, Secy., Box 275.
COCOA—12,294
FLORIDA POWER & LIGHT CO., James Breedlove.
GREATER COCOA C. OF C., Mayo Hill, Sec. Treas.
COCOA BEACH—3,475 — GREATER COCOA BEACH C. OF C., R. F. Tinker, Mgr., P. O. Box 787.
CRAWFORDVILLE — WAKULLA CTY C. OF C., B. F. Page, Secy.-Mgr.
CRESCENT CITY — CRESCENT CITY C. OF C., Col. W. R. Meyer, Mgr., S. Summitt St.
CRESTVIEW—7,467
BANK OF CRESTVIEW, Alex Clemmons, Asst. V. P., P. O. Box 5.
CRESTVIEW C. OF C., George Scott, Exec. Secy., Rice Bldg.
CROSS CITY — DIXIE CTY. C. OF C., Miss Barbara Naylor, Secy., P. O. Box 545.
CRYSTAL RIVER — WEST CITRUS CTY. C. OF C., W. W. Byars, P. O. Box 1087.
DADE CITY—4,759
CUMMER IND. PARK, % Grtr. Dade City C. of C., Inc., A. Hanford Eckman, Ind. Coord., Meridian & 77th St.
DADE CITY IND. DEV. COMMISSION, George W. Nikolai.

*REGISTERED COMMUNITY AUDIT

Here's Why Greater Washington Attracts More Science-Oriented Firms

There are many excellent reasons why greater Washington has been selected by almost 200 R & D organizations as the center of their operations.

Both business and human factors contribute to Washington's reputation as the "science-oriented capital of the World."

—Greater Washington has more trained scientific and technical personnel per thousand population than any other metropolitan area in the nation.

It is an advantage to be close to government agencies engaged in research, to have excellent communications, transportation and public utilities.

Human reasons have also enhanced this reputation.

The communities within Greater Washington are well established, stable in every way. Cultural opportunities abound throughout the area. Past and present history center around the nation's capital.

—Private and public schools, colleges and universities are excellent. They provide executives and personnel with opportunity for superior educational facilities for their children.

You are invited to locate permanently in the most permanently promising environment—Greater Washington.

For Information sent in confidence, write to

MR. JOHN H. W. ROPER, AREA DEVELOPMENT CONSULTANT
WASHINGTON GAS LIGHT COMPANY
1100 H Street, N.W., Washington 4, D.C.

Washington Gas Light Company

this Ad is taken from a series inviting industry to West Palm Beach

MINNEAPOLIS-HONEYWELL'S General Manager, W. W. Martenis, says:

"EYE-OPENING!"

"It's really been eye-opening the way our West Palm Beach location has aided us in attracting key technical personnel. And the way all sectors of the business and civic community have cooperated with us in opening up here has been just wonderful."

LANMAN ENGRAVING COMPANY'S President, T. Halter Cunningham, says:

"TREMENDOUS!"

"We make color plates for letterpress and lithography in four plants across the country. Only in West Palm Beach has location proved a tremendous advantage in key personnel recruitment and our air transportation problems here are virtually non-existent."

FRANKLIN SYSTEMS' President, Henry C. Gibson, says:

"SUPERB!"

"West Palm Beach has proven to be superbly suited to our needs. We design and manufacture electronic and electromechanical systems. For that we need top caliber personnel and an unfailing transportation system. We got them both in West Palm Beach plus so much more."

These direct quotations will give you just a few of the many reasons why you should consider West Palm Beach; unexcelled air transportation, available manpower, natural gas, ample electric power, plant sites, all in good supply. The deep water port handles overseas shipping. The climate is delightful. The off-hour diversions are splendid and plentiful. Think about your plant in West Palm Beach.

WEST PALM BEACH

Send for the latest facts and figures. Address your inquiry, in confidence, to: J. K. ROBERTS, Chairman
Committee of One Hundred
600 North Flagler Drive
West Palm Beach, Florida

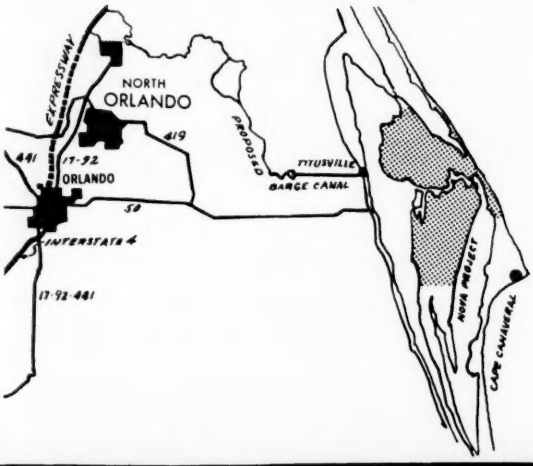
select your site in strategic north orlando

North Orlando, "Florida's Newest City," is now soliciting inquiries from industry for relocation in its 40-acre Industrial Park.

North Orlando is strategically located just one hour away from Cape Canaveral, site of the new NOVA space project, which is bringing new industry and new customers into the already booming Central Florida market.

When you relocate in North Orlando, you enjoy these significant advantages: 1) frontage on Florida State Highway 419, with convenient access to Florida's new expressway systems; 2) on-site sidings for the Atlantic Coast Line Railroad; 3) high, dry, fully developed land, with operating water plant and central sewerage system; 4) a stable, skilled labor supply; 5) particularly attractive zoning, building, and tax advantages; 6) a strategic central location, close to the major industries and major markets of Florida; 7) city and county governments dedicated to growth via industrial expansion.

Today investigate the advantages of relocating your plant, and your employees, in North Orlando—Florida's dynamic new city on the move. Contact Mayor, City of North Orlando, Post Office Box 1B, North Orlando, Florida.

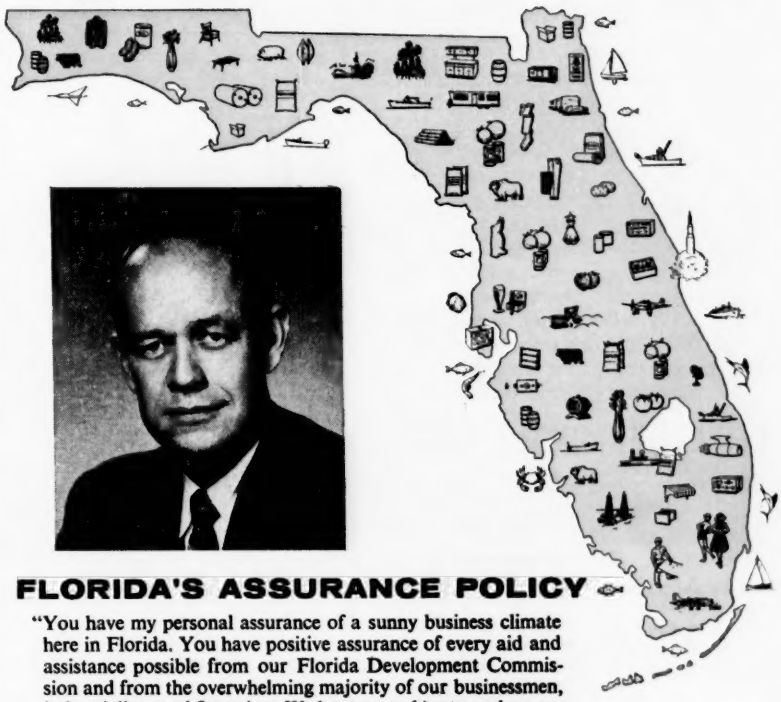


north orlando

THE NORTH ORLANDO COMPANY, INC.
A SUBSIDIARY OF SILVER CREEK PRECISION CORPORATION, BUFFALO, NEW YORK

TAMPA ELECTRIC CO., W. Porter Sargent.
DANIA—7,065 — DANIA C. OF C., G. A. Bennett, Secy.-Mgr., Box 838.
DAVENPORT — DAVENPORT C. OF C., J. E. Woods, Secy., Box 339.
DAYTONA BEACH—37,395
BELLEMEAD DEVELOPMENT CORP., W. R. McElroy, Pres., 420 Seabreeze Blvd.
COMMERCIAL BANK AT DAYTONA BEACH, Henry C. Coleman, Pres., Box 2120.
DAYTONA BEACH AREA COMM. OF 100, Robert H. Miles, Ind. Mgr., P.O. Box 1309.
RUSSELL & AXON, ENGRS., Box 1431.
DEBARY — DEBARY C. OF C., Glenn Smith, Mgr., Box 1.
DEERFIELD BEACH—9,573 — DEERFIELD BEACH C. OF C., Frank G. Parker, Box 923.
DeFUNIAK SPRINGS—5,282
WALTON CTY. C. OF C., Maj. Dennis B. Lumpkin, Secy.-Mgr.
WALTON CTY. DEV. AUTHORITY, John Pentecost, Chm., P. O. Box 512.
DELAND—10,775
DELAND C. OF C., F. E. Breckenridge, Ex. Mgr., P. O. Box 630.
DELAND IND. PARK & AIRPORT C. OF C., C. of C. Bldg., Attn. Comm. of 100.
***DELRAY BEACH—12,230** — DELRAY BEACH C. OF C., Kenneth Ellingsworth, Mgr., Box 1376.
DE SOTO CITY — DE SOTO CITY C. OF C., Box 1235.
DUNDEE — DUNDEE C. OF C., Mrs. Lucille K. Sheehan, Secy., Box 333.
DUNEDIN—8,444 — DUNEDIN C. OF C., Mrs. Vera L. Williamson, Ex. Secy.
DUNNELLON — DUNNELLON C. OF C., Dan Fero, Pres., Box 225.
EDGEWATER — EDGEWATER C. OF C., Mrs. Geo. J. Driskel, Secy., Box 493.
ENGLEWOOD—2,877 — ENGLEWOOD C. OF C., Mrs. Ethel Hill, Ex. Secy.
EUSTIS—6,189 — EUSTIS C. OF C., Richard T. Mullins, Ex. Secy., Orange & Bay.
EVERGLADES — EVERGLADES C. OF C., Paul D. Cooke, Pres.
FERNANDINA BEACH—7,276
FERNANDINA BEACH C. OF C., Lewis Ferreira, Pres., Box 472.
FERNANDINA BEACH DEV. CORP. IND. DIS., Alabama Accpt. Corp., City Hall, P. O. Box 668.
FLAGLER BEACH — FLAGLER BEACH WOMEN'S C. OF C., Mrs. Mabel M. Green, Secy., Box 177.
FORT LAUDERDALE—83,648
BROWARD CTY. PORT AUTHORITY, R. T. Spangler, Port Dir., Port Everglades Station.
BROWARD NAT'L. BANK, Paul E. Basye, Asst. V. Pres., Box 61.
DAVIE C. OF C., Alfred D. Griffin, Sr., Secy., General Delivery, Davie Rural Sta.
FT. LAUDERDALE C. OF C., Richard W. Ward, 208 S.E. 3rd Ave.
MR. CARL G. HARDING, RLTR., 1771 E. Sunrise Blvd.
LAUDERDALE IND. CORP., P. K. Johnston, V. P., 2630 N. W. 19th St.
FORT MEADE—4,014 — FT. MEADE C. OF C., Mrs. Guy Davis, Secy., Box 91.
***FORT MYERS—22,523** — LEE CTY. C. OF C., Donald L. Bottorff, Mgr., Box 1311.
FT. PIERCE—25,256
FT. PIERCE PORT AUTHORITY, C. F. Ordway, Jr., Mgr., Drawer 111.
FT. PIERCE PORT & TERMINAL CO., M. A. Ramsey, Pres., P. O. Box 1372.
FT. PIERCE-ST. LUCIE CTY. C. OF C., Alvin Morland, Mgr., Box 431, Arcade Bldg.
FT. WALTON BEACH—12,147 — BEN HILL AGENCY, Ben Hill, Realtor, 234 Main St.
FROSTPROOF—2,664 — FROSTPROOF C. OF C., Geo. Langford, Secy., Box 352.
GAINESVILLE—29,701 — GAINESVILLE C. OF C., R. H. Finkernagle, Jr., Mgr., P. O. Box 12.
GIBSONTON — GRTR. GIBSONTON C. OF C., Phil J. O'Hara, Secy., Box 385.
GREEN COVE SPRINGS—4,233
CLAY CTY. C. OF C., J. Slater Smith, Acting Secy., 129 Walnut St.
CLAY COUNTY DEV. AUTHORITY, % Clay Cty. C of C.
GULFPORT—9,730 — GULFPORT C. OF C., Mrs. Eleanore Johnson, Secy., Box 5068.

Florida means BUSINESS...



FLORIDA'S ASSURANCE POLICY

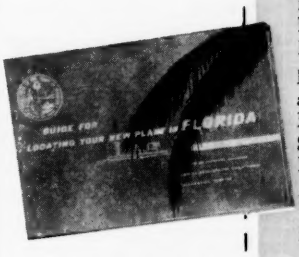
"You have my personal assurance of a sunny business climate here in Florida. You have positive assurance of every aid and assistance possible from our Florida Development Commission and from the overwhelming majority of our businessmen, industrialists, and financiers. We have *everything* to make your large and small enterprise healthy and successful. Write, wire or phone us TODAY. The only thing better than a FLORIDA vacation is having your plant here."

Governor
State of Florida

INVESTIGATE DEBT-FREE

Florida

...A 10 BILLION DOLLAR MARKET



Ask about free film "Profile of Progress"

Mr. Wendell Jarrard, Chairman
FLORIDA DEVELOPMENT COMMISSION
Room 4113A, Tallahassee, Florida

Please send me "Plant Location Guide," containing all the facts about FLORIDA'S opportunities for New Industry, the 10 BILLION DOLLAR CONSUMER MARKET, Labor, Climate, Schools, Natural Resources, Favorable Tax Structure.

Name.....
Firm Name.....
Address.....
City.....Zone.....State.....

FLORIDA FOR CONVENTIONS — Write for free information on Florida's wonderful facilities for your group meeting.

MINNEAPOLIS-HONEYWELL KNOWS THIS INDUSTRIAL SITE IS GREAT

And for the same sound reasons that other leading firms are heading for Lewis Terminals Industrial Park in the heart of the Palm Beaches, Florida. The vital industrial facilities are ready and available . . . air, sea, rail and land transport, utilities, heavy duty roads. Climate? Clear and sunny all year round. No winter worries, less absenteeism, lower maintenance. You'll be in good company here . . . Minneapolis-Honeywell (semiconductor division), Arnold Bakers and Canada Dry Bottling Co. of Florida—to name a few. Skilled labor is plentiful and living conditions are ideal. Shouldn't you consider a move here? You're just two miles from a sporty golf course and some of the world's best fishing. That ought to settle it. May we send you a color brochure?

LEWIS TERMINALS, INC.

P.O. Box 9726,
Riviera Beach Branch
West Palm Beach
AD 58142 (c) (4) Florida

Locate in LAKELAND

In the Center of Industrial Activity

The welcome mat is out for you in bustling, beautiful Lakeland. In the heart of Florida's electronics belt, Lakeland is between Cape Canaveral and MacDill AFB on new Interstate 4. This thriving industrial area has everything you need: excellent sites . . . plenty of skilled labor . . . adequate power and water . . . and ideal living conditions. Get the full story on Lakeland now.

Write, in confidence, to:

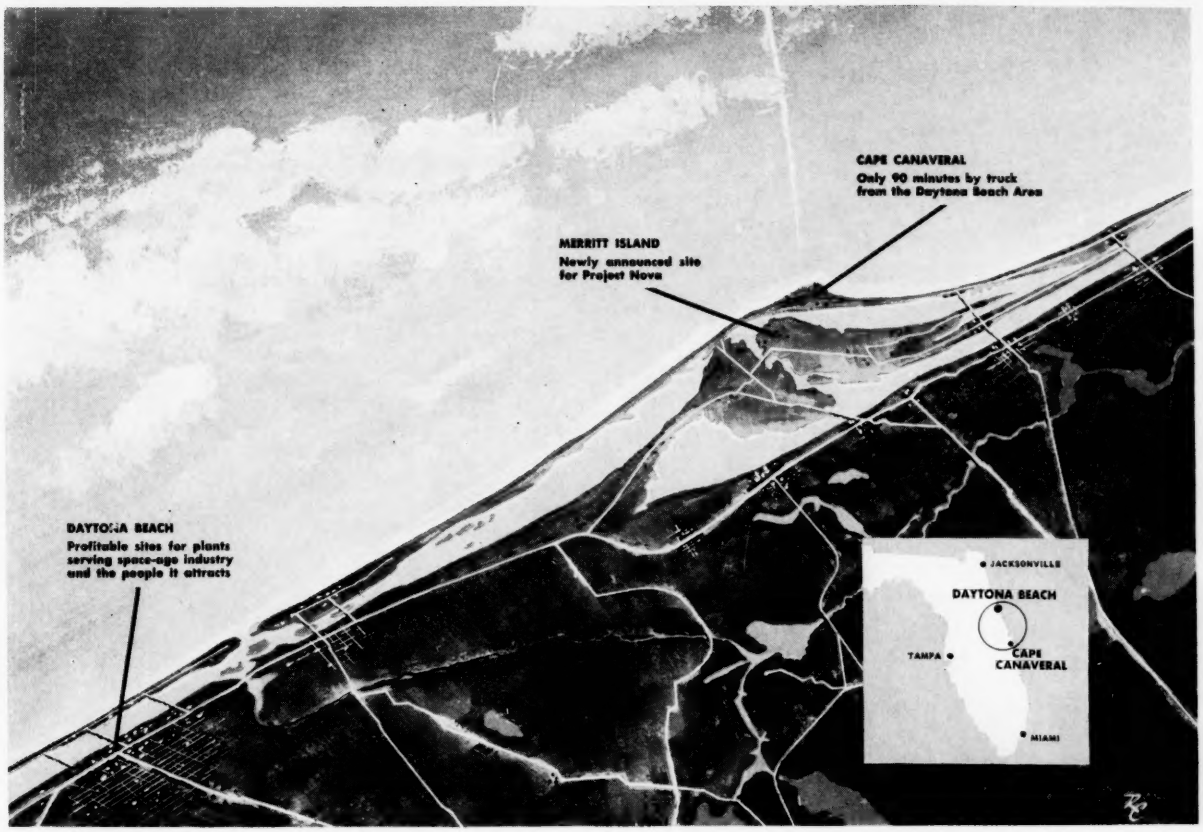
C. B. Myers, Jr., Industrial Chairman
LAKELAND CHAMBER OF COMMERCE

LAKELAND FLORIDA

FLORIDA

HAINES CITY—9,135 — HAINES CITY C. OF C., Woodrow W. Todd, Ex. Mgr., Hinson Ave.
HALLANDALE—10,483 — HALLANDALE C. OF C., Mrs. Jeanette Maracic, Mgr., 100 S. Federal Hwy.
HAWTHORNE — HAWTHORNE C. OF C., Francis B. Watson, Secy.
HIALEAH—66,972 — HIALEAH-MIAMI SPRINGS C. OF C., Verne Barnes, Mgr., Box 577.
HIGH SPRINGS — HIGH SPRINGS C. OF C., Mr. Lou Cloutier, Ex. Secy.
HILLIARD — HILLIARD IND. DEV. COMMITTEE, Russell Johnson, Pres., Carr Bldg.
HOBE SOUND — HOBE SOUND C. OF C., Mrs. G. G. Thomas, Secy.
HOLLYWOOD—35,237
HOLLYWOOD C. OF C., IND. DIV., Wilson Bean, Dir., 204 N. Fed. H'way.
WEST HOLLYWOOD C. OF C., W. O. Cadotte, Mgr., 1712 S. S. Rd-7.
HOMESTEAD—9,152 — REDLAND DIST. C. OF C., Merl Young, Mgr., 10 S. Flagler.
HORSESHOE BEACH — HORSESHOE BEACH C. OF C., J. B. Smith.
IMMOKALEE—3,224
IMMOKALEE C. OF C., Stan Wrisley, Secy., Box 574.
IMMOKALEE C. OF C., P. O. Box 574.
INDIAN RIVER CITY— INDIAN RIVER CITY C. OF C., Mrs. R. S. Conley, Secy.
INDIAN ROCKS BEACH — INDIAN ROCKS BEACH C. OF C., Mrs. Katherine Price, Secy., P. O. Box 273.
INDIANTOWN — INDIANTOWN C. OF C., Drawer B.
***JACKSONVILLE—201,030**
ATLANTIC COAST LINE R. R., W. T. Rice, Pres., 500 Water St.
ATLANTIC NAT'L. BANK OF JACKSONVILLE, H. R. Gonzalez, V.P.
BARNETT NAT'L. BANK OF JACKSONVILLE, Harold A. Martin, V. P., West Bay Station.
CITY OF JACKSONVILLE, Municipal Docks & Terminals, Ray W. Gage, Comsr. Pub. Utilities, P. O. Box 3005.
CHAS. E. COMMANDER & CO., IND. RLTR., Chas. E. Commander, Pres., P. O. Box 4130.
DUVAL IND. DEV. CORP., Winthrop Bancroft, Pres., Fla. Title Bldg.
FIFTH & HURON IND. DIST., Sou. Rwy., 15 & K Sts., N. W., Washington 13, D. C.
FLORIDA NATIONAL BANK, R. Erdman Wilson, P. O. Box 720.
FLA. NATIONAL BANK OF JACKSONVILLE, West Bay Annex.
FLA. STATE C. OF C., Harold Colee, V. P., Box 8046.
JACKSONVILLE AREA COMM. OF 100, C. OF C., B. C. McCaffree, Ex. Dir., P. O. Box 329.
KINGS RD. IND. AREA, Sou. Rwy., 15 & K Sts., N. W., Washington 13, D. C.
MERCURY MOTOR EXPRESS, INC., F. T. Stroud, V. P., 137 East Forsyth St.
NUSSBAUM & SONS, Real Estate, 207 Clark Bldg.
MR. R. EUGENE ORR, SIR., Orr & Co., Inc., Lynch Bldg.
R. C. MOTOR LINES, INC., F. J. O'Connor, Sales Mgr., 2800 Laura St.
RYDER TRUCK LINES, INC., T. R. Cheney, Gen. Sales Mgr., P. O. Box 2408.
GEO. W. SIMONS, JR., & CO., CONSLTS., Geo. W. Simons, 401 First Fed. Savings Bldg.
MR. BRYANT B. SKINNER, SIR., Stocton, Whatley, Davin & Co., 100 West Bay St.
W. C. WARRINGTON, RLTR., 703 Consolidated Bldg.
JACKSONVILLE BEACH—12,049 — JACKSONVILLE BEACH C. OF C., H. M. Shelley, Ex. Secy., 124 Pablo Ave., Box 427.
JASPER — JASPER IND. DEV. CORP., John C. Camp, Secy.-Treas., Drawer 31.
JENSEN BEACH
JENSEN BEACH AREA C. OF C., R. W. Walker, Exec. Secy.
ST. LUCIE COUNTY CITIZENS COMM., John A. Stinson, Chm., Box 122.
JUPITER — JUPITER C. OF C., Wm. L. Shinnick, Corres. Secy.
KEYSTONE HEIGHTS—2,969 — KEYSTONE HEIGHTS C. OF C., S. E. McKay, Secy., Box A.
KEY WEST—33,956 — KEY WEST C. OF C., James A. Sumpter, Mgr., Box 511.
KISSIMMEE—6,845
AIRPORT IND. PARK, City of Kissimmee, P. O. Box 532.
KISSIMMEE C. OF C., Paul Sanborn, Mgr.
KISSIMMEE IND. DEV. COMM., Ed. Neid, Chm.
LADY LAKE — LADY LAKE C. OF C., Lillie Mathews, Secy., Box 246.
LAKE ALFRED — LAKE ALFRED C. OF C., W. L. Bradford, Secy., Box 273.
LAKE BUTLER — UNION CTY. C. OF C., Leland R. Brallier.
LAKE CITY—9,465 — LAKE CITY C. OF C., Sam H. Brewer, 30 N. Marion St.
LAKELAND—41,350
ENGLE ELEC. CO., W. E. Engle, Pres., 440 S. Fla. Ave.
LAKELAND C. OF C. IND. DEV. COMM., John M. Bryson, Gen. Mgr., 111 N. Mass. Ave., Box 979.
AGNES MORROW RLTY., Agnes Morrow, 132 Kentucky Ave.
EVERETT H. SORNBERGER, RLTR., 623 Susan, P. O. Box 401.
LAKE MARY — LAKE MARY C. OF C., J. Leon Taylor, Secy., Box 283.
LAKE PLACID — LAKE PLACID C. OF C., M. G. Vogt, Secy.
LAKE WALES—8,346 — GRTR. LAKE WALES C. OF C., John W. Dillin, Mgr., Box 191.
LAKE WORTH—20,758 — LAKE WORTH C. OF C., Fay M. Paul, Exec. Mgr.
LARGO—5,302 — LARGO C. OF C., Owen M. Moss, Ex. Secy., W. Bay Drive.
LEESBURG—11,172
FIRST FED. SAVINGS & LOAN ASSN., Fred E. Briles, Pres., P. O. Box 701.
FIRST NATIONAL BANK, J. Carlisle Rogers, Pres., P. O. Box 430.
LEESBURG C. OF C., Allen Sheftall, Mgr., P. O. Box 571.
LIVE OAK—6,544 — SUWANNEE CTY. C. OF C., E. K. Hamilton, Mgr., P. O. Box 662.
LOCKHART — LOCKHART C. OF C., Box 205.
LONGWOOD — LONGWOOD C. OF C., Mrs. D. J. Screeney, Secy., Box 154.
LYNN HAVEN—3,078 — LYNN HAVEN C. OF C., Stephen J. Farrell, Pres., Box 575.
MACCLENNY—2,671 — BAKER CTY. DEV. COMM., H. V. Griffin, Jr., Chm., P. O. Box 474.
MADEIRA BEACH—3,943 — MADEIRA BEACH C. OF C., Wm. G. Renard, Pres., 398-150th Ave.
MADISON—3,239
MADISON IND. DEV. COMM., Curry Merchant, Jr.
MADISON INDS. INC., Tom F. Livingston, Secy.
MAITLAND—3,570 — MAITLAND C. OF C., Russell Hulbert, Pres., Box 734.
MARATHON — MARATHON C. OF C., Marie F. Wood, Secy.
MARIANNA—7,152
JACKSON CTY. C. OF C., Donal R. Hill, Box 30.
MARIANNA IND. DEV. CORPORATION, Mr. Howard Odom, President, % Marianna C. OF C.
MAYO — LAFAYETTE CTY. DEV. ASSN., Jack Tackett.
McINTOSH — ORANGE LAKE-MCINTOSH C. OF C., Frank Chambers, Secy.
MELBOURNE—11,982 — GRTR. MELBOURNE C. OF C., Chas. L. Heering, Mgr., P. O. Box 433.
***MIAMI—291,688**
ALTERMAN TRANSPORT LINES, INC., Sidney Alterman, P. O. Box 42065.
BELFORD TRUCKING CO., Mr. Westerland, Box 42-357.
MR. S. Z. BENNETT, RLTR., 307 Ainslev Bldg.
CORAL GABLES C. OF C., Ed. Braumel, Mgr., 50 Aragon Ave.
LON WORTH CROW, RLTR., 55 S. W. 8th St.
DADE CTY. DEV. DEPT., Richard A. Welsh, Dir., 345 N. E. 2nd Ave.
OSCAR E. DOOLY, RLTR., Oscar E. Dooly, 616 Ingraham Bldg.
FIRST NAT'L. BANK OF MIAMI, Ernest G. Gearhart, Jr., Asst. Pres., P. O. Box 1-2500.

***REGISTERED COMMUNITY AUDIT**



How expansion at Canaveral makes industry more profitable in Daytona Beach, Florida

Rapid expansion in U. S. missile and space activities marks the *Daytona Beach/Cape Canaveral* area of Florida as a strategic location for profitable plant sites.

A look at projections for the area's growth shows why. Two major reasons for locating your plant in the Daytona Beach area emerge from the statistics.

ITEM: There is a tremendous opportunity to service the aerospace industry from the Daytona Beach area. Plant sites that are less than 90 minutes, by truck, from Cape Canaveral offer excellent access to America's home base for outer space.

And, in this metropolitan Daytona Beach area, opportunities are growing daily for manufacturers who service the space-age industry. A predicted 300% increase in area manufacturing employment by 1970 graphically demonstrates this opportunity.

ITEM: By 1970, space-age expansion in the *Daytona Beach/Cape Canaveral* area will generate more than 403,000 population. This population explosion will provide a bonus consumer market. The area is now capable of serving double the permanent population.

Major industrial growth will be absorbed without harsh or dislocating impact.

Let us help you find a productive site for your plant in this burgeoning market. Whether you supply the needs of astronauts or just plain people, Daytona Beach will be a profitable location for you.

Mr. Robert Miles, Daytona Beach Area Committee of 100, P. O. Box 1309
Chamber of Commerce Building, Section 508, Daytona Beach, Florida

____Please send detailed economic survey of the *Daytona Beach/Cape Canaveral* area.

____Please contact me for a confidential discussion of opportunities for my business in *Daytona Beach/Cape Canaveral.*

Name_____

Title_____ Company_____

Address_____

City_____ State_____

DAYTONA BEACH AREA COMMITTEE OF 100

COOPERATING WITH THE FLORIDA DEVELOPMENT COMMISSION

FIRST RESEARCH CORP., Philip W. Moore, Pres., 2500 S. W. 3rd. Ave.
FLORIDA POWER & LIGHT CO., Mr. D. P. Caldwell, 25 S. E. Second Ave.
GRONER-YOUNGERMAN RLTRS., Wm. H. Groner, 207-209 Pan Amer. Bank Bldg.
K. M. JONES, RLTR., D. W. Webb, Mgr., 639 N. W. 102nd St.
KEYES IND. DEV. CO., Nelson O. Burt, Pres., 234 Biscayne Blvd.
MR. DENZIL P. LIEGEROT, RLTR., 226 Security Trust Bldg., 119 E. Flagler St.
MIAMI BEACH C. OF C., Leonard A. Baker, Gen. Mgr., 1700 Wash. Ave.
MIAMI DADE CNTY C. OF C., G. Kamp, Bus. Dev. Dept., 345 N. E. 2nd Ave.
MIAMI INDUSTRIAL DIST., James M. Albert, Pres., 3140 N. Miami Ave.
MIAMI SHORES C. OF C., Kenneth B. Stucker, 9620 N. E. 2nd Ave.
PORT OF MIAMI, Arthur Darlow, Mgr., 853 Biscayne Blvd.

FLORIDA
DAYTONA BEACH
Industrial Area
Highway, Rail & Water
Large and Small Sites
W. R. McELROY
420 Seabreeze Blvd.
Also
North Carolina, Virginia and New Jersey

PUERTO RICO ECON. DEV. ADM., Guillermo Romanat, Mgr., DuPont Plaza Center, Suite 709-12.
RADER & ASSOC., ENGINEERS, 900 1st. Nat'l. Bank Bldg.
C. H. W. READ, RLTR., Read, Martin & Davidson, 731 Anastasia Ave.
MR. C. V. W. TRICE, JR., SIR, 1406 Congress Bldg.

MIAMI BEACH—63,145 — SURFSIDE C. OF C., Betty Melley, Ex. Secy., 222 - 95th St., Surfside.

MIAMI SPRINGS—11,229 — MIAMI SPRINGS C. OF C., Col. James Edgerton, Secy.-Mgr., 45 Curtiss Parkway.

MIMS — MIMS C. OF C., I. A. Holder, Secy.

MONTICELLO — MONTICELLO-JEFFERSON CTY. C. OF C., Wilson Shepherd, Pres., C. of C. Bldg.

MOORE HAVEN — GLADES CNTY. C. OF C., F. D. Yaun, Pres., U. S. Hwy. 27.

MOUNT DORA—3,756 — MOUNT DORA C. OF C., Mrs. Elizabeth Siess, Ex. Secy.

NAPLES—4,655 — NAPLES - ON - THE GULF C. OF C., David N. Pfaff, Sec.-Mgr., 560 Ninth Street, South.

NARCOOSSEE — NARCOOSSEE C. OF C., Mrs. Marcia Isbell, Secy., Rt. 1, St. Cloud.

NEW PORT RICHEY—3,520 — NEW PORT RICHEY C. OF C., Nancy Unger, Secy. Mgr.

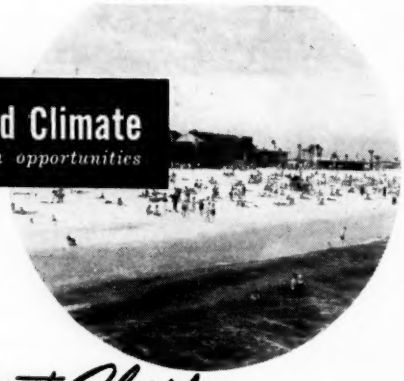
NEW SMYRNA BEACH—8,781 — NEW SMYRNA BEACH C. OF C., Marvin F. Lueck, Box 245.

NEWBERRY — NEWBERRY C. OF C., W. N. Barry, Jr., Secy., Box 175.

NICEVILLE—4,517 — NICEVILLE-VALPARAISO C. OF C., Mrs. Christine Cannon.

NORTH MIAMI—28,708
INTERNATIONAL TRADE MART, Jack Stark, Dir. Publicity, 1400 N. E. 125th St.
NORTH MIAMI BEACH C. OF C., Evelyn B. Desalvo, Secy., Box 219.
NORTH MIAMI C. OF C., Henry I. Baker, Mgr., 13100 W. Dixie H'way.
SUNSHINE STATE IND. PARK, INC., 1400 N. E. 125th St.

Ideal Year 'Round Climate
with matchless recreation opportunities



••• Another Big Reason why industry is moving to Northwest Florida

A rapidly expanding consumer market, an abundant supply of fresh water, lower building costs . . . and of course, the near-perfect year 'round climate — all have contributed to this area's swift industrial rise. Florida is a magic name too, to job seekers . . . the kind of workers which industry wants and needs.

R. B. Latimer, manager of American Cyanamid Company's new 27 million acrylic fiber plant near Pensacola, says a major reason for the choice of this particular location — besides its matchless water supply and the closeness of raw materials and markets — was the ease of attracting competent personnel.

Come on down and see for yourself. Or write us for economic data and plant site information. P. O. Box 1151, Pensacola, Florida.

Gulf Power Company
SERVING NORTHWEST FLORIDA

OCALA—13,598
COMM. OF 100, C. C. Long, Chm.
OCALA-MARION CTY. C. OF C., Jas. C. Hughes, 202 E. Silver Springs Blvd.

OKEECHOBEE—2,947 — OKEECHOBEE C. OF C., Leon Yeilding, Pres., Box 778.

OLDSMAR — OLDSMAR C. OF C., Victor Sellers, Mgr., Box D.

OPA LOCKA—9,810 — OPA LOCKA C. OF C. IND. COMM., Seymour Roth, Pres.

ORLANDO—88,135
HAROLD V. CONDICT, RLTR., Box 1391.
CONWAY C. OF C., Mrs. David J. Brown, Secy., 2704 Conway Rd.
GRTR. ORLANDO C. OF C., H. Stuart Johnson, Ex. Secy., Box 1913.
ORANGE CTY. C. OF C., E. L. Evensen, Secy. Mgr., 1613 Auburn Ave.
ORLANDO IND. BOARD, R. C. Oberdahn, Mgr., City Hall.
ORLANDO IND'L. PARK, % Diversified Services, Inc., Box 3753.
ORLANDO IND. DEV. INC., H. B. Van Dyke, V. Pres., 309 Rutland Bldg.
PINE CASTLE C. OF C., Mrs. W. H. Rackham, Corres. Secy., 1224 Hoffner Ave.
LAKE HOLDEN IND. PARK., J. P. Bartlett, Pres., 711 Magnolia Ave.
UNION PARK C. OF C., Mrs. Wanda Jennings, Secy., Union Park Sta.

ORLOVISTA — ORLOVISTA C. OF C., Frances Bragg, Secy., Box 751.

ORMOND BEACH—8,658 — ORMOND BEACH C. OF C., Mrs. R. Hart, Secy., Box 874.

PAHOKEE—4,709 — Pahokee C. OF C., Mrs. Florrie Nix, Box 115.

PALATKA—11,028 — PUTNAM CTY. C. OF C., G. R. Porter, Pres., P. O. Box 550.

***PALM BEACH—6,055**
PALM BEACH IND'L. PARK, Henry I. Cole.
A. E. & R. F. RAIDLE, RLTRS., Richard B. Branham, Dir. of Dev., 201 Worth Ave.
PALM BEACH PORT AUTHORITY, Joel C. Wilcox, Mgr.
PALM BEACH C. OF C., Lillian T. Tharin, Mgr., 293 S. Lake Dr.

PALMETTO—5,556 — PALMETTO C. OF C., Mrs. G. T. Reagan, Secy., 514 - 8th Ave.

PANAMA CITY—33,275
COMMITTEE OF 100, Milton Folds, Exec. Dir., Box 1850.
GULF POWER CO., B. S. Gordon, Dist. Mgr., Box 730.
PANAMA CITY C. OF C., Harry D. Paulus, Exec. V. P., 411 Jinks Ave.
PANAMA CITY PORT. AUTHORITY, Henry Mack Lewis, Chm., P. O. Box 897.

PENSACOLA—56,752
BOLAND REALTY INC., J. M. Boland, Pres., P. O. Box 1149.
CITY OF PENSACOLA, Churchill Mellen, Cty. Mgr., City Hall.
GULF POWER CO., H. W. Olcott, P. O. Box 1151.
PENSACOLA C. OF C., Waldo S. Carrell, Ex. Dir., 107 E. Romana St.
PENSACOLA PORT AUTHORITY, Philip M. Alvarez, Dir., P. O. Box 889.

PINELLAS PARK—10,848 — PINELLAS PARK C. OF C., Thomas N. Roddenberry, Mgr., 5671 Park Blvd.

PLANT CITY—15,711
E. HILLSBOROUGH CTY. C. OF C., Richard M. Prewitt, Mgr., C. OF C. Bldg.
PLANT CITY DEV. COMMITTEE, INC., R. M. Prewitt, Gen. Mgr., Box 1509.
PLANT CITY IND. CORP., W. A. Liles, Secy., C. of C. Bldg.

POMPANO BEACH—15,992 — GREATER POMPANO BEACH C. OF C., Lyle W. Weaver, Mgr., 2200 Atlantic Blvd.

PORT ORANGE — PORT ORANGE C. OF C., Otis Jarnigan, Mgr., Box 577.

PORT ST. JOE—4,217
PORT ST. JOE C. OF C., S. L. Barke, Mgr., Box 917.
PORT OF PORT ST. JOE, % C. of C., Wm. R. Tapper, Chm. Ind. Dev. Comm.

PUNTA GORDA—3,157 — PUNTA GORDA-CHARLOTTE CTY. C. OF C., F. J. Rooney, Exec. V. P., Box 98, King St.

QUINCY—8,874
QUINCY DEV. CORP., Fred R. Jones, Mgr., Box 389.
QUINCY IND. PROMOTION BD., J. Fisher Williams, Chm., Box 389.

***RIVIERA BEACH—13,046** — LEWIS TERMINALS IND. PARK, Lewis Terminals, Inc., Phillip D. Lewis, V. P., Box 9726.

The John and Mable Ringling Museum of Art is one of the major influences in establishing the cultural character of the Sarasota area.

Background for profits and a richer life

THE CHARACTER OF SARASOTA — friendly, casual, cultural — has been an important influence in bringing to Sarasota County many of the industries now located here.

OLIVER G. LEAR, *President, Sarasota Precision Products, Inc.*, (hydraulic valves for industrial fluid power systems; 32 employees) puts it this way: "We looked over all Florida. We located in Sarasota because it is a delightful place to live — talented employees content with good schools, healthful climate, fine beaches, cultural atmosphere, and low living costs are more important to our business than central geographic location. If the success of your business depends on people, Sarasota has much to offer."

GORDON S. SLOUGHTER, *President, Electro-Mechanical Research, Inc.*, (military and industrial electronics; recently awarded contract for development of the telemetry test system for Dynasoar "Man in Space" Glider; over 600 employees) says: "EMR came to Sarasota for the very reasons that now help us to attract many of the country's top electronic engineers: Sarasota's almost perfect climate, great recreational facilities, casual friendly atmosphere, and cultural character."

The executive heads of other industries make the same points: they felt *pulled* by the atmosphere of Sarasota County. *This combination of assets that makes Sarasota unique may appeal to you as it did to them.*

In economic factors Sarasota provides a highly intelligent adaptable labor pool, attractive wage scales, cooperative city and county governments, good transportation, natural gas. And local taxes are low (there is no state income or inheritance tax). In balance, Sarasota County offers you economic factors as favorable as anywhere. But only Sarasota can give you the unique combination of favorable economic factors *plus* the special qualities that set Sarasota County apart.

If the research, engineering, and skilled-labor components of your products are a high percentage of your total production costs, if you have a high price-to-weight ratio, or if you are in insurance, research or similar fields, we urge your investigation of *unique* Sarasota County for your move or expansion.

Let us send you our fact-filled brochure: *Sarasota — Background for Profits and a Richer Life. Tell us about your company and your needs; then plan a visit to Sarasota to make your own personal, on-the-spot appraisal.*

NOTE: *Another cultural-economic asset will soon further strengthen Sarasota County. As recently reported nationwide in magazines and newspapers,* NEW COLLEGE *(4-year liberal arts and science) will open in 1964.*

unique Sarasota county

LIGHT INDUSTRY COUNCIL

P O Box 5352 / Sarasota, Florida / Phone 958-3780

Next time you're thinking about that expansion or move we'd like to have you

LOOK AT FLORIDA

There are many good locations, but only one is best for you. Many have already discovered that for them

FLORIDA IS BEST

These are the reasons . . . Ideal year-round working and living conditions. Ease of recruiting engineers and highly-skilled technicians.

RAPIDLY-EXPANDING POPULATION

and consumer markets and basically favorable State tax structure.

We'll be happy to help you with plant location surveys covering manpower, markets, plant sites, as well as educational, cultural and other economic factors.

Why not take a

PERSONALLY-CONDUCTED TOUR

to investigate Florida communities and see for yourself.

Send for a set of our

FREE PANORAMIC MAPS

showing Florida from the Gulf of Mexico to the Atlantic Ocean.

For information or assistance write, wire or phone WILLIAM R. PEYTON DIRECTOR OF INDUSTRIAL DEVELOPMENT,

FLORIDA POWER CORPORATION

ST. PETERSBURG, FLORIDA

TEL. 5-2151

FLORIDA

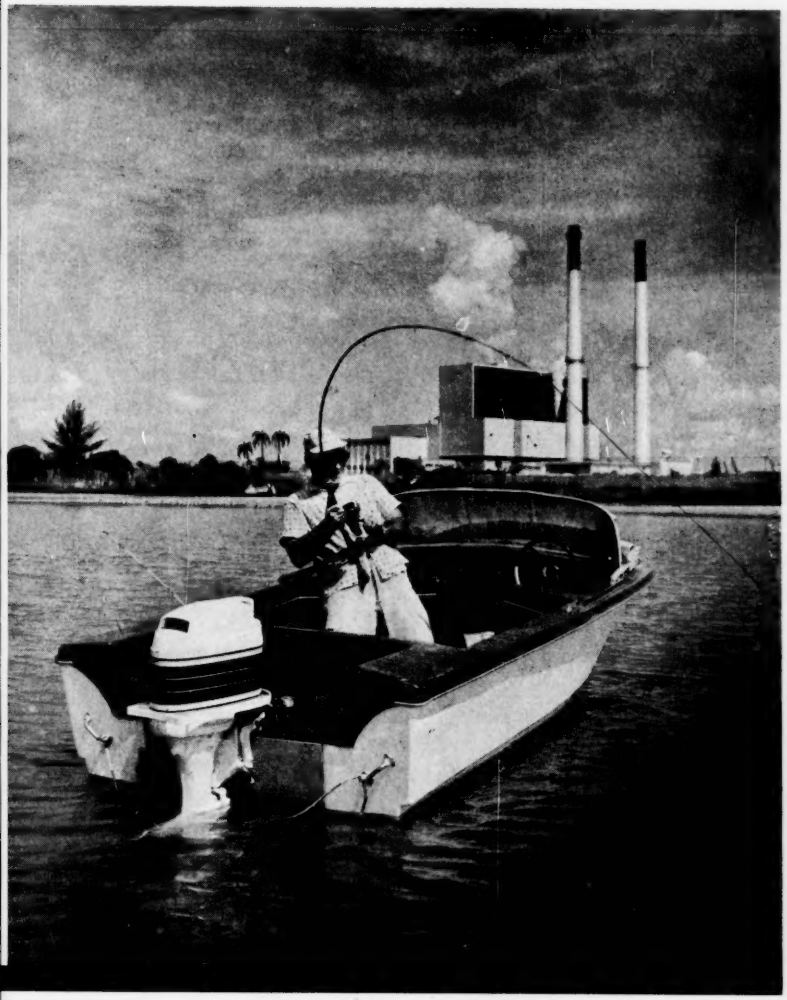
RIVIERA BEACH C. OF C., Mack Yankiver, Exec. Secy., Box 9791.
RUSKIN — RUSKIN C. OF C., Frances Carothers, Secy., Box 601.
SAFETY HARBOR — SAFETY HARBOR C. OF C., Joni Humphrey, Secy., Box 271.
ST. AUGUSTINE—14,734
JAMES A. COLEE AGCY., Wm. H. Robbins, Mgr., Real Est. Sales, 69 King St.
FLA. E. COAST RWY., Ind. Dev. Dept., 21 Aviles St.
ST. AUGUSTINE & ST. JOHNS CTY. C. OF C., H. B. Chitty, Mgr. Box 940.
ST. AUGUSTINE PORT COMSN., L. C. Ringhaver, Chm., P. O. Box 658.
ST. CLOUD—4,353 — ST. CLOUD C. OF C., Mrs. Helen Godwin, Secy., Box 5.
***ST. PETERSBURG—181,298**
FIRST NAT'L. BANK, Mel G. Irwin, V. Pres.
FLA. POWER CORP., A. H. Hines, Jr., Dir. Area Dev. Dept., P. O. Box 4042.
FOLEY-CARTER REALTY, Marshall L. Fawcett.
JOE'S CREEK IND'L. PARK, Elmer J. Krauss, Pres., 3300 Skyway Blvd.
HOUSTON TEXAS GAS & OIL CORP., W. J. Bowen, Pres., Box 10400.
ELMER J. KRAUSS ORGANIZATION, INC., Elmer J. Krauss, Pres., Rltr., 3300 Skyway Blvd.
MADERIA BEACH C. OF C., Virginia Pendley, Secy., 14505 Gulf Blvd.
PINELLAS CTY. C. OF C., Robert E. L. Cone. Ex. V. P., Box 2904.
PINELLAS CTY. IND. COUNCIL, Wm. Castoro, Adm., 2401 - 9th St. N.
ST. PETERSBURG BEACHES C. OF C., Wilson Hubbard, Pres.
St. Petersburg C. OF C., Jack Bryan, Ind. Dir., P. O. Box 1371.
LORIN B. SMITH, REALTOR, 5075 9th St., N.
SANFORD—19,175 — SEMINOLE CTY. C. OF C., John Krider, Mgr., 400 E. 1st. St., Box 1581.
SARASOTA—34,083
LIGHT INDUSTRY COUNCIL, Harry Lee, Exec. Sec., Box 5352.
SARASOTA CTY. C. OF C., Tod Swalm, Mgr., Box 308
SEBRING—6,939 — SEBRING C. OF C., Wm. C. Schaeffer.
SNEADS — SNEADS C. OF C., Obie T. McDaniel, Secy.
SOUTH BAY — SOUTH BAY C. OF C., Dorothy Groves, Ex. Secy., Box 98.
SOUTH MIAMI—9,846 — SOUTH MIAMI C. OF C., H. W. MacDonald, Exec. Secy., 6410 S. W. 80th St.
STARKE—4,806
STARKE-BRADFORD COUNTY C. OF C.
STARKE C. OF C., Mrs. Mirian N. Howe, Mgr.
STUART—4,791
MARTIN CTY. RESOURCES DEV. BD., Jim Burgess, Pres., P. O. Box 747.
STUART C. OF C., Mrs. Rosaleen Murry, Mgr., Box 1107.
SULPHUR SPRINGS — SULPHER SPRINGS C. OF C., Maurice L. Young, Secy.
TALLAHASSEE—48,174
BRINKLEY BROS. REALTORS, Robert B. Brinklev, Box 108.
FLA. PORTS & FOREIGN TRADE COUNCIL, I. P. Pedraza, Exec. Dir., Lambert Bldg.
FLA. STATE COUN. FOR IND. & COMMERCE, Allen Morris, Secy., Box 1049.
FLA. DEV. COMM. IND. DIV., Otto Bruce, Director, Carlton Bldg., East Wing.
TALLAHASSEE C. OF C., Frank Deller, Ex. Mgr., Box 1639.
***TAMPA—247,970**
LESLIE H. BLANK, REALTOR, Trygve B. Johnson, Sales, 204 E. Lafayette.
ROBERT S. CARNES, REALTOR, 217 Franklin St.
CENTRAL TRUCK LINES, INC., Philip J. Meloy, P. O. Box 1411.
COLUMBIA BANK OF YBOR CITY, A. J. Grimaldi, Pres., Box 5086.
W. R. DANIEL, REAL ESTATE & INS., Box 4505.
DREW PARK C. OF C., Trice Bell, Secy., P. O. Box 15015.
EXCHANGE NAT'L. BANK OF TAMPA, Brintnall H. Merchant, V. Pres., P. O. Box 1809.
FIRST NAT'L. BANK OF TAMPA, Warren R. Terrell, Asst. V. Pres., Box 1810.
GRTR. TAMPA C. OF C., Carl D. Brorein, Sr., Head, P. O. Box 420.
JAY HEARIN, INC., REALTORS, Alfred T. Hearin, Pres., 302 Tampa St.
HILLSBOROUGH CTY. PORT AUTHORITY, Jack P. Fitzgerald, Port Dir., P. O. Box 981.
R. C. HILTON, INC., REALTORS, R. C. Hilton, Box 10457.
JOSEPHSON REALTY, M. H. Josephson, 2714 Macdill Ave.
ELIAS I. KELSEY, IND. ENGR., E. I. Kelsey, Prin., 412 Bon Aire Ave., Temple Terr.
KISTNER RLTY. & INS. CO., B. H. G. Kistner, 213 E. Lafayette St.
L. B. McSWAIN, REALTOR, 603 Jackson St.
D. H. OVERMYER IND'L. PARK, D. H. Overmyer Warehouse Co., 404 Caesar St.
PEOPLES GAS SYSTEM, J. W. Owen, Div. Mgr., 215 Tampa St., Box 2562.
PALLARDY-WATROUS, INC., Lee F. Pallardy, Rltr., 206 Madison St., P. O. Box 1952.
DONALD S. RUFF, REALTOR, 3623 Barcelona.
SCHULSTAD & HUFFMAN, INC., RLTRS., J. E. Huffman, Secy.-Treas., 116 E. Lafayette St.
SEABOARD AIR LINE RWY. CO., E. D. Mays, Ex. Gen. Agt., Box 414.
SMOAK BROS. REAL ESTATE, R. M. Smoak, 512 E. Lafayette.
TAMPA ELECTRIC CO., Joe Savarise, Mgr. Ind. Dev. Dept., P. O. Box 111.
TAMPA IND'L. PARK, Grtr. Tampa C. of C. Cmte. of 100, 801 E. Lafayette, P. O. Box 420.
TAMPA MARITIME ASSOC., S. S. Gailard, Pres., P. O. Box 2879.
W. TAMPA C. OF C., Ruben Villademoros, Secy., Box 4347.
WORTH & WORTH, RLTRS., C. Edmund Worth, 602 N. Dale Mabry.
TARPON SPRINGS—6,768 — TARPON SPRINGS C. OF C., Geo. S. Wanless, Mgr., City Hall Bldg.
TAVARES—2,724
LAKE CTY. C. OF C., Karl Lehmann.
TAVARES C. OF C., Patrick L. Crossen, Secy.-Treas., Box 697.
TAVERNIER — UPPER KEYS C. OF C., Mrs. Carolyn V. Cohen, Ex. Secy., Box 256.
TITUSVILLE—6,410
GRTR. TITUSVILLE C. OF C., IND. COMM., L. V. Conrath, Secy.
N. MERRITT ISLAND C. OF C., L. U. Conrath, Mgr., Box 717.
TREASURE ISLAND—3,506 — TREASURE ISLAND C. OF C., Ben Hoover, Acting Mgr., 120 - 108th Ave.
TRENTON — GILCHRIST CTY. C. OF C., Ralph Taylor, Pres.
UMATILLA —UMATILLA C. OF C., Miss Emma Diesem, Secy.
VENICE—3,444 — VENICE AREA C. OF C., Mae V. Wrede, Ex. Secy., Box 937.
VERO BEACH—8,849 — VERO BEACH-INDIAN RIVER C. OF C., John Tippin, Mgr., 1216-21st St.
WABASSO — WABASSO C. OF C., Rev. Geo. S. Owen, Secy.
WARRINGTON—16,752 — WARRINGTON C. OF C., Jeanette S. Smith, Ex. Secy., P. O. Box 4935.
WAUCHULA—3,411 — WAUCHULA & HARDEE CTY. C. OF C., Fred Dennis, Secy.
WEST PALM BEACH—56,208
FLA. PUBLIC UTILITIES CO., J. F. Johnson, Purch. Agnt., 338 Datura St.
PALM BEACH COUNTY RESOURCES DEV. BD., Art Keil, Mgr., Box 107, 311 Guaranty Bldg.
PERINI IND'L. PARK, Perini Westward Dev., Inc., 2669 Okeechobee Rd.
PORT OF PALM BEACH AUTHORITY, Joel C. Wilcox, Port. Dir., P. O. Box 960.
WEST PALM BEACH C. OF C., Charles G. Hays, Mgr., Box 2931.
W. PENSACOLA — W. PENSACOLA C. OF C., Mrs. Kathleen Tatum, Ex. Secy., Box 5336.
WHITE SPRINGS — WHITE SPRINGS C. OF C., Mr. W. B. Feagle, Mgr.

***REGISTERED COMMUNITY AUDIT**

HERE'S WHY ...

Industry prospers in Pinellas County, Florida

Good transportation systems, ample power, an abundance of skilled labor, a built in market, a growing, expanding, prosperous economy and an unsurpassed climate, allowing people more time for sports, outdoor living and recreation More time for the better things of life



FOR SPECIFIC DATA ON WHY INDUSTRY PROSPERS IN

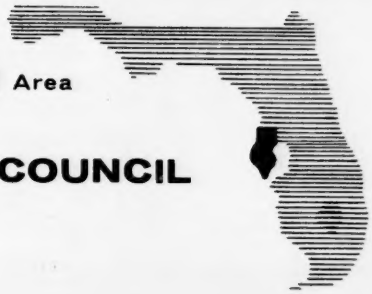
The **ST. PETERSBURG • CLEARWATER** Area

WRITE OR WIRE

PINELLAS COUNTY INDUSTRY COUNCIL

P. O. BOX 13000, DEPT. 13, ST. PETERSBURG, FLORIDA

ALL COMMUNICATIONS CONFIDENTIAL



Florida . . . YES! BUT WHERE?

TWO TOP LOCATIONS ready NOW on Florida's booming West Coast for your business or industry.

CUMMER INDUSTRIAL COMMUNITY

DADE CITY, FLORIDA

- A proven industrial location being developed by successful manufacturers.
- On U.S. 301 north of Dade City.
- Sites from one acre to 1,000 acres.
- Served by SAL and ACL railroads.
- Medical clinic; fire and police protection.
- Abundant water, process steam; waste disposal areas.

JOE'S CREEK INDUSTRIAL PARK

- In the heart of the Golden Triangle (St. Petersburg, Clearwater, Tampa)
- Designed for light industry and service businesses
- 100 acres of professionally developed warehousing and manufacturing sites
- Buy or lease-building, land or both
- Paved streets, natural gas, sewers, abundant water, no city taxes
- Fronting on U.S. Highway 19, adjacent to St. Petersburg City Limits
- Near rail, air terminals, Tampa shipping
- Plentiful labor, good labor relations

write today!

The Elmer J. Krauss Organization Inc.

REALTORS
3300 34th Street North
St. Petersburg, Florida
HEmlock 5-2128

FLORIDA-GEORGIA

WILDWOOD
A. M. BARLOW, IND'L. REALTOR, Box 126.
WILDWOOD IND. COMM., A. M. Barlow, Pres., P. O. Box 126.
WILLISTON — WILLISTON DEV. COMM., Ben I. Doerr, Chairman.
WINTER GARDEN—5,513 — WINTER GARDEN C. OF C., Arthur W. Sinclair, Mgr.
WINTER HAVEN—16,277 — WINTER HAVEN C. OF C., Jack McKay, Chm. of Ind. Comm.
WINTER PARK—17,162
FLA. POWER CORP., Z. C. Richardson, Ind. Dev. Engineer, 515 S. Park Ave.
WINTER PARK C. OF C., Phillip F. Gabler, Mgr., 451 Park Ave., S.
YBOR CITY — YBOR CITY C. OF C., Ramon J. Alvarez, Secy., 1811-15th St., Box 5287.
ZEPHYRHILLS—2,887 — ZEPHYRHILLS C. OF C., Mrs. Lela B. Place, Ex. Secy., 629-5th Ave., Box 937.

GEORGIA

Assistance with reviewing, correcting and updating the listings for Georgia has been generously provided by the staff of the Georgia Department of Commerce, Jack L. Minter, Director.

ABBEVILLE — ABBEVILLE DEV. ASSN., % C. of C.
ADEL—4,321 — COOK CTY. ENTERPRISES, INC., M. Dale English, Secy.
ALAMO — WHEELER CTY. DEV. CORP., J. R. Chamblee, Box 243.
ALBANY—55,890
ALBANY C. OF C., Walter Brown, Mgr., Ind. Dept., Box 180.
ALBANY, INC., Walter Brown, Mgr. of C. of C.
TURNER CITY CORP., J. D. Whiting, Vice Pres., P. O. Box 244.
ALMA—3,515 — BACON CTY. IND. DEV. ASSN., INC., Nathan Cohen, Pres., 127 W. 12th St.
AMERICUS—13,472
AMERICUS-SUMTER CTY. C. OF C., Jack Gantt, President, 104 Forsyth St.
AMERICUS-SUMTER CTY. DEV. CORP., H. Phil Jones, Pres., Forsyth St.
ASHBURN—3,291
ASHBURN C. OF C., Ind. Comm.
TURNER CTY. C. of C., Mrs. Miriam W. Holmes, Secy., Box 24.
TURNER CTY. ENTERPRISES, INC., Mrs. Miriam Holmes, Secy.
ATHENS—31,355
ATHENS C. OF C., Allen D. Stephenson, Executive Director.
ATHENS IND. DEV. CORP., Box 847.
***ATLANTA—487,455**
ADAMS-CATES CO., REALTORS, Alvin B. Cates, Jr., 201 Hurt Bldg.
AKERS MOTOR LINES, INC., C. Scott Akers, 723 Forrest Rd., N. E.
ALBANY INDUSTRIAL DISTRICT, Central of Georgia Railway Co., 1212 Rhodes-Haverty Bldg.
ATLANTA C. OF C., IND. BUR., Paul W. Miller, Mgr., 1301 Commerce Bldg.
ATLANTA GAS LIGHT CO., Orbie Bostick, Chief Ind'l. Engineer, 243 Peachtree St., N. E., P. O. Box 4569.
ATLANTA-NEW ORLEANS MOTOR FREIGHT CO., B. F. Duncan, Gen. Sales Manager, P. O. Box 1222.
ATLANTA & ST. ANDREWS BAY RWY. CO., J. N. Frazer, Chairman of the Board, 1130 C & S Nat'l. Bank Bldg.
ATLANTA & WEST POINT RAILROAD CO., E. P. Barbre, Gen. Industrial Agent, 4 Hunter St., S. E.
ATLANTIC COAST LINE RAILROAD CO., J. D. Bozard, 270 Peachtree St.
BROWN TRANSPORT CORP., W. M. Hite, Vice Pres.-Sales, P. O. Box 6658 - Station G.
BURDETT REALTY CO., 175 Peachtree St., N. E.
CENTRAL OF GERGIA RWY. CO., H. L. Perkins, Vice Pres., 1212 Rhodes-Haverty Bldg.
CENTRAL INDUSTRIAL DISTRICT, Cen-

When you want to STOP LOOKING — START LOOKING AT QUINCY!

New Industrial Park, rails, streets, utilities, zoned . . . Financing for plant and equipment . . . Good available sites on rails and highways . . . wide-awake, cooperative community receptive to new industry . . . Good City administration, fair taxes . . . Good schools, good churches, good living . . . Established industries* are prosperous industries . . . Ideal center for distributing over southeast . . . Plentiful labor . . . year-round working conditions.

For specific information in confidence:

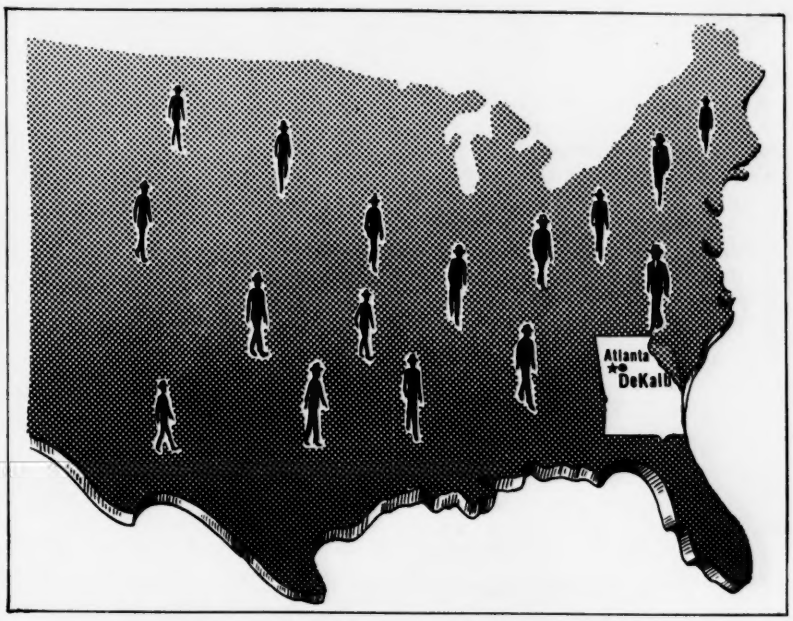
QUINCY DEVELOPMENT CORPORATION
Box 389
QUINCY, FLORIDA

*Cigars, shade-grown tobacco, fullers earth, meat-packing, fourdrinier wire, cabinets, bedroom furniture, campers, crabmeat packing, caskets.

HARRY LEE*
Formerly Executive Director
MANATEE COUNTY COMMITTEE of 100
SARASOTA COUNTY
LIGHT INDUSTRY COUNCIL
Is Now Managing
The Finest Private Industrial Park
On the West Coast of Florida
WRITE-WIRE-PHONE for BROCHURE
DeSoto Industrial Park
Dept ID100 PO BOX 1355
BRADENTON, FLORIDA
Phones: Bradenton — 5-9201
Sarasota — 355-7121
*MEMBER: A.I.D.C. & S.I.D.C.

tral of Georgia Railway Co., 1212 Rhodes-Haverty Bldg.
CHATTAHOOCHEE IND. WAREHOUSES, INC., Ben J. Massell, 40 Pryor St., S. W.
CITIZENS AND SOUTHERN NATIONAL BANK, F. Adrian Norton, Assistant Vice Pres., Industrial Development Dep't. Marietta & Broad Sts.
COLUMBUS INDUSTRIAL DISTRICT, Central of Georgia Railway Co., 1212 Rhodes-Haverty Bldg.
DE FOOR HILLS INDUSTRIAL PARK, De Foor Corp., 515 Plaster Ave., N. E.
DOTHAN INDUSTRIAL DISTRICT, Central of Georgia Rwy. Co., 1212 Rhodes-Haverty Bldg.
DRAPER-OWENS CO., McIver Evans, Exec. Vice Pres., Rltr., 521 Grant Bldg.
EMPIRE INDUSTRIAL SITES, Timothy McCarthy Construction Co., 1785 Cheshire Bridge Rd., N. E.
EXPRESSWAY INDUSTRIAL DISTRICT, Central of Georgia Rwy. Co., 1212 Rhodes-Haverty Bldg.
EXPRESSWAY INDUSTRIAL PARK, McDonough Construction Co. of Ga., 1958 Monroe Drive.
FIRST NATIONAL BANK OF ATLANTA, Robert Dannenbaum, Special Services, P. O. Box 4148.
FULTON INDUSTRIAL DISTRICT, Adams-Cates Co., 201 Hurt Bldg.
FULTON NATIONAL BANK, W. V. Crowley, President, 55 Marietta St., Box 4387.
GEORGIA DEPARTMENT OF COMMERCE, Jack Minter, Director, 100 State Capitol.
GEORGIA & FLORIDA RAILROAD, W. K. Beebe, Director of Development, 801-2 Healey Bldg.
GEORGIA IND. DEV. CORP., R. A. Granville, Pres., P. O. Box 56.
GEORGIA IND. LOCATIONS BUREAU, INC., Richard A. Granville, Pres., 904 William Oliver Bldg.
GA. INST. OF TECH., Ind. Dev. Branch, Eng. Exp. Station, Dr. Kenneth Wagner.
GEORGIA POWER CO., Eugene A. Yates, Jr., Vice President, Box 1719.
GEORGIA STATE C. OF C., Walter Cates, Exec. Vice President, 1200 Commerce Bldg.
HAAS & DODD, REALTORS, Charles D. Wood, P. O. Box 2090.
HAMMER & CO., ASSOCIATES, Philip G. Hammer, 70 Fairlie St., N. W.
IRA H. HARDIN CO., David B. Reed, Mgr. of Dev., 174 Mills St., N. W.
HILL & ADLEY ASSOCIATES, CONSULTANTS, Harry C. Adley, Suite 100, 75 8th St., N. E.
ROBERT M. HOLDER, Real Estate, 512 Atlanta Title Bldg.
MASSELL COS., Ben Massell, Pres., 40 Pryor St., S. W.
D. H. OVERMYER INDUSTRIAL PARK, D. H. Overmyer Warehouse Co., 1435 Hills Place, N. E.
PEACHTREE CORP. OF GEORGIA Peachtree City Developers, Joel H. Cowan, Manager, 404 Palmer Building.
PEACHTREE-PIEDMONT INDUSTRIAL DISTRICT, Southern Railway, W. H. Russell, Gen. Industrial Agent, 401 Southern Rwy. Bldg.
MERCER POOLE, INDUSTRIAL REALTORS, 1115 C.& S. Bank Bldg.
SEABOARD AIRLINE RAILROAD, Joseph J. Cragin, Industrial Agent, 22 Marietta St. - Rm. 1209.
SOUTHERN CO., Harllee Branch, Jr., President, 1330 W. Peachtree, N. W.
SOUTHERN RAILWAY SYSTEM, W. H. Russell, Gen. Industrial Agent, 401 Southern Rwy. Bldg.
TERMINAL TRANSPORT CO., Burton C. Kinney, Vice Pres.-Traffic, 180 Harriet St., S. E.
TRUST COMPANY OF GEORGIA, Allen Douglas, Vice President, Edgewood & Pryor.
U. S. C. OF C., S. E. DIV., Edgar H. Cherry, Mgr., Commerce Bldg.
U. S. DEPT. OF COMMERCE, Atlanta Field Office, 604 Volunteer Bldg., 66 Luckie St., N. W.
WALL REALTY CO., Sharpe D. Wall, 322 Ponce De Leon Ave., N. E.

***AUGUSTA—70,626**
AUGUSTA C. OF C., L. S. Moody, Secy., Mun. Aud., P. O. Box 901.
AUGUSTA COMMITTEE OF 100, Executive Director, 220 Sou. Finance Bldg.



They Chose Greater Atlanta's

DeKALB COUNTY...

Kraft Foods
DuPont Paints
General Foods
Minnesota Mining & Mfg.
Greyhound Lines
(Southeastern Headqtrs.)
Eastman Kodak
Ralston Purina
American-Cyanamid
U. S. Gypsum
General Electric
Lennox Industries
American Home Products Co.
(Boyle Midway Division)
John Deere Co.
Riegel Paper
General Motors *(Buick, Oldsmobile, Pontiac Assembly)*

FIND OUT WHY . . . SEND FOR FREE FACT BOOK

These are some of the outstanding Companies which have chosen Dynamic DeKalb County, Georgia, because it has one of the finest industrial potentials of any region in the southeast.

DeKalb County is a part of the *Metropolitan Atlanta Area* with all the area's industrial, transportation and communication facilities. DeKalb has a good year-round climate, fine schools and churches, shopping centers, good government and all municipal services.

- **Nine choice industrial districts are ready.**
- **Private building financing is available at favorable rates.**
- **Labor is plentiful, relations excellent.**

DOES YOUR EXPANSION PROGRAM HAVE SPECIALIZED NEEDS?

Contact us for *confidential* help in locating the most advantageous site for you. Lease or build, you make the right choice when you choose Dynamic DeKalb.

☐ Please send me DeKalb County Fact Book
☐ Contact me for *confidential* discussion of my company's specialized site problems.

Name_____
Title_____
Company_____
Address_____
City & State_____

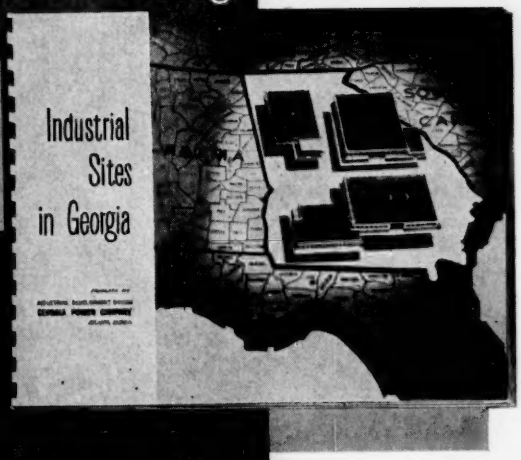
Write, wire or phone
M. WM. BROOME
Industrial Manager
DeKALB COUNTY COMMITTEE OF 100
P. O. DRAWER 759
ATLANTA 22, GEORGIA
TELEPHONE 378-3691

BLANCHARD & CALHOUN REALTY CO., 77 Broad St.
CHARLESTON & WESTERN CAROLINA RWY. CO., Ben H. Brown, Traffic Manager.
GEORGIA & FLORIDA RAILROAD, William K. Beebe, Industrial Dev. Agent, P. O. Box 903.
PATCHEN & ZIMMERMAN ENG. CORP., Joseph Patchen, 525 Telfair St.
AUSTELL — AUSTELL C. OF C., J. K. Jones, Secy.-Treas.
BAINBRIDGE—12,714
BAINBRIDGE STATE DOCKS, Barge Terminal.
BAINBRIDGE-DECATUR CTY. C. OF C., Joe Chance, Mgr., Box 383.
BAINBRIDGE - DECATUR CTY. IND. CORP., Joe Chance, Mgr., West Street.
BALL GROUND — BALL GROUND IND. DEV. CORP., % C. of C.
BARWICK — BARWICK C. OF C., G. M. Whitelaw.
BAXLEY—4,268 — APPLING INDUSTRIES, INC., Frank Lowe, Pres., % C. of C.
BLACKSHEAR
BLACKSHEAR IND. DEV. CORP., % C. of C.
BLACKSHEAR-PIERCE, CTY. C. OF C. Miss Montez Walker, Secy.-Mgr., P. O. Box 47.
BLAIRSVILLE
BLAIRSVILLE INDUSTRIES, INC., L. J. Merritt.
BLAIRSVILLE-UNION CTY. C. OF C., Pat Akins, Secy.-Treas., Box 265.
BLAKELY—3,580
BLAKELY BLDERS. & MFRS., INC., R. D. Grist.
BLAKELY C. OF C., Mr. R. D. Grist, Pres., 16 Court Sq., East.
BRUNSWICK—21,703
BRUNSWICK-GLYNN CTY. C. OF C., Mrs. K. G. Berrie, Secy., P. O. Box 250.
BRUNSWICK PORT AUTHORITY, P. O. Box 1039.
BUCHANAN — BUCHANAN BLDG. CO., % C. of C.
BUENA VISTA — UNION CTY. IMP. & DEV. CORP., Clarke W. Duncan.
CAIRO—7,427
GRADY CTY. C. OF C. IND. DEV. COMMITTEE, Louis A. Powell, Mgr., City Hall, N. Broad St.
GRADY CTY. IND. DEV. CORP., J. Carl Minter, Pres., % Citizens Bank, S. Broad St.
CALHOUN—3,587
CALHOUN-GORDON CTY. C. OF C., R. D. Self, Secy.
GORDON CTY. PROMOTION & DEV. ASSN., % Calhoun C. of C.
CAMILLA—4,753
CAMILLA C. OF C., B. T. Burson, Pres.
GRTR. CAMILLA, INC., B. T. Burson, Pres.
CARROLLTON—10,973
CARROLL CTY. DEV. CORP., Woodfin Cole, Pres., Box 77.
CARROLLTON C. OF C., P. O. Box 77.
***CARTERSVILLE—8,668**
CARTERSVILLE-BARTOW CTY. C. OF C., Mrs. W. G. Bedford, Secy., Box 31.
CARTERSVILLE INDUSTRIES, INC., David Tillman, Pres., % C. of C.
CAVE SPRING — CAVE SPRING IND. & DEV. ASSN., INC., Dewell Lindsay, % C. of C.
CEDARTOWN—9,340
CEDARTOWN C. OF C., Alton V. Foster, Mgr., 21 North Main St.
CEDARTOWN IND. DEV. CORP., % C. of C.
CHATSWORTH — CHATSWORTH INDUSTRIES, INC., R. E. Chambers.
CHIPLEY — CHIPLEY C. OF C., Newt Askew, Secy.
CLARKESVILLE — CLARKESVILLE IMPR. ASSN., Randolph Reeves, Pres.
CLAXTON—2,672
CLAXTON-EVANS DEV. CORP., W. L. Adams.
EVANS CTY. C. OF C., R. E. L. Major, Box 62.
CLAYTON
CLAYTON IND. DEV. BOARD, L. F. Reeves, Pres.
CLAYTON-RABUN CTY. C. OF C., S. L. Gillespie, Mgr., Box 261.
CLEVELAND
CLEVELAND IND. DEV. CORP., % C. of C.
CLEVELAND-WHITE CTY. C. OF C., John C. Cannon, Secy-Mgr., P. O. Box 277.
COCHRAN—4,714 — COCHRAN DEV. CO., % C. of C.
COLBERT — COLBERT IND. CORP., % C. of C.
COLLEGE PARK—23,469 — COLLEGE PARK C. OF C., Carl M. Allen, Mgr., P. O. Box 58.
COLQUITT — MILLER CTY. IND. BOARD, Edd Bush, Secy.
***COLUMBUS—116,779**
BOYCE REALTY CO., Harry F. Boyce, 19 - 13th St.
CHATTAHOOCHEE VALLEY C. OF C., H. W. Woodruff, Sr., Pres.
COLUMBUS C. OF C., Thomas G. Moore, Exec. Dir., P. O. Box 1200.
COLUMBUS IND. DEV. CORP., A. H. Chapman, Pres., Box 1200, 1344-13th Ave.
HARDAWAY CONTR. CO., 15-11th.
COMMERCE—3,551 — COMMERCE C. OF C., Joe L. Hurst, Pres.
CONYERS—2,881 — CONYERS-ROCKDALE CTY. C. OF C., P. O. Box 21.
***CORDELE—10,609**
CRISP CTY. C. OF C., Charles Ginter, President, Box 423.
CRISP CTY. DEV. CO., INC., % W. R. Turner.
CRISP COUNTY POWER COMMISSION, John M. Mohl, Director, Public Rel. P. O. Box 302.
CORNELIA—2,936
CORNELIA AREA IND. CORP., Herbert B. Kimzey, Pres.
CORNELIA C. OF C., Mrs. H. S. Stewart, Mgr.
COVINGTON—8,167 — NEWTON CTY. BUSINESSMEN'S ASSN., John L. Jernigan.
CUMMING — CUMMING-FORSYTH CTY. C. OF C., Oscar B. Tally, Sr., Ex. Secy., P. O. Box 155.
***DAHLONEGA—2,604** — DAHLONEGA-LUMPKIN CTY. C. OF C., Mrs. J. D. Anthony, Secy.
DALTON—17,868
DALTON C. OF C., Norwood H. Highsmith, Mgr., Box 566.
DALTON-WHITFIELD CTY. IND. DEV. CORP., % C. of C.
DAWSON—5,062
TERRELL CTY. C. OF C., K. W. Haines, Pres., Lee St.
TERRELL CTY. DEV. CORP., Mrs. Frances D. Christie, Secy.
***DECATUR—22,026**
DEKALB CNTY. C. OF C., F. Wm. Broome, Ind. Dept., P. O. Box 648.
DE KALB IND. DEV. BD., INC., F. Wm. Broome, Secy., 235 E. Ponce De Leon Ave.
PONCE DE LEON INDUSTRIAL DISTRICT, DeKalb County C. of C., P. O. Box 648.
DONALSONVILLE—2,621
DONALSONVILLE-SEMINOLE CTY. C. OF C., D. F. Wurst, Pres.
SEMINOLE INDUSTRIES, INC., P. E. Shingler, Box 427.
DORAVILLE—4,437 — DORAVILLE C. OF C., Dr. Harris Minter, Pres., 5141 Buford Hwy.
***DOUGLAS—8,736**
COFFEE CTY. C. OF C., W. E. Dowling, Pres.
COFFEE CTY. IND. CORP., L. W. Wade, Jr., Box 112.
DOUGLAS BLDG., INC., % C. of C.
DOUGLASVILLE—4,462 — DOUGLASVILLE-DOUGLAS CTY. C. OF C. & AGRIC., Mrs. Dave Padgett, Ex. Secy., P. O. Box 395.
DUBLIN—13,814
DUBLIN C. OF C., Gordon W. Avison, Ex. Dir., 216 S. Jefferson St., Box 396.
DUBLIN INV. CORP., Gordon W. Avison, % C. of C.
***EASTMAN—5,118** — DODGE CTY. IND. DEV. CORP., % C. of C.
EAST POINT—35,633 — EAST POINT C. OF C., Mrs. Thelma Hughes, Mgr., Box 151.
ELLAVILLE — SCHLEY CTY. IND. CORP., % C. of C.
ELBERTON—7,107 — ELBERTON C. OF C., Mrs. B. H. McCrary, Ex. Secy.
ELBERTON DEV. CORP., Louis Patz, Box 272.
HARPER MOTOR LINES, INC., Gordon Spencer, Gen. Traffic Manager, Long Avenue.
***ELLIJAY** — ELLIJAY IND. CORP., E. T. Hudson, % C. of C.
FITZGERALD—8,781 — FITZGERALD C. OF C., F. B. Dillon, Manager, 119 E. Central Avenue, Box 111.
FITZGERALD CIVIC DEV. CORP., J. H. Dorminy, Jr.
FORSYTH—3,697
FORSYTH IND. FUND GROUP, % C. of C.
FORSYTH-MONROE CTY. C. OF C., T. C. Zellner, Secy.
FT. GAINES — FT. GAINES C. OF C., Miss Marhorie Whiddon, Secy.-Treas.
***FORT VALLEY—8,310**
FORT VALLEY DEV. CORP., INC., J. F. Lowe, Treas., J. F. Lowe & Son.
FORT VALLEY-PEACH CTY. C. OF C., Col. B. A. Shipp, Mgr., P. O. Box 71.
FRANKLIN — FRANKLIN C. OF C., V. O. Smith, Secy.-Treas.
***GAINESVILLE—16,523**
GAINESVILLE-HALL CTY. C. OF C., Moffett Kendrick, Gen. Mgr., 127 E. Washington St.
GAINESVILLE-HALL CTY. IND. DEV. CORP., John H. Davis, Pres., 127 E. Washington St.
GLENNVILLE—2,791
GLENNVILLE C. OF C., Mrs. L'Bertie Rushing, Ex. Secy., P. O. Box 116.
TATTNALL CTY. DEV. CORP., Lucius Kennedy.
GORDON — GORDON C. OF C., J. J. Tremon, Gen. Mgr.
GREENSBORO—2,773
GREENSBORO C. OF C., E. H. Armor, Ex. Secy., P. O. Box 155.
GREENSBORO IND. CORP., C. Weldon Smith.
GREENVILLE
GREENVILLE COMMUNITY C. OF C., B. I. Gilbert, Pres.
GREENVILLE IND. DEV. CORP., % C. of C.
***GRIFFIN—21,735**
GRIFFIN CITY-CTY. IND. DEV. COMM., J. S. Langford, Secy., % City Hall.
GRIFFIN-SPALDING CTY. C. OF C., Barton Stephens, Mgr., 116-8 E. Solomon.
HAPEVILLE—10,082 — HAPEVILLE C. OF C., Albert R. Mitchell.
HARTWELL—4,599 — HARTWELL IND. COMMITTEE, INC., % C. of C.
HAWKINSVILLE—3,967 — PULASKI DEV. CORP., J. H. Thompson, % C. of C.
HIAWASSEE — HIAWASSEE C. OF C., Mrs. Donnie Denton, Ex. Secy.
HOGANSVILLE—3,658 — HOGANSVILLE C. OF C., Cecil Hamby, Pres.
***HOMERVILLE—2,634** — CLINCH IND. ASSN., INC., Dr. D. B. Terry, Pres., % Huey Hospital.
HOMERVILLE-CLINCH CTY. IND. COMM., Mrs. Helen J. Hughes, Ex. Secy., 503 Dame Ave.
IDEAL — IDEAL C. OF C., J. B. Robinson, Pres.
***JACKSON—2,545**
JACKSON-BUTTS CTY. C. OF C., INC., Richard W. Watkins, Jr., Treas., Box 105.
BUTTS CTY. DEV. CO., P. H. Weaver, P. O. Box 94.
JEFFERSON — JEFFERSON C. OF C., Edmond J. Garrison, Secy., P. O. Box 54.
JEFFERSONVILLE — TWIGGS CTY. DEV. CORP., J. T. Early, Pres., % C. of C.
JESUP—7,304
JESUP DEV. CORP., J. H. Harris, Pres., Harris Gin Co.
JESUP-WAYNE CTY. C. OF C., George Lawson, P. O. Box 90.
JONESBORO—3,014 — CLAYTON CTY. C. OF C., Chester C. Lane, Manager, P. O. Box 66.
JUNCTION CITY — JUNCTION CITY IND. DEV. CLUB, % C. of C.
KINGSLAND — KINGSLAND C. OF C., H. H. Davis, Secy.-Treas.
***LA FAYETTE—5,588** — LA FAYETTE C. OF C., Franklin Black, Mgr., East Ave. C-L.
LA GRANGE—23,632
LA GRANGE C. OF C., Robert L. Brawner, Mgr., 15 N. Court Sq.

***REGISTERED COMMUNITY AUDIT**

LA GRANGE INDUSTRIES, INC., J. K. Boatwright, Jr., Mallory Bldg.
LAKELAND
LANIER CTY. DEV. CORP., % C. of C.
LIONS CLUB IND. DEV. COMMITTEE, % C. of C.
LAVONIA — LAVONIA DEV. CORP., O. D. Cannon, Jr.
LAWRENCEVILLE—3,804 — GWINNETT CTY. IND. CORP., INC., Marvin A. Allison.
LINCOLNTON — LINCOLNTON - LINCOLN CTY. DEV. CORP., C. A. Perryman, Pres.
LOGANVILLE — LOGANVILLE IND. DEV. CORP., C. A. Kelley, Jr., Pres.
LOUISVILLE — LOUISVILLE C. OF C., Israel I. Daitch, Secy., Box 24.
LUMBER CITY — LUMBER CITY C. OF C., Woodrow Wilcher, Chm.
LUMPKIN — LUMPKIN DEV. CORP., J. Larry Castleberry, % C. of C.
LYONS—3,219
LYONS DEV. CORP., E. E. Trapnell.
LYONS-TOOMBS CTY. C. OF C., Hoyle R. Yandle, Ex. Secy., P. O. Box 49.
***MACON—69,764**
MACON AREA DEV. COMMISSION, B. F. Merritt, Executive Director, Municipal Auditorium, Box 288.
MACON C. OF C., B. F. Merritt, Industrial Development, Municipal Auditorium, Box 288.
ROBERT A. THARPE, REALTOR, 275 Beerey.
***MADISON—2,680**
MADISON-MORGAN CTY. C. OF C., Mrs. Maud Hart, Sec'y., Box 209.
MADISON-MORGAN CTY. IND. DEV. BOARD, INC., Bearden Chambers.
MANCHESTER—4,115
MANCHESTER IND. BOARD, Mercer Buffington, Chm.
MANCHESTER IND. DEV. CORP., R. S. McDonell, Pres., 105 Broad St.
MARIETTA—25,565
COBB COUNTY C. OF C., Richard Jaeger, Vice President, Box 1126.
MARIETTA IND. ASSN., INC., % C. of C.
McDONOUGH — McDONOUGH C. OF C., Bill Pitts, Secy.-Treas.
McRAE—2,738
McRAE C. OF C., John P. O'Keeffe, Ex. Secy.
TELFAIR IND. DEV. CORP., Valda Wooten, Pres.
MENLO — MENLO DEV. ASSN., % C. of C.
METTER — CANDLER CTY. DEV. CORP., D. J. Parrish.
MILLEDGEVILLE—11,117
MILLEDGEVILLE-BALDWIN CTY. C. OF C., W. K. Holt, Mgr., Box 751.
MILLEDGEVILLE IND. DEV. CORP., W. K. Holt, % C. of C.
MILLEN—3,633
JENKINS CTY. DEV. CORP., % C. of C.
MILLEN DEV. CORP., % C. of C.
MONROE—6,826
MONROE-WALTON CTY. C. OF C., Mrs. J. B. Fonda, Mgr., 127½ N. Broad St.
MONROE IND. DEV. CORP., Garland Radford, Secy., 127½ N. Broad St.
***MONTEZUMA—3,744**
MONTEZUMA C. OF C., Mrs. Nanita G. Gottman, Manager, 101 N. Dooly St.
MONTEZUMA DEV. CORP., John T. McKenzie, % General Gas Co.
MONTEZUMA INDUSTRIAL DISTRICT C. OF C., P. O. Box 308.
MONTICELLO — MONTICELLO IND. DEV. CORP., W. H. Key.
MOULTRIE—15,764
MOULTRIE C. OF C., Ashby Grimmett, Manager, P. O. Box 512.
MOULTRIE-COLQUITT CTY. IND. DEV. CORP., Box 512.
MOULTRIE IND. COMMISSION, W. Joseph Baird, Pres., Moultrie Banking Co.
MT. ZION — MT. ZION IND. COMMITTEE, % C. of C.
NAHUNTA — OKEFENOKE RURAL ELEC. MEMBRSHP. CORP., Pete J. Gibson, Mgr.
NEWNAN—12,169
NEWNAN-COWETA C. OF C., Mrs. Elizabeth M. North, Mgr., Municipal Bldg., Box 150.
NEWNAN INDUSTRIES, INC., J. L. Glover, Box 404.
NORCROSS — UPPER CHATTAHOOCHEE DEV. ASSN., L. D. Ewing, Exec. Secy.

Just off the press and yours for the asking



New Directory of choice plant sites in Georgia

This useful book has just been revised and expanded to give you an up-to-the-minute catalog of the most desirable industrial sites now available throughout Georgia. The 42-page book contains a large aerial photograph of each site, together with a description of the land and its locality; detailed information about utilities, transportation, water, population, and other essential data.

Any executive concerned with plant location will find this latest edition of *Industrial Sites in Georgia* a valuable reference.

Write for your free copy today—in confidence, of course.

YOU'LL FIND THIS ONE USEFUL, TOO

Our book, *Cost Data on Industrial Buildings in Georgia*, contains photographs, detailed specifications and cost data on many recently-constructed plants in the state. We'll gladly send it to you with our compliments.

E. A. YATES, Jr., Vice President

GEORGIA POWER COMPANY

INDUSTRIAL DEVELOPMENT DIVISION

Box 4545Y, Atlanta, Ga., Phone: 521-3400

A COMPLETE, CONFIDENTIAL SITE-SELECTION SERVICE FOR INDUSTRY

OCILLA—3,217 — IRWIN CTY. IND. DEV. CORP., A. T. Fuller, Chm., S. Irwin Ave.
OGLETHORPE — OGLETHORPE C. OF C., INC., Mary W. Brinson, Pres.
PELHAM—4,609 — PELHAM C. OF C., INC., P. O. Box 151.
PERRY—6,032 — PERRY IND. DEV. CORP., Stanley E. Smith, Jr., Box 385.
QUITMAN—5,071
BROOKS CTY. C. OF C., J. W. Hunt, Secy.-Mgr., Box 191.
INDUSTRIES FOR BROOKS CTY., INC., John Stipe, Mgr., Box 110.
RHINE — RHINE IND. COUNCIL, % C. of C.
***RICHLAND** — RICHLAND IND. CORP., Hammer Cook.
ROBERTA — CRAWFORD CTY. DEV. CORP., W. T. Jones.
ROCKMART—3,938 — ROCKMART IND. DEV. CORP., Marson G. Dunaway, 301 S. Marble St.
***ROME—32,226**
HARDY TRUST CO., W. M. Hardy, President, 9 East 2nd Ave.
ROME & FLOYD CTY. C. OF C., Carl Collins, Manager, 424 Broad St.
ROYSTON — ROYSTON DEV. CORP., H. J. Sanders.
ST. MARYS—3,272 — ST. MARYS C. OF C., J. A. Wilson, Secy., P. O. Box 777.
ST. SIMONS ISLAND—3,199 — ST. SIMONS ISLAND C. OF C., Mrs. Louise S. Smith, Secy., 530B Beachview Dr.
***SANDERSVILLE—5,425**
SANDERSVILLE C. OF C., Emory B. Garner, Exec. Secy. & Mgr.
SANDERSVILLE IMPROVEMENT CO., % C. of C., Box 271.
***SAVANNAH—149,245**
CENT. WAREHOUSE & DEVELOPING CORP., Richard Heard, Pres., P. O. Box 534.
500 FOR PROGRESS, Nathaniel Polster, Executive Director, 402 E. Bay St.
GEORGIA PORTS AUTHORITY, J. D. Holt, Exec. Director, P. O. Box 1039.
LYNES REALTY CO., William F. Lynes, Jr., 120 East St. Julian Street, E.
SAVANNAH & ATLANTA RAILWAY CO., G. D. Sterne, Traffic Manager.
SAVANNAH C. OF C., I. A. Metz, Jr., Ex. Dir.
SAVANNAH DIST. AUTHORITY, G. H. Kissinger, Jr., Exec. Director, 42 East Bay St., Box 768.
SAVANNAH ELECTRIC & POWER CO., 27 West Bay St.
SAVANNAH GAS COMPANY, John F. Pidcock, President, P. O. Box 888.
THOMAS & HUTTON, ENGRS., Hue Thomas, Jr., 20 E. Bay St.
SMYRNA—12,038
BELMONT HILLS CO., W. A. Ward, Jr., Pres.
H. & S. INDUSTRIAL AREA, H. & S. Woodcraft Co., Rte. 1.
SMYRNA DEV. CORP., James Y. Wooton, Pres., P. O. Box 296.
SMYRNA INDUSTRIAL PARK, Hubert Realty Co., P. O. Box 268, Marietta.
SOCIAL CIRCLE — SOCIAL CIRCLE DEV. CORP., F. M. Lloyd.
SOPERTON — TREUTLEN DEV. CORP., J. Carlton Warnock.
SPARTA — HANCOCK CTY. DEV. CO., INC., Marvin G. Pound, Sr.
***STATESBORO—8,356**
BULLOCH CTY. DEV. CORP., Thad J. Morris, Pres., College Blvd.
STATESBORO & BULLOCH CTY. C. OF C., Albert R. Gibson, Mgr.
SUMMERVILLE—4,706 — SUMMERVILLE IND. DEV. CORP., % C. of C.
SWAINSBORO—5,943 — EMANUEL CTY. DEV. CORP., B. M. Ehrlich, Pres.
SYLVANIA—3,469 — SYLVANIA-SCREVEN CTY. C. OF C., W. Colbert Hawkins, Pres., Box 22.
SYLVESTER—3,610
SYLVESTER-WORTH COUNTY C. OF C., Dr. Tom Sutton, President.
SYLVESTER-WORTH CTY. IND. CORP., W. A. Banks, Chm., 210 N. Main St.
TALLAPOOSA—2,744 — TALLAPOOSA REALTY CORP., H. L. Phillips, Pres.
THOMASTON—9,336
THOMASTON & UPSON CTY. C. OF C., James E. Hays, Exec. Dir., P. O. Box 827.
W. CENTRAL GA. DEV. ASSN., % C. of C.
***THOMASVILLE—18,246**
THOMASVILLE IND. PROM & EXPANSION, T. F. Halloran, Rear Admiral, USN, Ret., Director.
THOMASVILLE-THOMAS CTY. C. OF C., INC., C. Dewey Norwood, Secy-Mgr., Mun. Bldg.
THOMASVILLE-THOMAS CTY. IND. DEV. CORP., R. C. Ausley, 320 N. Broad St.
WATKINS MOTOR LINES, INC., Carl H. Richter, Vice Pres. & Gen. Mgr., P. O. Box 785.
TIFTON—9,903
TIFT CTY. C. OF C., Wm. E. Tucker, Mgr., P. O. Box 137.
TIFTON INDUSTRIAL CORP., Denean Stafford, Pres., Box 439.
TOCCOA—7,303
STEPHENS CTY. DEV. CORP., Thos. R. Fuller, Pres., Box 107.
TOCCOA C. OF C., Joan Savage, Secy., Sage St.
UNADILLA — UNADILLA DEV. CORP., % C. of C.
UNION POINT — UNION POINT C. OF C., Dr. H. L. Cheves, Pres.
***VALDOSTA—30,652**
VALDOSTA INDUSTRIES, INC., George B. Cook, Pres., 116 W. Hill Ave., P. O. Box 37.
VALDOSTA & LOWNDES CTY. C. OF C., H. T. Amon, Exec. Mgr., 120 W. Hill Ave., P. O. Box 949.
VALDOSTA-LOWNDES COUNTY INDUSTRIAL DEVELOPMENT AUTHORITY, Harley Langdale, Jr., Chairman.
VIDALIA—7,569
VIDALIA C. OF C., H. S. Vandiver, Exec. Secy., 105 Jackson St.
VIDALIA DEV. AUTHORITY, H. B. Estroff.
***WARNER ROBINS—18,633** — WARNER ROBINS C. OF C., P. O. Box 681.
WARRENTON — WARREN CTY. PROMOTIONS, INC., F. L. Sparks, Jr.
***WASHINGTON—4,440**
WILKES CTY. C. OF C., Dr. J. T. Bryson, Pres., Robert Toombs Ave.
WILKES DEV. CORP., S. T. Jackson, Secy.
WAYCROSS—20,944
WAYCROSS & WARE CTY. IND. DEV. AUTHORITY, P. O. Box 127.
WAYCROSS & WARE COUNTY C. OF C., Richard L. James, Manager, 409 Plant Avenue, Box 137.
WAYNESBORO—5,359 — WAYNESBORO DEV. CORP., J. C. Palmer, Jr., First Natl. Bank.
WINDER—5,555
WINDER-BARROW CTY. C. OF C., Mrs. Helen B. Power, Mgr., Peoples Bank Bldg.
WINDER-BARROW IND. DEV. CORP., Dr. C. B. Skelton, Box 456.
WRENS — WRENS IND. COMMITTEE, INC., % C. of C.
WRIGHTSVILLE
JOHNSON CTY. IND. DEV. ASSN., Jerry Pryor, Box 290.
WRIGHTSVILLE C. OF C., Gerald W. Pryor, Secy.

HAWAII

Assistance with reviewing, correcting and updating the listings for Hawaii has been generously provided by the staff of the Department of Economic Development, George Mason, Director.

HILO—25,966
HAWAII CTY. ECON. RES. & DEV. COMM., James R. Kuwaye, Chm., % Hawaii Board of Supervisors.
HAWAII ISLAND C. OF C., Robert Brown, 95 Waianuenue.
HILO ELECTRIC LIGHT CO., Wm. MacKenzie, Mgr., Box 1027.
JAPANESE C. OF C. & IND. OF HAWAII, Masato Matsuyama, Exec. Secy., Box 1835.
HONOLULU—294,179
BANK OF HAWAII, Dr. James H. Shoemaker, V. P. & Dir., Dept. of Business Research, King St.
THE ESTATE OF JAMES CAMPBELL, Donat M. Wilson, 828 Fort Street.
CAMPBELL INDUSTRIAL PARK, Wade H. McVay, Exec. Off., 828 Fort St.
C. OF C. OF HONOLULU, G. H. McLane, Ex. V.P., Dillingham Bldg.
CHINESE C. OF C. OF HAWAII, Welton Won, Ex. Secy., Box 1975.
HAWAII DEPARTMENT OF ECON. DEV., George Mason, Dir., 1124 Miller Street.
HAWAII DEPT. OF PLANNING & RESEARCH, Frank Lombardi, Dir., 195 South King St.
FILIPINO C. OF C., Peter A. Racela, Ex. Secy., Box 1652.
FIRST NAT'L. BANK OF HAWAII, Dr. Thomas K. Hitch, Dir., Dept. of Econ. Res., King St.
HAWAIIAN ELECTRIC CO., LTD., Rollin C. Bacher, Dir., Ind. Dev., Box 2750.
HAWAII STATE C. OF C., George McLane, Ex. V. Pres., Dillingham Bldg.
HAWAIIAN TELEPHONE CO., Thomas Yamada, Supervisor, Business Res. Section, 1130 Alakea St.
HONOLULU JAPEANESE C. OF C., Tetsuo Oi, Ex. V. Pres., Box 3827.
KOREAN C. OF C., % C. J. Kim, 1012 Piikoi St.
KAILUA, OAHU—25,622 — C. OF C. OF WINDWARD OAHU, Mrs. Natalie C. Aldrich, Secy., Box 335.
KAUNAKAKAI — MOLOKAI C. OF C., Robert P. Kehlor, Pres.
LIHUE—3,908
KAUAI C. OF C., Allan Ezell, Exec. Secy., Box 69.
KAUAI CTY. ECON. DEV. ASSOC., Tsuneto Kunimura, Coord., County Bldg.
KAPAA COMMUNNITY DEV. ASSOC., Joseph L. Kilcoyne, Bus. Prom. Agent, County Bldg.
WAHIAWA—15,512 — WAHIAWA C. OF C., Wm. Schiller, Secy., Box 201.
WAILUKU—6,969
MAUI C. OF C., Oliver Thurman, Exec. Secy., Box 138.
MAUI CTY. BOARD OF PUBLIC WORKS, Supervisor Harry Kobayashi, Chm., County Bldg.
MAUI ECON. DEV. ASSN., R. M. Allen, Exec. Secy., Box 353.

IDAHO

Assistance with reviewing, correcting and updating the listings for Idaho has been generously provided by the staff of the State Department of Commerce and Development, Louise Shadduck, Secretary.

***BLACKFOOT—7,378** — BLACKFOOT C. OF C., Chad W. Stephens, P. O. Box 648.
BOISE 34,481
BOISE C. OF C., Roger B. McGinnis, Gen. Mgr., 709 Idaho St., Box 2368.
BOISE IND. FOUNDATION, R. E. Gustavel, Pres., % C. of C., P. O. Box 2368.
DAY REALTY COMPANY, P. O. Box 2026.
GOVERNOR'S COMM. OF 50 FOR IND. & ECON. DEV., Payl Vernon, Chm., 1621 Warm Springs Ave.
HIGH REALTY CO., 218 N. 10th St., Box 1597.
IDAHO DEPT. OF COMM. & DEV., Louise Shadduck, Secy., State Capitol.
IDAHO-E. ORE. IND. DEV. COUNCIL, Howard D. Bessire, Ex. V. Pres., 301 Eastman Bldg.
IDAHO FIRST NATIONAL BANK, E. C. Underhill, Cashier.
IDAHO POWER COMPANY, Mr. O. C. Mayer, Dir. Ind. Dev., P. O. Box 770.
INTERMOUNTAIN GAS CO., Ralph F. Gibson, Pres.
PAUL B. LARSON REALTY, Mr. Paul B. Larson, SIR, 117 S. Capitol Blvd.
BUHL—3,059
BUHL C. OF C., Lloyd E. Burn, Secy.
BUHL ECONOMIC DEV. & IMP. CORP., William L. Nungester, Sec.
CALDWELL—12,230
CALDWELL C. OF C., Robert Purcell, Mgr.
CALDWELL UNLIMITED, INC., Coley Smith, Pres., 2115 Ray St.
COUER D'ALENE—14,291
COUER D'ALENE C. OF C., K. M. Walker, P. O. Box 392.
KOOTENAI RURAL ELECTRIFICATION ASSOC. INC., Mr. George A. Riggs, Mgr., 117 Coeur D'Alene Ave.
NORTHERN IDAHO ECON. DEV. ASSOC., R. J. Bruning, Pres., % Couer D'Alene Press.

GOODING—2,750 — GOODING IND. DEV. CO., INC., Jim Muffley, Pres.
HOMEDALE — HOMEDALE DEVELOPMENT CO., Dr. George Wolff, Pres.
IDAHO FALLS—33,161
IDAHO FALLS C. OF C., C. R. Stark, 366 D St.
INTERMOUNTAIN GAS CO., Mr. Martin E. Hill, Mgr., Box 1220.
JEROME—4,761 — JEROME C. OF C., W. B. Churchman, Sec.
KELLOGG—5,061 — KELLOGG C. OF C., W. R. Brainard, P. O. Box 277.
LEWISTON—12,691
ADVANCE IDAHO, LEWISTON, H. U. Hurlbert, Mgr.
LEWISTON C. OF C., J. H. Hughes, Lewis-Clark Hotel.
MALAD CITY—2,274 — MALAD CITY C. OF C., M. R. Hanson, Sec.
MOSCOW—11,183 — MOSCOW C. OF C., Stanley D. Bullis, Mgr., P. O. Box 36.
NAMPA—18,013
INTERMOUNTAIN GAS CO., Carroll Hurst, Div. Mgr., Box 849.
NAMPA C. OF C., Robert W. Sarles.
NAMPA IND. DEV. CORP., Windsor Lloyd, Pres., Box 170.
OSBORN — SHOSHONE CO. ECON. DEV. COMM., William Zanett, Pres.
PARMA — PARMA INDUSTRIAL CORP., Clarence Kniefel, Chm.
PAYETTE—4,451 — PAYETTE C. OF C., Jim A. Strong, Sec.
POCATELLO—28,534
INDUSTRIAL LANDS, INC., T. F. Terrell, Ind. Mgr., % Pocatello C. of C.
INTERMOUNTAIN GAS CO., Raymond F. Meyer, Div. Mgr., 259 E. Center St., P. O. Box 92.
POCATELLO C. OF C., Karl Cayford, Mgr., P. O. Box 647, Hotel Bannock Bldg.
PRESTON—3,640 — PRESTON C. OF C., Rulon Dunn, Box 289.
REXBURG—4,767 — REXBURG C. OF C., Arthur Porter.
RUPERT—4,153 — RUPERT C. OF C., Laronne Colbert, Sec. Mgr., Box 4355.
SANDPOINT—4,355
NORTH IDAHO ECON. DEV. ASSN., INC., Jim Parsons, Mgr., P. O. Box 391.
PACIFIC POWER & LIGHT CO., A. T. Peterson, Dist. Mgr., 316 N. First Ave.
SANDPOINT C. OF C., Mrs. Barbara Remmers, Sec.
SODA SPRINGS — INTERMOUNTAIN GAS CO., F. R. Christensen, Mgr., 94 S. Main St.
TWIN FALLS—20,126
INTERMOUNTAIN GAS CO., K. W. Montgomery, Mgr., 717 Main Avenue, W.
TWIN FALLS C. OF C., Bill Grange.
TWIN FALLS IND. DEV. COMM., Harold O. Hove, Chm., % Twin Falls Bank & Trust Co.
WALLACE—2,412 — WALLACE C. OF C., Fred R. Levering, Secy.
WEISER—4,208
WEISER C. OF C., Gene Stanford, Ind. Com., 455 State.
WEISER IND. DEV. CORP., Dr. Bart Westberg, Pres., 24 West Idaho.

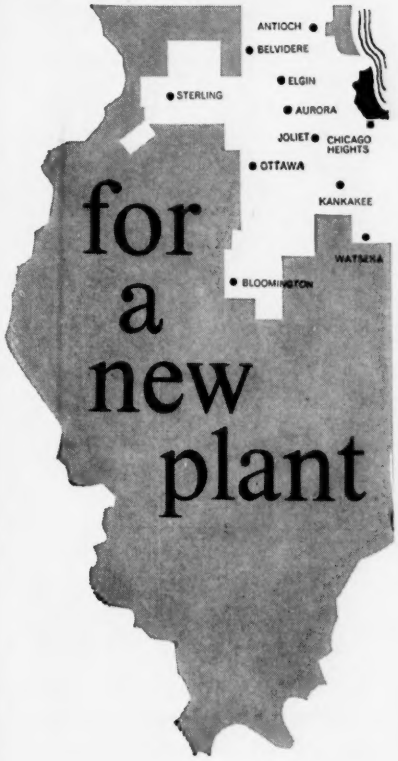
ILLINOIS

Assistance with reviewing, correcting and updating the listings for Illinois has been generously provided by the staff of the Division of Industrial Planning and Development, Victor DeGrazia, Executive Director.

ALEDO—3,080 — FRED C. CLAWSON, Realtor, 105 W. 7th St.
***ALTON—43,047** — GRTR. ALTON ASSN. OF COMM., Francis M. Kaar, Ex. Dir., 211 E. Broadway.
ARGO — ARGO-SUMMIT C. OF C., Wm. J. Andrle, Secy., 7515 W. 57th St.
ARLINGTON HEIGHTS—27,878 — ARLINGTON HEIGHTS C. OF C., Dwight H. Wallace, Mgr., 206 N. Dunton, Box 6.
AURORA—63,715 — GRTR. AURORA C. OF C., Richard H. Bickle, Mgr., 2 N. Island Ave.
AVA — KINKAID & REED'S CREEK DEV. ASSN., INC., Geo. P. Scheider, Pres
BARRINGTON—5,434 — CHICAGO AERIAL SURVEY, Div. of Chicago Aerial Ind., Richard G. Farrell, Dir. Pub. Rel., 550 West Northwest Highway.
BEARDSTOWN—6,294
BEARDSTOWN C. OF C., Mrs. W. E. Fisher, Secy., 1st State Bank Bldg.
CENTRAL ILL. PUBLIC SERVICE CO., D. A. Armstrong.
BELLEVILLE—37,264
BELLEVILLE C. OF C., Clifford M. Peake, Ex. Secy., Hotel Belleville.
BELLEVILLE NEW INDUSTRIES, INC., Clifford M. Peake, Secy., Suite 28, Hotel Belleville.
BELLWOOD—20,729 — NORTHERN ILLINOIS GAS CO., Harold J. Roth, Mgr. Ind. Dev., 615 Eastern Ave.
BELVIDERE—11,223 — BELVIDERE C. OF C., Ex. Secy., 107 First Street.
BENTON—7,023 — BENTON C. OF C., Chas. Williams, Secy., D. L. Wood Bldg.
BLOOMINGTON—36,271 — BLOOMINGTON ASSN. OF COMM., R. J. Lindley, Managing Dir., Box 826.
BLUE ISLAND—19,618 — BLUE ISLAND C. OF C., Lloyd C. Holmlin, Ex. Secy., 2412 Grove St.
BRADLEY—8,082 — RUDOLPH EXPRESS, INC., E. Rudolf, 395 South Forest.
BROOKFIELD—20,429 — BROOKFIELD C. OF C., Fred J. Louzon, Secy., Box 97.
***CAIRO—9,348**
CAIRO C. OF C., Ex. Secy., 228 - 8th St.
CAIRO IND. COMMISSION, Ben Fischel, Chm.
CALUMET CITY—25,000 — CALUMET CITY ASSN. OF COMM., Leonard P. Ciastko, Secy., 347 - 157th St.
CANTON—13,588 — CANTON C. OF C., Eloise Bobo, Adm. Asst., 35 S. Main St.
CARBONDALE—14,670
CARBONDALE C. OF C., Mrs. Augusta C. Milligan, Ex. Secy., Box 761.
R. S. HENDERSON & ASSOC., Bob Henderson, Pres., 700 W. Main St.
***CARMI—6,152**
CARMI C. OF C., Charles C. Isely III, Mgr., P. O. Box 231.
CONSUMERS GAS CO., W. R. Stinnett, Jr., Gen. Mgr.
CARPENTERSVILLE—17,424 — MEADOWDALE IND. PARK, C. I. D. Realty Corp.
CARTERVILLE—2,643 — SOUTHERN ILLINOIS, INC., Goffrey H. Hughes, Ex. Secy., 300 E. Illinois.
CEDAR POINT — CEDAR POINT LIGHT & WATER CO., Jos. Cerri, Sec.
CENTRALIA—13,904
CENTRALIA CARTAGE CO., F. D. Sprehe, 650 East 16th St.
CENTRALIA C. OF C., Wm. J. Butler, Ex. Secy., 117 N. Locust St.
CHAMPAIGN—49,583 — CHAMPAIGN C. OF C., John J. Neils, Mgr., 109 W. University Ave.
CHARLESTON—10,505 — CHARLESTON C. OF C., Charles Harper, Exec. Secy., 600 6th St.
CHESTER—4,460 — CHESTER C. OF C., M. J. Boettcher, Pres., 324 E. Opdyke St.
CHICAGO—3,550,404
AMERICAN NATL. BANK & TRUST CO. OF CHICAGO, Robert E. Straus, Pres., 33 N. Lasalle.
ARMOUR RESEARCH FOUND., Dr. H. A. Leedy, Dir., 10 W. 35th St.
ATCHISON, TOPEKA & SANTA FE RWY., G. W. Cox, Asst. to Pres., 80 E. Jackson Blvd.
BALTIMORE & OHIO R. R. CO., Walter E. Oliver, Ind. Agt., Grant Central Sta.
LOUIS B. BEARDSLEE & CO., INC., Louis B. Beardslee, Jr., SIR, 100 N. Lasalle St.
BELT RWY. OF CHICAGO, F. J. Wasson, Vice Pres., Dearborn Sta.
BENNETT & KAHNWEILER, Marshall Bennett, SIR, Rm. 2141, 400 W. Madison St.
BOOZ, ALLEN & HAMILTON, James L. Allen, 135 LaSalle St.
BUREAU OF INDIAN AFFAIRS, Kurt Dreifuss, 226 W. Jackson Blvd.
BURLINGTON R. R., J. B. Lamson, Ind. Dev. Dir., 547 W. Jackson Blvd.
BROWN & STORCH, INC., Howard L. Storch, Pres., SIR, Room 212, 919 N. Michigan Ave.
BUSINESS RESEARCH CORP., 105 LaSalle St.

*REGISTERED COMMUNITY AUDIT

right place



for a new plant

Why are more and more industries choosing Northern Illinois for new plant locations?

The answer is clear and simple:

Ample gas supplies are now available to all forms of industry, for both space heating and processing.

If you are considering a new plant site, it will pay you to investigate the many advantages of this area.

We'll be pleased to assist you in locating. Write: Harold J. Roth, Manager, Industrial Development, Northern Illinois Gas Company, 615 Eastern Avenue, Bellwood, Ill.

Service around the clock

NORTHERN ILLINOIS GAS COMPANY

CALUMET HARBOR TERMINALS, 130th and Stony Island Ave.
CALUMET IND. DIST. CO., Mrs. Doris Brown, Mgr. Ind. Dev., 15. E. 98th St.
CENTEX INDUSTRIAL PARK, Centex Construction Co., Inc., 400 W. Madison Ave.
CENTRAL NATL. BANK, J. R. Humpherys, PS., Pres., Roosevelt Rd. at Halsted.
C. OF C. OF THE U. S. NORTH CENTRAL DIV., Richard A. Anderson, 38 S. Dearborn.
CHANDLER & MONTAGUE RLTY., Walton F. Ehren, SIR, 38 S. Dearborn St.
CHICAGO ASSN. OF COMM. & IND., Chas. F. Willson, Dir. Ind. Dev. Div., 30 W. Monroe.
CHICAGO BUREAU OF ELECTRICITY, City Hall.
CHICAGO, BURLINGTON & QUINCY R.R., O. O. Waggoner, Dir. Dept. of Ind., 547 W. Jackson Blvd.
CHICAGO CITY BANK & TRUST CO., Ind. Dev. Dept., Halsted at 63rd.
CHICAGO DEPT. OF PUBLIC WORKS, Capt. J. J. Manley, Port Dir., Navy Pier.
CHICAGO & EASTERN ILL. R. R., W. H. Rogers, Dir. Ind. Dev., 332 South Michigan Ave.
CHICAGO GREAT WESTERN RWY. CO., B. R. Harris, Asst. to Pres., 303 W. Harrison.
CHICAGO, INDIANAPOLIS & LOUISVILLE RR, Charles C. Dawes, 608 S. Dearborn St.
CHICAGO LAND CLEARANCE COMMISSION, Phil A. Doyle, Exec. Dir., 320 N. Clark St., Room 516.
CHICAGO & NORTHWESTERN RWY., G. F. Cermak, Dir. Ind. Dev., 400 W. Madison St.
CHICAGO, MILWAUKEE & ST. PAUL R. R., Paul H. Draver, V. P. Ind. Dev., 738 Union Station.
CHICAGO, NORTH SHORE & MILWAUKEE RWY., R. S. Amis, V. P., 4626 N. Broadway.
CHICAGO REG. PORT DIST., Maxim M. Cohan, Gen. Mgr., 360 North Michigan Ave.
CHICAGO SHORT LINE RWY. CO., W. E. Fowler, Pres., 9746 Ave., N.
CHICAGO, SOUTH SHORE & SOUTH BEND RWY., William Peterson, V. P., 330 S. Wells.
CHICAGO TITLE & TRUST CO., Holman D. Pettibone, President, 111 W. Washington.
CHICAGO, W. PULLMAN & SOUTHERN RWY., H. N. Collins, President, 180 N. Michigan Avenue.
CHIPPEWA MOTOR FREIGHT, INC., L. C. Binder, Vice President, Sales, 3011 S. Cicero Ave.
CITY NATIONAL BANK & TRUST CO. OF CHI., A. T. Leonard, President, 208 S. Lasalle St.
CLEARING INDUSTRIAL DISTRICT, INC., 38 S. Dearborn St.
COMMONWEALTH EDISON CO., Irvin C. Hibbels, 72 W. Adams St.
CONTINENTAL IND. ENGR., INC., William A. Darrah, Pres., 2321 W. Hubbard.
DAVIS, PAIN & CO., REALTY, H. A. Davis, 120 S. La Salle St.
ELGIN, JOLIET & EASTERN RWY. CO., W. E. Deaton, Ass't. to the President, 208 S. Lasalle St.
EL PASO EAST, Arthur Rubloff and Company, 100 W. Monroe.
THE FANTUS COMPANY, Maurice Fulton, Partner, 1820 Prudential Plaza.
FIRST NATIONAL BANK OF CHICAGO, H. J. Livingston, President, 38 S. Dearborn.
FREEPORT FAST FREIGHT, INC., Sam J. Barranco, President, 1401 W. Fulton St.
GRAND TRUNK WESTERN RAILWAY, Industrial Development Dep't., 105 W. Adams St.
GREYVAN LINES, INC., Henry P. Bruner, President, 57 West Grand Ave.
GULF, MOBILE & OHIO RAILROAD, S. A. Dobbs, 140 S. Dearborn St.
J. J. HARRINGTON & CO., REALTORS, J. J. Harrington, Jr., 22 W. Monroe St.
HARRIS TRUST & SAVINGS BANK, T. H. Roberts, Vice Pres. - Development, 115 W. Monroe St.
HAZELET & HANSEN, Monadnock Block.
HINCHCLIFF MOTOR SERVICE, Lewis Tyree, Jr., 3400 S. Crawford.
ILLINOIS CENTRAL RAILROAD, J. S. Frost, Director, 135 E. 11th Place.
ILLINOIS STATE C. OF C., Ormond F. Lyman, Ex. V. P., 20 N. Wacker Dr.
INTERSTATE DISPATCH, INC., R. K. Skipworth, Gen. Sales Mgr., 3636 South Western Ave.
WILLIAM KAPLAN, INDUSTRIAL REALTOR, 7 S. Dearborn St.
LAKE SHORE NATIONAL BANK, Industrial Development Department, 605 N. Michigan Ave.
LASALLE NATIONAL BANK, Industrial Development Department, 135 S. Lasalle St.
LIBERTY TRUCKING CO., William S. Barranco, 1401 W. Fulton St.
LOCATION RESEARCH, INC., Ronald M. Reifler, V. P., 1820 Prudential Plaza.
McGRAW TERMINAL, INC., D. W. Neville, Pres., 111 N. Wabash Ave.
McMAHON-KILROY & CO., REALTOR, James P. McMahon, 135 S. Lasalle St.
McNAMARA MOTOR EXPRESS, INC., Frank C. Devlin, Exec. Vice President, 2432 S. Canal St.
MID-AMERICAN TRUCK LINES, INC., Lee Shalhope, President, 1500 W. 33rd St.
MID-CONTINENT FREIGHT LINES, INC., H. E. Norin, Vice President, 2525 S. Rockwell St.
MIDDLE WEST SERVICE CO., 20 N. Wacker Drive.
MIDWEST FREIGHT FORWARDING CO., 3220 S. Wolcott Avenue.
MILWAUKEE RAILROAD, S. J. Cooley, Director, Industrial & Real Estate Development, 286 Union Station.
MONON RAILROAD, C. C. Dawes, Vice Pres. Ind. Dev., 608 S. Dearborn St.
MOUND CITY WATER & LIGHT CO., Lee A. Freeman, Secretary, 105 S. Lasalle St.
MUELLER TRANSPORTATION CO., E. V. Finson, Vice Pres. & Chicago Mgr., 5502 W. 47th St.
MUTUAL NATIONAL BANK, Industrial Development Department, Halsted at 79th.
NATIONAL ASSOCIATION OF REAL ESTATE BD., Charles T. Stewart, Director, Public Relations, 36 S. Wabash Ave.
NATIONAL BOULEVARD BANK, Wrigley Building, 400 N. Michigan Ave.
NEW YORK CENTRAL SYSTEM, H. W. Coffman, Manager, Industrial Development, Lasalle St. Station - Room 527.
NEW YORK, CHICAGO & ST. LOUIS RAILROAD COMPANY, F. G. Altenburg, GFA, 327 S. Lasalle St.
PEOPLES GAS LIGHT & COKE CO., Jack H. Cornelius, Manager, Community Relations, 122 S. Michigan Avenue.
PORT OF CHICAGO, Department of Public Works, Capt. John J. Manley, Port Director, Navy Pier.
ROCK ISLAND LINES, Philip Schmidt, Mgr. I.D., La Salle Station.
ARTHUR RUBLOFF & CO., REALTY, R. J. Adelman, President, 100 W. Monroe St.
SANTA FE INDUSTRIAL DISTRICT, Atchison, Topeka & Santa Fe Railway, 80 E. Jackson Blvd.
FRANK C. STERN, INDUSTRIAL REALTOR, Central Manufacturing District, 1307 First National Bank Building.
SUMMIT FAST FREIGHT, INC., A. J. Stewart, District Sales Manager, 5220 S. Pulaski.
SPECTOR FREIGHT SYSTEM, INC., Roger W. Gerling, Vice President-Sales, 3100 S. Wolcott Ave.
OLIVER S. TURNER & CO., Clifford A. Zoll, Vice President, 201 N. Wells St.
J. H. VAN VLISSINGEN & CO., Carl H. Schildgen, 228 N. Lasalle St.
WERNER TRANSPORTATION CO., Norman J. Bahr, Sales Manager, 5300 W. 47th St.
WESTERN TRANSPORTATION CO., Ben S. Karel, Sales Manager, 1300 W. 35th St.
WILLET CO., Edward J. McKernan, Gen'l. Manager & Sales Manager, 700 Des Plaines St.

CHICAGO HEIGHTS—34,331
COMM. FOR CHICAGO HEIGHTS, P. Vandercook, Ex. Secy., 1632 Chicago Rd.
PAGORIA EXPRESS SERVICE, INC., Sam Pagoria.

CICERO—69,130 — WEST TOWN'S C. OF C., Frank K. Svoboda, Secy., 4934 W. 25th St.

CLINTON—7,355 — CLINTON C. OF C., Exec. Mgr., 100 S. Center St.

NEED A

CENTRAL LOCATION?

Pioneer Industrial Park at Peoria, Ill.

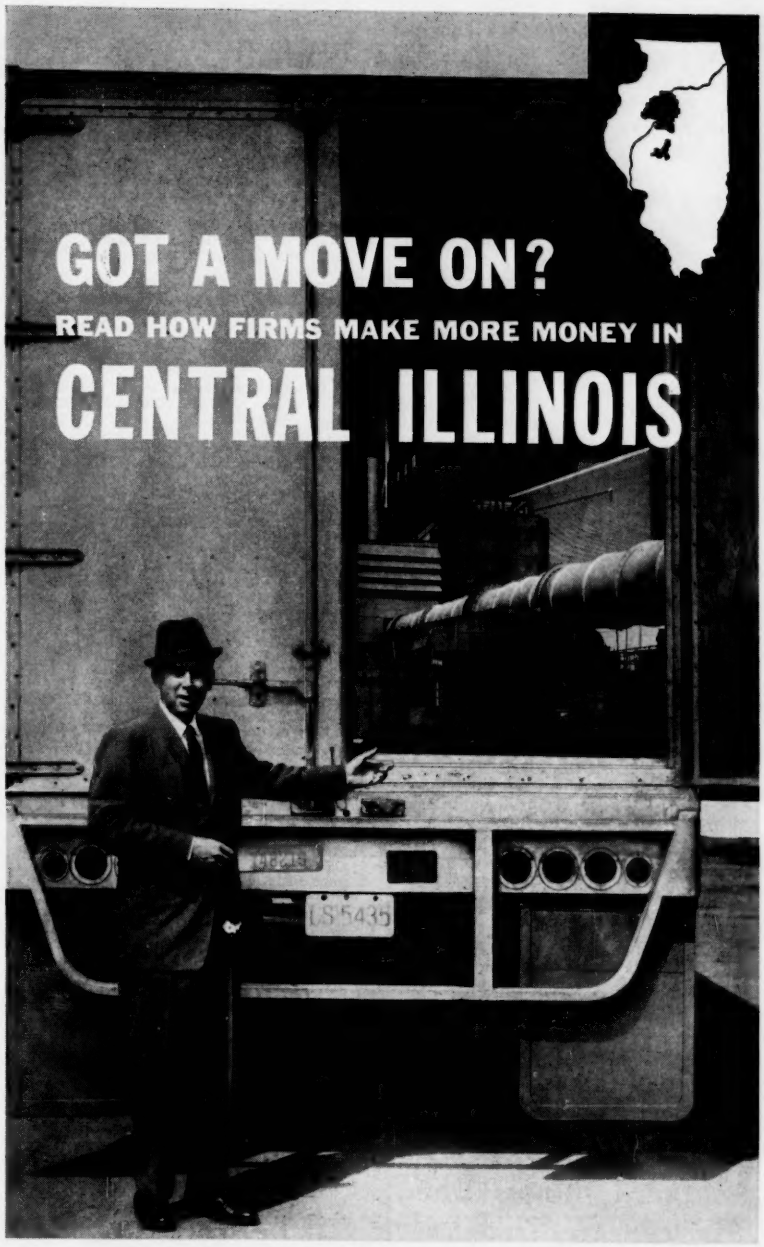
Near U.S. center of population...ideal for warehousing, packaging or distribution center. Near center of agrigultural industry... ideal for raw chemical manufacturing.

- Excellent trucking, rail, air and waterway connections
- 475 acres zoned for light industrial and commercial use
- Improved, upland sites—up to 80 acres each
- Paved streets, curbs, storm and sanitary sewers
- City water, natural gas, ample electric power
- Surplus of female labor in area

Buy site and build... or we'll build for you. Lease and we'll build. Engineering, architectural, contracting, and financing services available. Write for the complete story now.

Peoria Industrial Enterprises, Inc • 903 Central National Bank Bldg. • Phone 673-4741 • Peoria, Ill.

COLLINSVILLE—14,217 — COLLINSVILLE C. OF C., R. H. Burroughs, Secy., 115-A E. Main St.
CUBA — CUBA BUSINESS MEN'S ASSN., Carl Hukill, Secy.
CULLOM — CULLOM COM. BETTERMENT COUNCIL, Daniel Wascher, Pres.
DANVILLE—41,856
CHICAGO & EASTERN ILLINOIS RAILROAD, C. J. Schroeder, Commercial Agent, 317 East North St.
DANVILLE C. OF C., David J. Twomey, Mgr., 103½ N. Vermilion.
HALL FREIGHT LINES, INC., C. E. Donaldson, 12-18 College.
VERN C. MONTGOMERY, REALTOR, 904 Vermilion.
DECATUR—78,004
DECATOR ASSN. OF COMM., Jim Cannon, P. O. Box 1030.
ILLINOIS POWER CO., Charles W. McCaulla, Ind'l. Dev. Eng'r., 500 S. 27th St.
P. H. SPROAT, REALTOR, P. H. Sproat & Company, 118 N. Water St.
***DE KALB—18,486** — DE KALB C. OF C., Geo. Warren, Mgr. Secy., 347½ E. Lincoln Hwy.
DePUE — DePUE IND. & PLAN. COMMISSION, J. Stillman Haynes, Chm.
DES PLAINES—34,086 — DES PLAINES C. OF C., Murray S. Smith, Secy., 732 Lee St.
***DIXON—19,565** — DIXON C. OF C., Robt. G. Rayner, Ex. Mgr., 74 Galena Ave.
DOLTON—18,746 — DOLTON C. OF C., Charlotte Kopack, Secy., 14209 Chicago Rd.
DOWNERS GROVE—21,154 — DOWNERS GROVE C. OF C., Mrs. Berenice Rusche, Ex. Secy., 5106 Main.
DuQUOIN—6,558 — DuQUOIN IND. DEV., Reuben S. Eisen, Secy., Rm. 1, State Bk. Bldg.
***E. MOLINE—16,732** — E. MOLINE & SILVIS ASSN. OF COMM., Mgr., 1509½ - 7th St.
E. PEORIA—12,310
E. PEORIA BUSINESS MEN'S ASSN., B. L. Johnson, Mgr., % Community Bank of E. Peoria.
TOLEDO, PEORIA & WESTERN RAILWAY CO., Arthur J. Miller, Vice President, 2000 E. Washington St.
E. ST. LOUIS—81,712 — E. ST. LOUIS C. OF C., James Reed, Manager, 431 Missouri Ave.
***EFFINGHAM—8,172** — EFFINGHAM C. OF C., Dr. R. R. Lystila, Ex. Secy., 201 S. Banker.
EDWARDSVILLE—9,996 — EDWARDSVILLE C. OF C., A. H. Pauli, Ex. Secy., 100 St. Louis St.
***ELGIN—49,447**
ELGIN ASSN. OF COMM., Albert H. Brant, Ex. Secy., 310 E. Chicago St.
ELGIN IND. DEV. CO., Robert L. Holt.
ELMHURST—36,991
ELMHURST C. OF C., Harry Weeks, Ex. Secy., 109 S. York St.
H. E. PEACOCK, REALTOR, 424 Arlington.
FAIRBURY—2,937 — FAIRBURY IND. DEV. CORP., Carlos Thompson, % C. of C.
FAIRFIELD—6,362 — FAIRFIELD C. OF C., B. Floyd Smith, Mgr., Box 89.
FLORA—5,331
CLAY-WAYNE TRADE DEV. CORP., Robt. R. Garrison, Pres., 112 E. Flora Ave.
FLORA C. OF C., Gustav F. Ruwe, Ex. Secy., 122 E. North Ave.
FOREST PARK—14,452 — FRUIT BELT MOTOR SERVICE, INC., Harold J. Alexander, President, 7626 W. Madison St.
FREEPORT—26,628
FREEPORT C. OF C., Hugh D. Grow, Secy., 115 W. Main St.
FREEPORT CITY COUNCIL IND. DEV. COMM., Milo Adelman, Chm. City Hall.
KORTEMEIER AGENCY, V. K. Kortemeier, Realtor, 226 W. Stephenson St.
***GALESBURG—37,243**
BURLINGTON TRUCK LINES, INC., J. J. Lynch, 796 Pearl.
GALESBURG C. OF C., Roy Harding, Mgr., 54 S. Kellog.
GENEVA—7,646 — GENEVA C. OF C., Mrs. Nancy B. Sessums, Man. Secy., 312 W. State St.
GILLESPIE—3,569 — BENLD-GILLESPIE DEV. ASSN., Chas. Simcox, Ex. Dir., 119½ S. Macoupin St.
GLENVIEW—18,132
BOOZ-ALLEN APPLIED RESEARCH, INC., 1031 Waukegan Rd.



Hyster Company, which expanded its plant in 1956, has found Peoria an ideal factory location since 1936 — well-centered for domestic sales of truck and tractor products. Also, communication and transportation facilities make it advantageous to headquarter Hyster's International Division at the same factory.

B. F. Goodrich Chemical Company needed a dependable underground water supply and chose a plant site on the Illinois River at Henry, Ill. Important extra advantages discovered there include a dedicated labor force and favorable local and state tax climate.

Super Valu Stores, Inc. located a food distribution center in Central Illinois' new Pioneer Industrial Park — an ideal central location to serve the 500,000 surrounding population. Served by ample rail and truck facilities, Super Valu supplies independent super markets throughout the Midwest from this new distribution center.

YOUR COMPANY might be interested in other advantages of Illinois' heartland. These include location on the Mississippi-Illinois-Great Lakes waterway . . . railroad gateway advantages, bypassing big cities . . . choice of sites from thousands of acres of prime land zoned and waiting for new plants and warehouses. Write directly to me for information—complete, quick, confidential.

Mark B. Townsend
Area Development Director

CENTRAL ILLINOIS LIGHT COMPANY
300 Liberty Street PEORIA, ILLINOIS

GLENVIEW C. OF C., Mrs. Dorothy E. Bates, Ex. Secy., 1717 Glenview Road.
***GRANITE CITY—40,073**
A. WILLIAM MORRISS, III, Morriss Realty Co., 1907 Edison Ave.
GRANITE CITY C. OF C., Harlan Dobry, Exec. Secretary, 1930 Edison Avenue.
TRI-CITIES REGIONAL PORT DISTRICT, Commander John L. Barron, Mgr., 1415 - 21st St.
HANOVER — HANOVER COMMERCIAL CLUB, Don Limage, Pres.
***HARRISBURG—9,171** — SALINE VALLEY DEV. ASSN., Ewell Winkleman, Pres., Harrisburg Natl. Bank Bldg.
HARVEY—29,071 — HARVEY ASSN. OF COMM., Eugene G. Silveri, Ex. Dir., 148 E. 15th St.
HERRIN—9,474 — HERRIN C. OF C., Arthur Hamilton, Exec. Secretary, 301 N. 14th St.
HOOPESTON—6,606 — HOOPESTON C. OF C., Byron E. Hedgecock, Secy., 307½ E. Main St.
JACKSONVILLE—21,690 — JACKSONVILLE C. OF C., Thomas D. Rusinek, Secy. Mgr., 207 Gibson Bldg.
JERSEYVILLE—7,420 — JERSEYVILLE C. OF C., Emmett L. Murphy, Ex. Secy., Box 268, 120 W. Pearl St.
JOLIET—66,780
ELGIN, JOLIET & EASTERN RAILWAY CO., J. E. Arado, Land & Tax Agent, Box 907.
INTERLAKE INDUSTRIES, INC., Box 1236.
JOLIET ASSN. OF COMM., James R. Keck, Ex. V. P., 35 W. Van Buren St.
OLIVER REALTY CO., John B. Anderson, Rialto Building.
KANKAKEE—27,666
COOLEY & SON, REALTOR, 201 Volkmann Building.
KANKAKEE AREA C. OF C., William A. Jardine, Exec. Vice President, 213 E. Court St.
KEWANEE C. OF C., Stewart Ruwe, Jr. Exec. Sec'y., Box 106.
KEWANEE IND. DEV. COMMISSION, G. Lundberg, Jr., Pres., 101½ N. Tremont St.

THE CAMBRIDGE OF THE
West
EDWARDSVILLE, ILL.
HOME of the NEW
Southwestern Campus
of
Southern Illinois Univ.

• MARKET • LABOR
• NATURAL
RESOURCES
• TRANSPORTATION

Utilities are present
for your operations.
100 Acre plant site
available, plus other sites
from 10 to 70 acres.

CHECK ✓ EDWARDSVILLE
if relocating or expanding
your operations

Albert H. Pauli, Executive Manager,
Edwardsville Chamber of Commerce
National Bank & Trust Co. Building
Edwardsville, Illinois
Telephone 656-4825, Area Code 618

SHARES IN KEWANEE, INC., Brick Lundberg, Chr. Ind. Dev. Comm., % C. of C.
LA GRANGE—15,285 — LA GRANGE & LA GRANGE PARK C. OF C., S. W. Greene, Ex. Dir., 14 S. La Grange Rd.
LAKE FOREST—10,687 — LAKE FOREST C. OF C., Mrs. Jeanne K. Mortensen, Secy., Box 242.
LANSING—18,098 — LANSING C. OF C., Mrs. Ruth Rasmussen, Secy., 3317 Ridge Rd.
LA SALLE—11,897 — LA SALLE, PERU, OGLESBY SPRING VALLEY C. OF C., Robt W. Blomgren, Dir. of Ind. Dev., 126½ Marquette St.
LAWRENCEVILLE—5,492
ILLINOIS GAS CO., Harold D. Dufloth, General Manager.
LAWRENCEVILLE C. OF C., Charles L. Hedde, Pres., 808 - 12th St.
LINCOLN—16,890 — LINCOLN C. OF C., Hal Swesey, Exec. Mgr., City Hall.
***LITCHFIELD—7,330** — LITCHFIELD C. OF C., Mrs. Ida M. Simpson, Secy., Capitol Theatre Bldg.
LYONS—9,936 — LYONS C. OF C., Kenneth Asmus, Secy., Box 111.
MACOMB—12,135 — MACOMB C. OF C., Robert Ackley, Mgr., Union National Bank Bldg.
MARENGO—3,568 — ARNOLD ENGR. CO., Robt. M. Arnold, Pres., Box G.
***MARION—11,274**
CENTRAL ILLINOIS PUBLIC SERVICE CO., W. A. Luecke, Division Manager.
MARION C. OF C., D. D. Wright, Ex. Secy., Bank of Marion Bldg.
MARSEILLES—4,347 — UNITED PROGRESSIVE CITIZENS CORP., Steve J. Tarochione, Pres., 142 Lincoln St.
MATTOON—19,088
CENTRAL ILLINOIS PUBLIC SERVICE CO., C. L. Folly.
MATTOON ASSN. OF COMM., Geo. M. Pendell, Ex. Secy., Box 502.
MAYWOOD—27,330 — MAYWOOD C. OF C., Mrs. Ethel M. Lundgren, Ex. Secy., 512 S. 5th Ave.
McHENRY—3,336 — McHENRY C. OF C., R. A. Stueben, Secy., 312 E. Elm St.
MENDOTA—6,154 — MENDOTA C. OF C., Paul W. Matthews, Secy.-Mgr., 806 Washington Street.
METROPOLIS—7,339 — METROPOLIS C. OF C., Orville R. Morgan, Ex. Secy., Hinners Bldg.
***MOLINE—42,705**
BLACKHAWK IND. DEV. CO., Culver Keenan, Exec. Vice President, 1610 - 5th Ave.
MOLINE C. OF C., Geo. F. Reeder, Ex. Dir., 1630 - 5th Ave.
MONMOUTH—10,372 — MONMOUTH C. OF C., Francis L. Reed, Ex. Secy., City Hall.
MORRIS—7,935 — MORRIS C. OF C., Albert J. Swansbro, Secy., 104 W. Washington St.
MT. CARMEL—8,594
MT. CARMEL C. OF C., Mrs. Lois Hedin, Off. Secy., 407 Market St.
MOUNT CARMEL PUBLIC UTILITY CO., George Fischer, Secretary.
MT. PROSPECT—18,906 — MT. PROSPECT C. OF C., T. R. Ackerman, Secy., 603 W. Henry.
MT. PULASKI — MT. PULASKI C. OF C., Harry J. Wible, Secy.
MOUNT VERNON—15,566
JAMISON REAL ESTATE, Earl D. Jamison, 112 Main St.
MT. VERNON C. OF C., J. G. Winfrey, Ex. Secy., 1100 Main St.
NEW INDUSTRIES, INC., Stan Koziara, Pres.
MURPHYSBORO—8,673
ILLINOIS ELECTRIC & GAS CO., Fred D. Ellis, President.
MURPHYSBORO C. OF C., Mr. Marion R. Nash, Ex. Secy., 1303 Walnut St.
NAPERVILLE—12,933 — NAPERVILLE C. OF C., Mark H. Fry, Secy., 212 S. Washington St.
NORMAL—13,357 — NORMAL C. OF C., Curtis Kies, Secy.-Treas., 119 North St.
N. CHICAGO—20,517 — N. CHICAGO C. OF C., Morris Kaplan, Secy., 1728 N. Sheridan Rd.

OAKLAWN—27,471 — WIEGEL & KILGALLEN DEV. CO., Bert J. Leasure, Gen. Sales Mgr., 5456 W. 111th St.
OAK PARK—61,093 — CONTINENTAL IND. ENGR., INC., William A. Darrah, Pres., 901 N. Oak Park Ave.
***OLNEY—8,780** — OLNEY C. OF C., Don Ginder, Ex. Secy., 120 S. Fair St.
OQUAWKA — OQUAWKA DEV. ASSOC., S. H. Richmond, Secy., P. O. Box 187.
ORION — SHERRARD POWER SYSTEM, J. E. Roberts, President & Manager.
***OTTAWA—19,408**
GREATER OTTAWA, INC., Frederick B. Robenstein, Pres.
OTTAWA C. OF C., Lee C. Carroll, Secy., 417 W. Madison St.
PANA—6,432
PANA C. OF C., Bert Deere, Secy., 107 E. 2nd St.
PANA IND. DEV. CORP., B. F. Schermerhorn, Pres., P. O. Box 273.
PARIS—9,823
PARIS C. OF C., Mrs. Mary Burnside, Off. Secy., 220 N. Main.
PAXSON LINK IND. DEV., % Horace Link & Co.
PARK FOREST—29,993
AMERICAN COMMUNITY BUILDERS, INC., Sam Beber, Exec. Vice President, 30 Plaza.
PARK FOREST BUS. & PROF. MEN'S ASSN., Robt. A. Navid, Secy., Box 74.
PARK RIDGE—32,659 — PARK RIDGE C. OF C., E. A. Lundberg, Ex. Secy., 120 S. Main St.
PAXTON—4,370 — ALLIED GAS CO., C. B. Coulter, Vice President & Manager.
PEKIN—28,146 — PEKIN ASSN. OF COMM., Paul Burkhardt, Man. Secy., 29 S. Capitol.
***PEORIA—103,162**
ARBINGAST, BECHT & ASSOC., INC., Mr. K. R. Becht, First National Bank Bldg.
J. H. BONTJES, J. H. Bontjes Realty Co., 507-09 Central National Bank Building.
CENTRAL ILLINOIS LIGHT CO., Mark B. Townsend, Area Development Dir., 300 Liberty St.
CENTRAL NATIONAL BANK & TRUST, 101 S. Adams.
CENTRAL TRANSFER CO., Nyal Cecil, General Manager, 2118 East Griswold St.
CITIZENS REAL ESTATE CO., Ben J. Weinstein, Realtor, Citizens Building, 225 Main St.
MINNEAPOLIS & ST. LOUIS RAILWAY CO., C. K. Ferguson, AGFA, 509 Commercial National Bank Bldg.
MONTGOMERY BROTHERS REALTORS, Suite 405-7-9, First National Bank Bldg.
PEORIA ASSN. OF COMM., J. R. Gilchrist, Mgr. Ind. Dev. Dept., 307 First Natl. Bk. Bldg.
PEORIA & PEKIN UNION RAILWAY, G. J. Willingham, President.
PEORIA INDUSTRIAL ENTERPRISES, INC., Harold Austin, President, 903 Central Bank Bldg.
PIONEER INDUSTRIAL PARK INVESTORS ENTERPRISES, INC., D. E. Wilkins, Chairman of the Board, 721 W. Lake St.
PITTSFIELD—4,089 — INDUSTRIAL ASSN., INC., Russell O. Keys, Pres., 215 N. Monroe.
PONTIAC—8,435 — PONTIAC C. OF C., Don Gardner, Secy., Mgr., 223½ N. Mill.
PRINCETON—6,250
PRINCETON C. OF C., Norman C. Heldt, Ex. Secy., 433 S. Main.
PRINCETON GAS SERVICE CO., J. C. English, General Manager.
QUINCY—43,793 — QUINCY C. OF C., Owen A. Anderson, Ex. V. P., 201 S. 5th.
RANTOUL—22,116 — RANTOUL C. OF C., E. E. Rogers, Pres., 107 S. Tanner.
RIVERSIDE—4,750 — RIVERSIDE C. OF C., Henry Sordel, Jr., Secy., Box 7.
ROBINSON—7,226
ROBINSON C. OF C., D. W. Morrow, Pres., % Crawford Cty. State Bank.
GAS UTILITIES CO., J. M. Imley, General Manager.
ROCHELLE—7,008 — ROCHELLE C. OF C., W. R. Hampson, Ex. Secy., 505 - 4th Ave.
ROCK FALLS—10,261 — ROCK FALLS C. OF C., Mrs. Fern Y. Morrison, Ex. Secy., Box 369.

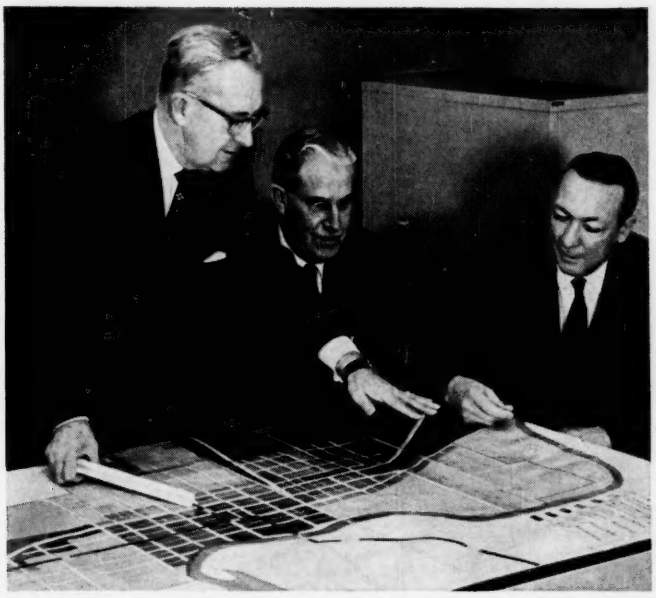
***REGISTERED COMMUNITY AUDIT**

***ROCKFORD**
CENTRAL ILLINOIS ELECTRIC & GAS CO., Sheldon A. Coxhead, 303 N. Main St.
LOVES PARK & PROF. MEN'S ASSN., Mrs. Grace E. Johnson, Secy. Treas., 9810 Queen Oaks Dr.
ROCKFORD C. OF C., Francis C. Spence, Ex. Secy., 815 E. State St.
DAVIS E. THOMPSON, 1004 Hotel Faust Bldg.
***ROCK ISLAND—51,863**
CHICAGO TRI-CITY MOTOR FREIGHT, Milo Brady, Vice President, 6th & River.
DOHRN TRANSFER CO., Lloyd R. Larson, Vice President, Sales, Robinson Bldg.
IOWA-ILLINOIS GAS & ELECTRIC CO., L. H. Day, Area Development Director, 319 18th St.
ROCK ISLAND BANK & TRUST CO., Ray Osterman, President.
ROCK ISLAND C. OF C., Kenneth L. Jones, Ex. Secy., Ft. Armstrong Hotel.
ROODHOUSE — ROODHOUSE IND. DEV. ASSN., Frank A. Hopkins, Secy., 149 W. Palm.
ROSICLARE — ROSICLARE COM. DEV. ASSN., J. Blecheisen, Chm. of Ind. Committee.
ST. CHARLES—9,269 — ST. CHARLES C. OF C., E. T. Williams, 101 S. 2nd St.
ST. ELMO — MONARCH GAS CO., W. F. Hebeler, President.
SALEM—6,165 — SALEM C. OF C., Mrs. Edwinna McLaughlin, Secy., Rm. 308, Hancock Bldg.
***SAVANNA—4,950**
INTERSTATE POWER CO., Illinois District, M. H. Kreimier, District Manager.
SAVANNA C. OF C., Donald Westbrook, Secy., 812 N. 4th St.
SHELBYVILLE—4821 — SHELBYVILLE IND. DEV. CORP., Keith Stokes, Pres., 242 Main St.
SKOKIE—59,364 — SKOKIE C. OF C., K. S. Schmidt, Mgr., 5115 Brown St.
***SPRINGFIELD—83,271**
CENTRAL ILLINOIS PUBLIC SERVICE CO., M. G. Adams, 607 E. Adams St.
ILLINOIS CENTRAL RAILROAD, Edward D. Grimes, District Traffic Mgr., 5th & Madison.
ILL. DIV. OF IND. PLANNING & DEV., Victor De Grazia, Supt., 116 Capitol Bldg.
SPRINGFIELD ASSN. OF COMM. & IND., Walter E. Wagner, Ex. Mgr., 325 E. Adams St.
SPRING VALLEY—5,371 — SPRING VALLEY C. OF C., Mr. Robert Blomgren, President.
STERLING—15,688
STERLING-ROCK FALLS COMM. DEV. ASSN., Donald A. Loken, Exec. Dir., Suite 508, Lawrence Bldg.
STERLING-ROCK FALLS C. OF C., Paul H. Philips, Secy., Lawrence Bldg.
STREATOR—16,868 — STREATOR CIVIC ASSN., Mgr., 108 N. Bloomington St.
TAYLORVILLE—8,801 — TAYLORVILLE ASSN. OF COMM., Jack Keefner, Exec. Mgr., Hotel Frisina Bldg.
TINLEY PARK—6,392 — TINLEY PARK ASSOC., INC., Chas. M. Smith, Pres., 17550 S. Harlem Ave.
TUSCOLA—3,875 — CITIZENS GAS CO., J. B. Hancock, President & Gen'l. Mgr.
***URBANA—27,994** — URBANA ASSN. OF COMMERCE, Chas. M. Zipprodt, Man. Secy., 102 Bennett Ave.
VIRDEN—3,309 — TOWN GAS CO. OF ILLINOIS, D. R. Brown, Vice President.
WAUKEGAN—55,719
NORTH SHORE GAS CO., R. E. Jones, President.
WAUKEGAN NORTH CHICAGO C. OF C., Geo. L. Davison, Ex. Secy., 229 N. Genesee.
WAUKEGAN PORT DISTRICT, F. Ward Just, Chairman, 4 S. Genesee St.
***W. FRANKFORT—9,027** — W. FRANKFORT C. OF C., Roger E. Peters, Ex. Secy., 104 S. Ada St.
WESTERN SPRINGS—10,838 — WESTERN SPRINGS C. OF C., Ester Koca, Secy., 921 Burlington.
WHEATON—24,312
CHICAGO, AURORA & ELGIN RAILWAY CO., R. W. Flannigan, Manager, Real Estate & Industrial Development, 400 W. Liberty Drive.
WHEATON C. OF C., Arthur Meyer, Ex. Mgr., 123 W. Front.
WOOD RIVER—11 694
WOOD RIVER IND. DEV. COMMITTEE, Jos. L. Connors, Chm., 37A E. Ferguson Ave.
WOOD RIVER TWP C. OF C., Loyal D. Palmer, Ex. Secy., 37A E. Ferguson Ave.
WOODSTOCK—8,897 — WOODSTOCK C. OF C., Lee R. Phillips, Mgr., 108 S. Jefferson.
ZION—11,941
ZION C. OF C., Richard D. Stuck, Secy., 2744 Sheridan Rd.
ZION IND. DEV. COMMITTEE, Ross A. Burgess, Chm., 2744 Sheridan Rd.

INDIANA

Assistance with reviewing, correcting and updating the listings for Indiana has been generously provided by the staff of the Indiana Department of Commerce, T. W. Schulenberg, Executive Director.

***ANDERSON—49,061** — ANDERSON C. OF C., Floyd W. Stoelting, Mgr., Anderson Fed. Bldg., Box 469.
ANGOLA—4,746
ANGOLA C. OF C., Mrs. Lucille O. Gilbert, 104½ W. Maumel.
ANGOLA DEVELOPMENT CO., % C. of C.
AUBURN—6,350 — AUBURN C. OF C., Loretta Redman, Secy.
***BEDFORD—13,024** — BEDFORD C. OF C., J. Neil Coffin, Greystone Hotel.
BLOOMINGTON—31,357 — BLOOMINGTON C. OF C., Jules O. Hendricks, Dir., 431 S. College Ave.
BLUFFTON—6,238 — BLUFFTON C. OF C., Frank Swallow, Exec. Secy., 130½ W. Market St.
BRAZIL—8,853 — BRAZIL C. OF C., Robert H. Dix, Pres., 110 W. Nat'l. Ave.
CLINTON—5,843 — CLINTON C. OF C., E. Lewin, Ex. Secy., 335 S. 3rd St.
COLUMBIA CITY—4,803 — COLUMBIA CITY C. OF C., David B. Spence, Ex. Mgr., City Hall Bldg.



Norman C. Seward, NIPSCO southern division manager, discusses a newly zoned Monticello, Indiana plant site with Mayor Carl Seidholz and Robert Sears, local RCA general manager.

ASK THE MAN WHO KNOWS

If you're thinking of plant expansion or relocation . . . let one of our 21 division and district managers help you.

With their intimate knowledge of the progressive northern Indiana communities we serve, they can take you beyond the surface facts of transportation, fuel, power, water, typography, resources and labor . . . giving you a straight-forward picture of community facilities, local government, zoning, tax factors, and the people.

. . . an extra dimension of NIPSCO's area development service available to you, at no obligation.

Call or write: Area Development, Northern Indiana Public Service Company, Hammond, Indiana. All inquiries strictly confidential.

NORTHERN INDIANA PUBLIC SERVICE COMPANY

serving today . . . building for the future

INDIANA
AND ADJACENT STATES

KLEIN & KUHN

25 years experience in Indiana industrial property. Completely familiar with entire state . . . can advise on all phases of site selection on confidential basis.

Agents for

NORTHWEST INDIANAPOLIS INDUSTRIAL PARK

(7 Minutes from airport)

- Warehousing, Distribution, and Light Industry
- 200 Acres . . . Restricted
- 15 Minutes from center of town
- Adjoins Interstate 65 plus principal crosstown artery and U. S. 52
- 2 Miles from belt highway
- New York Central service
- All utilities available

KLEIN & KUHN

620 GUARANTY BUILDING

Indianapolis, Ind. • MElrose 4-3543

FIRM AFFILIATE

SOCIETY OF INDUSTRIAL REALTORS

Looking for a plant location in Indiana or Michigan? Consult I&M...

I&M is best qualified to help you select a plant location in Indiana or Michigan because we have all the facts gathered from the 166 communities in our service area. These facts are complete, up-to-date, and immediately available. They include information on communities, sites, transportation, leasing, financing, construction of industrial buildings, availability and cost of labor, taxes, utilities, nearness to consumer markets and industrial suppliers, basic natural resources, and many other plant-location factors. All inquiries will be held in strict confidence, and there is no obligation for this service.

Call or write...

Herman G. Steegman, Industrial Development Consultant, Indiana & Michigan Electric Company, Fort Wayne, Indiana, telephone Anthony 1331; or Lee L. Davis, Vice President, Area Development, American Electric Power Service Corporation, 2 Broadway, New York 8, N. Y., telephone HAnover 2-4800.

INDIANA & MICHIGAN ELECTRIC COMPANY

An Investor-Owned Public Utility AMERICAN ELECTRIC POWER SYSTEM

COLUMBUS—20,778
COLUMBUS C. OF C., Stephen M. Baker, Ex. V. P., City Hall Bldg.
SOUTHERN TRANSPORTATION CO., 7th and Brown Sts.
***CONNERSVILLE—17,698** — CONNERSVILLE C. OF C., W. S. Moellering, Ex. V. Pres., 631 Central Ave.
CRAWFORDSVILLE—14,231
McDANIEL FREIGHT LINES, INC., Claude L. Jones, 1310 East Main.
MONTGOMERY CTY. C. OF C., Russell H. Thompson, Mgr., City Bldg.
CROWN POINT—8,443 — CROWN POINT C. OF C., Leonard G. Kolb, Ex. Secy., 126 S. Main St.
DECATUR—8,327 — DECATUR C. OF C., Fred E. Kolter, Secy., 227 N. 2nd St.
E. CHICAGO—57,669 — E. CHICAGO C. OF C., Geo. H. Applegate, Secy., 4618 Magoun Ave.
ELKHART—40,274 — ELKHART C. OF C., William C. Heck, Jr., Ex. V. P., Box 424.
ELWOOD—11,793 — ELWOOD C. OF C., Robert G. Davis, Ex. Secy., 1504½ S. A St.
***EVANSVILLE—141,543**
A & H TRUCK LINES, INC., Frank W. Zaieck, Sls. Mgr., 1700 Bartlett Ave.
ATLAS VAN LINES, J. J. Thorne, Mgr. Sales Dev., 1212 St. George Rd.
CITIZENS REALTY & INS. AGCY., INC., 310 Sou. Securities Bldg.
EVANSVILLE C. OF C., Amos Martin, Ex. V.P., 117 Main St.
HANCOCK-TRUCKING, INC., Frank W. Rohrer, V.P. & Gen. Sls. Mgr., 1917 West Maryland St.
STAN HEUGEL REAL ESTATE & INSURANCE, 1229 Bellemead.
HUBER REALTY CO., Eli G. Huber & Curtis E. Huber, Box 775.
KATTMAN INS. & REALTY CO., O. W. Kattman, 316 - 3rd & Main Bldg.
SOU. IND. GAS & ELECTRIC CO., A. B. Brown, Pres., 20-24 N. W. Fourth St.
STOCKWELL IND. PARK, Evansville Ind. Found., Walter H. Dreier, Pres., 11 N. W. 5th St.
FT. WAYNE—161,776
ELWAY EXPRESS, INC., P. O. Box 328.
FT. WAYNE C. OF C., Earl S. Ward, Ex. V.P., 826 Ewing St.
INDIANA & MICHIGAN ELECTRIC CO., H. G. Steegman, Ind. Dev. Cons., 2101 Spy Run Ave.
N. B. KNAPKE CO., Mr. Norbert B. Knapke, SIR, 1235 Lincoln Bank Tower.
E. H. KILBOURNE CO., Mr. Edgar H. Kilbourne, SIR, 1835 Lincoln Bank Tower.
SECURITY CARTAGE CO., INC., L. J. Hahn, V. P. & Sls. Mgr., 1326 Polk St.
FRANKFORT—15,302 — FRANKFORT C. OF C., Dickwin D. Armstrong, Ex. Secy., 209 S. Main.
FRANKLIN—9,453 — FRANKLIN C. OF C., N. R. Garland, Sec.-Mgr., 37 N. Main St.
***GARY—178,320**
CAL-IND. CENTER, Gary Ind. Found., Inc., 578 Broadway, P. O. Box 389.
GARY C. OF C., S. A. Harrison, Mgr. Ind. Dev. Dept., P. O. Box 389.
GOSHEN—13,718 — GOSHEN C. OF C., Ralph R. Smith, Mgr., 120 E. Clinton St.
GREENCASTLE—8,506 — GREENCASTLE C. OF C., David Barr, Ex. Secy., 24½ E. Washington St.
GREENFIELD—9,049 — GRTR. GREENFIELD C. OF C., Mrs. Mary Spencer, Ex. V.P., 18½ E. Main St.
GREENSBURG—6,605 — GREENSBURG C. OF C., Frank E. Marshall, Ex. Secy., Daily News Building.
***HAMMOND—111,698**
HAMMOND C. OF C., Walter D. Ford, Ex. Mgr., 429 Fayette.
NORTHERN IND. PUB. SERVICE CORP., J. F. Purcell, Dir. of Pub. Rel. 5265 Holman.
RICHARD E. WEISS, RLTR., 5947 Holman Ave.
***HARTFORD CITY—8,053** — HARTFORD CITY C. OF C., Glen B. Maple, Secy., 228 W. Washington.
HOBART—18,680 — HOBART C. OF C., J. S. McMahon, Ex. Secy., 66 Main St.
***HUNTINGTON—16,185** — HUNTINGTON C. OF C., F. L. Tipmore, Secy.-Mgr., Hotel La Fontaine.
***INDIANAPOLIS—476,258**
W. A. BRENNAN, INC., Mr. William A. Brennan, SIR, 710 Indiana Bldg., 120 E. Market St.
CITIZENS GAS & COKE UTILITY, V. C. Seiter, Controller, 2020 N. Meridian St.
COMMERCIAL MOTOR FREIGHT OF INDIANA, Fritz Gierhart, V.P., 111 E. McCarty.
CURTISS, QUINLAN, KEENE & PECK, INC., Kenneth E. Keene, Exec. V. P., 1134 North Penn. Street.
ELLIS TRUCKING CO., INC., C. W. Lantz, Gen. Sls. Mgr., 1600 Oliver Ave.
IND. DEPT. OF COMM. & PUB. REL., Ted Schulenberg, Ex. Dir., 333 State House.
INDIANA GAS & WATER CO., INC., Fred W. Dopke, First V.P., 1630 N. Meridian St.
INDIANA NATIONAL BANK, Mr. R. Kirby Whyte, Ind. Dev. Dept.
INDIANA STATE C. OF C., Jack E. Reich, Ex. V. P., Bd. of Trade Bldg.
INDIANAPOLIS C. OF C., Frederic J. A. Beyer, Mgr. Ind. Dept., 320 N. Meridian St.
INDIANAPOLIS POWER & LIGHT CO., Royer K. Brown, Dir. Area & Mkt. Dev. Div., 25 Monument Circle.

KLEIN & KUHN. Mr. Paul Starrett, Mgr. Brocker Dept., 620 Guaranty Bldg.

SEE OUR ADVERTISEMENT ON THIS PAGE

MONON RAILROAD, David Deets, Ind. Agt., 1320 Delaware.
NORTHWEST INDIANAPOLIS IND. PARK, Klein & Kuhn, 620 Guaranty Bldg.
PANHANDLE EASTERN PIPELINE CO., Albert H. Hargraves, Mgr. Ind. Dev., 1508 Fletcher Trust Bldg.
PELICAN IS. DEV. CORP., Walter Troutman & Warren Atkinson, 2601 E. 46th St.
PENNSYLVANIA RAILROAD, Roger Speidel, Mgr. Ind. Dev., 314 E. Union Station.
RENNER EXPRESS CO., L. B. Renner, Pres., P. O. Box 613.
***JASPER—6,737** — JASPER C. OF C., R. L. Henderson, Ex. Dir., 101 W. 6th St.
JEFFERSONVILLE—19,522 — CLARK CTY. C. OF C., Russ Colvin, Mgr., 251 Spring St.
KENDALLVILLE—6,765 — KENDALLVILLE C. OF C., Charles R. Hosler, Ex. Secy.
***KOKOMO—47,197**
BECRAFT MOTOR EXPRESS, Max Tyner, Gen. Mgr., 905 North Union.
KOKOMO C. OF C., Russell H. Ware, P. O. Box 731.
MILLER TRANSPORTATION, INC., H. D. Wyman, V.P. & Dir. of Sales, 1200 S. Home Avenue.
***LAFAYETTE—42,330** — GREATER LAFAYETTE C. OF C., Donald J. Reining, Mgr., 4th & Ferry.
***LA PORTE—21,157** — LA PORTE C. OF C., Robert P. O'Bannon, Jr., Mgr., 509 State Street, Box 213.
LEBANON—9,523 — LEBANON C. OF C., N. B. Waggener, Secy.-Mgr., 104½ N. Lebanon St.
***LINTON—5,736** — GRTR. LINTON CLUB, Juanita Greenwood, Secy.-Mgr., Box 208.
LOGANSPORT—21,106 — LOGANSPORT C. OF C., Ex. Secy., City Bldg.
MADISON—10,097
MADISON C. OF C., 109 W. Main.
MADISON FRONTLINERS COMMITTEE, Elmer F. Kixmiller, Chm., Public Service Co. of Indiana.
MARION—37,854
MARION C. OF C., Robt. E. Harman, Ex. V.P., 408 Iroquois Bldg.
McCLAIN DRAY LINE, Sam McClain, 404 R. R. Avenue.
MARTINSVILLE—7,525 — MARTINSVILLE C. OF C., E. D. Laughner, Secy., 60 W. Washington St.
MICHIGAN CITY—36,653
MICHIGAN CITY C. OF C., Eugene Stearns, Gen. Mgr., Spaulding Hotel, Franklin St.
NORTHWESTERN TRANSIT, INC., Ben Poeschl, Oak & Harrison St.

***REGISTERED COMMUNITY AUDIT**

MISHAWAKA—33,361 — MISHAWAKA C. OF C., Clarence M. Hartley, Secy.-Mgr., 113 S. Church St.
MT. VERNON—5,970 — MT. VERNON C. OF C., Mrs. Ethel McKinley, 126 East Third St.
***MUNCIE—68.603**
DAILEY & CO., J. Roberts Dailey, Ind. Rltr., 120 E. Washington St.
MUNCIE C. OF C., Edgar H. Seward, Ex. Secy., C. of C. Bldg., 500 N. Walnut St.
***NEW ALBANY—37,812** — NEW ALBANY C. OF C., Stanley R. Bowling, Mgr., 215 E. Main St.
NEW CASTLE—20,349 — NEW CASTLE C. OF C., Harry Ginsburg, Gen. Mgr., 1st Nat'l. Bank Bldg.
NOBLESVILLE—7,664 — NOBLESVILLE C. OF C., Wilson Miller, Secy.
PERU—14,453 — PERU C. OF C., R. Dean Hall, Mgr., 28 E. Main St.
***PLAINFIELD—5,460** — PUBLIC SERVICE CO. OF INDIANA, Gerald S. Dailey, Pub. Admin. Asst., 1000 E. Main St.
PLYMOUTH—7,558 — PLYMOUTH C. OF C., Dale E. McKesson, Secy.-Treas., 201 N. Michigan St.
PORTLAND—6,999 — PORTLAND C. OF C., Curtis F. Canada, Ex. Secy., Weiler Bldg., Box 317.
PRINCETON—7,906 — PRINCETON C. OF C., Earl Cox, Secy.
***RENSSELAER—4,740** — J. A. GRANT & SON, INC., Samuel Grant, 502 Clark St.
***RICHMOND—44,149**
BRANTNER-ROBBINS AGCY., James J. McCoskey, Dir., 601 Main St.
I.R.C. & D. MOTOR FREIGHT, INC., W. H. Creason, V.P. & Gen. Mgr., P. O. Box 305.
RICHMOND'S COMMITTEE OF 100, INC., Francis H. Donaldson, Ex. Secy., 23 S. 9th St.
RUSHVILLE—7,264 — RUSHVILLE C. OF C., Mrs. Isabel Pike, Ex. V.P., 107 N. Main St.
***SEYMOUR—11,629**
FREEMAN FIELD IND. DIST., Seymour Aviation Comsn., 224 S. Chestnut.
SEYMOUR C. OF C., Robt. H. Judd, Ex. Mgr., 224 S. Chestnut St.
SHELBYVILLE—14,317 — SHELBYVILLE C. OF C., Fred J. Lucas, Mgr., 219 S. Harrison St.
***SOUTH BEND—132,445**
CLEMANS TRUCK LINES, INC., H. C. Sanford, 815 East Pennsylvania.
COMMITTEE OF 100 OF SO. BEND & MISHAWAKA, J. Frank Hartwig, Exec. Dir., 608 Sherland Bldg.
SHIPPERS DISPATCH, INC., Nels F. Trump, V. P., 1216 W. Sample St.
SOUTH BEND C. OF C., Kenneth M. Burch, Gen. Mgr., 608 Sherland Bldg.
SULLIVAN—4,979 — SULLIVAN CTY. COMMUNITY COUNCIL, Carl Howard.
***TERRE HAUTE—72,500**
BEST WAY OF INDIANA, INC., J. B. Gibbons, Pres., 10 Cherry St.
EASTERN EXPRESS, INC., William Mitchell, Dir. of Sales, 1450 Wabash Ave.
MOTOR FREIGHT CORP., R. L. Cheek, Gen. Mgr., 1825 Wabash Ave.
MR. PAUL J. PFISTER, SIR, J. B. Pfister Co., 662 Ohio St., P. O. Box 988.
TERRE HAUTE C. OF C., John K. Lamb, Ex. V. P., 631 Cherry St.
UNION CITY—4,047 — UNION CITY C. OF C., Mrs. Mary Glenn.
VALPARAISO—15,227 — VALPARAISO C. OF C., Wayne Hall, 165 Lincoln Way West.
VINCENNES—18,046
INDIANAPOLIS & SOU. MOTOR EXPRESS, INC., Royce R. Campbell, Sales Mgr., P. O. Box 491.
VINCENNES C. OF C., Albert G. Schmidt, Ex. Secy., Box 628.
WABASH—12,621
LAWRENCE GAUNT PROPERTY IND. DIST., Gaunt & Son, Gen. Contrs., Box 325.
WABASH C. OF C., John Wade, Sec.-Mgr., Box 381.
WARSAW—7,234 — WARSAW C. OF C., Miss Louise Coachran, Secy., First Natl. Bk. Bldg.
WASHINGTON—10,846 — WASH. COMM. OF IND. EXPANSION, Robert James, Secy.-Treas., Box 363.
WHITING—8,137 — WHITING-ROBERTSDALE C. OF C., Urie J. Moore, Ex. Secy., 1907 New York Ave.
WINCHESTER—5,742 — WINCHESTER C. OF C., Robert M. Keesling, Mgr. & Secy., Clark Bldg.

IOWA

Assistance with reviewing, correcting and updating the listings for Iowa has been generously provided by the staff of the Iowa Development Commission, E. B. Storey, Director.

ACKLEY
ACKLEY C. OF C., H. Bolts.
ACKLEY STATE BANK, Harry S. Lekwa.
ADEL
ADEL C. OF C., Joe Morgan.
IOWA POWER & LIGHT CO., Merle Cook, Dist. Mgr.
ALBIA—4,582 — ALBIA IND. DEV. CORP., Robert Kaldenberg, Pres., 104 S. Main St.
ALGONA—5,702 — ALGONA C. OF C., Wm. F. Steele, Ex. Secy., Box 551.
ALTA — ALTA DEV. COMMITTEE, Walter Bicker, Pres.
ALTON — ALTON C. OF C., Michael H. Even, Ex. Secy.
AMES—27,003 — AMES C. OF C., Eddie Wixon, Mgr.
ANAMOSA—4,616
ANAMOSA IMP. CORP., John McNamara, 111 N. Ford.
IOWA ELEC. LIGHT CO., W. M. Thompson, 208 W. Main St.
ANITA — ANITA ECON. DEV. COMM., % C. of C.
ATLANTIC—6,890 — ATLANTIC C. OF C., D. K. Burgess.
AUDUBON—2,928
AUDUBON IND. DEV., C. J. Menke, Secy.
IOWA POWER & LIGHT CO., E. M. Kennedy, Sit. Mgr.
BELLA PLAINE—2,923 — IOWA ELEC. LIGHT & POWER CO., J. W. Shrader.
BELMOND—2,506
IOWA ELEC. LIGHT & POWER CO., C. L. Carstens, Mgr., 219 E. Main St.
ROWAT-MURRAY, ENGRS., L. W. Murray, 111 W. Main St.
BETTENDORF—11,534 — BETTENDORF C. OF C., Kirk A. Journy, Ex. Secy., Arcade Bldg.
BLOOMFIELD—2,771 — BLOOMFIELD C. OF C., Mrs. Jean McWilliams.
***BOONE—12,468**
AMERICAN IND. DEV. SERV., Earl R. Senholz.
BOONE C. OF C., Dean A. Briley, Chm. Ind. Bureau, 623½ Story St.
BOONE IND. DEV. CORP., J. A. Flanagan, Pres., 812 - 8th St.
CITIZENS NATL. BANK, Roger L. Smith, 724 Story St.
IOWA ELEC. LIGHT - POWER CO., J. A. Flanagan, Comm. Mgr., 812 - 8th St.
BRITT — BRITT IND. DEV. CORP., John Pritchard, Pres.
BROOKLYN — BROOKLYN DEV. COMM., D. W. Hubbard, Chm.
***BURLINGTON—32,430**
BURLINGTON IND. DEV. BUR. C. OF C., Don Hauser, Hotel Burlington.
BURLINGTON IND. DIST., % C. of C. Ind. Dev. Bur., Don Hauser, Mgr., Hotel Burlington.
CARLISLE — CARLISLE CONST. & DEV. CORP., Arthur M. Prall, Pres.
CARROLL—7,682 — CARROLL IND. CORP., C. E. Knoblauch, Ex. Secy., 200 E. 5th St.
CEDAR FALLS—21,195 — CEDAR FALLS C. OF C., Ed. Boyle, Ex. Secy., 4th & Washington.
CEDAR RAPIDS—92,035
CEDAR RAPIDS C. OF C., Robt. H. Caldwell, Ex. V. P.
HEDGES CO., 210 Dows Bldg.
IOWA ELECTRIC LIGHT & POWER CO., L. A. Talbott, Adm. Asst. to V. Pres., Comm'l. & Sales Dept., Security Bldg.
YUILL & GOHMANN, 417 Guaranty Bldg.
CENTERVILLE—6,629
CENTERVILLE INDUS. COMMISSION, Kent Wever, Mgr. C. of C.
IOWA SOUTHERN UTILITIES CO., V. C. Price, Dir. Area Dev., 317 N. 13th St.
CHARITON—5,042 — CHARITON C. OF C., Fred Mueller, Pres.
CHARLES CITY—9,964
CHARLES CITY C. OF C., 93 S. Main.
CHARLES CITY IND. DEV. CORP., Box 189.

SKILLED LABOR: Iowa's farms are raising a crop of machinery-wise youngsters. And Iowa's schools and colleges are training them well. The stable Iowa work force is almost all Iowa-born with a high percentage of home ownership. The state's manufacturing wage patterns offer competitive advantages over many nearby states. Get the facts about the New Iowa. Send for the Iowa Industrial Resources Fact Book. Your inquiry will be held in the strictest confidence.

Contact Ed B. Storey, Director. Telephone: Des Moines — ATlantic 20231.

IOWA DEVELOPMENT COMMISSION
402 Jewett Building, Des Moines, Iowa

FIRST SECURITY BANK & TRUST, M. J. Klaus, Pres., 712 Kelly St.
***CHEROKEE—7,724**
CHEROKEE C. OF C., Miss Alice Timmins, Sec'y., Brummer Bldg.
CHEROKEE IND. CORP., D. R. Clark, Pres.
CHEROKEE IND. PARK, Cherokee Ind. Corp.
***CLARINDA—4,903**
CLARINDA IND. BD., B. E. Shore, Dir., 100 E. Washington.
CITIZENS STATE BANK, R. J. Swanson, Pres.
IOWA POWER & LIGHT CO., Arnold May, Dist. Mgr.
CLARION—3,232 — CLARION COM. DEV. COMM., Duane Sandage, Sec.
CLEAR LAKE—6,158 — CLEAR LAKE C. OF C., G. Wendell Wilcox, Pres., 313 B. Main Ave.
***CLINTON—33,589**
CLINTON C. OF C., M. R. Lackore, Ex. Dir.
CLINTON DEV. CO., R. J. Stapleton, Man. Dir., Shull Bldg., 237 - 5th Ave. S.
L. M. HOWES, Lim Howes, 214 Howes Bldg.
INTERSTATE POWER CO., J. C. Wolfe, Dist. Mgr.
MANUFACTURING MEADOWS, Clinton Dev. Co., Shull Bldg., 237 6th Ave. South.
COLFAX — IOWA POWER & LIGHT CO., F. R. Spaulding, Dist. Mgr.
COUNCIL BLUFFS—54,631
COUNCIL BLUFFS C. OF C., Industrial Department, G. Gordon Evans, Mgr., 30 Pearl St.
IOWA POWER & LIGHT CO., V. T. Beats, Dist. Mgr.
CRESTON—7,667
CRESTON C. OF C., Merle Turner, Mgr., Box 471.
CRESTON INDUSTRIES, INC., Joe Knock, Pres., Iowa State Bk.
IOWA SOU. UTILITIES CO., Dist. Mgr., 209 W. Montgomery.
DALLAS CENTER — DALLAS CTR. COM. CLUB, INC., John C. McDonald, Chm., % Ind. Comm.
DAVENPORT—88,981
DAVENPORT C. OF C., R. E. Fensterbusch, Mgr.
DAVENPORT IND. DEV. CO., % C. of C.
MEL FOSTER CO., INC., Mel Foster, Pres., 316 Brady St.
IOWA-ILLINOIS GAS & ELEC. CO., Lewis H. Day, Dir. Area Dev., P. O. Box 150.
RUHL & RUHL, Chas. A. Ruhl, Partner, 200 First Natl. Bldg.
DECORAH—6,435
DECORAH C. OF C., Orville Kenworthy, Ex. Sec., P. O. Box 3.
DECORAH DEV. CO., Dale Ahern, Lock Box 17.
INTERSTATE POWER CO., G. J. Lyshoj, Dist. Mgr., Lock Box 38.
DENISON—4,930 — CRAWFORD CTY. IND. DEV. CORP., Ben Efner, Ex. Secy., First Nat'l. Bank Bldg.
***DES MOINES—208,982**
BRADY MOTORFRATE, INC., Ernie Schaefer, V.P., Sales, 6th Ave. at University.
BRUCE MOTOR FREIGHT, INC., E. W. Harlan, 2011 Easton Blvd.
H. L. CALKINS CO., Mr. H. L. Calkins, SIR, 1212 S & L Bldg.
CHAMBERLAIN, KIRK & CLINE, Mr. Joseph N. Chamberlain, SIR, 507 Ninth St.
CHICAGO GRT. WESTERN RWY., H. C. Shirer, 1800 S.W. 9th.
CHICAGO, ROCK ISLAND & PACIFIC R.R., Bernie Schwartz, AGFA, 5th and Vine.
DES MOINES IND. BUREAU, Sidney R. Bradley, Ex. Dir., 510 Equitable Bldg.
DONAHOE INVESTMENT CO., E. J. Donahoe, SIR, 401 Fleming Bldg.
GRTR. DES MOINES C. OF C., John D. Adams, Gen. Secy., 510 Equitable Bldg.
IOWA-DES MOINES NATL. BANK, Marcellus M. McMichael, V. Pres.
IOWA DEVELOPMENT COMMISSION, Ed. N. Storey, Dir., 200 Jewett Bldg.
IOWA POWER & LIGHT CO., F. L. Kleine, Mgr. Ind. & Comm. Sls., 823 Walnut.
NEAL & CO., RLTRS., Paul Neal, Pres., 825 Locust.
ROCK ISLAND MOTOR TRANSIT CO., W. B. Robison, Traffic Mgr., 919 Walnut St.
DE WITT—3,224 — DE WITT IND. BD., Thomas J. Neesen.
***DUBUQUE—56,606**
CHICAGO DUBUQUE MOTOR TRANSP. CO., J. A. Bergmeier, P. O. Box 388.
DUBUQUE C. OF C., M. S. Englebrecht, Mgr.
INTERSTATE POWER CO., L. L. Peterson, Mgr. Area Dev., 1000 Main St.
DYERSVILLE—2,818 — DYERSVILLE IND. COMM., R. H. Willenborg, Chm., 516 E. Main.
EAGLE GROVE—4,381 — EAGLE GROVE C. OF C., E. H. Paine.
ELDRIDGE — ELDRIDGE DEV. COMMISSION, Dr. Donald Fuller, Chm.
ELDORA—3,225
ELDORA C. OF C., Lew Throssel.
IOWA ELEC. LIGHT & POWER CO., Virgil J. Schmidt, Div. Comm. Mgr.
***EMMETSBURG—3,887** — EMMETSBURG C. OF C., Mr. Jensvold, Mgr.
ESTHERVILLE—7,927 — ESTHERVILLE C. OF C., Jack Delvean, Mgr., 101 1-4 N. 6th St.
FAIRFIELD—8,054
FAIRFIELD C. OF C. DEV. CORP., J. A. McKinzie, Pres., C. of C. Bldg., 2nd & Burlington.
FAIRFIELD C. OF C., John Schuepe, Mgr.
FONTANELLE — FONTANELLE PROF. PROCUREMENT & IND. DEV. ASSN., R. E. Wellenhaup, Secy.
FOREST CITY—2,930
FOREST CITY DEV., INC., Benjamin F. Carter, Jr., Secy., 106 N. Clark St.
A. KENNETH HANSON, RLTY. & INS., Best St.
FT. DODGE—28,399 — FT. DODGE C. OF C., W. J. Terrill.
***FT. MADISON—15,247** — FT. MADISON BUS. & IND. COMM., R. Humphrey, Ind. Dir., 835½ Ave. G.
GARNER — GARNER C. OF C. IND. COMM., E. F. Bock, Pres., 395 State St.
GLENWOOD—4,783 — GLENWOOD DEV. CORP., Richard E. Owen.
GRAND JUNCTION — GRAND JUNCTION DEV. ASSOC., J. E. Brady, Chm.
GREENE — GREENE COMMERCIAL CLUB, Dale E. Wildman, Secy.
GREENFIELD — GREENFIELD COMM. DEV. ASSOC., Mr. Donnellan.
GRINNELL—7,367
GRINNELL C. OF C. IND. COMM., Ed Campbell, Secy., 822 - 5th Ave.
IOWA SOU. UTILITIES CO., E. T. Gray, Dist. Mgr., Box 190, Broad St.
GRISWOLD — GRISWOLD C. OF C., Chas. Vanderbur, Pres.
GRUNDY CENTER — GRUNDY CENTER IND. CORP., Arnold Schultz.
HAMPTON—4,501 — HAMPTON C. OF C., Mrs. J. Robinson, P. O. Box 351.
HARLAN—4,350 — HARLAN C. OF C., David R. Bestor, City Hall.
HAWARDEN—2,544 — HAWARDEN C. OF C., Chas. Sedgwick, Jr., 706 Central Ave.
HOLSTEIN — HOLSTEIN COM. DEV. CORP., Bob Bagenstos.
HUMBOLDT—4,031 — HUMBOLDT CTY. DEV. CORP., Dan Adams.
***INDEPENDENCE—7,069** — INDEPENDENCE C. OF C., Mrs. Bethany N. Hamilton.
INDIANOLA—7,062 — INDIANOLA DEV. CORP., Alden R. Godwin, Pres., 202 W. Ashland St.
IOWA CITY—33,443
ELDON MILLER, INC., Eldon Miller, P. O. Box 232.
IOWA CITY C. OF C., Keith B. Kafer, Mgr.
IOWA FALLS—5,565
IOWA FALLS C. OF C., Kenneth Wald, Mgr., P. O. Box 919.
IOWA FALLS IND. DEV. CORP., % Fred Diesling, P. O. Box 802.
JEFFERSON—4,570
JEFFERSON C. OF C., Thomas O. Cooper, 109 E. Lincolnway.
JEFFERSON DEV. CORP., 109 E. Lincolnway.
KEOKUK—16,316
KEOKUK C. OF C., James S. Kettering, Mgr., 401 Main St.
UNION ELEC. POWER CO., H. A. Stephenson.
***KNOXVILLE—7,817**
KNOXVILLE C. OF C., Edward E. Frank, Exec. Sec.-Mgr., 320 E. Robinson St.
IOWA POWER & LIGHT CO., Howard O. Werts, Dist. Mgr.
LAKE PARK — LAKE PARK C. OF C., Don F. Carlson.
LAURENS — LAURENS C. OF C., Neil H. Mourer, Ind. Chmn., 321 S. Third St.
LeGRAND — LEGRAND COM. ENT., INC., John W. Rhodes, Pres.
***LEMARS—6,767**
JACK L. HARMON, EXEC. SEC., Lemars C. of C.
LEMARS DEV. COMM., D. F. Ketelsen.
LENOX — LENOX DEV. CORP., James E. Hughes.
LEON — LEON C. OF C., Alvin L. Varner, Chm., 222 N. Main.
LU VERNE — FARMERS STATE BANK, E. J. Lindebah, Cashier.
MALVERN — MALVERN COMMERCIAL CLUB IND. DEV. COMM., C. L. Hertz, Chm.
***MANCHESTER—4,402**
FARMERS & MERCHANTS SAVINGS BANK, R. E. Tool, Pres., Main & Franklin.
MANCHESTER C. OF C., Clarence Foell, Secy., 4 Meggenburg Bldg.
MANCHESTER ENTERPRISES, Dr. Tyrrell, 210 N. Franklin.
MANCHESTER IND. DIST., Manchester Enterprises, 210 Franklin.
MANSON — MANSON IND. DEV. COMM., Clifford Swartzendruber, Pres.
MAPLETON
FIRST STATE BANK, Orval Spahn, V. Pres., 402 Main St.
MAPLETON IND. DEV. COMM., Orval Spahn, Chm.
MAQUOKETA—5,909 — MAQUOKETA C. OF C., Don Foy.
MARION—10,882
MARION C. OF C., Phil Morris.
MONTGOMERY & CO. RLTRS., H. E. Montgomery, 740 7th Ave.
MARSHALLTOWN—22,521 — MARSHALLTOWN C. OF C., John C. Bailey, Gen. Mgr., Box 484.
***MASON CITY—30,642**
CHICAGO GRT. WESTERN R.R., J. H. McWaters, Div. Frt. Agt.
FIRST NATL. BANK OF MASON CITY, R. J. Zimmer, Pres., 5 N. Federal.
INTERSTATE-POWER CO., L. G. Hawkins, Dist. Mgr., 22 - 2nd, N.W.
MASON CITY C. OF C., IND. DEPT., Ralph Shelton, Mgr., 823 Brick & Tile Bldg.
ROMEY CO., Russ B. Gray, Rltr.
MEDIAPOLIS — MEDIAPOLIS IND. COMM. OR BUS. MEN'S CLUB, Evan Wilson.
MISSOURI VALLEY—3,567 — IOWA POWER & LIGHT CO., Jack Chick, Dist. Mgr.
MONONA — MONONA DEV. CORP., Leon Birdsell, Pres.
MONTICELLO—3,190 — MONTICELLO DEV. CORP., Earl H. DeShaw, M. D., 221 E. 1st.
MT. AYR
IOWA SOU. UTILITIES CO., Darrell E. Reed, Dist. Mgr.
MT. AYR IND. COMM., Arch Dunfee, Chmn.
MT. PLEASANT—7,339 — MT. PLEASANT IND. DEV. BD., Dick Hartley, Mgr.
***MUSCATINE—20,997**
MUSCATINE DEV. CORP., Harold W. Ogilvie, Ex. Dir, Box 161.
N. ENGLISH — N. ENGLISH COMM. DEV. CORP., V. Jansen, Secy.
NEW HAMPTON—3,456 — NEW HAMPTON IND. CORP., J. E. Feuling.
NEW LONDON — NEW LONDON C. OF C., Dr. Paul McPheron, Sec'y.
NEWTON—15,381 — NEWTON C. OF C., Neal P. Hammer, Ex. Secy., Natl. Bk. Bldg.
OELWEIN—8,282
INTERSTATE POWER CO., Fred C. Lynes, Dist. Mgr., 24 S. Fred Ave.
OELWEIN C. OF C., J. R. Dunlap, Ex. Secy., 9 - 1st St., S. E.
OSAGE—3,753 — OSAGE IND. DEV. COMMITTEE, Art Nixa, Pres.
OSCEOLA—3,350 — OSCEOLA IND. COMM., C. D. Friday, Chm., % C. of C.

***REGISTERED COMMUNITY AUDIT**

OSKALOOSA—11,053
IOWA POWER & LIGHT CO., Pearl Wilbur, Dist. Mgr.
OSKALOOSA C. OF C., Clifford Dodson, Ex. Secy., 124 N. Mkt.
OSKALOOSA IND. PARK, Oskaloosa Ind. Park Corp., 124 N. Market.
***OTTUMWA—33,871**
FIDELITY SAVINGS BANK, M. O. Stevens, Pres., 131 E. Main St.
OTTUMWA C. OF C., H. S. Byrum, Mgr., 106 N. Court, Box 557.
PANORA — CHI. MILW., ST. PAUL & PACIFIC RWY., G. J. Foxhoven.
PERRY—6,442 — PERRY INDUSTRIES, INC., Dick Sandal, Mgr., 1107½ - 2nd St.
POCAHONTAS — POCAHONTAS C. OF C., Wm. Markovits.
RED OAK—6,421
IOWA POWER & LIGHT CO., F. E. O'Malley, Dist. Mgr.
RED OAK C. OF C., James A. Hueser.
ROCK RAPIDS—2,780 — ROCK RAPIDS C. OF C., J. J. Porter, 114 S. Marshall.
ROCKWELL CITY — ROCKWELL CITY COM. DEV. COMM., R. J. Reideler, Chmn.
SAC CITY—3,354 — SAC CITY C. OF C., E. L. Swanson, Secy.
SCHLESWIG — SCHLESWIG BUS. MEN'S CLUB, Leonard P. Hollander, Secy.
SHELDON—4,251 — SHELDON C. OF C., Mrs. Melba McClean, Ex. Secy., 416 - 9th St.
SHENANDOAH—6,567
IOWA POWER & LIGHT CO., L. S. Baker, Mgr.
SHENANDOAH C. OF C., James M. Ward, Mgr., Box 38.
SIDNEY — SIDNEY COM. DEV. CORP., James Pullman, Jr., Pres.
SIGOURNEY — SIGOURNEY DEV., INC., J. E. Baumert, Pres., Prof. Bldg., P. O Box 147.
***SIOUX CITY—89,159**
IOWA PUBLIC SERVICE CO., Scott Phelps, Special Rep., 502 - 6th St.
SIOUX CITY IND. DEV. COUNCIL, INC., G. R. Wimmer, Mgr., Sheraton-Warrior Bldg.
SPENCER—8,864 — SPENCER C. OF C., Glen Scott, Ex. Secy., 10 E. 4th St.
SPIRIT LAKE—2,685 — SPIRIT LAKE INDUSTRIES, INC., Neal Cain, Secy., 1803 Hill Ave.
STANWOOD — STANWOOD DEV. ASSOC., INC., Evelyn N. Rigby, Secy.
STORM LAKE—7,728 — STORM LAKE C. OF C., Don Grau, Ex. Secy., 600½ Lake Ave.
STORY CITY — STORY CITY TRADE EXTENSION, Otis Frette, Chm.
STRAWBERRY POINT — STRAWBERRY POINT C. OF C., Duane Munter.
SUMNER — SUMNER DEV. CORP., Allen Kroblin, Chm.
TRIPOLI — TRIPOLI COM. DEV. COMM., William A. Buckley.
VILLISCA — VILLISCA C. OF C., Harold Bickford, Chm.
WALL LAKE — WALL LAKE C. OF C., John W. Schroeder.
WAPELLO
WAPELLO IND. DEV. COMM., W. C. Weaver.
WAPELLO LIGHT CO., H. Eugene Woodwin, Mgr.
WASHINGTON—6,037 — WASHINGTON IND. CORP., Claude Woods, Mgr., 107 E. Washington St.
WATERLOO—71,755
GUERNSEY BROS., INC., Mr. Max E. Guernsey, SIR, 402 West Fourth St.
WATERLOO C. OF C., L. A. "Pat" Touchae, Ex. V. P., 229 W. 5th St.
WAVERLY—6,357
WAVERLY C. OF C., Bob Cantrell, Mgr., 86 Bremer Ave.
WAVERLY IND. DEV. CORP., 86 E. Bremer Ave.
WEBSTER CITY—8,520
WEBSTER CITY C. OF C., Bryon Osborn, Mgr., 501½ - 2nd St.
WEBSTER CITY IN. GO-AHEAD, INC., 501½ - 2nd St.
W. DES MOINES—11,949 — W. DES MOINES C. OF C., Mrs. Bonnie McFadden.
WEST UNION—2,551
INTERSTATE POWER CO. - CENT. DIST., Doyle Jurney, Dist. Mgr.
WEST UNION C. OF C., John L. Moorman, Secy., 122 S. Vine St.
WHAT CHEER — WHAT CHEER LIONS CLUB, Richard Fritz, Com. Dev. Chm.

KANSAS

Assistance with reviewing, correcting and updating the listings for Kansas has been generously provided by the staff of the Industrial Development Commission, John H. Sticher, Director.

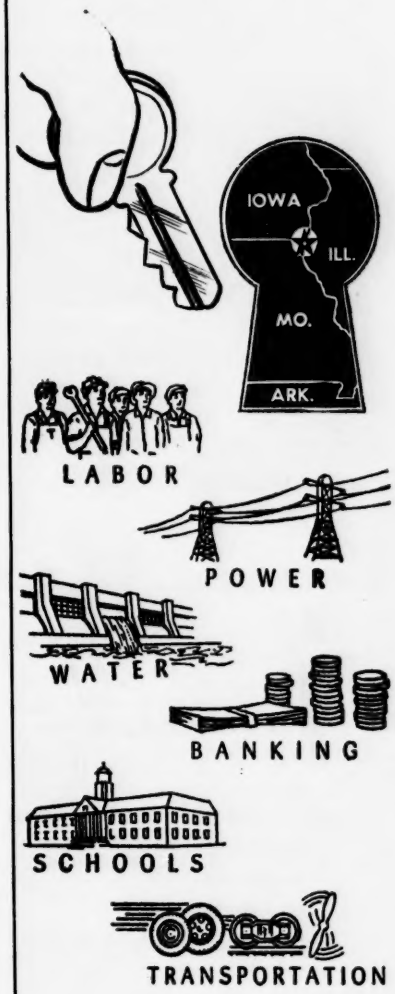
***ABILENE—6,746** — ABILENE IND. CORP., INC., Kenneth Olson, 300 N. Cedar.
***ANTHONY—2,744** — ANTHONY IND. DEV. CORP., Lyle Harris, Pres., 317 W. Main St.
***ARKANSAS CITY—14,262**
ARKANSAS CITY C. OF C., H. P. Gibson, Mgr.
ARK. CITY INDUSTRIES, INC., Edwin Shields, Pres., % S. W. Bell Telephone Co.
***ATCHISON—12,529**
ATCHISON C. OF C., Robert L. Williamson, Mgr., Box 126.
ATCHISON IND. DEV. ASSN., % C. of C., Robert L. Williamson, Secy.-Treas., 125½ N. 5th.
INDUSTRY, INC., J. W. Lowry, Blair Bldg.
***AUGUSTA—6,434** — AUGUSTA C. OF C., Mrs. Charles Wiseman, Sec.-Mgr.
***BAXTER SPRINGS—4,498**
BAXTER SPRINGS C. OF C., Paul E. Williams.
BAXTER SPRINGS IND. DEV., INC., Paul E. Williams, % C. of C.
***BELLEVILLE—2,940** — BELLEVILLE IND. DEV., INC., Everett L. Ledbetter, % C. of C.
***BELOIT—3,837** — BELOIT IND. DEV. CORP., Harold J. Boettcher, % C. of C.
CANEY—2,682
CANEY INDUSTRIES, M. E. Sawyer, C. of C.
CANEY PLANNING & DEV. ASSN., M. D. Sawyer, Secy.
***CHANUTE—10,849** — CHANUTE C. OF C., J. R. Melnyk, Mgr., P. O. Drawer 351.
***CHERRYVALE—2,783** — CHERRYVALE DEV. CO., INC., 305 E. 4th St.
CHETOPA — CHETOPA C. OF C., INC., Willard Warwick, % C. of C.
***CLAY CENTER—4,613** — CLAY CENTER IND. DEV. CORP., Chester Oberg, Chm.
***COFFEYVILLE—17,382**
COFFEYVILLE C. OF C., James O. Taylor, Ind. Div., Box 510.
COFFEYVILLE INDUSTRIES, INC., D. A. Willbern, % C. of C.
***COLBY—4,210** — COLBY DEVELOPMENT, INC., Donald D. Phillips, 482½ N. Franklin Ave.
***COLUMBUS—3,395**
COLUMBUS C. OF C., Mrs. Betty Laswell, Secy-Mgr.
COLUMBUS IND. ASSN., Robert H. Larue, Secy.
***CONCORDIA—7,022**
CONCORDIA C. OF C., I. J. Demarco.
CONCORDIA DEV. CO., INC., Dr. Leo Haughey, % C. of C.
***COUNCIL GROVE—2,664** — GRTR. MORRIS CTY. DEV. CORP., Harry Rosser, % C. of C.
***DODGE CITY—13,520**
DODGE CITY IND. DEV. CORP., Milton Skaggs, Agt., Box 940.
KERKHOFF REALTY CO., T. T. Kerkhoff, 1607 2nd Avenue.
WESTERN KAN. PETROCHEMICAL COUNCIL, George Weeks, Secy., Box 490.
DOWNS — DOWNS ENTERPRISES, Donald S. Kiper, % C. of C.
***EL DORADO—12,523**
EL DORADO C. OF C., Harlan L. Remsberg, Mgr., Box 509.
EL DORADO DEV. CO., Marvin Whitlow, % C. of C.
***ELLINWOOD—2,729** — ELLINWOOD C. OF C., Miss Jo Wolf.
***ELLSWORTH** — ELLSWORTH C. OF C., Mrs. Verna Leuty.
***EMPORIA—18,190**
EMPORIA C. OF C., Earl Hemstreet, Box 308.
EMPORIA ENTERPRISES, INC., Kermit W. Oakes, Box 308.
***EUREKA—4,055** — EUREKA IND. DEV., INC., L. E. Hawthorne, % C. of C.
***FT. SCOTT—9,410**
CRAIN REALTY CO., Robert T. Crain, V.P., 13 E. Wall St.
FORT SCOTT C. OF C., Jim McKenney, 15 N. Main St.

"THE KEY TO MID-AMERICA"

KEOKUK
IOWA

"ON THE BANKS OF THE MISSISSIPPI"

Holds The Key To Industrial Growth..



CONVENIENT SITES AVAILABLE

FOR INFORMATION...WRITE TO
James Kettering, Manager
Industrial Development Division
Keokuk Chamber of Commerce
Hotel Iowa
Keokuk, Iowa

FT. SCOTT INV. CO., INC., George W. Eakle, % C. of C.
***GARDEN CITY—11,811**
AIRLINKS IND. PARK, Garden City, Ind. Dev., Inc., 116 E. Chestnut.
GARDEN CITY C. OF C., Robt. R. Long, Mgr., 202 N. Main.
GARDEN CITY DEV., INC., Douglas Crotty, Sr., % C. of C.
WESTERN KANSAS MFRS., INC., Dale Fry, Pres.
GARNETT—3,034 — GARNETT IND. DEV. CORP., Wayne Loughridge.
***GIRARD** — GIRARD C. OF C., Mrs. Weymouth L. Veatch.
***GOODLAND—4,459** — GOODLAND C. OF C., J. C. Sandwhite, Secy.-Mgr., 923½ Main.
***GREAT BEND—16,670**
CENTRAL KANSAS DEV. CREDIT CORP., Dean Miller, Pres., Box 44.
GREAT BEND C. OF C., K. Collier, Mgr., 2017 Lakin Ave.
GREAT BEND DEV. CO., INC., E. E. Lewis, % C. of C.
GREENSBURG — GREENSBURG C. OF C., Archie Shepard.
HALSTEAD — HALSTEAD IND. FOUNDATION, V. E. Chesky, Jr., % C. of C.
HANOVER — HANOVER INDUSTRIAL CORP., Charles T. Schwartz, Sec'y.
***HAYS—11,947**
CENTRAL KANSAS POWER CO., 111 E. 11th St.
HAYS C. OF C., Douglas R. Maclaury, Mgr., 1200 Main.
HAYS INDUSTRIES, INC., Dale L. Dunn, Secy., 1200 Main St.
WESTERN KANSAS DEV. ASSN., L. D. Wooster, Ex. Secy., P. O. Box 581.
***HERINGTON—3,702** — HERINGTON C. OF C., Mrs. Ray Miller.
***HIAWATHA—3,391** — HIAWATHA IND. DEV., INC., D. Reid Groves, Pres.
HILL CITY — HILL CITY C. OF C., Mrs. Dorothy Eckel.
***HOISINGTON—4,248** — HOISINGTON DEVELOPMENTS, INC., D. N. Schmidt, Pres., Box 389.
***HOLTON—3,028** — HOLTON DEV. CO., INC., % C. of C.

Industrial sites in Kansas City, Kansas

ARMOURDALE

- centrally located
- restricted clear sites
- rail, streets, access to interstate hwy
- all utilities

GATEWAY

- one block—new, in town motel
- near airport
- ideal distribution point

write today

Urban Renewal Agency
619 ann avenue
kansas city, kansas
Fi2-0222

URA KCK

***HORTON** — HORTON C. OF C., Harlan R. Belden.
***HUTCHINSON—37,574**
HUTCHINSON C. OF C., R. M. Faubian, Mgr.
HUTCHINSON IND. DEV. CORP., Raymond E. Platt, % C. of C.
***INDEPENDENCE—11,222**
INDEPENDENCE C. OF C., Ralph Cox, Mgr., P. O. Box 307.
INDEPENDENCE INDUSTRIES, INC., Harrison Johnson, Pres., P. O. Box 307.
***IOLA—6,885**
IOLA C. OF C., Mrs. Bayard Twadell.
IOLA INDUSTRIES, INC., Marvin Boyer, Pres.
***JUNCTION CITY—18,700**
JUNCTION CITY C. OF C., G. C. Walpole, Mgr., 112 W. 6th, P. O. Box 437.
JUNCTION CITY IND. DEV. CO., INC., John Strain, Pres., 703½ N. Washington St.
***KANSAS CITY—121,901**
ARGENTINE-TURNER IND. DIST., Santa Fe Ry. Co., 614 Fairfax Bldg.
ARMOURDALE IND. PARK, Urban Renewal Agency, Darrell H. Stearns, Ex. Dir., 619 Ann Ave.
P. K. CUBBISON, RLTR., 378 New Brotherhood Bldg.
FAIRFAX IND. DIS., Union Pacific R.R., 200 Waldheim Bldg.
GATEWAY URBAN RENEWAL AREA, Urban Renewal Agency, Darrell H. Stearns, Ex. Dir., 619 Ann Ave.
KANSAS CITY C. OF C., E. Green, Jr., Ex. Mgr., Town House Hotel.
KANSAS CITY KAN. VALLEY R.R., INC., 1709 Minnesota Ave.
MUNCIE INDUS. DIST., Union Pacific Rwy., 200 Waldheim Bldg.
SANTA FE IND. DIST., Santa Fe Land Improvement Co., Santa Fe Bldg., Amarillo, Texas.
***KINGMAN—3,582** — KINGMAN IND. DEV. CORP., INC., 437 N. Cedar.
***LARNED—5,001** — LARNED IND. DEV. CORP., B. R. Riley, Pres., % C. of C.
***LAWRENCE—32,858** — LAWRENCE IND. DEV. CORP., A. B. Weaver, Pres., Wren Bldg.
***LEAVENWORTH—22,052**
LEAVENWORTH C. OF C., Ralph F. Mullin, Mgr.
LEAVENWORTH IND. DEV. CO., INC., J. V. Oliver, % C. of C.
***LIBERAL—13,813**
LIBERAL C. OF C., M. L. Goddard, Mgr., 505 N. Kansas, Box 943.
SOUTHWEST KANSAS DEV. CO., INC., Oliver S. Brown, Pres., 203 Light Bldg.
***LYONS—4,592**
CENTRAL KAN. IND. DEV. ASSN., George Purdy, Chm.
LYONS C. OF C., A. R. Pearce, Mgr., Hotel Ly-Kan.
McPHERSON—9,996 — McPHERSON C. OF C., Earl N. Hemstreet, Secy.-Mgr., 118 North Ash St.
***MANHATTAN—22,993** — MANHATTAN C. OF C., Lud C. Fiser, Ex. Mgr., 414 Poyntz, Box 649.
***MARYSVILLE—4,143**
MARYSVILLE C. OF C., Dr. Robert Hughes, 1017 Broadway.
MARYSVILLE IND. DEV. CORP., Carl Wassenberg, Pres., 604 Center.
MINNEAPOLIS — MINNEAPOLIS MUNICIPAL LIGHT, WATER & POWER DEPT., 101 W. Second St.
MISSION—4,626 — MISSION C. OF C., Mrs. Marjorie J. Stowell.
MOUNDRIDGE — MOUNDRIDGE IND. DEV., INC., John Adrian, Pres., % C. of C.
***NEODESHA—3,594** — NEODESHA INDUSTRIES, INC., R. F. Riley, Pres., % C. of C.
***NEWTON—14,877**
NEWTON C. OF C., Leslie A. Matthews, Secy. Mgr., 114 W. 5th St.
NEWTON IND. FOUNDATION, INC., Walter Claasen, Pres., 114 W. 5th St.
***NORTON—3,345** — NORTON C. OF C., Merwyn Roeder.
***OLATHE—10,987** — OLATHE C. OF C., Chad A. Wymer.
ONAGA — ONAGA DEV. ASSN., Roy Tessendorf, Pres., % C. of C.
***OSAGE CITY** — OSAGE INDUSTRIES, INC., H. H. Pinnock, Pres., % C. of C.

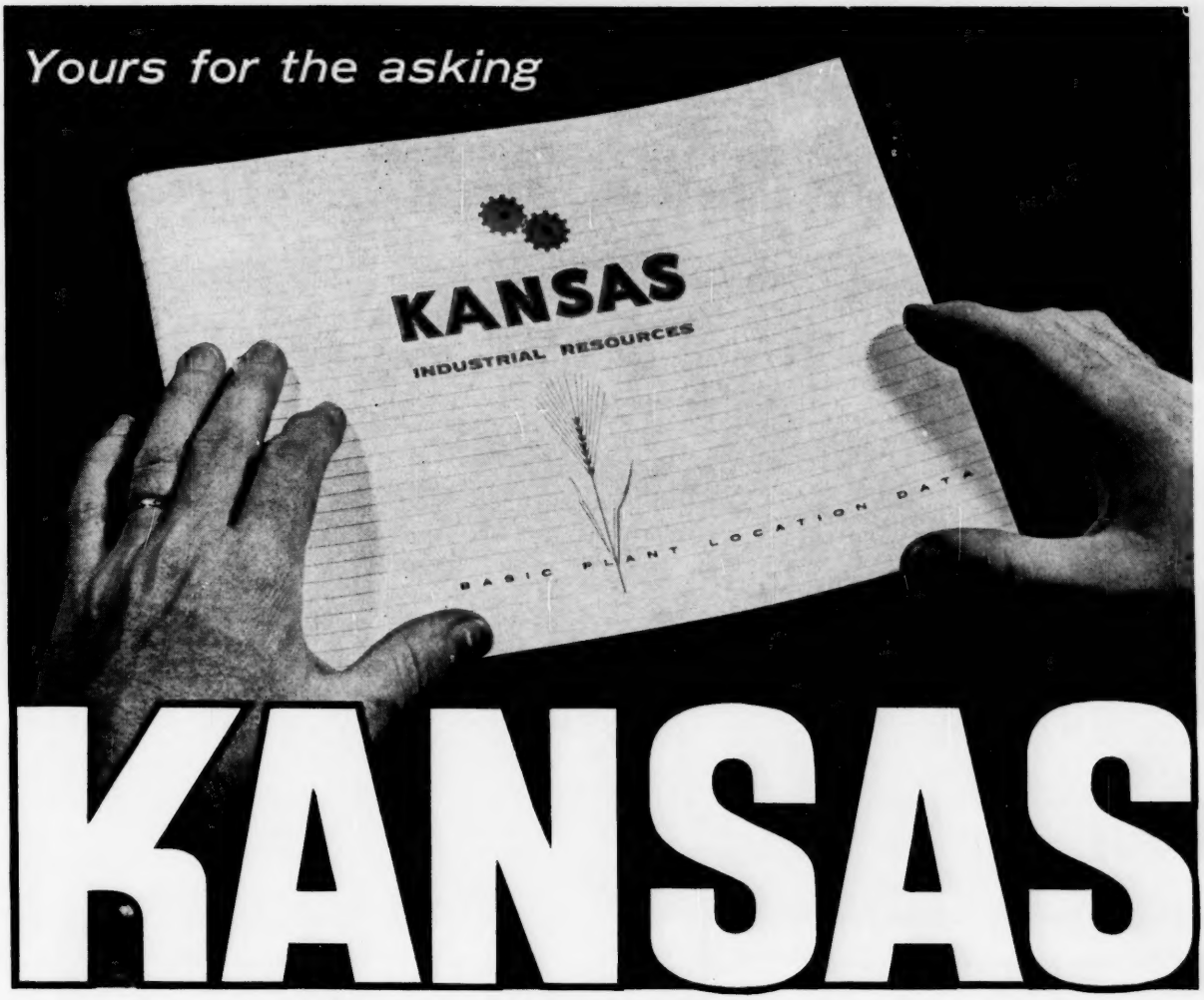
***OSAWATOMIE—4,622**
OSAWATOMIE C. OF C., Wayne G. Fixley, Sec., 506 - 6th St.
OSAWATOMIE IND. DEV. CORP., % C of C.
***OTTAWA—10,673**
OTTAWA C. OF C., Miss Peg Carr, Mgr.
OTTAWA IND. DEV., INC., Milo M. Hewitt, Pres., % C. of C.
***PAOLA—4,784**
E. CENTRAL KAN. DEV. ASSN., Ward B. Runyan, Chm.
PAOLA INDUSTRIES, INC., W. E. Griffin, Pres., % C. of C.
***PARSONS—13,929**
MID-AMERICA, INC., W. H. Caldwell, Ex. Dir., Parsonian Hotel.
PARSONS C. OF C., Leslie Alsworth, Box 737.
***PITTSBURG—18,678**
PITTSBURG C. OF C., Victor J. Waite, Mgr., 401 N. Locust.
PITTSBURG IND. COMMISSION, Besse Hotel Bldg.
PITTSBURG IND. DEV. CORP., M. J. Sheward Sr., Pres., % C. of C.
***PRATT—8,156** — PRATT C. OF C., B. Adams, Mgr.
***RUSSELL—6,113**
RUSSELL C. OF C., Everett L. Dumler, Mgr.
RUSSELL INDUSTRIES, INC., John Williams, Jr., Pres., % C. of C.
SALINA—43,202 — SALINA, INC., G. N. Waddell, Pres., Box 596.
***SCOTT CITY—3,555** — SCOTT CITY C. OF C., Mrs. Velma Harness.
TONGANOXIE — TONGANOXIE DEV. CO., INC., H. M. Younger, Pres.
***TOPEKA—119,484**
ATCHISON, TOPEKA & SANTA FE RWY., M. N. Nelson, Ind. Agt., Santa Fe Bldg.
KANSAS IND. DEV. COMMISSION, John H. Sticher, Dir., State Office Bldg.
KANSAS POWER & LIGHT, Bill Perdue, Dir. Pub. Rel., 800 Kansas Avenue.
KANSAS STATE C. OF C., E. R. (Bus) Zook, Chm. Ind. Council, P. O. Box 118.
LEONARD BROTHERS TRANSPORT CO., 124 Van Buren.
TOPEKA C. OF C., Wayne Dawson, Exec. Pres., Box 640.
TOPEKA IND. FOUNDATION, INC., Box 640.
***WAMEGO** — WAMEGO IND. DEV. CORP., Alfred Wille, Pres., 1407 W. 7th.
***WELLINGTON—8,809**
WELLINGTON C. OF C., Chris Hemmingsen.
WELLINGTON IND. DEV. CORP., Stewart Newlin, Pres., % C. of C.
***WICHITA—254,698**
FREIGHT WAYS, INC., J. Dean Rickman, Exec. V.P., 1309 N. Mosley.
FRISCO IND. DIST., S.L-S.F. Ry. Co., 215 Frisco Bldg., St. Louis, Mo.
KANSAS GAS & ELECTRIC CO., George E. Billings, Dir. Ind. Dev., 201 N. Market, Box 208.
ROBERT M. MOORE & SON, RLTRS, 1959 S. Oliver.
S. CENTRAL KAN. ECON. DEV. COUNCIL, Robert D. Love, Chmn., % The Love Box Co.
J. P. WEIGAND & SONS, Mrs. Nestor R. Weigand, SIR, 110 N. Main.
WICHITA C. OF C., John E. McCauley, Jr., Mgr. Ind. Dept., 300 Miller Bldg.
***WINFIELD—11,117**
WINFIELD C. OF C., J. R. Hill, Mgr.
WINFIELD DEV. CORP., INC., James H. Albright, Pres., Box 906.

KENTUCKY

Assistance with reviewing, correcting and updating the listings for Kentucky has been generously provided by the staff of the Department of Economic Development, E. B. Kennedy, Commissioner.

ADAIRVILLE — ADAIRVILLE C. OF C., Frank Loyd, Ind. Dev. Chm.
ALBANY — ALBANY C. OF C., Pryse Haddix, Secy.

***REGISTERED COMMUNITY AUDIT**



HAS THE FACTS...

Want to know more about a state with a great industrial future? Now you can examine Kansas' industrial resources in the privacy of your office . . . away from the day's pressures. Here is factual, accurate, *up-to-the-minute* information on water supplies, electrical power, fuel, transportation facilities, and market proximity.

Kansas' most valued asset is its people. They have the power to produce – highly skilled labor; young, agile minds; vigorous, creative businessmen. Plenty of potential here for industry to come and prosper.

Take a Look at Kansas

MIDWAY U. S. A.

KANSAS INDUSTRIAL DEVELOPMENT COMMISSION
State Office Building (IDH) Topeka, Kansas

YES, I am interested in taking a look at Kansas. Please send me the booklet, "Kansas Industrial Resources." No obligation, of course.

Name _____

Company _____

Address _____

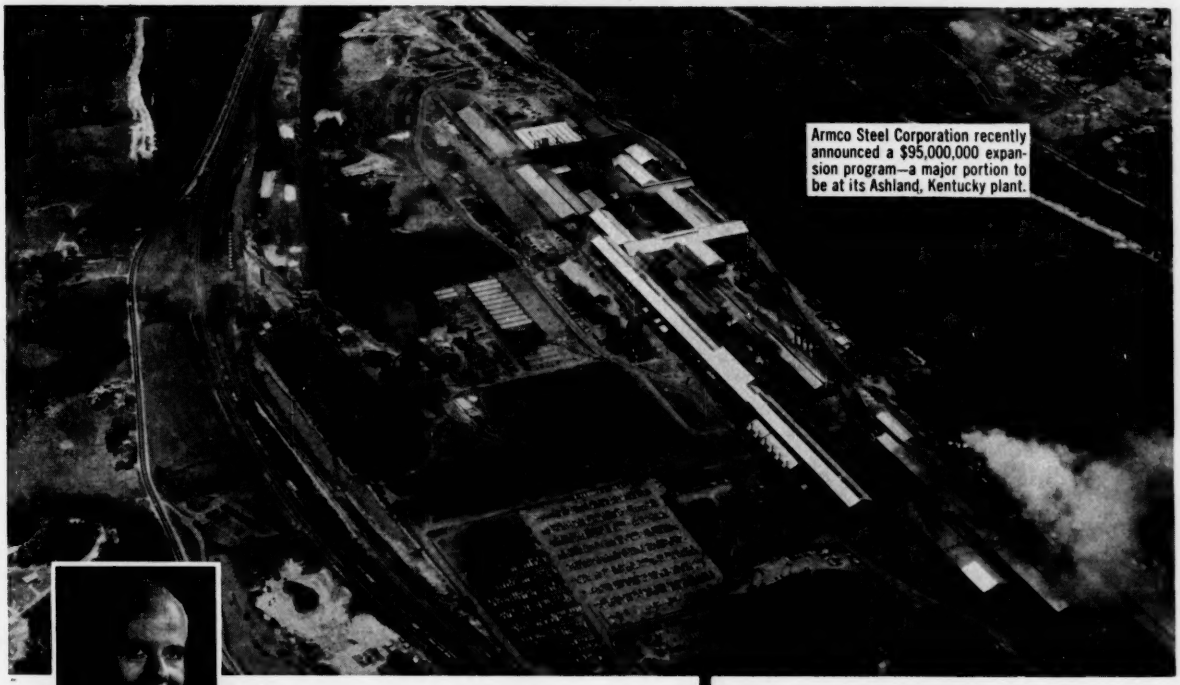
City _____ State _____

KANSAS

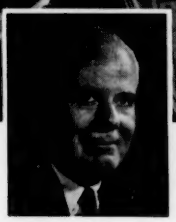
ANCHORAGE — BREITENSTEIN IND. AREA, John Breitenstein, Evergreen Rd.
ASHLAND—31,283
ASHLAND BD. OF TRADE, John F. Schneider, Ind. Dev. Chm.
ASHLAND INDUSTRIAL CORP., H. R. McWhorter, Sec'y., Third Natl. Bank Bldg.
REX R. CAUDILL REALTY CO., 202 Dawkins Building.
KENTUCKY POWER CO., F. M. Baker, V. P. & Gen. Mgr., 15th & Carter Ave.
AUBURN — AUBURN C. OF C., W. G. Coke, Ind. Dev. Chm.
AUGUSTA — AUGUSTA C. OF C., Chester Bryant, Secy.
BARBOURVILLE—3,211 — BARBOURVILLE C. OF C., Harry Viall, Pres.
***BARDSTOWN—4,798**
BARDSTOWN C. OF C., Guthrie M. Wilson, Ind. Dev. Chm.
BARDSTOWN INDUSTRIES, J. S. Kelley, Ex. Secy., Court Sq.
BARDWELL — CARLISLE CNTY. C. OF C.
BEATTYVILLE — BEATTYVILLE C. OF C., J. M. Smith, M. D., Pres.
BEAVER DAM — BEAVER DAM BD. OF TRADE, Font Crow, Ind. Dev. Chm.
BEREA—4,302 — BEREA C. OF C., William Finnell, Ind. Dev. Chm.
BOWLING GREEN—28,338 — B. G. - WARREN CTY. C. OF C., John Hines, Ind. Dev. Chm.
BURKESVILLE — CUMBERLAND CTY. DEV. ASSN., J. Schiekel, M. D., Ind. Dev. Chm.
BURNSIDE — BURNSIDE C. OF C., J. Heber Lewis, Sr., Ind. Dev. Chm.
CADIZ — TRIGG CTY. PLAN. & DEV. ASSN., Dr. Thornton Bryan, Jr., Ind. Dev. Chm.
CALVERT CITY — CALVERT CITY INDUSTRIAL DISTRICT, Luther Draffen.
***CAMPBELLSVILLE—6,966**
CAMPBELLSVILLE C. OF C., H. T. Parrott, Ind. Dev. Chm.
TAYLOR CTY. AREA DEV. ASSN., % C. of C.
CARLISLE — CARLISLE-NICHOLAS CTY. C. OF C., Charles Cox, Ind. Dev. Chm.
CARROLLTON—3,218 — CARROLL CTY. DEV. ASSOC., A. L. Sawyer, Ind. Dev. Chm.
CATLETTSBURG—3,874 — CATLETTSBURG C. OF C., Winn A. Field, Ind. Dev. Chm.
CAVE CITY — CAVE CITY C. OF C., J. B. Gardner, Ind. Dev. Chm.
CENTRAL CITY—3,694
CENTRAL CITY C. OF C., Clayton Reed, Ind. Dev. Chm., N. First St.
MUHLENBERG CTY. IND. DEV. FOUNDATION, Dave Cohen, Pres.
CLINTON — CLINTON C. OF C., Robert Lee Veatch, Ind. Dev. Chm.
COLUMBIA
COLUMBIA-ADAIR CTY. C. OF C., Stanley Johnson, Ind. Dev. Chm.
COLUMBIA-ADAIR CTY. DEV. ASSN., Herb Taylor, Chm.
CORBIN—7,119
CORBIN C. OF C., J. Sneed Yager, Ind. Dev. Chm.
CORBIN IND. DEV. COMMISSION, J. Sneed Yager, Commissioner.
COVINTON—60,376
COVINGTON-KENTON CTY. C. OF C., Wayne Rusk, Ind. Dev. Chm., P. O. Box 64.
NORTHERN KY. IND. FOUNDATION, J. G. Wilde, Pres.
UNION LIGHT, HEAT & POWER CO., Robert B. McClure, Mgr. Ind. Dev., 7th & Scott Streets.
CYNTHIANA—5,641 — CYNTHIANA-HARRISON CTY. C. OF C., J. W. Cole, Exec. Secy.
DANVILLE—9,010 — DANVILLE C. OF C., John Hill Bailey, Ind. Dev. Chm.
DAWSON SPRINGS—3,002 — DAWSON SPRINGS C. OF C., Mr. Eddie Beshear, Ind. Dev. Chm.
EDMONTON — SEVEN CTY. RURAL DEV. FOUNDATION, Roger Glass, Exec.
ELIZABETHTOWN—9,641
ELIZABETHTOWN C. OF C., Clifford Diecks, Ind. Dev. Chm., P. O. Box 72.
ELIZABETHTOWN IND. FOUNDATION, P. O. Box 310.
ELKTON — ELKTON C. OF C., Aubrey G. Campbell, Pres.
EMINENCE
EMINENCE C. OF C. W. B. Ford, Secy.
EMINENCE IMP. CORP., W. F. Black, Pres.
FLEMINGSBURG
FLEMING CTY. C. OF C., Dan A. Jones, Ind. Dev. Chm.
FLEMING CTY. DEV. ASSN., Irue Stephens, Ind. Dev. Chm.
FRANKFORT—18,365
FRANKFORT C. OF C., Farnham Dudgeon, Ind. Dev. Chm.
KY. DEPT. OF ECON. DEV., E. Bruce Kennedy, Comm'r., Capitol Annex Office Bldg.
FRANKLIN—5,319
FRANKLIN IND. DEV. ASSN., E. L. Gillespie, Ind. Dev. Chm.
FRANKLIN-SIMPSON C. OF C., J. R. Freeland, Secy., Box 66.
FULTON—3,265 — FULTON C. OF C., Clyde P. Williams, Jr., Ind. Dev. Chm.
***GEORGETOWN—6,986** — SCOTT CTY. C. OF C., Joe Johnson, Ind. Dev. Chm.
GLASGOW—10,069
GLASGOW C. OF C., W. E. Cook, Ind. Dev. Chm.
GLASGOW DEV. CORP., % C. of C.
GRAYSON — GRAYSON C. OF C., Hobart C. Adams, Secy.
GREENSBURG
GREENSBURG C. OF C., G. B. Taylor, Ind. Dev. Chm.
GREENSBURG IND. FOUNDATION, Colley F. Cowherd, Secy.
GREENVILLE—3,198 — GREENVILLE C. OF C., Robert E. Vick, Ind. Dev. Chm.
HARLAN—4,177 — HARLAN CTY. C. OF C., Frank Baugh, Ind. Dev. Chm.
HARRODSBURG—6,061
HARRODSBURG IND. FOUNDATION, % Mercer Cty. C. of C.
MERCER CTY. C. OF C., James M. Todd, Ind. Dev. Chm.
HARTFORD — HARTFORD C. OF C., Charles W. Chinn, Ind. Dev. Chm.
HAZARD—5,958
HAZARD C. OF C., Fred Vescio, Ind. Dev. Chm.
PERRY CTY. DEV. ASSN., A. R. Barber, Ind. Dev. Chm.
***HENDERSON—16,892** — HENDERSON C. OF C., John V. Collins, Ex. V. P., Union Fed. Bldg.
HICKMAN — HICKMAN C. OF C., E. E. Ezell, Ex. Secy.
HODGENVILLE — HODGENVILLE C. OF C., Carl Howell, Ind. Dev. Chm.
HOPKINSVILLE—19,465
FIRST CITY BANK & TRUST CO., W. D. Tolbert, Pres.
HOPKINSVILLE-CHRISTIAN CTY. C. OF C., W. W. Bryan, Ex. Secy., 1202 S. Virginia St.
HORSE CAVE — HORSE CAVE C. OF C., James Myers, Ind. Dev. Chm.
IRVINE—2,955 — ESTILL CTY. C. OF C., Robert Barker, Secy.
JEFFERSONTOWN—3,431
JEFFERSONTOWN C. OF C., Guy Romeo, Ind. Dev. Chm., 10502 Watterson Trail.
JEFFERSONTOWN COMMUNITY CTR., R. F. Pace, Ind. Dev. Chm.
LA CENTER — LA CENTER C. OF C., Rieke Hinkle, Ind. Dev. Chm.
LANCASTER—3,021 — GARRARD CTY. BD. OF COMM., J. W. Marsee, Secy.
LAWRENCEBURG—2,523
ANDERSON CTY. C. OF C., Walter Patrick, Ind. Dev. Chm.
ANDERSON CTY. IND. CORP., % Anderson Cty. C. of C.
LEBANON—4,813 — LEBANON C. OF C., C. E. Brents, Ind. Dev. Chm.
LEITCHFIELD—2,982 — LEITCHFIELD C. OF C., B. W. Lyons, Secy.
LEXINGTON—62,810
BARNEY, TREACY, RLTR., 135 W. Short St.
KENTUCKY RESEARCH FOUNDATION, Dr. Merl Baker.
KENTUCKY UTILITIES COMPANY, D. E. Buchanan, Dir. Ind. Dev., 120 S. Linestone St.
LEXINGTON C. OF C., Ed Wilder, Ex. Secy.
LEXINGTON INDUSTRIAL FOUNDATION, INC., C. of C., Inc., 239 N. Broadway.
R. D. SHORT IND. SUB-DIV., A. D. Short Construction Co., Industry Rd.
LIBERTY
CASEY CTY. C. OF C., Harvey Bartle, Pres.
CASEY CTY. IND. DEV., INC., Leslie R. Sanders, Pres.
LIVERMORE — LIVERMORE C. OF C., G. J. Render, Ind. Dev. Chm.
LONDON—4,035 — LONDON-LAUREL CTY. DEV. ASSN., Cecil E. Yearey, Ind. Dev. Chm.
LOUISA — GRTR. LOUISA IND. FOUNDATION, David B. Whites, Ind. Dev. Chm., Dobyns Bldg.
***LOUISVILLE—390,639**
ROBERT ADELBERG CO., RLTRS., 436 S. 5th St.
CITIZENS FIDELITY BANK & TRUST CO., A. Joseph Stewart, 5th & Jefferson Sts.
THE HOBLITZELL CO., RLTRS., Bruce Hoblitzell, Jr., 416 W. Liberty St.
ILLINOIS CENTRAL SYSTEM, Walter Schindel, 7th & River Rd.
KENDALL CO., RLTRS., 422 W. Liberty St.
KENTUCKY C. OF C., J. C. Zimmerman, Exec. V.P., 670 S. Third St.
KY. & IND. TERMINAL RAILROAD, Louisville Industrial Area, L. L. Babcock, V. P.
KILLION MOTOR EXPRESS, Bernard Killion, Pres., 1417 Magazine.
LOUISVILLE C. OF C., K. P. Vinsel, Ex. V. P., 300 W. Liberty St.
LOUISVILLE GAS & ELECTRIC CO., H. Curtis Craig, 311 W. Chestnut St.
LOUISVILLE IND. FOUNDATION, A. L. Fawcett, Secy.-Treas., 304 Liberty St.
LOUISVILLE & NASHVILLE R. R. CO., R. E. Bisha, V. P., Ind. Dev., 908 W. Broadway.
HARRY K. MOORE CO., RLTRS., 363 Starks Blvd., 4th & Walnut Sts.
HAROLD ROSEN, RLTR., 708 Washington Bldg.
SMOCK IND. SUB-DIV., W. M. Smock, 2006 Northwestern Parkway.
LUDLOW—6,233 — LUDLOW BUS. MEN'S ASSN.
MADISONVILLE—13,110
MADISONVILLE C. OF C., Clyde Ruby, Ind. Dev. Chm.
MADISONVILLE DEV. CORP., D. W. Anderson.
MANCHESTER — CLAY CTY. C. OF C., Rev. Pierce O'Connell, Secy.
***MAYFIELD—10,762** — MAYFIELD IND. DEV. BD., Ray Kiesey, Secy., R. R. 2.
MAYSVILLE—8,484 — MAYSVILLE-MASON CTY. DEV. CO., W. F. Kinsler, Ind. Dev. Chm.
MIDDLESBORO—12,607 — MIDDLESBORO C. OF C., Ed Dooley, Ind. Dev. Chm.
MORGANFIELD—3,741 — MORGANFIELD C. OF C., Robert R. Hale, Ind. Dev. Chm., 305 Morton St.
MORGANTOWN — BUTLER CTY. C. OF C., Jimmy Spradlin, Ind. Dev. Chm.
MONTICELLO — MONTICELLO-WAYNE CTY. C. OF C., Carl Shearer, Ind. Dev. Chm.
MOREHEAD — MOREHEAD C. OF C., C. Z. Bruce Ind. Dev. Chm.
***MT. STERLING—5,370**
MONTGOMERY CTY. INV. CO., Caswell P. Lowe, Secy.
MT. STERLING C. OF C., Stuart Brooks, Ind. Dev. Chm.
MT. VERNON
ROCKCASTLE C. OF C., Roy Brown, Ind. Dev. Chm.
ROCKCASTLE CTY. DEV. ASSN., Floyd Owens, Secy.
MUNFORDVILLE — MUNFORDVILLE C. OF C., Willie Turner, Ind. Dev. Chm.
***MURRAY—9,303** — MURRAY C. OF C., Holmes Ellis, Ind. Dev. Chm.
NEWPORT—30,070 — NEWPORT-CAMPBELL CTY. C. OF C., Wm. A. Fennell, Ind. Dev. Chm.
NICHOLASVILLE—4,275 — NICHOLASVILLE C. OF C., John Sutherland, Ind. Dev. Chm.
OWENSBORO—42,471
OWENSBORO DAVIESS CTY. C. OF C.,

***REGISTERED COMMUNITY AUDIT**

Multi-million-dollar vote of confidence in Kentucky



Armco Steel Corporation recently announced a $95,000,000 expansion program—a major portion to be at its Ashland, Kentucky plant.



Logan T. Johnston,
President,
Armco Steel Corporation

TODAY more than ever before in history, Kentucky offers the Nation's greatest industrial opportunities. *Why?* In January, 1960, Kentucky's Governor Combs and Lt. Governor Wyatt announced a multi-faceted program to supplement the State's abundant natural advantages for industry. *Today, every one of the many projected activities has actually been launched.*

Result: In the past 18 months more new plants and expansions have been announced or actually completed than in any like period in history. Armco Steel Corporation, for example, is spending a major share of $95,000,000 to expand its plant in Kentucky. Armco's president, Logan T. Johnston, says, "Kentucky has many advantages . . . natural resources, rail and water transportation, central location, and most important, Kentucky has hard-working, intelligent, self-reliant people. We like the business climate and we expect to grow with Kentucky."

Let us tell you about the many competitive advantages a Kentucky plant site can offer *your company*. Address: Lt. Gov. Wilson W. Wyatt, or E. B. Kennedy, Commissioner, Dept. of Economic Development, 600 State Capitol Building, Frankfort, Kentucky.

Kentucky offers many competitive advantages...

LOCATION — 68.4% of Nation's population within 500 mi., 38.1% within 300 mi., 21% within 200 mi.

FINANCING PLANS — more industrial financing plans (five) than any other State.

TRANSPORTATION FACILITIES — served by 4,000 mi. of track, 20,000 mi. of State-maintained highways, more miles of navigable rivers than any other State, seven major airlines.

POWER CAPACITY — sufficient public and private reserve capacity readily available in Kentucky to supply the needs of any new or expanding industry.

WATER RESOURCES — Kentucky has adequate ground and surface water to fulfill *all* your present and future needs.

LABOR FORCE — survey of Kentucky's 1,000 largest manufacturers shows 94% consider their labor productivity from average to very high.

COAL RESERVES — third-largest bituminous coal-producing State with two large, widely separated fields.

NATURAL GAS — more than 90 of Kentucky's 120 counties fiave natural gas.

RAW MATERIALS — *Natural:* coal, natural gas, oil, limestone, silica sand, fluorspar, ball and fire clay, timber. *Manufactured:* chemicals, metals, plastics, coke, synthetic rubber, to name a very few.

RESEARCH FACILITIES — new Spindletop research facility is a three-way partnership involving the State, University of Kentucky and private industry.

COMMONWEALTH OF

KENTUCKY

WHERE BIG THINGS ARE HAPPENING

Byron R. Wharton, Ex. V. P., Hotel Owensboro.
OWENSBORO-DAVIESS CTY. IND. FOUND., C. Waitman Taylor, Jr., Exec. Secy.
TEXAS GAS TRANSMISSION CORP., Glover Cary, Mgr. Ind. Dev., P. O. Box 577.
WESTERN KENTUCKY GAS CO., W. H. Neal, Dir. Ind. Dev. Dept., 608 Frederica St.
OWENTON — OWENTON C. OF C., Floyd Gaines, Ind. Dev. Chm.
OWINGSVILLE — OWINGSVILLE C. OF C., Paul Lewis, Ind. Dev. Chm.
***PADUCAH—34,479** — PADUCAH C. OF C., Russ Chittenden, Mgr., P. O. Box 810.
***PAINTSVILLE—4,025** — PAINTSVILLE C. OF C., Herman Wheeler, Ind. Dev. Chm.
PARIS—7,791 — PARIS-BOURBON CTY. C. OF C., John Perkins, Ind. Dev. Chm.
PIKEVILLE—4,754 — PIKE CTY. C. OF C., Peter J. Janis, Secy.
PINEVILLE—3,181 — PINEVILLE C. OF C., Milton H. Lewis, Ind. Dev. Chm.
PRESTONBURG—3,133 — PRESTONBURG C. OF C. Roy Ramey, Secy.
PRINCETON—5,618 — PRINCETON C. OF C., Mrs. Estelle Stephens, Sec.
RICHMOND—12,168
RICHMOND BD. OF TRADE, C. D. Oldham, Ex. Secy., P. O. Box 584.
RICHMOND INDUSTRIAL FOUNDATION, Edward A. Murphy, Secy.
RUSSELL SPRINGS — RUSSELL SPRINGS COM. DEV. ASSN., Arnold C. Wynn, Secy.
RUSSELLVILLE—5,861
RUSSELLVILLE-LOGAN CTY. C. OF C., B. M. Stuart, Ind. Dev. Chm.
RUSSELLVILLE-LOGAN CTY. CIV. DEV. CORP., Earle V. Davis, Pres.
SCOTTSVILLE—3,324 — SCOTTSVILLE - ALLEN CTY. C. OF C., O. J. Wooten, Ind. Dev. Chm.
SHELBYVILLE—4,525 — SHELBY CTY. C. OF C., Harry M. Long, Ind. Dev. Chm.
SHEPHERDSVILLE
BULLITT CTY. C. OF C., Charles Holselaw, Jr., Ind. Dev. Chm.
SHEPHERDSVILLE COM. IMP. ASSN., Mrs. Hester B. Hardaway, Secy.
SOMERSET—7,112 — SOMERSET C. OF C., J. T. Wilson, Ind. Dev. Chm.
***SPRINGFIELD** — SPRINGFIELD C. OF C., J. T. McCabe, Ind. Dev. Chm.
STANFORD — STANFORD C. OF C., W. G. Morgan, Ind. Dev. Chm.
TAYLORSVILLE — SPENCER CTY. C. OF C., Thomas B. Follis, Ind. Dev. Chm.
TOMPKINSVILLE — TOMPKINSVILLE C. OF C., Clarence Martin, Ind. Dev. Cnm.
***VERSAILLES—4,060**
VERSAILLES IMP. ASSN., Porter P. Welch, Secy. Treas.
WOODFORD CTY. C. OF C., Porter P. Welch, Secy., Main St.
WHITELY CITY — McCREARY CTY. C. OF C., A. W. Holmes, Ind. Dev. Chm.
WHITESBURG — WHITESBURG C. OF C., Herman Hale, Ind. Dev. Chm.
WICKLIFFE — WICKLIFFE C. OF C., S. B. Hopkins, Ind. Dev. Chm.
WILLIAMSBURG—3,478 — WILLIAMSBURG C. OF C., Dr. Dan Bowers, Ind. Dev. Chm.
WINCHESTER—10,187 — WINCHESTER C. OF C., John Pound, Ind. Dev. Chm.
WINGO — WINGO C. OF C., G. B. Henson, Secy.

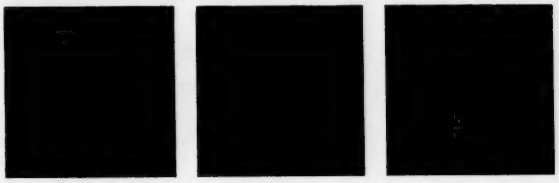
LOUISIANA

Assistance with reviewing, correcting and updating the listings for Louisiana has been generously provided by the staff of the Department of Commerce and Industry, Joseph S. Horan, Industrial Development Director.

ABBEVILLE—10,414
ABBEVILLE C. OF C., Mrs. J. V. Hoffpauir, Secy., 106 Wash. St., Box 25.
ABBEVILLE IND. DEV. COMMITTEE, Ernest R. Stauffer, Chm.
VERMILION DEV. BD., Fernand Montagne, Chm.
ALBANY — ALBANY DEV. COM., Louis Bartus.
ALEXANDRIA—40,279
ALEXANDRIA-PINEVILLE C. OF C., Mr. Billy M. Smith, Exec. V.P., Box 992, 214 Jackson St.
CENTRAL LA. ASSN., Claude Morgan, Pub. Rel. Dir., Box 5424.
CENTRAL LA. ELEC. CO., P. O. Box 111.
AMITE—3,316 — AMITE C. OF C., Edwin C. Shilling, Jr., Pres., Box 427.
GULLETT GIN CO., IND. DIST., Gullett Gin Co.
ARCADIA—2,547
ARCADIA DEV. CO., Vinko Polancic, Pres.
ARCADIA IND. PARK, Arcadia Dev. Co.
BIENVILLE DEV. BD., J. A. Shelby.
ARNAUDVILLE — ARNAUDVILLE IND. DEV. COMMITTEE, Geo. E. Scott, Jr., Chm.
ATLANTA — ATLANTA IND. COMM., J. P. Smith.
BASTROP—15,193 — BASTROP ASSN. OF COMM. & IND., James Dillon, Mgr., 205 S. Franklin St.
***BATON ROUGE—152,419**
AMER. BANK & TRUST CO., 2531 Plank Rd.
BATON ROUGE C. OF C., Mr. Vic Ehr, Ex. V. Pres., 564 Laurel St., P. O. Box 1868.
GULF STATES UTILITIES CO., C. B. Barron, Sls. Mgr., Box 2431.
KNOX & AMISS, INC., Mr. James Townsend Amiss, SIR, Suite 504, Fidelity Natl. Bank Bldg., P. O. Box 38.
LA. STATE DEPT. OF COMM. & IND., Joe Horan, Exec. Asst. to Dir., P. O. Box 4185, Capitol Sta.
MR. WM. WARREN MUNSON, SIR, 340 N. 4th St.
N. BATON ROUGE DEV. CO., INC., E. D. Wilson, Box 1487.
BERNICE — BERNICE IND. DEV. COMM., Dr. M. W. Laurence, Chm.
BIENVILLE — WARD 6 COM. ASSN., S. L. Pinckard, Vice Pres.
BOGALUSA—21,423 — BOGALUSA C. OF C., A. R. Yates, Mgr., 421 First Ave.
BOSSIER CITY—32,776 — BOSSIER CITY C. OF C., Bob E. Croft, Ex. V. P., Box 5735, 1600 Barksdale Blvd.
BREAUX BRIDGE—3,303 — ST. MARTIN DEV. BD., Stanley Angelle, RFD #2.
CAMERON — CAMERON DEV. BD., J. W. Doxey.
CHENEYVILLE — CHENEYVILLE COMM. DEV. ASSN., C. T. Tanner, Pres.
CLINTON — E. FELICIANA PARISH IND. DEV. ASSN., W. Connor Percy, Chm.
COLFAX
GRANT PARISH DEV. ASSOC., W. T. McCain, Chmn.
GRANT PLAN. BD., C. G. Smith, Chm.
COUSHATTA — RED RIVER PARISH DEV. COMM., Henry W. Bethard, III.
COVINGTON—6,754
COVINGTON C. OF C., M. P. Blache, Pres., P. O. Box 165.
ST. TAMMANY PARISH PLG. & DIR. BOARD, Eugene W. Brown, Chm., P. O. Box 657.
CROWLEY—15,617
ACADIA PLAN. BD., W. J. Cleveland, Chm.
CROWLEY C. OF C., Mr. Walter Shipp, Mgr., Rm. 3, City Hall.
DELHI—2,514
DELHI DEV. COUN., INC., F. Lamar Bryant, Pres.
LA. DELTA COUNCIL, H. P. Grant, Jr., Secy-Mgr., Box 1057.
DENHAM SPRINGS—5,991
DENHAM SPRINGS C. OF C., Mr. Beverly Clark, Sec.
LIVINGSTON PLAN. BD., V. W. Brignac.
DE QUINCY—3,928 — DE QUINCY C. OF C., Mrs. Gertrude Bresie, Mgr., City Hall, 218 E. 4th St.
DE RIDDER—7,188
BEAUREGARD DEV. BD., Lee Nichols.
DE RIDDER C. OF C., Gordon Copeland, Mgr., P. O. Box 309, 117 N. Stewart St.
DONALDSONVILLE—6,082
DONALDSONVILLE-ASCENSION C. OF C., R. N. Sims, Secy.-Mgr., 129 Railroad Ave., Box 7.
WEST BANK IND. ASSN., R. N. Sims, 129 Railroad Ave.
PELICAN RLTY. CO., R. N. Sims, 129 Railroad Ave.
EDGARD — ST. JOHN PLAN. & DEV. BD., Melvin P. Barre, Chm.
ELTON — GREATER ELTON IND. CORP., Mayor C. L. Marcantel, Pres.
EUNICE—11,326
EUNICE C. OF C., Mrs. R. S. Parrott, Secy., 251 W. Park Ave., Box 508.
EUNICE DEV. ASSOC., A. F. McBride.
FARMERVILLE—2,727 — UNION PARISH DEV. ASSN., N. B. James, Pres.
FERRIDAY—4,563
CONCORDIA DEV. BD., Alton Martin, Chm.
FERRIDAY C. OF C., Mr. M. M. Perkins, Sec.
FRANKLIN—8,673
FRANKLIN C. OF C., Miss Florence Blackburn.
ST. MARY PLAN. BD., Ernest A. Boudreaux, Chm., Box 588.
FRANKLINTON—3,141
FRANKLINTON C. OF C., Mr. Excie Carroll Bannister, P. O. Box 246.
WASHINGTON PLAN. BD., Dr. T. C. W. Magee, Chm.
GLENMORE
SOUTH RAPIDES IND. DEV. ASSN., INC., A. Edmond Hays, Jr., Secy., Box 251.
GONZALES—3,252
GONZALES C. OF C., Mr. Thomas B. Landry.
GONZALES RLTY. CO., John D. Gonzales, 102 E. Railroad St.
HAMMOND—10,563 — HAMMOND ASSN. OF COMM., Mrs. Corinne Bohne, Off. Secy., City Hall, Rm. 9.
HARRISONBURG — CATAHOULA PLAN. BD., E. E. Johnson, Chm.
HAYNESVILLE—3,031 — HAYNESVILLE IND. DEV. CORP., Mr. Glen Hook, Box 668.
HOMER—4,665
CLAIBORNE PARISH DEV. BD., H. I. Barber, Chm.
LA. & NORTHWEST R.R., L. R. Coleman, V.P.
HOMER DEV. CO., INC., W. F. M. Meadors, Jr., Pres.
HOUMA—22,561
HOUMA-TERREBONNE C. OF C., Mr. Frank E. King, Jr., Mgr., Box 444.
TERREBONNE DEV. BD., S. T. Kenney, Chm.
INDEPENDENCE — INDEPENDENCE IND. & AGRIC. DEV. COMM., A. L. Pecoraro, Chm.
JEANERETTE—5,568 — JEANERETTE C. OF C., Mrs. Sadie Gaudeau, Secy., 108 Louisiana.
JENA
JENA C. OF C., Mr. E. W. Plummer, Sec.-Mgr., Box 122.
LA. MID RWY. CO., L. B. Williams, Supt.
JENNINGS—11,887
JEFFERSON DAVIS PARISH PLAN. BD., L. E. Bloch, Chm., % Assn. of Comm.
JENNINGS ASSN. OF COMM., Mr. Harold Mathis, Zigler Hotel Bldg., Box 37.
JONESBORO—3,848 — JACKSON PLAN. BD., % Police Jury.
JONESVILLE — JONESVILLE IND. DEV. COMM., R. B. Riley, Chm., Box 68.
KENTWOOD—2,607
GUARANTY BANK & TRUST CO., F. A. Sheffield.
KENTWOOD C. OF C., C. Alton Morris, Pres.
LAFAYETTE—40,400
CENT. LA. ELEC. CO., J. R. Gaugler, V.P., Box 3368.
GUARANTY BANK, Wilbert Woody, Pub. Rel., Box 3248.
INDUSTRIAL FOUNDATION OF LAFAYETTE, Geo. H. Gardiner, Dir., P. O. Box 1352, O.C.S.
LAFAYETTE C. OF C., Kenneth F. Bowen, Mgr., P. O. Box 1352, Oil Center St.
LAKE CHARLES—63,392
GULF STATES UTILITIES CO., F. F. Johnson, Supr. of Sls., Box 892.
LAKE CHARLES ASSN. OF COMM., Parker Ledbetter, Gen. Mgr., 429 Broad St.
LAKE CHARLES HARBOR & TERMINAL DIST., E. J. Christman, Port Dir., P. O. Box AAA.
PORT OF LAKE CHARLES, John H. Groh, Port Dir., P. O. Box AAA.

***REGISTERED COMMUNITY AUDIT**

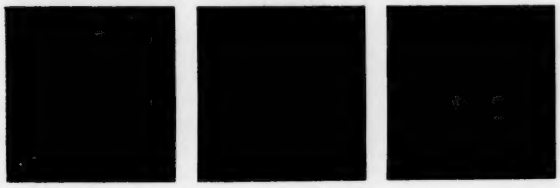
LAKE PROVIDENCE—5,781
E. CARROLL DEV. BD., David M. Amacker, Chm.
LAKE PROVIDENCE IND. AREA DEV. CORP., Mayor W. B. Cone, Pres.
LAKE PROVIDENCE C. OF C., Hilda G. Howard, Mgr.-Secy., P. O. Box 149.
LEESVILLE—4,689
LEESVILLE-VERNON PARISH C. OF C., Mrs. C. E. Lawrence, Secy.-Mgr., 202 E. Lee St.
MERCHANTS & FARMERS BANK, Joe H. Steele.
VERNON BANK, H. R. Scobee, Pres.
VERNON DEV. BD., Sidney Campbell.
LUTCHER—3,274 — ST. JAMES PARISH PLAN. BD., E. L. Roussel, Chm.
MANDEVILLE — MANDEVILLE AREA C. OF C., W. C. Morel, Mgr., Box 91, Jefferson St.
MANSFIELD—5,839
DE SOTO DEV. BD., James Kelley, Box 283.
DE SOTO PARISH C. OF C., Mrs. L. E. Hall, Box 591.
MANSURA — MANSURA C. OF C., Dr. J. C. Hildenbrand, Secy.
MANY—3,164
SABINE PARISH C. OF C., Mrs. Edna Petterson, Mgr.
SABINE PLAN. BD., J. B. Vandegeaer, Chm.
MARKSVILLE—4,257
AVOYELLES PLAN. BD., Marc Dupuy, Chm.
MARKSVILLE C. OF C., Cliffe E. Laborde, Sr., Dir., City Hall, Box 216.
MARKSVILLE DEV. ASSN., INC., Box 216.
MERRYVILLE — MERRYVILLE C. OF C., W. F. Patton, Pres., Box 98.
MINDEN—12,785
MINDEN C. OF C., Stewart Covington, Mgr., Box 90.
MINDEN IND. CORP., J. E. Harper, Pres., Minden Bk & Trust Co.
MONROE—52,219
MONROE AREA IND. DEV. CORP., Mr. Jim Williams, Exec. V. Pres., Virginia Hotel, P. O. Box 1284.
MONROE C. OF C., James S. Williams, Exec. Secy., Box 1302.
OUACHITA DE.V BD., C. D. Oakley, Sr., 622 Bernhardt Bldg.
OUACHITA INDUSTRIES, INC., Virginia Hotel, Box 1284.
MORGAN CITY—13,540
MORGAN CITY-BERWICK C. OF C., L. Wilson Trakin, Mgr., Box 709.
MORGAN CITY HARBOR AND TERMINAL DIST., A. J. Pattie, Dir., Box 254.
NATCHITOCHES—13,924
NATCHITOCHES C. OF C., Gordon Copeland, Mgr., Box 3, 781 Front St.
NATCHITOCHES INDUSTRIES, INC., A. R. McCleary, Pres., 781 Front St.
NEW IBERIA—29,062
IBERIA DEV. BD., Dorville Broussard, Chm.
NEW IBERIA C. OF C., Mrs. Jesse Broussard, Mgr., Box 262, 119 Julia St.
NEW ORLEANS—627,525
AMERICAN CREOSOTE WORKS, INC., Mr. S. B. Braselman, Jr., V. Pres., 1305 Dublin St.
MR. R. E. E. DE MONTLUZIN, SIR, 123 Loyola Ave.
MR. MAX J. DERBES, SR., SIR, 823 Perdido St.
R. P. FARNSWORTH & CO., INC., J. F. Munson, V. P., Box 850.
LOE FELLMAN & CO., Mr. Stanley M. Le Marie, SIR, 829 Union St.
GREATER NEW ORLEANS, INC., Miss M. B. Walle, Dir., 710 Internatl. Bldg.
GULF STATES LAND & INDUSTRIES, Wm. Cain, 1105 Carondelet Bldg.
G. A. HEFT & CO., CONS. ENGRS., 820 Union.
HIBERNIA NATL. BANK IN N.O., Wallance M. Davis, Pres., 331 Carondolet.
KITTAY RLTY. CO., Mack E. Kittay, Pres., 401 Pan American Bldg.
KULLMAN & LANG, Leslie L. Inman, 800 Whitney Bk. Bldg.
LATTER & BLUM, INC., Mr. Harry Latter, SIR, 919 GRAVIER St.
LOUISIANA POWER & LIGHT CO., Joseph M. Mooney, Area Dev. Mgr., 142 Delaronde St.
MIDDLE SOUTH UTILITIES, Middle South Area Office, Mr. Carl Mullican, Dir., 229 Internatl. Trade Mart.
N. O. AREA C. OF C., Lynn Covert, Dir. Ind. Prom. Div., 315 Camp St.
N. O. BD. OF TRADE, R. H. McCorcklin, Secy. Treas., Bd. of Trade Place.
NEW ORLEANS EAST, INC., John L. Seeley, 1112 American Bank Bldg.
N. O. PUB. BELT R.R., D. S. Morrison, Pres., Mun. Bldg., Box 1240.
N. O. PUBLIC SERVICE, INC., Keith Wheelahan, Jr., Ind. Dev. Eng., P. O. Box 340.
PORT OF N. O., Mr. W. J. Amoss, Port Dir., 2 Canal St.
RIVERLAND IND. DIST., Webb Z. Knapp, Inc., 1105 Carondelet Bldg.
SPRINGFIELD PLANTATION IND. DIST., Robert J. Newman, Hibernia Bk. Bldg.
C. J. TESSIER CO., Charles J. Tessier, 337 Carondelet St.
TEX. & PAC. R.R. CO., S. L. Wright, Asst. to Pres., 704 Richard Bldg.
WAGUESPACK, PRATT, INC., Mr. F. Poche Waguespack, SIR, 812 Perdido St.
FRANK H. WALK, GERALD M. HANDEL & ASSOC., Frank Walk, Prt., 833 Howard Ave.
WEBB & KNAPP, INC., Mississippi River Dev. Corp., Mr. William C. Cain, Carondelet Bldg.
WHITNEY NATL. BANK OF N. O., St. Charles & Gravier.
NEW ROAD—3,965
MERCHANTS ASSN., Edward C. Gaudin.
POINTE COUPEE DEV. BD., J. T. Niland, Chm., Box 336.
OAKDALE—6,618
OAKDALE C. OF C., Milton A. Schultz, Secy., Box 173.
OAK GROVE
OAK GROVE ECON. & IND. COMMITTEE, Mayor D. B. Fiske, Chm.
WEST CARROLL DEV. BD., Ellis Womack, Chm.
OBERLIN — OBERLIN C. OF C., Walter R. Abbott, Secy., Box 446.
OLLA — OLLA C. OF C., J. M. Gregory, Secy.



INDUSTRIAL PARK DESIGN ASSOCIATES

Offer professional services in the planning and design of industrial districts, parks, and sites . . . complete research service includes economic base studies, aerial photography, surveying, drafting, mapping, zoning analysis, city planning, deed restrictions, performance standards, architectural controls, presentation material, market and feasibility studies . . . professional organization includes some of the nation's leading specialists in the field of planned industrial development . . . inquiries are treated promptly and in confidence.

BOX IPDA • INDUSTRIAL DEVELOPMENT MAGAZINE
2592 Apple Valley Road • Atlanta 19, Georgia



FOR SALE

9.9 Acres. Industrial Tract. Adjoining 13 acres available. Mississippi River frontage. Riparian rights.

Deep water dock for tankers.

Within New Orleans Metropolitan Area. 15 minutes from downtown New Orleans.

Served by three railroads. (IC-KCS-NOPB)

Ample water supply for any purpose.

For further details contact

Waguespack, Pratt, Inc.
Realtors

812 Perdido St. **MAgnolia 1731**

New Orleans, Louisiana

The Family Will Love it Here

in BANGOR, MAINE

When all is said and done, one of the important considerations in choosing an industrial site is: "Will the family like it here?".

Bangor is a fine modern city offering every opportunity for gracious living . . . nice homes, fine shops . . . churches of all denominations . . . modern schools including a Conservatory of Music, an in-town College, and the State University just 6 miles distant . . . a fine library, a symphony orchestra, Women's Clubs and every facility for social and cultural endeavor. The family will love it here.

Bangor is a central point in an area world famed for outdoor recreation. Lakes, streams, wilderness and mountains only minutes away from town provide opportunity for unexcelled fishing, hunting and other outdoor sports. Fine golf courses, sports events, clubs, civic activities etc. provide opportunity for relaxation and diversion.

BANGOR, MAINE OFFERS:

- Fullest Cooperation
- Unlimited Land Sites
- Realistic Land Values
- Favorable Tax Climate
- Friendly Banking
- Ample Stable Labor
- Moderate Climate
- Ample Power
- Abundant Clean Water
- Transportation by Railway, Highway, Air and Water
- Thriving Agriculture
- Forest and Mineral Resources
- A Delightful Community

SEE BANGOR BEFORE YOU DECIDE

Write or Phone Collect

Your inquiry, in strict confidence if you wish, is invited by:

Peter R. D'Errico, Director
Department of Industrial Development
Bangor, Maine

LOUISIANA

OPELOUSAS—17,417
MELVILLE DEV. CO., M. J. Goudeau III, Box 492.
OPELOUSAS ASSN. OF COMM., Mr. Thomas Fay, Mgr., P. O. Box 109.
ST. LANDRY DEV. BD., Charles Bourque, Chm.
PEARL RIVER — ST. TAMMANY IND. ASSN., Mrs. Effie Dill.
PLAQUEMINE—7,689
IBERVILLE DEV. BD., J. Gerald Berrett, Chm.
PLAQUEMINE-IBERVILLE C. OF C., Clyde M. Williamson, Secy., Mgr., Box 248, Hotel Lamar Bldg.
PORT ALLEN—5,026
PORT ALLEN C. OF C., Robert M. Rosenthale, Secy., Box 476.
W. BATON ROUGE DEV. BD., B. C. Devall, Chm.
RAYVILLE—4,052
RICHLAND DEV. BD., J. B. Thompson, Jr., Chm.
ROBELINE — NATCHITOCHES DEV., Marshall Winn.
RUSTON—13,991
LINCOLN PLAN. BD., Dr. Paul T. Hendershot, Chm.
RUSTON C. OF C., W. W. Durden, Mgr., Box 517.
RUSTON INDUSTRIES, INC., Burtin Risinger, Pres., El Dorado Hwy.
ST. JOSEPH — TENSAS PLAN BD., Howard M. Jones.
ST. LANDRY — 5TH WARD EXP. ASSN. OF EVANGELINE PARISH, A. R. Causey, Rte. 1, Box 19.
***SHREVEPORT—164,372**
COMMERCIAL NATL. OF LA., Box 1119.
THE FIRST NATL. BANK OF SHREVEPORT, Market at Milam Sts.
FREESTATE IND. PARK, Freestate Ind. Dev. Co. Box 1793.
INDUSTRIAL DEVELOPMENT COMMITTEE, Harry K. McLemore, Mgr., Henry C. Beck Bldg.
W. I. LYNCH, RLTR., 3638 Youree Dr.
N. E. TEX. IND. DEV. COUNCIL, John O. Hayter, V. P., Box 1106.
NORTHWEST REGIONAL DEV. BOARD, Harry K. McLemore, Secy., Box 74.
SOUTHWESTERN ELEC. POWER CO., John B. Strowe, Mgr. Ind. Dev. Dept., 428 Travis St.
UNITED GAS COR. & UNITED GAS PIPE LINE COMPANY, V. S. Brennan, Dir. of Sales & Rates, P. O. Box 1407.
SLIDELL—6,356
CENT. LA. ELEC. CO., Douglas Lane, Mgr.
ST. TAMMANY IND. ASSN., J. George Viosca, Pres.
SPRINGHILL—6,437
SPRINGHILL C. OF C., T. E. Stevenson, Mgr., Box 574.
SULPHUR—11,429 — W. CALCASIEU ASSN. OF COMM., Mrs. Chas. Bahnsen, Mgr. Rec. Secy., Box 926.
TALLULAH—9,413 — MADISON PARISH C. OF C., Mrs. A. L. Sevier, Mgr., P. O. Box 669.
THIBODAUX—13,403 — LAFOURCHE PARISH C. OF C., Frank C. Mason, Mgr., New Parish Bldg., Box 369.
VACHERIE — VACHERIE COM. DEV. COMM., Charles S. Becnel.
VILLE PLATTE—7,512 — VILLE PLATTE C. OF C., Chris Duplechain, Pres., 415 W. Magnolia St.
VIVIAN—2,624 — VIVIAN C. OF C., L. C. Butler, Secy., P. O. Box 296.
WEST MONROE—15,215
TREMONT & GULF RWY. CO., Ovey Trahan, Exec. V. Pres., Box 488.
W. MONROE BUSINESSMEN'S ASSN., Kenneth L. Adams, 401 Cypress.
W. MONROE C. OF C., Mr. Eugene Smith, Mgr., Box 427.
WHITE CASTLE — WHITE CASTLE C. OF C., Allison J. Barbier, Secy.
WINNFIELD—7,022
WINN PARISH C. OF C., J. D. Holmes, Jr., Mgr.
WINN PARISH IND. DEV. ASSN., R. M. Cherry, Secy., Box 668.
WINN PLAN. BD., Hiram J. Wright.
WINNSBORO—4,437
FRANKLIN DEV. BD., B. S. Landis, Sr., Chm.
WINNESBORO BUSINESSMEN'S ASSN., Mr. Calib Martin, Pres.
WISNER — S. FRANKLIN IND. DEV. CO., R. M. Hammons.

CELEBRATE YOUR ONE HUNDREDTH BIRTHDAY HERE!
(In 2061)

YOU WILL BE IN BUSINESS THAT LONG WHEN YOU LOCATE IN FAST GROWING INDUSTRIAL BIDDEFORD—SACO, MAINE.

- TWO INDUSTRIAL PARKS
- 500,000 SQUARE FEET OF EXISTING BUILDINGS
- OVERNIGHT TO MAJOR MARKETS OF THE EAST
- STATE AND LOCAL FINANCING
- MANPOWER
- EDUCATIONAL FACILITIES
- COOPERATIVE CITY GOVERNMENTS
- LOW TAX RATES
- YEAR 'ROUND RECREATION

area INDUSTRIAL development committee
BIDDEFORD-SACO, MAINE
Journal Bldg., City Sq.
Biddeford, Maine
Hugh Marshall, Agent

NOW AVAILABLE THREE LARGE INDUSTRIAL AREAS

- Overnight to New York City, heart of the nation's major market (90 minutes by air)
- 1000 acres of industrial sites available in two established Industrial Districts
- Clear titles
- Reasonable, established land prices
- All utilities
- Good soil, tested to support large masonry buildings without expensive foundations
- Unparalleled transportation facilities: highway, rail, sea and air
- Ample working force
- Excellent community spirit

CITY OF SOUTH PORTLAND, MAINE

Brochures available including Registered Community Audit:

Contact: BERNAL B. ALLEN,
City Manager
South Portland

LEWISTON

A CITY ON THE **GO!**

LEWISTON HAS MORE TO OFFER!

• **IDEAL INDUSTRIAL SITES**

Lewiston offers a large number of industrial sites to new industry, including the rapidly expanding Lewiston Industrial Park.

• **AMPLE RESOURCES**

Lewiston, being centrally located, offers greater natural resources than any other city!

• **LABOR AVAILABILITY**

Lewiston has the 3 factors of importance to industries: Labor Relations, Labor Supply and Its skills.

• **ADEQUATE HOUSING**

Lewiston has a good selection of homes that may be purchased, and apartments may be readily rented!

• **PROGRESSIVE PEOPLE**

Lewiston people are proud, progressive, thrifty people, who want to help new industry as well as established industry.

• **SCHOOLS**

Lewiston's school program is progressive and well-directed. Lewiston offers 8 public grammar schools, one public high school, 7 parochial grade schools, one parochial high school and Bates College!

Lewiston offers one of the most favorable Tax Structures in the East!

Among the 12 new industries which have settled in Lewiston during the past four years are such well-known names as RAYTHEON CO., PARAGON GLASS, GEIGER BROS. and HILLCREST, INC.

For more information concerning Lewiston, contact

INDUSTRIAL DEVELOPMENT DEPARTMENT

Samuel Michael, Director, Lewiston, Maine

MAINE

Assistance with reviewing, correcting and updating the listings for Maine has been generously provided by the staff of the Department of Economic Development, Lloyd K. Allen, Commissioner.

ASHLAND — ASHLAND C. OF C., Mr. Dalton Coffin.

***AUBURN—24,449**
AIRPORT IND. PARK, Auburn Business Dev. Corp., 45 Spring St.
AUBURN BUS. DEV. CORP., 45 Spring St.
AUBURN C. OF C., P. G. Lovelett.
AUBURN TURNPIKE INTERCHANGE, Auburn Bus. Dev. Corp., 45 Spring St.
ROBERT BOSSE IND. PARK, Auburn Bus. Dev. Corp., 45 Spring St.

AUGUSTA—21,680
ASSOCIATED INDUSTRIES OF MAINE, B. Morton Havey, Exec. Dir.
AUGUSTA-HALLOWELL C. OF C., Michael Lousey, Exec. Sec.
CENTRAL MAINE POWER CO., R. D. Morrisson, Dir., Ind. Dev. Dept., 9 Green St.
MAINE DEPT. OF ECON. DEV., Lloyd K. Allen, Comsr., New State Office Bldg.
MAINE INDUSTRIAL BUILDING AUTHORITY, Roderic C. O'Connor, Mgr., State Capitol.

***BANGOR—38,912**
BANGOR & AROOSTOOK R.R., Mr. John Hall, 84 Harlow St.
BANGOR C. OF C., Norbert X. Dowd, Exec. Secy., 23 Franklin St.
BANGOR IND. DEV. DEPT., Peter D'Errico, Ind. Dir., Rm. 11, City Hall.
BANGOR IND. DEV. FOUND., Norbert X. Dowd, Pres.
BANGOR IND. DEV. PARK, City of Bangor, Peter D'Errico, Ind. Dev. Dir., City Hall.
BANGOR HYDRO ELECTRIC CO., W. Bartlett Cram.
BANGOR REAL EST. DEV. CO., IND. DIST., James White, 78 Rice St.
COLE'S EXPRESS, G. L. Cole, Pres., 76 Dutton St.
W. BARTLETT CRAM, Dir. of Ind. Dev. of Eastern Maine, 33 State St.
FOX & GINN, INC., Cornelius L. Fox, 12 Howard Lane.
MAINE CENTRAL R.R., W. S. Overlock, Ind. Agt.
PENOBSCOT MOTOR EXPRESS, 135 East 16th St.

BAR HARBOR—3,807 — BAR HARBOR C. OF C., Joseph W. Doyle.

BATH—10,717 — BATH AREA C. OF C., Jack Stelling, Ex. Secy., City Hall.

BELFAST—6,140 — BELFAST IND. BLDG. ASSN., George W. Scott, Scott Buick Co.

BETHEL — BETHEL AREA DEV. CORP., Elwood F. Ireland.

BIDDEFORD—19,255
BIDDEFORD-SACO C. OF C., Area Ind. Dev. Comm., Hugh Marshall, Secy.
FIRST NATL. BANK OF BIDDEFORD, Arthur Maxwell, Pres.
KENNEBUNK IND. CORP., Arthur Maxwell, Trustee, First Nat'l. Bank of Biddeford.

BOOTHBAY HARBOR — BOOTHBAY REGION C. OF C., Mrs. R. P. Ortner.

BREWER—9,009 — BREWER IND. DEV. COMMISSION, Donald G. Waring.

BRIDGTON—2,707 — BRIDGTON IND. DEV. CORP., Herbert Chalmers, Chm.

BROWNVILLE — BROWNVILLE CITIZENS, INC., Perry F. Thombes.

BROWNVILLE JUNCTION — BROWNVILLE ECON. DEV. ASSN., Lawrence C. Harris.

BRUNSWICK—15,797
MR. HENRY M. BARIBEAU, SIR, 52 Pleasant St.
BRUNSWICK C. OF C., Malcolm F. Fryer, Jr., General Mgr.
BRUNSWICK IND. DEV. CORP., Bertrand E. Fournier, 75 Main St.

BUCKFIELD — BUCKFIELD DEV. & PLAN. COMMITTEE, Kenneth Cooper.

BUCKSPORT—3,466 — BUCKSPORT DEV. COMMISSION, Fred Goodwill.

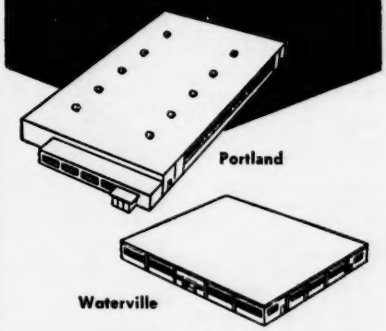
CALAIS—4,223
CALAIS C. OF C., Henry S. Gillespie.
CALAIS INDUSTRIES, INC., Reed V. Jewett, 94 Main St.

55¢

Per sq. ft. per year

BUYS THEM in MAINE

On Lease-Purchase



Both are modern, one story masonry buildings community financed by the citizens of Portland and Waterville, Maine, for industrial use, on a 20-year amortization plan. Utilities supplied.

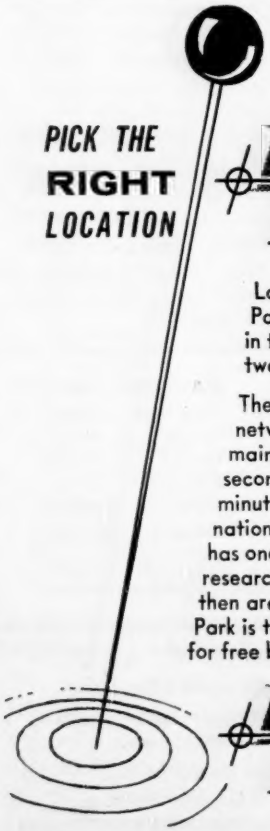
Both cities are within a 450 mile radius of 60% of the Canadian and 26% of the U. S. population. Both provide liveability, one by the seacoast, the other in the heart of Vacationland. Make your choice of the plant that best suits your requirements in the state that offers you a great deal.

	WATERVILLE	PORTLAND
Building Size	30,000 sq. ft.	48,000 sq. ft.
Lot Size	7.5 acres	10 acres
Park Size	85 acres	150 acres
Turnpike	Attached	¼ mile
Airport	1 mile	Attached
College	¾ mile	2 miles

Plus a necessary ingredient—Dependable, productive labor

LLOYD K. ALLEN
Commissioner
Maine Department of Economic Development
State House, Room 211A
Augusta, Maine

CAMDEN—3,988
CAMDEN-ROCKPORT C. OF C. IND. COMMITTEE, David A. Nichols, Chm., Depositors Trust Bldg.
CANTON — CANTON DEV. COMMISSION, Leo York.
CARIBOU—12,464
CARIBOU C. OF C., W. B. McLaughlin, Ex. Dir., Box 618.
CARIBOU IND. DEV. COMM., Kenneth Ginn, Box 618.
DAMARISCOTTA — DAMARISCOTTA REGION C. OF C., Mrs. Dorothy E. Roberts.
DEXTER—3,951 — DEXTER DEVELOPMENT COMMISSION, Roger T. Gilbert.
DOVER-FOXCROFT—4,173
DOVER-FOXCROFT C. OF C., Geo. E. Howard, II.
PENQUIST DEV. ASSOCIATION, Henry Gerrish, Dir.
EAST BOOTHBAY — EAST BOOTHBAY C. OF C., Charles Hyson.
EAST CORINTH — EAST CORINTH BOARD OF TRADE, Rethel F. Rowe.
EAST MILLINOCKET — EAST MILLINOCKET C. OF C., Fred Pratt, Jr.
EASTPORT—2,537
EASTPORT C. OF C., Norman Pratt.
WASHINGTON CTY. C. OF C., Milton Cohen, Pres., Washington St.
ELLSWORTH—4,444 — ELLSWORTH IND. DEV. CORP., H. B. Phillips, Pres.
FARMINGTON—5,001 — FARMINGTON DEV. CO., Richard H. Childs, Chm.
FORT FAIRFIELD—5,876 — FORT FAIRFIELD C. OF C., Philip C. Roberts.
FORT KENT—4,761 — FORT KENT C. OF C., J. I. Hoyt, Pres.
***FREEPORT—4,055** — FREEPORT C. OF C., Russell G. Jeanotte.
FRYEBURG — FRYEBURG C. OF C., Earl E. Hill.
GARDINER—6,897
GARDINER BD. OF TRADE, Kenneth D. Robinson, Pres., Box 190.
GARDINER BLDG. CORP., John T. Schofield, Pres., Water St.
GREENVILLE — GREENVILLE MOOSEHEAD DEV. ASSOC., W. A. Ritchie.
HARMONY — HARMONY DEV. CO., Leland Hurd, Secy.
HARRISON — HARRISON BOARD OF TRADE, Gardner Morrill.
HOULTON—8,289
HOULTON C. OF C., Mrs. Ralph E. Tozier, Exec. Secy., 109 Main St.
HOULTON REG. DEV. CORP., Aubrey A. McLaughlin, Ind. Dir., 109 Main St.
ONESPORT — ONESPORT C. OF C., Loyd A. Cummings.
KENNEBUNK—4,551
KENNEBUNK C. OF C., John Milligan.
KENNEBUNK IND. CORP., Jacob Ephross.
LEWISTON—40,804
LEWISTON C. OF C., William P. Tewhey, Exec. Vice Pres.
LEWISTON DEV. CORP., Maurice Goulet, Pres., Pagoma Lane.
LEWISTON IND. DEV. DEPT., Samuel Michaels, Dir., City Hall.
LIBERTY — LIBERTY ECON. DEV. COMMITTEE, George Spencer, Chmn.
LIMERICK — LIMERICK BOARD OF TRADE, Dr. Dana A. Rowe.
LIMESTONE—13,102 — LIMESTONE C. OF C., Mrs. Harold Webster.
LINCOLN—4,541
LINCOLN C. OF C., Francis Grindell.
LINCOLN CITIZENS, INC., Perry Barker, Chm., 65 Main St.
LIVERMORE FALLS—3,343 — LIVERMORE FALLS DEV. CORP., Reginald Sturtevant, Chm.
LUBEC—2,684 — LUBEC C. OF C., Andrew Haskins.
MACHIAS—2,614 — MACHIAS C. OF C., Richard Mawhinney.
MADAWASKA—5,507 — MADAWASKA IND. DEV. COMM., Edward P. Cyr.
MECHANIC FALLS — MECHANIC FALLS IND. DEV. COMM., Atty., Frank M. Foster, Elm Street.
MILLINOCKET—7,453 — MILLINOCKET C. OF C., Freeman Robinson.
MILO—2,756 — MILO BOARD OF TRADE, Claude N. Trask.
NEWFIELD — OSSIPEE VALLEY DEV. ASSOC., Hugh J. O'Neill.
NORTHEAST HARBOR — MT. DESERT DEV. CORP., Carlo A. Ninfi.
NORTH HAVEN — NORTH HAVEN DEV. ASSOC., Ira C. Curtis.
NORWAY—3,733
NORWAY C. OF C., Rev. Mr. Daniel Wm. Weck, Min. Sec'y.
SANBORN'S MOTOR EXPRESS, INC., W. Edwin Hogan, Sls. Mgr., P. O. Box 312.
OGUNQUIT
OGUNQUIT C. OF C., Mrs. Gladys Shum.
OGUNQUIT PUBLICITY BUREAU, George Tower.
OLD ORCHARD—4,580 — OLD ORCHARD C. OF C., Russell E. Ross, Ex. Dir.
OLD TOWN—8,626 — OLD TOWN C. OF C., Harold V. Grant.
PATTEN — PATTEN DEV. CORP., Robert Adams.
PENOBSCOT — PENOBSCOT REGIONAL DEV. COMMITTEE, Albert Gross, Chmn.
PHILLIPS — PHILLIPS IND. COMMITTEE, Richard A. Caton, Jr., Chm.
PITTSFIELD—4,010 — PITTSFIELD DEV. CORPORATION, Joseph Cianchette.
***PORTLAND—72,566**
AREA DEVELOPMENT COUNCIL, Eugene S. Martin, Mgr., 142 Free Street.
CANAL NATL. BANK OF PORTLAND, Alexander Ervin, V. Pres.
CASCO BANK & TRUST CO., Geo. R. Chenell, V.P., I.D., 475 Congress St.
DEERING IMPROV. COMMITTEE, Daniel C. McDonals, 415 Congress St.
GREATER PORTLAND AREA DEV. COUN., Eugene S. Martin, Mgr., 142 Free St.
MAINE CENT. R.R., John Scully, Mgr., Ind. Dev., 222-242 St. John St.
MAINE PORT AUTH., Edward Langlois, Gen. Mgr., Maine State Pier.
MAINE PUBLICITY BUREAU, Bernard M. Johnstone, Gateway Circle.
MAINE STATE C. OF C., Paul C. Emerson, Exec. Mgr., Casco Bank Bldg.
MAINE TRUCK OWNERS ASSOC., Mr. T. K. Anderson, Gen. Mgr., 615 Congress St.
PORT OF PORTLAND, % C. of C., Geo. W. Garrett, Exec. V.P., 142 Free Street.
FRANK A. RUMERY IND. PARK, Dartmouth Real Estate Co., 95 Exchange St.
SOUTH PORTLAND IND. PARK, ADC Bldg. Fund Inc., 142 Free St.
***PRESQUE ISLE—12,886**
MAINE PUBLIC SERV. CO.
PRESQUE ISLE C. OF C., James K. Keefe, Ex. Mgr., Box 949.
RICHMOND — RICHMOND ASSOCIATES, Leonard Bishop.
ROCKLAND—8,769
KNOX CTY. IND. DEV. ASSN., R. W. Bartlett, Ex. Dir., Box 394.
KNOX INDUSTRIES, INC., R. W. Hudson, 21 Limerock St.
PORTLAND IND. PROGRESS FUND., H. Nelson McDougall, 11 Beech St.
ROCKLAND C. OF C., Charles W. Kalloch, Exec. Secy.
RUMFORD—10,005
RUMFORD C. OF C., Tyles Martin.
RUMFORD-MEXICO DEV. CO., Thomas Dixon, Lowell St.
SANFORD—14,962 — SANFORD-SPRINGVALE C. OF C., Wm. J. St. Onge, Ex. Mgr., 10 Washington St.
SKOWHEGAN—7,661 — SKOWHEGAN C. OF C., John Seeley, Ind. Chm.
SOUTH PARIS — SOUTH PARIS DEV. COMMISSION, Howard McDonald.
***SOUTH PORTLAND—22,788**
CITY OF SOUTH PORTLAND, Bernal Allen, City Mgr.
GREATER PORTLAND PUB. DEV. COMM., Willis J. Walsh, Plant Mgr., 169 Front St.
SULLIVAN — SULLIVAN AREA DEV. ASSN., Dr. Parker Heath.
SWAN'S ISLAND — SWAN'S ISLAND C. OF C., R. M. Stinson.
UNION
UNION C. OF C., Robert Heald.
UNION DEV. COMMISSION, Ernest Cunningham.
UNITY — UNITY AREA COMMITTEE, W. T. Vickery.
VAN BUREN—4,679
VAN BUREN C. OF C., D. J. Fournier, Ex. Secy.
VAN BUREN IND. DEV. COMMITTEE, Robert Marquis, Exec. Secy.
VINALHAVEN — VINALHAVEN DEV. ASSOC., Everett Libby.



PICK THE RIGHT LOCATION

PATUXENT PARK INDUSTRIAL AREA

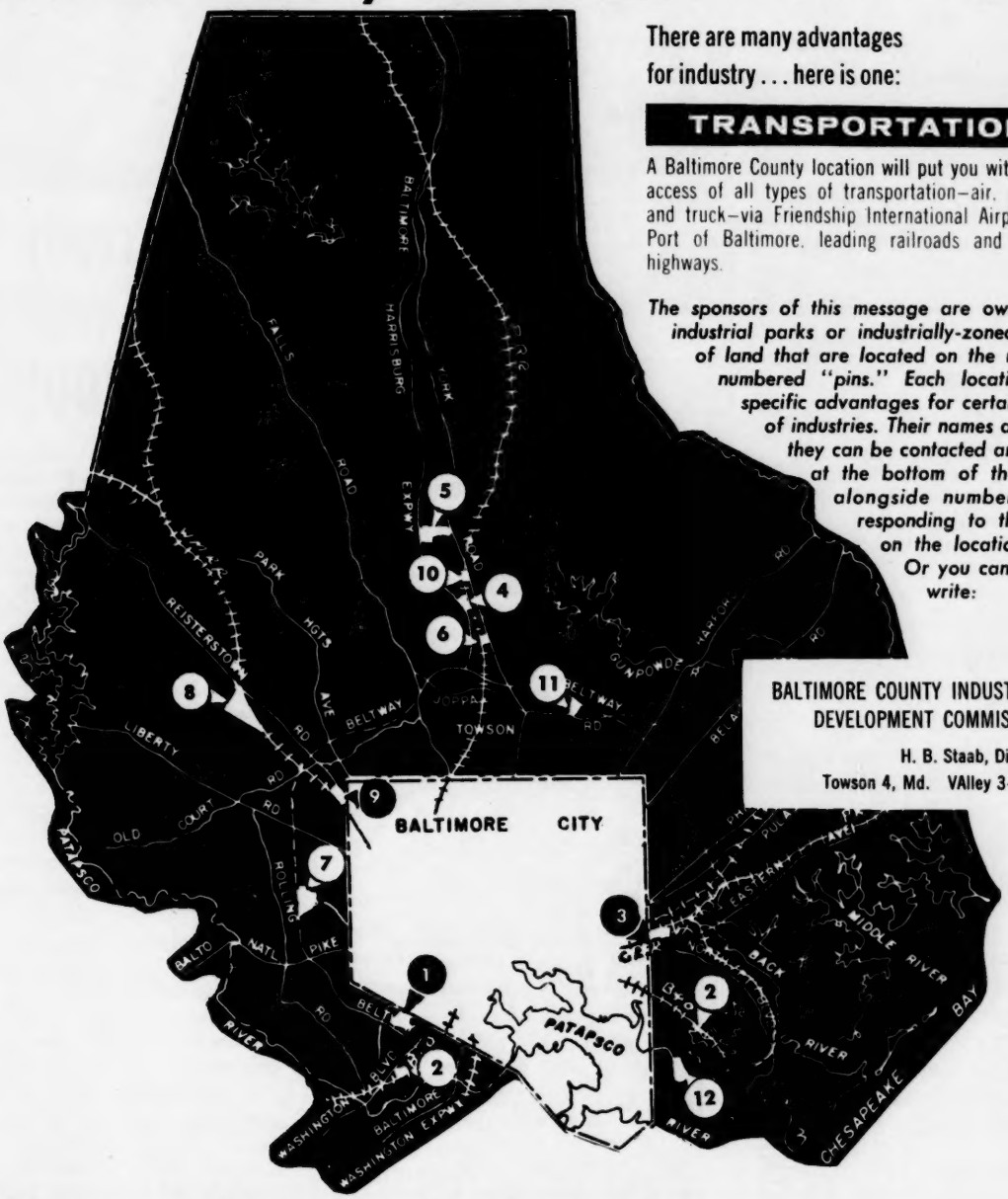
Locate your new plant or warehouse in Patuxent Park Industrial Area . . . strategically located in the main street megalopolis area between two great cities—Baltimore and Washington.

The 95 acre Patuxent Park has access to a network of super-highways and is located on the main line of the B & O Railroad. The nation's second ranking foreign trade port, Baltimore, is only minutes away as is Baltimore's Friendship International Airport. The area bounding Patuxent Park has one of the nation's greatest concentrations of research, development and science industries. Here then are just a few of the many reasons why Patuxent Park is the right location for you. Write today for free brochure, or phone GI 2-2263 in Baltimore.

PATUXENT PARK DEVELOPMENT CORP.

JESSUP • MARYLAND

Baltimore County has IT (INDUSTRIAL TEMPO)!



There are many advantages for industry . . . here is one:

TRANSPORTATION

A Baltimore County location will put you within easy access of all types of transportation—air, sea, rail and truck—via Friendship International Airport, The Port of Baltimore, leading railroads and modern highways.

The sponsors of this message are owners of industrial parks or industrially-zoned tracts of land that are located on the map by numbered "pins." Each location has specific advantages for certain types of industries. Their names and how they can be contacted are listed at the bottom of the page alongside numbers corresponding to the ones on the location pins. Or you can call or write:

BALTIMORE COUNTY INDUSTRIAL DEVELOPMENT COMMISSION
H. B. Staab, Director
Towson 4, Md. VAlley 3-3000

For information concerning outstanding industrial sites, please contact:

1. **Arbutus-Halethorpe Area**
Samuel M. Pistorio
3908 Coolidge Avenue
Baltimore 29, Md. (CI. 2-0500)

2. Mr. Thomas G. Gordon
Industrial Agent
Baltimore & Ohio R.R.
Baltimore, Md. (LE. 9-0400)

3. **Canton Company of Baltimore**
300 Water Street
Baltimore 3, Maryland
(LE. 9-5126)

4. **Parker W. Frames, S. I. R.**
Industrial Specialists
Lord Baltimore Hotel
Baltimore 3, Md. (SA. 7-2284)

5. **Greater Baltimore Industrial Community**
414 York Road
Towson 4, Md. (VA. 3-3441)

6. Kilmarnock Associates
Kilmarnock Industrial Park
923 Munsey Building
Baltimore 2, Md. (SA. 7-1686)

7. **Meadows Industrial Park**
2406 Greenmount Avenue
Baltimore 18, Maryland
(HO. 7-4970)

8. **Owings Mills Industrial Park**
c/o Frank S. Nicoll, Jr.
Milford Mill Rd. & W. Md. R. R.
Baltimore 8, Md. (HU. 6-7000)

9. William F. Chew
Pikesville Industrial Park
Pikesville 8, Maryland
(HU. 6-8000)

10. **Ira C. Rigger, Inc.**
(N. Central & Texas Parks)
General Contractors
Cockeysville, Md. (NO. 6-1800)

11. Mr. Thomas W. Offutt
Towson Industrial Park
403 Washington Avenue
Towson 4, Md. (VAlley 5-7300)

12. **Sollers**
630 South Catherine St.
Baltimore 23,
Maryland

BALTIMORE COUNTY, MARYLAND—The golden horseshoe of industrial opportunity!

You are invited to join us in GARRETT COUNTY MARYLAND, in our efforts to secure a more BALANCED ECONOMY and to benefit proportionately yourself by so doing. AGRICULTURE and LEISURE are taking care of ⅔ of our economy in excellent style.

AGRICULTURE

Our agriculture is geared to take care of the "5th PLATE" in 1975. Majors are Dairy and Poultry.

INDUSTRY

We need just a little more industry to balance our AGRICULTURE and LEISURE.

LEISURE

Our recreation includes hunting, fishing, boating, winter sports and golf.

INDUSTRIAL DEPARTMENT, GARRETT COUNTY COMMISSIONERS, P.O. BOX 72, OAKLAND, MARYLAND

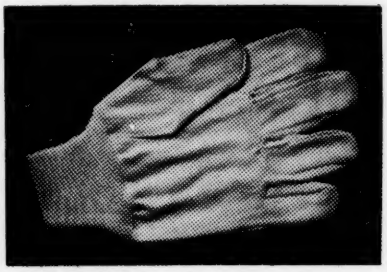
MAINE-MARYLAND

WALDOBORO—2,882 — WALDOBORO IND. REALTY CO., INC., Maynard Genthner, Pres., Jefferson St.
WATERVILLE—18,695
MAINE COLLEGE-COMMUNITY RES. PROGRAM, Research Coordinator, 104 Johnson Hall.
WATERVILLE AREA IND. DEV. CORP., Francis J. McCabe, Ind. Agt., College Ave.
WEST PARIS — WEST PARIS C. OF C., Stanley Perham.
WILTON—3,274 — WILTON C. OF C., Calvin Sewell.
WISCASSET — WISCASSET IND. DEV. Corp., Brewster D. Doggett.
YARMOUTH—3,517 — YARMOUTH C. OF C., Lawrence M. Selleck, 28 West Main St.

MARYLAND

Assistance with reviewing, correcting and updating the listings for Maryland has been generously provided by the staff of the Department of Economic Development, George W. Hubley, Jr., Commissioner.

ABERDEEN—9,679 — ABERDEEN C. OF C., Box 365.
ANNAPOLIS—23,385
ANNE ARUNDEL CTY. TRADE COUN., INC., Albert E. Lissberger, Exec. Sec., Carvel Hall Hotel.
MD. DEPT. OF ECON. DEV., George W. Hubley, Dir., State House.
***BALTIMORE—939,024**
BALTIMORE ASSN. OF COMM., Harrison Weymouth, Jr., Mgr., Ind. Loc., 22 Light St.
BALTIMORE GAS & ELECTRIC CO., Robert J. George, Ind. Dev. Engr., Lexington Bldg., Lexington & Liberty St.
BALT. & OHIO R. R. CO., Arnath Knabe, Mgr., Ind. Dev., Rm. 1104, B. & O. Bldg.
CHAS. M. DIFFENDERFFER & CO., INC., Mr. Charles M. Diffenderffer, SIR, 2204 N. Charles T.
PARKER W. FRAMES & CO., Mr. Parker W. Frames, SIR, Lord Baltimore Hotel.
GREATER BALTIMORE COMM., INC., William Boucher, Exec. Dir., 10 Light St.
INDUSTRIAL REALTY CO., INC., Wm. Martien, Pres., SIR, 2441 N. Charles St.
MANEKIN & COMPANY, Mr. Bernard Manekin, SIR, 714 Garrett Bldg.
MARTIEN & CO., INC., Mr. Octavius W. Clark, SIR, 1000 Mercantile Trust Bldg.
MARYLAND PORT AUTHORITY, Joseph L. Stanton, Exec. Dir., Pier 2, Pratt St.
PENNA. R. R., A. J. Rolleri, Mgr., Ind. Dev., Penna. Station.
W. C. PINKARD & COMPANY, Mr. Walter D. Pinkard, SIR, 5 E. Redwood St.
UNION TRUST CO. OF MD., E. T. Cooper, V. Pres., St. Paul & Baltimore Sts.
WESTERN MD. RWY. CO., Wm. E. Johnston, Mgr. Ind. Dev., 300 St. Paul Place.
BEL AIR—4,300
BEL AIR C. OF C., 24 Office St.
BELTSVILLE — BELTSVILLE IND. CENTER, Ralph B. Williams, Mgr., 10500 Ewing Rd., Beltsville Ind. Center.
BERLIN — BERLIN C. OF C., John H. Pigman, Industrial Committee.
BETHESDA—56,527 — BETHESDA-CHEVY CHASE C. OF C., James A. Barr, Ex. Secy., Suite 401, Perpetual Bldg.
BRUNSWICK—3,555 — BRUNSWICK IND. DEV. COMMISSION, W. C. Meyers, Chairman.
CAMBRIDGE—12,239 — CAMBRIDGE-DORCHESTER C. OF C. INC., Herman Stevens, Chm. Ind. Dev. Comm., Box 205.
CENTREVILLE — CENTREVILLE C. OF C., Linwood Yates, Ind. Procurement Comm.
CHESTERTOWN—3,602 — CHESTERTOWN C. OF C., R. K. Dayton, Chmn., New Industry Committee.
COMPTON — ST. MARY'S CTY. DEV. COMM., Arthur Briscoe, Chm.
CRISFIELD—3,540 — CRISFIELD C. OF C., Mrs. Frances Carson, Sec.
CUMBERLAND—33,415 — CUMBERLAND IND. DEV. CO., INC., Leonard C. Neff, Jr., Dir., Box 598.
DENTON — CAROLINE CTY. ECON. DEV. COMM., Emory Dobson, Chmn., Third St.
EASTON—6,337 — ECON. DEV. COMM.



WE're ready to go to WORK for YOU!

In our first year (1960) we answered inquiries from 62 businesses and industries looking for new plant locations. Some chose Maryland sites. We think — once you know the facts — you'll be interested in Maryland, too. Our job is to supply the facts.

LET US TELL YOU:

About Maryland's variety of sites — industrial parks, deepwater and rail connected sites. We'll be glad to make all the arrangements for you to inspect them.

About Maryland's ample power; industrial water; air, rail and waterborne transportation facilities; about our present and proposed highway network.

About Maryland's labor pool; skilled and semi-skilled workers; highly trained technicians and scientific personnel; about our science oriented universities and colleges.

About Maryland's laws, taxes and climate; surface and ground water resources; about local planning and zoning, schools, churches, hospitals and recreational facilities.

About Maryland's 3½ billion dollar banking community.

We'll even supply the pollen count or the turkey census if that's what you want.

LET US TELL YOU ABOUT MARYLAND — WE'RE EXPERTS!

MARYLAND

DEPARTMENT OF ECONOMIC DEVELOPMENT

STATE OFFICE BLDG. ANNAPOLIS, MD.

J. Millard Tawes, Governor
George W. Hubley, Jr., Director

OF TALBET CTY., Norman W. Harrington, Chmn., Box 600.
ELKTON—5,989 — COUNTY COMMISSIONERS, John Dickerson, Pres.
ELLICOTT CITY — DIR. OF IND. REL. OF HOWARD CTY., Walter A. Henley, Court House.
***FREDERICK—21,744** — FREDERICK C. OF C., Richard D. Hammond, Mgr., Winchester Hall.
GLEN BURNIE — GLEN BURNIE C. OF C., 16 Baltimore & Annapolis Blvd., N.E.
***HAGERSTOWN—36,660**
HAGERSTOWN C. OF C., J. W. Stone, Mgr., 5 E. Washington St.
WASHINGTON CTY. ECON. DEV. COMM., Daniel J. Rohrer, Exec. Dir., Earle Bldg.
HAMPSTEAD — HAMPSTEAD C. OF C., Lewis S. Hughes, Secy., 214 N. Main St.
HAVRE DE GRACE—8,510 — HAVRE DE GRACE C. OF C., L. H. Lockhart, 303 St. John St.
HURLOCK — NORTH DORCHESTER C. OF C., Harry Sadoff, Pres.
HYATTSVILLE—15,168 — IND. DEV. COMM. OF PRINCE GEORGES, S. Walter Bogley, Jr., Ex. Dir. Cty., Box 31.
KENSINGTON — KENSINGTON C. OF C., Mrs. Mildred B. Harman, Secy., 3908 Baltimore St.
LA PLATA — CHARLES COUNTY C. OF C., F. L. Busey, Exec. Secy.
LAUREL — LAUREL C. OF C., Joseph Hedley, Exec. Dir., 347 Main St.
LEXINGTON PARK—7,039 — LEXINGTON PARK C. OF C., 103 Coral Drive, S.
OAKLAND — GARRETT CTY. COMMISSIONERS, Ind. Dept., Box 72.
OCEAN CITY — OCEAN CITY, MD. C. OF C., Mrs. Elsie M. Kline, Secy., P. O. Box 173.
POCOMOKE—3,329 — POCOMOKE C. OF C., Ind. Dev. Comm., K. G. Leister, I.D. Mgr., P. O. Box 356.
PRESTON — PRESTON C. OF C.
PRINCE FREDERICK — CALVERT COUNTY C. OF C., Harry Sturdevant, Pres.
QUEENSTOWN — TIDEWATER C. OF C., Frank Dudley, Pres.
ROCKVILLE—26,090
MONTGOMERY CTY. C. OF C., Matthew M. Witenstein, Chm., Economic Dev. Committee, Professional Bldg.
MONTGOMERY CTY. OFFICE OF ECON. DEV., County Office Bldg.
ST. MICHAELS — ST. MICHAELS C. OF C., D. S. Murdock, Pres.
SALISBURY—16,302
EASTERN SHORE PUB. SERV. CO. OF MD., Wm. C. Pierce, V. Pres., 114 N. Division St.
SALISBURY C. OF C., Frank Swallow, Mgr., Box 868.
SILVER SPRING BOARD OF TRADE, Charles H. Kopeland, Exec. Secy., 8510 Dixon Ave.
TOWSON—19,090 — IND. DEV. COMM. OF BALTIMORE CTY., H. B. Staab, Dir., County Office Bldg.
WESTMINSTER—6,123 — CARROL CTY. IND. COMM., George A. Greer, Mgr., County Office Bldg.

MASSACHUSETTS

Assistance with reviewing, correcting and updating the listings for Massachusetts has been generously provided by the staff of the Mass. Department of Commerce, William J. Sugrue, Director.

ABINGTON—10,607
ABINGTON BUSINESS ASSOC., Howard P. Bickford, Pres., Box 73.
ABINGTON IND. DEV. COMM., Douglas Labree, Sec., Green St.
***ADAMS—12,391** — ADAMS C. OF C., Helene Meacham, Box 215.
AGAWAM—15,718
AGAWAM BUSINESS IND. DEV. COMM., Wm. W. Brezinski, Sec., 19 Woodcliff Ave.
AGAWAM IND. DIST., Ramah Realty Co., Mr. Joseph J. Ramah, Pres., 330 Walnut St.
AMESBURY—10,787
AMESBURY BUSINESSMEN'S ASSN., A. Kaatze
AMESBURY INDUST. CENTER, Roy

Baltimore could fill these seats with men who head its businesses

TALK ABOUT DIVERSITY! 30,000 separate businesses, in Baltimore and its adjacent counties, are 30,000 good reasons for bringing your new plant here. As suppliers, of everything from steel to steamed crabs, these companies can fill your needs fast and economically. As customers, these companies can buy plenty of what you make. As producers, Baltimore-area manufacturers are diversified enough to keep the region's economy outstandingly stable, persistently prosperous. And Baltimore has much *more* to offer . . .

PORT AND TRANSPORT: The No. 2 U.S. port in foreign tonnage, Baltimore also ships via 3 trunkline railroads, 150 interstate truck lines, 12 airlines. New expressways and beltways abound; more are abuilding.

HALF-NATION MARKET: Half the buying population of the U.S. is within 48 hours *bulk-delivery* time. Rich local markets, Baltimore plus Washington, adjoin those of the Northeast, the South and Midwest.

SITES OF ALL SORTS: Ideal locations for light, medium or heavy industry. Urban, waterfront and open-country sites have continuing zoning protection, good utilities, a nearby skilled labor supply.

GOOD-LIVING EXTRAS: Baltimore is internationally renowned for its medical and educational institutions. Enjoy Chesapeake Bay water sports, big-league baseball and football, congenial climate.

For confidential plant site facts and figures, contact Robert J. George, **The Baltimore Gas and Electric Company,** Baltimore 3, Md.

Give your business the competitive advantages of

BALTIMORE

Brothers, 194 Main St.
AMESBURY IND. DEV. COMM., John Fuller, Secy., 45 Main St.
ROY BROTHERS INDUST. PARK, Roland and Noel Roy, 194 Main St.
AMHERST—13,718
AMHERST C. OF C., W. Earl D. Ward, Exec. Secy., 32 Kendrick Place.
AMHERST ECON. DEV. COMMITTEE, Hubert G. Elder, Chmn., 70 Sunset Ave.
ANDOVER—15,878
ANDOVER IND. DEV. COMM., Joseph B. Doherty, Sec., 4 Main St.
ANDOVER SERVICE CLUB, Raymond W. Howe, 19 Aundel.
ARLINGTON—49,953
ARLINGTON C. OF C., Chas. F. Small, Ex. Secy., 432 Mass. Ave.
ARLINGTON DEV. COMM., Judge Harold E. Magnuson, Chmn., Town Hall, P. O. Box 135.
ASHBURNHAM—2,758 — ASHBURNHAM IND. DEV. COMM., Michael J. Marrone, Chmn.
ASHLAND—7,779 — ASHLAND IND. DEV. COMM., Edward Burke, Chmn., 72 Union St.
ATHOL—11,637 — ATHOL C. OF C., Mrs. Mary P. Shea, Sec., 522 Main St.
***ATTLEBORO—27,118**
ATTLEBORO IND. DEV. COMM., Charles C. Cain, Jr., Exec. Dir., 46 Poyson St.
ATTLEBORO IND. PARK, City of Attleboro, City Hall.
C. OF C. OF THE ATTLEBOROS, James K. Keefe, Exec. V. Pres., 21 Park St
AUBURN—14,047 — AUBURN IND. PARK, AUBURN DEV. CORP., % Lodding Engineering, Box 278, Southbridge St.
AVON—4,301
AVON IND. DEV. COMMISSION, % Board of Selectmen, Town Hall.
ELECTRONICS PARK, Anthony Marino, Avellino Circle.
AYER—14,927
AYER C. OF C., Robert C. Bowler, Chmn., 25 Third St.
AYER IND. DEV. COMM., Robert Bowler, Chmn., % Board of Selectmen, Town Hall.
BELCHERTOWN—5,186
BELCHERTOWN C. OF C., Mrs. Rose Joyal, Secy., Maple St.
BELCHERTOWN IND. DEV. COMM., C. of C. Office, Sidney Wheeler, Chmn., Everett Ave.
BELLINGHAM—6,774 — BELLINGHAM IND. DEV. COMM., Oscar E. Lussier, Bliss Rd.
BERKLEY — BERKLEY IND. DEV. COMM., Frank Carroll, Chmn., Berkley St.
BEVERLY—36,108
BEVERLY C. OF C., Oscar A. Olsen, Secy.-Mgr., 275 Cabot St.
BEVERLY COMM. FOR IND. DEV., Marland Slaven, 20 Sturtevant St.
BILLERICA—17,867 — BILLERICA IND. DEV. COMM., Mrs. Ralph Stoker, Sec., 294 Concord Rd.
BOLTON — BOLTON C. OF C., Robert Babcock, Hudson Rd.
***BOSTON—697,197**
ASSOCIATED INDUSTRIES OF MASS., Roger Johnson, Economist, 2206 John Hancock Bldg.
W. H. BALLARD CO., William S. Ballard, 45 Milk St.
BARNES TEXTILE ASSOC., N. M. Mitchell, Pres., 110 State St.
BEDFORD RES. OFFICE PARK - BEDFORD, MASS., Cabot, Cabot & Forbes, 60 State St.
BIGELOW, KENT, WILLARD & CO., Robt. W. Kent, 136 Federal St.
BOSTON EDISON CO., John Shyne, Ind. Dev., 178 Tremont St.
BOSTON GAS CO., Samuel E. Tappan, Mgr., Ind. Dev., 100 Arlington St.
BOSTON & MAINE R.R., E. F. Reed, V.P., Ind. Dev., 150 Causeway St.
BOSTON TRADE ASSOC. EXECUTIVES, Thomas Kelly, Sec., % Mass. Wholesalers of Malt Beverages, 6 Beacon St.
R. M. BRADLEY & CO., INC., Joseph W. Lund, Ex. V. Pres., 250 Boylston St.
BURLINGTON IND. CENTER - BURLINGTON, MASS., Cabot, Cabot & Forbes, 60 State St.
CABOT, CABOT & FORBES, Gerald W. Blakely, Jr., SIR, 60 State St.
CHARLES RIVER-BRIGHTON IND. PARK, R. M. Bradley and Co., 250 Boylton St.
FRANK J. COLE, INC., James J. Cole, Pres. & Treas., 197 Norfolk Ave.
CRANDALL ENG. CO., 261 Franklin St.
MR. E. PKE CURRIER, SIR, 45 Milk St.
EASTERN GAS & FUEL ASSOC., Graham Granger, V. Pres., 250 Stuart St.
ECONOMIC DEV. ASSOCIATES, INC., Richard Preston, Pres., 359 Boylston St.
FAY, SPOFFORD & THORNDIKE, W. L. Hyland, V. P., 11 Beacon St.
FEDERAL RESERVE BANK, Donald R. Gilmore, Reg. Econ., 30 Pearl St.
FIRST NATL. BANK OF BOSTON, W. F. Keesler, V.P. Ind. Dev. Dept., 67 Milk St.
G & N ENGINEERING CO., Frank W. Reilly, Pres., 252 Dover St.
GRTR. BOSTON C. OF C., Walter E. Knight, Mgr., Res. Dept., 125 High St.
HUNNEMAN & CO., Carleton Hunneman, SIR, 19 Congress St.
JARVIS ENGINEERING CO., L. W. Jennings, Pres., 51 Ellery St., S.
KEYSTONE CO., Keystone Fund of Canada, Inc., 50 Congress St.
LEXINGTON OFFICE RES. PARK - LEXINGTON, MASS., Cabot, Cabot & Forbes., 60 State St.
LITTLETON IND. PARK - LITTLETON, MASS., Nordblom Co., 50 Congress St.
MASS. BUS. DEV. CORP., Frank P. Brennan, Exec. V.P., 45 Milk St.
MASS. DEPT. OF COMM., John T. Burke, Commr., 150 Causeway St.
MASS. IND. PARK - CHICOPEE, MASS., Cabot, Cabot & Forbes, 60 State St.
MASS. PORT AUTHORITY, John F. O'Halloran, Ex. Dir., 141 Milk St.
MASS. STATE C. OF C., 320 Poylston St.
MEREDITH & GREW, INC., Thomas M. Horan, SIR, 125 High St.
METCALF & EDDY, 124 St. James Ave.
F. P. MORGAN CO., F. Paul Morgan, Pres. SIR, 53 State Street.
MR. JOHN F. MURPHY, SIR, 73 Tremont St.
NEW ENGLAND COUNCIL, Melvin D. Peach, Exec. Asst., 1032 Statler Bldg.
NEW ENGLAND ELEC. SYSTEM, William M. F. Seymour, Area Dev. Mgr., 441 Stuart St.
NEW ENGLAND GAS ASSOC., Clark Belden, Mng. Dir., 10 Newbury St.
NEW ENG. IND. CENTER - NEEDHAM, MASS., Cabot, Cabot & Forbes Co., 60 State St.
NEW INDUSTRIAL CENTER - NEWTON, MASS., Cabot, Cabot & Forbes, 60 State St.
NEW YORK CENTRAL R.R. SYSTEM, Jack Kethro, Ind. Dev., South Station.
N. Y., N. HAVEN & HARTFORD R.R. CO., Edward J. Barrett, Gen. Mgr., Ind. Dev., South Station.
NORDBLOM CO., Roger P. Nordblom, SIR, 50 Congress St.
NORTHWEST IND. PARK - BURLINGTON, MASS., Nordblom Co., 50 Congress St.
PEABODY IND. CENTER - PEABODY, MASS., Cabot, Cabot & Forbes, 60 State St.
WM. PEASE O'BRIEN, INC., Mr. William Pease O'Brien, Pres., 10 State St.
PONDVIEW INDUST. PARK - NEEDHAM, MASS., R. M. Bradley & Co., 250 Boylston St.
PORT OF BOSTON COMMISSION, D. Fred Hurley, Dir., 141 Milk St.
RAPID TRANSPORTATION CO. - BRIGHTON, MASS., Salvatore Centola, 446 Western Ave.
RATH & STRONG, Arthur A. Rath, Pres., 140 Federal St.
ALONZO B. REED, INC., Alonzo B. Reed, 141 Milk St.
REFRIGERATED FOOD EXPRESS, INC., Thomas E. Welby, Pres., 316 Summer St.
RIVERVIEW IND. PARK - NEEDHAM, MASS., R. M. Bradley & Co., 250 Boylston St.
SOUTHWEST IND. PARK - WESTWOOD, MASS., Nordblom Co., 50 Congress St.
STATE ST. BANK & TRUST CO., N. Preston Breed, V. Pres., 111 Franklin St.
VANCE, SANDERS & CO., P. O. Box 2277.
WAKEFIELD IND. CENTER - WAKEFIELD, MASS., Cabot, Cabot & Forbes, 60 State St.
WALTHAM IND. CENTER - WALTHAM, MASS., Cabot, Cabot & Forbes, 60 State St.
WALTHAM RES. & DEV. PARK - WALTHAM, MASS., Cabot, Cabot & Forbes, 60 State St.
WEST CAMBRIDGE RES. CENTER - CAMBRIDGE, MASS., Cabot, Cabot & Forbes, 60 State St.
WESTWOOD IND. CENTER - WESTWOOD, MASS., New Haven R.R. Co., South Station.
WHITE, WELD & CO., Charles E. Mason, Jr., 125 High St.
MR. C. W. WHITTIER & BROTHERS, Richard B. Pierce, SIR, 82 Devonshire St.
WIGGINS TERMINALS, INC., 50 Terminal St.
WILLARD WELSH & CO., INC., Phillip B. Gates, SIR, 45 Bromfield St.
J. D. K. WILLIS & CO., Arthur Willis, Jr., SIR, 50 State St.
WORCESTER GAS CO. - HYDE PARK, MASS., 1174 River St.
WORLD TRADE CENTER IN NORTHEAST, Mr. John T. Gavlin, Mng. Dir., 470 Atlantic Ave.
BOURNE—14,011 — BUSZARDS BAY C. OF C., Charles Huff, Pres., Main St., Buzzards Bay.
BRAINTREE—31,069
BRAINTREE IND. DEV. COMM., Mr. William Brooks, Chmn., 250 West St.
F. X. MESSINA-POND ST. IND. PARK, J. A. Scaruzzo and Co., 343 Washington St.
BREWSTER — BREWSTER BOARD OF TRADE, Mr. Walter Babbat.
BRIDGEWATER—10,276 — BRIDGEWATER IND. DEV. COMM., Walter O. Murray, Chmn., 357 Center St.
***BROCKTON—72,813**
BROCKTON AREA C. OF C., INC., Vincent A. Choate, Mgr., 35 W. Elm St.
BROCKTON IND. DEV. COMM., A. D. Matarese, Chmn., 34 Tilton Ave.
CAMPELLO BUSINESSMENS ASSOC., Edwin S. Ditchett, Pres., P. O. Box 1, Campello Station, 1667 Main.
MEDFIELD IND. PARK - MEDFIELD, MASS., Julius Tofias & Co., 26 School St.
BROOKFIELD — BROOKFIELD IND. DEV. COMMITTEE, Frank Bansfield, Chmn., Town Hall.
BROOKLINE—54,044 — BROOKLINE C. OF C., Leon M. Holman, Sec., 269 Harvard St.
BURLINGTON—12,852 — BURLINGTON IND. DEV. COMM., John Gould, Harriet Ave.
CAMBRIDGE—107,716
CAMBRIDGE C. OF C., F. H. Townsend, Ex. V. P., 500 Memorial Dr.
CAMBRIDGE IND. DEV. COMM., Frank W. Townsend, 500 Memorial Dr.
ARTHUR D. LITTLE, INC., Cyril Herrman, 30 Memorial Drive.
NATIONAL RESEARCH CORP., 70 Memorial Dr.
NEW ENGLAND GAS & ELEC. ASSOC., M. P. Griffith, Asst. V.P., 727 Mass. Ave.
ST. JOHNSBURY TRUCKING CO., INC., Milton J. Zabarsky, 40 Erie St.
VAPPI & COMPANY, INC., Chester Vappi, 240 Sidney St.
CANTON—12,771
CANTON C. OF C., Leo W. Strumski, Pres., 12 Crane St.
CANTON DEV. & IND. COMM., Chas. F. Leary, Ex. Secy., 59 Beaumont St.
CHATHAM—3,273 — CHATHAM C. OF C., Mr. Bert F. Cropley, Sec., P. O. Box 793.
CHELMSFORD—15,130 — CHELMSFORD IND. DEV. COMM., Forrest Dupee, Chm.-Treas., 44 Central Square.
CHELSEA—33,749 — CHELSEA C. OF C., Edward E. Peterson, Exec. Sec'y., 375 Broadway.
CHICOPEE—61,553 — CHICOPEE BOARD OF TRADE, Mr. Michael Pappas, Sec.
CHICOPEE FALLS — CHICOPEE IND. DEV. COMM. - CHICIOPEE, MASS., Raymond W. Gelinas, Chmn., 896 East Main St.
CLINTON—12,848 — CLINTON C. OF C., Daniel O'Connell, Secy., Clinton Trust Co., Room 6, Main St.
CONCORD—12,517
CONCORD C. OF C., George E. Erickson,

***REGISTERED COMMUNITY AUDIT**

TODAY THE **ACCENT** IS ON **INDUSTRIAL RESEARCH**

AND YOU WILL FIND AMERICA'S FINEST FACILITIES IN...

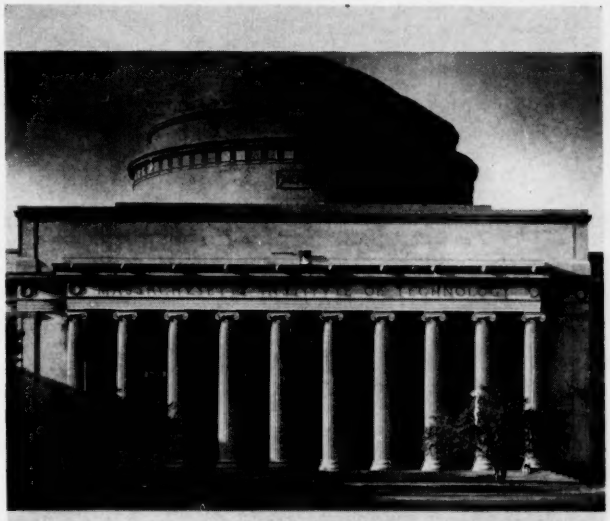
MASSACHUSETTS

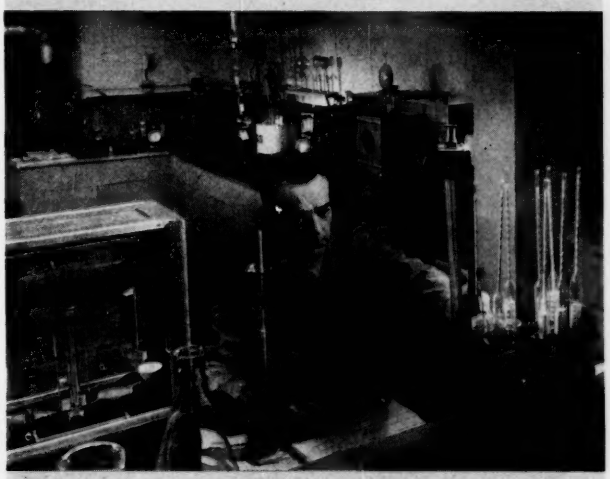
Massachusetts is the home of world-renowned colleges, schools and private laboratories which are moving forward constantly in the field of industrial research, key factor in today's economy.

Manufacturers in the so-called newer industries — electronics, plastics, chemicals — find in this pioneer industrial state the precise facilities needed to develop new products, improve quality of present production, and open new markets for their output.

In Massachusetts, plant sites and existing buildings are available in pleasant, friendly communities where good living goes hand-in-hand with profits and progress.

If you are planning new or branch operations, we would welcome an opportunity to discuss your situation with you. Our broad and comprehensive facilities are at your command.





John A. Volpe, *Governor*

You will receive quick action on your specific needs if you write to:

MASSACHUSETTS DEPARTMENT OF COMMERCE

150 CAUSEWAY STREET, BOSTON, MASSACHUSETTS, PHONE LA 3-6640

New York: 630 Fifth Ave., Rockefeller Plaza. JUdson 6-4848

Washington, D. C.: 713 Albee Bldg. District 7-8343

John T. Burke, *Commissioner*

Ex. Secy., Colonial Inn.
CONCORD IND. DEV. COMM., Stedman Buttrick, Chmn., Liberty St.
DANVERS—21,926
DANVERS C. OF C., Mr. Robert Crowley, Ex. Secy., 1 Alden St.
DANVERS IND. DEV. COMM., James Fraser, Secy., 171 Holton St.
DEDHAM—23,869
DEDHAM C. OF C., Walter J. Croft, Secy., 581 High St.
DEDHAM IND. COMM., John Flynn, Chmn., Town Accountant, Town Hall.
DEDHAM IND. PARK, R. M. Bradley & Co., 250 Boylston Rd.
PETER KANAVOS, 725 Providence Highway.
MARLBORO-NORTHBORO - MARLBORO, MASS., Mass. Ind. Center, Peter J. Kanaros, 825 Providence Highway.
STOUGHTON IND. PARK - STOUGHTON, MASS., Peter J. Kanaros, 725 Providence Highway.
DORCHESTER — DORCHESTER BOARD OF TRADE, John J. Walsh, 24 Mather St.
DRACUT—13,674 — DRACUT IND. DEV. COMM., Norman A. Mullen, Chmn., 20 Phillips St.
E. BRAINTREE — BRAINTREE C. OF C., Arthur E. Boynton, Sec., 36 Commercial St.
EAST BRIDGEWATER—6,139 — EAST BRIDGEWATER IND. DEV. COMMITTEE, Elmer S. McCarthy, 47 Folsom Ave.
EASTHAMPTON—12,326
EASTHAMPTON C. OF C., Albert F. Beaupre, Sec., Town Hall.
EASTHAMPTON DEV. & IND. COMM., Geo. F. Evans, Chm., 36 Main St.
EASTHAMPTON IND. DEV. CORP., Donald P. Lamoreux, Pres., 13 Louise Ave.
EAST LONGMEADOW—10,294
E. LONGMEADOW COMMERCIAL & IND. COMMISSION, Roger Putnam, Jr., Town Hall, 60 Center Sq.
EAST LONGMEADOW IND. PARK, Ind. Dev. Comm., Town Hall, 60 Center Square.
EASTON—9,078 — EASTON C. OF C., Frank McMenamy, Sec., 10 Andrews St.
EVERETT—43,544
EVERETT C. OF C., H. B. Coholan, Exec. Secy., 425 A. Broadway.
EVERETT IND. & COMMERC. COUNC., George Cottle, Chm., 77 Ferry St.
FAIRHAVEN—14,339 — FAIRHAVEN ASSN. OF BUSINESS MEN, Philip T. Gidley, Pres., P. O. Box 146.
FALL RIVER—99,942
BAY ST. IND. PARK, Grtr. Fall River Dev. Corp., 123 North Main St.
FALL RIVER C. OF C., Forrest E. Knight, Mgr., 123 N. Main St.
FALL RIVER IND. COMMISSION, Wallace A. Walker, Exec. Dir., 142 Second St.
GRTR. FALL RIVER DEV. CORP., Forrest E. Knight, Clerk, 123 N. Main St.
MYER MARKELL, SIR, Markell & Sons, 10 Purchase St.
PORT OF FALL RIVER, % Fall River Ind. Comm., 142 Second St.
FALMOUTH—13,037
FALMOUTH BOARD OF TRADE, Mrs. Barbara J. Brown, Exec. Secy.
FALMOUTH C. OF C., Mrs. Elizabeth Stowers, Exec. Sec., Box 846.
FALMOUTH IND. DEV. COMM., John Hellman, Box 527.
FAYVILLE — SOUTHBORO IND. DEV. COMM. - SOUTHBORO, Mr. Edward Williams, Chmn., John St.
FITCHBURG—43,021
FITCHBURG C. OF C., W. B. Morey, 455 Main St.
FITCHBURG GAS & ELEC., A. G. Neal, V.P., 655 Main St.
FITCHBURG IND. DEV. COMM., Mr. Robert A. Male, Chmn., 100 Ryefield Rd.
A. I. ROME CO., F. Harry Cook, 280 Main St.
FOXBORO—10,136 — FOXBORO IND. DEV. COMM., John Newton, Chmn., 18 South St.
FOXBORO IND. PARK, Karp, Gardner, Carp & Walsh, 60 Central St.
FRAMINGHAM—44,526
FRAMINGHAM C. OF C., Richard M. Day, Mng. Dir., 109 Concord St.
FRAMINGHAM IND. DEV. COMM., Norman B. Hartnett, Chmn., 406 Union Ave.
FRAMINGHAM COMMONWEALTH IND. CENTER, Commonwealth Centers Inc., Box 528.
FRANKLIN—10,530
FRANKLIN C. OF C., Mr. Alfred Daigle, Worcester County Ind. Center, Main St.
FRANKLIN IND. DEV. COMM., Mr. George M. Doyle, Chm., 454 Lincoln St.
GARDNER—19,038
GARDNER COMM. TO PROMOTE BUS. & IND., Charles Asher, Ex. Dir., 32 Pleasant St.
GARDNER IND. FOUND., C. Raymond Beauregard, Pres., 32 Pleasant St.
GRTR. GARDNER C. OF C., Frank A. Potter, Sec-Mgr., 301 Central St.
GLOUCESTER—25,789
GLOUCESTER C. OF C., L. J. Hart, Mgr., 120 Main St.
GLOUCESTER IND. DEV. COMM., Leo J. Dionne, Chmn., 152 Washington St.
GRAFTON—10,627 — GRAFTON IND. DEV. COMM., Bernard W. Trudeau, Sec.
GRANBY—4,221 — GRANBY C. OF C., Romeo Nonat, Pres.
GREAT BARRINGTON—6,624
BARRINGTON IND. CORP., Robt K. Wheeler, Pres., % Wheeler & Taylor, 333 Main St.
SOU. BERKSHIRE C. OF C., James P. Hickey, Pres., Main St.
SOUTHERN BERKSHIRE POWER & ELEC. CO., 10 Castle St.
***GREENFIELD—17,690**
GREENFIELD AREA C. OF C. INC., Robt. L. Plaisted, Mgr., 239 Main Street.
GREENFIELD DEV. & IND. COMM., Mr. Charles Green, Sec., Part-Gren Assoc., Main St.
GREENFIELD IND. AREA DEV. CORP., 239 Main St.
HADLEY—3,099
HADLEY IND. DEV. COMM., 56 Middle St.
HADLEY IND. PARK, Hadley Ind. Dev. Comm., Joseph W. Nutter, Sec., 56 Middle St.
HALIFAX — HALIFAX IND. DEV. COMM., Mrs. Clarence Devitt, Sec., South St.
HANOVER—5,923
HANOVER BOARD OF TRADE, Cook's Auction Galleries, Mrs. Louisa Cook, Pres., Route 3.
HANOVER IND. DEV. COMM., P. C. Beal, Chmn., 89 River Rd.
HANSON—4,370 — HANSON IND. DEV. COMM., Alvin R. Reid, Chm., 1080 Main St.
***HAVERHILL—46,346**
GREATER HAVERHILL C. OF C., Malcolm F. Fryer, Man. Dir., 97 Main St.
HAVERHILL GAS CO., Mr. H. L. Hall, Gen. Sales Mgr., 63 Merrimac.
HAVERHILL IND. COUNCIL, Eugene L. Belisle, Dir., 16 Court St.
HAVERHILL IND. DEV. TRUST, 97 Main St.
HAVERHILL IND. FOUND., George Karelitz, Pres., 191 Merrimac St.
HILLDALE IND. PARK, Haverhill Ind. Dev. Trust, % Watson MacDonald Company, 260 Primrose St.
HINGHAM—15,378 — HINGHAM C. OF C., Eliot S. Price, 30 Lincoln St.
HOLBROOK—10,104 — HOLBROOK IND. DEV. COMM., Mr. Robert A. Colburn, Chm., 25 Hillside Ave.
HOLLISTON—6,222
HOLLISTON BUSINESSMEN'S ASSOC., Mr. Donald McKenn, Pres., Central Pharmacy, Washington St.
HOLLISTON IND. DEV. COMM., Andrew S. Garbutt, Chm., 283 Winter St.
HOLYOKE—52,689
HOLYOKE C. OF C., Frank Schneider, Mgr., 226 Maple St.
HOLYOKE IND. DEV. ADVISORY COMMITTEE TO THE MAYOR, Frank W. Schneider, Sec.
HOLYOKE PARK, Holyoke Water Power Co., 1 Canal St.
HOLYOKE REGIONAL BUS. DEV. CORP., Mr. Frank Schneider, Sec., 256 Maple St.
HOLYOKE WATER POWER CO., Mr. Robert E. Barrett, Jr., Pres., 1 Canal St.
ALLYN Z. O'DONNELL, Edward S. O'Donnell, SIR, Holyoke Nsyl. Bank Bldg.
SAMUEL RESNIC, 316 High St.
HOPKINTON—4,932 — HOPKINTON IND. DEV. COMM., Mr. Ernest F. Fecteau, Selectman's Office, Town Hall, 35 Cedar St.
HUDSON—9,666
HUDSON C. OF C., Ernest J. Wetherbee, Sec., 54 Main St.
HUDSON IND. DEV. COMM., Mr. Will E. Kirkpatrick, 180 Main St.
HYANNIS
CAPE COD C. OF C., Mr. Norman H. Cook, Exec. Sec., 298 Main St.
HYANNIS BOARD OF TRADE, John Romizer, Pres.
HYDE PARK — CANTON IND. PARK - CANTON, MASS., 1094 Blue Hill Ave.
INDIAN ORCHARD — INDIAN ORCHARD C. OF C., Walter Fouche, Pres., 205½ Main St.
IPSWICH—8,544
ROBERT CURTIS, EXEC. SEC. TO THE SELECTMEN, % Selectmen's Office, Town Hall.
IPSWICH C. OF C., Charles W. Sayward.
KINGSTON—4,302 — KINGSTON IND. DEV. COMM., Frederick Woodworth, Cmn., Reed Street.
LAKEVILLE—3,209 — LAKEVILLE IND. DEV. COMM., Albert T. H. Cassidy, Chm., Precinct St.
LANCASTER—3,958 — LANCASTER IND. DEV. COMM., Town Hall.
***LAWRENCE—70,933**
GRTR. LAWRENCE BUS. DEV. CORP., Albert P. Manzi, Pres., Rm. 400, Bay St. Bldg., 301 Essex St.
GREATER LAWRENCE C. OF C., Paul J. Greeley, Ex. Mgr., 301 Essex St.
LAWRENCE IND. DEV. COMM., T. Richard Hurley, Ex. Dir., Rm. 532, Bay State Bldg.
LAWRENCE IND. PARK, Higgins Assoc., 79 Beacon Ave.
LEE—5,271
LEE C. OF C., M. L. Barnard, Secy., 42 Park St.
LEE IND. DEV. COMM., Clarence Dohoney, Chmn., 17 Main St.
***LEOMINSTER—27,929**
LEOMINSTER C. OF C., Clarence J. Daniels, Ex. V.P., 42 Main Street.
LEOMINSTER IND. DEV. COMM., Harold B. Farwell, Ex. Dir., City Hall.
TRI-CIRCLE INDUST. PARK, Tri-Circle Land Corp., Warren St.
LEXINGTON—27,691
LEXINGTON C. OF C., Lee E. Tarbox, Pres., 4 Muzzey St.
LEXINGTON IND. DEV. COMMITTEE, Leonard Foster, Chmn., 1832 Massachusetts Ave.
LITTLETON—5,109 — LITTLETON IND. DEV. COMM., Philip Russell, Chm., Foster St.
LONGMEADOW—10,565 — PIONEER VALLEY REAL ESTATE AGENCY, Harold M. Catlin, 471 Longmeadow.
***LOWELL—92,107**
LOWELL C. OF C., Donald A. Cook, Mgr., 76 Merrimac St.
LOWELL DEV. & IND. COMM., Eugene W. McSweeney, Jr., Ex. Dir., 170 Merrimac St.
LOWELL IND. PARK, New Ind. Plants Found., 170 Merrimac St.
NEW IND. PLANTS FOUND. OF LOWELL, INC., Lowell Dev. & Ind. Comm., William J. Farrell, Exec. Dir., 170 Merrimac St.
EDWARD J. SAUNDERS, SIR, Fairburn Bldg.
LYNN—94,478
LYNN C. OF C., Bernard L. Roach, Exec. Sec., 112 Exchange St.
LYNN IND. DEV. COMM., John J. Quigley, Ex. Dir., City Hall, Room 317.
MALDEN—57,676
MALDEN C. OF C., J. W. Coughlan, Exec. Secy., 6 Pleasant St.
SUBURBAN ELEC. CO., Newell A. Clark, Pres., 157 Pleasant St.
MANSFIELD—7,773 — MANSFIELD IND. DEV. COMM., Fred E. Wills, Chm., 1244 North Main St.
MARBLEHEAD—18,521 — MARBLEHEAD C. OF C., Mrs. Dorothy Learoyd, Sec., 62 Pleasant St.
MARLBOROUGH—18,819
MARLBOROUGH C. OF C., J. A. Bigelow, Worcester Gas & Elec. Co.
MARLBOROUGH IND. DEV. COMM., Walter Brennan, Ind. Comm., % Marlboro Supply Co.

***REGISTERED COMMUNITY AUDIT**

IN BOSTON - Industries Cut Costs on Waterfront Sites

Boston's great natural harbor is an ideal industrial location, particularly for companies processing bulk materials. It is a day nearer Europe than the other major North Atlantic ports — and closer to the raw material reservoirs of Africa and South America.

Some 25 plants now operating in the Port of Boston area are enjoying these maritime advantages as well as their proximity to world-renowned research centers.

We invite you to contact Executive Director John F. O'Halloran for information on the industrial sites, adjacent to deep-water channels, which are starred on the photograph.

MASSACHUSETTS *Port Authority*

141 MILK STREET, BOSTON 9, MASSACHUSETTS

Boston telephone HUbbard 2-2930 • Manhattan telephone ENterprise 6208 • Washington telephone DIstrict 7-8343-4

EPHRAIM A. BREST, Chairman
CARL J. GILBERT, Vice Chairman
PHILIP H. THEOPOLD • O. KELLEY ANDERSON • NICHOLAS P. MORRISSEY • HIRSCH M. SWIG
JOHN F. O'HALLORAN, Executive Director

MARSHFIELD—6,748 — MARSHFIELD BOARD OF TRADE, Mrs. D. B. Cecil, Main St.
MARTHA'S VINEYARD — MARTHA'S VINEYARD C. OF C., Benjamin F. Morton, Exec. Sec., Vineyard Haven.
MAYNARD—7,695
MAYNARD C. OF C., Oliver Warila, Sec., 82 Summer St.
MAYNARD INDUSTRIES INC., Irving Berg, Mgr., Main St.
MAYNARD IND. DEV. COMM., Winfield W. Bemis, Chmn., 11 Maple St.
MEDFIELD—6,021
MEDFIELD IND. DEV. COMM., Harry E. Conway, Chm., Town Hall, Harding St.
OAK HILL INDUSTRIAL DEV., Julius Tofias & Co., Inc.
MEDFORD—64,971
IND. DEV. COMM. OF C. OF C., John F. Reagan, Chmn., 59 High St.
MEDFORD C. OF C., Grace Barry, Secy., 59 High Street.
MELROSE—29,619 — MELROSE C. OF C., R. C. Young, Secy., 511 Main St., Box 74.
METHUEN—28,114
METHUEN BOARD OF TRADE, INC., Dr. Dennis L. Lamy, Ex. Sec., P. O. Box 116.
METHUEN IND. DEV. CORP., John P. Lane, Pres., % Lane Rlty. Co., 49 Osgood St.
MILFORD—15,749
MILFORD C. OF C., Charles H. Miller, Pres., % Milford Daily News, 4 Park Terrace.
MILFORD IND. DEV. COMM., Chas. H. Miller, Chm., Off Congress Terrace.
MILLBURY—9,623 — MILLBURY IND. DEV. COMM., Town Hall.
MILLIS—4,374 — MILLIS IND. DEV. COMM., Morris Mushnick, Town Hall.
MILTON—26,375 — MILTON C. OF C., M. Geller, Secy.
MONSON—6,712 — MONSON IND. DEV. COMM., Carlos H. Ball, Chmn., 212 Main St.
NANTUCKET—3,559 — NANTUCKET ISLAND C. OF C., Walter Hardy, Exec. Sec., Hardy's Hardware & Paint Shop, South Water St.
NATICK—28,831
EAST NATICK IND. PARK, Paramount Dev. Assoc., 17 Strathmore Rd.
HOLLISTON IND. PARK - HOLLISTON, MASS., Holliston Park Trust, Paramount Dev. Assoc., 174 Strathmore Rd.
NATICK IND. CENTER, Paramount Dev. Assoc., 17 Strathmore Rd.
NATICK IND. COUNCIL, H. L. Butlers, Chmn., Town Hall.
NATICK IND. PARK, Natick Park Trust, 603 Worcester St.
FRAMINGHAM IND. PARK - FRAMINGHAM, MASS., Paramount Dev. Assoc., Natick Ind. Center, 17 Strathmore Rd.
NEEDHAM—25,793 — NEEDHAM C. OF C., Edna S. Dickinson, Ex. Secy., 16 A Eaton Sq.
NEW BEDFORD—102,477
GRTR. NEW BEDFORD IND. FOUND., Mr. G. G. Schuler, Chmn., Rm. 42, Merchants Bk. Bldg.
HEMINGWAY BROS. INTERSTATE TRUCKING CO., Richard C. Horton, V.P. of Sales, 438 Dartmouth St.
NEW BEDFORD BD. OF COMM., A. R. Thackeray, Ex. Secy., 19 Jonathan St., Box 827.
NEW BEDFORD GAS & EDISON LIGHT CO., R. M. Miller, Ex. V. Pres., 693 Purchase St.
N. B. IND. DEV. COMMISSION, R. M. Hallet, Jr., Exec. Dir., First Natl. Bk. Bldg., Room 302.
NEW BEDFORD IND. PARK, New Bedford Ind. Dev. Comm., First Natl. Bank Bldg., Rm. 302.
NORTH BEDFORD RLTY. CORP., Union St.
OLD COLONY TRANSPORTATION CO., INC., George Vijeant, Ex. V. Pres., P. O. Box 5.
NEWBURYPORT—14,004
BUSINESSMEN'S ASSOC., James F. Patten, Jr., Pres., 71 State St.
NEWBURYPORT IND. DEV. COMM., Mr. Murray Kalman, Chmn., 19 Pleasant St.
***NORTH ADAMS—19,905**
NORTH ADAMS C. OF C., Albert F. Carbonneau, Mgr., Phoenix Hotel Bldg., Main St.
NORTH ADAMS IND. COMM., Roger Jewett, Secy., 36 Main Street.
NORTHERN BERKSHIRE DEV. CORP., Roger Jewett, Dir., P. O. Box 468.
NORTHERN BERKSHIRE IND. CORP., 36 Main St.
NORTHERN BERKSHIRE DEV. CORP. IND. DIST., Northern Berkshire Ind. Corp., 36 Main St.
NORTHERN BERKSHIRE ELEC. CO., 21 Bank St.
NORTHAMPTON—30,058
ALEXANDER W. BORWASKI, SIR, 88 King St.
GRTR. NORTHAMPTON C. OF C., Mark Layne, Ex. Secy., 45 Gothic St.
MAYOR'S COMMITTEE ON INDUSTRY, Mayor Durbin Wells, City Hall.
NORTHAMPTON IND. RLTY. DEV. CORP., % Mark Layne, C. of C., 45 Gothic St.
NORTH ANDOVER—10,908 — NORTH ANDOVER IND. DEV. COMM., Leonard Albis, Sec., % Arlington Trust Co.
NORTH ATTLEBORO—14,777
NORTH ATTLEBORO BUSINESS MEN'S ASSN., J. L. Underhill.
NORTH ATTLEBORO C. OF C., Walter H. Pilcher, Ex. Sec., 65 N. Wash. St., Box 1071.
NORTH ATTLEBORO IND. DEV. COMM., Herman G. Razee, Chm., Mount Hope St.
N. ATTLEBORO MERCHANTS ASSN, Walter J. Ross, V. P.
NORTHBORO—6,687 — NORTHBORO DEV. COMM., Mr. R. Johnson, Sec., % Atkins & Merrill Co.
N. DARTMOUTH — DARTMOUTH IND. DEV. COMM., Amedee Goulet, Chm., 348 Slocum Rd.
N. EASTON — EASTON IND. DEV. COMM., Geo. DeWitt, Chm., 85 Park St.
N. DIGHTON — DIGHTON INDUSTRIES, INC., Edgar Fain, Pres., Spring Street.
NORTH HATFIELD — HATFIELD IND. DEV. COMMITTEE - HATFIELD, MASS., Mr. Edward P. Molley, Chmn.
NORTH OXFORD — OXFORD IND. DEV. COMM. - OXFORD, MASS., David J. Gibbons, Sec., 91 Ennis Rd.
NORTH READING—8,331 — NORTH READING IND. DEV. COMM., Ralph Costanza, Chmn., 293 Main St.
NORTON—6,818 — NORTON IND. DEV. COMM., Lester Johnson, Clerk, Town Hall.
NORWELL—5,207 — NORWELL IND. DEV. COMM., Henry Abrahams, Chmn., 148 Prospect St.
NORWOOD—24,898
COMMITTEE ON IND. DEV. OF C. OF C., Frederick Valentine, Gen. Chmn., 34 Windsor Rd.
MASS-NEW INDUSTRIES COMMITTEE, W. J. Dempsey, Gen. Chm., Town Hall.
NORWOOD C. OF C., Arthur V. Wilson, Chmn., 323 Washington St.
OAK BLUFFS — MARTHA'S VINEYARD INFORMATION BUREAU, Board of Selectmen.
ONSET — ONSET C. OF C., Miss May S. Breen, Sec., Box 785, Onset Bay.
ORANGE—6,154 — ORANGE C. OF C., Mr. Edwin W. Lawson, Pres., 42 East Main St.
PALMER—10,358 — PALMER C. OF C., L. E. Cordiali, Sec., 365 Main St.
PEABODY—32,202 — PEABODY C. OF C., T. E. Cyrs, Ex. Sec., 38 Lowell St.
PEMBROKE—4,919 — PEMBROKE IND. & DEV. COMM., John E. Sullivan, Sec., P. O. Box 355.
PITTSFIELD—57,879
ASSOC. OF BUS. & COMM. OF CENT. BERKSHIRE CNTY., INC., John F. Downing, Ex. Dir., P. O. Box 1141, 100 North St.
BERKSHIRE CTY. IND. DEV. COMMISSION, Philip C. Ahern, Ex. Dir., County Court House.
PITTSFIELD IND. PARK, Assn. of Bus. & Comm. of Cent. Berkshire Cnty., 100 North St.
PLAINVILLE—3,810 — PLAINVILLE IND. DEV. COMM., Mr. Melville Dwyer, Chmn., Highland Ave.
PLYMOUTH—14,445
PLYMOUTH C. OF C., Mr. Harold Macceffori, Pres., 35 A. Main St.
PLYMOUTH IND. & DEV. COMM., Edward N. Mayer, Chmn., % Plymouth Cardage Co.
PLYMPTON — PLYMPTON IND. DEV. COMM., Helen B. Harriman, Sec., Mayflower Rd.

1000 ACRES
Industrial Land

BRAINTREE, MASSACHUSETTS

At the KEY JUNCTION
of the new SOUTHEAST
EXPRESSWAY & ROUTE 128

- Strategically located 12 miles south of Boston
- Over ½ million labor force within commuting distance
- Municipally-owned power, water, and sewage systems
- Excellent living conditions – outstanding schools and recreation facilities
- All business services in immediate area

A list of present industry
(partial only) • Armstrong Cork Co. • Walworth Co. • Cities Service Oil Co. • Sigma Instruments, Inc. • Fisher-Pierce Co. • Abrasive Products, Inc. • and many others.

BRAINTREE INDUSTRIAL DEVELOPMENT COMMISSION
Wm. G. Brooks, Chrm., 250 West St.
Braintree 84, Mass. Telephone: Victor 3-2684

GET THE NEWS BEHIND THE VIEW IN BERKSHIRE COUNTY, MASS.

Industrial site plans, transportation, civic improvement programs, fluctuations in the labor market . . . new developments every day build the lure of the Berkshires. Get an up-to-date file on present industry, plant sites and business climate . . . and regular bulletins on the changing Berkshire plant location picture. Write:

BERKSHIRE COUNTY INDUSTRIAL DEVELOPMENT COMMISSION / COURT HOUSE / PITTSFIELD, MASSACHUSETTS

ALL INQUIRIES HANDLED IN STRICT CONFIDENCE

PROVINCETOWN—3,389
PROVINCETOWN BUS. & IND. DEV. COMM., John C. Snow, % C. of C.
PROVINCETOWN C. OF C., Mr. Frank N. Barnett, Ex. Sec., 307 Commercial St.
QUINCY—87,409
GROSSMAN IND. PARK - BRAINTREE, MASS., Indust. Properties, Inc., % L. Grossman & Sons, 130 Granite St.
GROSSMAN IND. PROPERTIES, Mr. Louis Shapel.
L. GROSSMAN & SONS, INC., Sidney Grossman, 130 Granite St.
HINGHAM IND. CENTER, L. Grossman & Sons, 130 Granite St.
QUINCY C. OF C., W. A. O'Connell, Ex. V. Pres., 36 Millet Stile Rd.
RANDOLPH—18,900
RANDOLPH BUS. & IND. DEV. COMM., Leo O'Neil, Chm., Town Hall, Ballard St.
RANDOLPH C. OF C., Mr. Frank Brodil, Pres., Main Street.
RAYNHAM—4,150 — RAYNHAM IND. & DEV. COMM., Stanley Markowski, Church St.
READING—19,259
READING BOARD OF TRADE, Leon Bent, Secy.
READING C. OF C., Mrs. Catherine Hodson, Sec.
REHOBOTH—4,953 — REHOBOTH IND. DEV. COMM., Nicholas Ja. Frizen, Chm., Town Hall, Mason St.
REVERE—40,080
REVERE C. OF C., Ronald Corbett, Secy., 349 Broadway.
REVERE IND. DEVELOPMENT, Paul O'Donnell, Act. Sec.
ROCKLAND—13,119
ROCKLAND IND. PARK, Indust. Dev. Comm., 28 Exchange St.
ROCKLAND C. OF C., Norman J. Beals, Chm. Ind. Comm., P. O. Box 5.
ROCKLAND IND. DEV. COMM., William A. Lannin, Chmn., 28 Exchange St.
ROCKPORT—4,616 — ROCKPORT IND. DEV. COMM., Everett Wilkinson, Marmion Way.
ROWLEY—2,783 — ROWLEY IND. COUNCIL, Town Hall.

Investigate
CHICOPEE
MASS.
The fastest growing city in NEW ENGLAND
The Hub of fast transportation on Turnpikes
East — West — North — South
EXCELLENT INDUSTRIAL SITES AVAILABLE
- Unlimited power facilities
- Unlimited water facilities
- Skilled labor — Fine labor relations
- Good Schools — Fine colleges nearby
- Cooperative city administration

This is the reason for the location here in 1960-1961 of the following:
Wall Street Journal
H. R. Huntting Company
Indian Company
Crucible Steel Company
Sealtest Corporation
Shawinigan Resins Corporation
M & M Transportation Company
Inland Express
Old Colony Transportation Company
and
The Schine Inn Motel
***Inquire:* CHICOPEE DEVELOPMENT AND INDUSTRIAL COMMISSION OR TEL: LY 4-4711**

SALEM—39,211
SALEM C. OF C., John W. Barrett, Managing Dir., Hotel Hawthorne.
SALEM IND. & DEV. COMM., Mr. Frank P. Byrne, Sec., Salem Evening News, 155 Washington St.
SHETLAND INDUST. PARK, INC., 47 Congress St.
SALISBURY—3,154 — SALISBURY IND. DEV. COMM., John Lambert, Sec., Town Hall.
SAUGUS—20,666 — SAUGUS IND. DEV. COMM., John Bucchierie, Ex. Dir., 254 Lincoln Ave.
SCITUATE—11,214 — SCITUATE C. OF C., Fred Harrington, Sec., 156 Country Way.
***SEEKONK—8,399**
SEEKONK C. OF C., Gerard Daneau, Sec., 36 Pershing Ave.
SEEKONK IND. DEV. COMM., Mr. John E. Williamson, Jr.
STURTEVANT DEV. CO., F. Ray Sturtevant, Pres., 199 Elm St.
SHELBURNE FALLS — SHELBURNE FALLS IND. DEV. COMM., John Hoyt, Chm., 29 Bridge St.
SHREWSBURY—16,622 — SHREWSBURY IND. DEV. COMM., Arthur D. Hamilton, Chmn., 196 Spring St.
SOMERVILLE—94,697
BRICKBOTTOM REDEVEL. IND. DIST., Somerville Housing Auth., 30 Memorial Rd.
SOMERVILLE C. OF C., Thomas P. Russell, Ex. Secy., 421 Highland Ave.
H. P. WELCH COMPANY, George C. Shea, 400 Somerville Avenue.
SOUTHBRIDGE—16,523
SOUTHBRIDGE IND. DEV. CO., INC., Horace P. Landry, Ex. Secy., % C. of C.
SOUTHBRIDGE IND. PARK, Southbridge Ind. Dev. Co., Inc., 348 Main St.
TRI-COMMUNITY C. OF C., Horace P. Landry, Exec. Secy., 348 Main St.
S. DEERFIELD — DEERFIELD IND. DEV. COMM., Gordon E. Ainsworth, Chm., Main Street.
SOUTH HADLEY—14,956
SOUTH HADLEY C. OF C., Howard Kayes, Pres., College Inn, South Hadley Falls.
SOUTH HADLEY I.D. COMM. OF C. OF C., Charles D. Scott, Chmn., 76 Highland Ave.
SOUTHWICK—5,139
SOUTHWICK IND. DEV. COMM., Charles F. Chinglo, Chmn., Granville Rd.
SOUTHWICK IND. DEV. CORP., Nucchi Prifti, Pres., Grandville Rd.
SOUTHWICK IND. PARK, Southwick Ind. Dev. Corp., College Highway.
SPENCER—7,838
SPENCER DEV. CORP., Paul J. Bouley, Secy., 17 Mechanic St.
SPENCER INDUSTRIES, INC., Mrs. Cecile A. Doten, Secy.
SPRINGFIELD—174,463
AGAWAM INDUST. PARK - AGAWAM, MASS., I. O. Freedman Co., Inc., 90 State Street.
ASSOCIATED ENGINEERS, INC., G. A. Krein, Pres., P. O. Box 1628.
ERNEST F. CARLSON, INC., 1694 Main St.
GREATER SPRINGFIELD C. OF C., John Rigby, Gen. Mgr., 134 Chestnut Street.
LUDLOW IND. DEV. COMM. - LUDLOW, MASS., Arthur Brodeur, Jr., Chmn., Western Mass. Elec. Co., 174 Brush Hill Ave.
PASCO IND. PARK, Irving O. Freedman Co., Inc., 90 State St.
SPRINGFIELD AREA DEV. CORP., Grtr. Springfield C. of C.
SPRINGFIELD IND. DEV. COMM., Herman Greenberg, City Hall.
WESTERN MASS. ELECTRIC CO., John M. Turnbull, Dir., Area Dev. Dept., 73 State St.
STONEHAM—17,821 — STONEHAM C. OF C., Mrs. Elizabeth B. Noyes, Sec. Mgr., % Stoneham Indepent., 5 A. Franklin St.
STOUGHTON—16,328
STOUGHTON C. OF C., J. A. Kell, Sec., 31 Clapp St.
STOUGHTON IND. DEV. COMM., Mr. Primo Tallorido, Stoughton Tool & Die Co., 296 Washington Street.
STURBRIDGE—3,604
STURBRIDGE C. OF C., Loren Manbeck, Pres., Cedar St.
STURBRIDGE IND. DEV. COMM., % Board of Selectmen, Archie Gagnon, Chmn., Town Hall.

SUDBURY—7,447 — SUDBURY IND. DEV. BOARD, Leslie C. Hall, Concord Rd.
SWAMPSCOTT—13,294 — SWAMPSCOTT BUSINESS MEN'S ASSN., C. R. Perry, Lynn 5 Cents Savings Bank - Swampscott B.
SWANSEA—9,916 — SWANSEA IND. DEV. COMM., Mr. Harold K. Hudner, Clerk, Gardner's Neck Rd.
TAUNTON—41,132
TAUNTON AREA ASSN. OF COMMERCE, INC., R. L. Baldwin, Ex. V. Pres., 31 Weir St.
WHITTENTON IND. CENTER, Harold Johnson, Mgr., Whittenton Mfg. Co., 437 Whittenton St.
TAUNTON IND. DEV. CORP., Robert L. Baldwin, Ex. V. Pres.
TEWKSBURY—15,902 — TEWKSBURY IND. DEV. COMM., John F. Gleason, Sec., Town Hall, 1764 Main St.
THREE RIVERS
THREE RIVERS C. OF C. INC., J. William Dennis, Jr., Sec., Main St.
THREE RIVERS IND. DEV. COMM. OF C. OF C., J. W. Dennis, Jr., Sec., 42 Main St.
THREE RIVERS IND. PARK, Three Rivers C. of C.
TOWNSEND—3,650 — TOWNSEND IND. DEV. COMM., Harry F. Knight, Chmn., Main St.
TURNERS FALLS — INDUST. DEV. COMM. OF TURNERS FALLS, % C. of C., Albert L. Saulnier, Secy., 187 Ave. A.
TYNGSBORO—3,302 — TYNGSBORO IND. COMM., Louis Bither, Sec., % Doyl Insurance Co., P. O. Box 3.
UXBRIDGE — UXBRIDGE IND. DEV. COMM., Palmina Frabotta, Sec.
WAKEFIELD—24,295
WAKEFIELD C. OF C., Mrs. J. E. Worthley, Exec. Secy., 395 Main St.
WAKEFIELD IND. DEV. COMM., Frank A. Tredinnick, Sec., 1 Lafayette St.
WALPOLE—14,068
WALPOLE BUSINESS MEN'S ASSN., John Dalton, 8 Beacon St.
WALPOLE IND. DEV. COMM., Leo F. Tetreault, Chmn., 29 Clark Ave.
WALTHAM—55,413
BEAR HILL IND. PARK, Neelon Assoc., 751 Main St.
WALTHAM C. OF C., E. J. Arnold, Exec. Secy., 657 Main St.
WARE—7,517
WARE COUN. FOR COMMUNITY IMP., Roland W. Gravel, Chm., 16 Aspen.
WARE JR. C. OF C., Norman Merrissette, 126 Eagle St.
WARE INDUSTRIES, INC., Milton H. Rathcliffe, Pres., E. Main St.
WARE MERCHANT'S ASSN., L. H. Kaplan.
WAREHAM—9,461
WAREHAM C. OF C., P. O. Box 311.
WAREHAM IND. DEV. COMM., % Board of Selectmen, Town Hall.
WATERTOWN—39,092
BELMONT BOARD OF TRADE - BELMONT, MASS., William L. Ripley, 172 Waters St.
WEST WATERTOWN IND. PARK, Paramount Dev. Assoc.
WEBSTER—13,680
COMM. FOR IND. EXPAN. OF WEBSTER, John B. McCaulland, Chmn., Selectmen's Office, Town Hall.
P. J. WAJER & SONS EXPRESS CO., INC., 22 Spring St.
WEBSTER DUDLEY C. OF C., Miss Janet E. Malser, Secy., P. O. Box 425.
WELLESLEY—26,071
MARVIN ROGERS IND. PARK - MEDFIELD, MASS., Alex. Marrin & Cabot, Cabot & Forbes, 64 Washington St.
WELLESLEY BOARD OF TRADE, John P. E. Dempsey, Jr.
WEST ACTON
ACTON C. OF C., Robert B. Buchanan, Jr., Sec.-Treas., Box 136.
ACTON IND. DEV. COMM., Paul H. Lesure, Chmn., 11 Mogegan Rd.
WESTBORO—9,599 — WESTBORO C. OF C., Charles B. Borden.
WEST BOYLSTON—5,526 — WEST BOYLSTON IND. SURVEY COMMITTEE, Duncan L. Gilles, Chmn., 66 Central St.
WEST BRIDGEWATER—5,061 — WEST BRIDGEWATER ECON. & IND. DEV. COMM., Merton Ouderkirk, Chm., 300 W. Center St.
WESTFIELD—26,302
WESTFIELD C. OF C. Russell R. Sargent,

Ex. Mgr., 166 Elm St., Box 425.
WESTFIELD DEV. CORP., Roger W. Butler, Pres., 5 Court St.
WESTFIELD DEV. & IND. COMM., James Swochak, Sec., City Hall.
WESTFIELD IND. DEV. COMMISSION OF THE C. OF C., Roger W. Butler, Chmn., 5 Court St.
WESTFIELD TURNPIKE PARK, Westfield Turnpike Dev. Corp., 5 Court St.
WESTFORD—6,261 — WESTFORD IND. DEV. COMMISSION, Mrs. Henry A. Beyer, Secy., Littleton Rd.
WEST HARWICH — HARWICH C. OF C. - HARWICH, MASS., Mrs. Lois M. Schiorring, Sec. Treas., P. O. Box 34.
WEST MEDWAY — MEDWAY IND. DEV. COMM. - MEDWAY, MASS., Edwin Cerel, Chmn., Richardson St.
WESTMINSTER—4,022 — WESTMINSTER IND. DEV. COMM., Gregory J. Azarian, Chmn., Academy Hill.
WEST NEWTON — NEWTON C. OF C. - NEWTON, MASS., Justin T. Horan, Sec., 437 Cherry St.
WEST SPRINGFIELD—24,924
EASTHAMPTON ELEC. PARK FOR MODERN INDUSTRY - EASTHAMPTON, MASS., Western Mass. Elec. Co., 174 Brush Hill Rd.
LUDLOW ELECTRIC PARK - LUDLOW, MASS., Western Mass. Elec., 174 Brush Hill Rd.
W. SPRINGFIELD C. OF C., Carl G. Linberg, Sec., 60 Elm St., Box 25.
WESTWOOD—10,354
WESTWOOD IND. DEV. COMM., Griswold Roche, Sec.
WESTWOOD-ISLINGTON C. OF C., Griswold Roche, Sec., % Westwood Insurance, 915 High St.
WEYMOUTH—48,177
WEYMOUTH C. OF C., W. B. Harty.
WEYMOUTH IND. DEV. COMM., Mrs. Margaret A. Haver, Sec., Town Clerk's Office, 1259 Pleasant St.
WHITINSVILLE
NORTHBRIDGE C. OF C. - NORTHBRIDGE, MASS., Andrew Reinstra, Sec., 495 Church St.
NORTHBRIDGE IND. DEV. COMM. - NORTHBRIDGE, MASS., Robert Nydam, Chmn., Box 29.
WHITMAN—10,485
WHITMAN C. OF C., Mr. George A. Joubert, Pres.
WHITMAN IND. DEV. COMM., John P. Murphy, Chm., 29 Elm Place.
***WILLIAMSTOWN—7,322** — WILLIAMSTOWN BOARD OF TRADE, Mrs. Frances J. Brown, Sec., 67 Spring St.
WILMINGTON—12,475 — WILMINGTON IND. COMM., Mr. Cecil O. Lancaster, Town Mgr., Town Hall.
WINCHENDON—6,237
WINCHENDON DEV. CORP., Ray P. Bartlett, Chmn., 35 R.R. St.
WINCHENDON MERCHANTS ASSOC., Curtis E. Bemis.
WINCHESTER—19,376
THEODORE ELLIOTT, 11 Herrick St.
WINCHESTER DEV. & IND. COMM., William Cusack, Chmn., Selectmen's Office, Town Hall.
WINTHROP—20,203
WINTHROP C. OF C., Mrs. Estelle J. Edovitz.
WINTHROP IND. DEV. COMM., Henry E. Moynihan, Temp. Chmn., Winthrop Transcript, Winthrop St.
WOBURN—31,214
WOBURN C. OF C., Mrs. Frances E. Baldwin, Ex. Secy., 13 Montvale Ave., Box 191.
WOBURN IND. DEV. COMM., Mrs. Frances E. Baldwin, Sec., 13 Montvale Ave., Box 191.
WORCESTER—186,587
AUBURN IND. CENTER - AUBURN, MASS., Maurice F. Reidy, 2 Foster St.
R. M. BRADLEY & CO., 390 Main St.
MAURICE F. REIDY & CO., Philip M. Reidy, 2 Foster St.
WORCESTER AREA C. OF C., Mr. George Valakis, Mgr., 32 Franklin St.
WORCESTER CNTY. ELEC. CO., 939 South Bridge St.
WRENTHAM—6,685 — WRENTHAM IND. DEV. COMMITTEE, Even Anderson, Chmn., 996 West St.

MICHIGAN

Assistance with reviewing, correcting and updating the listings for Michigan has been generously provided by the staff of the Department of Economic Development, Don C. Weeks, Executive Director.

ADRIAN—20,347 — ADRIAN C. OF C., John A. O'Brien, Exec. Secy.
ALBION—12,749 — ALBION C. OF C., Dallas C. Zonkers, Sec.-Mgr., Box 288.
ALLEGAN—4,822 — ALLEGAN IMP. ASSN., J. Richard Mahar, Chm. Ind. COMM., 144 Brady St.
***ALMA—8,978** — ALMA C. OF C., Harold L. Frank, Mgr.
ALPENA—14,682 — ALPENA C. OF C., J. Stanley Godfrey, Secy. Mgr., Cor. Chisholm & State.
ANN ARBOR—67,340
ANN ARBOR C. OF C., Charles R. Spensley, Mgr., 204 E. Huron.
UNIVERSITY OF MICHIGAN, Dr. William J. Carey, Dir., Bureau of Research, School of Business Admin.
BAD AXE—2,998 — BAD AXE IND. DEV. CORP., H. B. Alexander, Sec.
BATTLE CREEK—44,169
BATTLE CREEK AREA DEV. CORP., Fred E. Merrell, Exec. V. P., Box 16.
BATTLE CREEK GAS CO., D. M. Eckman, V.P. & Gen. Mgr., 26 E. Michigan Ave.
SKYWAY IND. PARK, Battle Creek Civic Improv. Corp., 506 Mich. Natl'. Bank Bldg.
BAY CITY—53,604
GREATER BAY CITY C. OF C., A. J. Maxwell, Mgr., 100 Center Ave.
SHORT FREIGHT LINES, INC., Ray H. Shor, Pres., 220 Saginaw St.
BELDING—4,887 — CHAMBER OF COMMERCE, Frank Raymond, Chm., Industrial Dev. Committee.
BENTON HARBOR—19,136 — TWIN CITIES C. OF C., John A. Chapman, Exec. Sec., 215 E. Main.
BERRIEN SPRINGS — CHAMBER OF COMMERCE, Lester H. Johnson, Exec. Sec.
BESSEMER—3,304 — BESSEMER C. OF C., Roy J. Malmberg, Sec.
BIG RAPIDS—8,686 — BIG RAPIDS C. OF C., Matt Matteson, Ex. Sec., 1104 S. State.
BIRMINGHAM—25,525 — BIRMINGHAM C. OF C., Charles Mortensen, Mgr., 124 S. Woodward.
BLISSFIELD—2,653 — BLISSFIELD IND. BLDG. CORP., Chas. H. Cory, Chm.
BLOOMFIELD HILLS — GREER ASSOCIATES, Davis S. Greer, A. I. P., Planning Consultants, Box 181.
BOYNE CITY
BOYNE CITY C. OF C., Fred Leslie, Treas., Ind. Dev., 336 N. Lake St.
NORTHERN MICHIGAN ELEC. COOP., INC., Art Steinbrecher, Mgr.
BRIGHTON — INDUSTRIAL DEVELOPMENT CORP., Robert Leeland, Sr., Pres.
BRONSON — C. OF C. OF BRONSON, INC., Mrs. Wylla German, Sec.
***CADILLAC—10,112** — CADILLAC AREA C. OF C., Hal Bell, Sec., C. of C. Bldg.
CALUMET — CALUMET-KEWEENAW C. OF C., Norman Tresize, Sec.
CARO—3,534 — BOARD OF COMMERCE, John M. Ducan, Sec.
CASSOPOLIS — CASSOPOLIS IMPROVEMENT ASSOC., Lloyd Chappel, Pres.
CHARLEVOIX—2,751 — CHARLEVOIX C. OF C., Paul Kohler, Secy.-Mgr.
CHARLOTTE—7,657 — CHARLOTTE C. OF C., Robert Gibson, Sec.
CHEBOYGAN—5,859
CHEBOYGAN C. OF C., Rear Admiral Dwight Dexter, Sec.-Mgr.
NORTHERN MICH. DEVELOPMENT COUNCIL, Myrton M. Riggs, Pres.
CHELSEA—3,355 — C. OF C., Tom McClear, Chm., Industrial Dev. Committee.
CHESANING—2,770 — C. OF C., C. P. Lacy, Vice Pres.
CLARE — C. OF C., F. T. LaGoe, Chm., Industrial Dev. Committee.
COLDWATER—8,880 — COLDWATER IND. CORP., J. Edward Uland, Sec., 2 W. Chicago.
COOPERSVILLE — C. OF C., John Timmers, Sec.-Treas., 246 Ottawa St.
CRYSTAL FALLS — C. OF C., Edward Forsman, Sec.
DEARBORN—112,007 — DEARBORN C. OF C., Richard L. Chapman, Exec. V.P., 15624 Mich.
***DETROIT—1,670,144**
JUDSON BRADWAY, SIR, 900 Lafayette Bldg.
H. F. CAMPBELL CONSTRUCTION CO., INC., H. Fred Campbell, Pres., 9301 Michigan Avenue.
CHESAPEAKE & OHIO RWY. CO., G. D. Moffett, Jr., Ind. Comm'r., 6-124 Gen. Motors Bldg.
CITY BANK, Walton B. Moore, Asst. V.P., Penobscott Bldg.
THE DETROIT BANK & TRUST CO., Rodkey-Craignead, Asst. V. P.
THE DETROIT EDISON COMPANY, George Catlin, Dir., Area Dev. Div., 200 Second Avenue.
DETROIT IND. & COMM. DEV. COMM., Wm. B. Sloan, Dir., 1006 City-County Bldg.
DETROIT, TOLEDO & IRONTON R. R. CO., D. G. West, Gen. Ind. Agt., 4921 Calhoun St.
DETROIT TRUST CO., Vance Desmond, Vice Pres., 201 W. Fort St.
JOHN A. DODDS COMPANY, John A. Dodds, SIR, Suite 600, Francis Plams Bldg., 211 Woodward Avenue.
HAP EDWARDS COMPANY, Hazen S. Edwards, SIR, 1925 National Bank Bldg.
FRUEHAUF TRAILER CO., Norman A. Rowe, Dir. of Adv., 10940 Harper Ave.
JOHN S. GOODMAN, SIR, 1900 E. Jefferson Avenue.
GRAND TRUNK WESTERN R. R. CO., Industrial Dept., 131 W. Lafayette.
GREATER DETROIT BOARD OF COMM., Harry Richert, Mgr., Ind. Dept.
HUBBARD ASSOCIATES, Roger C. Hubbard, SIR, Pres., 902 Ford Bldg.
KRAMER BROS. FREIGHT LINES, INC., Carter A. Justin, V.P. & Dir. of Ser., 4195 Central.
LAMBRECHT, KELLY COMPANY, Kenneth Draper, SIR, 530 Shelby Street.
LUPTON-SHERK COMPANY, Lee K. Silloway, SIR, 2548 W. Grand Blvd.
MFRS. NAT'L. BANK OF DETROIT, Maurice F. Teban, 2nd V. P., 151 W. First St.
HAROLD E. McCLURE, SIR, 1015 Ford Bldg.
MICHIGAN CONSOLIDATED GAS COMPANY, Robert L. Gage, Mgr. Ind. Dev. Div., 415 Clifford St.
MICHIGAN REFRIGERATED TRUCKING, John M. Johnson, 716 North Junction St.
NAT'L. BANK OF DETROIT, Lester Findlay, Asst. V. P., 600 Woodward Ave.
PANHANDLE EASTERN PIPELINE CO., Gerald Johnson, Mgr., Eastern Div., Industrial Development, 1050 Buhl Bldg.
PORT OF DETROIT COMSN., Carlis J. Stettin, Dir., 2400 Guardian Bldg.
THOMAS W. RANDALL, SIR, 3110 David Stott Bldg.
LEONARD P. REAUME COMPANY, Leonard P. Reaume, SIR, Penobscot Bldg.
RED STAR TRANSIT CO., INC., J. L. McNamara, 7950 Dix Ave.
NEIL RIEKSE CO., Neil Riekse, SIR, 1004 Dime Bldg.
CARL ROSMAN & COMPANY, Carl Rosman, SIR, 2912 Guardian Bldg.
RUSSELL INDUSTRIAL CENTER, P. H. Spigel, Renting Mgr., 1600 Clay Avenue.
SCHOSTAK BROTHERS & CO., Louis H. Schostak, SIR, 10711 Puritan Avenue.
SIDNEY M. SCHOTT & ASSOC., Sidney M. Schott, SIR, 722 Ford Bldg.
H. M. SELDON COMPANY, James B. Grant, SIR, Pres., 300 Penobscot Bldg.
SILLOWAY & COMPANY, Emerson Snider, SIR, V. Pres., 840 Buhl Bldg.
WILLIAM W. TANNEY, SIR, 765 Penobscot Bldg.
TRANSAMERICAN FREIGHT LINES, INC., R. I. Dennis, V. P., 1700 N. Waterman Avenue.
TRANSPORTATION SERVICE, INC., John Graham, 1946 Bagley.
U. S. A. C. TRANSPORT, INC., J. W. Jacobson, Sales Mgr., 457 West Fort St.

***REGISTERED COMMUNITY AUDIT**

U. S. DEPT. OF COMMERCE, William F. Jewell, Reg. Area Dev. Spe., 438 Federal Bldg.
RALPH VIGLIOTTI, JR., SIR, 521 E. Jefferson.
HOMER WARREN & COMPANY, Andrews D. Edwards, SIR, 600 Dime Bldg.
DOWAGIAC—7,208 — GRTR. DOWAGIAC ASSN., INC., James D. Young, Sec.-Mgr., 143½ S. Front St.
EAST JORDAN — C. OF C., William Swoboda, Sec.
EAST LANSING—30,198 — MICHIGAN STATE UNIVERSITY, Charles R. Adrian, Director, Institute for Community Dev., & Ser.
EATON RAPIDS—4,052 — EATON RAPIDS BUSINESS ASSOC., Myron Montie, Sec.-Treas.
ELK RAPIDS — ELK RAPIDS IND. DEV. CORP., Edwin C. Loomis, Pres., % C. of C.
ELSIE — ELSIE BUSINESSMEN'S ASSOC., Kelley Carter, Chm., Ind. Committee.
***ESCANABA—15,391**
ESCANABA C. OF C., Jack Schwartz, Mgr., 710 Ludington St.
ESCANABA INDUSTRIAL DEV. FOUNDATION, Gust Asp, Pres.
ESSEXVILLE—4,590 — C. OF C., Irving C. Hacker, Secy.
EVART — C. OF C., Harold Rogers, Chm., Ind. Dev. Comm.
FENTON—6,142 — FENTON AREA C. OF C., Irving E. Halman, Mgr. Director, Community Center Bldg.,
FERNDALE—31,347 — FERNDALE BD. OF COMM., W. R. Tarsney, Mgr., 195 W. Nine Mile Rd.
***FLINT—196,940** — FLINT C. OF C., E. J. Penny, Exec. Secy., 423½ Detroit St.
FLUSHING—3,761 — FLINT-FLUSHING VICINITY, Harlan W. Dyball, SIR, 801 Chamberlain St.
FRANKFORT — FRANKFORT C. OF C., Donald C. Jennings, Chm., Ind. Comm., City Hall Bldg.
FREMONT—3,384 — C. OF C., Jeanne McGowan, Secy.
GAYLORD—2,568 — GAYLORD INDUSTRIAL DEV. CORP., Harold Elgas, Pres.

ALMA
MICHIGAN

(the heart of the lower peninsula)

offers IDEAL industrial advantages . . .

- Excellent Business Climate.
- 19 Manufacturing Plants Already Located Here.
- Major Transportation Facilities — Good Roads.
- Heart of a Major Labor Market.
- Efficient, Cooperative City Government.

For Details Contact
Harold Frank, Manager
Alma Chamber of Commerce
Alma, Michigan
(Members of GLSIDC)

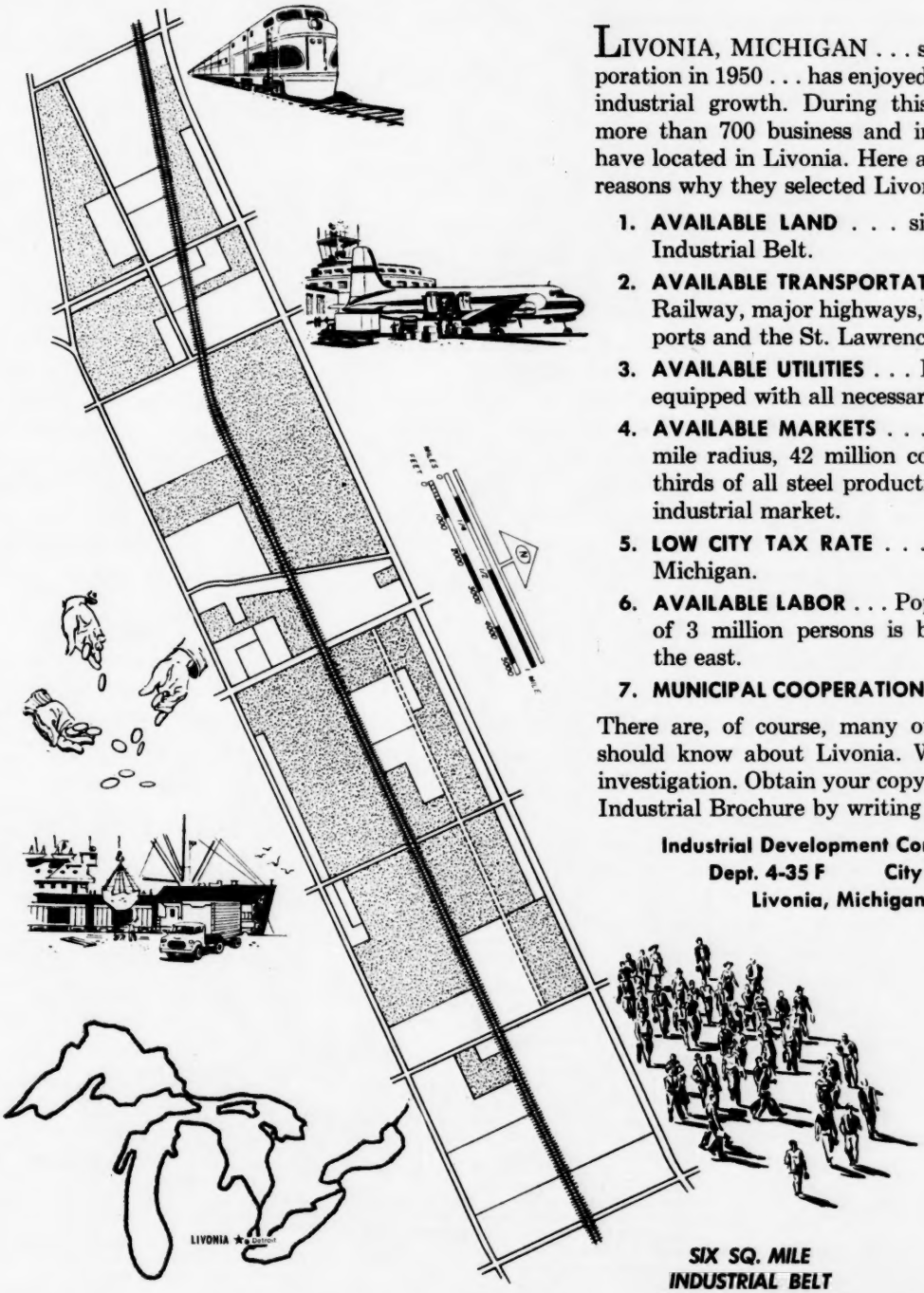
GLADSTONE—5,267 — GLADSTONE C. OF C., Wynand Nieuwen Kamp, Pres.
GLADWIN — C. OF C., Ralph Meyers, Chm., Ind. Committee.
GRAND HAVEN—11,066 — GRAND HAVEN C. OF C., Claude Ver Duin, Secy.-Mgr., 1 Washington St.
***GRAND RAPIDS—177,313**
ASSOCIATED TRUCK LINES, INC., Donald Maentz, V. P., 15 Andre St., S. E.
BLUE ARROW TRANSPORT SERVICE, INC., A. J. Rietberg, Sales Mgr., 525 Burton St., S. W.
DIRECT TRANSIT LINES, INC., Robert O. Parker, Sales Mgr., 200 Colrain St., S. W.
DUTCHER REALTY COMPANY, Minor D. Dutcher, SIR, 2016 Eastern Avenue, S. E.
GRAND RAPIDS MOTOR EXPRESS, INC., Philip W. Lewis, Pres., 1520 Steele Ave., S. W.
GRTR. GRAND RAPIDS C. OF C., William J. Farrell, Ind. Comm., Fed. Square Bldg.
INTERSTATE MOTOR FREIGHT SYSTEM, Elmer Meyers, V. P., Sales, 134 Grandville Ave., S. W.
MICHIGAN EXPRESS, INC., R. H. Fahrner, V. P., Sales & Traffic, 505 Monroe Ave., N. W.
GRAYLING — CRAWFORD CTY. C. OF C., R. M. Hayes, Manager, 305 Ottawa.
GREENVILLE—7,440 — GREENVILLE C. OF C., A. S. Dayton, Secy.-Mgr., Comm. State Svgs. Bldg.
HAMTRAMCK—34,137 — HAMTRAMCK BD. OF COMM., Chester Wozniak, Sec., 9544 Joseph Campan.
HARBOR BEACH — INDUSTRIAL DEV. CORPORATION, William Laeder, Dir.
HARPER WOODS—19,995 — GEORGE F. SHORT, INC., George F. Short, Pres., 19934 Harper Avenue.
HART — HART IND. DEV. CORP., Henry Lorenz, Pres.
HASTINGS—6,375 — HASTINGS C. OF C., George Carpenter, Mgr.
***HERMANSVILLE** — WISCONSIN LAND AND LUMBER CO., G. Harold Earle, Owner.
HIGHLAND PARK—38,063 — BOARD OF COMMERCE, Executive Mgr., 13700 Woodward.
HILLSDALE—7,629 — HILLSDALE CTY. IND. DEV. COMM., Charles C. Williams, Exec. Sec., 4 State Savings Bank Bldg.
HOLLAND—24,777
HOLLAND C. OF C., W. H. Vande Water, Secy.
HOLLAND MOTOR EXPRESS, INC., Harvey J. Butter, V. P., Cust. Rel., 1 West 5th St.
ROOKS TRANSFER LINES, INC., J. Van Dyke, Jr., Pres., 650 East 16th St.
HOMER — HOMER IND. CORP., R. E. Reichow, Pres., 214 S. Hillsdale.
HOUGHTON—3,393
HOUGHTON-HANCOCK C. OF C., Paul Frair, Chm. Ind. Comm., Community Bldg.
UPPER PENINSULA POWER CO., John H. Warden, Pres.
HOWELL—4,861 — HOWELL AREA C. OF C., Mrs. Margaret Starkey, Exec. Sec., 303 W. Grand River.
HUDSON—2,546 — GREATER HUDSON ASSN., IND. COMMITTEE, Homer R. Harper, Chm.
IMLAY CITY — INDUSTRIAL DEV. CORP., Peter Secor, Chm.
IONIA—6,754 — IONIA C. OF C., Arthur Meyer, Sec., 120 Depot St.
IRON MOUNTAIN—9,299
DICKINSON CTY. IND. DEV. CORP., George Lofstrom, Pres., Box 126.
IRON MT. KINGSFORD C. OF C., Eino Kolemainen, Exec. Mgr.
IRON RIVER—3,754
IRON CTY. C. OF C., Walter Hubert, Mgr.
IRON COUNTY IND. DEV. CORP., S. A. McCornock, Pres.
IRONWOOD—10,265
GOGEBIC COUNTY IND. DEV. CORP., Gust Dahlin, Pres.
IRONWOOD C. OF C., Russell Glynn, Secy., 222 S. Suffolk St.
ISHPEMING—8,857 — GRTR. ISHPEMING C. OF C., Walter Scanlon, Sec.-Mgr.

ITHACA—2,611 — ITHACA C. OF C., N. A. Trexler, Chm. Ind. Comm., 117½ W. Center St.
***JACKSON—50,720**
CONSUMERS POWER CO., James O. Coates, Ind. Dev. Eng., 212 Michigan Avenue, West.
GREATER JACKSON C. OF C., Kenneth H. Walz, Mgr.
JACKSON AREA IND. DEV. CORP., John F. O'Neill, Ex. Dir., 109 Francis St.
KALAMAZOO—82,089
ARTHUR C. EARLY & SON, Arthur C.
GEMBRIT INDUSTRIAL PARK, Robert Early, SIR, 490 West South St.
GEMBRIT INDUSTRIAL PARK, Robert D. Britigan, Pres., 1029 Portage St.
KALAMAZOO COUNTY C. OF C., F. Jos. Buckley, Exec. V. Pres., 438 W. South St.
LOUIS C. KINGSCOTT & ASSOC., Louis C. Kingscott, Pres., 511 Monroe St.
W. E. UPJOHN INST. FOR COMM. RES. Dr. Harold T. Smith, 709 S. Westnedge Ave.
KALKASKA — KALKASKA C. OF C., J. Frederick Kirkpatrick, Chm. Ind. Dev. Comm.
L'ANSE — L'ANSE INDUSTRIAL COMMITTEE, Clarence J. Dubuque, Chm.
LANSING—107,807
EDWARD G. HACKER CO., Edward G. Hacker, SIR, Pres., Hacker Bldg.
LANSING C. OF C., Albert C. Boyd, Mgr., Box 419.
MICH. ECON. DEV. DEPT., Don C. Weeks, Dir., 110 Stevens T. Mason Bldg.
MICHIGAN STATE C. OF C., Harry Hall, Exec. Vice Pres., Michigan Theater Arcade.
WALTER NELLER CO., Harold M. Davis, SIR, 100 W. Washtenaw St.
LAPEER—6,160 — LAPEER C. OF C., Howard Chase, Chm. Ind. Dev. Comm.
LAURIUM—3,058 — LAURIUM C. OF C., A. B. Quello, Secy.
LINCOLN PARK—53,933 — C. OF C., Charles Burns, Exec. Sec.
LIVONIA—66,702 — C. OF C., Carl W. Heinzman, Exec. Sec., 31515 Grove.
LUDINGTON—9,421 — LUDINGTON AREA C. OF C., E. H. Casperson, Sec.-Mgr., Stearns Hotel Office Bldg.
MANCELONA — C. OF C., Omar Jabara, Sec.
MANISTEE—8,324 — MANISTEE CTY. BD. OF COMM., Harry C. Zimmerman, Sec.-Mgr., 411 River St.
MANISTIQUE—4,875
MANISTIQUE IND. DEV. CORP., Dr. M. E. Wehner, Pres.
TOP O'LAKE MICHIGAN C. OF C., Carl Graves, Sec.
***MARQUETTE—19,824** — MARQUETTE C. OF C., Ben E. Knauss, Secy. Mgr., 199 S. Front St.
MARSHALL—6,736
MARSHALL C. OF C., R. A. Muckler, Mgr., 215 W. Michigan St.
SHERER PROPERTY IND. DIST., Sherer Gillett.
MASON—4,522 — C. OF C., Warner Kean, Chm., Industrial Committee.
***MENOMINEE—11,289** — MENOMINEE C. OF C., Mrs. Gertrude L. Bieiler, Mgr., First Natl. Bk. Bldg.
MIDLAND—27,779 — MIDLAND C. OF C., C. E. Arnold, Mgr.-Dir., 214 Rodd Street.
***MONROE—22,968**
GREATER MONROE C. OF C., Richard McHenry, Mgr.
PORT OF MONROE IND. DIST., Sherwood L. Hamilton, Exec. Dir., 3055 E. Front St.
MONTAGUE — C. OF C., Robert Westbrook, Sec.
MOUNT CLEMENS—21,016 — GREATER MOUNT CLEMENS C. OF C., Harry T. Diehl, Mgr.
MT. PLEASANT—14,875 — MOUNT PLEASANT C. OF C., Clem BeMent, Mgr., Commercial Bldg.
MUNISING—4,228 — ALGER C. OF C., Jerry Kinnunen, Sec.
MUSKEGON—46,485
JOHN R. ACHTERHOFF COMPANY, John R. Achterhoff, Owner, 943 Terrace St.
J. J. FAGAN & COMPANY, J. J. Fagan, SIR, 1061 Peck St.
GREATER MUSKEGON C. OF C., Mr.

***REGISTERED COMMUNITY AUDIT**

LIVONIA

CITY OF INDUSTRIAL LOVE



LIVONIA, MICHIGAN . . . since its incorporation in 1950 . . . has enjoyed an impressive industrial growth. During this short period more than 700 business and industrial firms have located in Livonia. Here are some of the reasons why they selected Livonia . . .

1. **AVAILABLE LAND** . . . six square mile Industrial Belt.
2. **AVAILABLE TRANSPORTATION** . . . C&O Railway, major highways, two major airports and the St. Lawrence Seaway.
3. **AVAILABLE UTILITIES** . . . Industrial land equipped with all necessary services.
4. **AVAILABLE MARKETS** . . . Within a 300 mile radius, 42 million consumers, two-thirds of all steel production and a vast industrial market.
5. **LOW CITY TAX RATE** . . . the lowest in Michigan.
6. **AVAILABLE LABOR** . . . Population center of 3 million persons is but 5 miles to the east.
7. **MUNICIPAL COOPERATION** with industry.

There are, of course, many other facts you should know about Livonia. We invite your investigation. Obtain your copy of our 16-page Industrial Brochure by writing to:

Industrial Development Commission
Dept. 4-35 F City Hall
Livonia, Michigan

SIX SQ. MILE
INDUSTRIAL BELT
LIVONIA, MICHIGAN

INDUSTRY THRIVES IN ALIVE LIVONIA

C. L. Webb, Industrial Commissioner, 398 W. Webster Avenue.
PORT OF MUSKEGON, Clifford Webb, Ind. Comm., C. of C.
WOLVERINE EXPRESS, INC., C. J. Deyman, 701 Erie Avenue.
NEGAUNEE—6,126 — NEGAUNEE BUSINESS & PROF. ASSN., Tom Pellow, Mgr.
NEWBERRY—2,612 — LUCE COUNTY C. OF C., Francis Jacobson, Chm., Ind. Comm.
NILES—13,842 — NILES C. OF C., J. F. McCarty, Jr., Ex. Secy., Box 351.
OLIVET — OLIVET IND. DEV. CORP., Max Mulvany, Sec., % C. of C.
ONTONAGON — ONTONAGON GROWTH COUNCIL, Donald Munro, Pres.
OSCODA — OSCODA-AUSABLE C. OF C., Otto J. Roller, Chm. Ind. Dev. Comm., 104 S. State St.
OWOSSO—17,006 — OWOSSO C. OF C., Carl L. Jorgenson, Sec.-Mgr.
OXFORD — C. OF C., Harry Hall, Pres.
PAW PAW—2,970 — C. OF C., Murray Swindel, Chm., Economic Dev. Committee.
PETOSKEY—6,138 — PETOSKEY C. OF C., ECON. DEV. CORP., Donald O. Ruffer, Admin., 5 Penn Plaza.
PONTIAC—82,233
ROY ANNETT, INC., Bruce J. Annett, SIR, Box 103.
OAKLAND CTY. PLAN. COMM., Geo. N. Skrubb, Dir., 550 South Telegraph.
PONTIAC AREA C. OF C., John W. Hirlinger, Mgr., Weldron Hotel Bldg.
WHITE OWL EXPRESS, INC., Edward E. Parkinson, Gen. Mgr., Box 299.
PORT HURON—36,084
PORT HURON C. OF C., Thomas G. Cordell, Secy. Mgr.
PORT HURON TERMINAL CO., Allen B. Stevens, Pres., Box 373.
PORT OF HURON MARITIME COMM., Calvin M. Lakin, City Mgr.
PORT HURON-MARYSVILLE IND. DEV. CORP., Robert L. Patterson, Mgr. Dir., 1109 Military St.
PORTLAND—3,330 — C. OF C., Fred J. Mauren, Secy.
RAVENNA — C. OF C., Mrs. Gloria Sklepinski, Sec.-Treas.
REED CITY — REED CITY C. OF C., Godfrey Norman, Chm. Ind. Dev. Comm.
ROGERS CITY—4,722 — ROGERS CITY C. OF C., Jack Hunt, Sec.-Treas., 141 S. 3rd St.
ROYAL OAK—80,612 — ROYAL OAK C. OF C., Roland B. Powers, Mgr.-Secy., 123 W. Third St.
SAGINAW—98,265
CONSOLIDATED FREIGHT CO., Eugene F. Mathews, Dir. of Sales, 100 Carroll.
GREAT LAKES EXPRESS, John F. Doyle, Sales Mgr., 172 Davenport St.
SAGINAW C. OF C., Robert H. Albert, Mgr., Box 730.
ST. IGNACE—3,334 — C. OF C., Hugh Horner, Sec.
ST. LOUIS—3,808 — C. OF C., Robert Douglas, Chm., Ind. Comm.
SALINE — C. OF C., Allan Grossman, Chm., Ind. Comm.
SANDUSKY — SANDUSKY DEV. CORPORATION, Mike Waske, Sec.
SAULT STE. MARIE—18,722
CHIPPEWA COUNTY IND. DEV. CORPORATION, Theodore Caffey, Pres.
EDISON SAULT ELECTRIC COMPANY, Richard Burnett, Vice Pres.
SAULT STE. MARIE C. OF C., Otis Rightmyer, Sec.-Mgr.
SEBEWAING — SEBEWAING IND. DEV. CORPORATION, R. J. Jeffery, Sec.
SOUTH HAVEN—6,149
C. OF C., William Gallagher, Mgr.
S. HAVEN IND. FUND, INC., H. L. Neal, Pres., 317 Center St.
STEPHENSON — STEPHENSON COMMUNITY SER. COMM., Jos. B. Gucky, Pres.
STURGIS—8,915
S. D. BARKER IND. PARK, S. D. Barker & Assoc., Inc., Box 6.
STURGIS C. OF C., Robert Parker, Sec., Box 165.
TAWAS CITY
DETROIT & MACKINAC RWY. CO., C. Dwight Wood.
TAWAS C. OF C.-EAST TAWAS, A. Don Anderson, Chm. Ind. Dev. Comm.
TECUMSEH—7,045 — C. OF C., Donald Murphy, Exec. Sec.
THREE RIVERS—7,092 — THREE RIVERS C. OF C., Mrs. Carol Boulette, Mgr.
TRAVERSE CITY—18,432
TRAVERSE CITY C. OF C., Merle C. Lutz, Secy., 129 E. Front St.
TRAVERSE CITY IND. PARK, Traverse City Ind. Found., Inc., 129 E. Front St.
VASSAR—2,680 — VASSAR DEV. CORPORATION, Robert Clark, Chm.
VICKSBURG — C. OF C., Rudy Maslanik, Sec.
WAKEFIELD—3,231 — C. OF C., Joseph Gill, Sec., 80 Plymouth Road.
WAYNE—16,034 — WAYNE COMMUNITY C. OF C., T. F. Knuckelman, Exec. Sec., 3747 S. Wayne Road.
WEST BRANCH — C. OF C., Robert Marshall, Chm., Ind. Comm.
WHITEHALL—2,590 — C. OF C., James Paulin, Chm., Ind. Committee.
WILLIAMSTON — WILLIAMSTON INDUSTRIAL COMMITTEE, Ben Kuroki, Chm., % The Enterprise.
WYANDOTTE—43,519
DOWN RIVER C. OF C., Robert G. Wilson, Exec. Sec., Box 269.
GREATER WYANDOTTE BOARD OF COMM., Edward Bovich, Exec. Director, 2847 Biddle Avenue.
YPSILANTI—20,957 — YPSILANTI BD. OF COMM., Paul Ungrodt, Secy.

MINNESOTA

Assistance with reviewing, correcting and updating the listings for Minnesota has been generously provided by the staff of the Industrial Development Division, William B. Farrell, Director.

ADRIAN — ADRIAN C. OF C., Leo C. Roerig, Sec.
ALBANY — ALBANY DEV. CORP., Andrew J. Glatzmaier, Secy.
ALEXANDRIA—6,713 — ALEXANDRIA DEVELOPERS, Archie W. Trumn, Pres., 529 Broadway.
ALBERT LEA—17,108
INTERSTATE POWER CO., C. E. Myers, Dist. Mgr.
ALBERT LEA C. OF C., W. H. Sykes, Ex. Secy., Hyde Bldg.
JOBS BUILDINGS, INC., Wm. H. Sykes, Ex. Secy., Hyde Bldg.
JOBS, INC., Wm. H. Sykes, Secy.
AMBOY — AMBOY DEV. CORP., Eldor Pick, Secy.
ANOKA—10,562 — GRTR. ANOKA C. OF C., Merlyn E. Watson, Mgr.
ATWATER — ATWATER DEV. ASSN., Harold Berg, Secy.
AURORA—2,799 — MODERN DEV. CO., J. W. Harris.
AUSTIN—27,908 — AUSTIN IND. DEV. CORP., R. J. Emmerich, Secy.
BARNESVILLE — BARNESVILLE DEV. CORP., George H. Felde, Secy., % C. of C.
BARNUM — BARNUM DEV. CORP., Edwin E. Manni, Secy.
BELGRADE — BELGRADE COMMERCIAL CLUB, George Borgerding, Secy.
BELVIEW — BELVIEW IMPR. CORP., Oscar B. Sjaastad, Secy.
BEMIDJI—9,958 — BEMIDJI C. OF C., Richard Schoon, Mgr., Information Bldg.
BENSON—3,678 — BENSON IND. DEV. COMM., Carl Holmquist, Secy.
BIG LAKE — BIG LAKE COMMERCIAL CLUB, E. A. Guppy, Secy.
BIRD ISLAND — BIRD ISLAND IND. DEV. CORP., Henry W. Scott, Secy.
BLACKDUCK — BLACKDUCK CIVIC & COMM. ASSN., Russell E. Austreng, Sec.
BLOOMINGTON—50,498 — BLOOMINGTON C. OF C., Edward P. Hogan, Exec. Sec., 5 E. Old Shakopee Rd.
BLUE EARTH—4,200 — BLUE EARTH IND. SER. CO., Ken Young, Secy.
BRAHAM — BRAHAM BUILDERS, INC., Oscar A. Olson, Sr., % C. of C.
BRAINERD—12,898
BRAINERD C. OF C., V. F. Anderson, Ex. Secy., Cor. 6th & Washington.
BUILD BRAINERD, INC., W. D. Curtis, Secy.
BRECKENRIDGE—4,335 — BRECKENRIDGE IND. DEV. CORP., Leo Drey.
BRICELYN — BRICELYN SERVICE CORP., Kenneth A. Johnson, Secy.
BROWERVILLE — BROWERVILLE INVESTMENT CLUB, Herman Holler, Secy.
BUFFALO — BUFFALO BUS. DEV. CORP. COMM., S. J. Miller, Secy.
CAMBRIDGE—2,728 — CAMBRIDGE DEV. CO., Robert A. Johnson, Secy., 445 N. Birch St.
CANNON FALLS — CANNON FALLS IND. DEV. CORP., Donald Mensing, Secy.
CASS LAKE — CASS LAKE IND. DEV. COMM., G. A. Fuller, Chm.
CHASKA—2,501 — GRTR. CHASKA, INC., A. L. Engelhardt.
CHATFIELD
CHATFIELD COMM. DEV. ORGN., E. W. Kujawa, Chm., 708 Winona St.
INTERSTATE POWER CO., K. L. Meyer, Dist. Mgr.
CHOKIO — CHOKIO RES. & DEV. COMMITTEE, A. B. Schuster.
CLARA CITY — CLARA CITY DEV. CORP., Herb Tischer, Secy.
COKATO
COKATO ASSN. OF BUS. & PUBL. AFFAIRS, Howard L. Johnson, Secy.
COKATO INDUSTRIAL COMMITTEE, C. E. Matchell, Chm.
COSMOS — COSMOS COMMUNITY DEV. ASSN., Henry Raske.
CROOKSTON—8,546
CROOKSTON C. OF C., Dale W. Harmon, Secy., 113 No. Main.
CROOKSTON JOBS, INC., Warren Wollery, Sec.
CROSBY—2,629 — CROSBY AREA DEV. COMM., Gene Foote, Chm.
CYRUS — CYRUS COMMERCIAL CLUB IND. COMMITTEE, Ernest Tinseth, Chm.
DARFUR — DARFUR COMMERCIAL CLUB, H. V. Carlson, Pres.
DASSEL — DASSEL CIVIC IMPR. ASSN., INC., Win Menthe, Secy.
DELANO — DELANO IND. DEV. CORP., Robert Bakke, Secy.
DETROIT LAKES—5,633 — DETROIT LAKES IND. DEV. CORP., Gust Swenson, Sec.
DODGE CENTER — DODGE CENTER IND., INC., L. A. Paulsrude, Secy.
DULUTH—106,884
CENTURY MOTOR FREIGHT, INC., Mario Bonello, Box 97.
DULUTH IND. BUREAU, 212 Medical Arts Bldg.
DULUTH PORT AUTH., Robert T. Smith, Port Dir., 909 Alworth Bldg.
MINNESOTA POWER & LIGHT CO., Howard Cooper, V. Pres., 30 W. Superior St.
PRINDLE-LACHMUND RLTY. CO., Torrey Bldg.
SEAWAY PORT AUTH. OF DULUTH, Robert T. Smith, Port Dir., 909 Alworth Bldg.
E. GRAND FORKS—6,998 — EAST GRAND FORKS COMMERCIAL CLUB, Henry Tweton, Secy.
EDEN VALLEY — EDEN VALLEY C. OF C., Joseph McCarthy, Secy.
EDGERTON — EDGERTON CIVIC CLUB, A. J. Ekdom, Secy.
ELBOW LAKE — ELBOW LAKE CIV. & COMM. ASSN., John Henry, Pres.
ELK RIVER — ELK RIVER ASSO. INVESTORS, INC., J. H. Bailey, Secy.
ELLENDALE — ELLENDALE INDUSTRIES, INC., Oscar Groth, Secy.
ELMORE — ELMORE DEV. CO., Mrs. Lyle Schuler, Secy.
EVELETH—5,721 — EVELETH BUSINESSMEN'S ASSN. COMMITTEE — Joseph Orekek, Secy.
FAIRFAX — FAIRFAX DEV. COMMITTEE, E. A. Schiro, Mayor.
FAIRMONT—9,745 — FAIRMONT DEV. CORP., Lyle Barker, Sec.
FARIBAULT—16,926 — FARIBAULT C. OF C., David Major, Mgr., 101 Central Ave.
FARMINGTON — FARMINGTON IND. DEV., INC., G. J. Reihsen, Pres.
FERGUS FALLS—13,733
FERGUS FALLS C. OF C., Robert C.

*REGISTERED COMMUNITY AUDIT

MICHIGAN

. . . wise choice of industrial leaders

In selecting a plant site, industrial leaders find Michigan out front for many reasons. Men, materials and facilities are unmatched by other areas.

Michigan can provide skilled and semi-skilled workers for practically every conceivable type of manufacturing operation. Billions of cubic feet of natural Gas, assuring low cost heating and processing, are on tap. A tremendous consumer market exists in Michigan alone for almost any kind of product. And industrial transportation is now at peak efficiency because of the St. Lawrence Seaway.

If you are considering relocation or expansion don't forget to investigate the advantages of doing business in Michigan. We invite you to consult with our Industry Development Division, Detroit 26, Michigan, for confidential information on plant sites.

So much more for so much less . . . **GAS** *naturally*

MICHIGAN CONSOLIDATED GAS COMPANY

King, Mgr., 202 S. Court St.
FERGUS FALLS IND. DEV. CORP., Vernon C. Arneson, Sec.
OTTER TAIL POWER CO., Rudy Gustafson, 215 South Cascose St.
FOREST LAKE
FOREST LAKE PLAN. COMM., C. A. Baltes.
GRTR. FOREST LAKE ASSN., Koscie Marsh, Ex. Secy.
FOSSTON — FOSSTON BUS. DEV. ASSN., Jaurice O. Nelson, Sec.
FRANKLIN — FRANKLIN C. OF C. DEV. CORP., Industrial Dev. Comm., Gene Hall, Sec.
FREEBORN — FREEBORN BUSINESSMEN'S DEV. COMMITTEE, A. K. Veldey, Chm.
FRIDLEY—15,173 — FRIDLEY IND. DEV. CORP., Ernest Madsen, Secy.
FULDA — INTERSTATE POWER CO., S. T. Christianson, Dist. Mgr.
GAYLORD — GAYLORD INDUSTRIES, INC., Robert G. Williamson, Secy.
GLENCOE—3,216 — GLENCOE DEV. ASSN., INC., Robert Hartelt, Secy.
GLENWOOD—2,631 — GLENWOOD BUSINESS DEV. CORP., Norval C. Callaghan, Chm.
GONVICK — GONVICK COMMUNITY CLUB, R. J. Patnade, Secy.
GOOD THUNDER — GOOD THUNDER AREA DEV., INC., Karl Bruscke, Secy.
GRAND RAPIDS—7,265
GRAND RAPIDS C. OF C., Hubert F. Dear, Mgr., 401 Pokogama Ave.
ITASCA CTY. RURAL DEV. COUNCIL, George Saska, Secy.
GRANITE FALLS—2,728 — GRANITE FALLS JOBS & INDUSTRIES, INC., E. J. Vaala, Pres.
HARMONY — HARMONY IND. DEV. CORP., George E. Frogner.
HASTINGS—8,965 — HASTINGS IND. DEV. CORP., Samuel H. Hertogs, Sec.
HAWLEY — HAWLEY C. OF C., Ind. Dev. Committee, Willard Thysell, Chm.
HAYFIELD — HAYFIELD DEV. COUNCIL, Lloyd Baken, Secy.
HECTOR — HECTOR C. OF C., C. R. Dickman.
HENNING — HENNING DEV. CORP., INC., G. C. Clement.
HIBBING—17,731
FIRST FEDERAL SAVINGS & LOAN ASSOC., Robert S. Nickoloff, V. Pres. & Counsel, First Federal Savings Bldg.
HIBBING C. OF C., Helmer E. Olson, Mgr.
HILLS — HILLS COMMUNITY DEV. COMMITTEE, Mrs. Irene Hixson, Secy.
HOWARD LAKE — HOWARD LAKE BUSINESSMEN'S ASSN. INC., Omar E. Glessing, Chm.
HUTCHINSON—6,207 — HUTCHINSON CIV. & COMM. ASSN., Ind. Promotion Committee, Glen Engwall, Chm.
ISANTI — ISANTI BOOSTER CLUB, Norman Stvempgas, Pres.
JACKSON—3,370 — JACKSON INDUSTRIES, INC., Burt Watland, Secy.
JANESVILLE
JANESVILLE C. OF C., Industrial Committee, Harold Ahrendt, Sec.
MINN. VALLEY NAT'L. GAS CO., Everett H. Dumdi, Main St.
KASSON — KASSON DEV. CO., INC., W. E. Swendon, Secy.
KENYON — KENYON DEV. CORP., Robt. J. Bjelland, Secy.
KERKHOVEN — KERKHOVEN DEV. COMM., Clarence A. Johnson, Secy.
LAFAYETTE — LAFAYETTE INDUSTRIES, INC., Keith Verthein, Sec.
LAKE CITY—3,494 — LAKE CITY IND. DEV. CORP., G. H. Danielson.
LAKE LILLIAN — LAKE LILLIAN CIV. & COMM. IND. COMMITTEE, H. N. Mayer.
LAKE PARK — LAKE PARK CIV. & COMM. ASSN., Theron V. Vigen, Jr., Pres.
LAKEVILLE — LAKEVILLE COMMERCIAL CLUB, Aldon A. Zimmer.
LANESBORO — LANESBORO INDUSTRIES ASSN., James Donahue, Secy.
LE CENTER — LE CENTER COMMUNITY CLUB, Fred Pischel, Pres.
LE SUEUR—3,310 — LE SUEUR INDUSTRIES, INC., John C. Schmidt, Secy., 107 S. Main.
LEWISTON — LEWISTON BUSINESSMEN'S ASSN., Clyde Haedtke, Secy.
LEWISVILLE — LEWISVILLE BUS. & RESEARCH DEV. COMM., Eugene Pauley, Chm.
LITCHFIELD—5,078 — LITCHFIELD INDUSTRIES, INC., Wendell Nelson, Sec.
LITTLE FALLS—7,551 — LITTLE FALLS C. OF C., Industrial Committee, C. E. Tillander, Chm.
LONG LAKE — ORONO DIST. DEV. CORP., J. K. Haelen, Secy.
LONG PRAIRIE — LONG PRAIRIE ENTERPRISES, INC., Frank L. King, Secy.
LUVERNE—4,249 — LUVERNE DEV. CORP., Ray Frick, Pres.
MADELIA — MADELIA INDUSTRIES, INC., Carl S. Hage, Secy.
MANKATO—23,797
FIRST NATL. BANK, H. M. MacKenzie, Pres.
MANKATO AREA PROMOTIONS, INC., Paul Radichel, Secy.
MINN. VALLEY NATL. GAS CO., Oscar M. Hoxie, Local Mgr., 222 S. Front St.
MAPLETON — MAPLETON CIV. & COMM. ASSN., John Kerns, Secy.
MARSHALL—6,681 — MARSHALL INDUSTRIES, Ray Baldwin, Secy.
McGREGOR — McGREGOR DEV. CORP., J. R. Maddy, Pres.
MENAHGA — MENAHGA CIV. & COMM. ASSN., Comm. for Local Dev., Robert Qualey, Secy.
MINNEAPOLIS—482,872
C. OF C. OF U. S., N. W. DIV., J. R. Pratt, Mgr.
CHICAGO, MIL. ST. PAUL & PACIFIC R.R., George E. Benz, Comm. Agt., 3 Ave. South & Washington.
CHUTE REALTY CO., Frederick H. Chute, SIR, 307 East Hennepin Ave.
FIRST NATL. BANK OF MINNEAPOLIS, Donald W. Gustafson, V. Pres., Second Ave. & Sixth St.
HENNEPIN TRANSPORTATION CO., INC., J. G. Swanson, 23 N.E. 4th St.
MARQUETTE NATL. BK. OF MINNEAPOLIS, R. L. Stotesbery, Pres., 517 Marquette Ave.
MINNEAPOLIS C. OF C., Robert F. Johnson, Mgr., Economic Development Dept., 701 - 2nd Avenue.
MINNEAPOLIS AREA DEV. CORP., Whitney Eastman, Ex. Dir., 875 N. W. Natl. Bk. Bldg.
MINNEAPOLIS GAS CO., Bert H. Roberts, V. Pres.-Area Dev., 739 Marquette Ave.
MINNEAPOLIS HOUSING & REDEVELOPMENT AUTHORITY, 215 Public Health Center Bldg.
MINNEAPOLIS INDUSTRIAL PARK, Arthur W. Carlson, Mng. Dir., 1750 Hennepin Ave.
MPLS. NORTHFIELD & SOU. R.R., M. L. Davenport, Ind. Agt., 911 Hennepin Ave.
MINNEAPOLIS-ST. LOUIS RWY., V. G. Russell, Dir. Ind. Dev., 111 E. Franklin.
MPLS. ST. PAUL & SAULTE STE. MARIE RWY., George T. Bergen, Ind. & R. Est. Commr., Box 1109.
MONTANA DAKOTA UTILITIES CO., Robert Naylor, Mgr. of Area Dev., 831 - 2nd Ave. S.
ROY B. NELSON CO., Roy B. Nelson, 1004 Marquette Ave.
NORTHERN STATES POWER CO., Robert F. Mueller, Supv., Ind. Dev., 15 South 5th St.
NORTHWESTERN NATL. BANK OF MINNEAPOLIS, L. E. Gilbert, V. Pres. of Ind. Dev., 620 Marquette Ave.
SOO LINE RAILROAD CO., Geo. T. Bergren, Ind. & Rl. Est. Comm'r., Box 530.
A. D. STRONG CO., Arthur D. Strong, SIR, 338 Midland Bank Bldg.
THE TOWLE CO., F. James Resop, SIR, 415 Second Ave., South.
MONTEVIDEO—5,693 — MONTEVIDEO IND. DEV. CORP., Alfred C. Larson, Sec., % C. of C.
MONTGOMERY — MONTGOMERY JOBS & BUILD., INC., Wm. M. Kosie.
MONTICELLO — MONTICELLO DEV. CORP., Donald Pitt, Secy.
MOORHEAD—22,934 — THE GRTR. MOORHEAD DEV. CORP., Martin Johnson, Secy.
MORA — MORA DEV. CORP., Marsden Klapmeier, % C. of C.
MORRIS—4,199 — MORRIS IND. DEV. CORP., Robert King, Sec. % C. of C.
MT. LAKE — MT. LAKE INDUSTRIAL, John P. Jungas, Pres.
NEVIS — NEVIS DEV. ASSN., Lewis Schroeder, Chm.
NEW BRIGHTON—6,448 — GRTR. NEW BRIGHTON BUS. ASSN., Raymond Pouliot, Secy.
NEW PRAGUE—2,533 — NEW PRAGUE IMPR. ASSN., W. J. Topka, Secy.
NEW RICHLAND — NEW RICHLAND INDUSTRIES, INC., R. A. Kreuzer, Sec.
NEW ULM—11,114 — NEW ULM IND., INC., George Volz, Secy.
NEW YORK MILLS — N. Y. MILLS IND. COMMUNITY DEV. CORP., INC., Harold Karvonen, Secy.
NORTH BRANCH — NORTH BRANCH PLANNING COMMISSION, A. F. Johnson.
NORTHFIELD—8,707 — NORTHFIELD IND. CORP., Burton R. Sawyer, Secy.
NORTHOME — NORTHOME COMMERCIAL CLUB, Donald Claude, Secy.
OGILIVIE — OGILIVIE BUS. BLDRS., INC., Lester A. Raber, Secy.
ORTONVILLE—2,674 — ORTONVILLE DEVELOPMENT, INC., C. J. Benson, Secy.
OSAKIS — OSAKIS JOBS, INC., Paul C. Hanson, Secy.
OWATONNA—13,409 — OWATONNA C. OF C., Industrial Committee, Robt. Naefke, Chm., 109½ N. Cedar St.
PARK RAPIDS—3,047
HUBBARD CTY. RURAL DEV. COMM., Al Monico, Chm.
IND. FOR PARK RAPIDS, INC., Charles L. Clark, Secy.
PERHAM — PERHAM C. OF C., Darrell Nelson, Pres.
PINE CITY — PINE CITY DEV. CO., Al Mingo, Sec.
PINE ISLAND — PINE ISLAND COMMUNITY CLUB, F. T. Randolph, Secy.
PIPESTONE—5,324 — PIPESTONE INDUSTRIES, INC., Robert Rice, Sec., Box 110.
PLAINVIEW — PLAINVIEW ENTERPRISE DEV. CORP., Forest Lamprecht, Sec.
PRINCETON — PRINCETON DEV. CO. INC., John W. Barton, % C. of C.
PLUMMER — PLUMMER COMMERCIAL CLUB, O. L. Skatovold, Pres.
RED WING—10,528
NORTHERN STATES POWER CO., Geo. W. Fairbanks, New Bus. Mgr.
RED WING IND. DEV. CORP., A. E. Freeberg, Secy.
REDWOOD FALLS—4,285
REDWOOD FALLS C. OF C., Wallace Ol-

The South's Key Industrial Market

Big things are happening in this fast-growing South Mississippi area — extensive inland waterway system and industrial area is underway, major new oil refinery complex announced, important port and harbor improvements under construction. Add to this, abundant raw materials, low-cost electrical energy, excellent living conditions, friendly cooperative government and you have the ideal location for *your* plant operation.

For Full Information, Write . . .

MISSISSIPPI POWER COMPANY

New Industries Department

Gulfport, Mississippi

NEW INDUSTRIAL OPPORTUNITIES

on the MISSISSIPPI

GULF COAST

Industries dependent upon water and water transportation should take a look at the opportunities offered by the Mississippi Gulf Coast:

- A sixteen-mile-long waterway system now under construction will connect the back bay areas of Pass Christian, Gulfport and Biloxi with the Gulf.
- 1200 acre industrial park to be located on the waterway system at Gulfport. Another park is planned for Pass Christian.
- Many new improvements are being made at the Port of Gulfport.

For details about these new industrial opportunities, mail this coupon to the Chamber of Commerce of one of the **Mississippi Gulf Coast** cities listed below.

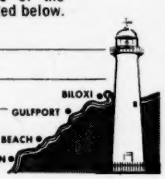
Name_____

Company_____

Address_____

City_____

State_____



MID-MISSISSIPPI DEVELOPMENT DISTRICT

- Centrally located between the southeast and southwest with access to major railroads and highways.
- Small towns, each with good sites (any size), utilities, some vacant buildings and progressive citizens.
- A productive, independent labor force and population with a desire to attract and serve industry.

For factual information based on your requirements, write in confidence to:

A. E. Gatlin, Executive Director
P.O. Box 425
Forest, Mississippi
Telephone Gibson 3-8464

son, Mgr., 269 E. 2nd.
REDWOOD FALLS INDUSTRIES, INC., E. A. Johnson, Secy.
REMER — REMER BLDG. CORP., Robert Blais, Secy.
RENVILLE — RENVILLE DEV. CORP., T. G. O'Connor, Pres.
RICE — RICE INDUSTRIAL COMMITTEE, Lawrence Even, Secy.
RICHMOND — RICHMOND CIVIC & COMM. ASSN., Ben Willenbring, Secy.
ROCHESTER—40,663 — IND. OPPORTUNITIES, INC., Virgil M. Elliott, Secy., 212 1st Ave., S. W.
ROSEAU — ROSEAU CIV. & COMM. ASSN., A. E. Laufenburger, Sec.
ROSEVILLE—23,997 — ROSEVILLE INDUSTRIAL COMMITTEE, Norman Tietze, Co-Chm.
RUSH CITY — RUSH CITY COMMERCIAL CLUB, Karle Hammargren, Secy.
RUSHFORD — RUSHFORD BUS. DEV. CORP., Josiah Dilley, Secy.
SACRED HEART — SACRED HEART BLDG. CORP., Geo. Fabel, Secy.
ST. CLOUD—33,815
ST. CLOUD DEV. CORP., Sylvester Fandel, Secy.
ST. CLOUD OPPORTUNITIES, Paul Hoffman, Secy.
ST. JAMES—4,174 — ST. JAMES IND. FOUNDATION, Leonard T. Nelson, Secy.
ST. PAUL—313,411
AMERICAN NATL. BANK, G. Reed Macomber, Asst. V. Pres., 419 Robert.
BRIGGS TRANSPORTATION CO., H. E. Ahlberg, V. P., Sales, 2360 West County Rd. C.
CLAPP-THOMSSEN CO., William D. Clapp, SIR, 605 Minnesota Bldg.
DUNN & STRINGER, INC., M. S. Stringer, Pres., Cor. 4th & Minn.
ENG. RESEARCH ASSN., INC., 2750 W. 7th St.
FIRST NATL. BANK, Rodney Q. Selby, V. P., Dir. Ind. Dev., 332 Minnesota St.
GLENDENNING MOTORWAYS, INC., Jay B. Gallagher, Sls. Mgr., 1665 W. Cty. Rd. C.
GREAT NORTHERN RWY. CO., E. N. Duncan, Dir. of Dev., 175 E. 4th St.
HART MOTOR EXPRESS, George Hart, 2417 North Cleveland Ave.
INDIANHEAD TRUCK LINES, INC., Roland D. Wilsey, 1947 W. County Rd. C.
MERCURY MOTOR FREIGHT LINES, INC., R. B. Sanders, Exec. V. P., 954 Hersey St.
MIDWAY TERMINAL WHSE. CO., 429 N. Prior St.
MINN. DEPT. OF BUS. DEV., James Clark, Dir., 213 State Office Bldg.
MINN. VALLEY NATURAL GAS CO., R. E. Grawford, Jr., Asst. to V. Pres., 315 S. Minnesota Ave.
MINN.-WISC. TRUCK LINES, INC., H. N. Votel, V. Pres. Sls. & Traffic, 2280 Hampden Ave.
MURPHY MOTOR FREIGHT LINES, INC., John A. Korlath, V.P., Sls., 965 Eustis St.
NORTHERN PACIFIC RWY. CO., F. C. Sempf, Mgr. Ind. Dev., Northern Pacific Bldg.
PORT AUTH. OF CITY OF ST. PAUL, Frank E. Clawson, Asst. Gen. Mgr., City Hall & Court House.
H. & VAL J. ROTHSCHILD, INC., 503 Guardian Bldg.
ST. PAUL AREA C. OF C., Clifford A. Kleir, Dir. I.D., 20 W. 6th St.
ST. PAUL TERMINAL WAREHOUSE CO., Donald G. McNeely, V. P., 425 E. 8th.
UNITED PROPERTIES, INC., D. H. Sullwold, V. P., 200 Hamm Bldg.
ST. PETER—8,484 — ST. PETER IND. FOUNDATION, J. N. Annexstad, Secy., 100 Minn. Ave.
SANBORN — SANBORN HOLDING CO., Russell Schwandt, Secy.
SANDSTONE — SANDSTONE DEV. ASSN., Albert Johnston, Trustee.
SAUK CENTER—3,573 — SAUK CENTER INDUSTRIES, INC., John Mexer, Sec., 403 Sinclair Lewis Ave.
SHERBURNE — SHERBURNE DEV. COMM., M. B. Griffith, Chm.
SILVER LAKE — SILVER LAKE CIV. & COMM. ASSN., Jerome Kaminsky, Secy.
SLAYTON — SLAYTON DEV. CORP., Don Week, Secy., % C. of C.
SLEEPY EYE—3,492 — SLEEPY EYE IND. DEV., INC., Carl Jensen, Sec.

Water

If you need water or water transportation in your industrial operation, then you should know more about:

BILOXI
MISSISSIPPI

- Located on the Gulf
- Deep water channels
- Surrounded by back bay areas and rivers
- Multi-million dollar back bay waterway system under construction will provide many new and excellent industrial sites
- Strategically located to serve Southern and South American markets

BILOXI IS A GOOD PLACE TO LIVE

Semi-tropical climate makes this vacation wonderland a perfect place to live and work. Add to this an abundant supply of power, willing workers and good transportation facilities. Look closely at Biloxi for your plant relocation or expansion.

Write to:

BILOXI
PORT COMMISSION
P. O. Box 738
BILOXI, MISSISSIPPI

North Mississippi

AREA OF MISSISSIPPI'S GREATEST INDUSTRIAL POTENTIAL

Many nationally known firms have picked North Mississippi as a location for their new plants. Some of these are listed below. Check with them about the advantages of this area — or write to us in confidence and we will check for you.

AMERICAN BILTRITE RUBBER COMPANY
Ripley
AMERICAN PACKING COMPANY
Booneville
AMERICAN POTASH & CHEMICAL
Hamilton
AMERICAN SANDPAPER COMPANY
Holly Springs
AMERICAN SEATING COMPANY
Booneville
BABCOCK & WILCOX COMPANY
West Point
BIG M METAL PRODUCTS, INC.
Batesville
BLUE BELL, INC.
Baldwyn, Belmont, Booneville
Fulton, Ripley, Tishomingo, Tupelo
BROWN SHOE COMPANY
Booneville
CHAMBERS CORPORATION
Oxford
DAY-BRITE LIGHTING, INC.
Tupelo
ENDICOTT-JOHNSON CORPORATION
Ackerman
ERIE RESISTOR CORPORATION
(Fryling Electric Products, Inc.)
Holly Springs
FUTORIAN-STRATFORD FURNITURE CO.
New Albany, Tupelo, Okolona, Eupora
GENESCO, INC.
Fulton, Iuka, Ripley
HOERNER BOXES, INC.
Tupelo
HOOKER ELECTRO-CHEMICAL COMPANY
Oldbury Division
Columbus
JACKSON FURNITURE COMPANY
Houston, Amory
KELLOGG — SWITCHBOARD DIVISION
International Telephone & Telegraph Co
Corinth
KNAPP MONARCH COMPANY
Holly Springs
LAHER SPRING & TIRE COMPANY
New Albany
LOCKPORT FELT COMPANY
Starkville
NATIONAL SPRING CORP. OF MISS.
Tupelo
OLIVER TYRONE CORPORATION
Berry Hydraulics Division
Corinth
PENNSYLVANIA TIRE & RUBBER COMPANY
Tupelo
ROCKWELL MANUFACTURING COMPANY
Tupelo
SOUTHERN CONTAINER CORP.
Houston
SUPER-SAGLESS SPRING COMPANY
Tupelo
WALKER MANUFACTURING COMPANY
Aberdeen
WELLS-LAMONT CORPORATION
Eupora, Philadelphia
WURLITZER COMPANY (THE)
Corinth, Holly Springs
WYANDOTTE CHEMICAL CORPORATION
Blue Mountain

PUT
North Mississippi
INTO YOUR PLANT EXPANSION PLANS

NORTH MISSISSIPPI INDUSTRIAL DEVELOPMENT ASSOCIATION
WEST POINT, MISSISSIPPI
TEL. 503

S. SAINT PAUL—22,032 — MALTBY DEV. CORP., Vance Grannis, Secy., % C. of C.
SPRINGFIELD—2,701 — SPRINGFIELD BUS. & IND. DEV. COMM., Gerald Myers, % C. of C.
SPRING VALLEY—2,628 — SPRING VALLEY NEW INDUSTRIES, INC., Howard Dettloff, Secy.
STILLWATER—8,310
STILLWATER C. OF C., Geo. M. R. Smart, Ex. Sec., 109 S. Main St.
STILLWATER DEV. CORP., George Smart, Secy., % 109 S. Main St.
THIEF RIVER FALLS—7,151
NORTHWEST MINN. DEV. ASSN., J. M. Roche, Secy.
THIEF RIVER FALLS JOBS, INC., Don M. Olson, Sec., 122 Main Ave., S.
TRACY—2,862 — TRACY ENTERPRISES, INC., Dick Donaldson, Sec., 207 - 4th St.
TRUMAN — TRUMAN BUS. & IND. DEV. COMM., Charles Dietz, Secy.
TWO HARBORS—4,695
NEW INDUSTRIES FOR LAKE CTY., Tortsein Grinager, Chm.
TWO HARBORS NEW INDUS. COMMITTEE, Clifford Roehl, Secy.
TYLER — TYLER NEW INDUSTRY COMM., Robt. Seibert.
ULEN — ULEN CIV. & COMM. ASSN., Kenneth Engebretson, Chm.
VIRGINIA—14,034 — VIRGINIA C. OF C., Andrew Bradish, Ex. Secy., City Hall.
WABASHA—2,500 — WABASHA INDUSTRIES, INC., Martin J. Healy, Secy.
WACONIA
INDUSTRIES FOR WACONIA, Gabe Deluhery, Sec.
WACONIA IMP. ASSN., INC., G. J. Delohery, Pres.
WADENA—4,381 — WADENA IND. CORP., Don Brown, Secy.
WALDORF — WALDORF BOOSTERS CLUB, W. M. Jensen, Secy.
WALKER — WALKER INDUSTRIES, INC., Glen Bacon, Secy.
WALNUT GROVE — WALNUT GROVE COMMUNITY CLUB, Vernon Swanson, Pres.
WASECA—5,898 —WASECA CHAMBER OF COMMERCE, Industrial Committee, Howard F. McPartland.
WATSON — WATSON CLINIC, Orren Havy, Secy.
WELLS—2,897 — WELLS DEV. CORP., F. J. Werner, Secy.
WHITE BEAR LAKE—12,849 — WHITE BEAR LAKE AREA DEV. CORP., Wm. C. Knaak, Chm.
WILLMAR—10,417
WILLMAR C. OF C., Lois Mattson, Secy., Box 287, 406 W. Litchfield Ave.
WILLMAR INDUSTRIES, L. F. Johnson, Secy.
WINDOM—3,691 — WINDOM IND. DEV. COMM., Oscar Olson, Chm.
WINNEBAGO
INTERSTATE POWER CO., G. G. Young, Dist. Mgr.
WINNEBAGO DEV. CO., J. Kelly, Sec.
WINONA—24,895
MISSISSIPPI VALLEY PUBLIC SERVICE CO., 79 E. Third St.
NORTHERN STATES POWER CO., T. W. Smeed, Dist. Mgr.
WINONA C. OF C., Alexander J. Anderson, Secy. Mgr., 117 Center St.
WINONA IND. DEV. ASSN., Dan Przybylski, Sec,. % C. of C.
WINONA NATL. & SAVINGS BANK, S. J. Kryzsko, Pres., 204 Main St.
WORTHINGTON—9,015 — WORTHINGTON INDUSTRIES, INC., Russell Rickers, Sec.

MISSISSIPPI

Assistance with reviewing, correcting and updating the listings for Mississippi has been generously provided by the staff of the Agricultural and Industrial Board, Fred M. Bush, Jr., Executive Director.

BAY ST. LOUIS—5,073
HANCOCK CTY. C. OF C., Mrs. Mabel Green, Secy. Treas., Box 289.
MISS. COAST COUN., Mrs. Mabel Green, Secy.
BILOXI—44,053 — BILOXI C. OF C., A. V. Ragusin, Gen. Mgr., P. O. Box 905.
BRANDON — RANKIN CTY. C. OF C., J. C. Murray, Pres.
BROOKHAVEN—9,885 — BROOKHAVEN-LINCOLN CTY. C. OF C., Frank Oakes, Mgr., P. O. Box 679.
CALHOUN CITY — CALHOUN DEV. ASSN., Chas. W. Beasley, Ex. Secy.
CANTON—9,707
CANTON C. OF C., Emmet C. Ross, Mgr., Box 202.
CANTON EXCHANGE BANK, Frank Allen, Pres.
CLARKSDALE—21,105 — COAHOMA CTY. C. OF C., Leonard L. Pharr, Mgr., 260 Delta Ave., P. O. Box 749.
CLEVELAND—10,172
BOLIVAR CTY. DEV. ASSN., Dalton H. Poole, Ex. Secy., 107 S. Court.
CLEVELAND C. OF C., D. H. Poole, Mgr., Drawer 511, 107 S. Court St.
CLINTON—3,438 — CLINTON IND. PARK, Clinton Ind. Park Corp., 108 Leake St., P. O. Box 172.
COLUMBIA—7,117 — MARION CTY. C. OF C., William Wright, Mgr., Box 231.
***COLUMBUS—24,771** — COLUMBUS C. OF C., Billy Robbins, Mgr., Box 1016.
CORINTH—11,453 — CORINTH C. OF C., Ray T. Stennett, Mgr., Corinthian Bldg.
CRYSTAL SPRINGS—4,496 — CRYSTAL SPRINGS C. OF C., Mrs. Cal Boudousquire, Secy.
FERNWOOD — FERNWOOD, COLUMBIA & GULF R.R. CO., I. L. Enochs, Pres.
FLORA — KEARNEY PARK, Flora C. of C.
FOREST—3,917 — MID-MISS. IND. DEV. FOUND., A. E. Gatlin, Exec. Dir.
***GREENVILLE—41,502** — INDUSTRIAL FOUNDATION OF C. OF C., C. E. Landrum, Mgr., Drawer 933.
***GREENWOOD—20,430** — GREENWOOD C. OF C., E. H. Blackstone, Mgr.
GREENWOOD LEFLORE, IND. BOARD, W. J. Johnson, Jr., Exec. Dir., P. O. Box 1041.
GRENADA—7,914 — GRENADA CTY. C. OF C., Mrs. M. L. Hubbard, Mgr.
GULFPORT—30,204
GULFPORT C. OF C., S. K. Williams, Secy.-Mgr., 2309 E. Beach, Box 1021.
GULFPORT IND. DEV. COMMISSION, Mayor R. B. Meadows, Jr., Chm.
GULFPORT PORT COMSN., R. B. Swenson, Port Dir., Box 997.
HARRISON CTY. DEV. COMSN., Robert Archer, Dir., Handcock Bank Bldg.
MISSISSIPPI POWER CO., W. L. Wood, Mgr. New Ind. Dept.
UNITED GAS CORP., C. Ross Walker, Mgr.
HATTIESBURG—34,989
BONHOMIE & HATTIESBURG SOU. R.R., I. L. Enochs, Pres.
HATTIESBURG C. OF C., Henry W. Pyne, Mgr., 710 N. Main St., P. O. Box 710.
MISS. CENT. R. R., L. E. Faulker, Pres.
HAZLEHURST—3,400
HAZLEHURST C. OF C., Chas. R. Bowers, Ind. Engr. & Mgr., Box 249.
HAZLEHURST IND. DIST., Hazlehurst Dev. Corp., P. O. Box 249.
HEIDELBERG — HEIDELBERG INDUSTRIAL COMMISSION, Mr. John D. Lyon, Mayor, % City Hall.
***JACKSON—144,422**
MR. W. PARHAM BRIDGES, SIR, Bridges Bldg.
DEPOSIT GUARANTY BANK & TRUST CO., J. H. Hines, Sr., V.P. Bus. Dev. Dept., Capitol at Lamar St., P. O. Box 1200.
FIRST MISSISSIPPI CORP., William E. Barksdale, Secy.-Treas., P. O. Box 1249, First Natl. Bank Bldg.
FIRST NATIONAL BANK, R. M. Hearin, 248 E. Capitol St.
GRTR. JACKSON IND. DEV. CORP., % C. of C.

***REGISTERED COMMUNITY AUDIT**

MISSISSIPPI

WELCOMES INDUSTRY WITH A...

MP&L personnel greet investment analysts visiting state on tour sponsored by Middle South Utilities.

"BILL OF RIGHTS"

A "Bill of Rights For Business and Industry" has been enacted by the Mississippi Legislature . . . income tax rates reduced . . . workmen's compensation statutes modernized . . . financing plans liberalized . . . And in an August special session, with near-unanimity, the legislators further strengthened Mississippi's bold, broad development program.

Applauding forward-thinking leaders, citizens voted overwhelmingly to put the state's "Right to Work" law in the constitution.

Here is "attitude in action." Here is evidence of Mississippians' determination to develop fully their resource-rich, strategically-located homeland . . . through the creativity of free, competitive enterprise.

Anyone planning new production or distribution facilities owes himself a fresh look at Mississippi. Our Area Development Department will be happy to give you professional assistance—in confidence, if you wish. Just write, wire or telephone...

MISSISSIPPI POWER & LIGHT COMPANY
AREA DEVELOPMENT DEPARTMENT
Electric Building, Jackson 5, Mississippi • FL 4-4771

Mr. Busy Bee says:

"ABSENTEEISM IS NO PROBLEM IN A BEEHIVE!"

Industrious, skillful workers in growing Kosciusko, Mississippi, "Beehive of the Hills", find their individual jobs stimulating and interesting. That's why the absenteeism rate is among the lowest in the nation. This important fact, combined with Kosciusko's practical industrial climate near the geographical center of Mississippi, makes Kosciusko an important name to remember when selecting sites for almost every type of industry.

WRITE FOR FACTS

A copy of the notarized REGISTERED COMMUNITY AUDIT is available. Order from the National Registry at Conway Publications, . . . or from us as part of our "Facts To Guide You About Kosciusko, Mississippi".

INDUSTRIAL DEVELOPMENT CORP.

Charles S. Henderson, *Executive Director*

KOSCIUSKO, MISSISSIPPI

"Beehive of the Hills"

MISSISSIPPI-MISSOURI

JACKSON C. OF C., George Farr, Ind. Dept., Box 1038.
MISS. AGRIC. & IND. BD., Joe R. Bullock, 1504 State Off. Bldg.
MISS. ECON. COUNCIL, M. B. Swayze, Gen. Mgr., Box 1849.
MISS. INDUS. RESEARCH CTR., Dr. Andrew Suttle, Dir., Box 1037.
MISS. POWER & LIGHT CO., Joe H. Box, Dir. Area Dev., P. O. Box 1640.
MISS. VALLEY GAS CO., Fred E. Plummer, Ind. Dev. Mgr., 711 W. Capitol St.
PEARL RIVER IND. COMMISSION, Robert M. Hederman, Chm., 311 E. Pearl St.
THE UNION GAS CO., J. M. Walsh, Gen. Mgr., P. O. Box 4647.

***KOSCIUSKO—6,800**
KOSCIUSKO C. OF C., Frank Gayden, Secy.-Mgr., P. O. Box 471.
KOSCIUSKO IND. DEV. CORP., Charles Henderson, Ex. Dir., P. O. Box 712.

LAUREL—27,889
FIRST NATL. BANK, A. F. Chisholm, Pres.
LAUREL C. OF C., O. L. Neathery, Exec. Secy., Pinehurst Hotel.
LAUREL IND. PARK, City of Laurel & Airport Comm., Municipal Airport.

LELAND—6,295 — LELAND C. OF C., Mrs. A. E. Peeples, Secy. Treas., City Hall.

LEXINGTON—2,839 — LEXINGTON C. OF C., Mrs. Juanita P. Smith.

LOUISVILLE—5,066 — LOUISVILLE-WINSTON CTY. C. OF C., Don Nick, Mgr.

***McCOMB—12,020**
McCOMB C. OF C., Mrs. Ernestine K. Wall, Secy., State St.
PIKE CNTY. IND. COMM., Dr. Noel Wood.

***MERIDIAN—49,374**
DIXIE HIGHWAY EXPRESS, INC., Jack Bethea, Gen. Sales Mgr., P. O. Box 631.
MERIDIAN & BIGBEE R.R. CO., Virgil V. Myers, V. P., P. O. Box 150, Threefoot Bldg.
MERIDIAN C. OF C., William Hackett, Mgr., 2106 - 8th St.

MOSS POINT—6,631
MISS. EXPORT R.R., W. M. Dutton, V. P.
MOSS POINT C. OF C., Mrs. Ann Avent.

NATCHEZ—23,791 — NATCHEZ ASSN. OF COMM., Warren Farmer, P. O. Box 418.

NEW ALBANY—5,151 — UNION CTY. DEV. ASSN., Herbert S. Rogers, Jr., Pres., Bankhead St.

***NEWTON—3,178** — NEWTON C. OF C., Dr. Golder Lawrence, Sec'y. Mgr.

OXFORD—5,283 — OXFORD-LAFAYETTE CTY. C. OF C., R. K. McClain, Secy., Treas. & Mgr.

PASCAGOULA—17,139
JACKSON CNTY. PORT AUTH., Al S. Johnson, Dir., Box 348.
PASCAGOULA C. OF C., Lola M. Captiva, Secy., P. O. Box 671.

PHILADELPHIA — 5,017 — PHILADELPHIA C. OF C., C. H. "Shine" Hays, Mgr.

PICAYUNE—7,834 — PICAYUNE C. OF C., Joe Dale, Secy.

QUITMAN — CLARKE CTY. IND. COMM., John E. Gregg, Exec. Dir.

RIENZI — RIENZI DEVELOPMENT COMPANY, Mr. E. J. Curlee, Chairman, P. O. Box 274.

STONEVILLE — DELTA COUNCIL IND. DEPT., S. R. Jeffers, Dir.

TAYLORSVILLE — TAYLORSVILLE COMMERCIAL DEV. COMM., Blaine Eaton, Chm.
FRISCO IND. DIST., St. L.-S.F. Rwy. Co., 215 Frisco Bldg., St. Louis, Mo.

TUPELO—17,221 — TUPELO COMM. DEV. FOUNDATION, Harry A. Martin, Mgr., S. Spring St., City Cty. Bldg.

TYLERTOWN — WALTHALL COUNTY INDUSTRIAL BOARD, Dr. J. J. Pittman, Chairman.

VICKSBURG—29,130
FIRST NAT. BANK & TRUST CO., Emmett Haining, Ex. V.P.
VICKSBURG & WARREN CTY. IND. FOUNDATION, % Vicksburg C. of C.
VICKSBURG, MISS. C. OF C., Robert G. Geoffroy, Mgr., P. O. Box 709.

WATER VALLEY—3,206 — WATER VALLEY AREA DEV. COMM., Earl K. Fly, Chm.

WEST POINT—8,550
ABERDEEN C. OF C., Sam Wilhite, Rte. 3.
CLAY CTY. C. OF C., Howard Coleman.
N. MISS. IND. DEV. ASSN., Ex. Dir., Suite 200, Henry Clay Hotel.

WIGGINS — STONE COUNTY INDUSTRIAL BOARD, Mr. F. S. Batson, Chm.

WINONA—4,282 — WINONA C. OF C., Geo. Flowers.

WOODVILLE — WOODVILLE IND. & DEV. COMMITTEE, P. H. Brasfield, Chm.

YAZOO CITY—11,236 — YAZOO CTY. C. OF C., Robt. L. Wheeler, Mgr., Box 172.

MISSOURI

Assistance with reviewing, correcting and updating the listings for Missouri has been generously provided by the staff of the Resources and Development Commission, James D. Idol, Director.

ALTON — ALTON IND. IMP. ASSN., Larry Wallace.

ASH GROVE — ASH GROVE IND. CORP., Owen W. Anglum.

AURORA—4,683 — AURORA IND. DEV. INC., Walter S. Pettit, Jr., Box 146.

AVA — AVA IND. DEV. CORP., Marcus Holman.

BELLE — BELLE BUILDERS, INC., Harry Robertson.

BELL CITY — BELL CITY IND. DEV. CORP., Robert Rendleman.

BERKELEY—18,676 — BERKELEY IND. DEV. COMM., Gordon E. Olson, 6140 Middleway Blvd.

BERNIE — BERNIE DEV. ASSN., INC., Ray Blades.

BETHANY—2,771 — BETHANY IND. DEV. CORP., M. B. Hass, Box 71.

BOLIVAR—3,512 — BOLIVAR IND. DEV. CORP., Ray Brown.

BOONVILLE—7,090 — BOONVILLE IND. CORP., Lloyd E. Geiger.

BOURBON — BOURBON ENTERPRISES, INC., C. E. Murphy.

BOWLING GREEN—2,650 — BOWLING GREEN IND. DEV. CO., INC., James Millan.

BRANSON — BRANSON-HOLLISTER IND. DEV. ASSN., H. L. George, 110½ Commercial.

BRIDGETON—7,820 — CHAMP INDUSTRIAL PARK, Mr. Bill Bangert, Trustee, RR 1, Box 214.

***BROOKFIELD—5,694** — BROOKFIELD IND. CORP., Ross Kennedy.

BRUNSWICK — BRUNSWICK DEV. CO., L. A. Kirkhorst, Pres.

BUTLER—3,791 — BUTLER IND. DEV. CORP., Chas. W. Babcock.

CABOOL — CABOOL DEV. CORP., C. J. Tindel, Box 69.

CALIFORNIA—2,788 — CALIF. IND. CORP., A. W. Baker.

CAMDENTON — CAMDENTON IND. DEV. CORP., Buford Foster.

CAMERON—3,674 — CAMERON IND. DEV. CORP., G. W. Sherman.

CAMPBELL — CAMPBELL COM. ADVANCEMENT ASSN., Dr. R. A. Whiteaker.

CANTON—2,562 — CANTON DEV. INC., Paul Paradise.

CAPE GIRARDEAU—24,947 — CAPE GIRARDEAU IND. DEV. FUND, Allen Robinson.

CARL JUNCTION — CARL JUNCTION DEV. ASSN., Charles E. Wells.

CARROLLTON—4,554 — CARROLLTON DEV. CO., F. H. Rea.

CARTHAGE—11,264 — CARTHAGE IND. DEV. CORP., Robert E. Young, 409 S. Main St.

CARUTHERSVILLE—8,643 — CARUTHERSVILLE IND. DEV. CORP., G. S. Wright, Box 11.

CASSVILLE — CASSVILLE IND. DEV. CO., Mrs. Dorothea Cox.

CENTRALIA—3,200 — CENTRALIA IND. DEV. CORP., Harry R. Jennings.

CHAFFEE—2,862 — CHAFFEE IND. DEV. ASSN., Ethric Castleman.

CHILLICOTHE—9,236
CHILLICOTHE IND. DEV. CORP., Emery E. Burton, Secy., 720 Cherry St.

***REGISTERED COMMUNITY AUDIT**

a new industrial—distribution location service . . .

Four Central Mississippi counties, with metropolitan Jackson, have organized for progress. Now, they offer experienced location specialists to assist you, give you data, make custom studies for your company. Ask about the $10 billion Southeast-Southwest market you can serve overnight from this area.

CENTRAL MISSISSIPPI DEVELOPMENT DISTRICT

Send today for up-to-date facts on labor, power & fuel, climate, communities, water, resources, sites, construction costs, financing:

Central Mississippi Development District
Post Office Box 1038, Jackson, Mississippi

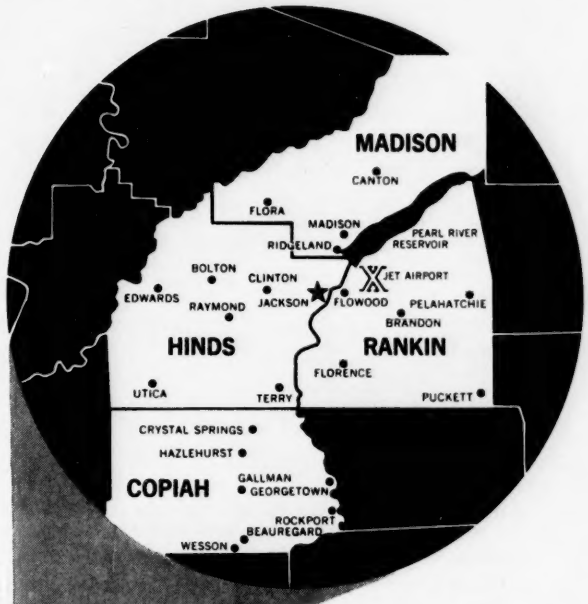
Company.....

Name.....

Address.....

City.....

State.....



copiah / hinds / madison / rankin counties *mississippi · metropolitan jackson*

CHURCHILL TRUCK LINES, INC., Clifton B. Churchill, Pres., U.S. Highway 36 West.
CLAYTON—15,245
CLAYTON C. OF C., Corley Thompson, Jr., Secy., 7818 Forsyth Blvd.
JOS. F. DICKMANN REAL ESTATE CO., INC., Otto J. Dickmann, SIR, 8000 Bonhomme.
CLINTON—6,925 — CLINTON IND. DEV. CORP., Charles Mills.
***COLUMBIA—36,650** — COLUMBIA IND. DEV. CORP., Chas. C. Isely, Jr., Secy., 701 E. Broadway.
CONCORDIA — CONCORDIA IND. DEV. CO., Hugo H. Alewel, Pres.
CROCKER — CROCKER IND. DEV. CORP., Harold Newcomb.
CUBA — CUBA DEV. CO., R. A. Stephan.
DE SOTO—5,804 — DE SOTO IND. CORP., Leslie Jones, 312 S. Main St.
***DEXTER—5,519** — DEXTER DEV. CORP., Herbert Thrower.
DIXON — DIXON FACTORIES, INC., E. S. Elkins, Secy.
DONIPHAN — CURRENT RIVER DEV. ASSN., Chester Doherty, Box 304.
EAST PRAIRIE—3,449 — E. PRAIRIE BUS. MEN'S ASSN., INC., Joe Webb, Secy., 202 E. Chestnut St.
ELDORADO SPRINGS—2,864 — TRI COUNTY STATE BANK, Lee Gilbert, Box 31.
ELLINGTON — ELLINGTON INDUSTRIES, INC., Thos. J. Clark.
ELSBERRY — ELSBERRY IND. DEV. CORP., J. M. Penn.
EXCELSIOR SPRINGS—6,473 — EXCELSIOR SPRINGS C. OF C., C. W. Risley.
***FARMINGTON—5,618**
FARMINGTON EXPANSION CORP., Vernon Giessing.
IRONDALE BUILDING CORP., Ben. H. DeForest.
FAYETTE—3,294 — HOWARD CTY. IND. DEV. CORP., Chas. J. Donnelly.
FERGUSON—22,149 — FERGUSON C. OF C., E. F. Lammert, 27a S. Florissant Rd.
FLORISSANT—38,166 — FLORRISANT IND. DEV. COMM., Wm. Finnegan, Chm., 2570 N. Waterford Dr.
FULTON—11,131 — FULTON IND. DEV. CORP., Jack Adkinson, Box 398.
GALENA — STONE CTY. DEV. ASSN., Leon Frederick.
GALLATIN — GALLATIN IND. DEV. CORP., R. S. McClelland, Jr.
GASCONADE — GASCONADE IND. DEV. CORP., Herman O. Elsenrath, Secy.
GILMAN CITY — GILMAN CITY COMMUNITY CLUB, F. E. Eberhart.
GRANBY — GRANBY DEV. CORP., Floyd E. Shewmake, Jr., Box 58.
GREENFIELD — GREENFIELD IND. DEV. CORP., H. M. Russell.
HAMILTON — HAMILTON DEV. CORP., J. P. Jones, Treas.
***HANNIBAL—20,028** — HANNIBAL IND. DEV. CO., F. T. Russell, Secy., 625 A. Broadway.
HARRISONVILLE—3,510 — HARRISONVILLE CIVIC ASSN., INC., Harvey Van Meter.
HERMANN—2,536 — HERMANN IND. DEV. CORP., Milton G. Wohlt.
HIGGINSVILLE—4,003 — HIGGINSVILLE DEV. CO., Don Lefman.
HOLDEN — HOLDEN IND. DEV. CORP., M. L. Canaday.
HOPKINS — HOPKINS COM. CLUB, Russell Cross.
HOUSTON — HOUSTON IND. DEV. CO., Gentry Brown.
ILLMO — ILLMO DEV. CORP., B. T. Holly.
INDEPENDENCE—62,328 — INDEPENDENCE AREA DEV. CO., James Nicol, Pres., % First Natl Bank.
IRONTON — ARCADIA VALLEY IMPROVEMENT CORP., R. J. Eidson.
JACKSON—4,875 — JACKSON IND. DEV. CORP., Gene C. Cracraft.
JASPER — JASPER IND. GROUP, INC., Vaughn Maneval.
***JEFFERSON CITY—28,228**
CAPITAL CITY IND. CORP., Ted Poteet, Jr., Ex. Mgr., 200 Madison, Box 776.
JOHN W. HOBBS, REALTORS, John W. Hobbs, SIR, Monroe Bldg.
MISSOURI BUS & TRUCK ASSN., U. G. Lewellen, Mgr., 628 Jefferson St.
MISSOURI DIV. OF RESOURCES & DEVEL., Jim Idol, Director, Jefferson Bldg.
JONESBURG — JONESBURG INTERPRISE, INC., W. C. Dothage.
***JOPLIN—38,958**
JOPLIN IND. DEV. CORP., H. Lew Malcolm, 112 W. 4th.
JOPLIN-SOUTHERN CORP., H. Lew Malcolm.
KAHOKA — KAHOKA IND. DEV. ORG., INC., McE. Barton.
***KANSAS CITY—475,539**
ATCHISON, TOPEKA & SANTA FE RAILROAD, Lloyd E. Yarbrough, 614 Fairfax Bldg.
CHICAGO, GREAT WESTERN RAILROAD, B. R. Harris, V. P. Ind. Dev., 700 Mulberry.
CLAYCOMO C. OF C., Mrs. Nell Warren, 146 N. Poe St.
CITY NATIONAL BANK & TRUST CO., Charles Koester, V.P. of I.D., City Nat'l. Bank Bldg.
COMMERCE TRUST COMPANY, Forrest Byars, V.P. Ind. Dev., 922 Walnut St.
DOWNTOWN IND. PARK CO., Lester Dean, Pres., 1201 W. 31st St.
GAS SERVICE COMPANY, Harley K. Burns, Ind. Eng., 700 Scarritt Bldg.
GLADSTONE C. OF C., James E. Murray, 5800 N. Grand.
HERBERT V. JONES & CO., William J. Campbell, SIR, 300 Bryant Bldg.
KANSAS CITY C. OF C., Dwight Bedell, Ind. Comm'r., Continental Hotel, 3rd Floor.
KANSAS CITY POWER & LIGHT CO., Robert Zimmerman, V.P., 1330 Baltimore Avenue.
KANSAS CITY SOUTHERN LINES, D. T. McMahon, Asst. to Pres., Dev. Dept., 114 West 11th St.
KANSAS CITY TERMINAL RAILROAD, C. L. Newell, Land & Tax Agt., Room 302, Union Station.
METROPOLITAN CONSTRUCTION CO., Mr. Alex Barket-Brians Ford Park, 6000 East 60th St.
MID-AMERICA TRUCK LINES, INC., Lee Shalhope, Pres., 1700 W. 9th St.
MISSOURI PUBLIC SERVICE CO., James

METROPOLITAN KANSAS CITY and WESTERN MISSOURI

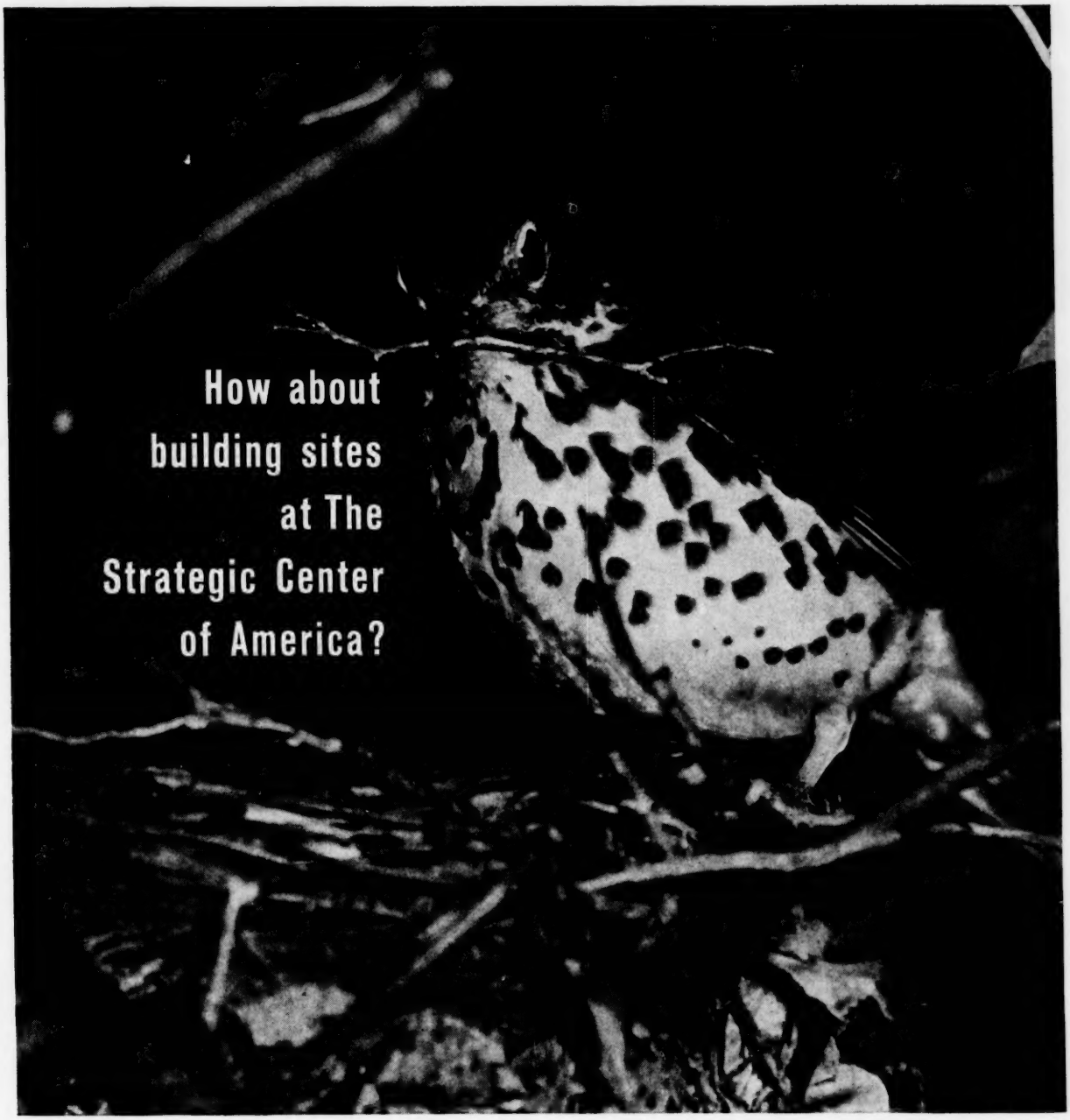
. . . preparing for the FUTURE with FORESIGHT and determination

- **WATER,** ground and surface, for every industrial use (32,000 cubic feet of water a second flows by one of our generation stations on the Missouri River)
- **LABOR,** loyal and intelligent, diversified and Native American
- **TRANSPORTATION,** by river, rail, air and highway from the center of the United States to North, South, East and West
- **RAW MATERIALS,** from farm, mines and forests are close at hand
- **GOOD STATE and LOCAL GOVERNMENTS** backed by a friendly and cooperative population of alert people
- **ELECTRIC POWER and NATURAL GAS,** impressive supplies and reserves at reasonable rates
- **UNEXCELLED CULTURAL and COMMUNITY ADVANTAGES** in schools, the liberal arts, public parks, lakes and churches plus much lower than average living costs.
- **RESEARCH HUB OF THE MID-WEST.**

MISSOURI PUBLIC SERVICE COMPANY

SERVING 218 COMMUNITIES IN WESTERN MISSOURI . . .

for further information please write: **JAMES W. STEPHENS, Director of Area Development, Kansas City 38, Missouri**



ASK UNION ELECTRIC! Get objective, impartial industrial information about St. Louis and surrounding 19,000 square miles... professional assistance for plant location, community and site analysis, and community liaison. Inquiries held confidential. Send for new booklet, "METROPOLITAN ST. LOUIS."

Call or write

G. J. Haven, Manager, Industrial Development, Dept. D-10
UNION ELECTRIC COMPANY / St. Louis 1, Missouri

W. Stephens, Asst. to Pres., 10700 East 50 Highway.
JOHN A. MOORE & CO., REALTORS, John A. Moore, SIR, 1009 Baltimore.
MOSELEY & COMPANY, Ray F. Moseley, SIR, 4th Floor Traders Nat'l Bank Bldg., 1111 Grand Avenue.
PANHANDLE EASTERN PIPE LINE CO., Frank I. Baxter, Mkt. Eng., 1221 Baltimore.
ROSS C. ROACH, COMMISSIONER, Business & Industrial Development, 23rd Floor, City Hall.
A. W. ZIMMER & CO., Hugh Zimmer, SIR, 512 Board of Trade Bldg.
KENNETT—9,098 — KENNETT DEV. CORP., J. Randall Hardin, 116 St. Francis St.
***KIRKSVILLE—13,123** — KIRKSVILLE IND. DEV. CORP., Chas. I. Krueger, 304 W. Washington.
KIRKWOOD—29,421 — KIRKWOOD C. OF C., Wm. R. Hobbs, 311 S. Kirkwood Rd.
KNOB NOSTER — KNOB NOSTER COMMUNITY & IND. DEV. CORP., Sidney N. Davis, Pres., Box 27.
***LEBANON—8,220** — LEBANON IND. CORP., Max W. Turk.
LEXINGTON—4,845 — LEXINGTON IND. CORP., Lowman Graddy, Pres., Aull Lane.
LICKING — LICKING DEV. CORP., Wilford Crow.
LILBOURNE — LILBOURNE IND. CORP., Lewis W. Stone.
LOUISIANA—4,286 — LOUISIANA IND. DEV. CORP., Henry C. Swisher.
MACON—4,547 — MACON IND. DEV. CORP., T. F. Briggs, Secy.-Treas., 1102 N. Rutherford.
MALDEN—5,007 — MALDEN DEV. CORP., John A. Downing.
MAPLEWOOD—12,552 — MAPLEWOOD C. OF C., Milton Moldafsky.
***MARCELINE—2,872** — MARCELINE C. OF C., Harold E. Payden.
MARSHALL—9,572 — MARSHALL IND. DEV. CORP., J. Leo Hayob, 214 Lafayette.
MARSHFIELD — MARSHFIELD DEV. CORP., Roy C. Miller, Treas.
MARYVILLE—7,807 — MARYVILLE IND. DEV. CORP., Joe Jackson, Jr., Chm., 111 W. 4th St.
MAYSVILLE — DEKALB CTY. IND. DEV. CORP., Ben W. Ausman.
MEMPHIS — MEMPHIS IND. DEV. CO., Don D. Kroggel.
***MEXICO—12,889** — MEXICO IND. CORP., Col. Mize Morris, 1705 E. Liberty.
***MOBERLY—13,170** — MOBERLY DEV. CO., Ben L. Glassen, 210 North Reed.
MONETT—5,359 — MONETT IND. DEV. CORP., Kenneth McShane.
MONROE CITY — MONROE CITY DEV. CORP., O. L. Ramsey.
MONTGOMERY CITY — MONTGOMERY CITY IND. CORP., F. P. Wyatt.
MORRISON — MORRISON IND. DEV. CORP., Donald O. Williams, Pres.
MOUND CITY — MOUND CITY DEV. CORP., Dr. Hugh Wallace, Pres.
MOUNTAIN GROVE—3,176 — MOUNTAIN GROVE IND. COMM., W. E. Early.
MOUNTAIN VIEW — MOUNTAIN VIEW RESOURCES & DEV. ASSN. INC., Arthur M. Bolerjack.
***NEOSHO—7,452** — NEOSHO INDUSTRIES, INC., Don Barnett.
NEVADA—8,416 — NEVADA IND. DEV. CORP., Ted Ireland.
NEWBURG — NEWBURG DEV. CO., INC., Miss Helen K. Houston.
NEW HAVEN — NEW HAVEN IMP. CO., Wm. L. Steiner.
NEW MADRID—2,867 — NEW MADRID DEV. CO., INC., Sam L. Hunter, Jr.
NOEL — NOEL IND. DEV. CORP., Gerald Bomgaars.
N. KANSAS CITY—5,657 — N. KANSAS CITY DEV. CO., I. Selden Catlon, V.P., 505 East 18th Ave.
ODESSA — ODESSA DEV. CO., INC., J. C. Shyrock.
ORAN — ORAN IND. & DEV. COMM., G. K. Patterson.
OVERLAND—22,763 — OVERLAND COM. C. OF C., Jerome P. Dalton.
OWENSVILLE — OWENSVILLE IND. CORP., Clarence Berger.
PALMYRA—2,933 — PALMYRA C. OF C., Charles Brown.
PARIS — PARIS PROGRESSIVE CLUB, James R. Reinhard, Box 39.
PARKVILLE — PLATTE CTY. DEV. ASSN., INC., Genevieve Weir.
PATTONSBURG — PATTONSBURG DEV. CO., Harry H. Green.
PERRYVILLE—5,117 — PERRYVILLE DEV. CORP., Gerald Popp.
PIEDMONT — PIEDMONT DEV. CORP., E. G. Sweazea.
PINE LAWN—5,943 — PINE LAWN C. OF C., Arthur C. Lottman, 4020 Jennings Rd.
PINEVILLE — PINEVILLE IND. CORP., H. D. Armstrong.
PLEASANT HILL—2,689 — PLEASANT HILL IND. COMM., Richard Jones.
***POPLAR BLUFF—15,926** — POPLAR BLUFF INDUSTRIES, INC., Harlo J. Dunn, Mgr., 119 S. Broadway.
PORTAGEVILLE—2,505 — PORTAGEVILLE DEV. CORP., Ervin Lloyd.
PUXICO — PUXICO DEV. CORP., Dr. V. H. Skilling.
RAYTOWN—17,083 — RAYTOWN C. OF C., Mrs. Merle K. Glover, Box 9434.
RICH HILL — RICH HILL DEV. CO., Geo. Flexsenhar, Secy.
RICHLAND — RICHLAND DEV. CORP., Wm. R. Halter, Secy.
RICHMOND—4,604 — RAY CTY. IND. DEV. CORP., J. D. Jackson, Pres.
RICHMOND HEIGHTS—15,622 — RICHMOND HGTS. C. OF C., L. P. Albers.
RIDGEWAY — RIDGEWAY IND. DEV. COMMITTEE, George E. Light.
***ROLLA—11,132** — ROLLA INDUSTRIES, INC., Mrs. Gale Bullman.
STE. GENEVIEVE—4,443 — STE. GENEVIEVE IND. DEV. CORP., Raymond W. Thomas.
***ST. CHARLES—21,189** — ST. CHARLES C. OF C., Ralph J. Borgmeyer, 201 N. 2nd St.
***ST. JOSEPH—79,673** — ST. JOSEPH LIGHT & POWER CO., Duane Landon, V.P., 514 Francis St.
ST. LOUIS—750,026
ARNOLD EXPRESS & TRANSFER CO., 601 Spruce.
BE-MAC TRANSPORT COMPANY, Roy Eyster, Traffic Mgr., 7400 N. Broadway.
BLUE VALLEY IND. DIST.-KAN. CITY. MO., St. L.-San F. Rwy. Co., 215 Frisco Bldg.
CHARLESTON IND. DEV. CO., Max Friedman & James E. Pohrer, 6209 Bancroft Ave.
CHICAGO, ROCK ISLAND & PACIFIC RR, C. H. Mennell, Asst. Cen. Freight Agt., 722 Chestnut St.
CORNET & ZEIBIG, INC., Edmond F. Gorman, V. P. & SIR, Room 1133, Boatmens Bank Bldg., 314 North Broadway.
DUBINSKY REALTY COMPANY, Saul A. Dubinsky, SIR, 109 North 8th St.
FEDERAL BARGE LINES, Matt C. Klein, Gen. Agent, 611 E. Marceau.
FIRST NATIONAL BANK IN ST. LOUIS, William H. Harrison, SIR, Broadway and Locust.
FRISCO INDUSTRIAL DIST.-TUPELO, MISS., St. L.-S.F. Rwy. Co., 215 Frisco Bldg.
GRTR. TULSA, Tulsa, Okla., St. L.-S. Francisco Rwy. Co., Rm. 215 Frisco Bldg., 906 Olive St.
GULF, MOBILE & OHIO RR CO., R. E. McGinn, Ind. Agt., 721 Olive St.
HUSMANN & ROPER FREIGHT LINES, INC., D. B. Guthrie, Exec. V. P., 1717 N. Broadway.
INDUSTRIAL PROPERTIES, INC., Andrew H. Baur, Pres., 7811 Carondelet.
IRVING IND. DIST. — Irving, Texas, St. L.-San Fran. Rwy. Co., Rm. 215 Frisco Bldg., 906 Olive St.
LACLEDE GAS COMPANY, David L. Gardner, Sec., 1017 Olive St.
REGINALD M. HARTNETT, SIR, 509 Security Bldg.
MARTIN & ASSOCIATES, Frederic B. Martin, SIR, 220 North 4th St.
MAY AVE. IND. DIST.-OKLA. CITY, OKLA., St. L.-San Fran. Rwy. Co., Rm. 215 Frisco Bldg., 906 Olive Street.
MERAMEC IND. DIST. — FENTON, MO., S.L.-S. Fran. Railway Co., Rm. 215 Frisco Bldg., 906 Olive St.
MERCANTILE TRUST COMPANY, William H. Jaffke, SIR, 721 Locust Street.
MISSISSIPPI RIVER FUEL CORP., Howard Graham, V.P., 407 North 8th St.
MISSOURI-KANSAS-TEXAS RAILROAD, W. W. Renfro, Dir. Ind. Dev. Dept., 420 Gimblin Rd.
MISSOURI PACIFIC LINES, E. Smith Reed Dir. Ind. Dev., 13th & Olive Sts.
G. J. NOONEY & COMPANY, G. J. Nooney, SIR, 4227 Hampton Avenue.
PAGE INDUSTRIAL CENTER, INC., Edward L. Bakewell, Jr., 721 Olive St.
PINE STREET IND. DIST.-TULSA, OKLA., St. L.-San Francisco Ry. Co., 906 Olive St.
CHARLES E. RICHARDSON, SIR, 317 North 11th St.
ST. LOUIS C. OF C., John D. Kerr, Jr., Dir. of Ind. Dev., 224 N. Broadway.
ST. LOUIS-SAN FRANCISCO RAILWAY CO., N. A. Kirchoff, Asst. to V.P., 215 Frisco Bldg.
CARL G. STIFEL REALTY CO., Thomas H. Lafon, V.P. & SIR, 224 North 4th St.
TERMINAL RAILROAD ASSN. OF ST. LOUIS, John G. Dugan, Union Station.
CLARENCE M. TURLEY, SIR, 1304 Ambassador Bldg.
UNION ELECTRIC CO., G. J. Haven, Mgr. Ind. Dev. Dept., 315 North 12th St.
WABASH RAILROAD CO., H. H. McIntyre, Dir. of Dev., Railway Exchange Bldg., Room 1410.
WEISELS-HOEHN REAL ESTATE CO., Arthur C. Hoehn, Pres. & SIR, 220 N. 4th St., Room 620.
WELLSTON C. OF C., Jack Samuel, 1511 Hodiamont Ave.
SALEM—3,820 — SALEM IND. BLDG. CORP., Jim Summers.
SALISBURY — SALISBURY DEV. CO., Wm. D. Hollis.
SARCOXIE — SARCOXIE IND. CO., Harry E. Files.
SEDALIA—23,874
SEDALIA C. OF C., Sam E. Boyle, Pres., 113 E. 4th St.
SEDALIA IND. PARK, Sedalia C. of C., 113 E. 4th St.
SEYMOUR — SEYMOUR IND. DEV. CORP., E. R. Mayfield, Pres.
***SIKESTON—13,765** — SIKESTON IND. DEV. CO., James M. Beaird, Box 261.

*REGISTERED COMMUNITY AUDIT

FARMINGTON, MISSOURI

Favorable business climate

Effective transportation

Adequacy of power

AND

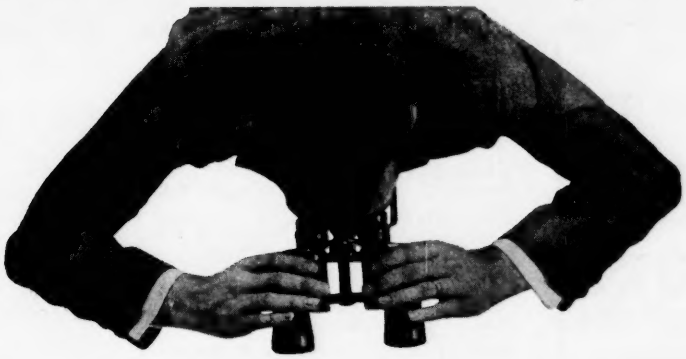
National resource potential, help make our city grow.

●

Inquiries invited:

CHAMBER OF COMMERCE

Farmington, Missouri



Want to lower your cost of distribution?

LOOK at KANSAS CITY!

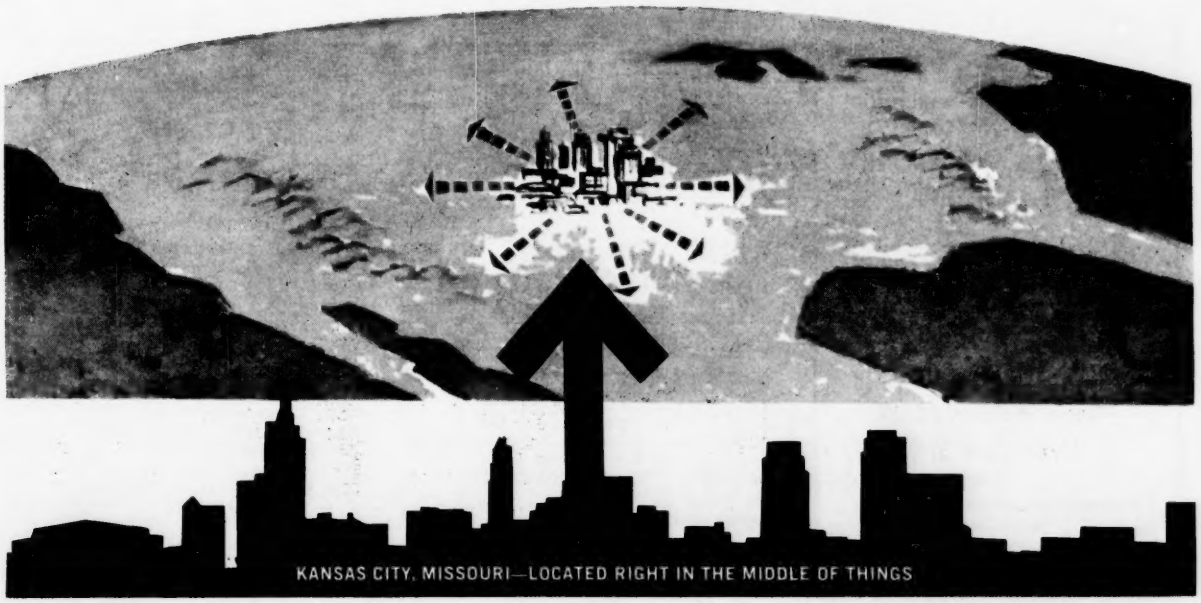
Kansas City, Missouri, sits right in the center of things. It stands to reason, doesn't it, that if you're halfway there before you start, it only costs half as much to go the rest of the way? That cost-cutting factor can be an inherent advantage to you if you locate your plant in Kansas City.

And here is what Kansas City provides to aid and abet this natural advantage: Twelve trunkline railroads run an average daily schedule of 148 freight trains; eight scheduled airlines offer 147 flights per day; three barge lines supply low cost transportation of high bulk items; eight major pipeline systems carry millions of gallons of crude petroleum and petroleum products, as well as tremendous quantities of natural gas; 145 transport truck lines handle over 6,000 arrivals and departures each day.

Kansas City has other distinctive industrial advantages too: Unlimited water supply, a vast and versatile labor force, outstanding research facilities, ample electric power, lower-than-average living costs, moderate climate. In fact, Kansas City probably *has* what your company *needs* to make a bigger profit. Take another look at Kansas City!

Write for copy of "149 Potential Growth Industries in Kansas City" based on a two-year economic study made by the renowned Midwest Research Institute. Address: Glenn S. Young, Director Area Development Dept., 1330 Baltimore Avenue, Kansas City 41, Missouri.

Kansas City Power / Light Co.



CENTRALLY LOCATED

FULTON MISSOURI

OFFERS INDUSTRY

- 50-acre Industrial District with rail and road frontage
- 30-mile county frontage on Missouri River: 9' channel, barge terminal
- Growing city of 11,131, up 11% since 1950 — county population 23,858
- 25 miles to research facilities of University of Missouri
- Westminster College, 110-year-old liberal arts; also women's junior college
- 6 miles to Interstate Highway 70; 2 hours drive to St. Louis; six truck freight lines
- Municipal Airport, hard surf., 24-hr. service (see Kansas City Sectional)

All inquiries handled in strictest confidence. Write, wire or phone

Jack Atkinson

FULTON DEVELOPMENT CORPORATION

P. O. Box 189

FULTON, MISSOURI

Phone MIdway 2-5134

(Area Code 314)

OR

Industrial Representative, Gulf Mobile & Ohio Railroad,

721 Olive Street, St. Louis 1, Missouri

SLATER—2,767 — SLATER DEV. CORP., H. Kleine, Jr.
SPICKARD — SPICKARD IND. DEV. CORP., Leland V. Hathaway.
***SPRINGFIELD—95,865**
CAMPBELL SIXTY SIX EXPRESS, INC., Box 807.
SPRINGFIELD INDUSTRIAL DEV. CORP., Ralph D. Powell, Walnut & Jefferson.
FRED MILES COMPANY, INC., Fred Miles, SIR, 400 S. Glenstone Ave.
STANBERRY — STANBERRY DEV. CORP., Warren Feldman.
STEELE — STEELE FACTORY COMM., P. E. Pender.
STEELVILLE — STEELVILLE ENTERPRISES, INC., Paul L. Bell.
STURGEON — MID-MISSOURI DEV. COUNCIL, C. L. Harper, Pres., Sturgeon State Bank.
THAYER — THAYER DEV. CO., INC., Paul Goevert.
UNION—3,937 — UNION IND. DEV. CORP., Lee Young, 200 E. Main St.
UNIONVILLE — UNIONVILLE IND. DEV. CORP., L. W. McCalment.
UNIVERSITY CITY—51,249 — UNIVERSITY CITY C. OF C., Mrs. Marybelle Gardiner, 6653 Enright Ave.
WARRENSBURG—9,689 — WARRENSBURG IND. DEV. CORP., Charles F. Fitzgerald.
WARRENTON — WARRENTON DEV. CO., Frank H. Hollmann.
WASHINGTON—7,961 — WASHINGTON CIVIC IND. CORP., Richard A. Boneau.
WEBB CITY—6,740 — WEBB CITY C. OF C., Miss Ney Dean Cunningham.
WEBSTER GROVES—28,990 — WEBSTER GROVES C. OF C., Mrs. Duane G. Yadon, Secy., 514 South Gore.
WEST PLAINS—5,836 — WEST PLAINS IND. DEV. CORP., Joe Aid, Jr., Secy.
WILLOW SPRINGS — WILLOW SPRINGS DEV. CORP., H. L. Burchard.
WINDSOR—2,714 — WINDSOR DEV. CO., Wilson D. Davis.
WINONA — WINONA DEV. CORP., Joseph W. Roberts.

MONTANA

Assistance with reviewing, correcting and updating the listings for Montana has been generously provided by the staff of the State Planning Board, Thomas J. Collins, Director.

ANACONDA—12,054
ANACONDA C. OF C., Marion Geil, Mgr., 205 Main St.
DEER LODGE CTY. IND. DEV. CORP., Robert Boyd, Pres., 205 Main St.
***BILLINGS—52,851**
BILLINGS C. OF C., R. A. Jaramillo, Secy.-Mgr., P. O. Box 2519.
BILLINGS IND. PARK, Eire Land & Mercantile, Inc., 110 N. 24th, P. O. Box 95.
BILLINGS STATE BANK, Don R. Wyard.
BOZEMAN—13,361
BOZEMAN C. OF C., Guy Sperry.
BOZEMAN IND. DIST., Waite & Co., 116 E. Main St.
BROWNING — BLACKFEET TRIBAL BUS. COUNS., Iliff McKay, Secy.
***BUTTE—27,877**
BUTTE C. OF C., Harold A. McGrath, Secy., Finlen Hotel.
MONTANA POWER CO., J. E. Corrett, Pres., 40 E. Broadway.
MONTANA RESOURCES, INC., Kenneth R. Coughlin, Chm., 803 West Park.
COLUMBIA FALLS — COLUMBIA FALLS C. OF C., Mel Ruder, Secy.
COLUMBUS — COLUMBUS ENTERPRISES, INC., M. E. Davey, Pres., Box 188.
CUT BANK—4,539 — CUT BANK C. OF C., Harold B. Dye, Secy.
DILLON—3,690 — BEAVERHEAD C. OF C., A. C. Conine, Mgr.
GLENDIVE—7,058 — GLENDIVE C. OF C., E. P. Holm, Secy-Mgr., Box 930.
GREAT FALLS—55,357 — GREAT FALLS C. OF C., R. F. Kitchingman, Secy.
HARDIN—2,789 — BIG HORN CTY. C. OF C., E. O. Preston, Mgr.
HAVRE—10,740
HAVRE C. OF C., W. E. Rae, Secy.-Mgr.
HAVRE DEV. CO., Henry Fortier, Jr., Secy., Box 188.
HELENA—20,227
FIRST NATL. BANK & TRUST CO., N. E. Turnquist, Pres.
FIRST TRUST CO. OF MONTANA, Forrest E. Hendson, Ex. V.P.
HELENA C. OF C., Mrs. Sherman W. Smith, Mgr.
MONTANA C. OF C., Edwin G. Kellner, Sec.-Treas., Box 1730.
MONTANA STATE PLAN. BD., Thomas J. Collins, Dir., Sam W. Mitchell Bldg.
KALISPELL—10,151
FLATHEAD DEV. COMM., INC., Clark Mason, Secy.
KALISPELL C. OF C., Clark Mason, Secy.
PACIFIC POWER & LIGHT CO., Robt. R. Gordon, Dist. Mgr., 111 - 1st Avenue E.
LEWISTOWN—7,408
CENTRAL MONT. C. OF C., Lee S. Belding, Mgr., Box 818.
CENTRAL MONTANA IND. & ECON. DEV. CORP., Chas. W. Lelek, Secy.-Treas.
LIVINGSTON—8,229 — LIVINGSTON C. OF C., W. S. Stutsman, Mgr.
MILES CITY—9,665 — MILES CITY C. OF C., Clark Jorgensen, Secy.-Mgr.
***MISSOULA—27,090**
FARVIEWS DEVELOPMENT CO., A. J. Mosby, Pres., Box 1470.
MISSOULA C. OF C., IND. DIV., Donald F. Wilson, Mgr., Box 1518.
PETTERSON ENGINEERING CO., Vernon Peterson, 245 W. Main St.
SOUTHSIDE NATL. BANK, James Hart, Pres., Box 1446.
WESTERN MONTANA NAT. BANK, James Hart, Pres., Box 1539.
POPLAR — POPLAR C. OF C., L. H. McKinney, Sec.
RED LODGE—2,278 — RED LODGE C. OF C., R. H. Weagel, Secy.
ROUNDUP—2,842 — MUSSELSHELL VALLEY C. OF C., Mrs. B. J. Smith, Sec.
ST. IGNATIUS — FLATHEAD TRIBAL COUN., Walter McDonald, Pres.
SHELBY—4,017 — SHELBY C. OF C., John J. Buckley, Secy.
SIDNEY—4,564 — SIDNEY C. OF C., 123 2nd St., S. E.
SUPERIOR — MINERAL CTY. C. OF C., Laurence B. Forseth, Secy.
THOMPSON FALLS — SANDERS CTY. C. OF C., Mrs. Helen S. Weismandel, Secy.
THREE FORKS — THREE FORKS C. OF C., Paul A. Beck, Secy.
WHITEFISH—2,965 — WHITEFISH C. OF C., R. J. Zerr, Mgr.
WOLF POINT—3,585 — WOLF POINT C. OF C., R. E. Coffey, Sec.

NEBRASKA

Assistance with reviewing, correcting and updating the listings for Nebraska has been generously provided by the staff of the Division of Nebraska Resources, David Osterhaut, Chief.

ALBION — ALBION IND. DEV. CORP., % C. of C.
***ALLIANCE—7,845**
ALLIANCE C. OF C., Melbourne-Bub-Graham.
ALLIANCE IND. DEV. CORP., % C. of C.
***AUBURN—3,229** — AUBURN DEV. CORP., Richard Sanford, Mgr., Auburn C. of C.
***BEATRICE—12,132**
BEATRICE DEV. CORP., Maurice Sapp, Exec., V. P., Box 303.
RUYLE-RUYLE & RIST, Everett Ruyle, Rltr.
***BLAIR—4,931** — BLAIR IND. DEV. CORP., % C. of C.
BROKEN BOW—3,482
BROKEN BOW C. OF C., O. A. Norland, Sec.-Mgr.
BROKEN BOW DEV. CORP., T. S. Forsyth, Pres., % Nebraska State Bank.

***REGISTERED COMMUNITY AUDIT**

CENTRAL CITY — MERRICK CTY. AGRIC. IND. CORP., Tom Moates, Pres., R. F. D.
CHADRON—5,079 — CHADRON C. OF C., Jim Russell, Mgr., Box 646.
***COLUMBUS—12,476**
COLUMBUS C. OF C., Jim Preston, Mgr.
COLUMBUS IND. COMM., Box 548.
COLUMBUS INDUSTRIES, INC., Phil Hockenberger, Secy.
NEBRASKA PUBLIC POWER SYSTEM, Huey Deboer, 14th St. & 25th Ave.
***COZAD—3,184** — COZAD IND. DEV. CORP., W. E. Young, Sec'y., % C. of C.
CRETE—3,546 — CRETE IND. DEV. CORP., Bill Sonday, Mgr., C. of C.
***FAIRBURY—5,572**
FAIRBURY C. OF C., Willard Price, Mgr.
FAIRBURY IND. DEV. CORP., Box 391.
***FALLS CITY—5,598** — FALLS CITY IND. DEV. CORP., % C. of C.
***FREMONT—19,698**
BALDWIN-PETERSON RL. EST. AGCY., Arthur Baldwin.
FREMONT C. OF C., H. W. Shinrock, Secy.-Mgr., 123 E. 5th St.
FREMONT IND. DEV. CORP., % C. of C.
GERING—4,585 — GERING IND. DEV. CORP., % C. OF C.
***GOTHENBURG—3,050** — GOTHENBURG C. OF C., Aldin Johnson, Sec.
***GRAND ISLAND—25,742**
GRAND ISLAND C. OF C., Richard Good, Mgr., 116 W. 2nd, Box 795.
GRAND ISLAND IND. FOUNDATION, L. E. Ray, Pres., Box 795.
***HASTINGS—21,412**
HASTINGS C. OF C., Donald L. Hileman, Mgr., Box 104.
HASTINGS CORP., Fred L. Duven, Secy., Box 743.
KANSAS-NEBRASKA NATURAL GAS CO., INC., Leo Nelson, Mgr. I. D., Box 297.
***HOLDREGE—5,226**
HOLDREGE C. OF C., John W. Vaughn, Mgr., Mun Bldg.
HOLDREGE IND. & DEV. CORP., John W. Vaughn, Secy., 502 East Avenue.
***KEARNEY—14,210**
KEARNEY C. OF C., Glenn J. McEniry, Mgr., P. O. Box 295.
KEARNEY CIVIC DEV. CORP., S. S. Sidner, Pres., 1st Natl. Bank Bldg.
KIMBALL—4,384 — KIMBALL ENTERPRISES, INC., S. F. Torgeson, Pres., P. O. Box 1003.
LEXINGTON—5,572 — GRTR. LEXINGTON CORP., 410 N. Washington.
***LINCOLN—128,521**
THE FIRST TRUST CO. OF LINCOLN, B. R. Anderson, V. P.
C. C. KIMBALL CO., Mr. Curtis C. Kimball, SIR, Sharp Bldg.
LINCOLN C. OF C., John Fraker, Gen. Mgr., 208 N. 11th St.
LINCOLN IND. DEV. CORP., Jim Garvin, Secy.-Mgr., 208 N. 11th St.
MO. VALLEY DEV. ASSN., John B. Quinn, Exec. Dir.
NEBR. DIV. OF RESOURCES, David Osterhout, Chief, State House.
WESTERN POWER & GAS CO., Carl J. Olson, Dir. Sales & Utilization, 144 S. 14th St.
***McCOOK—8,301**
McCOOK C. OF C., Clifford F. Griffin, Mgr.
McCOOK IND. DEV. CORP., % C. of C.
MINDEN — MINDEN C. OF C., C. L. Jones, Secy.
***NEBRASKA CITY—7,252**
NEBRASKA CITY DOCK BOARD, Clark Gibbs, 115 South 8th St.
NEBR. CITY IND. DEV. CORP., Clark Gibbs, Mgr. C. of C., 115 S. 8th.
***NORFOLK—13,111**
GRTR. NORFOLK CORP., Edw. Krueger, Secy., Box 386.
NORFOLK C. OF C., Edw. Krueger, Gen. Mgr., Box 386.
***NORTH PLATTE—17,184**
NORTH PLATTE DEV. CORP., Jerry Pulliam, Sec'y., Pawnee Hotel Bldg.
N. W. PUB. SERV., Wendell W. Wood, Mgr., P. O. Box 356.
OAKLAND — OAKLAND C. OF C., Mrs. Loraine Christensen, Mgr.
***OGALLALA—4,250** — OGALLALA CIVIC IMPR. ASSN., C. C. Worden, Pres., 213 N. Spruce St.
***OMAHA—301,598**
NORTHERN NAT. GAS CO., Perry Roys,

they're making it better in

nebraska

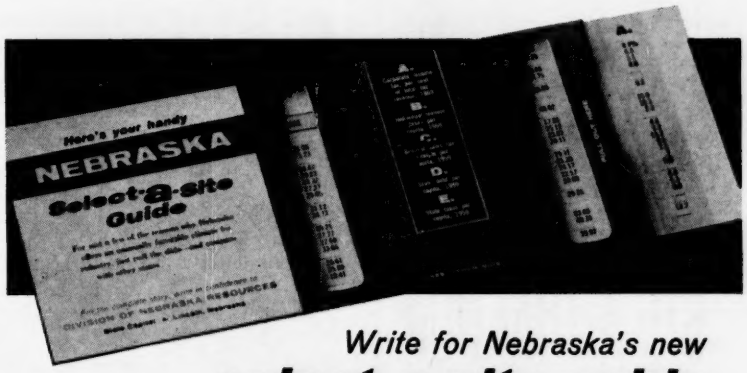
Any way you look at it, manufacturers now located in Nebraska are "making it better". They're getting higher production rates with lower overhead and operating costs. Factors in this favorable situation include:

- A work-willing labor force
- The absence of income and nuisance taxes
- A business-minded state government with a "right to work" provision locked into the state constitution
- Excellent transportation; abundant water; ample, low-cost electric power and natural gas

and nebraska will

build for you!

New legislation—approved by an overwhelming margin that indicates Nebraska's eagerness to welcome new industry—permits counties and municipalities to issue revenue bonds for the acquisition and construction of industrial sites and buildings at highly favorable lease rates.



Write for Nebraska's new

select-a-site guide

A state-by-state comparison of taxes, state debt, business conditions, labor force and other factors, prepared for at-a-glance reading.

It's a valuable addition to your plant location file. Write for it today. Of course, any other information you may want will be gladly furnished—in complete confidence.

David Osterhout, Chief
DIVISION OF NEBRASKA RESOURCES
State Capitol — Lincoln, Nebraska

Area Dev. Mgr., Box 308 - Downtown Station.
OMAHA C. OF C., James L. Hamry, Gen. Mgr., 108 S. 18th St.
OMAHA IND. FOUND'S IND. DIST., Omaha Ind. Found. 108 S. 18th St.
OMAHA PUB. POWER DIST., 811 Electric Bldg.
BYRON REED CO., INC., Mr. Charles E. Peterson, Jr., SIR, 1613 Farnam St.
MR. WAYNE C. SELBY, SIR., 638 Electric Bldg.
E. A. UNDELAND CO., Mr. E. A. Undeland, SIR, 638 Electric Bldg.
UNION PACIFIC R. R. CO., A. C. Ritter, Gen. Mgr. of Propts., 1416 Dodge St.
WESTERN SECURITIES CO., Mr. Thomas R. Huston, SIR, 202 S. 19th St.
***PLATTSMOUTH—6,244** — PLATTSMOUTH C. OF C., Harold Smack, Mgr., 506 Main St.
RAVENNA — RAVENNA CIVIC DEV. CORP., Lyman P. Cass, Pres., 111 W. Seneca St.
***SCOTTSBLUFF—13,377**
SCOTTSBLUFF C. OF C., Paul Harm, Mgr., 1419 Broadway.
SCOTTSBLUFF IND. CORP., Paul Harm, Res. Agt., 1419 Broadway, Box 868.
***SIDNEY—8,004**
SIDNEY C. OF C., Carl Christ, Jr., Pres., P. O. Box 42.
SIDNEY IND. DEV. CORP., Box 42.
SOUTH SIOUX CITY—7,200 — S. SIOUX CITY C. OF C., Wilson, Geary, Mgr.
***SUPERIOR—2,935**
IND. DEV. CORP., Minor P. Baird, Pres., % Farmers State Bank.
SUPERIOR C. OF C., Vernon McBroom, Sec.
TEKAMAH
TEKAMAH C. OF C., Bernard Lemaster, Sec.
TEKAMAH IND. DEV. CORP., Robert E. Hundahl, Pres.
***WAHOO—3,610**
WAHOO C. OF C., Howell Roberts, Secy.-Mgr., Box 854.
WAHOO INDUSTRIES, INC., Lloyd Motes, Pres., Box 854.

BIG ATTRACTION

America's top industries are locating in Southern New Jersey.

Let us tell you why they find it so attractive.

For information about sites, water, labor, transportation.

Write: Mark D. Ewing, Manager
Area Development Dept. D-4

ATLANTIC CITY ELECTRIC COMPANY
THE SOUTHERN NEW JERSEY SYSTEM

ATLANTIC CITY, N. J.

***WAYNE—4,217**
WAYNE C. OF C., K. N. Parke, Secy., Box 349.
WAYNE INDUSTRIES, INC., K. N. Parke, Secy. of C. of C., Box 349.
***WEST POINT—2,921**
WEST POINT C. OF C., Joe E. Conner, Sec., P. O. Box 125.
WEST POINT IND. DEV. CORP., A. Chantry, Pres.
***YORK—6,173**
YORK C. OF C., John Wise, Mgr., P. O. Box 483.
YORK IND. DEV. CORP., % C. of C., P. O. Box 483.

NEVADA

Assistance with reviewing, correcting and updating the listings for Nevada has been generously provided by the staff of the Department of Economic Development, Jack Lehman, Director.

BATTLE MOUNTAIN — BATTLE MOUNTAIN C. OF C., C. L. Dorian, Secy.
BOULDER CITY—4,059 — BOULDER CITY C. OF C., Elton M. Garrett, Pres.
CALIENTE — CALIENTE C. OF C., Bill McGhie, Sec.-Treas.
CARSON CITY—5,163
CARSON CITY C. OF C., Chuck Leonard.
NEVADA DEPT. OF ECON. DEV., Jack Lehman, Dir., State Office Bldg.
ELKO—6,298 — ELKO C. OF C., H. R. Bidwell, Mgr., Box 149.
ELY—4,018 — WHITE PINE C. OF C., Bill Wagner.
FALLON—2,734 — CHURCHILL CTY. C. OF C., Irene B. Smith.
FERNLEY — FERNLEY C. OF C., Chester Ferril, Pres.
GARDNERVILLE — DOUGLAS CTY. C. OF C., A. D. Hampden.
HENDERSON—12,525 — HENDERSON C. OF C., James O. Van Valey.
LAS VEGAS—64,405
LAS VEGAS C. OF C., Cedric Olson, 223 E. Charleston Blvd.
SOU. NEVADA IND. FOUNDATION, Andrew V. Ruckman, Mgr. Dir., 400 Stewart Avenue.
SOUTHERN NEVADA POWER CO., C. B. Waite, Area & Ind. Dev. Rep., P. O. Box 230.
LOVELOCK — PERSHING CTY. C. OF C., Lyle Wilcox.
MINA — MINA C. OF C., Jim Sharman, Pres.
MINDEN — DOUGLAS-TAHOE IND. PARK, Douglas-Tahoe Airport.
NORTH LAS VEGAS—18,422 — N. LAS VEGAS C. OF C., Dr. Germain R. Houle.
PIOCHE — PIOCHE C. OF C., Charles Thompson, Secy.
RENO—51,470
FIRST NATL. BANK OF NEVADA, Lester W. Scott, V. P., Box 461.
RENO C. OF C., W. Brussard, Gen Mgr., Box 2109.
SIERRA PACIFIC POWER CO., B. E. LOWE, V. P., Sales, P. O. Box 2111.
SILVER SPRINGS — SILVER SPRINGS C. OF C., Ruth Ortiz, Sec.
SPARKS—16,618 — SPARKS C. OF C., Alpha H. Bennett, Mgr., 859 B. St.
TONOPAH — TONOPAH C. OF C., Beverly J. Pillers, Secy.
WELLS — WELLS C. OF C., Frieda Hollibaugh, Sec.
WINNEMUCCA—3,453 — HUMBOLDT CTY. C. OF C., Wm. Rutherford, Secy.-Mgr., 48 W. 3rd st.
YERINGTON — YERINGTON C. OF C., Willis Trowbridge, Sec.

NEW HAMPSHIRE

Assistance with reviewing, correcting and updating the listings for New Hampshire has been generously provided by the staff of the State Planning and Development Commission, Winfred L. Foss, Industrial Director.

ANTRIM — CONTOOCOOK VALLEY DEV. CORP., Ellerton H. Edwards, Pres.
BERLIN—17,821
BERLIN C. OF C., A. Halvorson, Exec. Secy., City Bldg.
BERLIN IND. REALTY CO., INC., Alf Halvorson, Pres., City Bldg.
CLAREMONT—13,563 — CLAREMONT IND. PARKS, INC., Mr. Ralph H. Crosby, % Claremont Savings Bank.
***CONCORD—28,991**
CONCORD REG. DEV. CORP., Albert Baker, Exec. Dir., 7 Capitol St.
CONCORD NATL. BANK, Philip Butterfield, Pres.
NEW HAMPSHIRE BUS. DEV. CORP., Gardner Tilton, Mgr., 3 Capitol St.
N. H. STATE PLAN & DEV. COMM., Richard Preston, Exec. Dir., State House Annex.
CONWAY—4,298 — CONWAY IND. DEV. CORP., Ralph Grindle, Western Auto Sales.
DERRY—6,987 — DERRY IND. DEV. CORP., Mayford Kimball, Pres.
DOVER—19,131
DOVER C. OF C., James H. McAdams, Exec. Mgr., City Hall.
DOVER DEV. CORPORATION, Boyd E. Broadhead, % Broadhead Furn. Agency.
EXETER—7,243
EXETER C. OF C., Mary Woodrum, Exec. Sec.
EXETER IND. DEV. CORP., F. Leroy Junkins, Pres., Water St.
FARMINGTON—3,287 — FARMINGTON IND. DEV. CORP., Wilfred Osgood, Pres.
FRANKLIN—6,742
FRANKLIN C. OF C., Box 7.
FRANKLIN DEVELOPMENTS, INC., Henry B. Trachy, Pres.
GREENVILLE — GREENVILLE DEVELOPMENTS, INC., Alexander M. Taft, % Greenville Elec. Lighting Co.
HAMPTON—5,379 — HAMPTON BEACH C. OF C., "Bill" Elliot, Ex. Secy.-Treas., Ocean Blvd.
HILLSBORO — HILLSBORO INDUSTRIES, INC., Everett B. Feldblum, Selectman, Box 44.
HUDSON—5,876 — HUDSON ASSOCIATES, Ned Spaulding.
***KEENE—17,562**
GREATER KEENE C. OF C., John Sias, Mgr. Dir., 95 Main St.
KEENE REGIONAL IND. FOUNDATION, Edward Ellingwood, Exec. Vice Pres., 3 Central Sq.
LACONIA—15,288
LACONIA C. OF C., Robt. J. Funesti, Ex. Dir.
LACONIA IND. DEV. CO., INC., Haven Flanders, % Byse Realty Corp.
LEBANON—9,299
DARTMOUTH-LAKE SUNAPEE REGION ASSN., Albert S. Carlson, Exec. Secy., Box 246.
LEBANON IND. DEVELOPMENTS, Paul H. Guilderson, Chairman.
LISBON — LISBON DEVELOPMENT CO., INC., H. E. Jesseman, Pres., 7 School St.
LITTLETON—5,003 — LITTLETON IND. COMM., % C. of C.
***MANCHESTER—88,282**
AMOSKEAG INDUSTRIES, INC., Wm. F. McElroy, Agt., % Marion Electric Co.
JONES EXPRESS, George C. Goodwin, Sales Mgr., 55 Charles St.
MANCHESTER C. OF C., Arthur J. Hartnett, Jr., Ex. Dir., 57 Market St.
MANCHESTER IND. COUNCIL, Merrill J. Teulon, Ind. Agt., 57 Market St.
N. H. ELECTRIC CO., 1087 Elm St.
PUBLIC SERVICE CO. OF N. H., 1087 Elm St.
SUNCOOK CHARITABLE FOUNDATION, J. Fred French, Pres., % Amoskeag Savings Bank.
NASHUA—39,096
IND. REALTY CORP., Mr. R. N. Wilbur, Treas., 95 Canal St.
LAW MOTOR FREIGHT, INC., Ralph R. Melendy, Pres., P. O. Box 424.
NASHUA-N. H. FOUNDATION, T. Z. Winther, Mgr., Chestnut & Factory Sts.
NASHUA-N. H. FOUND. IND. PARK, Nashua-N. H. Found. Chestnut & Factory Sts.
NEWMARKET—3,153 — NEWMARKET INDUSTRIAL ASSOCIATES, Thomas J. Felson, Pres.

NEWPORT—5,458 — NEWPORT INDUSTRIES, INC., Remington Woodhull, Pres.
PETERBOROUGH—2,963
MONADNOCK REGION ASSN., Historical Bldg.
PETERBOROUGH IND. DEV. CORP., K. A. Brighton, Pres., Savings Bk. Bldg.
PLYMOUTH—3,210 — PLYMOUTH INDUSTRIAL DEVELOPMENT CORP., Watson Rand.
PORTSMOUTH—25,833
IND. FOUNDATION AT PORSTMOUTH, Forrest M. Eaton, Gen. Mgr., N. H. Elec. Co.
N. H. STATE PORT AUTH., John E. Seybolt, Chm., 720 Lafayette Rd.
RAYMOND — RAYMOND INDUSTRIAL ASSOCIATES, George Gove.
ROCHESTER—15,927 — GREATER ROCHESTER DEV. CORP., James L. Foss, Pres., Box 1801.
SUNAPEE — SUNAPEE CORP., Marvin Laskey, Pres.
TILTON — TILTON-NORTHFIELD DEV. ASSN., Robert F. Bibeau, % Iona Savings Bank.
WHITEFIELD — WHITEFIELD IND. CORP., Fred Astle, Pres., King Sq.
WOODSVILLE — WOODSVILLE AREA INDUSTRIES, INC., Laurent F. Fournier, Pres.

NEW JERSEY

Assistance with reviewing, correcting and updating the listings for New Jersey has been generously provided by the staff of Department of Conservation and Economic Development's Bureau of Commerce, A. R. Post, Chief.

ALLENDALE—4,092 — ALLENDALE C. OF C., Miss Eva Schmidt, Secy., % Country Shop Allendale, 76 West Allendale Avenue.
ASBURY PARK—17,366 — ASBURY PARK C. OF C., Neal Tompkins, Gen. Mgr., 643 Mattison Ave.
ASBURY PARK NAT'L. BANK & TRUST John G. Williams, 601 Mattison Avenue.
NEW JERSEY NATURAL GAS CO., J. V. Richards, Jr., Ind. Sls. Mgr., 601 Bangs Avenue.
ATLANTIC CITY—59,544
ATLANTIC CITY ELECTRIC CO., Mark D. Ewing, Mgr. Area Dev., 1600 Pacific Avenue.
GRTR. ATLANTIC CITY C. OF C., Alan Owen, Ex. Secy., 10 Central Pier.
SOUTH JERSEY GAS COMPANY, A. K. Wellman, Ind. Rep., 2001 Atlantic Avenue.
SOUTHERN N.J. DEV. COUNCIL, G. Raymond Wood, Dir., 1516 Atlantic Ave., Suite 501.
BAYONNE—74,215 — BAYONNE ECON. RESEARCH COUNCIL, Mr. Marvin A. Eger, Chm., 561 Broadway.
BAYVILLE—35,005 — INDUSTRIAL COMM. TOWNSHIP OF BERKELE, Mr. L. O. Sweval, Chm., Township Hall, Box 338.
BELLEVILLE — BELLEVILLE C. OF C., Harry T. French, Ex. Dir., 263 Little St.
BELVIDERE—2,636 — BELVIDERE C. OF C., Mr. James C. Ford, Secy.
BELMAR—5,190 — BELMAR C. OF C., John Henderson, Exec. Secy., 406-10th Ave.
BERGENFIELD—27,203 — BERGENFIELD C. OF C., T. J. Prime, Secy., 104 N. Washington Ave.
BLACKWOOD — GLOUCESTER TOWNSHIP C. OF C., Mr. Howard W. Green, Secy., 122 S. Pine Avenue.
BLAIRSTOWN — BLAIRSTOWN C. OF C., Ronald C. Drescher, Secy., Millbrook Rd.
BLOOMFIELD—51,867 — BLOOMFIELD C. OF C., Diran A. Kirk, Ex. V. Pres., 56 Broad St.
BOGOTA—7,965 — BOGOTA C. OF C., Mr. Abraham L. Rosenberg, Secy., Bank of Bogota Building.
BORDENTOWN—4,974 — GRTR. BORDENTOWN C. OF C., D. D. Vuolo, Secy., Ward Ave., R.D. No. 1.
BRIDGETON—20,966 — BRIDGETON BD. OF TRADE, Michael Steinbrook, Secy., East Commerce St.
BUDD LAKE — MT. OLIVE TOWNSHI. C. OF C., Mrs. Ruth F. Carr, Secy., Box 514.
BURLINGTON—12,687 — GRTR. BURLINGTON C. OF C., Orris W. Marshall, Rep., 26 High St.
BURLINGTON TOWNSHIP — INDUSTRIAL DEVELOPMENT COMM., Mr. Clyde E. Freehafer, Chm.
CALDWELL—6,942 — CALDWELL C. OF C., Geo. L. Ripley, Sr., Secy., Box 366.
CAMDEN—117,159
CAMDEN CTY. IND. DEV. COMM., Mr. C. Ross Ford, Exec. Dir., City Hall.
CAMDEN MARINE TERMINALS, D. C. Nevins, Gen. Mgr.
DELAWARE RIVER PORT AUTH. OF PA. & N.J., J. Alex Crothers, Dir. Port.
MARKEIM-CHALMERS, INC., William W. Chalmers, SIR, 540 Cooper St.
PENNSYLVANIA READING SEASHORE LINES, Charles W. Omrod, Ind. Agent, 22 Federal Street.
GEORGE B. ROBESON & SON, George B. Robeson, SIR, 622 Cooper St.
A. J. & R. H. ROSENFELD, Abraham J. Rosenfeld, SIR, 709 Market St.
CAPE MAY—4,477
CAPE MAY CO. C. OF C., Industrial Newsletter, Mr. Leland Stanford, Chm., Box 367.
CAPE MAY CTY. C. OF C., Mr. George J. Carter, Exec. Secy., Box 367.
CARLSTADT — 6,042 — EASTERN FREIGHT WAYS, INC., John A. Hassett, V.P., Sales, Eastern & Moonachie Aves.
CARNEY'S POINT — UPPER PENNS NECK TWP. IND. COMM., Mr. G. Curtis Morley, Secy., 52 Ives Avenue.
CHESTER — CHESTER C. OF C., Mr. Stanley J. Boden, Secy., Route 24.
CLEMONTON—3,766 — CLEMENTON C. OF C., Dr. Blair Davey, Secy., 58 Berlin Road.
CLIFTON—82,084
CLIFTON C. OF C., Ira Schoem, Exec. Sec., 1184 Main Avenue.
CLINTON AREA C. OF C., Earl McClintock, Pres., Box 541.
CLOSTER—7,767 — CLOSTER C. OF C., Mr. George Bunch, Pres., 294 Harrington Avenue.
CONVENT STATION — MORRIS TOWNSHIP IND. COMM., Mr. Bernard P. Rosser, 8 Crescent Drive.
CRESSKILL—7,290 — CRESSKILL C. OF C., Mrs. Mary Hamrah, Secy., 27 Union Avenue.
DAYTON — SOUTH BRUNSWICK TWP. IND. COMM., Mr. Nicholas W. Maul, Chm.
DELAWARE—31,522 — KNOWLTON C. OF C., Mr. Leo Chesrown, Secy.
DENVILLE — DENVILLE C. OF C., Mr. James J. Kelsey, Ex. Secy., 33 Broadway.
DOVER—13,034 — DOVER AREA C. OF C., Wm. P. Comerford, Exec. Sec., 28 E. Blackwell St.
DUNELLEN—6,840 — DUNELLEN C. OF C., B. C. Davis, III, Secy., 441 North Ave.
EAST BRUNSWICK — EAST BRUNSWICK C. OF C., Mr. David J. Germain, Secy., 13 Melvin Avenue.
EAST ORANGE—77,259 — Frank H. Taylor & Son, Harry A. Taylor, SIR, 23 S. Harrison St.
EAST PATERSON—19,344 — E. Paterson C. OF C., Janet E. Brizzi, Exec. Sec., 214 Market St.
EAST RUTHERFORD—7,769 — HILDEBRANDTS' TRANSPORTATION CO., Clifford Hildebrandt, 124 Clinton Place.
E. RUTHERFORD C. OF C., Mr. Frank Bolen, Secy., 50 Seadrift Ave.
EATONTOWN—10,334
EATONTOWN C. OF C., Peter J. Edwardsen, Exec. Secy., 15 Main St.
EATONTOWN IND. COMMITTEE, Karl F. Wihtol, Wihtol Industries, Lewis St.
NEW SHREWSBURY IND. CONGRESS, Mr. Robert L. Davidson, Coord. Dir., Box 149, Hamilton Road.
EDISON—44,799 — EDISON C. OF C., Mr. Norman E. Freeman, Pres., 1920 Highway 27.
EGG HARBOR—4,416 — EGG HARBOR CITY C. OF C., G. A. Perryman, II, V. Pres., % A. G. Vautrinot Agency, 134 Buffalo Ave.

*REGISTERED COMMUNITY AUDIT

On September 27, several hundred site-seekers, area business men, bankers, government representatives, etc., met to take a long hard look at the RESOURCES of SOUTHERN NEW JERSEY. Speeches and panel discussions were recorded and transcribed into convenient notes. Here is a full and frank appraisal of our Resources — human, geographic and economic.

Write for your FREE copy today.

SOUTHERN NEW JERSEY DEVELOPMENT COUNCIL

Suite 507 1516 Atlantic Ave., Atlantic City
Phone 344-4163
G. Raymond Wood, *Director*

Prime Industrial Blossom of the Garden State

MIDDLESEX COUNTY, N. J.

CHOICE SITES FOR

MANUFACTURING RESEARCH DISTRIBUTION

Overnight trucking to 54 million people in 12 states with retail sales of $67 billion per annum.

Served by the New Jersey Turnpike, New Jersey Garden State Parkway, U. S. Route 1, State Highways 9, 27, 35, and the mainline of the Pennsylvania and 5 other railroads.

Convenient to Rutgers and Princeton Universities. 3 excellent vocational and technical high schools.

Available Industrial Parks, others under development.

Our Services are confidential and are without cost or obligation.

JOSEPH P. SOMERS
INDUSTRIAL COMMISSIONER
Member American Industrial Development Council
Associate Member Society of Industrial Realtors

WRITE FOR ILLUSTRATED BOOKLET

MIDDLESEX COUNTY INDUSTRIAL DEPT.
County Record Building
NEW BRUNSWICK, NEW JERSEY

ELIZABETH—107,698 — BROWN & BROWN, INC., Frank J. Brown, SIR, 160 Elmora Avenue.
C. OF C. OF EASTERN UNION CTY., Adrian O. Murray, Ex. V. P., Winfield Scott Hotel.
ELIZABETHTOWN CONSOLIDATED GAS CO., Richard E. Crane, Dir. Ind. & Comm. Sls., 16 West Jersey St.
ELIZABETH INDUSTRIAL COMM., Mr. James J. Devine, Ex. Dir., 60 W. Scott Place.
ADRIAN O. MURRAY, SIR, 1143 East Jersey St.
ENGLEWOOD—26,057 — ENGLEWOOD C. OF C., Bruce S. Ward, Exec. Dir., 1 Grand Ave.
ERLTON — DELAWARE TWP. IND. COMM., Mr. Charles French, Chm., 24 Marlton Pike.
FAIR LAWN—36,421
FAIR LAWN C. OF C., Mr. W. T. Williamson, Secy., Box 298.
FAIR LAWN IND. PARK, Fair Lawn Ind. Park, Inc., 16-05 Fair Lawn Avenue.
FORSGATE IND. PARK — JAMESBURG, N. J., Fair Lawn Ind. Park, Inc., 16-05 Fair Lawn Avenue.
ROCKLEIGH IND. PARK — ROCKLEIGH, N. J., Fair Lawn Ind. Park, Inc., 16-05 Fair Lawn Avenue.
FARMINGDALE — FARMINGDALE COMMUNITY C. OF C., Mr. Fred C. Harma, Secy., 68 Main St.
HOWELL TWP. IND. COMM., Box 58.
FLANDERS — NETCONG BUSINESSMEN'S ASSOCIATION, Mr. Thomas J. Dugan, Secy., Mountain Road.
FLORENCE—4,215 — FLORENCE TWP. C. OF C., Mr. Harry Nestler, Secy., Box 144.
FRANKLIN—3,624 — FRANKLIN IND. COMM., Emanuel Honig, Pres., 83 Main St.
FRANKLIN LAKES—3,316 — FRANKLIN LAKES C. OF C., Mr. William P. Kalff, Jr., Secy., Pines Terrace.
FREEHOLD—9,140
FREEHOLD C. OF C., Robert W. Hurrle, Mgr., % American Hotel.
FREEHOLD TWP. IND. COMM., Jerome Jensen, Sec., R.D. 1, Dutch Lane Rd.
MONMOUTH COUNTY PLANNING BOARD, Reid N. Dickerson, Ind. Rep., 187 Court St.
GARFIELD—29,253 — GARFIELD C. OF C., E. C. Kornhoff, Secy., 65 River Drive.
GILLETTE — PASSAIC VALLEY C. OF C., Mrs. Louise C. Bardwell, Secy., 848 Valley Rd.
GLEN ROCK—12,896 — GLEN ROCK C. OF C., Edward F. Longden, Ex. Sec., Box 176.
HACKENSACK—30,521
BERGEN CTY. C. OF C., Brice A. Eldridge, Exec. V.P., 241 Main St.
HACKENSACK C. OF C., Harry G. Gooding, Ex. Dir., 190 Main St.
HACKETTSTOWN—5,276 — HACKETTSTOWN C. OF C., Charles Ort, Secy., 245 Main St.
HAINESPORT — HAINESPORT TWP. IND. DEV. COMM., Kenneth E. Street, Chm.
HAMMONTON—9,854 — HAMMONTON C. OF C., Andrew Maule, Secy., 220 Marlyn Ave.
HASBROUCK HEIGHTS—13,046 — HASBROUCK HGTS. C. OF C., Mrs. Florence Treuer, Secy., 315 Boulevard.
HAWTHORNE—17,735 — HAWTHORNE C. OF C., J. A. Faber, Secy., 237 Diamond Bridge Ave.
HAZLET — RARITAN TWP. COMM. FOR COMM., IND. & TRADE, Mr. John J. Warnock, Secy., 112 Bethany Road.
HIGHLAND PARK—11,049 — HIGHLAND PARK C. OF C., George M. Mills, Exec. Sec., Box 61.
HIGHLANDS—3,536 — HIGHLANDS C. OF C., Mr. Frank Bolen, Secy., 50 Seadrift Avenue.
HIGHSTOWN—4,317 — HIGHSTOWN AREA C. OF C., Mr. W. Howard Klank, Exec. Secy.
HOBOKEN—48,441
J. J. GARIBALDI ORGANIZATION, Joseph J. Garibaldi, SIR, 77 River St.
HOBOKEN C. OF C., C. P. Stalling, Secy., 20 Hudson Place.
CLINTON B. SNYDER REALTY CO., Clinton B. Snyder, SIR, 61 Newark Street.
IMLAYSTOWN — UPPER FREEHOLD TWP. IND. DEV. BOARD, Mr. Nelson Maginnis, Secy., Box 1.
IRVINGTON—59,739
JOHN M. CULLERTON & CO., John M. Cullerton, SIR, 1207 Springfield Ave.
IRVINGTON C. OF C., John Weiler, Exec. Secy., 1007 Springfield Ave.
ISELIN — ISELIN C. OF C., Mr. Carl A. Fleming, Jr., Exec. Dir., Fireside Bldg.
JAMESBURG—2,853 — JAMESBURG C. OF C., Mr. Amos Wheatley, Jr., Pres., 186 Buckelew Avenue.
***JERSEY CITY—276,101**
ARMSTRONG TRUCKING CO., INC., W. F. O'Reilly, 139 Pavonia Avenue.
HUDSON CTY. IND. COMM., Dept. of Ind. & Real Estate Div., Ben Schlossburg, Dir., Court House.
JERSEY CITY BUREAU OF ECON. DEV., Wm. J. Lauten, Dir., City Hall.
JERSEY CITY C. OF C., Thomas N. Stainback, Ex. V. P., 921 Bergen Ave.
JULIUS I. KISLAK, INC., Julius I. Kislak, SIR, 32 Journal Square.
BEN SCHLOSSBERG, INC., Ben Schlossberg, SIR, 900 Bergen Avenue.
TRUST COMPANY OF NEW JERSEY, Paul Bestor, Ch. of The Board, 35 Journal Square.
KEANSBURG—6,854 — KEANSBURG C. OF C., Miss Ann Norman, Secy., 8 Willis Avenue.
KEARNY—37,472 — CHICAGO EXPRESS, INC., Stuart M. Whisner, V.P. of Sales, 3rd & Adams Sts.
KEYPORT—6,440 — KEYPORT C. OF C., Miss Vera Conover, Exec. Secy., Box 236.
LAKEWOOD—13,004
LAKEWOOD C. OF C., Daniel S. Hollenga, Mgr., 325 Second Ave.
LAKEWOOD TWP. IND. COMM., Bertram Landers, Member, % Lakewood Trust Co.
LAMBERTVILLE—4,269 — LAMBERTVILLE-NEW HOPE C. OF C., Jos. J. Narducci, Secy., 37 Jefferson St.
LAVALLETTE — LAVALLETTE C. OF C., INC., Mrs. A. A. Divito, Secy.
LEVITTOWN—11,861 — LEVITTOWN INDUSTRIAL BOARD, Mr. Arthur B. O'Connor, Jr., Secy., 6 Bolton Lane.
LINCOLN PARK—6,048 — LINCOLN PARK IND. COMM., Mr. Leon Cohen, Alt. Chm., 19 Stephen Avenue.
LITTLE FALLS—9,730
LITTLE FALLS C. OF C., Mr. Albert L. Brunkhardt, Secy., 72 Main St.
LITTLE FALLS TWP. IND. COMM., Mr. Richmond E. Holley, Chm., 114 East Main St.
LITTLE SILVER—5,202 — LITTLE SILVER IND. COMM., Mr. Lewis R. Lowry, Chm., 1 Heights Terrace.
LIVINGSTON—23,124 — LIVINGSTON C. OF C., Mr. Roger W. Johnson, Secy.-Mgr., Box 605.
LODI—23,502 — LODI C. OF C., M. J. Lalumia, Sec., 90 Main St.
LONG BRANCH—26,228 — LONG BRANCH C. OF C., Charles Kramer, Manager, 275 Broadway.
LONG VALLEY — WASHINGTON TWP. IND. COMM., Mr. Lewis W. Applegate, Chm., RFD #2.
LYNDHURST—21,867 — RAND EXPRESS FREIGHT LINES INC., Peter Serra, Pres., 1110 Rutherford Avenue.
MADISON—15,122 — MADISON C. OF C., H. F. Parsons, Secretary, 41 Kings Road.
MAHWAH — MAHWAH C. OF C., Mrs. Leora M. Wanamaker, Secy.
MANASQUAN—4,022
MANASQUAN C. OF C., Mr. Frank J. Sisto, Pres., Box 365.
WALL TOWNSHIP IND. COMM., Mr. Otto G. Gatti, Chm., Box 165.
MANSFIELD — MANSFIELD TWP. IND. COMM., Mr. William E. Zelley.
MAPLEWOOD—23,977 — MAPLEWOOD C. OF C., Mr. J. Sanford Williams, Secy., % The Maplewood Bank & Trust Co.
MAYWOOD—11,460 — MAYWOOD C. OF C., L. S. Rubin, Secy., 58 W. Pleasant Ave.
METUCHEN—14,041 — METUCHEN C. OF C., Mrs. Dolores J. Wester, Exec. Secy., 495 Main St.
MIDDLEBUSH — FRANKLIN TOWNSHIP IND. DEV. COMM., Mr. Joseph Donaghue, Secy.

***REGISTERED COMMUNITY AUDIT**

MIDDLESEX—10,590 — MIDDLESEX C. OF C., Mr. Stanley B. Wrobel, Secy., Box 191.

MIDDLETOWN—39,675
C. OF C. OF MIDDLETOWN TWP., Mr. Edward G. Walder, Exec. Secy., Box 32.
MIDDLETOWN ECON. DEV. COMM., B. F. Moore, Chmn., Township Hall, King's Hwy at Hwy 35.

MILLBURN—18,799 — MILLBURN-SHORT HILLS C. OF C., K. R. Hetzel, Jr., Pres., 387 Millburn Ave.

MILLINGTON — CHATHAM AREA C. OF C., Mr. Charles A. MacArthur, Secy., 230 Bungalow Terrace.

MILLTOWN—5,435
MILLTOWN C. OF C., Mr. Fred Kuhlthau, Secy., 63 South Main St.
MILLTOWN IND. COMM., Mr. Irving Crabiel, Member, 46 Herbert Avenue.
MILLTOWN INDUSTRIAL PARK, % C. of C.

MILLVILLE—19,096 — MILLVILLE BD. OF TRADE, N. Douglas Russel, Secy., 135 N. High St.

MONTCLAIR—43,129 — MONTCLAIR C. OF C., T. Scovill Snyder, Exec. V. P., 460 Bloomfield Ave.

MONTVILLE — MONTVILLE TWP. IND. COMM., Mr. L. S. Crosby, V. Chmn., Box 245.

MORGANVILLE — MARLBORO TWP. IND. COMM., Mr. A. P. Meyer, Box 218, R.D. #1.

MORRISTOWN—17,712
FIRST NATIONAL IRON BANK, D. Ayres, 22 South Street.
JERSEY CENTRAL POWER & LIGHT CO., New Jersey Power % Light Co., W. G. Parry, Asst. V. P. of Area Dev., Madison Ave. at Punchbowl Road.
MORRIS CTY., DEPT. OF PUBLIC WORKS, Planning & Ind. Dev., Mr. George A. Reznicek, Dir., Courthouse.
MORRIS CTY. SAVINGS BANK, R. Emery, 21 South Street.
MORRISTOWN AREA C. OF C., K. E. Kostenbader, Ex. Dir., 10 Park Pl.
MORRISTOWN TRUST COMPANY, Adam Cross, 225 South St.

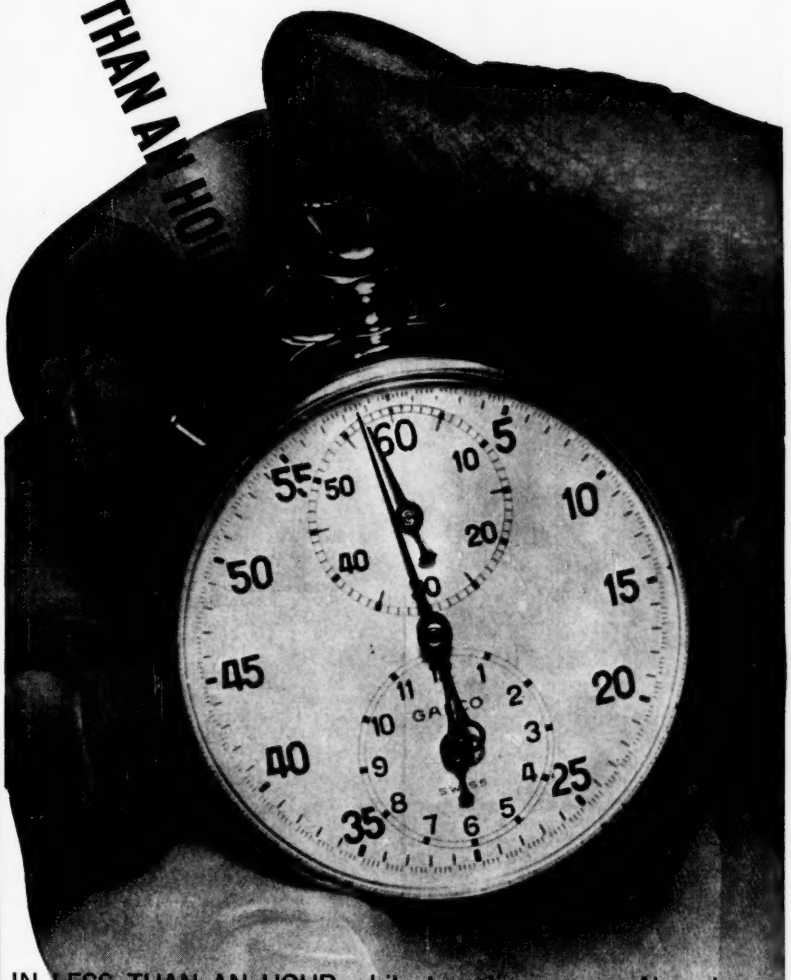
MT. FREEDOM
C. OF C. OF MT. FREEDOM, INC., Mr. Sydney E. Margolin, Secy., Pine Hill Lodge.
C. OF C. OF RANDOLPH TOWNSHIP, Mr. Louis Cohen, Secy., Main Road.
RANDOLPH TWP. IND. COMM., John H. Miller, Chm., Municipal Bldg.

MOUNT HOLLY—13,271
BURLINGTON CTY. DEV. COMM. & PLAN. BD., Geo. M. Rogers, Ex. Secy., 131 High St.
GRTR. MOUNT HOLLY C. OF C., Mrs. Dorothy Reid, Secy., 104 High St.

NESHANIC
BRANCHBURG IND. COMM., J. Peter Vermeulen, Secy., Neshanic Station.
HILLSBOROUGH TWP. IND. COMM., Mr. Milo Somerville, Member, Amwell Road.
MONTGOMERY TOWNSHIP IND. COMM., Mr. M. M. Wilson, Member, Maple Avenue.

NEWARK—405,220
ALEXANDER SUMMER IND. SERVICE CO., David W. Settle, SIR, 200 Washington St.
CANDEUB, FLEISSIG & ASSOC., Isadore Candeub, A.I.P., 32 Green St.
FEIST & FEIST, Irving Feist, SIR, 58 Park Place.
FIRST MARKETING CORP., Ormonde A. Kieb, SIR, 11 Commerce St.
FLUSSER FOR FACTORIES, Martin W. Flusser, SIR, 786 Broad St.
JAMES E. HANSON, SIR, 744 Broad St.
HOUSTON, SEATTLE & CO., David T. Houston, SIR, 200 Washington St.
EMANUEL L. KAMM, SIR, 744 Broad St.
LEHIGH WHSE. & TRANSFER CO., C. William Drake, 98 Frelinghuysen Avenue.
THOMAS P. LYDON, SIR, 24 Commerce St.
THE NAT'L. STATE BANK OF NEWARK, 810 Broad Street.
NEWARK ECON. DEV. COMMITTEE, Paul Busse, Ex. Secy., 605 Broad St.
NEWARK ASSN. OF COMM. & IND., Mr. J. Anton Hagios, Exec. V. P., 9 Clinton St.
N. J. STATE C. OF C., Albert H. Acken, Exec. V. P., 54 Park Place.
PUBLIC SERVICE ELEC. & GAS CO., C. S. Cronkright, Gen. Mgr. Area Dev., 80 Park Place.

IN LESS THAN AN HO



IN LESS THAN AN HOUR while traveling across New Jersey between the Delaware and the Hudson, you will see why industry succeeds here at the Crossroads of the East. You will pass through areas where a huge bulk of the nation's research is taking place . . . where large and small industrial plants make New Jersey 7th in the value added by manufacture . . . where deep-water shipping, rail terminals and superhighways form an unsurpassed transportation network . . . where there are beautiful suburban communities, open land and wonderful recreational opportunities. Think about moving your business operations to be in the heart of this — the world's richest market.

TAKE THE TIME TO GET THE FACTS. Send for your free copy of "New Jersey, Land of Amazing Industrial Advantages". Write to Box A, Public Service Electric and Gas Company, 96 Park Place, Newark 1, N. J.

Public Service Electric and Gas Company, Newark, N. J.

LOCATE IN WOODBRIDGE TOWNSHIP, N. J.

Where the N. J. TURNPIKE crosses the GARDEN STATE PARKWAY

25 MILES TO NEW YORK
50 MILES TO PHILADELPHIA

SERVED BY Pennsylvania mainline and 5 other railroads, major highways Route 9, Route 1, Route 27, waterfront, sewers, water, gas and electric.

INDUSTRIAL PARKS AVAILABLE

INTENSIVE JAYCEE INDUSTRIAL DEVELOPMENT PROGRAM

Convenient to Princeton, Rutgers and Seton Hall Universities; Newark College of Engineering; also vocational and trade schools.

JOIN THESE ALERT COMPANIES WHO HAVE LOCATED IN WOODBRIDGE TOWNSHIP

Public Service Electric & Gas Co. • Shell Oil Co. • Heydan Chemical Corp. • Radio Corp. of America • Carborundum Co. • Security Steel & Equipment Co. • Catalin Corp. • Metal & Thermit Corp. • Minerals & Chemical Corp. • American Cyanamid Co. • California Oil Co. • Costa Ice Cream Co. • Ronson Art Metal Works • Emerson Electric • Hatco Chemical Co. • Hess Oil • Swift & Co. and many others.

HERBERT M. HUTT
Industrial Commissioner
Member American Industrial Development Council
N. J. Industrial Development Assoc.

For Information write:
Woodbridge Township Industrial Commissioner
Municipal Bldg.
Woodbridge, N.J.

Fred Adams, Mayor
Bernard Hartnett, Business Administrator

LOUIS SCHLESINGER CO., Frank A. Schlesinger, SIR, 901 Broad St.
RALPH G. SCHWEBEMEYER & CO., Ralph G. Schwebemeyer, SIR, 744 Broad St.

***NEW BRUNSWICK—40,139**
J. JOSEPH CONNOR, SIR, 79 Paterson Street.
FRANKLIN TOWNSHIP C. OF C., Mr. Joseph Walters, Secy., 653 Hamilton St., Franklin Twp.
GRTR. NEW BRUNSWICK C. OF C., Charles G. Hall, Exec. V.P., Box 247.
MIDDLESEX CNTY. IND. DEPT., Joseph Sommers, Act. Ind. Commsr., Cnty Record Bldg.

NEW MARKET — PISCATAWAY TOWNSHIP IND. COMM., Mr. Lloyd W. Lotz, Chm., R.D. #1, Box 337.

NEWTON—6,563
NEWTON C. OF C., A. B. Rose, Exec. Secy., 124 Main St.
NEWTON IND. COMM., John J. Coats, Chmn., 36 Trinity St.
SUSSEX CTY. PLAN. BD., Joseph Vallep, Exec. Secy., Historical Bldg.

NORTH BERGEN—42,387 — RED STAR EXPRESS LINES, W. J. Ritchie, 9101 Tonnelle Avenue.

NORTH BRUNSWICK — NORTH BRUNSWICK C. OF C., Mr. John A. Eoute, Pres., 470 Georges Road.

NUTLEY—29,513 — NUTLEY C. OF C., Mrs. Filomena Stefanelli, Secy., Box 217.

NYACK — ROCKLAND ELECTRIC CO., Charles W. Caldwell, V. P.

OAKHURST—4,374 — OCEAN TWP. IND. CMTE., Richard Klein, Township Man.

OAKLAND — OAKLAND C. OF C., Mr. John R. Cunningham, Secy., Box 104.

OCEAN CITY—7,618 — OCEAN CITY C. OF C., Mrs. E. B. Brown, Exec. Secy., 844 Asbury Ave.

OLD BRIDGE — MADISON TWP. IND. COMM., J. J. Tortorice, Chmn., 265 Englishtown Rd.

ORANGE—35,789 — C. OF C. OF THE ORANGES & MPLWD., Mr. W. Paul Cross, Exec. Dir., 29 N. Essex Ave.

OSBORNVILLE — BRICK TOWNSHIP C. OF C., Mr. Joseph L. Farley, Sr., Secy., Box 1.

PALISADES PARK—11,943 — LITTLE FERRY IND. TERMINAL, Quinn Brothers, 10 Broad Avenue.

PARAMUS—22,238
CENTURY-PARKWAY IND. PARK, Century Realty Company, 334 Rt. 17.
JOHN M. GABRIEL, INC., Chester A. Pynn, Mgr. Ind. Div., 334 Rt. 17.
GARDEN STATE IND. PARK, John M. Gabriel, Inc., 334, Rt. 17.
PARAMUS C. OF C., John B. Lovett, Secy., E. 42 Farview Terrace.

PARSIPPANY—25,557
PARSIPANNY-TROY HILLS C. OF C., Jerome Roth, Exec. Secy., Box 49.
PARSIPPANY-TROY HILLS IND. COMM., Richard Chirkin, Ex. Secy., Town Hall.

PASSAIC—53,963
PASSAIC C. OF C., Robert T. Eaton, Ex. Dir., 20 Broadway.
PASSAIC INDUSTRIAL COMM., H. Harvey Salow, Chm., City Hall.

PATERSON—143,663
GREATER PATERSON C. OF C., E. J. Mac-Ewan, Exec. Vice Pres., 211 Market St.
NEW JERSEY BANK & TRUST CO., Joseph J. Masiello, Dir., Comm. Relations, 129 Market St.
NEW YORK, SUSQUEHANNA & WESTERN RR, Arthur K. Marvin, Land & Tax Agent, 160 Market Street.
NORTH HALEDON IND. COMM., Miss Laura Ann Mazziotti, Secy., 103 Overlook Avenue.
PATERSON IND. COMM., Ralph P. Gambatese, Ex. Secy., City Hall.
GEORGE H. STICKNEY, JR., SIR, 126 Market St.

PAULSBORO—8,121 — GRTR. PAULSBORO C. OF C., Samuel H. Olsen, Secy., 613 Billings Ave.

PENNS GROVE—6,176 — PENNS GROVE — UPPER PENNS NECK C. OF C., Miss Frances Dumoff, Treas., 58 S. Broad St.

PENNSAUKEN—33,771
CAMDEN CTY. C. OF C., Mr. Harry W. Young, Ex. V. P., Park Drive, Central Airport.
PENNSAUKEN IND. PARK, W. Leslie Rogers, Owner, 5509 Westfield Avenue.

PENNSVILLE — PENNSVILLE C. OF C., Mr. Edward D. Kollar, Secy., 2 Main St.

***PERTH AMBOY—38,007**
APEX EXPRESS, INC., Nathan A. Shevell, Pres., Box 28.
PERTH AMBOY C. OF C., Mr. Otto G. Gatti, Exec. Dir., 313 State St.

PHILLIPSBURG—18,502
LOPATCONG TOWNSHIP IND. COMM., Mr. Stephen Terleski, Chm., 1050 Belvidere Road.
PHILLIPSBURG C. OF C., A. W. Paini, Exec. Secy., 123 S. Main St.

PLAINFIELD—45,330
C. OF C. OF THE PLAINFIELDS, Harry G. Donhauser, Secy., 7 Watchung Ave.
WARREN TOWNSHIP IND. COMM., Mr. A. J. Quaglia, Chm., Mountain Boulevard.

PLAINSBORO — MIDDLESEX CTY. IND. DIST., Walker Gordon Lab. Co.

PLEASANTVILLE—15,172
ATLANTIC IND. PARK, H. J. Hansen.
ATLANTIC IND. PARK-POMONA, N.J., Ole Hansen & Sons, Inc., 22 N. Franklin Avenue.
PLEASANTVILLE C. OF C., Thomas H. Hamilton, Secy., 91 N. Main St.

POINT PLEASANT—10,182
GRTR. POINT PLEASANT C. OF C., 600 Arnold Ave.

POMPTON LAKES—9,445 — POMPTON LAKES C. OF C., Max Fox, Secy., Wanaque Ave.

RAMSEY—9,527 — RAMSEY C. OF C., Mr. Harold G. Williams, Secy.-Treas., Box 235.

RED BANK—12,482 — RED BANK COMMUNITY C. OF C., Francis J. Bolduc, Ex. V. Pres., 77 Broad St.

RIDGEWOOD—25,391 — RIDGEWOOD C. OF C., INC., Ernest V. Yates, Exec. Secy., 7 North Broad St.

RIVERSIDE—8,474 — RIVERSIDE C. OF C., Mr. Charles E. Beck, Secy.-Treas., 110 Adams St.

ROCKAWAY—5,413 — ROCKAWAY AREA IND. COMM., Wm. Richards, Chm., First Natl. Iron Bk., 55 W. Main St.

ROEBLING—3,272 — FLORENCE TWP. C. OF C., Mr. Joseph Mihalzhick, Secy., 5th & Main Sts.

RUTHERFORD—20,473 — RUTHERFORD C. OF C., Geo. Weed, Ex. Secy., 106 Park Ave.

SADDLE BROOK—13,834 — SADDLE BROOK C. OF C., Mr. Charles A. Doak, Secy., 17 Cambridge Avenue.

SALEM—8,941 — GRTR. SALEM C. OF C., Mrs. Mary E. Green, Exec. Sec., 195 E. Broadway.

SAYREVILLE—22,553 — SAYREVILLE IND. COMM., Mr. William T. Bailey, Pres., 41 Pershing Avenue.

SEA GIRT — BRIELLE C. OF C., Mr. Orman West, Secy., New York Boulevard.

SEASIDE PARK — SEASIDE PARK BOARD OF TRADE, Mr. William T. Hiering, Secy., Corner "L" & Boulevard.

SECAUCUS—12,154
MAISLIN BROS. TRANSPORTATION LINES, INC., Jack Lesikin, Gen. Sales Mgr., 400 Grace Avenue.
SECAUCUS C. OF C., Mr. George F. Kelp, Jr., Exec. V. P., 754 Minnie Place.

SEWELL — DEPTFORD TWP. IND. COMM., Mr. Thomas G. Greene, Member, Municipal Bldg.

SHIP BOTTOM — LONG BEACH ISLAND BOARD OF TRADE, Mr. Frank H. Klein, Exec. Dir., 8th Street.

SHREWSBURY—3,222 — SHREWSBURY IND. COMMITTEE, George Koenig, Chmn., 62 Queen Ann Drive.

SOMERVILLE—12,458
BRIDGEWATER TWP. IND. DEV. COMM., Mr. G. H. D. Miller, Chm., R.D. 5.
RARITAN IND. DEV. COMM., Mr. Joseph H. Joy, Chm., Claire Drive.
SOMERVILLE C. OF C., T. H. Hogan, Secy., 52 W. Main St.

SPARTA — SPARTA IND. COMM., Mr. Harry A. Sprague, Chm., Crestwood Trail — Lake Mohawk.

SPRINGFIELD—14,467 — SPRINGFIELD C. OF C., Julian Sarokin, Secy., 269 Morris Ave.

STONE HARBOR — STONE HARBOR

***REGISTERED COMMUNITY AUDIT**

C. OF C., Mr. William E. Brighton, Secy.-Treas., Box 422.
SUMMIT—23,677
NATIONAL STATE BANK, Frank Kerrigan, 1 Maple Street.
SUMMIT AREA C. OF C., W. R. Crane, Ex. Secy., 57 Union Place, Room 301.
SUMMIT TRUST COMPANY, Alfred Ely, 367 Springfield Avenue.
SUSSEX — SUSSEX-WANTAGE C. OF C., Dr. Irwin H. Treiser, Secy., 24 Hamburg Avenue.
TEANECK—42,085 — IND. PARK OF ENGLEWOOD, N. J., Geo. H. Beckmann, Inc., Rt. 4 at Decatur Avenue.
TENAFLY—14,264 — TENAFLY C. OF C., J. R. Whittaker, Exec. Secy., 78 County Rd.
TOMS RIVER—6,062
DOVER TWP. IND. COMM., G. P. Bauman, Chmn., 1[illegible] Sutton Place.
GRTR. TOMS RIVER C. OF C., J. C. Cummings, Exec. Secy., Heiring Bldg., Courthouse Square.
***TRENTON—114,167**
AAA TRUCKING CORPORATION, Richard S. Perry, Sls. Mgr., 551 New York Avenue.
GRTR. TRENTON C. OF C., Chas. R. Gardner, Ex V. P., Stacy-Trent Hotel.
HAMILTON TOWNSHIP IND. COMM., Mr. George R. Holland, Chm., 2090 Grenwood Avenue (Twp. Bldg.)
T. ARTHUR KARNO, SIR, Broad St. Bank Bldg., 60 N. Montgomery St.
LAWRENCE TWP. ECON. DEV. COMM., Mr. Charles E. Connell, Jr., Chm., Municipal Bldg., 2207 Lawrenceville Road.
MERCER CTY. IND. COMM., Frank J. Black, Dir., Court House.
N. J. MFRS. ASSN., Leonard C. Johnson, Ex. V. Pres., 363 W. State St.
STATE OF NEW JERSEY DEPT. OF CONSERV. & ECON. DEV., A. R. Post, Chief, Bureau of Commerce, 520 East State St.
TUCKERTON — SOUTHERN OCEAN CTY. DEV. COUN., Mr. Edwin F. Roth, Dir.
UNION—51,499
HOWELL TWP. C. OF C., Box 262.
UNION TWP. C. OF C., Mr. W. Ross Kelland, Secy., 2156 Morris Avenue.
UNION CITY—52,180 — C. OF C. OF NORTHERN HUDSON CTY., George E. Wolsleifer, Jr., Secy., 403-36th St.
VERONA—13,752 — VERONA C. OF C., Mr. William Deyerberg, Exec. Secy., 88 South Prospect St.
VINELAND—37,685 — GREATER VINELAND C. OF C., M. Murray Sternberg, Exec. Secy., 712 Landis Ave.
WALDWICK—10,495
ALLENDALE C. OF C., Miss Ruth E. Honig, Secy., 86 Franklin Turnpike.
WALDWICK C. OF C., Mr. Anthony P. Scafuro, Secy., Wycoff Avenue.
WARWICK — LEHIGH & HUDSON RIVER RAILWAY, R. C. Winchester, G.F.T.M.
WASHINGTON—5,723 — WASHINGTON C. OF C., Frederick R. Alleman, Sec., First Nat'l. Bank Bldg.
WAYNE—29,353 — WAYNE IND. DEV. COMM., Mr. John Phelan, Chm., Boonton Road.
WAYNE TWP. C. OF C., Mr. Sidney R. Milburn, Exec. Secy., Box 376.
WESTFIELD—31,447
HILL & HILL, Robert E. Hill, SIR, North Avenue at Elm St.
WESTFIELD C. OF C., Mr. Everett E. Thomas, Ex Secy., 4 Elm St.
WEST MILFORD — WEST MILFORD TWP. C. OF C., Mr. Sigurd Aakvik, Sec.-Treas., Main Road.
WEST NEW YORK—35,547 — WEST N. Y. Dir., 5911 Bergenline Ave.
BD. OF TRADE, James F. Langan, Ex.
WEST PATERSON—7,602 — WEST PATERSON IND. BOARD, Mr. Albert Zoerner, Pres., Boro Hall.
WESTWOOD—9,046 — WESTWOOD C. OF C., C. F. Eisemhardt, Jr., Exec. Secy., 127 Broadway.
WILDWOOD—4,690 — GREATER WILDWOOD C. OF C., F. William Cole, Jr., Exec. Secy., Boardwalk & Schellenger Ave.
WOODBRIDGE—78,846
WOODBRIDGE TOWNSHIP, Mr. David Gutman, Ind. Comsr.
WOOD RIDGE — WOOD RIDGE C. OF C., Albert C. Meyer, Secy., 261 Valley Blvd.

LOCATE YOUR PLANT IN THE MOST STRATEGIC LOCATION IN THE UNITED STATES

ELIZABETH, N.J.

"A Mecca for Industry"

- 10 MILES FROM NEW YORK CITY
- $258,000,000 SEAPORT WITH PIERS FOR OCEAN VESSELS
- SUPERLATIVE RAIL, AIR AND ROAD TRANSPORTATION
- EXCELLENT UTILITIES
- LOW, STABLE TAX RATE
- COMPLETE BANKING FACILITIES
- ABUNDANT LABOR SUPPLY

ELIZABETH (N.J.) has all the advantages you want. Part of the Port of New York and astride the greatest transportation facilities in the world, ELIZABETH is truly "A Mecca for Industry".

FOR FULL INFORMATION: Write to Dept. K, Elizabeth Industrial Commission, City Hall, Elizabeth, N.J.

Elizabeth Industrial Commission
CITY HALL ELIZABETH, N.J.

A TOP LOCATION FOR INDUSTRY
IN ATTRACTIVE COUNTRYSIDE

EXCELLENT TRANSPORTATION:
Quick access to super highways 46 and 10, new Route 202 and projected Route 80.

ALL UTILITIES:
Power, water, rail, trucking.

OUTSTANDING FEATURES:
Plentiful labor, well-managed municipal government cooperative with industry. Fine schools, recreational facilities.

Write for Brochure

MR. RICHARD CHERKIN
Industrial Committee, Municipal Building
Parsippany, N. J. DEerfield 4-3600

PARSIPPANY
NEW JERSEY
40
MINUTES FROM
N.Y.C.

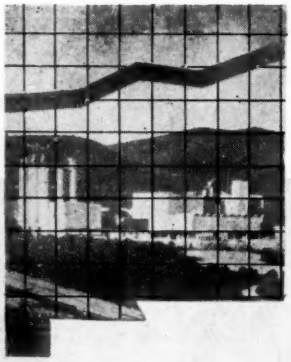
WRIGHTSTOWN—4,846 — WRIGHTSTOWN C. OF C., Mr. Emeral White, Secy.
WYCKOFF—11,205 — WYCKOFF C. OF C., Mr. Wm. C. Greenhalgh, Secy., Memorial Town Hall, Franklin Avenue.

NEW MEXICO

Assistance with reviewing, correcting and updating the listings for New Mexico has been generously provided by the staff of the Department of Development, Merle H. Tucker, Director.

ALAMOGORDO—21,723
ALAMOGORDO C. OF C., J. Marion Bell, Mgr., P. O. Box 1292.
ALAMOGORDO IND. DEV. CORP., Leroy H. Hightower, Pres., Box 539.
***ALBUQUERQUE—201,189**
ALBUQUERQUE C. OF C., J. Robert King, Mgr., P. O. Box 502.
ALBUQUERQUE IND. DEV. SERVICE, John Daly, Exec. Dir., P. O. Box 502.
A. T. & S. F. RWY., G. C. Lyman, GF & PA, Santa Fe Station.
ELECTRONICS ADVISORY BOARD, Earl C. Davis, Chmn., Box 502.
N. M. MFRS. BUSINESS ASSOC., Chas. J. Koch, Sec., Rm. 353, Korber Bldg.
PUBLIC SERVICE CO. OF N. MEXICO, 424 Central Ave.
ANTHONY — ANTHONY C. OF C., Perla Darbyshire, Secy.
***ARTESIA—12,000**
ARTESIA C. OF C., Leo Butler, Mgr., 201 W. Main.
ARTESIA INDUSTRIES, INC., Charles Denton, Pres., 201 W. Main.
AZTEC—4,137 — AZTEC C. OF C., Edith Crawford, Secy., 125 N. Main St.
BAYARD — BAYARD C. OF C., John Stanley, Pres.
***BELEN—5,031** — BELEN C. OF C., Mrs. Martha Atkinson, Secy., Box 25.
BLOOMFIELD — BLOOMFIELD C. OF C., Allen Beverle, Secy., Box 436.
CAPITAN — CAPITAN C. OF C., D. O. Murphy, Secy.
CARLSBAD—25,541 — CARLSBAD C. OF C., Louis M. Whitlock, Mgr., P. O. Box 910.
CARRIZOZO — CARRIZOZO C. OF C., Johnson Stearns, Mgr.
***CLAYTON—3,314**
CLAYTON UNION CTY. C. OF C., P. O. Box 476.
CLAYTON-UNION COUNTY IND. DEV. CORP., Jerry P. Aaron, Mgr., Box 476.
CLOUDCROFT — CLOUDCROFT C. OF C., Mrs. Millicent Mershon, Secy.
CLOVIS—23,713
CLOVIS C. OF C., Bob Spencer, Mgr., Box 152.
CLOVIS IND. DEV. COMMITTEE, Real Estate Board, Box 711.
DEMING—6,764
DEMING C. OF C., Dorothy Wehmhoner, Secy., P. O. Box 8.
HOSDREG COMPANY, INC., R. G. Hodson, Box 30.
ESPANOLA — ESPANOLA C. OF C., Peter Hayes, Secy., P. O. Box 426.
ESTANCIA
ESTANCIA C. OF C., P. O. Box 137.
ESTANCIA COMM. FOR IND. DEV., Robert W. Himes, Chmn., Box 18.
EUNICE—3,531 — EUNICE C. OF C., Helen Harris, Mgr., P. O. Box 838.
FARMINGTON—23,786
FARMINGTON C. OF C., Wayne Laws, Mgr., Box 900.
FARMINGTON IND. DEV. CORP., 419 East Main St.
FT. SUMNER — FT. SUMNER C. OF C., V. J. Rogers, Mgr., P. O. Box 566.
GALLUP—14,089
GALLUP IND. DEV. FOUNDATION, Wayne Baskin, Mgr., 100 West Hwy. 66.
GALLUP McKINLEY CTY. C. OF C., Wayne Baskin, Mgr., 100 West Hwy. 66.
U. S. BUREAU OF INDIAN AFFAIRS, Wade Head.
GRANTS—10,274
GRANTS & WES. VALENCIA C. OF C., Marvel Prestridge, Secy., P. O. Box 297.
INDUSTRIES FOR GRANTS, INC., Ray C. Goetting, Pres., Box 2096, Milan Station.
***HOBBS—26,275**
HOBBS C. OF C., Harry J. Nunan, Mgr., P. O. Box 1136.
NEW MEXICO BANK & TRUST CO., E. F. Howe, Pres.
N. MEX. ELECTRIC SERVICE CORP., 221 E. Dunham St.
JAL—3,051 — JAL C. OF C., Mrs. Jo Ann Brininstool, P. O. Box 12.
LAS CRUCES—29,367 — MESILLA VALLEY C. OF C., Jack King, Mgr., P. O. Box 689.
***LAS VEGAS—7,790** — LAS VEGAS-SAN MIGUEL CTY. C. OF C., Ross Thompson, Mgr., P. O. Box 148.
***LORDSBURG—3,436** — LORDSBURG-HIDALGO VALLEY C. OF C., Marguerite Codding, Mgr., 304 E. Railroad Ave.
LOVINGTON—9,660 — LOVINGTON C. OF C., Joe Meador, Mgr., P. O. Box 1347.
MORIARITY — MORIARITY C. OF C., Wallace R. Wilson, Pres., P. O. Box 262.
MOUNTAINAIR — MOUNTAINAIR C. OF C., Mrs. Edna McNiel, Secy., P. O. Box M.
PORTALES—9,695 — ROOSEVELT CTY. C. OF C., James E. Downey, Jr., Mgr., P. O. Box 488.
***RATON—8,146**
RATON C. OF C., Arthur Maciszewsky, Pres., P. O. Box 869.
RATON IND. DEV. CORP., Joe Dilisio, Sr., Box 869.
ROSWELL—39,593 — ROSWELL C. OF C., Frank J. Kaufmann, Mgr., P. O. Box 692.
RUIDOSO — RUIDOSO C. OF C., Mrs. Emma Redmann, Secy., P. O. Box 714.
SANTA FE—34,676
N. M. DEPARTMENT OF DEVELOPMENT, Merle H. Tucker, Dir., State Capitol Bldg.
SANTA FE C. OF C., Ray Franz, Manager, Box 1078.
OLD SANTA FE ASSN., John Gaw Meem, Chm., P. O. Box 628.

Bring your image of us up-to-date — send for this new booklet today!



NEW MEXICO
The Southwest's "Awakening Giant"
RICH IN PROFIT POTENTIAL

Perhaps you're one of the millions of visitors who've come recently to vacation in the Land of Enchantment. If so, you've noticed that this "enchanting" land has become a dynamic land . . . the Southwest's industrially awakening giant, in fact.

The whole big story is right here in this up-to-the-minute 24-page industrial booklet. It's just off the press and it's yours for the asking. Send for it today . . . then write, wire, call. Better still, *come* to New Mexico and let's talk about your new plant.

NEW MEXICO means BUSINESS!

Mr. Jack Lacy, Chief
Industrial Division
New Mexico Dept. of Development
State Capitol
Santa Fe, New Mexico

Please send me today your new booklet, "NEW MEXICO, Rich in Profit Potential."

Name_____
Firm_____
Address_____
City_____ Zo_____
State_____

SANTA FE ECON. DEV. COMM., L. J. Reynolds, Chm., Box 706.
SANTA ROSA — SANTA ROSA C. OF C., Tony Zimmerman, Mgr., P. O. Box 367.
***SILVER CITY—6,972** — SILVER CITY-GRANT CTY. C. OF C., Mrs. Darlene Amberson, Mgr., 109 W. Broadway.
***SOCORRO—5,271** — SOCORRO CTY. C. OF C., Mrs. Helen G. Stauder, Mgr., P. O. Box 463.
SPRINGER — SPRINGER C. OF C., James Garitson, Mgr.
TAOS — TAOS CTY. C. OF C., Jay W. Nichols, Mgr., Box 445.
TATUM — TATUM C. OF C., Bina Mae Hall, Exec. Sec.
TRUTH OR CONSEQUENCES—4,269 — TRUTH OR CONSEQUENCES C. OF C., Wm. I. Bukler, Chmn. Ind. Comm., 114 Foch St., Box 31.
TUCUMCARI—8,143 — TUCUMCARI C. OF C., Bob Field, Mgr., Box 187.
TULAROSA—3,200 — TULAROSA C. OF C., Mrs. Chas. H. Ferris, Sec., P. O. Box 806.

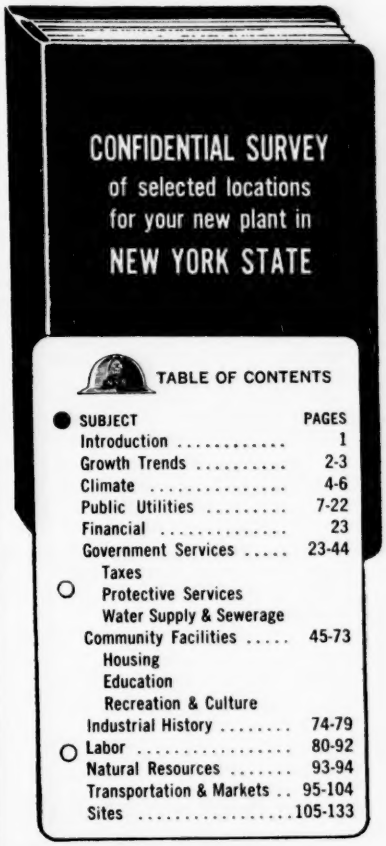
NEW YORK

Assistance with reviewing, correcting and updating the listings for New York has been generously provided by the staff of the State Department of Commerce, R. B. Peterson, Deputy Commissioner.

ADAMS — ADAMS C. OF C., Robert Rhodes, Jr., Sec.
ALBANY—129.726
ALBANY PORT DIST. COMM., F. W. Dunham, Jr., Gen. Mgr., Administration Bldg., Port of Albany.
BETHLEHEM-ALBANY CTY. C. OF C., William Schoonmaker, Pres., 90 State St.
DELAWARE & HUDSON R.R. CORP., K. C. Lewis, Mgr. Rl. Est. & Ind. Dev., 413 D. & H. Bldg.
EMPIRE STATE C. OF C., John J. Roberts, Exec. V. Pres., 174 Washington Ave.
GRTR. ALBANY C. OF C., Mgr., 74 Chapel St.
THE NATIONAL COMMERCIAL BANK & TRUST CO., Mr. Robert Bolton, Asst. V. P., 60 State St.
N. Y. BUSINESS DEV. CORP., James R. Hanley, V. P. & Gen. Counsel, 11 N. Pearl St.
N. Y. STATE DEPT. OF COMM., Keith S. McHugh, Comm'r., 112 State St.
JOHN VOGEL, INC., James Vogel, V. P., 60 Broadway.
JOHN S. WYLD, REG. MGR., 112 State Street.
ALBERTSON — MID-ISLAND IND. PARK, Ellis Chingos, Owner, 840 Willis Ave.
ALBION—5,182 — ALBION C. OF C., Stanley Landaner, Jr.
ALDEN — ALDEN C. OF C., Frederic Sievenpiper, Pres.
ALEXANDRIA BAY — ALEXANDRIA BAY C. OF C., Joseph H. Bergeron, Pres., Market St.
AMITYVILLE—8,318 — AMITYVILLE C. OF C., Mrs. Daisy Moore, Ex. Secy., 169 Park Ave.
AMSTERDAM—28,772
AMSTERDAM C. OF C., Thomas Zappone, Ex. Mgr., 20 Market St.
INDUSTRIES FOR AMSTERDAM, INC., Karl M. Kamph, Sec., 143 E. Main St.
NEW INDUSTRIES FOR AMSTERDAM, INC., John A. Kosinski, 29 E. Main St.
ANGOLA — ANGOLA C. OF C., E. J. Moore, Pres., % The Duriron Co.
ANTWERP — ANTWERP DEV. CORP., Paul Haymond, Pres.
ARDSLEY—3,991 — ARDSLEY C. OF C., Olivia G. Seeler, Pres., Real Estate and Insurance, 501 Ashford Ave.
AUBURN—35,249
AUBURN C. OF C., Michael L. Peduto, Exec. Mgr., Box 688.
AUBURN IND DEV. FOUND. IND., Carl A. Adams, Pres., Box 477.
N. Y. STATE ELEC. & GAS CORP., Frank S. Smith, Mgr., 24 North St.
BABYLON—11,062 — BABYLON BOARD OF TRADE, Box 98.
BALDWIN—30,204 — BALDWIN C. OF C., Box 1.
BALLSTON SPA—4,991 — BALLSTON SPA C. OF C., Samuel Carpinella, Pres.
***BATAVIA—18,210**
BATAVIA C. OF C., John V. Maloney, Mgr., Mancuso Theatre Bldg.
BATAVIA IND. CENTER, INC., Harvester Ave.
BATH—6,166 — BATH C. OF C., Dr Frank E. Nicklaus, Pres.
BAY SHORE — GRTR. BAY SHORE C. OF C., INC., % Coopers Hotel, 140 Clinton Ave.
BEACON—13,922 — BEACON C. OF C., Mrs. Margaret Schmitzer, Ex. Secy., 210 Main St.
BELLMORE—12,784 — BELLMORE C. OF C., Wm. Dellamore, Jr., Secy., 1735 Grand Avenue.
BETHPAGE—20,515 — BETHPAGE C. OF C., Mrs. F. Gentile, Secy., 350 Broadway.
BIG INDIAN — BIG NDIAN-OLIVERA BRD. OF TRADE, George W. Bedell, Secy.
BINGHAMTON—75,941
BINGHAMTON C. OF C., Heath D. Andrews, Mgr., 66 Chenango St.
MARINE MIDLAND TRUST CO. OF SOU. N. Y., Herbert F. Milligan, V. P., 84 Court St.
NEW INDUSTRIES FOR BINGHAMTON, INC., Kenneth H. Layer, Clerk, 66 Chenango St.
N. Y. STATE ELEC. & GAS CORP., E. W. Bartley, Mgr. Area Dev., 62 Henry St.
BLANVELT — ROCKLAND IND. CENTER, INC., Bernart Garber, V. P.
BLOOMINGBURG — BLOOMINGBURG-BURLINGHAM C. OF C., Louise Brunning Secy., Box 181.
BLUE MOUNTAIN LAKE — BLUE MOUNTAIN LAKE ASSOCIATION, Charles Stephenson, Pres.
BOLIVAR — BOLIVAR IND. DEV. CORP., Glenn McCoy, Sec.
BOONVILLE — BOONVILLE AREA C. OF C., Livingston Lansing, Pres.
BRASHER FALLS — TRI-TOWN C. OF C., Ethan K. Phillips, Secy.
BREWSTER — BREWSTER C. OF C., William Quinn, Pres.
BRIARCLIFF—5,105 — BRIARCLIFF MANOR C. OF C., George Bryan, Pres., Bryan Plumber & Heating, 1169 Pleasantville Road.
BROADALBIN — BROADALBIN C. OF C., Walter M. Butler, Pres.
BRONXVILLE—6,744 — BRONXVILLE C. OF C., John R. Spiegel, Pres., % Jones Luggage Shop, 46 Pondfield.
BROOKLYN—2,627,319
AMERICAN FREIGHTWAYS CO., INC., B. Masef, Traffic & Sls. Coord., 518 Porter Avenue.
BROOKLYN C. OF C., Howard A. Swain, Ex. Secy., 26 Court St.
BROOKLYN UNION GAS CO., F. H. J. Rider, Mgr., 176 Remsen St.
BUSH TERMINAL BLDGS. CO. IND. CITY, 269-37th St.
CONEY ISLAND C. OF C., Wm. A. Nicholson, Ex. Secy., 1017 Surf Ave., Coney Island.
DOWNTOWN BROOKLYN ASSN., Grover M. Moscowitz, Ex. V. P., 32 Court St.
FLATBUSH C. OF C., Benjamin J. King, Ex. Secy., 887 Flatbush Ave.
MR. BERNARD L. HEGEMAN, SIR, 130 Clinton St.
NEW YORK DOCK CO., W. G. Roberts, V. P., 334 Furman St.
JOHN LO SCHIAVO, R. Massa, 3015 Avenue U.
SHAWMUT TRANSPORTATION CO., INC., 273 Meserole Ave.
UNITED HAULAGE CO., 1902 Avenue L.
***BUFFALO—532,759**
B. A. W. CONSTRUCTION CO., George Weichmann, 84 Colorado Ave.
BENDERSON DEV. CO., Nathan Benderson, Pres., 123 Franklin St.
BOSS LINCO LINES, Victor J. Palisano, 226 Ohio St.
BUFFALO C. OF C., C. F. Light, Gen. Mgr., 238 Main St.
BUFFALO MERCHANDISE WAREHOUSES, INC., Wm. L. Korzelius, V. P., 261 Great Arrow Ave.
BUFFALO REALTY CORP., Nathan Rovner, Pres., 1109 Liberty Bank Bldg.

***REGISTERED COMMUNITY AUDIT**

FREE TO COMPANY OFFICIALS LOOKING FOR A NEW PLANT SITE



TAILOR-MADE REPORTS. The table of contents shown above is typical of the survey of selected plant locations that we will prepare for your organization. Simply send your specific requirements on your business letterhead to Commissioner Keith S. McHugh, New York State Department of Commerce, Room 4217, 112 State Street, Albany 7, N. Y.

Keith S. McHugh

Keith S. McHugh, Commissioner
New York State Department of Commerce

BUFFALO REDEV. FOUND. INC., Robert L. Miller, Ex. Secy., 1328 Rand Bldg.
CONSOLIDATED FREIGHTWAYS, Mgrs. Liberty Motor Freight, Louis B. Bilinski, Gen. Sls. Mgr., 1394 Military Rd.
GENEVA REDEVELOPMENT COMMITTEE, John M. Heinrich, Pres., 2065 Harlem Rd.
GORDON HAYES, ARCHITECT, 250 Delaware Ave.
GURNEY, BECKER & BOURNE, INC., Mr. Max Becker, SIR, 19 S. Division St.
HUNT REALTORS, Myron Hunt, 47 W. Huron.
IROQUOIS GAS CORP., David L. Cownie, Jr., Engr. in Charge, 45 Church St.
WILLIAM F. KIMBERLY & CO., INC., Mr. William Fiske Kimberly, SIR, 162 Franklin St.
LIBERTY BANK OF BUFFALO, Robert Lang Miller, V. P., 424 Main St.
MANUFACTURERS & TRADERS TRUST CO., Goerge A. Newbury, Pres., 284 Main St.
MARINE MIDLAND CORP., Arthur B. Zeigler, Asst. Secy., Box 2006.
MARINE TRUST CO. OF WESTERN N. Y., Francis A. Smith, Pres., Main & Seneca.
NIAGARA FRONTIER PORT AUTHORITY, 423 City Hall.
PARKE, HALL & CO., Mr. Thomas L. Willis, Pres., SIR, 66 Niagara St.
PENNSYLVANIA RAILROAD CO., T. C. Kirkland, Mgr. Ind. Dev., 405 Seneca St.
FORREST READ & CO., Mr. Forrest G. Read, SIR, 70 Niagara St.
SAPERSTON REAL ESTATE CO., Mr. James W. Oppenheimer, Pres., SIR, 1001 Genesee Bldg.
WALLACE TRANSPORT LTD., Robert Maxwell, Gen. Sls. Mgr., 56 Indiana St.
WEST SENECA C. OF C., Wm. J. Daetsch, Jr., Atty., 4040 Seneca St.
G. MORTON WOLFE, Arch. & Engr., 1377 Main St.

CAIRO — CAIRO C. OF C., Mrs. Maybelle Zeh, Secy.

CAMDEN — 2,694 — CAMDEN C. OF C., Arthur W. McMaster, Jr., Pres.

CANAJOHARIE — 2,681 — CANAJOHARIE C. OF C., Earl Davis, Pres.

CANANDAIGUA — 9,370
CANANDAIGUA C. OF C., Frederick A. McKechnie, Jr., Pres.
CANANDAIGUA IND. DEV. CORP., William Mitchell, Sec., 115 Howell St.

CANASTOTA — 4,896 — CANASTOTA C. OF C., Michael Milmoe, Secy.

CANTON — 5,046 — CANTON DEV. CORP., Walter E. Russell, Pres., Box 334.

CAPE VINCENT — CAPE VINCENT C. OF C., Frederick W. Gerard, Sec.

CARMEL — CARMEL C. OF C., Arthur Gillette, Pres.

CARTHAGE — 4,216
CARTHAGE C. OF C., Phillip Ceronni, Sec., 267 State St.
GRTR. CARTHAGE IND. DEV. CORP., Benjamin Finer, Pres., 267 State St.
JEFFERSON COUNTY C. OF C., INC., Phillip Ceronni, Sec., 267 State St.

CATSKILL — 5,825
CATSKILL C. OF C., INC., Alvin N. Applebaum, Pres., W. Bridge St.
CATSKILL IND. DEV. CO., Alvin N. Applebaum, Pres., W. Bridge St.

CEDARHURST — 6,954 — CEDARHURST MERCHANTS ASSN., Jerry Shankman, Chairman, 404 Central Avenue.

CENTER MORCIHES — 2,521 — C. OF C. OF THE MORCIHES, John Rosso, Secy., % August Stout, Jr.

CHAPPAQUA — CHAPPAQUA C. OF C., Eugene Sheridan, Pres., Cerrone Real Estate, 64 N. Bedford Rd.

CHATEAUGAY — CHATEAUGAY C. OF C., Fernand Alix, Secy.

CHESTER — CHESTER C. OF C., David Story, Secy.

CLAYTON — CLAYTON C. OF C., Mrs. Corinne Morse, Sec.

CLINTON — CLINTON C. OF C., Geoffrey May, Pres.

COHOES — 20,129 — COHOES IND. COMM., Fabius Schmerler, Comsr., N. Mohawk St.

COOPERSTOWN — 2,553—COOPERSTOWN C. OF C., E. T. Geddes.

COPAHE — COPAHE C. OF C., John Traver, Secy.

***REGISTERED COMMUNITY AUDIT**

CORNING — 17,085 — GRTR. CORNING AREA C. OF C., INC., Albert S. Hinkle, Exec. Secy., 42 Market St.

CORTLAND — 19,181
CORTLAND CTY. C. OF C., Donald W. Bishop, Manager, 6 N. Main St.
CORTLAND CTY. DEV. CORP., Albert Kaskell, Jr., Pres., Box 46.

COXSACKIE—2,849 — COXSACKIE C. OF C., Kathleen Kennedy, Sec.

CRANBERRY LAKE—CRANBERRY LAKE C. OF C., Paul L. Watkins, Sec.

CROTON—6,812
CROTON C. OF C., Bernard Robbins, Pres., Robbins Pharmacy, 128 Grand St.
CORTLANDT CITIZENS IND. DEV. COMM., % Morris Walden, Town Hall.

CUTCHOGUE — CUTCHOGUE C. OF C., Main St.

DOBBS FERRY—9,260 — DOBBS FERRY C. OF C., Frank Petronis, Rltr., Pres., 159 Ashford Avenue.

DOLGEVILLE—3,058
DOLGEVILLE REALTY CORP., G. Roy Davis, Pres.
DOLGEVILLE RETAIL MERCHANTS, Arden P. Zipp, President.

DUNKIRK—18,205
DUNKIRK AREA DEV. CORP., Byron Woodkin, President, 114 East 4th Street.
DUNKIRK C. OF C., Theodore Raab, Exec. Mgr., 114 East 4th St.

DURHAM — DURHAM C. OF C., Timothy Conway, Secy.

E. AURORA—6-791 — E. AURORA C. OF C., F. F. Van Horn, Secy.

E. HAMPTON — E. HAMPTON C. OF C., Mrs. J. Marley, Secy., Box 441.

EAST MEADOW—46,036 — EAST MEADOW C. OF C., C. Thomas Ferraro, Secy., 2219-2nd Street.

EAST ROCKAWAY — EAST ROCKAWAY BRD. OF TRADE, Dr. Ernest Seymour, Secy., 460 Atlantic Avenue.

EAST SETAUKET — SETAUKET C. OF C., Albert Curson, Secy.

EAST WINDHAM — GREEN COUNTY C. OF C., Mrs. Thomas Olsen.

ELLENVILLE—5,003 — ELLENVILLE C. OF C., Sidney Sinick, Pres., Canal Street.

***ELMIRA—46,517**
CHEMUNG CTY. IND. DEV. CORP., John M. Brodie, Pres.
ELMIRA ASSN. OF COMM., J. Walker Owens, Gen. Mgr., 224 William St.

ELMONT—30,138 — ELMONT C. OF C., Morris J. DeNardo, Secy., 1 Elmont Road.

ENDICOTT—18,775 — GRTR. ENDICOTT C. OF C., Theodore M. Downing, Mgr., Box 210.

FAR ROCKAWAY — C. OF C. OF THE ROCKAWAYS, George Wolpert, Ex. Secy., C. of C. Bldg., 19-20 Mott Ave.

FLORAL PARK—17,499 — FLORAL PARK C. OF C., Box 221.

FLORIDA — FLORIDA C. OF C., David Mange, Secy.

FLUSHING
FLUSHING C. OF C., Haynes Trebor, Ex. Secy.
MASPETH C. OF C., Secy., 198-19 Horace Harding Exp.

FONDA — FONDA-FULTONVILLE AREA DEV. ASSN., Frank D. Pullen, Pres.

FORESTPORT — FORESTPORT C. OF C., Paul Rose, Pres.

FT. PLAIN—2,809
FT. PLAIN COMMUNITY CLUB, T. P. Fahy, Box 269.
FT. PLAIN-NELLISTON IND. & DEV. CORP., Isiah Gaesler, Chm., Box 310.
FORT PLAIN-NELLISTON MERCHANTS ASSN., Robert Mackenzie, Pres.

FRANKFORT—3,872 — FRANKFORT C. OF C., Sieren Cox, Pres.

FRANKLIN SQUARE — FRANKLIN SQUARE C. OF C., Sidney Rosenthal, Pres., 1036 Hempstead Tpke.

FRANKLINVILLE — FRANKLINVILLE C. OF C., Dana Gould, Treas., 27 Howard St.

FREDONA—8,477 — FREDONIA C. OF C., Albert M. Woodcock.

FREEPORT—34,419 — FREEPORT C. OF C., Mabel Battin, Secy., Meadowbrook Bank Bldg.

FULTON—14,261
FULTON AREA IND. DEV. CORP., Richard A. Flynn, Jr., President.
FULTON C. OF C., David McFarlane, Pres., 115 S. First St.

GARDEN CITY—23,948
GARDEN CITY C. OF C., M. C. Turpin, Ex. Secy., Box 213.
LONG ISLAND ASSN., John D. Shuart, Man. Dir., 320 Old Country Road.
ROOSEVELT FIELD MERCHANTS ASSN., Myron P. Brickman, President, % Chandler's Roosevelt Field.
ROOSEVELT FIELD, INC., Webb & Knapp Inc., Roosevelt Field.

GARNERVILLE
GARNERVILLE HOLDING CO., INC., David Lipman, Secy., Railroad Ave.
WEST HAVERSTRAW IMPROV. CORP., David Lipman, V. Pres., Railroad Ave.

GENESCO—3,284 — GENESCO C. OF C., Robert Allen, Pres.

GENEVA—17,286
GENEVA C. OF C., Phillip Tanguay, Mgr., Hotel Seneca.
GENEVA INDUSTRIES, INC., % G. Hucker, N.Y.S. Exp. Sta.

GERMANTOWN — GERMANTOWN C. OF C., Harold R. Topken, Secy.

GLENCOVE—23,817 — GLENCOVE C. OF C., Raymond H. Pierce, Ex. Secy., % Glen Cove Nassau Trust Co.

GLENS FALLS—18,580
GLENS FALLS C. OF C., Harold W. Zenger, Ex. Secy., 206 Glen St.
PRUYN ISLAND IND. PARK, Glens Falls C. of C., 206 Glen St.

GLOVERSVILLE—21,741
GLOVERSVILLE C. OF C., Mrs. Anna D. Kukla, Ex. Secy.
FULTON CTY. COM. DEV. CORP., Anna D. Kukla, 21-23 Bleecker St.

GOSHEN—3,906 — GOSHEN C. OF C., Peter J. Devito, Ex. Secy., 20 W. Main St.

GOUVERNEUR—4,946 — GOUVENEUR C. OF C., Nelson B. Winters, Secy. E. Main St.

GOWANDA—3,352 — N. Y. STATE ELEC. & GAS CORP., O. H. Seymour, Mgr., 175 Water St.

GRAND ISLAND
GRAND ISLAND C. OF C., August Hein, Pres., East River Rd.
GRAND ISLAND COMM. DEV. CORP., Robert Study, Pres., 145 Hennepin Road.

GREAT NECK—10,171
MYERS E. BAKER, 160 Middle Neck Road.
GREAT NECK C. OF C., Ruth A. Engelmann, Secy., 5 Bond St.

GREENPORT—2,608 — GREENPORT-SOUTHOLD C. OF C., Chauncey R. Hulse, Secy., Box 816.

GREENVILLE — GREENVILLE C. OF C., Mrs. Hilde Thompkins, Secy.

GREENWICH — GREENWICH C. OF C., George M. Ernst.

GREENWOOD LAKE — GREENWOOD LAKE C. OF C., Mrs. Edith K. Christman, Sec.

GROTON — GROTON C. OF C., H. M. Geisenhoff.

HAINES FALLS — HAINES FALLS-TANNERSVILLE C. OF C., Mr. Nina M. Worth, Sec.

HAMBURG—9,145 — HAMBURG C. OF C., INC., Edith H. Hall, Secy., 59 Buffalo St.

HAMMOND — BLACK LAKE C. OF C., Mrs. Julia Miller, Sec., R. D. #1.

HAMPTON BAYS — HAMPTON BAYS BRD. OF TRADE, Mrs. Portia Flanagan, Secy., Box 734.

HARRISON — HARRISON BUS. & CIVIC LEAGUE, Anthony Spano, Pres., Harrison Real Estate, Theatre Bldg.

HARTSDALE — HARTSDALE C. OF C., Nicholas Ciancetti, Hartsdale Radio & TV, 219 E. Hartsdale Ave.

HASTINGS — HASTINGS C. OF C., James H. Leddy, Pres., Hudson River Yards Corp., 1 Spring Street.

HAVERSTRAW—5,771 — N. ROCKLAND C. OF C., Olive Ackerman, Exec. Sec., 2 Broadway.

HELENA — HELENA CIVIC ASSN., Mrs. Maria Grow, Secy.

HEMLOCK — HEMLOCK CIVIC CLUB Robert Armstrong, Pres.

HEMPSTEAD—34,641 — HEMPSTEAD C. OF C., Lillian Merrifield, 250 Fulton Ave.

HERKIMER—9,396
HERKIMER BUS. MEN'S ASSN., Frank

Whitney, Sec.
HERKIMER C. OF C., Arnold B. Copping, President.
HERKIMER CTY. IND. DEV. CORP., Anthony J. Hellenack, Pres.
HICKSVILLE—50,405 — HICKSVILLE C. OF C., Box 401.
HIGHLAND—2,931 — HIGHLAND C. OF C., Guy J. Torsone, Sec., Box 218.
HILLSDALE — HILLSDALE C. OF C., William Rogers, Sec.
HONEOYE — HONEOYE C. OF C., Henry G. Kleman, Pres.
HOOSICK FALLS—4,023
HOOSICK FALLS C. OF C., Waller E. Robson.
HOOSICK FALLS COMM. FOR INDUSTRY, INC., James Brahan, Secy., % H. F. Standard Press.
HORNELL—13,907
HORNELL C. OF C., Richard T. Dunn, Ex. Dir., City Hall.
HORNELL ENTERPRISES, INC., Sherman B. Schultz, Pres., 7 Seneca St.
HUDSON—11,075 — GREATER HUDSON C. OF C., G. J. Kramer, Exec. Sect'y., 506 Warren St.
HUDSON FALLS—7,752 — HUDSON FALLS C. OF C., Edward Danford, Pres.
HUNTINGTON—11,255
HUNTINGTON TWP. C. OF C., INC., Newell A. Lasher, Man. Dir., Box 388.
KENNETH E. TURNER, ASSOC., INC., Kenneth E. Turner, 117 Walt Whitman Rd.
HURLEYVILLE — HURLEYVILLE C. OF C., Joseph Denning.
ILION—10,199
ILION C. OF C., Malvin G. Applegate, Pres.
ILION RETAIL BUS. ASSN., E. W. Miller.
INDIAN LAKE — INDIAN LAKE C. OF C., Marty Harr, Jr., Pres.
INLET — INLET C. OF C., Donald S. Hodel, Pres.
INTERLAKEN — INTERLAKEN C. OF C., James Bassett, Pres.
ISLIP
ISLIP C. OF C., Warren G. Huber, Box 112.
ISLIP TOWN BUS. & INDUSTRIALIST ASSN., Gunnar G. Lundstedt, Chairman.
ITHACA—28,799
DONALD I. BELCHER & ASSOC., Anthony S. Whayne, 119 E. Buffalo St.
ITHACA C. OF C., Lewis Warren, Mgr., 114 N. Aurora St.
ITHACA ENTERPRISES, INC., Joseph Harnett, Sec.
JAMAICA
MAX GRUBER ASSOC., Maurice D. Gruber, Partner, 90-40 - 160th St.
JAMAICA C. OF C., A. Nicholas Kobe, Ex. Secy., 89-31 - 161st St.
LONG ISLAND R. R. CO., C. H. Stoutenburgh, Gen. Rl. Est. Agt.
***JAMESTOWN—41,818**
JAMESTOWN AREA C. OF C., Mr. Murray S. Stephens, 101 West 5th Street.
JAMESTOWN AREA DEV. CORP., Leonard Saff, Pres., 101 W. 5th St.
JOHNSON CITY—19,118 — JOHNSON CITY C. OF C., Wm. H. Sliker, Mgr.
JOHNSTOWN—10,930 — JOHNSTOWN C. OF C., Robert A. Gould, Pres., 32 W. Main.
KENMORE—21,261 — LIBERTY MOTOR FREIGHT LINES, INC., J. M. McMahon, V. P., 1394 Military Rd.
KINDERHOOK
INDUSTRIES FOR COLUMBIA CTY., Wm. H. Mitchell, Pres.
KINDERHOOK C. OF C., Peter J. Gibbons, Sec.
KINGSTON—29,260
KINGSTON AREA C. OF C., Albert Kurdt, Mgr., Gov. Clinton Hotel.
KINGSTON IND. DEV. CORP., % C. of C., Governor Clinton Hotel.
STYLES EXPRESS, 71 Tenbroeck Ave.
ULSTER-ALBANY AVE. BUSINESSMEN'S ASSN., Howard Stephens, Secy., 75 Madison Ave.
LACKAWANNA—29,564 — LACKAWANNA C. OF C., John J. Moran, Ex. Secy., 724 Ridge Rd.
LAKE CARMEL—2,735 — LAKE CARMEL-KENT C. OF C., George Popolizio, Pres.
LAKE GEORGE — LAKE GEORGE C. OF C., Rodney Bucklin, Ex. Secy.
LAKE HUNTINGTON — LAKE HUNTINGTON C. OF C., Anita R. Calkin, Secy.
LAKE PLACID—2,998 — LAKE PLACID C. OF C., Luke L. Patnode, Ex. Secy.

your profit potential is great... UPSTATE

Plenty of plant sites with husky profit potential are waiting for you in **UPSTATE, N.Y.**

Here, in the 22,000 square miles served by Niagara Mohawk, nearly every type of industry can find the plant site admirably suited to its needs...the site from which to serve the richest market in the world...the great Northeast.

We can help in your search for a profitable site with fast, expert, confidential assistance. You can benefit from our comprehensive inventory of buildings and sites and the intimate, detailed knowledge of our district managers about the communities we serve. We'll gladly assist in specific research you need in *your* search for the ideal location.

Before you choose a plant site, learn all the advantages waiting for you in Upstate, N. Y.: a wealth of natural resources . . . plenty of low-cost electric power...abundant water... a solid labor force...a most attractive political and economic climate . . . healthy, diversified industrial neighbors prospering here. Transportation is particularly attractive; the growing network of superhighways, the St. Lawrence Seaway, the barge canal and excellent rail and air service combine to provide fast, dependable access to the rich northeastern market and Canada and to the seaports of the world.

For complete information on the services we offer...and for concrete help in your search...write, wire or phone Director of Area Development, Niagara Mohawk Power Corporation, Dept. 1-10, 300 Erie Blvd. West, Syracuse 2, N. Y.

NIAGARA MOHAWK

BUSINESS MANAGED • TAXPAYING

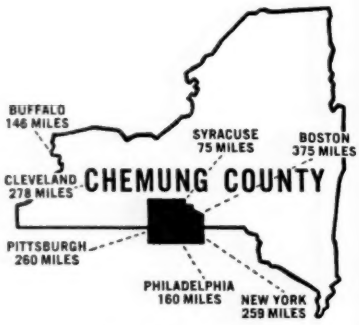
CHEMUNG COUNTY
NEW YORK

A GOOD LOCATION FOR YOUR OPERATION

New York State's "Best Balanced Community" offers—a diversified industrial climate . . . good livability . . . fine home sites as well as excellent plant sites . . . we have what you need for lower operating costs, higher profit production.

CONSIDER THESE PLUS FACTORS

- Profit-planned industrial parks with complete facilities, utilities and services available NOW!
- Distribution crossroads . . . air, rail, truck and water connections to major eastern markets.
- An ample reservoir of productive labor, both skilled and semi-skilled.
- Abundant resources . . . water, power, fuel.
- Cooperative community leaders . . . assistance with financing, buildings, sites, etc.



Contact in Confidence

J. WALKER OWENS

General Manager

CHEMUNG COUNTY DEVELOPMENT CORP.

224 WILLIAM ST., ELMIRA, N.Y.

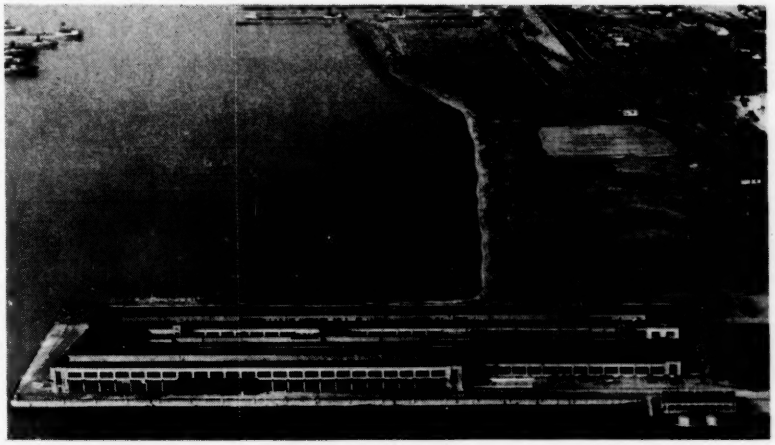
One of a series of ads published by the Chemung County Board of Supervisors.

LARCHMONT—6,789 — LARCHMONT C. OF C., Philip Wocker, Pres., 135 Boston Post Road.
LEEDS — LEEDS C. OF C., Miss Linda Eckler, Sec.
LEVITTOWN — LEVITTOWN C. OF C., Mrs. Rosemary Wrocklage, Sec., 169 Noell Street.
LIBERTY—4,704 — LIBERTY C. OF C., S. D. Lubin, Pres.
LINDENHURST—20,905 — LINDENHURST C. OF C., Patricia Silber, Ex. Secy., 304 S. Wellwood Ave.
LITTLE FALLS—8,935
LITTLE FALLS BUSINESSMEN'S ASSN., Edward T. Gray, Pres.
LITTLE FALLS IND. DEV. COMM., Elmer S. Mulford, Pres.
LITTLE VALLEY — LITTLE VALLEY C. OF C., W. E. Rezer.
LIVERPOOL—3,487 — LIVERPOOL C. OF C., James B. Taynton, Secy.
LIVINGSTON — LIVINSTON MANOR C. OF C., Robert Withers, Sec.
LOCKPORT—26,443
LOCKPORT C. OF C., Walter H. Pond, Ex. Secy., 429 Bewley Bldg.
NIAGARA CTY. IND. DEV. & PLAN. COMM., Mr. W. A. Schulmeister, Dir., Courthouse.
LONG BEACH—26,473 — LONG BEACH C. OF C., Howard Ebstein, Exec. Dir., 100 W. Park Avenue.
LONG ISLAND CITY
HERBERT CALLMAN CO., INC., Mr. Henry M. Levien, SIR, 29-34 41st Ave.
MURAL TRANSPORT, INC., Alexander Shapiro, 2900 Review Avenue.
QUEENSBOROUGH C. OF C., James J. Thorton, Ex. V. P., 24-16 Bridge Plaza, S.
LONG LAKE — LONG LAKE IMPRO. CLUB, INC., James W. Scivally, Pres.
LOWVILLE—3,616
LEWIS CTY. C. OF C., Mrs. Florence Fredenburg, Secy., Court House Bldg.
LEWIS CTY. DEV. CORP., Laverne Roberts, Secy.
LYNBROOK—19,881 — LYNBROOK C. OF C.
***LYONS—4,673** — LYONS C. OF C., Philip Paliotte, Sr., Pres.
MACEDON — WALWORTH C. OF C., Wilmer Raybrouck, Pres.
MALONE—8,737
MALONE C. OF C., Mrs. Jane Dumas, Sec.
NORTH FRANKLIN IND. DEV. CORP., Francis C. St. Mary, Pres., 267 E. Main St.
TOWN OF MALONE, Leo J. Tobey, Supv., 8 East Main St.
MALVERNE—9,968 — MALVERNE MERCHANTS ASSN., 341 Hempstead Avenue.
MAMARONECK—17,673 — MAMARONECK C. OF C., John T. Breunich, Exec. Secy., 156 W. Boston Post Road.
MANCHESTER
MANCHESTER C. OF C., Philip D'Arduini, Pres.
TWIN CITIES DEV. CORP., % C. of C.
MANHASSET
MANHASSET C. OF C., Clarence P. Townsley, III, Ex. Secy., 27 Plandome Road.
WALTER O'MELIA CO., Cleveland James, V. P., 1295 N. Blvd.
MASSAPEQUA—32,900 — MASSAPEQUA C. OF C., Box 303.
MASSENA—15,478
FOUTH SEACOAST IND. DEV. CORP., Thomas Fay, Pres., Box 232.
MASSENA C. OF C., William G. Coventry, Exec. V. P.
ST. LAWRENCE SEAWAY DEV. CORP., L. M. Hale, Dir. Off. of Spec. Oper., Box 213.
MASTIC BEACH—3,035 — C. OF C. OF THE MASTICS, Box 823.
MATTITUCK — MATTITUCK C. OF C., Box 976.
MAYBROOK — MAYBROOK C. OF C., John Giglio, Sec.
MAYFIELD — MAYFIELD C. OF C., Arthur Naylor, Acting Pres.
MECHANICSVILLE—6,831 — MECHANICSVILLE AREA C. OF C., Gideon Palmieri, Ex. Sec., 116 Park Ave.
MEDINA—6,681
MEDINA C. OF C., Miss Margaret Shannon, Sec., 225 South Ave.
MEDINA COMM. DEV. CORP., Bernard B. Hart, Pres.
MERRICK—18,789 — MERRICK C. OF C., Donald Grahame, Secy., Box 53.
MEXICO — MEXICO C. OF C., Elmer Jenks, Pres.
MIDDLETOWN—23,475
MIDDLETOWN C. OF C., R. F. Giles, Ex. V. P., 10 King St.
MIDDLETOWN IND. PARK, Middletown Ind. Expan. Inc., 10 King St.
MIDDLETOWN IND. EXP. CORP., R. F. Giles, Ex. V. P., 10 King St.
MILLBROOK — MILLBROOK-TOWN OF WASHINGTON BUSINESSMEN'S ASSOC., Thomas J. Kelly, Secy.
MILLERTON — MILLERTON C. OF C., Allen G. Herkimer, Secy.
MINEOLA—20,519
LONG ISLAND LIGHTING CO., Industrial Development Div., E. V. Gray, Mgr., 250 Old Country Rd.
MINEOLA C. OF C., Sam Maginnis, Secy., 95 Mineola Blvd.
MOHAWK VALLEY — MOHAWK VALLEY TOWNS ASSN., H. Frank Ferraro, Pres.
MOHOPAC — MOHOPAC C. OF C., Lewis Cook, Pres.
MOIRA — BRUSHTON-MOIRA C. OF C., Robert MacDonald, Secy.
MONROE—3,323
MONROE C. OF C., T. Eugene Cordisco, Sec.
ORANGE CTY. SITE PLACEMENT SERVICE, T. H. Hansen, Pres.
MONTAUK — MONTAUK C. OF C., INC., Dorothy McCann, Secy. Mgr.
MONTGOMERY — MONTGOMERY C. OF C., Mrs. Ruth B. Scott, 125 Charles St.
MONTICELLO—5,222 — MONTICELLO C. OF C., Joseph De Biase, Sec., 4 Pleasant St.
MORRISTOWN — MORRISTOWN C. OF C., James Bogardus, Jr., Pres.
MOUNT MORRIS—3,250 — MOUNT MORRIS C. OF C., Anthony Cipriano, Pres.
MT. KISCO — MT. KISCO BRD. OF TRADE, Robert Holloway, Pres., Pioneer Finance Company.
MT. VERNON—76,010
MT. VERNON C. OF C., Abbot Noble, Pres., 4 No. Third Ave.
FLEETWOOD MERCHANT'S ASSN., F. Herny Lantz, V. P., Eastchester Savings Bank, 22 East First Street.
NANUET — NANUET BUSINESSMEN'S ASSN., Harry Fagen, Pres., 138 Main Street.
NARROWSBURG — NARROWSBURG C. OF C., Michael Preis, Secy.
NEWARK—12,868 — NEWARK C. OF C., John D. Meyers, Secy.
NEWBURGH—30,979
BEREA IND. TERMINAL, Panarello & Hudson, Inc., Ind. Rltrs., N. Plank St.
PROVAN PETROLEUM TRANSPORTATION CO., Fred J. Provan, Pres., 210 Mill St.
MR. EDWARD P. SKYER, SIR, Box 630.
NEW HARTFORD — NEW HARTFORD C. OF C., Gerald Murphy, Pres.
NEW HYDE PARK—10,808 — NEW HYDE PARK C. OF C., Ralph L. Bernstein, Ex. Secy., 1510 Jericho Tpke.
NEWPORT — NEWPORT C. OF C., Lester J. Mahardy, Pres.
NEW ROCHELLE—76,812
NEPTUNE WORLD-WIDE MOVING, Henry Kirschenbaum, V. P., 6 Weyman Ave.
NEW ROCHELLE C. OF C., Frederic Powers, 543 Main Street.
NEW ROCHELLE CIVIC & COMM. ASSN., Arthur P. Sutty, Jr., Ex. Secy., 238 Huguenot St.
NEW YORK—7,781,984
AETNA IND. CORP., Mr. W. W. Weismann, Chm. Bd., 565 Fifth Ave.
AMERICAN BRAZILIAN ASSN., INC., 22 W. 48th St.
ALLEGHENY POWER SYSTEM, H. Alex Ferris, Mgr., Area Dev., 320 Park Ave.
AMERICAN DOCK & POUCH TERMINAL, 17 State St.
AMERICAN ELEC. POWER SERV. CORP., L. L. Davis, V. P., 2 Broadway.
AMERICAN & FOREIGN POWER CO., Mr. S. A. Lafaso, 2 Rector St.
ARGENTINE AMERICAN C. OF C., 11 Broadway.
ASSOCIATES DISCOUNT CORP., 666 Fifth Avenue.

***REGISTERED COMMUNITY AUDIT**

ASSOCIATED TRANSPORT, INC., E. I. Kleinmetz, Mgr. Sls. Res. & Dev., 380 Madison Ave.
ATLANTIC COAST LINE R. R. CO., Julian H. Lines, Asst. to the Pres., 220 East 42nd St.
AVENUE OF THE AMERICAS ASSN., Willard Henlein, Ex. Secy., 1100 6th Ave.
BAHAMA DEVELOPMENT BOARD, Mr. Thather, Mrr., 620 Fifth Avenue.
BALTIMORE & OHIO RAILROAD, George E. Ference, Ind. Dev. Agt., 25 Broadway.
BANCO NATIONAL DE CUBA, Mr. Daniel Del Rio, V. P., 40 Wall St.
BANK OF MONTREAL, 64 Wall St.
BANK OF NEW YORK, A. C. Simonds, Jr., Pres., 48 Wall St.
BANK OF NOVA SCOTIA, C. G. Webster, Gen. Agt., 37 Wall St.
BANK OF THE MANHATTAN CO., L. C. Marshall, Pres., 40 Wall St.
BANKERS FEDERAL SAVINGS & LOAN, C. H. Minners, Pres., 24 John.
BANKERS TRUST CO., Real Estate Division, 16 Wall St.
CLINTON M. BELL, 7 East 42nd Street.
BIGELOW, KENT & WILLARD CO., Robert W. Kent, 60 E. 42nd St.
FRANK G. BINSWANGER, INC., Frank G. Binswanger, Pres., 270 Madison Ave.
BOOZ, ALLEN & HAMILTON, James L. Hamilton, Sr., Partner, 380 Madison Ave.
BRAZILIAN GOVT. TRADE BUREAU, 551-5th Ave.
BRITISH CONSULATE-GENERAL, Mr. F. J. Pelley, 90 Park Avenue.
BROADWAY ASSN., T. J. McInerney, Man. Dir., 250 W. 57th St.
BRONX BD. OF TRADE, Eugene T. Lynn, Ex. Secy., 349 E. 149th St.
BRONX C. OF C., Arthur A. Walsh, Ex. Secy., 260 E. 161st St.
BROOKS, HARVEY & CO., Mr. Edmund J. McRickard, SIR, 41 East 42nd St.
BROWN, HARRIS, STEVENS, INC., Mr. Andre L. Benel, SIR, 14 East 47th St.
BUCH EXPRESS, INC., Harry J. Fisher, V. P., 11 West 42nd St.
JAMES H. BURNS CO., Mr. James H. Burns, SIR, 370 Lexington Ave.
BURRINGTON ASSOC., INC., Walter J. Semlow, Pres., 230 Park Ave.
CALKIN & BAILEY, INC., IND. CONS., Geo. T. Bayley & John R. Calkin, 50 E. 41st St.
CAMARA MEXICANA DE COMERCIO, 60 Wall St.
CANADIAN BANK OF COMMERCE, 29 Exchange Place.
CANADIAN NATIONAL RAILWAYS, T. J. Openshaw, Spec. Rep., Dept. of Research & Dev., 1776 Woolworth Bldg.
CANADIAN PACIFIC RAILWAYS, 581 Fifth Avenue.
CENTRAL RR OF NEW JERSEY, R. E. Rowland, Ind. Agt., 143 Liberty St.
CENTRAL VERMONT RAILWAY, R. B. Thomas, Spec. Rep. Res. & Dev., 1776 Woolworth Bldg.
C. OF C. OF THE STATE OF N. Y., B. Colwell Davis, Jr., Ex. V. P., 65 Liberty St.
C. OF C. OF LATIN AMERICA, 29 Broadway.
C. I. T. CORPORATION, Mr. H. Post, 1 Park Avenue.
CITIZENS UNION OF THE CITY OF N. Y., George Hallett, Jr., 5 Beekman St.
CITY INVESTING CO., Sterling Forest Corp., Alfred P. Ilch, V. P., 25 Broad St.
COLUMBIA GAS SYSTEM, Mr. C. C. Eeles, Dir. Bus. Prom., 120 E. 41st St.
COMMONWEALTH SERVICES, INC., Donald Mackie, 300 Park Ave.
CONSOLIDATED EDISON CO. OF N .Y., Inc., 4 Irving Place.
CONSUL GENERAL OF DENMARK, Mr. Peter Knop, Asst. Ind. Attache, 17 Battery Place.
CONSUL GENERAL OF GREECE, Mr. Costas Triantayilakos, 30 Rockefeller Plaza.
COVERDALE & COLPITTS, CONS. ENGRS., 120 Wall St.
CRESAP, McCORMICK & PAGET, 342 Madison Ave.
CROSS & BROWN CO., Mr Thomas H. Hovenden, 270 Madison Ave.
CUBAN C. OF C. IN U. S., Box 274.
CUBAN CONSULAR OFFICE, Mr. Alfredo Hermandes, Consul General, 625 Madison Ave.
CUSHMAN & WAKEFIELD, INC., Mr. Ralph H. Daniel, SIR, 529 Fifth Ave.

Now Available at the PORT of BUFFALO



Choice PLANT SITES

Adjacent to Buffalo Port Terminal, Largest General Cargo Handling Facility on the Great Lakes

The waterfront property available now for industrial use, adjacent to the Port Terminal at Buffalo, N. Y., consists of more than 200 acres. All utilities, including electricity from the Niagara Power Project are at hand. The heart of downtown Buffalo is only five minutes away and interchanges to the New York State Thruway are but three minutes from the sites. The property is serviced directly by the Buffalo Creek Railroad and is situated on the Outer Harbor which is currently being dredged from its present 23 feet depth L. W. D. to 27 feet Seaway depth.

- The Niagara Frontier is a transport center in the midst of a big market. The Port of Buffalo, on Lake Erie, handles over 15 million tons of cargo annually and is the first major U. S. port-of-call on the St. Lawrence Seaway route.
- The Frontier is linked to the whole populous central and northeast United States by the New York State Thruway. It is served by 9 trunkline railroads and 130 trucking companies. Just over the Peace Bridge at Buffalo lies Southern Ontario, home of more than half of all Canadian manufacturing output.
- More than 55% of all U. S. citizens, more than 62% of all Canadians live within 500 miles of this busy link between two thriving nations.
- Pure water is limitless; low cost power is plentiful. There's ready access to all kinds of raw materials; a solid labor force that offers skill as well as brawn; a favorable tax climate and ideal family living conditions.

for a complete information kit on the Port of Buffalo-send the coupon below to

NIAGARA FRONTIER PORT AUTHORITY

432 CITY HALL • BUFFALO 2, N. Y.

Kindly send your information kit to

NAME _____

COMPANY _____

ADDRESS _____

CITY _____ ZONE _____ STATE _____

OSCAR DANE, 11 W. 42nd St.
JOSEPH P. DAY, INC., Mr. Bernard P. Day, SIR, 7 Dey St.
DEPT. OF MARINE & AVIATION, Albert Bauer, Inf. Officer, Pier A, North River.
DRY DOCK SAVINGS BANK, Thurman Lee, Pres., 742 Lexington Ave.
EAST SIDE C. OF C., Barnett August, Ex. Dir., 231 Grand St.
EBASCO SERVICES, INC., Mr. P. L. Gill, Dir. Ind. Plan., 2 Rector St.
ECUADOREAN AMERICAN C. OF C., 15 Whitehall St.
HORACE S. ELY & CO., Mr. Stanley S. Woolley, SIR, 76 William St.
EMERSON ENGINEERS, INC., 30 Rockefeller Plaza.
EQUITABLE LIFE ASSUR. SOC. OF THE U.S., Charles G. Haynsworth, Ch. Fld. Appr. SIR, 261 Madison Ave.
ERIE-LACKAWANNA RAILROAD CO., A. L. Hopkins, Mgr., Ind. Dev., 140 Cedar St.
ASHER B. ETKES ASSOCIATES, INC., Public Relations, 16 E. 52nd St.
FANTUS FACTORY LOCATION SERVICE, Mr. Edwin I. Oppel, 430 Park Avenue.
FIFTH AVE. ASSN., Michael B. Grosso, Ex. V. P., 350-5th Ave.
FIFTY-SEVENTH ST. ASSN., Michael B. Grosso, 350-5th Ave.
FIRST BOSTON CORP., 15 Broadway.
THE FIRST NAT'L. CITY BANK OF N. Y., Milton M. Bates, Asst. V. P., Robert D. Siff, Spec. Ind. Section, 55 Wall St.
FORD, BACON & DAVIS ENGRS., L. S. Baldwin, Sr., Engr., 2 Broadway.
FORTY-SECOND ST.-MID MANHATTAN ASSN., J. E. Cannon, Ex. V. P., 50 E. 42nd St.
GENERAL PUBLIC UTILITIES CORP., William J. Jamieson, Area Dev. Dir., 80 Pine St.
GLICKMAN CORP., Louis J. Glickman, Pres., 501-5th Ave.
HANOVER BANK, R. E. McNeil, Jr., Pres., 70 Broadway.
HARRIMAN, RIPLEY & CO., 63 Wall St.
JOHN W. HARRIS ASSOC., 30 Rockefeller Plaza.

AIRPORT SITE FOR INDUSTRY
ONEONTA, NEW YORK

A 190-acre site with 2 runways and 2 metal hangars available as an industrial location. (May be subdivided if desirable.) Proven permanent wells supplying 2 million gallons of pure well water per day are available for industrial use.

Oneonta is a City of 14,000 with a fine cultural atmosphere, located at the foothills of the Catskill Mountains. It is a trading center for some 70,000 people. There are excellent schools and two fine colleges.

Not a "mill town" nor highly industrialized, Oneonta is a redevelopment area approved by the Area Redevelopment Administration and is a pleasant small city desirous of attracting industry. All inquiries treated on a confidential basis.

Clarence E. Preston
CHAMBER OF COMMERCE
ONEONTA, NEW YORK
(GE. 2-4500)

HELMSLEY-SPEAR, INC., Herbert I. Silverson, 60 East 42nd St.
HYDROCARBON REALTY DEV. CO., Anthony Depetro, Pres.
IND. BANK OF COMMERCE, W. E. Kolb, Pres., 56 East 42nd St.
INDUSTRIAL ENG. CO., 3 East 54th St.
IRVING TRUST CO., R. H. West, Pres., 1 Wall St.
ITALIAN CONSULATE, Mr. E. Cutruzzola, 666 Fifth Ave.
JAMAICA C. OF C., R. F. Brown, Ex. V. P., 89-31-161st St., Jamaica.
JERSEY CENTRAL LINES, R. E. Rowland, Ind. Agt., 143 Liberty St.
WALTER KIDDE CONSTRUCTORS, INC., A. K. Ferguson, V. P. Ind. Engr., 140 Cedar St.
KNICKERBOCKER IND. BLDGS., INC., Andrew R. Clark, 18 E. 48th St.
LESTER B. KNIGHT & ASSOC. INC., A. H. Foster, V. P., 500 Fifth Ave.
KOREAN CONSUL GENERAL, Mr. Y. Choi, 9 East 80th St.
LEHIGH VALLEY RAILROAD, W. J. Donsbach, Mgr. Ind. Dev., 143 Liberty St.
LEXINGTON-FIRST AVE. ASSN., Stanley M. Rabadan, 7 Mitchell Place.
LOCKWOOD GREENE ENGRS., INC., Mr. C. P. Wood, Dir., 41 E. 42nd St.
LURIA ENG. CO., H. B. Luria, Pres., 511-5th Ave.
MADISON AVE. ASSN., Michael B. Grosso, 350-5th Ave.
MANPOWER DEV. CORP., R. Webb Sparks, Pres., 342 Madison Ave.
MARINE MIDLAND TRUST CO. OF N. Y., James G. Blaine, Pres., 120 Broadway.
MR. ARTHUR J. McCANN, SIR, 1250 E. Gun Hill Rd.
J. P. McCANN, 369 E. 149th St.
McGRAW TERMINAL, INC., Mr. Robert Kane, 51 East 42nd St.
McKINSEY & CO., Dave Fox, Dir. of Res., 60 E. 42nd St.
McLEAN TRUCKING CO., L. T. Brethertin, V. P., 490 Greenwich St.
MEXICAN C. OF C. OF U. S., 60 Wall St.
MEXICAN RAILROAD, Mr. J. Payro, Traffic Dept., 120 Wall St.
MIDDLE SOUTH UTILITIES, INC., 2 Rector St.
MIDTOWN C. OF C., William R. Sloane, 350-5th Ave.
MONON RAILROAD, P. T. Dilustro, Ind. Agt., 500 Fifth Ave.
NASSAU, BAHAMAS DEV. BD., British Emp. Bldg., 620-5th Ave.
NETHERLAND IND. INSTITUTES, Joseph P. Bourdrez, Gen. Mgr., 551-5th Ave.
NETHERLANDS TRADE COMMISSION, Mr. Richard Grousset, 551 Fifth Avenue.
NEW CITY BUSINESSMEN'S ASSN., John Coyle, Pres., 30 South Main Street.
N. Y. BD. OF TRADE, 1 Liberty St.
N. Y. CENTRAL SYSTEM, Otto Pongrace, Dir. Area Dev., 466 Lexington Ave.
N. Y. DEPT. OF COMM. & PUB. EVENTS, Dr. Martin W. Wilmington, Dir., Ind. Dev. & Promotion, 625 Madison Avenue.
N. Y., NEW HAVEN & HARTFORD RR CO., James M. Graham, Gen. Ind. Agt., 292 Madison Ave.
NORTHERN IRELAND DEVELOPMENT, Mr. A. E. Cooper, Mgr., 1 Wall St.
NOVA SCOTIA BUR. OF INFORMATION, Howelle Rees, U. S. Agt., 247 Park Ave.
CHARLES F. NOYES CO., INC., Frank B. Morrell, V. P., 42 Broadway.
JAMES P. O'CONNELL, CONS. ENGR., 39 Broadway.
ONEIDA MOTOR FREIGHT, INC., 449 Washington St.
ONTARIO TRADE & INDUSTRY BRANCH, R. B. Hawkins, Ind. Commr., Rm. 1307, Canada House, 680 Fifth Ave.
PANHANDLE EASTERN PIPE LINE CO., Albert H. Hargreaves, Mgr. Ind. Dev., 120 Broadway.
PARK AVE. ASSN., Edward B. Lockwood, Mgr., 250 Park Ave.
PENNSYLVANIA RAILROAD CO., F. J. Hasson, Mgr. Ind. Dev., 414 Penn Station.
F. & G. PFLOMM CO., 133 Broadway.
MALCOLM PIRNIE ENGRS., 25 W. 43rd St.
PORT OF NEW YORK AUTHORITY, Austin J. Tobin, Exec. Dir., 111 Eighth Ave.

PROVINCE OF QUEBEC, Chas. Chartier, Agt. Gen., 50 Rockefeller Plaza, Rm. 1022.
PUERTO RICO ECON. DEV. ADMIN., Juan Gonzales, Exec. Dir., 666-5th Ave.
J. O. ROSS ENGR. CORP., Mr. C. J. Schmidt, 730 - 3rd Ave.
ROYAL BANK OF CANADA, 68 William St.
SANDERSON & PORTER, John J. Cole, Mgr. Ind. Dept., 72 Wall St.
EDWARD SAYLE, 10 E. 39th St.
SCOVELL, WELLINGTON & CO., 111 Broadway.
DAVID SCRIBNER & ASSOC., INC., Mr. David Scribner, SIR, 111 Broadway.
SEABOARD AIR LINE RR CO., C. M. Hazelhurst, 610 Fifth Ave., Room 608.
SEVURUD, ELSTAD, DRUEGER, CONS. ENGRS., 415 Lexington Ave.
SHIRLEY C. OF C., Walter T. Shirley, Pres., 500 - 5th Avenue.
FREDERICK SNARE CORP., ENGRS., 233 Broadway.
C. B. SNYDER NAT'L. REALTY CO., 41 East 42nd St.
SOUTHERN CANADA POWER CO., LTD., 680 Fifth Avenue.
STANFORD RESEARCH INSTITUTE, Mr. P. M. Dowling, Mgr., 270 Park Avenue.
STEVENSON, JORDAN & HARRISON, INC., Chas. R. Stevenson, Partner, 19 W. 44th St.
STONE & WEBSTER ENG. CORP., R. T. Branck, Pres., 90 Broad.
E. A. STROUT REALTY AGENCY, INC., K. H. Meyers, Pres., 255 Fourth Avenue.
TIPPETTS - ABBETT - McCARTHY - STRATTON, T. J. Fratar, Partner, 375 Park Ave.
TITLE GUARANTEE & TRUST CO., W. Deatly, Pres., 176 Broadway.
TODD AND DRAPER CORP., F. B. Todd, Pres., 545 Fifth Ave.
TWENTY-THIRD ST. ASSN., Wm. H. Bird, Man. Dir., 175 - 5th Ave.
UPTOWN C. OF C., Matthew J. Eder, Ex. V. P., 271 W. 125th St.
U. S. TRUST CO. OF NEW YORK, Benjamin Strong, Pres., 45 Wall St.
VENEZUELA GOVERNMENT, Mr. Rojas, Deputy Consul, 600 Fifth Avenue.
HENRY WALTEMADE, INC., Mr. Henry G. Waltemade, SIR, 60 East 42nd St.
GEO. W. WARNECKE & CO., INC., Chas. A. Ruberl, Jr., Reg. Supv., 444 Madison Ave.
WASHINGTON HGTS. C. OF C., Mrs. Sally Burton, 600 W. 181st St.
WELLING & WOODARD, INC. CONS., John C. J. Wirth, 52 Vanderbilt Ave.
WERNER TEXTILE CONSULTANTS, 1430 Broadway.
WEST END ASSN., Harry C. Card, Pres., 101 W. 74th St.
WEST SIDE ASSN. OF COMM., INC., James W. Danahy, Mgr. Dir., 330 W. 42nd St.
J. G. WHITE ENG. CORP., 80 Broad St.
WILLING ASSOC., INC., Dr. Stanley Willing, Pres., 159 E. 149th St.
YALE EXPRESS SYSTEM, INC., Robert H. Smith, V. P., 460 12th Avenue.
YOUNG MEN'S BD. OF TRADE, Mrs. Fredlyn Schloss, Ex. Secy., 1 Liberty St.
WASHINGTON SQUARE ASSN., Mrs. Elsa Gray Steinert, Ex. Secy., 79 Washington Place.
WEBB & KNAPP, INC., 383 Madison Ave.

NEW WINDSOR — NEW WINDSOR C. OF C., Frank Orzechowski.

NIAGARA FALLS—102,394 — NIAGARA FALLS AREA C. OF C., Enar A. Ahlstrom, Ex. V. P., Clifton Hotel.

NORFOLK — TOWN OF NORFOLK DEV. CORP., Alfred Smith, Pres.

NORTH ROSE — ROSE TWP. C. OF C., Robert Meade, Pres., Box 59, Main St.

NORTH TARRYTOWN—8,818 — N. TARRYTOWN CIVIC & BUS. ASSN., John M. Blascik, Ex. Sec., 95 Beekman Ave.

***NORTH TONAWANDA** — C. OF C. OF THE TONAWANDAS, INC., George W. Garrett, Ex. V. P., Room 9 - Power Bldg., Webster St.

NORWICH—9,175 — NORWICH C. OF C., Wm. J. Barone, Man. Dir.

NORWOOD — NORWOOD C. OF C., E. D. Stowell, Pres., 1 Main St.

NUNDA — NUNDA C. OF C., Robert Weir, Mayor.

*REGISTERED COMMUNITY AUDIT

NYACK—6,062
THE NYACKS C. OF C., Joseph Phillips, Pres., 11 South Broadway.
ORANGE & ROCKLAND UTILITIES, Harry Hansen, Mgr. Area Dev., 10 North Broadway.
ROCKLAND CTY. IND. DEV. COMM. INC., Charles W. Caldwell, Pres., 10 N. Broadway.
OCEAN BEACH — OCEAN BEACH C. OF C., Elizabeth Gardner, Secy., Bay Walk.
OCEANSIDE—30,448 — OCEANSIDE BOARD OF TRADE, Box 43.
OGDENSBURG—16,122
OGDENSBURG AREA IND. DEV. CORP., George Phillips, President, City Hall.
OGDENSBURG C. OF C., James S. Graham, Ex. Secy., City Hall, 330 Ford St.
ST. LAWRENCE VALLEY ASSN., INC., Don S. Foster, Exec. V. P., Box 613.
OLD FORGE — CENTRAL ADIRONDACK ASSN., J. Perry Smith.
***OLEAN—21,868**
OLEAN C. OF C., Roland E. Stowe, Mgr., Exchange Natl. Bk. Bldg., N. Union St.
OLEAN DEV. CORP., Edmund C. Mason, Pres., Exchange Natl. Bk. Bldg., N. Union St.
ONEIDA—11,677
ONEIDA AREA INDUSTRIES, INC., Dr. Felix Ottaviano, President.
ONEIDA C. OF C., Carl Burak, Mgr., 108 Main St.
ONEONTA—13,412

ONEONTA CHAMBER OF COMMERCE
C. E. Preston, Mgr., 16 Dietz St.

SEE OUR ADVERTISEMENT ON PAGE 138

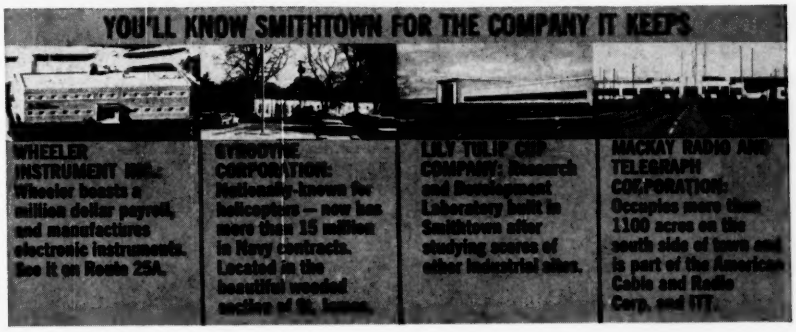
ONTARIO — ONTARIO C. OF C., Gerald Lunger.
OSSINING—18,662 — OSSINING C. OF C., Thomas Mercer, Exec. Sec., 168 Main St.
OSWEGO—22,155
OPERATION OSWEGO, INC., Harold J. Thorpe, Pres., 22 West Van Buren St.
OSWEGO C. OF C., L. A. Mohnkern, Exec. Sec., 225 W. 1st St.
OSWEGO IND. DEV. COMM., 113 W. 2nd St.
PORT OF OSWEGO AUTHORITY, Arthur C. Mengel, Ex. Dir.
OWEGO C. OF C., R. D. Tedeschi, Ex. Secy., 196 Front St.
OYSTER BAY — OYSTER BAY C. OF C., Mrs. Frances K. Lenz, 165 Summer St.
PALMYRA—3,476 — PALMYRA C. OF C., Mrs. Anita Austin, Sec., 96 Maple Ave.
PATCHOGUE—8,838
BROOKHAVEN INDUSTRIAL COMM., Box 232.
PATCHOGUE C. OF C., Harry T. Weeks, Ex. V. Pres., Box 149.
PEARL RIVER
PEARL RIVER BRD. OF TRADE, William Donin, Pres., 22 South Main Street.
STONY POINT IND. PARK, John Holt, 50 E. Washington Avenue.
PEEKSKILL—18,737 — PEEKSKILL C. OF C., Dr. Ralph F. Pelaia, Pres., 1138 Main St.
PELHAM—6,114 — PELHAM BRD. OF TRADE, Rudolph W. Ilgner, Pres., 145 - 5th Ave.
PENN YAN—5,770
FINGER LAKES ASSN., George Train, Pres.
PENN YAN C. OF C., E. Boyd Van Dyke, Pres., 120 Main St.
PENN YAN EXPRESS, INC., Charles Blank, 100 West Lake Rd.
SECURITY TRUST CORP. OF ROCHESTER, Leslie H. Stott, Asst. V. P., 127 Main St.
PERRY —4,629 — PERRY C. OF C., Myron Stamp, Lake St.
PHELPS — PHELPS C. OF C., INC., John Boughton, Mayor.
PHILADELPHIA — PHILADELPHIA C. OF C., Richard Mercer, President.
PHILIPSTOWN — PHILIPSTOWN C. OF C., Irving Burns, Pres.
PLAINVIEW—27,710 — PLAINVIEW C. OF C., Charles A. Voorhies, Ex. Secy. Box 601.

PLATTSBURGH—20,172
NEW INDUSTRIES FOR PLATTSBURGH, INC., David K. Tabor, Ex Secy., % C. of C.
PLATTSBURGH C. OF C., Murrell Smith, Exec. Sec., C. of C. Bldg.
PLATTSBURGH IND. PARK, Richard C. Guibord & R. F. Dufort, 172 Oak St.
PORT CHESTER—24,960 — PORT CHESTER-TOWN OF RYE, C. OF C. & CIVIC ASSN., Milton K. Kavey, Pres., 10 Pearl Street.
PORT JEFFERSON
PORT JEFFERSON C. OF C., Col. Harry C. Dayton, Pres.
PORT JEFFERSON IND. PARK, Keen-Dramer Associates, Nesconset-Port Jefferson Hwy., Tr. 112.
PORT JERVIS—9,268
PORT JERVIS C. OF C., Wm. O. Kahn, Ex. Secy., Box 121.
PORT JERVIS IND. DEV. CORP., % C. of C.
PORT JERVIS TRUCKING CO., INC., Gilbert S. Russell, 10-12 Orchard St.
PORT LEYDEN — PORT LEYDEN BUS. MEN'S ASSOCIATION, Karl Riebennacht, President.
PORT WASHINGTON—15,657 — PORT WASHINGTON C. OF C., P. Power, Ex. Secy., 90 Main Street.
PORTAGEVILLE — LETCHWORTH TOURIST ASSN., Hugh M. Russ, Pres.
POTSDAM—7,765 — POTSDAM C. OF C., Thomas P. North, Jr., Sec., Box 471.
POUGHKEEPSIE—38,330
CENTRAL HUDSON GAS & ELEC. CORP., Charles H. Adler, Ind. Dev. Dir., South Road.
DUTCHESS CTY. IND. RES. & DEV. COMSN., Courthouse.
POUGHKEEPSIE C. OF C., W. R. R. Winans, Mgr.
PUTNAM VALLEY — PUTNAM VALLEY C. OF C., Irving Labes, Pres.

ROBT. A. BRADY
SUPERVISOR OF THE
TOWN OF SMITHTOWN

"SMITHTOWN *
IS READY TO HELP
YOUR PLANT MOVE IN"

YOU'LL KNOW SMITHTOWN FOR THE COMPANY IT KEEPS



USE THIS CHECK LIST FOR YOUR PLANT SITE EVALUATION

LABOR FORCE: More than 50,000 people reside in the greater Smithtown area. A potential employment pool of more than 2500 Smithtown residents is available for in-area plants.

TRANSPORTATION: The Long Island Railroad serves the area as as well as trucking fleets primarily using Route 25 (Jericho) and the Long Island Expressway. No difficulties for research and development companies, makers of machine parts, electronic equipment, appliances, etc.

UTILITIES: 5 water supply systems serve the Town. Gas and electricity are supplied by the Long Island Lighting Company. Service line information available.

INDUSTRIAL SITES: Seven available—from 70 acres to 1330; maps available.

RECREATION: Your entire family will appreciate Smithtown's superb recreation facilities, boating, shopping centers, schools, churches, civic and cultural activities.

GUIDED TOUR: Members of the Smithtown Industrial Committee will welcome your key executives and conduct them to available plant sites. Meetings will be arranged with Town officials on any special problems.

ASK FOR A FREE INDUSTRIAL STUDY:
"Smithtown and Industry" full of information — including labor force, transportation facilities and utilities, maps of traffic arteries, topography, water mains, and the many sites now zoned for industry — Write or phone . . .

SMITHTOWN INDUSTRIAL COMMITTEE

RICHARD S. DE TURK
DIRECTOR OF PLANNING
TOWN HALL, SMITHTOWN
L.I., N.Y. • NIBGEN 5-3[illegible]

MASSENA

NEW YORK

Site of St. Lawrence Seaway and Power

. . . means MORE for INDUSTRY!

WATER
POWER
LABOR
MODERN SCHOOLS
ZONED SITES
RECREATION

Ask for FACTS BOOKLET 61

THE FOURTH SEACOAST INDUSTRIAL DEVELOPMENT CORPORATION

P. O. BOX 232, MASSENA, N. Y.

The St. Lawrence (Seaway) Valley

Offers

All physical-material resources. Industrial Sites (Controlled and Restricted) with all basic components — river, rail, highway transportation; unlimited water and power supply — and labor force that assures profitable operation of INDUSTRY.

For details contact:

St. Lawrence Valley Association

Don S. Foster, Executive Vice President

502 Riverside — P. O. Box 613

Ogdensburg, New York

RIDGEWOOD — RIDGEWOOD C. OF C., Carl E. Clemens, Ex. Secy., 852 Cypress Ave.
RIVERHEAD—5,830 — RIVERHEAD C. OF C., William Buz, Ex. Secy., The Hotel Henry Perkins.
***ROCHESTER—318,611**
AIRPORT IND. PARK, Box 534.
RALPH R. BORCHARD, SIR, 63 East Ave.
EDWARD B. FOOTE, SIR, 25 Exchange St.
RALPH KLONICK SONS, INC., Allan S. Klonick, Pres., 901 Sibley Tower Bldg.
LINDEN IND. PARK. 820 Linden Ave.
METROPOLITAN AREA IND. DEV. COUNCIL, Marcus N. Barbour, Secy., 55 St. Paul St.
IRVING S. NORRY, 63 Curlew St.
HENRY T. PERKINS RL. EST. CO., Henry T. Perkins, 47 W. Clinton Ave.
ROCHESTER C. OF C., Lee McCanne, Exec. V. Pres.
ROCHESTER CONVENTION & PUB. BUREAU, Paul Miller, Little White House, Washington Square.
ROCHESTER GAS & ELEC. CORP., Kendall B. Castle, Jr., Dir. Ind. Dev., 89 East Avenue.
VELCO LAKESIDE IND., INC., Centre Park Corner Oak St.
WILMORITE, INC., Page Airways Bldg., Scottville Rd.
***ROME—51,646**
ROME C. OF C., Norman MacLeod, Pres.
ROME IND. DEV. CORP., Albert R. Neill, Secy., 127 W. Liberty St.
RONKONKOMA—4,220 — C. OF C. OF THE RONKONKOMAS, Joseph Alfano, Corr. Secy., 106 Weichers Avenue.
RYE — RYE C. OF C. & BD. OF TRADE, Mrs. Joan B. Bann, Exec. Secy., Rye Colony.
SACKETS HARBOR
CENTRAL VALLEY, % Central National Bank.
SACKETS HARBOR C. OF C., Robt. A. Parish, Secy.
SAG HARBOR — ROUND TABLE CLUB OF SAG HARBOR, Alvin H. Rossuck, Secy.
ST. JOHNSVILLE — ST. JOHNSVILLE-CENTRAL MOHAWK VALLEY DEV. CORP., Leo Mancini, Secretary.
ST. REGIS FALLS — ST. REGIS FALLS COMM. DEV. LEAGUE, P. L. Powell, President.
SALAMANCA—8,480
SALAMANCA BD. OF TRADE, Donald J. Kamira, Secy., 49 Main St.
SALAMANCA IND. COMM., James J. Crowley, Mayor, City Hall.
SARANAC LAKE—6,421
ADIRONDACK PARKS ASSOCIATION, James E. Davis, Secretary, 30 Main Street.
SARANAC LAKE C. OF C., Miss Mildred O'Connor, Sec., 30 Main St.
SARANAC LAKE IND. DEV. REALTY CORP., G. Carver Rice, President.
SARATOGA SPRINGS—16,630 — SARATOGA SPRINGS C. OF C., Angelo Tarantino, Exec. Sec., 368 Broadway.
SAUGERTIES—4,286 — SAUGERTIES C. OF C., Alfred MacMuller, Sec., Box 247.
SAUQUOIT — SAUQUOIT VALLEY C. OF C., W. Bradley Wadsworth, Pres.
SAYVILLE — SAYVILLE C. OF C., Ernest Munkewitz, Secy., Box 442.
SCARSDALE—17,968 — SCARSDALE C. OF C., INC., Richard Coulter, County Boys & Mens Shop, 27 Spencer Place.
SCHENECTADY—81,682
R. C. BLASE, RLTR., 509-11 State St.
SCHENECTADY C. OF C., Joseph McClure, Exec. Sec., 246 State St.
SCHENECTADY IND. CORP., James Crawford, 246 State St.
SCOTIA—7,625 — GLENVILLE C. OF C., Hugh Edgett, Secy.
SCHROON LAKE — SCHROON LAKE C. OF C., Mrs. Aletha Haley.
SCOTTSVILLE — SCOTTSVILLE BUS. ASSN., Richard J. Susat, Mayor.
SEAFORD—14,718 — SEAFORD C. OF C., Jack Kreuger, Secy., 3954 Merrick Road.
SENECA FALLS—7,439 — SENECA FALLS C. OF C., Walter J. Ward, Pres.
SHELTER ISLAND — SHELTER ISLAND C. OF C., William Y. Clark, President.
SHERBURNE — SHERBURNE IND. COMM., Willet F. Balch, Member, E. State St.
SHORTSVILLE — SHORTSVILLE C. OF C., Marinus DePuyt, Pres.
SIDNEY—5,157 — SIDNEY C. OF C., Raymond Newton, Secy.
SILVER CREEK—3,310 — SILVER CREEK C. OF C., C. L. Hughs.
SLOATSBURG—2,565
RAMAPO LAND CO., INC., Pierson Mapes.
SLOATSBURG C. OF C., John Babcock, Pres.
SMITHTOWN — SMITHTOWN C. OF C., Miriam E. Dong, Pres., 255 West Main Street.
SODUS POINT
SODUS BAY C. OF C., Albert Curtis, Pres.
SODUS POINT COMM., Lerue Sitterly, Pres.
SOUTHAMPTON—4,582 — SOUTHAMPTON C. OF C., Mrs. Marie D. Rogers, Ex. Secy., Box 884.
SOUTH FALLSBURGH — FALLSBURGH C. OF C., Harold Deutch, Secy.
SPRING VALLEY
RAMAPO IND. PARK, INC., Jack Shapiro, 95 N. Main Street.
SPRING VALLEY C. OF C., Frank Mandell, Pres., 95 N. Main Street.
STATEN ISLAND — STATEN ISLAND C. OF C., R. B. Irwin, Ex. Secy., 130 Bay St.
STOCKPORT — STOCKPORT C. OF C., James Van Alatyne, Secy.
SUFFERN—5,094 — SUFFERN C. OF C., Robt. J. Slotarik, Ex. Dir., Lafayette Theatre Bldg.
SWAN LAKE — KAUNEONGA-WHITE LAKE C. OF C., Mr. J. Heller, Secy., Box 46.
SYLVAN BEACH — SYLVAN BEACH IMPR. ASSN., James K. Donlon, Pres.
***SYRACUSE—216,038**
COONLEY REAL ESTATE, INC., 311 State Tower Bldg.
EAGAN REAL ESTATE, INC., Mr. L. T. Eagan, SIR, 1010 James St.
INLAND EXPRESS, INC., William Marchu, V. P., Box 255.
NIAGARA MOHAWK POWER CORP., Richard F. Torrey, Dir. Area Dev., 300 Erie Blvd. West.
POMEROY ORGANIZATION, INC., Donald F. Mullin, Ex. V. P., SIR, 327 Montgomery St.
SYRACUSE C. OF C., Louis P. Abrams, Ex. Dir., 351 S. Warren St.
TARRYTOWN—11,109 — C. OF C. OF IRVINGTON, TARRYTOWN & N. TARRYTOWN, George Hibbard, Exec. Sec., 17 Main St.
THERESA — THERESA CIVIC ASSOCIATION, Leo L. Levasseur, Pub. Dir.
TICONDEROGA—3,568
FEDERATED COMMUNITIES, INC., Geo. H. Spring.
TICONDEROGA C. OF C., Geo. H. Spring, Ex. Secy.
***TONOWANDA—21,561** — M & T TRUST CO., Elmo J. Schifferle, Mgr., 55 Broad St.
TROY—67,492
GRTR. TROY C. OF C., David Turner, Exec. V. Pres.
C. MILANESE REALTY CO., John Milanese, Broker, 1934-5th Avenue.
TROY SAVINGS BANK, J. L. Millet, Pres., 2nd & State.
TUCKAHOE—6,423 — EASTCHESTER C. OF C., Arthur Auld, Pres., Box 366.
TUPPER LAKE—5,200
C. OF C. OF TUPPER LAKE & TOWN OF ALTAMONT, INC., Mrs. Evelyn Sonnleitner, Ex. Secy.
GREATER TUPPER LAKE AREA DEV. Corp., Mrs. Evelyn Sonnleitner, Secy., Box 987.
UTICA—100,410
GOREA'S MOTOR EXPRESS, INC., Michael J. Sandy, V. P., Sales, 2003 Bleeker St.
UTICA C. OF C., Elliott A. Stewart, Pres., Rm. 1403, First Bank Bldg.
UTICA DEV. CORP., Charles L. Finch, Sec., Rm. 1403, First Bank Bldg.
VALATIE — VALATIE C. OF C., Norman Freinberg, Secy.
VESTAL
KEN W. BROWN, REALTOR, 148 Vestal Pkwy., E.
RUSSELL C. TERRY, INC., RLTRS., Thomas J. Peek, Sls. Mgr., 147 Front St.
WADDINGTON — WADDINGTON C. OF C., Maurice Cissel, Pres.
WALDEN—4,851 — WALDEN C. OF C., Rollin B. Master Ex. Sec., 3 Orange Ave.

VALHALLA — VALHALLA C. OF C., William Pfleiderer, Broadway 5 & 10, 10 Broadway.
WALLKILL — WALLKILL C. OF C., Mrs. Lois Morris, Sec.
WALTON—3,855 — WALTON IND. DEV., INC., Thomas J. McCaffrey, % N. Y. State Elec. & Gas Corp.
WAPPINGER—4,447 — WAPPINGER FALLS C. OF C., Mrs. John Evans, Sec.
WARSAW—3,653
WARSAW C. OF C. & BUSINESSMEN'S ASSN., INC., Dr. C. C. Parody, Secy., Genesee St.
WARSAW DEV. CORP., H. Floyd Burd, Pres., Munger Rd.
WARWICK—3,218
LEHIGH & HUDSON RIVER RWY. CO., R. C. Winchester, Gen. Frt. Traf. Mgr.
WARWICK C. OF C., Mrs. Lillian A. Parkin, Sec., Box 243.
WASHINGTONVILLE — WASHINGTONVILLE BRD. OF TRADE, Edward Parks, Secy.
WATERLOO—5,098 — WATERLOO C. OF C., Walter Brainerd, Ex. Sec., 12 Virginia St.
WATERTOWN—33,306
GRTR. WATERTOWN C. OF C., INC., Floyd E. Ruble, Mgr., 34 Pub. Sq.
JEFFERSON CTY. DEV. CORP., Joseph J. Morrison, Chm., 230 Factory St.
WATKINS GLEN—2,813 — WATKINS GLEN C. OF C., John Rowles, Sec.
WAVERLY—5,950
VALLEY ECON. DEV. ASSN., Frank Doyle, Sec., % C. of C.
WAVERLY C. OF C., Hart J. Seely, Jr., Ex. Secy.
WAYLAND — WAYLAND INDUSTRIAL COMM., Mr. Gordon Conley, Chrm., Lincoln St.
WEBSTER—3,060 — WEBSTER C. OF C., Elmer V. Smith, Pres.
WELLS — WELLS IMPR. GROUP, William Aird, Pres.
WELLSVILLE—5,967
GRTR. WELLSVILLE INDUSTRIES, INC., Harold Wilkins, Sec., % C. of C.
WELLSVILLE C. OF C., Mrs. Ruth L. Gould.
WESTBURY—14,757
WESTBURY IND. DEV. CORP., Abraham Shames, Pres., Brush Hollow Rd.
WESTBURY IND. PARK, Westbury Ind. Dev. Corp., Brush Hollow Rd.
WESTFIELD—3,878
WESTFIELD C. OF C., Roy H. Cleveland, Ex. Secy., 26 Pleasant Ave.
WEST HEMPSTEAD—24,783 — THE MEADOW BROOK NATIONAL BANK, Theodore F. Gloisten, Spec. Rep.
WEST SENECA—23,138 — WEST SENECA C. OF C., Robert Bartels, Mgr., 1800 Union Rd.
WEST WINFIELD — WEST WINFIELD C. OF C., Edward H. Gates, Pres.
WHITEHALL—4,016
HOME TOWN IMP. CORP., James Roche, Whitehall Times.
WHITEHALL C. OF C., Edward Layden Secy.
WHITE PLAINS—50,485
THE COUNTY TRUST CO., James F. McCarthy, V. P.
CHAUNCEY B. GRIFFEN CO., C. Willis Griffen, SIR, Depot Plaza.
JEFFERSON VALLEY CORP., David Bogdanoff, 30 N. Broadway.
WESTCHESTER CTY. ASSOC., INC., Harold F. Delaney, Mgr., Dir., 8 Church St.
WHITE PLAINS CIVIC & BUS. FEDERATION, John C. Bailey, Mgr. Dir., C. of C., 193 Main St.
WHITESTOWN — WHITESTOWN C. OF C., Leonard A. Jones, Pres.
WILLIAMSON — WILLIAMSON C. OF C., Charles Dezutter, Pres.
WINDHAM — WINDHAM AREA C. OF C., F. Edward Dickoff, Secy.
WOODBOURNE — WOODBOURNE C. OF C., Willis C. Smith, Sec.
WOODRIDGE — WOODRIDGE C. OF C., Mrs. A. Levin, Secy.
WURTSBORO — WURTSBORO C. OF C., Anthony Barone, Secy.
YONKERS—190,634 — YONKERS C. OF C., Helen Roger, Exec. Sec., 3 Manor House Square.
YORKTOWN—3,576 — TOWN OF YORKTOWN IND. DEV. COMM., Thomas J. Dunnings, % County Trust Company.
YORKTOWN HEIGHTS — YORKTOWN HEIGHTS C. OF C., Larry Stern, Pres., 2038 Sawmill River Road.
YORKVILLE—3,749 — WHITESTONE C. OF C., H. E. Young, 106 Whitesboro St.

NORTH CAROLINA

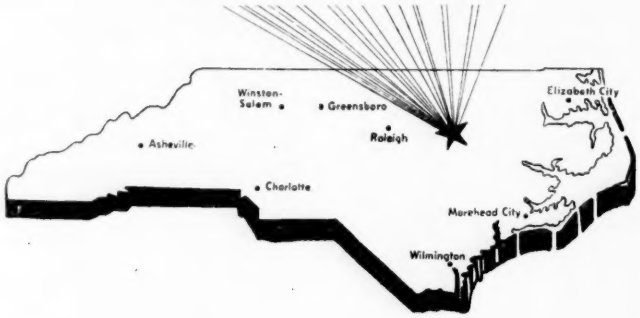
Assistance with reviewing, correcting and updating the listings for North Carolina has been generously provided by the staff of the Department of Conservation and Development, William R. Henderson, Industrial Development Administrator.

ABERDEEN
ABERDEEN BETTERMENT CORP., F. H. Lockey, Chm. Ind. Comm.
ABERDEEN & ROCKFISH R. R. Co., Henry McCoy Blue, Pres., 101 E. Main St.
MOORE CTY. IND. COMMITTEE, Benjamin W. Wicks, Rep.
AHOSKIE—4,583
AHOSKIE C. OF C., Ollie M. Brown, Chm.
AHOSKIE DEV. CORP., J. C. Sessoms, Sr., Pres., % C. of C.
***ALBEMARLE—12,261**
ALBEMARLE C. OF C., H. Clark Goodwin, Mgr., Box 766.
STANLY CTY. IND. DEV. CORP., C. B. Miller, Pres., % C. of C.
ALLIANCE — PAMLICO CTY. C. OF C., James A. Tingle, Jr.
ANDREWS — ANDREWS C. OF C., Sam W. Jones, Sec.
ANGIER
ANGIER C. OF C., Mrs. Rachel Barnes, Exec. Sec.
ANGIER DEV. CORP., L. W. Talton, Pres.
APEX — APEX MERCHANT'S ASSOC., J. Dewey Powell, Sec.
***ASHEBORO—9,449** — ASHEBORO C. OF C., H. E. Barlow, Exec. Sec'y., 122 N. Fayetteville St.
***ASHEVILLE—60,192**
ASHEVILLE C. OF C., Richard K. Degenharat, Ex. Secy.
ASHVILLE IND. COUNCIL, L. B. Sutton, City Bldg.
BOOTH BARFIELD, RLTR., 12 Church St.
GEORGE W. BEVERLY, RLTR., 4 Vanderbilt Pl.
CAROLINA POWER & LIGHT, J. B. Stepp, Dist. Mgr.
H. E. JOHNSON CO., RLTRS., H. E. Johnson, 209 Jackson Bldg.
MR. EUGENE OCHSENRIETER, RLTR., 44 Kimberly.
AULANDER— AULANDER C. OF C., Conen Parker, Pres., Commerce St.
AYDEN—3,108 — AYDEN INDUSTRY COMMITTEE, Mr. J. P. Sumrell, Chm.
BAKERSVILLE — BAKERSVILLE C. OF C., C. E. Vinson, Sec.-Treas.
BANNER ELK — AVERY CTY. C OF C., J. Eugene Penland, Sec.-Treas.
BEAUFORT—2,922 — BEAUFORT C. OF C., Dr. W. L. Woodard, Pres.
BELHAVEN — BELHAVEN C. OF C., J. Henry Purvis.
BELMONT—5,007 — BELMONT MERCHANTS ASSN., Yvonnie C. Hill, Secy., Box 368.
***BENSON**
BENSON C. OF C., Robert Kellogg, Mgr.
BENSON IND. DEV. CORP., % C of C.
BETHEL — BETHEL C. OF C., D. O. Speir, Pres.
BISCOE — BISCO INDUSTRIAL DEV. ASSOC., R. L. Asbill, Chm.
BLACK MOUNTAIN — BLACK MOUNTAIN C. OF C., George E. Moray, Exec. Secy.
BLOWING ROCK — BLOWING ROCK C. OF C., Mrs. Helen B. Clear, Secretary.
BOONE—3,686 — BOONE C. OF C., Herman W. Wilcox, Mgr.
BOSTIC — BOSTIC COMMUNITY Betterment Club, Charles Morgan, Pres.
BREVARD—4,857
BREVARD C. OF C., Mrs. Lucy H. Ford, Exec. Secy.
TRANSYLVANIA DEV. OF C. OF C., Don M. Jenkins, Pres.
BRIDGETON — FINER CAROLINA COMMITTEE, Frank Ballard, Chm.
BRYSON CITY — SWAIN CTY. C. OF C., Robert W. Gammon, Secy.
BURGAW — PENDER CTY. IND. DEV. CORP., Dr. John T. Dees, Pres.
BURLINGTON—33,199
BURLINGTON C. OF C., George Cloclough, Mgr., Webb Ave.
BURLINGTON IND. DEV. CORP., E. A. Gordon, Secy.
FAIRCHILD DEV. DIST., Dr. J. R. Kernodle.
BURNSVILLE — YANCEY CTY. BETTERMENT ASSN., J. B. Briggs, Mgr.
CANDOR — CANDOR IND. DEV. ASSOC., V. W. Burkhead, Chm.
CANTON—5,068 — CANTON-BETHEL-CLYDE C. OF C., Wilford L. Hooper, Secy.
CARRBORO — CARRBORO C. OF C., Calvin Burch, Pres.
CARTHAGE — CARTHAGE IND. DEV. Corp., % c. of c.
CHADBOURN — CHADBOURN DEV. CORP., L. V. Lowe, Secy.
CHAPEL HILL—12,573
CHAPEL HILL C. OF C., Mrs. Jane S. Whitefield, Ex. Secy., 117 N. Columbia.
SEARCH FOR NEW INDUSTRY COMMITTEE, Collier Cobb, Jr., Chm. Box 310.
***CHARLOTTE—201,564**
ACRES FOR IND. IND. DIST., J. A. Jones Const. Co., P. O. Box 966.
ARROWOOD ACRES, E. Pat Ha,, Box 10031.
ATANDO INDUSTRIES, INC., J. J. Delaney, Box 989.
ATANDO IND. PARK, Atando Ind., Inc., Box 989.
FRANK G. BINSWANGER, INC., SOU. DIV., Mr. Frank G. Binswanger, Sr., SIR, 205 S. Church St.
BLACKMORE IND. DIST., Charlotte Lumber Co., Box 3094.
CENTRAL MOTOR LINES, INC., Howard Nelson, V. P., Sales & Traffic, Box 1067.
CHARLOTTE C. OF C., Wm. M. Ficklen, Ind. Mgr., 222 S. Church St.
COMMERCIAL DEV. CO. IND. DIST., Vernon H. Scarborough, 222 W. Worthington Ave.
DUKE POWER CO., Creed F. Gilley, Mgr., Ind. Dev. Dept., 422 South Church St.
FIRST UNION NATL. BANK, Box 10498.
FREDERICKSON MOTOR EXPRESS CORP., A. Earl Clontz, Pres., Atondo Station, Box 98.
HARRIS EXPRESS, INC., R. H. Booe, Jr., Box 10091.
JOHNSON MOTOR LINES, INC., E. E. Humphries, Gen. Sales Mgr., Box 10497.
CHAS. T. MAIN, INC., Truman H. Safford, Sou. Repr., 129 W. Trade St.
McDONALD RLTY CO., J. Caldwell McDonald, Owner, Johnston Bldg.
H. L. McKEE, RLTR., Box 964.
MILLER MOTOR EXPRESS, INC., Box 10217.
NEW DIXIE LINES, INC., S. W. Clark, Box 103.
NORFOLK SOU. IND. PARK, Norfolk Sou. Rwy. Co., P. O. Box 5231.
NORTH CAROLINA NATL. BANK, Arthur H. Jones, Sr., V.P., Box 120.
PIEDMONT NATURAL GAS CO., INC., John G. Hopping, Ind. Engr., Box 1968.
PIEDMONT & NORTHERN RWY. CO., Thomas G. Lynch, Dir. of Ind. Dev., Box 480, 422 S. Church St.
SOUTHERN RWY. SYSTEM, W. R. Belfield, Gen. Ind. Agt., Box 180.
C. D. SPANGLER IND. DEV. IND. DIST, C. D. Spangler Const. Co., 1029 S. Blvd.
STANDARD TRUCKING CO., Tom B. Carr, Sales Mgr., Box 1107.
MR. E. L. VINSON, SIR, 221 South Church St.
WACHOVIA BANK & TRUST CO., Chas. B. Rich, Box 2667.
CHERRYVILLE—3,607
CHERRYVILLE C. OF C., Robert Maxwell, Ex. Secy., 116 S. Mountain St.
CHERRYVILLE DEVELOPMENT CORP., Kenneth B. Beam, Pres., 106 W. Main St.
CHINA GROVE — MERCHANTS ASSOCIATION, George M. Bostian, Exec. Secy.
CLAREMONT — CLAREMONT IND. COMM., L. O. Dasher, Chm.
CLARKTON
CLARKTON COMM. DEV. CORP., Harry W. Prince, Pres.
MERCHANTS ASSOCIATION, Nathan

***REGISTERED COMMUNITY AUDIT**

PITT COUNTY

NORTH, CAROLINA



"Industry Prospers In Pitt County"

RELOCATE within reach of 80 million people — accessible to all major cities east of the Mississippi. Pitt County, North Carolina, offers

1—Nearness to markets

2—Quality labor force

3—Transportation: air, rail, and truck

4—Utilities: water, power, gas, sewage at moderate rates

5—Recreation: playgrounds, water sports, hunting, golf

6—Education: kindergarten through college

7—Livability: cultural assets in large and small friendly communities

8—Taxes: controlled and below average for the section

9—Sites: spacious and priced at half usual cost with possible expansion

10—Buildings: available to specifications in 90-days at low cost for lease or lease-purchase

11—Environment for growth under sound government and in a mild climate

12—Cordial and confidential assistance, including financing, to established firms. Address your inquiry to

Pitt County Development Commission

P. O. Box 426 **Telephone PL 8-1989**

Greenville, North Carolina

Cox, Chairman, Industry Committee.
CLAYTON—3,302 — CLAYTON MERCHANT'S ASSOCIATION, Mrs. Belle Allen, Exec. Sec.
CLINTON—7,461
CLINTON C. OF C. & MERCHANT'S BUREAU, INC., Mrs. Elizabeth C. Peterson, Mgr., Box 467.
CLINTON DEV. CORP., A. B. Butler, Pres., Box 126.
SAMPSON CTY. IND. DEV. CORP., James F. Chestnut, Chm., Box 167.
CLYDE — CLYDE C. OF C., R. I. Burgin, Jr., President.
***CONCORD—17,799**
CABARRUS CTY. IND. DEV. CORP., A. W. Thomas, Jr., Chm.
CONCORD C. OF C., C. Gilmer Parrish, Mgr., 13 E. Depot St.
WIL-MAR PARK, Hopst Brothers, Box 949.
CONWAY — CONWAY C. OF C., C. J. Watson, Sec.
CORNELIUS — CORNELIUS IND. DEV. COMMITTEE, Hugh Roy Smith, Chm.
CULLOWHEE— JACKSON CTY. C. OF C., Dr. W. A. Ashbrook, Pres.
DALLAS—3,270 — DALLAS TOWNSHIP IND. DIVERSIFICATION CORP., G. S. Sparge.
DOBSON — DOBSON RLTY CO., J. S. Gentry.
DUBLIN — DUBLIN DEV. CORP., Thomas Carroll, Secy.
DUNN—7,566
DUNN C. OF C., Ned Champion, Mgr.
DUNN INVESTORS, INC., E. C. Aldridge, Pres., % C. of C.
DURHAM—78,302
C. OF C., Carl F. Sapp, Gen. Mgr.
DURHAM'S COMM. OF 100, T. Y. Milburn, Ex. Dir., Box 245.
DURHAM IND. PARK, Durham Ind. Dev. Co., Inc., Rm 406, Corcoran St.
EDENTON—4,458
EDENTON C. OF C., James M. Robinson, Exec. Vice Pres.
EDENTON DEV. CORP., Assistant Secy. Hotel Joseph Hewes.
ELIZABETH CITY—14,062
ALBEMARLE INDUSTRIES, INC., R. E. AIKEN, SECY.
C. OF C., George W. Attix, Gen. Mgr.
***ELIZABETHTOWN**
ELIZABETHTOWN C. OF C., Chatham C. Clark, Pres.
BLADEN CTY. IND. DEV. COMM., Edward M. Stanfield, Ind. Rel. Repr.
ELIZABETHTOWN DEV. CORP., C. C. Clark, Pres.
ELKIN—2,868
ELKIN-JONESVILLE C. OF C., C. R. Freed - Ex. Sec'y.
ELKIN MERCHANT'S ASSN., Mrs. Wesley Whitaker, Secy.
FAIRMONT — FAIRMONT IND. DEV. CORP., Pitt Fisher, Pres.
FARMVILLE—3,997
FARMVILLE C. OF C. Louis N. Williams, Exec. Sec.
FARMVILLE ECON. COUN., Thomas W. Willis, Ex. Dir.
FAYETTEVILLE—47,106
CAPE FEAR BASIN DEV. ASSN., J. Mel Thompson Secy.
FAYETTEVILLE AREA IND. DEV. CORP., Box 628.
FAYETTEVILLE C. OF C., INC., Chas. C. Clark, Ex. V. P., Market House.
FAYETTEVILLE IND. COMM., Mel Thompson, Chm., % C. of C.
FLETCHER — YOUNGBLOOD TRUCK LINES, INC., O. G. Tandy, Highway 25.
FOREST CITY—6,556
FOREST CITY C. OF C., Gilbert H. Hames, Jr., Exec. Secy.
FOREST CITY CO., INC., O. J. Mooneyham, Sr.
RUTHERFORD CTY. IND. DEV. COMM., Frank G. Sohn, Exec. Dir.
***FRANKLIN**
FRANKLIN C. OF C., Mrs. Lasca E. Horsley, Exec. Sec.
MACON CTY. BUSINESS DEV. CORP., W. W. Reeves.
FREMONT — FREMONT COMMUNITY IND. ASSOC., George Hicks, Chm.
FUQUAY SPRINGS—3,389
FUQUAY SPRINGS C. OF C., Mrs. Hilda M. Sandlin, Exec. Secy.
FUQUAY SPRINGS IND. DEV. CORP., Mrs. Grace Senter, Ex. Secy.
GARLAND — GARLAND DEV. CORP., Abel M. Warren, Pres.

350 CAROLINAS PLANT LOCATION POSSIBILITIES

Tell us your needs. We may well have not just one but *several* sites that meet your requirements. You'll receive detailed data promptly. Complete up-to-date information on any one of 350 Carolina communities is yours for the asking.

Contact D. E. Stewart, Area Development Manager, Raleigh, N. C. TEmple 2-4611.

CONFIDENTIAL

We know how important it is to keep your inquiry in strictest confidence. Frankly, it is equally important to us.

CAROLINA POWER & LIGHT COMPANY

THE BIG PLUS

Durham offers site seekers the big plus: immediate proximity to North Carolina's 4500 acre Research Triangle Park and Research Triangle Institute.

Few areas in the entire nation equal this combination of:

- Industrial-Research "Climate"
- Proven Community Attitude
- Adequate Labor Supply
- Faborable Lease-Buy Terms

Write in confidence to The Executive Director,

Durham's committee of 100
P. O. Box 245, DURHAM, N. C.

GOLDSBORO, N. C.

LOCATION . . .
Heart of EASTERN NORTH CAROLINA

GOVERNMENT . . .
Stable, progressive and favorable to industry

TAXES . . .
Reasonable and equitable

LABOR . . .
Native born and highly trainable
Right to Work Law—Industrial Education Center

SITES . . .
1 to 1,000 acres

BUILDINGS . . .
"Shells" or to specifications

UTILITIES . . .
Carolina Power & Light Co.
North Carolina Natural Gas Co.
Southern Bell Telephone Co.

RAIL . . .
Atlantic Coast Line
Southern Railway System

TRUCK . . .
Overnight to half the nation

WATER . . .
City, river, ground

James A. Latta
COMMITTEE OF 100
P. O. Box 1107
Goldsboro, North Carolina
RE 4-2242

NORTH CAROLINA

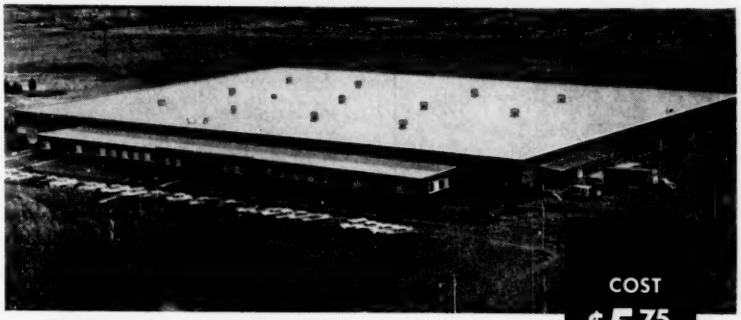
GARNER—3,451 — C. OF C., Mrs. W. A. Weston, Sec.
***GASTONIA—37,276**
GASTONIA IND. DEV. COMM., Ralph T. Isley, Ex. Secy., 401 Commercial Bldg.
GRIER IND. DEV. PARK, Mr. Murray M. Grier, Box 1236.
PUBLIC SERVICE CO. OF N. C., Charles E. Ziegler, Exec. V. P., 170 W. Franklin Avenue.
WILSON IND. DIST., E. G. Wilson, New Dallas Hwy.
***GOLDSBORO—28,873**
COMMITTEE OF 100, James A. Latta, Director, Box 1107.
GOLDSBORO INDUSTRIES, Attn. Mr. Lawson Withers, Wachovia Bank Bldg.
WAYNE CTY. IND. DEV. COMM., Geo. K. Freeman, Chm., Courthouse Sq.
GRAHAM—7,723 — GRAHAM C. OF C., R. B. MacQueen, Secy.
GRANITE FALLS—2,644 — GRANITE FALLS DEV. CORP., W. F. Simmons, Pres.
***GREENSBORO—119,574**
BESSEMER IMPROVEMENT CO., W. F. Williams, Gen. Mgr., Box X-1.
ELM IND. AREA, J. A. Doggett, Owner, 105 Piedmont Bldg.
GREENSBORO C. OF C., John B. Parramore, Jr., Mgr., I.D. Dept., Box 3246.
O. R. D., BESSEMER IMPROV. CO., 1100 E. Bessemer Ave.
PATTERSON IND. AREA., J. Van Lindley, Owner, 326 Jefferson Bldg.
ROBINS AND WEILL, INC., Mr. C. L. Weill, Jr., SIR, Box 120.
S & W MOTOR LINES, INC., Box 2973.
GREENVILLE—22,860
GREENVILLE C. OF C., Willard T. Kyzer, Mgr., 209 S. Evans St.
GREENVILLE INDUSTRIES, INC., S. E. West, Pres., Box 508.
PITT CTY. DEV. COMM., Dr. C. Sylvester Green, Exec. Dir., Box 426.
GRIFTON — GRIFTON IND. COMM., W. I. Bissette, Pres., Green St.
GROVER — GROVER DEV. COUNCIL, C. F. Hardy, Jr., Mayor.
HAMLET—4,460 — HAMLET DEV. CO., David F. Rice, Sec.
HAYESVILLE
HAYESVILLE C. OF C., Joe Rutledge III, Pres.
CLAY CTY. C. OF C., J. Guy Padgett, Secy.
HENDERSON—12,740 — HENDERSON C. OF C., Conrad B. Sturges, Exec. Secy.
HENDERSONVILLE—5,911 — HENDERSONVILLE C. OF C., G. Ray Cantrell, Mgr.
HERTFORD
HERTFORD IND. DEV. COMMITTEE, Mrs. Viola Nachman, Sec.
PERQUIMANS CTY. C. OF C., Allen W. Mills, Mgr.
HICKORY—19,328
CATAWBA CTY. IND. COMM., L. B. Hardesty, Chmn.
HICKORY C. OF C., Paul S. Allen, Ex. Secy., Box 2407.
HICKORY DEV. CORP., Severn Allen, Secy.
***HIGH POINT—62,063**
BOTTOMS-FISKE TRUCK LINES, INC., H. W. Marshall, V. P., Sales & Traff., Box 1189.
DRAKE IND. PARK, Edw. Drake, Jr., Box 1548.
HIGH POINT C. OF C. IND. DEV. DIV., Phil Clarke, Mgr., 329 N. Main.
HIGH POINT IND. CORP., G. E. Hutchens, Pres., 329 N. Main St.
IND. SQUARE WESTWOOD DEV. CO., Box 1901.
HILLSBORO — ORANGE CTY. AGRIC. & IND., DEV. COMM., D. S. Matheson, Chm.
JACKSON — THE BANK OF NORTHAMPTON, P. A. Lewis, Pres.
JACKSONVILLE—13,491
GREATER JACKSONVILLE C. OF C., Roy A. Stevens, Manager.
JACKSONVILLE DEV. CORP., Stanley E. Wainwright.
JEFFERSON — ASHE CTY. DEV. CORP., W. B. Austin, Chm.
JONESVILLE — ELKIN-JONESVILLE C. OF C., C. R. Freed, Exec. Secy.
KENLY — KENLY DEV. CORP., H. C. Rains, Pres.
KERNERSVILLE—2,942 — KERNERSVILLE IND. DEV. CORP., Gilmer Dillon, Secy.-Treas.
KINGS MOUNTAIN—8,008
IND. DIVERSIFICATION COMM., Wilson Crawford, Chmn.
KINGS MOUNTAIN C. OF C., John A. Cheshire, Jr., Pres., Box 744.
KINSTON—24,819
ATLANTIC & E. CAROLINA RWY. CO., Kinston C. of C., Box 687.
KINSTON C. OF C., Box 194.
KINSTON DEV. CORP., Chas. L. McCullers, Box 194.
KITTY HAWK — DARE CTY. C. OF C., W. H. Smith, Jr., Secy.
LAURINBURG—8,242
COMMUNITY DEV. CORP. OF LAURINBURG, E. Hervey Evans, Pres.
IND. DEV. COMM., J. R. Dalrymple, Jr., Chmn.
LAURINBURG C. OF C., INC., Glenn F. Webb, Manager.
LAURINBURG & SOUTHERN R. R. Co., Laurinburg C. of C., Inc., Glenn F. Webb, Mgr.
LAWNDALE — UPPER CLEVELAND CTY. C. OF C., W. I. Clark, Mgr.
LENOIR—10,257 — LENOIR C. OF C., Al Boyles, Gen. Mgr.
***LEXINGTON—16,093**
LEXINGTON C. OF C., Sherwood Canada, 22 W. Center St.
LEXINGTON INDUSTRIAL CORP., Dr. Forest Meade, President, Box 456.
LIBERTY — LIBERTY IND. CORP., John W. Ward, Jr., Pres.
LILLINGTON — C. OF C., Frank Steel, Sec.
LINCOLNTON—5,699 — LINCOLN CTY. C. OF C., AND MERCHANTS ASSOCIATION, INC., A. Ralph Fulle, Exec. Mgr., Box 247.
LINVILLE — AVERY CTY. C. OF C., Joe L. Hartley, Secy.
LITTLETON — LITTLETON DEV. CORP., W. W. Johnson, Chm.
LOUISBURG—2,862 — LOUISBURG-FRANKLIN CTY. DEV. CORP., Bland B. Pruitt, Pres.
***LUMBERTON—15,305**
LUMBERTON C. OF C. & AGR., J. Patrick Treadaway, Mgr., Box 1050.
LUMBERTON DEV. CO., INC., Hector Mac-Lean, Pres., N. Elm St.
TOBESON CTY. IND. DEV. & AGRI. COMM., Dallas T. Daily, Mgr.
MAGGIE — Maggie Valley C. OF C., Leta H. Smathers, Secy.
MAGNOLIA — MAGNOLIA CIVIC IMPROVEMENT CORP., Kenneth Taylor, Pres.
MANTEO — C. OF C., Wallace McCown, Pres.
***MARION—3,345** — McDowell C. of C., James A. Cheek, Ex. Dir., Box 230.
MAXTON
ALPINE INDUSTRIAL PARK, J. R. Dalrymple, Jr., Laurinburg-Maxton Airport Comm.
MAXTON DEV. CORP., Russell Hellecksen, Secy,-Treas.
MIDDLESEX — MIDDLESEX IND. DEV. CORP., R. H. Hales, Jr., Secy.
MOCKSVILLE
MOCKSVILLE C. OF C., E. C. Morris, Chm.
MOCKSVILLE INDUS. COMM., E. C. Morris, Pres.
MONROE—10,882
MONROE C. OF C., Mrs. Jewel D. Coble, Secy.-Mgr., Jefferson St.
UNION CTY. IND. DEV. COMM., Dr. Budd Smith, Box 292.
MOORESVILLE—6,918
MOORESVILLE C. OF C., W. J. Haselden, Ex., Secy., Rm. 200, Mun. Bldg.
MOORESVILLE DEV. CORP., W. S. Neel, Secy.
MOORESVILLE IND. COUN., J. C. Billings, Chm.
MOREHEAD CITY—5,583
MOREHEAD CITY C. OF C., Joe A. DuBois, Gen. Mgr.
N. C. STATE PORTS AUTH., W. H. Friederichs, Mgr., Morehead City Ocean Terminal.
MORGANTON—9,186 — MORGANTON C. OF C., Mrs. Genie Bohler, Ex. Secy., 216 Collett St.
***MT. AIRY—2,055**
MT. AIRY C. OF C., INC., Al. F. Howell, Mgr., Box 328, 221 North Main St.

***REGISTERED COMMUNITY AUDIT**

MOUNT AIRY DEVELOPMENT ASSOC., A. B. Carter, Treasurer.
MOUNT GILEAD — MOUNT GILEAD COMMITTEE ON IND. DEV., R. B. Jordan III, Chm.
MT. HOLLY—4,037
MT. HOLLY C. OF C., Thomas A. Dunn, Jr., Pres.
MT. HOLLY IND. DEV. CORP., H. L. Fowler, Secy., 210 Dogwood Drive.
MOUNT OLIVE—4,673
MOUNT OLIVE BUSINESS DEV. CORP., Byron E. Bryan.
MOUNT OLIVE C. OF C., Mrs. Pansy Williams, Secy.
MURPHY
CHEROKEE COUNTY DEV. CORP., Ben Palmer.
MURPHY C. OF C., N. H. Barnes, Ex. Secy.
NASHVILLE
NASHVILLE C. OF C., Rex A. Parramore, Secy.
NASHVILLE IND. DEV. CORP., John W. Sustare, Pres.
NASH COUNTY IND. DEV. COMSN., James F. Johnson, Jr., Courthouse Square.
NEWBERN—15,717
CRAVEN IND. INVESTMENT CORP., G. Allen Ives, Pres.
NEW BERN C. OF C., Olin Wright, Secy.
NEW BERN INDUSTRIES, INC., Olin Wright, Secy.
NEWLAND — AVERY CTY. C. OF C., J. Eugene Penland, Secy.-Treas.
NEWPORT — NEWPORT IND. DEV., Robert K. Montague.
NEWTON—6,658 — NEWTON-CONOVER C. OF C., Mrs. Virginia B. Warlick, Sec.
N. WILKESBORO—4,197
N. WILKESBORO IND. DEV. CORP., D. V. Deal, Chm., % C. of C.
WILKES C. OF C., Rhodes R. Batson, Mgr., 412-8th St., Box 669.
OLD FORT — OLD FORT C. OF C., Jerry M. Snyder, Secy., Catawba Ave.
OXFORD—6,978
GRANVILLE CTY. C. OF C., Fanny E. Owen, Exec. Dir.
GRANVILLE CTY-OXFORD PLANN. COMM., Melvin B. Coleman, Exec. Dir.
OXFORD FUTURE INDUSTRIES, T. H. Yancey, Pres. % C. of C.
PEMBROKE — PEMBROKE C. OF C. AND AGRI., John H. Sampson, Pres.
PILOT MOUNTAIN — C. OF C., Wayne Smith, Pres.
PINEHURST — PINEHURST, INC., Richard S. Tufts, Pres.
PINETOPS — PINETOPS DEV. CO., C. A. Holiday, Pres.
PITTSBORO — PITTSBORO DEV. CORP., W. H. McAllister, Jr., Pres., Bk. of Pittsboro.
PLYMOUTH—4,666 — C. OF C., E. E. Harrell, Pres.
PRINCETON — PRINCETON DEV. COMMITTEE, R. A. Oliver, Chm. of Publicity.
RAEFORD—3,058 — RAEFORD C. OF C., Phil B. Rieg., Mgr.
***RALEIGH—93,931**
CAROLINA POWER & LIGHT CO., D. E. Stewart, Mgr., Area Dev., Box 1551.
CITY OF RALEIGH, A. C. Hall, Jr., Dir. of Planning, City Hall.
FIRST CITIZENS BANK & TRUST CO., Victor E. Bell, Jr., Asst. to Pres., 20 E. Martin St.
N. C. BUSINESS DEVELOPMENT CORP., Mr. H. Powell Jenkins, Ex. V. P., P. O. Box 10655.
N. C. DEPT. OF CONS. & DEV., W. R. Henderson, Administrator, Commerce and Industry.
NORTH CAROLINA NATIONAL BANK, J. Edgar Kirk, V. P.
N. C. STATE PORTS AUTH., D. Leon Williams, Exec. Dir., Education Bldg.
POWERS CONST. CO., INC., Box 1706.
RALEIGH C. OF C., J. R. Drummy, Ind. Mgr., 23 W. Davie St.
RALEIGH DEV. CENTER, INC., J. W. York.
RALEIGH IND. BLDG. CORP., J. R. Drummy, % C. of C.
SECURITY NATL. BANK., T. W. Steed, V. P., Box 1731.
YORK IND. CENTER, INC., J. W. York, Pres., Box 10007.
RANDLEMAN — RANDLEMAN C. OF C., J. L. Coble, Sec.
RED SPRINGS—2,767 — RED SPRINGS DEV. CORP., Tom E. Cope, Secy.
***REIDSVILLE—14,267**
PIPKIN IND. DIST., W. B. PIPKIN, 216 E. Main St.

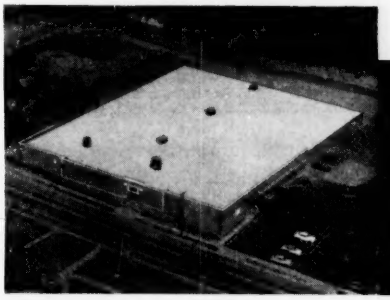
What's your size ...in a plant?

In Charlotte, you'll find that type for type . . . size for size . . . construction costs compare favorably



170,858 sq. ft. manufacturing space, brick and steel construction, sprinklered, 22 ft. ceiling, 5 ton overhead, bridge crane, grading, paving and landscaping. Includes 14,158 sq. ft. of air-conditioned office space.

COST $5.75 per sq. ft.



COST $4.85 per sq. ft.

52,000 sq. ft. warehouse. Fully sprinklered, insulated and heated, including 5,000 sq. ft. air-conditioned office space. Paved loading and parking area.

14 PLANNED INDUSTRIAL AREAS

offer a variety of site choices. Urban and Rural, ranging from 30 to 2,266 acres. All utilities and transportation.

For all the facts... Write, wire or call!

When you compare ALL the factors, you'll find that

Comparison favors

Charlotte

INDUSTRIAL DEPARTMENT
CHARLOTTE CHAMBER OF COMMERCE
222 South Church Street, Charlotte 2, N. C. 5960

For Industrialists—High Point, N. C.

(1960 population — 62,063)

High Point has the ideal combination of MARKETS, MATERIALS and LABOR. Excellent transportation facilities, ample power and water, industrial parks.

25 mile radius trade population 400,000. Fine climate, progressive city administration, excellent schools, recreational facilities. Write for complete information,

Phil Clarke, Manager — Industrial Development Division

HIGH POINT CHAMBER OF COMMERCE

HIGH POINT, NORTH CAROLINA

NASH COUNTY

Has Rolled Up Her Sleeves and Is Ready to Work for **You**

MR. INDUSTRIALIST!

Make inquiry now in this rapidly growing section of Eastern North Carolina, where equitable taxes, good local government, excellent transportation and labor harmony prevail!

write — wire — phone in

COMPLETE CONFIDENCE

to

James F. Johnson, Jr., Director

Nash County Industrial Development Commission

Courthouse Square

Nashville, North Carolina

Telephone 459-6181

EDGECOMBE COUNTY, N.C.

INVITES INDUSTRY

In the heart of the great Coastal Plains of North Carolina, Edgecombe County is in an area with abundant power and water. Here the work force is adaptable and easily trained and the citizens are alert to the needs of industry.

Industrialists are invited to inquire about Edgecombe County where a successful program of planned development has been successful as evidenced by the branch plants of national corporations which have located here.

Write for an informative brochure:

Tarboro-Edgecombe Development Corporation

(A non-profit organization)

P. O. Box 824

Tarboro, N. C.

Telephone (919) 823-4173

NORTH CAROLINA

REIDSVILLE C. OF C., Mrs. Ruth Bennett, Secy., Drawer 1020.
REIDSVILLE IND. DEV. CORP., C. R. Strouse, Secy., Drawer 1020.
RICH SQUARE
RICH SQUARE C. OF C., Vernon E. Taylor, Sec.-Treas.
RICH SQ. IMP. CORP., C. J. Freeman, Pres., % C. of C.
ROANOKE RAPIDS—13,320 — ROANOKE RAPIDS C. OF C., Fred Cooper, Manager.
ROBBINS
ROBBINS DEV. CORP., T. B. Hopper, Pres.
MOORE CTY. IND. DEV. COMM., James F. Steed.
ROBBINS MERCHANT'S ASSOCIATION, J. C. Myers, Jr., Pres.
ROBBINSVILLE — GRAHAM CTY. C. OF C., James S. Howell, Pres.
ROBERSONVILLE
ROBERSONVILLE C. OF C., D. M. Hardison, Pres.
ROBERSONVILLE DEV. CORP., James E. Gray, Sec.
ROCKINGHAM—5,512
ROCKINGHAM C. OF C., J. C. Billings, Ex. Secy., Box 86.
ROCKINGHAM IND. DEV. CORP., Richard E. Smith, Secy.
ROCKINGHAM MERCHANT'S ASSN., Edna Gillis, Secy.
***ROCKY MOUNT—32,147**
ROCKY MOUNT C. OF C., Hugh Sawyer, Exec. V. Pres.
ROCKY MOUNT IND. DEV. CORP., Hugh Sawyer, Ex. V. P.
ROSEBORO — ROSEBORO IND. DEV. BOARD, Lenon H. Fisher, Chmn.
ROSMAN — C. OF C., J. E. Osborne, Sec.
ROXBORO—5,147
ROXBORO C. OF C., Wallace W. Woods, Ex. Secy.
ROXBORO DEV. CORP., D. D. Long, Pres., Box 278.
RUTHERFORDTON—3,392
RUTHERFORDTON C. OF C., Luke J. Carbonetti, Ex. Secy., Box 447.
RUTHERFORDTON DEV. CORP., W. W. Hoy.
ST. PAULS — ST. PAULS C. OF C., Industrial Dev. and Enterprise, Hoyt Jones, Secy.
SALEMBURG—21,297 — SALEMBURG IND. COUN., O. B. Tew, Jr., Chm., % C. of C.
SALISBURY
SALISBURY C. OF C., Box 559.
ROWAN COMMUNITY DEVELOPMENT CORP., Henry H. Palmer, Mgr., % C. of C., Drawer 559.
SECURITY BANK & TRUST CO., W. H. Smith, Pres., Box 179.
***SANFORD—12,253**
ATLANTIC & WESTERN RWY. CO., Sanford C. of C., H. M. Hackney, Mgr., Box 519, 140 N. Steele.
SANFORD C. OF C., H. M. Hackney, Mgr., Box 519.
SCOTLAND NECK—2,974 — SCOTLAND NECK DEV. CORP., Forrest G. Shearin, Sec.
SELMA—3,102
SELMA C. OF C., Bernard Proctor, Secy.
SELMA-SMITHFIELD IND. DEV. Co., INC., Floyd C. Price, Jr., Pres.
SEVERN — SEVERN DEVELOPMENT CORP., Garland D. Barnes.
***SHELBY—17,698**
SHELBY C. OF C., Paul P. Limerick, Exec. Secy., Box 122.
SHELBY IND. DEV., INC., Henry L. Weathers, Secy. Treas.
SILER CITY—4,455 — SILER CITY IND. DEV. CORP., Katherine E. Roe, Secy., % C. of C.
SMITHFIELD—6,117
SMITHFIELD C. OF C., Harold Creech, Mgr., 131 Mkt. St.
SMITHFIELD INDUSTRIES, INC., M. Brack Wilson, Pres., Box 809.
SOUTHERN PINES—5,198 — SOUTHERN PINES IND. COMM., Norris Hodgkins, Jr., Chrm., % C. of C.
SOUTHPORT — SOUTHPORT DEV. CORP., Eugene B. Tomlinson, Jr., Pres.
SPARTA
ALLEGHENY CTY. C. OF C., Paul M. Irwin, Secy.
SPARTA C. OF C., James Allen, Jr., Secy.
SPENCER—2,904 — SPENCER C. OF C., Fred Chandler, Jr., Pres.
SPINDALE—4,082 — SPINDALE MERCHANT'S ASSOC., Harold E. Melton.
SPRAY—4,565 — TRI-CITIES C. OF C., Robert W. Moore, Mgr.
SPRING HOPE — SPRING HOPE DEV. CO., Hobart Brantley, Secy. Treas., % C. of C.
SPRING LAKE—4,110 — SPRING LAKE DEV. GROUP, Grady Howard, Mayor, Box 444.
SPRUCE PINE—2,504 — SPRUCE PINE C. OF C., C. M. Watson, Pres., Box 575.
STAR — STAR IND. DEV. CORP., Tracey E. Hussey.
STATESVILLE—19,844
STATESVILLE C. OF C., R. D. Warwick, Gen. Mgr., Box 1064.
WILSON IND. DIST., G. L. Wilson Bldg.
SYLVA — JACKSON CTY. INDUSTRIES, INC., David M. Hall, Pres.
TABOR CITY — TABOR CITY IND. DEV. ENTERPRISES, INC., Frank C. Norris, Secy., % C. of C.
TARBORO—8,411
TARBORO IND. DEV. BOARD, Peyton Beery, Ex. Dir., Bridgers St.
TARBORO MERCHANTS ASSN. & C. OF C., H. W. Mull, Ind. Comm.
TAYLORSVILLE
ALEXANDER CTY. INDUSTRIES, INC. Conway Sharpe, Pres.
ALEXANDER R. R. CO., S. J. Zachary, Secy.-Treas.
***THOMASVILLE—15,190** — THOMASVILLE C. OF C., James C. Grimes, Mgr., Box 727.
TROY — TROY IND. DEV. CORP., Fred L. Taylor, Chm.
VALDESE—2,941
VALDESE-BURKE CTY. C. OF C., A. A. Britt, Pres.
VALDESE IND. DEV. BD., INC., W. Harold Mitchell, Chm.
VASS — C. OF C., H. A. Borst, Sec.
WADESBORO—3,744 — ANSON IND. DEV. CORP., Lewis H. Lawrence, Ind. Dir.
WAKE FOREST—2,664 — WAKE FOREST C. OF C., J. A. Hartsfield, Ex. Secy., Box 647.
WALLACE — C. OF C., T. J. Baker, Pres.
WARSAW — DUPLIN CTY. IND. COUN., Robt. L. West, Chrm., % C. OF C.
***WASHINGTON—9,939**
WASHINGTON C. OF C., Robert A. Fowle, Manager, 131 E. Main St.
WASHINGTON IND. DEV. CORP., W. P. Van Hoy, Secy.-Treas., 131 E. Main St.
WAXHAW — WAXHAW MEN'S CLUB, T. R. Nisbet.
WAYNESVILLE—6,159
WAYNESVILLE C. OF C., N. J. Tucker, Ex. V. P., 509 Depot St.
WESTERN N. C. HIGHLANDERS, L. E. DeVAUS, Secy.-Treas., Box 97.
WESTERN N. C. IND. DEV. CORP. AND HAYWOOD CTY. IND. DEV. BOARD, Ned J. Tucker, Exec. Sec.
WELDON — WELDON C. OF C., W. R. Medlin, Secy.
WENDELL —WENDELL C. OF C., Mrs. Luella N. Davis, Exec. Secy., 5 E. 3rd St.
WEST JEFFERSON — ASHE CTY. C. OF C., W. Ralph Campbell, Secy.
WHITEVILLE—4,683 — WHITEVILLE C. OF C., George W. Gold, Exec. Sec.
WILLIAMSTON—44,013
MARTIN CTY. ECON. DEV. COMM. W. J. Heard, Economic Consultant.
WILLIAMSTON C. OF C., Mrs. W. E. Drake, Mgr. Dir., 140 E. Main St.
WILLIAMSTON IND. DEV. CORP., Ben Courtney, Secy.-Treas.
WILMINGTON
AIRPORT IND. PARK, % Comm. of 100, Box 1698.
MOORE-FONVIELLE RLTY. CO., 106 N. 2nd St.
SOUTHEASTERN N. C. BEACH ASSN., John Ferrell, Ex. Secy., Box 285.
WILMINGTON COMM. OF 100., Hugh W. Branch, Exec. Director, Box 1698.
WILMINGTON IND. PARK, Wilmington Ind. Bldgs., Inc., % Comm. of 100, Box 1698.
WILMINGTON STATE DOCKS, A. C. Smith, Operations Mgr., Box 3037.
***WILSON—28,753**
BRANCH BANKING & TRUST CO., Jack Satchwell.
THURSTON MOTOR LINES, INC., E. F. Olson, 1715 North Tryon St.
WILSON C. OF C., Mr. Nicholas J. Frizelle, Exec. sec., Box 979.
WILSON INDUSTRIAL COUNCIL, Vernon Morton, Exec. Dir., Box 728, 608 Nat'l. Bk. Bldg.

WINDSOR
WINDSOR C. OF C., H. F. Britt.
WINDSOR DEV. CORP., Dr. Robert A. Davis, Pres.
***WINSTON-SALEM—111,135**
HENNIS FREIGHT LINES, INC., Jack Veit, Box 612.
MR. GEORGE B. KEMPTON, SIR, 340 Grove Park Ave.
McLEAN TRUCKING CO., John T. Barnes, V. P., Sales, Box 213.
NORTHWEST N. C. DEV. ASSN., Neil Bolton, Secy., Box 7525, Reynolda Station.
PILOT FREIGHT CARRIERS, INC., Holman F. Brown, Gen. Sales Mgr., Drawer 615.
STARLIGHT DEV., C. C. Smithdeal, Jr., Rltr., 1925 Buena Vista Rd.
WACHOVIA BANK & TRUST CO., R. M. Hanes, Pres.
WINSTON-SALEM C. OF C., M. Ted Wills, Mgr., Ind. Dept., Box 1408.
WINTERVILLE — WINTERVILLE MERCHANT'S ASSN. IND. DEV. COMM., R. E. Boyd, Chm.
ZEBULON — ZEBULON IND. DEV. CORP., % C. of C.

NORTH DAKOTA

Assistance with reviewing, correcting and updating the listings for North Dakota has been generously provided by the staff of the Economic Development Commission, Lawrence A. Schneider, Director.

BEACH —BEACH DEVELOPMENT CORP., Mr. J. M. Keohane, Pres.
BISMARCK—27,670
BISMARCK C. OF C., Arthur Leno, Mgr., 215 N. 6th St.
BISMARCK INDUSTRIES, INC., Mr. Evan E. Lips, Pres.
GREAT PLAINS REAL ESTATE & PLAN. CO., Mr. M. E. Owens, First Federal Savings Bldg.
N. D. ECON. DEV. COMMISSION, Lawrence A. Schneider, Ex. Dir., State Capitol.
CARRINGTON — CARRINGTON DEVELOPMENT CORP., Mr. T. A. Roney, Pres.
COOPERSTOWN —COOPERSTOWN COMMUNITY DEV., Mr. L. A. Sayer, Pres.
CRYSTAL — PEMBINA WALSH DEVELOPMENT CORP., Mr. Joseph Solwei, Pres.
DEVILS LAKE—6,299
COMMUNITY DEV. CORP., Mr. Harold Kelly, Pres.
DEVILS LAKE C. OF C., Ken Larson, Mgr., Memorial Bldg.
DICKINSON—9,971
DICKINSON C. OF C., Ed Bashus, Manager, Box 228.
DICKINSON DEV. CORP., Mr. Ed Bashus, Pres.
DRAYTON — DRAYTON ECON. DEV. CORP., Dr. W. W. Frey, Pres.
EDMORE — COMMUNITY DEV. CORP., Mr. Ronald Sparks, Pres.
FARGO—46,662
H. R. ARNESON, JR., & ASSOC., INC., 609 N. P. Ave.
FARGO C. OF C., Vic DeForest, Exec. Sec.
FARGO IND. DEV. CORP., Mr. Ronald Sparks, Pres., Box 311.
GRTR. N. DAKOTA ASSN., Lyle Swigart, Ex. V. Pres., Box 1781.
FESSENDEN
FESSENDEN DEVELOPMENT, INC., Mr. Samuel D. Krause, Pres.
GARRISON DEVELOPMENT CO., INC., Mr. Wayne Stroup, Pres.
GRAFTON—5,885
GRAFTON C. OF C., Ray Brown, Mgr.
GRAFTON COMMUNITY DEV. CORP., Mr. R. D. Harkison, Pres.
GRAND FORKS—39,451
GRAND FORKS C. OF C., Charles Searl, Mgr., Box 869.
GRAND FORKS IND. FOUNDATIONS, INC., Mr. Ed Lander, Pres.
HATTON — HATTON DEV. CORP., Mr. H. M. Nash, Pres.
HETTINGER — HETTINGER C. OF C., Bill McIntyre, Mgr.
HILLSBORO — HILLSBORO DEV. CORP., Mr. James Allen, Pres.
JAMESTOWN—15,163
JAMESTOWN C. OF C., Gene Christiansen, Mgr., Box 1530.
JAMESTOWN IND. DEV. CORP., Mr. Robert Melland, Pres.
KINDRED — KINDRED DEV. CORP., Mr. Clemens Erickson, Pres.
LAKOTA — LAKOTA DEVELOPERS, INC., Mr. Idean N. Locken, Pres.
LINTON — LINTON DEV. CORP., Mr. Adam Gefreh, Pres.
LISBON — LISBON DEV. CORP., Mr. W. E. Chisman, Pres.
MANDAN—10,525
MANDAN C. OF C., D. J. Skjod, Mgr.
MANDAN DEV. CORP., Mr. Ralph Lang, Pres.
MAYVILLE — MAYVILLE DEV. CORP., Mr. E. N. Dornacker, Pres.
MINOT—30,604
GREATER NORTH DAKOTA ASSN., W. Rowe Williams, Chairman, Ind. Comm., % No States Power Co.
MINOT C. OF C., IND. COMM., Roger Odell.
MINOT IND. DEV. CORP., Harry P. Simpson, % C. of C. Ind. Comm.
MOHALL — MOHALL IMPROVEMENT CORP., Mr. Henry P. Sullivan, Pres.
NEW ENGLAND — NEW ENGLAND AREA DEV. CORP., Mr. Arvin Utter, Pres.
NEW ROCKFORD — NEW ROCKFORD COMMUNITY DEV. CORP., Mr. W. J. Lies, Pres.
NEW TOWN — NEW TOWN IND. DEV. CORP., Mr. Frank Traynor, % C. of C.
NORTHWOOD — NORTHWOOD COMMUNITY DEV., INC., Mr. A. Roger Kringlie, Pres.
OAKES — OAKES COMMUNITY IND. DEV. CORP., Mr. E. B. Isakson.
PARK RIVER — PARK RIVER COMMUNITY DEV. CORP., Mr. Fred Silliman, Pres.
PARSHALL — PARSHALL COMMUNITY DEV. CORP., Mr. Gary Lerberg, Pres.
ROLLA — N. DAK. INDIAN AFFAIRS COMM., Ed. Milligan, Exec. Dir.
RUGBY—2,972 — RUGBY ECON. DEV. CORP., Dr. William Fox, Pres.
STEELE — COMMUNITY DEV. CORP. OF STEELE, Mr. Glinn Sherman, Pres.
STRASBURG — STRASBURG BETTERMENT CORP., Mr. T. J. Mattern, Pres.
VALLEY CITY—7,809
VALLEY CITY C. OF C., A. W. Hill, Secy., Box 265.
VALLEY CITY DEV. CORP., Mr. Gordon Gray, Pres.
WAHPETON—5,876
COMMUNITY DEV. CORP., Mr. Walter Holtnusen, Pres.
WAHPETON C. OF C., Pat Goggin, Mgr., City Hall.
WALHALLA — WALHALLA DEV. CORP., Mr. Leon F. Dubourt, Pres.
WILLISTON—11,866
WILLISTON C. OF C., Mrs. Yvonne Holgate, Secy., Box 456.
WILLISTON DEV. CORP., Mr. W. S. Davidson, Jr., Pres.

OHIO

Assistance with reviewing, correcting and updating the listings for Ohio has been generously provided by the staff of the Department of Industrial and Economic Development, Koder M. Collison, Director.

ADA—3,918
ADA C. OF C., Mrs. Kathryn Jameson, Exec. Secy., 208 S. Gilbert St.
INDUSTRIAL COMMITTEE, Mr. Walter S. Sousley, Chmn., Main St.
***AKRON—290,351**
A.C.E. TRANSPORTATION CO., INC., Charles E. Carst, Box 1290.
AKRON AREA DEV. COMMITTEE, George E. Wilson, Exec. Dir., 805 - 1st Natl. Tower.
AKRON, CANTON & YOUNGSTOWN RR. CO., Mr. J. E. Savely, V. Pres. Real Estate, 12 E. Exchange St.
AKRON C. OF C., George W. Brittain, Exec. Secy., 201 Delaware Bldg.
ALL-STATES FREIGHT, INC., R. Dale Post, V. P., Sls., 1250 Kelly Ave.
CONSOLIDATED FREIGHTWAYS, INC., James Boule, Dir., 1540 W. Market St.
DIXIE OHIO EXPRESS CO., E. A. O'Hara, V. P., P. O. Box 750.
H. C. FRANCE & CO., SIR, 50 S. Summit St.
FREIGHT, INC., F. J. Luecke, V.P., Traffic, 1350 Kelly St.
FRANK KRAUSE, INC., SIR., 118 W. Bowery St.
MORRISON MOTOR FREIGHT, INC., J. E. McClure, 1100 E. Jenkins Blvd.
MOTOR CARGO, INC., H. A. Baumgarten, V.P. & Dir. of Sls., 1540 W. Market St.
OHIO EDISON CO., Ronald D. Best, Gen. Supv., Industrial Development, 47 N. Main St.
THE OVERLAND TRANSPORTATION CO., H. D. Gilber, Traffic Mgr., Drawer N.
ROADWAY EXPRESS, INC., W. F. Stiegele, V. P., Sls. & Traff., Box 471.
A. ROSENFIELD & CO., United Bldg.
SNYDER BROS. MOTOR FREIGHT, W. G. Houghton, Box 830.
SUMMIT FAST FREIGHT, INC., E. A. Oberfeld, V. Pres., Sls., Box 1392.
S. D. STANSON COMPANY, SIR, 137 S. Main Street.
YANKEE LINES, INC., Lawson J. Robinson, V. Pres., Sls., 1400 E. Archwood Ave.
ALLIANCE—28,362
ALLIANCE C. OF C., Glen W. Allen, Gen. Mgr., 207 First Natl. Bk. Bldg.
ALLIANCE DEVELOPMENT CORP., Glenn Allen, Ex. Secy., First Nat'l. Bank Bldg.
LEWIS ENGR. MFG. CO., O. L. Lewis, Pres.
MORGAN ENGR. CO., W. H. Morgan, Jr., Pres., 500 Broadway.
AMELIA — AMELIA C. OF C., Mr. Carl Mattes, Pres., Post Office Box 196.
AMHERST—6,750 — AMHERST C. OF C., Mr. Joseph De Chiaro, Pres., Restaurant and Real Estate, Park Ave.
ANDOVER — ANDOVER C. OF C., Mr. Herbert N. Swezey, Pres., Owner-Swezey's Garage, 200 W. Main St.
ANTWERP — ANTWERP C. OF C., Helen Battershell, Secy.-Treas.
ARCANUM — ARCANUM C. OF C., Mr. Walter F. Rogers, Pres., Rogers Hardware.
ARCHBOLD — ARCHBOLD COMMUNITY COMMERCIAL CLUB, Leon Short, Sec., Fulton County.
ASHLAND—17,419
ASHLAND C. OF C., Mr. D. Ray Gillespie, Mgr., Colonial Bldg.
ASHLAND IND. DEV. CORP., Don E. Beattie, P. O. Box 391.
ASHTABULA—24,559
ASHTABULA AREA C. OF C., A. C. Patterson, Mgr., 4626 Main Ave.
ASHTABULA INDUSTRIAL CORP., Theodore E. Warren, Sec., 4438 Main Ave.
CITIZENS FOR IND. PROGRESS, P.O. Box 96.
THE MILLER REALTY CO., Mr. J. Earl Miller, SIR, 47 W. Main St.
NELSON PINNEY, GEN. CONTR., 6346 Jefferson Rd.
ASHVILLE — ASHVILLE COMMUNITY CLUB, Mr. Edwin W. Irwin, Agent, Box 428.
ATHENS—16,470 — ATHENS BD. OF TRADE, Harper C. Pendry, Secy. Mgr., 9½ E. Washington St.
BALTIMORE — BALTIMORE C. OF C., Mr. Chas. W. Stine, Pres., % Baltimore Printing Co.
BARBERTON—33,805 — BARBERTON AREA C. OF C., Don L. Russell, Exec. Mgr., 70 Fourth St. N.W.
BARNESVILLE—4,425 — BARNESVILLE C. OF C., Glen Chandler, Secy-Treas., Box 376.
BATAVIA — BATAVIA DEVELOPMENT CORP., Mr. Howard Wilson, Dir.
BEACH CITY — BEACH CITY C. OF C., Dale Muskopf, Sec.
BELLAIRE—11,502
BELLAIRE BOARD OF TRADE, Franklin C. Stewart, Exec. Secy., Zweig Bldg.
BELLAIRE NEW INDUSTRIES, INC., C. G. Velas, Pres., 227 - 32nd St.

***REGISTERED COMMUNITY AUDIT**

BELLE CENTER — BELLE CENTER C. OF C., Mrs. Nella Kirk, Secy-Treas.
BELLEFONTAINE—11,424
BELLEFONTAINE C. OF C., Mr. Charles F. Simonin, Exec. Secy., 125½ S. Main St.
BELLEFONTAINE C. OF C., The Econ. Dev. Comm., 125½ S. Main.
ZANESFIELD - JEFFERSON TOWNSHIP C. OF C., Virgin E. Marine, Secy.
BELLEVUE—8,286 — BELLEVUE C. OF C., Fred C. Seaman, Secy., 108 Monroe St., Union Bank Bldg., Rooms 218-220.
BELLEVILLE — BELLVILLE C. OF C., Ray E. Parsons, Secy-Treas., Box 147.
BELPRE—5,418 — BELPRE C. OF C., Mr. Carroll E. Irvine, Secy.
BEREA—16,592 — BEREA C. OF C., Miss Wilma Sauvey, Mgr., 25½ Riverside Dr.
BETHESDA — BETHESDA INDUST. DEV. COMMITTEE, Mr. R. C. Horton.
BETTSVILLE — BETTSVILLE BUSINESSMEN'S ASSOC., Mr. Le Roy Craun.
BLANCHESTER—2,944 — BLANCHESTER C. OF C., Mr. Ovid S. Ray, Mgr., 205 N. Wright St.
BLOOMDALE — BLOOMDALE INDUSTRIAL DEVELOPMENT, Leonard D. Evans, Sec., Box 224.
BLOOMVILLE — BLOOMVILLE BUSINESS CLUB, Dr. G. V. Spayth, Pres.
BOWLING GREEN—13,574 — BOWLING GREEN C. OF C., Elon H. Priess, Exec. Secy., 143 E. Wooster St.
BRADNER — BRADNER MUTUAL ENTERPRISES, INC., Mr. E. F. Dow, Sec.
BREMEN — BREMEN C. OF C., Mr. B. F. Webster, Sec., Post Office Box 1.
BREWSTER — BREWSTER C. OF C., Mrs. B. M. Bates, Sec.-Treas., Box 463.
BROOKVILLE — BROOKVILLE C. OF C., Mr. Fred Hollingshead, Sec.-Treas., 3 McKinley St.
BRUNSWICK—6,453 — BRUNSWICK C. OF C., Mr. Joseph Merva, Secy., Box 517.
BRYAN—7,361 — BRYAN C. OF C., Al W. Yahraus, Secy. Treas., 128-130 Lynn St., Box 286.
BUCKEYE LAKE — BUCKEYE LAKE C. OF C., Mrs. Virginia Wade, Secy., P. O. Box 17.
BUCYRUS—12,276 — BUCYRUS C. OF C., Miss Madeleine H. Smith, Exec. Secy.
BURTON — BURTON C. OF C., Mr. John L. Dingman, Sec., Box 305.
BYESVILLE — BYESVILLE BOARD OF TRADE, Mr. Goff Ramsey, Sec.
CADIZ—3,259 — CADIZ C. OF C., Miss Patricia Newcomer, Exec. Secy., 148 S. Main St.
CALDWELL — NOBLE CNTY C. OF C., Mr. Charles Meek, Pres., % Cleveland Graphite Bronze Co.
CAMBRIDGE—14,562
CAMBRIDGE C. OF C., Adam Hamm, Jr., Exec. V. Pres., 910 Wheeling Ave.
CAMBRIDGE COMM. IND. ASSN., O. R. Frese, Chmn. Area Dev., 758 Wheeling Ave.
CAMPBELL—13,406 — CAMPBELL C. OF C., Mr. Eugene J. Gioppo, Exec. Sec. & Treas., 122 Twelfth St.
CANAL FULTON — CANAL FULTON C. OF C., Jean E. Johnson, Sec. Box 302.
CANAL WINCHESTER
CANAL WINCHESTER C. OF C., IND. DEV. COMM., Richard Voorhies, Chm., 21 S. High.
OHIO MIDLAND POWER & LIGHT, Larry Hatlestad.
CANTON—113,631
CANTON C. OF C., Mr. A. C. Hutchison, Exec. V. Pres., 229 Wells Ave., N.W.
CANTON IND. DEV. COMMISSION, John D. Hawkins, Chm., 229 Wells Ave., N. W.
T. K. HARRIS AGENCY CO., T. K. Harris, 127 - 2nd St., N. E.
OHIO POWER COMPANY, Robert L. Wolf, Dir. of Area Dev., 301 Cleveland Ave., S. W.
CAREY—3,722 — CAREY COMMUNITY DEV. CORP., Mr. Robert D. Hale, Sec'y-Treas., % Hale Jewelry Store, 108 E. Findlay St.
CARROLLTON—2,786
CARROLLTON C. OF C., Mr. Walter Glenniken, Secy., 255 - 4th St., N.E.
CARROLLTON IND. COMM. C. OF C., J. Percy McFadden, Chmn., 117 W. Main St.
IND. DEV. COMMITTEE, Carrollton C. of C., Mr. J. P. McFadden, Chairman, 255 4th St., N.E.
CATAWBA — CATAWBA C. OF C., Mr. Gordon Fox, Pres.
CELINA—7,659 — CELINA C. OF C., INC., W. J. Schindler, 105 N. Walnut St.
CHAGRIN FALLS—3,458 — CHAGRIN VALLEY C. OF C., Mr. G. W. Stallings, Exec. Mgr., Box 255.
CHARDON—3,154 — INDUSTRIAL DEV. COMM., Mr. George R. Zakany, Chmn., Box 189.
CHESAPEAKE — SOUTHERN LAWRENCE CNTY C. OF C., Elston B. Massie, Sec., Box 1212.
CHESHIRE — MEIGS-GALLIA DEV. ASS'N., Mr. Alva T. Grover, Pres., Box 242.
CHESTERLAND — GEAUGA CNTY C. OF C., Mrs. Isabelle Kochert, Secy-Treas., Box 312.
CHILLICOTHE—24,957
CHILLICOTHE AREA C. OF C., Richard E. Midden, Mgr., 85 W. Main St.
ROSS CNTY. IND. DEV. FUND, INC., Richard E. Midden, Rec. Secy., 85 W. Main St.
CINCINNATI—502,550
BALTIMORE & OHIO RAILROAD, Mr. A. C. Todd, Indust. Agent, 604 Temple Bar Bldg.
C. & D. MOTOR DELIVERY CO., L. L. Sullivan, V.P., Sls., 1214-16 Central Parkway.
THE CENTRAL TRUST CO., Donald R. Steelman, Mkt. Res. Analyst.
CINCINNATI C. OF C., Fred B. Tyler, Mgr. Ind. Dept., 1718 Union Central Bldg.
CINCINNATI GAS & ELEC. CO., J. A. Wuenker, Mgr. Ind. Dev., 4th & Main Sts.
ROBERT A. CLINE, INC., SIR, 1027 Enquirer Bldg.
CLOSTERMAN-FAST RLTY. CO., 1030 Provident Bank Bldg.
DANCE FREIGHT LINES, INC., T. J. Fitzgibbons, 920 Dance-Court.
ECKLAR MOORE EXPRESS, INC., Dick A. Knopper, Gen. Sls. Mgr., 5580 Este Ave.
WILLIAM S. EDGEMON & ASSOC., 1033 Union Trust Bldg.
ELMWOOD PLACE C. OF C., Mr. Kenneth Klaiber, Sec., 6100 Vine St.
ESPY AND STRAUS, INC., SIR, Southern Ohio Bank Bldg., 519 Main St.
FIRST NAT'L BANK, L. L. Davis, V.P., 4th & Walnut Sts.
GUSTAVE M. GOLDSMITH, CONS. ENGR., 1734 Bella Vista.
P. G. GRAVES, INC., SIR, The Graves Bldg., 806 Main St.
THEODORE MAYER & BROTHERS, SIR, 3rd Floor, Security Savings Bldg., 407 Vine St.
McCLANAHAN-HEIDACHER, INC., SIR, 1401 Enquirer Bldg.
MIDDLE STATES MOTOR FREIGHT, INC., James R. Doyle, 5723 Estes Ave.
NEWTOWN C. OF C. Mr. Fred Stricker, Secy., 6876 Main St.
NEW YORK CENTRAL SYSTEM, Mr. J. F. Holtmann, Ind. Rep., 230 E. Ninth St.
OHIO VALLEY IMP. ASSN., Harry M. Mack, Pres., 4517 Carew Tower.
O.K. TRUCKING CO., 1810 South St.
PENNSYLVANIA RAILROAD, Mr. J. T. Matthews, Mgr. Ind. Dev., 230 E. Ninth St.
IRWIN I. ROTH, INC., SIR, 501-3 Krippendorf Bldg., 628 Sycamore St.
FREDERICK A. SCHMIDT, INC., SIR, Walter S. Schmidt, S. W. Corner 5th & Main Sts.
TRAILMOBILE, INC., 31st & Robertson.
WILSON FREIGHT FORWARDING CO., Charles Logan, V. Pres., Sls., 3636 Follett.
THE WOOD RLTY. CO., 1417 Carew Tower.
CIRCLEVILLE—11,059 — CIRCLEVILLE AREA C. OF C., Bob Harrod, Chmn. Ind. Dev., 157 W. Main St.
CLERMONT — CLERMONT CNTY ECON. & IND. DEV. COMM., Mr. A. H. Merkle, Clermont Cnty Court House.
CLEVELAND—876,050
ATKINS TECHNICAL, INC., Robert M. Atkins, 709 Marion Bldg.
AUSTIN CO., C. R. Wetzel, 3650 Mayfield Rd.
BEN R. BEYER REALTY, SIR, 1425 Williamson Bldg.
BOOZ, ALLEN & HAMILTON, James L. Allen, 925 Euclid Ave.
BROOKLYN BUS. CHAMBER, R. L. McGilvray, Sec., 4221 Pearl Rd.
BROOKPARK C. OF C., Marion R. Shafer, Sec., 14011 Brook Park Rd.
CENTRAL NAT'L BANK OF CLEVELAND, P. V. Purcell, V.P., Ind. Dev., 123 W. Prospect St.
CLEVELAND C. OF C., Edward P. Hanak, Mgr, Ind. Dept., 400 Union Comm. Bldg.
CLEVELAND, COLUMBUS & CINCINNATI HIGHWAY, INC., John J. Bernet, V. P., Sales, 1210 Williamson Bldg.
CLEVELAND ELECTRIC ILLUMINATING CO., Richard L. Dechant, Mgr., Area Dev. Dept., P. O. Box 5000.
CLEVELAND PITTSBURGH FREIGHT LINE INC., John J. Drap, Pres., 3515 Lakeside Ave.
THE CLEVELAND TRUST CO., F. J Waldeck, V. Pres., 916 Euclid Ave.
CRAGIN, LANG, FREE & CO., SIR, Chas. H. Slayman, Assoc., 650 Natl. City, 6th Bldg.
DYER ENGINEERS, INC., Union Commerce Bldg.
EAST OHIO GAS CO., Wm. Pringle, Div. Ind. Dev., 1405 E. 6th St., Box 5759.
ERIE-LACKAWANNA RAILROAD Co., Mr. D. M. Lynn, Asst. V. Pres. Ind. Dev., 514 Republic Bldg.
H. K. FERGUSON CO., J. B. Bonny, Pres., 11th & Walnut.
GARFIELD HGHTS. C. OF C., August E. Kleinschmidt, Secy., % Garfield Hghts. Leader.
ROBERT HELLER & ASSOC., INC., Robert Heller, Pres., Union Commerce Bldg.
JOSEPH LARONGE, SIR, 700 Hippodrome Bldg.
LINCOLN ELECTRIC CO., A. D. Todd, Dir. of Purchase Eng., 22801 St. Clair Ave.
MAYFIELD HGHTS. C. OF C., Rachel Crost, Secy., 1515 Temple Rd.
NAT'L CITY BANK OF CLEVELAND, John S. Fangboner, 623 Euclid Ave.
NEW YORK CENTRAL SYSTEM, Mr. Bernard P. O'Connor, Mgr. Ind. Dev., 1119 Terminal Tower.
NICKEL PLATE RAILROAD, Martin H. Markworth, Ind. Commissioner, 626 Terminal Tower.
OSTENDORF-MORRIS CO., SIR, E. L. Ostendorf, 1717 E. 9th St.
PARMA C. OF C., Robt. C. Roberts, Exec. Sec'y, Box 8406.
PARMA HEIGHTS C. OF C., Dr. Kenneth H. Rasmussen, Exec. Secy., 6837 Pearl Rd., Parma Heights.
PENNSYLVANIA RAILROAD CO., 2021 E. 55th St.
RAMUS TRUCKING LINE, INC., Frank E. Gaul, Gen. Sales Mgr., 3780 Ridge Rd.
A. B. SMYTHE CO., SIR, 500 Terminal Tower.
STEVENSON, JORDAN & HARRISON, INC., Hanna Bldg.
UNION COMMERCE BANK, Euclid at 9th.
U. S. DEPT. OF COMM., Cleveland Field Off., Edwin C. Higbee, Mgr., Federal Reserve Bank Building.
WESTERN EXPRESS CO., William F. Smith, V. Pres., Sls., 1277 E. 40th St.
CLEVELAND HEIGHTS—61,813 — CLEVELAND HEIGHTS C. OF C., Mr. Ralph C. Purvis, Mgr., Alcazar Hotel.
CLYDE—4,826 — CLYDE COMMUNITY DEV. CORP., Marvin L. Pearce, Secy-Treas., 104 S. Main St.
COLDWATER—2,766 — COLDWATER INDUSTRIAL SITES, INC., Matt Schwieterman, Pres.
COLUMBIANA—4,164 — COLUMBIANA C. OF C., Mr. L. W. Stacey, Sec., 205 S. Main St.
COLUMBUS—471,316
MICHAEL BAKER, JR., INC., Samuel O. Linzell, Cons. Engr., 147 Chatham Rd.
BATTELLE MEM. INSTITUTE, Richard J. Lund, Asst. Tech. Dir., 505 King Ave.
GEORGE BOWYER AND CO., SIR, 42 E. Gay St.
CITY NAT'L BANK & TRUST CO., John G. McCoy, V. Pres., 20 E. Broad St.
COLUMBUS AREA C. OF C., IND. DEPT., Mrs. Rosemary Martin, Mgr., 30 E. Broad St.
COLUMBUS & CHICAGO MOTOR

*REGISTERED COMMUNITY AUDIT

RESEARCH CHARTS A

FOR PROGRESS

IN CENTRAL AND SOUTHERN OHIO

To obtain an authoritative, scientific analysis of its 23-county service area, Columbus and Southern Ohio Electric Company has engaged Battelle Memorial Institute for a 2-year study.

Research teams from Battelle, noted private industrial research organization, will evaluate the area's resources . . . catalogue all activity in manufacturing, mining, transportation and related fields . . . analyze the impact which future developments will have on the area . . . pin-points the advantages which the area possesses for industry, with a scientific evaluation of these advantages

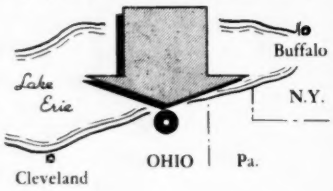
From this project will come facts – unbiased and accurate – which will allow site-seekers to save weeks and months of valuable time.

Contact

Willis C. Welch, Director of Area Development, Columbus and Southern Ohio Electric Company, Columbus, Ohio

FREIGHT, Harry F. Car, Gen. Mgr., 1053 North 5th Ave.
COLUMBUS & SOUTHERN OHIO ELECTRIC CO., Willis C. Welch, Dir., 215 N. Front St.
DENISON ENGINEERING CO., W. C. Denison, Pres., 1160 Dublin Rd.
ROBERT G. DENMEAD, SIR, 57 E. Gay St.
DEPARTMENT OF IND. & ECONOMIC DEV., Mr. Koder M. Collison, Dir., 700 Bryden Road, Rm. 200.
EASTERN MOTOR DISPATCH, INC., Tremper Longman, Gen. Sls. Mgr., P. O. Box 6168, Point Station.
ERIE RAILROAD CO., Mr. Charles Parker, Gen. Agent, 8 E. Long St., Atlas Bldg.
EVANS & WOLF, INC., Charles F. Heath, V.P., Ind. Rel., 2929 N. High St.
FEIBEL-WEARS-SHEA, SIR, 145 N. High St.
FULTON & McALLISTER CO., SIR, 5 W. Broad St.
JOHN W. GALBREATH & CO., SIR, 42 E. Gay Street.
HILLTOW VAN & STORAGE CO., INC., 3481 W. Broad St.
NORRIS & ELLIOT, INC., 85 E. Gay St.
THE OHIO BELL TELEPHONE CO., Supervisor of Dev., 42 E. Gay St.
OHIO BUR. OF UNEMPL. COMPENSATION, Div. of Res. & Stats., Wm. Papier, Dir., 427 Cleveland Ave.
OHIO C. OF C., Mr. Albert E. Redman, Dir., Ind. Dev., Rm 820 - 17 S. High St
OHIO ELECTRIC UTILITY INSTITUTE, 50 W. Broad St.
OHIO FUEL GAS CO., C. C. Eeles, Ind. Sales Mgr., 99 N. Front St.
OHIO JUNIOR C. OF C., Exec. V. Pres., 716 Huntington Bank Bldg.
OHIO RAPID TRANSIT COMPANY, 714 E. Broad St.
PEOPLES DEV. CO., Edw. F. Wagner, Gen. Mgr., 246 N. High St.
WM. P. ZINN & CO., 37 N. Third St.
WHITEHALL C. OF C., Mrs. Jean L. Moling, Secy., Box 3892.
COLUMBUS GROVE — COLUMBUS GROVE C. OF C., Mr. Robert Verhoff, 306 W. Sycamore St.

ASHTABULA



OFFERS INDUSTRY

★ Cool, fresh water
★ Market Availability
★ Seaway Port
★ Rail and Freeway Network
★ Diversified Labor Supply
★ Recreation Facilities

write:

Citizens For Industrial Progress
P. O. Box 96
Ashtabula, Ohio
Phone WY 2-7756

"There's only one Ashtabula"

CONNEAUT—10,557
CONNEAUT-LAKEVILLE C. OF C., V. Hamilton Weir, Ex. Mgr., 234 State St.
INDUSTRIAL PROMOTIONS FOR N.E. OHIO INC., V. Hamilton Weir, Act. Rec. Secy., Hotel Cleveland Bldg., Room A.
LAKEVILLE IND. CORP., G. A. Grantz, Chmn., P. O. Box 96.
COSHOCTON—13,106
COSHOCTON C. OF C., R. R. Hershman, Ex. Mgr., 639 Main St.
COSHOCTON IND. DEV. ASSN., Clement Foster, Sec., 1803 Chestnut St.
HOTHEM & BAUGHMAN, Forrest E. Hothem, Partner, 730 Main St.
INDUST. DEV. COMMITTEE, Mr. Robert R. Dine, Chmn., Ohio Power Co., 120 N. 4th St.
COVINGTON — COVINGTON C. OF C., Mr. R. E. Sellman, Pres., % Sellman Furniture Store, 23 N. High Street.
CRESTLINE—5,521 — CRESTLINE C. OF C., Mr. Donald M. Hall, Sec.-Treas., 620 Union St.
CUYAHOGA FALLS—47,922 — STATE ROAD HARDWARE CO., Mr. Fred Koehler, State Rd.
DALTON — DALTON C. OF C., Mr. C. E. Basner, Secy.
***DAYTON—262.332**
W. E. BOHLENDER & CO., SIR, 824 S. Main St.
DAYTON AREA C. OF C., Mr. Elwood E. Zimmer, Exec. V. Pres., Biltmore Hotel.
DAYTON POWER & LIGHT CO., C. J. Fuhrmann, Mgr., Area Dev., 25 N. Main St.
GORMAN, INC., Main at Monument.
INTERNATL. ENGR., INC., R. H. McElroy, Pres., 1200 Bolander Ave.
TROJAN FREIGHT LINES, G. W. Henry, 909 Keowee St.
DEFIANCE—14,553
DEFIANCE C. OF C., Mr. Walton P. Gillespie, Exec. Secy., P. O. Box 130.
DEFIANCE IND. FOUNDATION, W. P. Gillespie, Secy., 504 Fourth St.
DE GRAFF — DE GRAFF C. OF C., Mr. Robert E. Strayer, Secy., Box 308.
DELAWARE—13,282 — DELAWARE C. OF C., Robert L. Tracht, Exec. Mgr., 41 N. Sandusky St.
DELPHOS—6,961
DELPHOS C. OF C., Mr. William B. Gladen, Secy., Commercial Bank Bldg., 247 N. Main St.
DELPHOS CIVIC CLUB, William B. Gladen, Secy., Commercial Bank Bldg.
DELPHOS IND. DEV. CO., John V. Deweese, Pres., % Delphos Hardware Co., 242 N. Main St.
DELTA — DELTA IND. DEV. ASSN., Mr. Delbert Dunbar, Pres.
DESHLER
DESHLER C. OF C., INC. Stanley L. Straushaugh, Secy., 120½ W. Main Street.
THE DESHLER IND DEV. CO., Glenn E. Staver, Sec.
DIAMOND — LAKE MILTON C. OF C., Mr. Peter F. Yavorski, Secy., R.F.D. 1.
DOVER—11,300
DOVER C. OF C., Donald E. Hillery, Exec. Mgr., Wentz Bldg.
TUSCARAWAS CNTY C. OF C., Mr. R. Phillip Day, Act. Mgr., P. O. Box 108.
TUSCARAWAS VALLEY DEV. COMM., Clifford L. Jones, Secy-Treas., P. O. Box 108.
DRESDEN — DRESDEN C. OF C., Mr. J. E. McFarland, Secy., W. Seventh St.
EASTLAKE—12,467 — EASTLAKE C. OF C., Mr. John B. Lehane, 1st V. Pres., 33210 Vine St.
EAST LIVERPOOL—22,306 — EAST LIVERPOOL C. OF C., E. R. Chandler, Mgr., 145 W. 6th St., Box 94.
EAST PALESTINE—5,232
E. PALESTINE C. OF C., L. G. Yoder, Ex. Secy., Ind. Comm., Drawer 71.
HERRIOTT TRUCKING CO., INC., Kenneth L. Hilliard, Traffic Mgr., Alice & Summer Sts.
EATON—5,034 — EATON C. OF C., Mr. Glenn L. Crowell, Sec., 209½ E. Main St.
EDGERTON
EDGERTON C. OF C., Mr. Lavon Hoffman, Secy-Treas., 244 East Lynn St.
EDGERTON DEVELOPMENT, INC., Miss Arlene C. Mowry, Sec.

EDON — EDON C. OF C., Mr. John D. Foster, Secy.-Treas., Box 67.
ELYRIA—43,782
ELYRIA C. OF C., Randall R. Schunk, Exec. Secy., 356 Second St.
LORAINE CNTY. DEV. COMMITTEE, Robert Johnson, Exec. Dir., 438 Broad St.
EUCLID—62,998 — ELUCLID C. OF C., Raymond C. Hendershot, Mgr., 25000 Euclid.
FAIRBORN—19,453 — FAIRBORN C. OF C., Walter M. Moore, Secy., Box 271.
FAIRFAX — FAIRFAX C. OF C., Mr. James M. Kruse, Secy., 6015 Wooster Pike.
FAIRFIELD—9,734
FAIRFIELD C. OF C., Mrs. Virginia Blauvelt, Exec. Secy., 3347 Pleasant Avenue.
THE FAIRFIELD OHIO C. OF C., Industrial Development Committee.
FINDLAY—30,344
FINDLAY AREA C. OF C., John Krizan, Ex. V. Pres., 118 E. Sandusky St.
OHIO LIGHT & POWER CO., Paul Batchelder, Ind. Developer, 120 N. Main St.
FLETCHER — FLETCHER C. OF C., Mr. Joseph D. Skidmore, Secy., 705 South Walnut St.
FT. RECOVERY — FT. RECOVERY C. OF C., N. G. Stahl, Secy., Mercer Cnty.
FOSTORIA—15,732
FOSTORIA C. OF C., Richard Rowlett, Exec. Mgr., 125 West North St.
FOSTORIA COM. IND. ASSN., Carl Peter, Pres., 116 West North St.
FRANKLIN—7,917 — FRANKLIN C. OF C., D. M. Collette, Secy., 131 S. Main St.
FREEPORT — PIEDMONT-CLENDENING IMPROVEMENT ASSN., Paul W. Morton, Pres., Post Office Box 82.
FREMONT—17,573 — SANDUSKY CTY. C. OF C., Victor C. Ballenger, Mgr. Dir., 310 W. State St.
GALION—12,650
THE GALION DEVELOPMENT CORP., Robt. S. Ricksecker, Agt., 1135 Bucyrus Rd.
GALION C. OF C., Gene L. Keener, Exec. Dir., Quay Bldg. - Public Square.
GALLIPOLIS—8,775
THE GALLIPOLIS AREA DEV. CO., Mr. John E. Halliday, 21 Locust St.
GALLIPOLIS C. OF C., Mrs. Thelma Elliott, Secy. Mgr., P. O. Box 311.
SOUTHEASTERN OHIO REGIONAL COUNCIL, John A. Epling.
GARFIELD HEIGHTS—38,455 — GARFIELD HEIGHTS C. OF C., Mr. August E. Kleinschmidt, Secy., 4818 Turney Rd.
GARRETTSVILLE — GARRETTSVILLE C. OF C., Mr. Robert A. Rinearson, Secy-Treas., Rinearson Audit Company.
GENEVA—5,677
THE GENEVA AREA DEV. COMMITTEE, Philip F. Searle, Pres., % The Geneva Savings & Trust Co., 21 S. Broadway.
THE MILLER REALTY CO., SIR., 47 W. Main St.
GENEVA-ON-THE-LAKE — GENEVA-ON-THE-LAKE C. OF C., Mr. Clinton E. Jolly, Secy-Mgr.
GENOA
GENOA AREA C. OF C., Mr. Eugene R. Rice, Secy.
GENOA DEVELOPMENT CO., Robert Silliter, SIR, Pres.
GEORGETOWN—2,674 — GEORGETOWN BUSINESS & PROF. CLUB., Mrs. Frances S. Richey, Sec., 407A S. Main St.
GERMANTOWN—3,399 — GERMANTOWN C. OF C., C. E. Hetzler, Secy.-Mgr., 114 E. Center St.
GIRARD—12,997 — GIRARD C. OF C., Mr. Adam Andrews, Exec. Secy., 15 E. Liberty St.
GNADENHUTTEN — GNADENHUTTEN C. OF C., Mr. Kenneth Kohl, Secy., Box 51.
GREENFIELD—5,422
GREENFIELD C. OF C., Mr. Allen M. Johnson, Secy-Mgr., Box 27.
THE GREENFIELD IND. DEV. FUND., INC., Thad A. Gossett, Secy-Treas., 110 N. Washington St.
GREENVILLE—10,585 — GREENVILLE AREA C. OF C., J. H. Crouthers, Exec. V. Pres., 4th & Broadway - Anderson Bldg.
GREENWICH — GREENWICH COMMERCIAL ASSOC., Mr. Hubert D. Dewitt, Sec., 24 New St.
HAMILTON—72,354
HAMILTON AREA C. OF C., C. L. Har-

***REGISTERED COMMUNITY AUDIT**

A STATE of WELL-BEING...

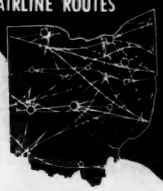
OHIO

offering

ROADS

PIPELINES

AIRLINE ROUTES



TRANSPORTATION

WATER

ELECTRIC POWER

RECREATION AREAS

UNIVERSITIES

In Ohio, industry in motion discovers an abundance of the human and natural resources which make for assured success. Your industry belongs in Ohio!

Please write on your company letterhead — all inquiries confidential.

DEPARTMENT OF INDUSTRIAL AND ECONOMIC DEVELOPMENT, STATE OF OHIO

700 BRYDEN ROAD • COLUMBUS 15, OHIO

GOVERNOR

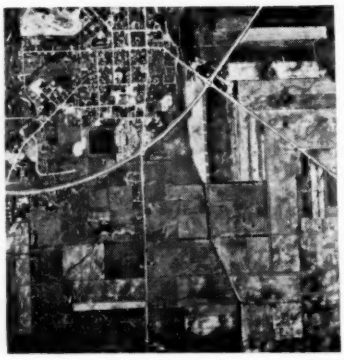
DIRECTOR

din, Ex. V. P., 6 Court St.
HAMILTON AREA DEV. COMMITTEE, Mr. William Beckett, Pres., % Beckett Paper Co.
SEVEN MILE C. OF C., Mr. David R. Weiser, Pres., 4763 Wayne Trace Rd.
HARRISON—3,878 — HARRISON C. OF C., Dr. P. A. Hyndman, Secy., 120 Harrison Ave.
HICKSVILLE—3,116
HICKSVILLE C. OF C., Mr. Don L. Brown, Secy., 608 East High St.
HICKSVILLE DEV. CORP., O. C. Perkins, Sec.
HILLSBORO—5,474
HILLSBORO C. OF C., Mrs. Walter N. Davies, Exec. Secy.
HILLSBORO IND. DEV. COUNCIL, % Hillsboro C. of C.
HINCKLEY — C. OF C. OF HINCKLEY TWP. INC., Mr. Arthur C. Liddy, Secy., Route 1, 1557 Bellus Road.
HOLGATE — HOLGATE C. OF C., Miss Marlene J. Rettig, Secy-Treas.
HOLLAND — HOLLAND AREA C. OF C., Mr. John H. Stone, Pres., Box 123.
HUBBARD—7,137 — HUBBARD C. OF C., Shirley Jones, Secy., 1299 Mt. Everett Rd.
HUDSON — HUDSON C. OF C., Mr. Gerald D. Gibson, Secy., 120 N. Main St.
HURON—5,197 — HURON C. OF C., Ralph C. Pisano, Secy., 334 Main St.
IRONTON—15,745
CENTRAL OHIO VALLEY IND. COUNCIL, Clarence W. Fell, Pres., Ohio Power Co.
IRONTON BOARD OF TRADE, E. B. Adams, Mgr., 109 S. Second St.
JACKSON—6,980
JACKSON C. OF C., Secretary, 210 Main St.
JACKSON CNTY. IND. COUNCIL, Howard S. Grace, Pres.
JAMESTOWN — JAMESTOWN BUSINESSMEN'S ASSN., Mr. Harold Booher, Sec., 5 W. Xenia St.
JEFFERSON—2,774
JEFFERSON BUSINESS COUNCIL, Mr. F. L. Reuschling, Jr., Pres., 2 Lawyers Row.
JEFFERSON C. OF C., Mr. Edward Ptaszek, Pres.
THE JEFFERSON DEV. CORP., S. P. Nizen, Pres., 310 S. Chestnut St.
JEWETT — JEWETT C. OF C., Mr. S. M. Cunningham, Secy. & Treas., First National Bank.
KELLEYS ISLAND — KELLEYS ISLAND C. OF C., Velma Betzenheimer, Secy. 1.
KENT—17,836
KENT C. OF C., Robert E. Dorothy, Mgr., 108 N. Water St., France Bldg.
STREETSBORO C. OF C., C. J. Hostler, Jr., Secy-Treas., Portage Cnty. Natl. Bank, Streetsboro Plaza - R.D.
KENTON—8,747 — KENTON C. OF C., W. T. Augur, Ex. Secy., 114 N. Detroit St.
KETTERING—54,462
INDUSTRIAL DEV. COMMITTEE, Kettering Council, Mr. Robert J. Haverstick, Municipal Bldg., 112 W. Dorothy Lane.
KETTERING C. OF C., Mr. Roy D. Boucher, Exec. V. Pres., 310 Far Oaks Bldg., 2801 Far Hills Ave.
KINSMAN — KINSMAN C. OF C., Mr. Fred E. Elson, Secy. Treas.
LAGRANGE — LAGRANGE C. OF C., Mr. Glenn H. Buswell, Secy-Treas., R.F.D. 1.
LAKEWOOD—66,154 — LAKEWOOD C. OF C., O. C. Mees, Jr., Exec. V. Pres., 14237 Detroit Ave., Woodman Bldg.
LANCASTER—29,916 — LANCASTER C. OF C., William Engle, Mgr., 203 Kresge Bldg.
LEBANON
INDUSTRIAL COMMITTEE, Mr. L. W. Schreckengast, Chmn., Ohio Central Tel. Co., E. Mulberry St.
LEBANON C. OF C., James Obrig, Exec. Secy., Box 213, 37 Mulberry St. W.
LEETONIA—2,543
LEETONIA AREA IND. DEV. COMM., INC., Mr. David M. Patterson, 159 Chestnut St.
LEETONIA C. OF C., Mr. Richard C. Carney, Secy., Box 186.
LEIPSIC
LEIPSIC C. OF C., William Wagner, Secy., Putnam Cnty.
LEIPSIC IND. DEV. CO., Mr. William Wagner, Sec.
LEWISBURG — LEWISBURG C. OF C., Mr. Thomas Riggsbee, Secy-Treas., P. O. Box 715.
LIBERTY CENTER — LIBERTY CENTER IND. COMMITTEE, Mr. Lloyd Spiess.
LIMA—51,037
DUFF TRUCK LINE, INC., Carl H. Koch, Jr., Dir. of Sls., P. O. Box 359.
LIMA ASSN. OF COMMERCE, Charles O. Guy, Exec. Mgr., 116 N. West St.
THE MICHAEL-FISHEL CO., SIR, 64½ Public Square.
CHESTER O. PORTER CO., SIR, 210 N. Union St.
LODI
LODI C. OF C., Vivian Stephens, Secy-Treas., 121 Bank St.
LODI DEV. CORP., Kenneth Still, V. Pres., Box 34.
LOGAN—6,417 — LOGAN TRADE CLUB, Burr O. Nixon, Exec. Secy., 27 W. Main St.
LONDON—6,379 — LONDON AREA C. OF C., 26 High St.
LORAIN—66,932 — LORAIN C. OF C., E. C. Merkle, Ex. Dir., 1319 W. Erie Ave.
LOUDONVILLE—2,611
LOUDONVILE COMMUNITY C. OF C., Mrs. William B. Jennings, Secy-Treas., 415 E. Campbell St.
LOUDONVILLE IND. DEV. CORP., Dr. L. C. Church, Jr., N. Water St.
MANCHESTER
MANCHESTER C. OF C., Mr. Arthur J. Jeffrey, Secy., 206 E. Second St.
MANCHESTER IND. CORP. INC., 307 E. 8th St.
***MANSFIELD—47,325**
MANSFIELD AREA IND. GROWTH, INC., Richard L. Seibold, Ex. Dir., 115 Park Ave., W.
MANSFIELD C. OF C., Robert G. White, Mgr., 502 Farmers Bank Bldg.
MANTUA — MANTUA BOARD OF TRADE, Dr. Riccard P. Clemens, Pres., Veterinary, R.R. 2.

CENTRAL FREEWAY INDUSTRIAL PARK

SUNBURY, OHIO

Planned by EVANS & WOLFE, Inc.
Industrial & Commercial Developers



Located in Sunbury, Ohio, twenty miles northeast of downtown Columbus, CENTRAL FREEWAY INDUSTRIAL PARK presents an opportunity to industry and research to locate in one of the most strategically located industrial parks in the mid-western United States. It is planned and controlled by private ownership thus assuring its tenants of high quality in construction and plant design, landscaping, restrictions, compatibility and adequate utilities. One of the main features offered by the Developers is "Package" or "Turn-Key" Service.

The Park is located on U. S. 36, two and one-half miles from the interchange of U. S. 36 and Interstate 71. This location assures overnight service within a 300 mile radius. The trade area includes the principal industrial areas of the midwest, east and southeastern U. S. within a 500 mile radius. A force of skilled, semi-skilled and unskilled labor can be drawn from an area population in excess of 1,000,000.

For a COMPLETE COMMUNITY ANALYSIS, contact:

EVANS & WOLF, Inc.

2929 N. High Street, Columbus 2, Ohio

Phone: 263-9015

All inquiries held in strict confidence

MAPLE HEIGHTS—31,667 — MAPLE HEIGHTS C. OF C., Jerry Sloan, Secy-Mgr., 17320 Broadway.
MARBLEHEAD — PENINSULA C. OF C., Mr. D. S. Kirkpatrick, Secy.
MARIETTA—16,847
MARIETTA C. OF C., John M. Penrose, Secy-Mgr.
MARIETTA ELECTRIC CO., L. V. Keaster, Mgr.
MARION—37,079 — MARION C. OF C., Jack Lautenslager, Ex. Secy., Box 448.
MARSHALLVILLE — MARSHALLVILLE C. OF C., Mrs. Emma L. Kelbly, Sec-Treas., Box 14.
MARTINS FERRY—11,919 — MARTINS FERRY BD. OF TRADE, Arthur Weiskercher, Pres., Ohio Valley Dairy.
MARYSVILE—4,952 — MARYSVILLE C. OF C., Mr. Roy Harless, Exec. Secy., Box 135.
MASSILLON—31,236 — MASSILLON C. OF C., James H. Alexander, Exec. Secy., Box 508, 33 City Hall St.
MAUMEE—12,063 — MAUMEE C. OF C., S. E. Klewer, Secy., Box 3.
McARTHUR — THE McARTHUR DEV. CORP., George E. Booth, Sec., Box 53.
McCOMB — McCOMB C. OF C., Mr. C. J. Winkle, Secy., Box 646.
McCONNELSVILLE — MALTO-McCONNELSVILLE C. OF C., Mr. Harry W. Gordon, Mgr., Box 336.
MEDINA—8,235
AKRON-CHICAGO TRANSP. CO., INC., Ralph R. White, Dir. of Sls., 530 Wadsworth Rd.
MEDINA C. OF C., Chas. H. Griesinger, Mgr., Masonic Temple Bldg., N. Elmwood St.
MENDON — MENDON-UNION INDUSTRIAL DEV., INC., Mr. George M. Wilson, Sec.
MENTOR—4,354
LAKE CNTY IND. DEV. COUNCIL, INC., Robert H. Warren, Pres., % Warren Realty Co., 1680 Mentor Ave.
MENTOR AREA C. OF C., Mr. Lloyd Brace, Secy-Treas., Box 207.
MENTOR ON THE LAKE—3,290 — COORDINATOR OF PROMOTIONAL ACTIVITIES, Lake County Ind. Dev. Council, Inc., John D. Hadden, Lake Cnty. Commr., 1313 Salida Rd.
MIAMISBURG—9,893 — MIAMISBURG C. OF C., Richard H. Weidner, Exec. Secy., Box 183.
MIDDLEFIELD — MIDDLEFIELD C. OF C., Mr. Calvin I. Vermeire, Secy., Box 396.
MIDDLEPORT—3,373 — MIDDLEPORT C. OF C., Mr. John L. Werner, Secy Treas., 180 N. 2nd Ave.
MIDDLETOWN—42,115
MIDDLETOWN C. OF C., Richard W. Slagle, Exec. V. Pres., Manchester Hotel Bldg.
MIDDLETOWN FEDERAL SAVINGS & LOAN ASSN., Mr. Auburn R. Morris, 1000 Central Ave.
B. F. SAWYER AND SON, INC., SIR, 1501 E. First Ave.
MILAN — MILAN C. OF C., Ralph Schey, Secy-Treas., Erie Cnty.
MILFORD—4,131 — MILFORD C. OF C., Mr. W. H. Crowthers, Exec. Secy., 104 Main St.
MILLERSBURG—3,101 — MILLERSBURG AREA C. OF C., Gavriel Levers, Treas. & Rec. Secy.
MINERVA—3,833 — MINERVA COMMUNITY ASSOC., Mr. Charles A. Hart, Pres., 501 N. Main St.
MINSTER — MINSTER COMMERCIAL CLUB, Mr. Roland C. Bernhold, Secy.-Treas., 136 E. 4th Street.
MONTPELIER—4,131 — MONTPELIER C. OF C., Mr. Richard Foust, Sec. Treas.
MT. GILEAD—2,788 — MOUNT GILEAD C. OF C., Mr. John Jagger, Chmn., Ind. Dev. Div., Ford-Mercury Sales & Service.
MT. ORAB — MT. ORAB COMMUNITY C. OF C., Mr. Thomas Boles, Secy., Kibler Milling Co.
MT. STERLING — MT. STERLING C. OF C., Mr. Gene Hott, Secy-Treas., 85 N. London St.
***MOUNT VERNON—13,284**
MT. VERNON AREA C. OF C., James I. Dally, Ex. V. Pres., 51 Public Square.
MT. VERNON AREA DEV. FOUND., Sam Fuchs, Pres., 51 Public Square.
NAPOLEON—6,739 — NAPOLEON C. OF C., Jack J. Fay, Exec. Secy., 606 N. Perry St.

...another

OPCO approved Ohio plant site selected by industry!

An able assist by the Area Development team of the Ohio Power Company has helped solve another site location problem for a growth-minded firm. "OPCO Approved," Ohio Power's stamp of approval applied only to plant sites meeting specific qualifications, is just one phase of a broad program offered to industrial concerns, large or small, interested in an Ohio location.

Analyses of over 80 communities throughout Ohio, liaison work, and the actual details of site acquisition are other services offered in strict confidence, of course, by Ohio Power's Area Development Specialists.

WRITE TODAY
for complete information on "OPCO Approved" plant sites in Ohio.

R. L. Wolf, Director,
Area Development
Ohio Power Company
301 Cleveland Ave. S. W.
Canton 2, Ohio

if you're interested in Ohio... see...

OHIO POWER COMPANY

AN INVESTOR-OWNED PUBLIC UTILITY

AMERICAN ELECTRIC AEP POWER SYSTEM

NEWARK—41,790
B & L MOTOR FREIGHT, INC., Lefevre, 171 Riverside Dr.
NEWARK C. OF C., C. A. Milliken, Mgr., 36 W. Church St.
NEW BREMEN — NEW BREMEN DEV. CORP., Robert J. Schroeder, Chmn., 101 W. Monroe St.
NEWCOMERSTOWN—4,273
NEWCOMERSTOWN C. OF C., Graham Marshall, Secy., 132 Canal St.
NEWCOMERSTOWN IND. CORP., Mr. Graham Marshall.
NEW CONCORD — NEW CONCORD BOARD OF TRADE - MUSKINGUM CNTY., George Graham, Sec., 200 W. Main St.
NEWTON FALLS—5,038 — NEWTON FALLS C. OF C., Mrs. Jeane Hemming, Secy., Box 352.
NEW KNOXVILLE — NEW KNOXVILLE CIVIC ASSOC., Mr. Myron Eversman, Sec.
NEW LEXINGTON—4,514
NEW LEXINGTON C. OF C., Mr. John S. Stanton, Secy., 105 S. Main St.
PERRY COUNTY DEVELOPMENT COUNCIL, % Mr. Charles Moulton, Ohio Power Co.
NEW LONDON — THE NEW LONDON DEV. CORP., Robert F. Thornton, Agent, 7½ East Main St.
NEW PARIS — NEW PARIS DEV. COUNCIL, Mr. Joe Di Federico, Lampost Inn.
NEW PHILADELPHIA—14,241
THE DOVER-NEW PHILADELPHIA IND. DEV. CORP., Ray Adkins, Pres.
NEW PHILADELPHIA C. OF C., James L. Marple, Mgr., 120 First Dr., S. E.
NEW WASHINGTON — NEW WASHINGTON IND. DEV., Charles Bollinger, Sec., P. O. Box 331.
NILES—19.545
NILES AREA C. OF C., Jack Schweinsberg, Gen. Mgr., The Penthouse, Niles Bank Bldg.
THE NEW INDUSTRIES COMMITTEE, Niles, Ohio C. of C., Donald K. Archer, Chmn.
N. BALTIMORE—3.001 — N. BALTIMORE C. OF C., Mr. William C. Holloway, Jr., Secy., 120 S. Main St.
NORTH CANTON—7,727 — N. CANTON AREA C. OF C., Mr. Al Stipes, Exec. Secy., % N. Canton Sun, P. O. Box 2132.
N. OLMSTED—16,290 — N. OLMSTED C. OF C., George J. Yehlik, Secy-Mgr., 4823 Grace Rd.
N. ROYALTON—9,290 — N. ROYALTON C. OF C., INC., Mr. Alfred Aiello, Secy. Treas., 8566 Tilby Rd.
NORWALK—12,900
NORWALK C. OF C., Thomas R. Ican, Exec. Secy., Box 324.
NORWALK TRUCK LINE CO., Mathew H. Kolbe, Treas., Box 320.
NORWOOD—34,580 — NORWOOD C. OF C., Norris A. Barron, Exec. V. Pres., 2089 Sherman Ave.
OAK HARBOR—2,903
OAK HARBOR BUSINESSMEN'S ASSN., Fannie Minsel, Sec.-Treas, 134 N. Water St.
OAK HARBOR C. OF C., Dr. Dean Haser, Secy., 123 W. Water St.
OAK HARBOR DEVELOPMENT CO., John W. Harris, Pres., Route 2.
OAK HILL — OAK HILL AREA C. OF C., Mr. V. W. Denuit, Secy., % Oak Hill Office of Columbus & So. Ohio Elec.
OAKLEY — OAKLEY C. OF C., INC., Mr. Carl Thornton, Pres., Kunkel's Apothecary, 3048 Madison Rd.
OAKWOOD—10,493 — THE OAKWOOD DEV. CO., Ansel Bidlack, Sec.
OBERLIN—8,198
OBERLIN C. OF C., Esther C. Sperry, Secy., 20 Carpenter Court.
OBERLIN IMPROVEMENT & DEV. CO., James F. Long, Treas. & Gen. Mgr., 55 East College St.
OHIO CITY — OHIO CITY C. OF C., Mr. Truman C. Martin, Secy., Van Wert Natl. Bank.
OREGON—13,319 — OREGON C. OF C., Mr. Frank L. Britt, Secy., 5330 Seaman Rd.
ORRVILLE—6,511 — ORVILLE C. OF C., Willard Denman, Exec. Secy., Box 237.
ORWELL — ORWELL C. OF C., Mr. Max M. Camill, Secy.
OTTAWA—3,245
OTTAWA C. OF C., Sam Watterson, Secy-Treas., 527 E. 2nd St.
THE OTTAWA IND. DEV. CO., Sam J. Watterson, Sec., West Main at Walnut.

PAINESVILLE—16,116 — PAINESVILLE C. OF C., Mrs. Elizabeth Jobe, Office Mgr., 30 S. St. Clair St.
PARKMAN — PARKMAN C. OF C., Mr. James Whetstone, Secy.
PAULDING—2,936 — PAULDING C. OF C., Mr. William F. Sinn, Exec. Secy., 102 E. Jackson St.
PEEBLES — PEEBLES C. OF C., Mr. Richard J. Wallingford, Pres., Wallingford Furn. & Appliance Co., N. Main St.
PERRYSBURG—5,519 — PERRYSBURG C. OF C., Secretary, 530 W. 8th St.
PIKETON — PIKETON C. OF C., Mr. Howard R. Thompson, Secy., 121 W. Fourth.
PIONEER —PIONEER C. OF C., Ray Bryner, Secy., Box 157.
PIQUA—19,219 — PIQUA C. OF C., C. M. Sims, Man. Dir., Orr Flesh Bldg.
PLYMOUTH — PLYMOUTH C. OF C., J. Ben Smith, Exec. Sec. Treas., R.R. 1.
POMEROY—3,345 — POMEROY C. OF C., Mr. Leslie F. Fultz, Secy Treas., Box 588 or 558.
PORT CLINTON—6.870
CATAWBA ISLAND C. OF C., Glen Dieringer, Secy., R.F.D. 1.
PORT CLINTON C. OF C., Reed Hosler, Sec-Treas., 120 W. 2nd St.
PORT CLINTON DEV. CO., A. C. Wilber, Sec., % Moon & Wilber - Lawyers, 222 East Second St.
PORTSMOUTH—33,637
CENTRAL OHIO VALLEY IND. COUNCIL, Mr. Walter Windsor, Pres., % Portsmouth Auto Club.
PORTSMOUTH AREA C. OF C., Charles E. Snook, Mgr., 811 Chillicothe St.
PORTSMOUTH AREA GROWTH FOUND., INC., James B. Pugh, Pres., 428 Masonic Temple Bldg.
PORT WASHINGTON — PORT WASHINGTON C. OF C., Mr. Herb Stemple, Secy-Treas.
PROCTORVILLE — SOUTHERN LAWRENCE CNTY C. OF C., Mr. Wilbur O. Thomas, Pres.
PUT-IN-BAY — PUT-IN-BAY C. OF C., Ottawa Cnty., Mrs. Betty Disrude, Secy.
QUAKER CITY — CITIZENS PLANNING COMMITTEE, Mr. Everett Bundy, Pres.
RAVENNA—10,918 — RAVENNA C. OF C., Walter N. Miller, Secy-Treas., 105 E. Main St.
REYNOLDSBURG—7,793 — REYNOLDSBURG BUSINESS ASSN., Donald Hammond, Pres., 1172 Hillridge Rd.
RICHWOOD — RICHWOOD C. OF C., Mr. Nelson Blue, Exec. Secy.
RITTMAN—4,410 — RITTMAN C. OF C., Mrs. Marguerite Burger, Secy., 164 Sterling Ave.
ROCKFORD
ROCKFORD C. OF C., Mr. James A. Scolneila, Secy., 165 N. Main, Box 125.
ROCKFORD IND. DEV. ASSN., INC., Mr. Riccard T. Avery.
ROCKY RIVER—18,097 — MRS. ESTHER WALTER, Secy-Mgr., 1880 Wager Rd.
RUSSELLS POINT — INDIAN LAKE C. OF C., Mr. Warren K. Chambers, Secy-Mgr., Flamingo Hotel.
SABINA — SABINA C. OF C., Frank Pond, 158 Vine St.
ST. CLAIRSVILLE—3,865
ST. CLAIRSVILLE BRD. OF TRADE, Ralph Berry, Pres., Gift Shop, Main St.
ST. CLAIRSVILLE BD. OF TRADE - BELLMONT CNTY., Mr. William Frey, Pres., Main St.
SAINT MARYS—7.737 — SAINT MARYS C. OF C., Carl Dull, Pres., 205 W. Spring St.
SAINT PARIS — ST. PARIS BUSINESS & PROF. PEOPLES CLUB, Mrs. Harold Hunter, Pres., Box 246.
SALEM—13,854 — SALEM AREA C. OF C., Victor C. Ballinger, Exec. Secy., 417 E. State St.
***SANDUSKY—31,989**
HURON C. OF C., Mr. Norman F. Rau, Chmn., % The Sandusky Register, 314 W. Market St.
PERKINS C. OF C., Mrs. Harrison W. Pratt, Ex. Secy-Treas., 5314 Columbus Ave.
SANDUSKY AREA C. OF C., David K. Tabor, Secy. Mgr., 119 Columbus Ave.
SEAMAN — SEAMAN C. OF C., Mrs. Claire Thorp, Secy.
SEVEN HILLS — SEVEN HILLS C. OF C., Mr. S. J. Kazel, Pres., Standard Register Co., 3101 Euclid.

SEVILLE
SEVILLE C. OF C., Mr. Lee Cavin, Secy., Box 25.
SEVILLE DEV. CORP., Robert L. Welday, Sec., Post Office Box 434.
SHAKER HEIGHTS—36,460 — SCANLAN-McMAHON ASSOC., Thomas R. Scanlan, Jr., 18724 Scottsdale Blvd.
SHARON — SHENANGO VALLEY C. OF C., Gene L. MacDonald, Exec. Dir., 40 Vine Avenue.
SHAWNEE — PERRY CTY. DEV. COUNCIL, Don Hanna, Pres.
SHELBY—9,106
SHELBY AREA DEV. CORP., Roy E. Stroup, Sec., 37 East Main St.
SHELBY C. OF C., Wayne Carleton, Exec. Secy.
SIDNEY—14,663
SIDNEY CIV. ASSN., INC., John Craig, Man. Dir., 122 E. North St.
SIDNEY IND. DEV., INC., S. Kastan, Sec., P. O. Box 298.
SOLON—6,333 — SOLON C. OF C., Mr. James Senft, Secy-Mgr., 35025 Cannon Rd.
SPENCERVILLE
SPENCERVILLE C. OF C., Mr. Tony Beebe, Treas., Rt. 1.
SPENCERVILLE PROGRESSIVE ASSOC. - ALLEN CNTY., Mr. Ray Mack, Pres., Mack Insurance Agency.
SPRINGFIELD—82,723
IND. DEV. COUNCIL, Springfield Area C. of C., Mr. Ferd Krueckeberg, Exec. Dir., 35 S. Spring St.
SPRINGFIELD AREA C. OF C., Carl J. Berg, Exec. V. Pres., 35 S. Spring St.
STEUBENVILLE—32,495
STEUBENVILLE C. OF C., James H. McHugh, Pres., % McHugh & Powell, Sinclair Bldg.
UPPER OHIO VALLEY DEV. COUNCIL, INC., Walter L. Myers, Exec. Mgr., 710 - 1st Natl. Bank Bldg.
STRASBURG — STRASBURG C. OF C., Mr. Virgil F. Bower, Exec. Secy., 145 2nd St., S.W.
STRONGSVILLE—8,504 — STRONGSVILLE C. OF C., Louis H. Schaller, Secy., 17982 Royalton Rd.
STRYKER — STRYKER C. OF C., Mr. Walter M. Guthrie, Secy-Mgr.
SUGARCREEK — SUGARCREEK, INC., Mr. W. L. Beechy.
SWANTON — SWANTON IND. CORP., R. E. Behm, Sec., 97 N. Main St.
SYLVANIA—5,187 — SYLVANIA C. OF C., Dwight Wagonlander, Secy-Treas., 5679 Main St.
TALLMADGE—10,246 — TALLMADGE C OF C., Darrell Porter, Secy., Box 351.
TIFFIN—21,478
TIFFIN C. OF C., Kim Wray, Exec. Secy., 70 East Perry St.
TIFFIN COMMUNITY DEV. INC., Mr. A. J. Allman.
TIFFIN IND. COUNCIL, Tiffin C. of C.
TIPP CITY—4,267 — TIPP CITY C. OF C., Mrs. John H. Holtvoight, Secy-Treas-Mgr., Box 134.
***TOLEDO—318,003**
ADAMS C. OF C., Mr. Galen Vogelsang, Pres., Bayer-Vogelsang Lumber & Millwork Co., 2806 N. Reynolds.
HUGH H. BARTLEY REALTY CO., 222 N. Erie St.
THE C. V. BECK CO., SIR, Mr. C. Victor Beck, 434 Spitzer Bldg.
J. S. BRADLEY CO., SIR, J. S. Bradley, Sr., Pres., 411 Michigan St.
ETCHEN-LUTZ CO., SIR, 725 Adams St.
FINKBEINER, PETTIS & STROUT, 2130 Madison Ave.
GREATER TOLEDO AREA DEV. CORP., Earl F. Cook, Exec. V.P., Libby-Owens-Ford Bldg.
KEESHIN TRANSPORT SYSTEM, Andrew Robertson, Exec. V. Pres., 321 Wabash St.
LOUIS MICHAEL REALTY, SIR, Edison Bldg.
NORWALK TRUCK LINE CO., Joseph W. Betzold, V.P. Sls., 36 Woodlawn Ave.
AL E. REUBEN CO., SIR, E. W. Mason, Vice Pres., 618 Madison Ave.
TOLEDO AREA C. OF C., Les. E. Thal, Mgr. E.D., 218 Huron St.
TOLEDO EDISON CO., Robert E. Johnson, Mgr. Ind. Dev., 420 Madison Ave.
TOLEDO IND. DEV. COUNCIL, INC, Harold A. Flick, Ex. Secy., 241 Superior.
TOLEDO IND. UNION COUN., Howard H. Rediger, Ex. Secy., 425 Winthrop.
TOLEDO PORT AUTH., Mr. Louis Purdey, Gen. Mgr., 241 Superior St.

TOLEDO PUBL. INFO. & IND. PROM. DEPT., 310 Safety Bldg.
R. S. WENNER CONS. ENGR., Ralph S. Wenner, 1004 Glenn Rd.
TORONTO—7,780
IND. COMM. OF TORONTO AREA, INC., John H. Littlecott, Secy Treas., 904 Ridge Ave.
TORONTO C. OF C., O. H. Lowe, Exec. Sec., P. O. Box 147.
TROY—13,685 — TROY C. OF C., Robert Rudy, 1350 Surrey Rd.
TUSCARAWAS — TUSCARAWAS C. OF C., Mr. Charles G. Grant, Secy., Box 341.
TWINSBURG—4,098 — TWINSBURG C. OF C., Mr. Leroy F. Reeves, Secy., Box 161.
UHRICHSVILLE—6,201
INDUSTRIAL DEV. EFFORT & ACTION INC. - UHRICHSVILLE DENNISON AREA, Dr. James L. Peck, D.D.S., Pres., Box 229.
TWIN CITY C. OF C., INC., Ray Cohagan, Exec. Secy., Box 49.
UPPER SANDUSKY—4,941 — UPPER SANDUSKY C. OF C., Mr. William E. Wood, Secy., 131 N. Sandusky Ave.
URBANA—10,461
CHARLES M. BURNSIDE, 120 North Locust St.
URBANA AREA C. OF C., Felix Paullg, Exec. Secy., 200 Endowment Bldg.
UTICA — UTICA C. OF C., Mrs. Betsy Learn, Secy., N. Jefferson St.
VANDALIA—6,342 — VANDALIA-BUTLER C. OF C., Mr. William Hawler, Pres., Box 224.
VAN WERT—11,323
VAN WERT C. OF C., Walter M. Smith, YMCA Bldg.
VAN WERT IND. DEV. CORP., Walter M. Smith, Sec., YMCA Bldg.
VERMILION—4,785 — VERMILION BUSINESS & IND. ASSN., Mr. Louis Rauh, Jr., Pres., P. O. Box A, 109 W. Liberty St.
VERSAILLES — VERSAILLES C. OF C., Mr. Warren Seman, Pres., Retail Grocery, S. Center St.
WADSWORTH—10,635
WADSWORTH C. OF C., F. P. Neuenschwander, Ex. V. P., 303 Citizens Bk. Bldg.
WADSWORTH DEV. CORP., E. P. Neuenschwander, Ex. V. P., 303 Citizens Bk. Bldg.
WAPAKONETA—6,756 — WAPAKONETA C. OF C., Harry Kahn, Exec. Secy., City Loan Bldg.
WARREN—59.648 — WARREN AREA C. OF C., Harold J. Mills, Mgr., 178 High St., N.E.
WASHINGTON COURT HOUSE
WASHINGTON COURT HOUSE C. OF C., Wm. L. Stoughton, Gen. Mgr., Box 348.
WASHINGTON COURTHOUSE DEVELOPMENT CORP., Mr. Donald R. Murdock, Pres., 318 East Court St.
WAUSEON—4,311
WAUSEON C. OF C., Robt. Dyer, 137 N. Fulton.
THE WAUSEON DEV. CO., Lewis F. Hallett, Sec., Peoples St. Bank Bldg.
WAVERLY—3,830 — PIKE CNTY. C. OF C., Miss Lora Sheets, Secy., P. O. Box 54.
WAYNESBURG — WAYNESBURG C. OF C., Mr. Edward E. Nauman, Secy., Box 202.
WELLINGTON—3,599 — WELLINGTON C. OF C., Mr. Harrison L. Comstock, Secy., Watters Bldg.
WELLSTON—5,728
WELLSTON C. OF C., S. J. Kinsel, Secy., 115 East Broadway.
WELLSTON DEV. & IMP. CO., Paul Wright, Pres., Box 270.
WELLSVILLE—7,117 — WELLSVILLE C. OF C., William L. Bush, Secy., 462 Main St.
W. ALEXANDRIA — WEST ALEXANDRIA C. OF C., Mr. Charles Keiser, Pres., East Dayton St.
W. CARROLLTON—4,749 — W. CARROLLTON C. OF C., Mr. Ernest F. Barker, Exec. Secy., 305 E. Central Ave.
W. LAFAYETTE — W. LAFAYETTE C. OF C., Roberta Buker, Exec. Secy., 220 N. Oak St.
WESTLAKE—12,906 — WESTLAKE IND. DEV. COMMITTEE, Mr. A. H. Carter, Exec. Chmn., 26981 Hilliard Blvd.
W. MANCHESTER — W. MANCHESTER C. OF C., Mr. Vernon Michael, Pres., % Michael Funeral Home.
W. MILTON—2,972 — W. MILTON C. OF C., Mr. Harold O. Ream, Secy., S. Miami St.
WESTON — WESTON C. OF C., Mr. Clarence Trumbull, Jr., Secy-Treas.
WEST UNION — W. UNION C. OF C., Adams County, Ernest J. McFarland, Secy.
WHITEHALL—20,818 — WHITEHALL C. OF C., Mildred Davis, 144 Maplewood Ave.
WICKLIFFE—15,760 — WICKLIFFE C. OF C., Theodore H. Markley, Exec. Secy., % Wickliffe Bd. of Education, 2221 Rockefeller Rd.
WILLARD—5,457
WILLARD C. OF C., Carleton Riddle, Secy., Box 73.
WILLARD IND. DEV. CO., Mr. John A. Wallace, Pres., % The Willard United Bank, P. O. Box 89.
WILLOUGHBY—15,058 — WILLOUGHBY C. OF C., LaVerne A. Heinz, Secy., P. O. Box 169.
WILLSHIRE — WILLSHIRE IND. IMPROV., INC., Cleo Painter, Sec., Box 245.
WILMINGTON—8,915 — WILMINGTON C. OF C., Zeller R. Henry, 76½ N. South St.
WINTERSVILLE—3,597 — WINTERSVILLE C. OF C., Vernon Lee, Pres., Lee's Auto Parts, 409 Main St.
WOODSFIELD—2,956
MONROE CNTY DEV. COUNCIL, Mr. Howard Phillips, County Court House.
WOODSFIELD C. OF C., Mrs. Joanne Martin, Secy., 415 East Marietta St.
WOOSTER—17,046 — WOOSTER C. OF C., C. E. McCarley, Exec. Secy., Public Square.
WORTHINGTON—9,239 — WORTHINGTON AREA C. OF C., Leslie C. McGinley, Exec. Secy., Box 62.
XENIA—20,445 — XENIA AREA C. OF C., Dan M. Paul, Exec. V. Pres., 34 E. Main St.
***YOUNGSTOWN—166,689**
TAD FITHIAN AGENCY INC., SIR, 3320 Market St.
MAHONING VALLEY IND. COUN., Kenneth M. Lloyd, Secy. Treas., 800 Union Natl. Bk. Bldg.
YOUNGSTOWN AREA C. OF C., J. Paul Mossman, Ex. Dir., 300 Union Natl. Bk. Bldg.
YOUNGSTOWN AREA DEVELOPMENT FOUND., Carl F. Gangloff, Exec. Secy., 506 Union Natl. Bk. Bldg.
ZANESVILLE—39.077 — ZANESVILLE C. OF C., R. W. Pruden, Mgr., 47 North Fourth.

OKLAHOMA

Assistance with reviewing, correcting and updating the listings for Oklahoma has been generously provided by the staff of the Department of Commerce and Industry, Max Genet, Jr., Director.

ADA—14,347
ADA C. OF C., Ted Savage, Mgr., P. O. Box 248, 106 E. 13th.
ADA IND. DEV. CORP., B. G. Howard, Pres., P. O. Box 167.
AFTON — AFTON C. OF C., Melvin Y. Birks, Mgr.
ALLEN — ALLEN C. OF C., W. R. Prichard, Mgr.
ALINE — ALINE C. OF C., Elvin Otti, Mgr.
ALTUS
ALTUS C. OF C., Don Elwick, Mgr., 210 N. Hudson.
ALTUS IND. FOUNDATION, Mrs. M. W. Williams, Mgr., % C. of C.
***ALVA—6,258**
ALVA C. OF C., Mrs. Eleanor Ring, Mgr., 412 College Ave.
ALVA INDUSTRIAL FOUNDATION, Bill Stites, Act. Pres., 529 Barnes.
ANADARKO—6,299
ANADARKO C. OF C., Mrs. Penny Melton, 106 E. Broadway.
ANADARKO INDUSTRIES, INC., Leon Carver, Pres., Western Farmers Elec. Coop.
ANTLERS
PUSHMATAHA CNTY. C. OF C., Grover C. Phillips, Jr., Mgr., 124 W. Main, Box 614.
PUSHMATAHA FOUNDATION, Joe Stamper, Pres., 115 S. High.
APACHE — APACHE C. OF C., Bobby Crews, Mgr., Box 494.
ARDMORE—20,184
ARDMORE C. OF C., John Sauerwein, Ex. Mgr., 6 East Main.
ARDMORE INDUST. DEV. CORP., G. P. Middaugh, Pres., 6 East Main.
ARDMORE INDUSTRIES, INC., John Sauerwein, % C. of C.
ATOKA—2,877 — ATOKA C. OF C., Bobby D. Berry, Mgr.
BARNSDALL — BARNSDALL C. OF C., Mrs. Ruby Hertenstein, Mgr., Box 344.
***BARTLESVILLE—27,893**
BARTLEVILLE C. OF C., R. S. Bedford, Ex. Secy., 521 Johnstone.
BARTLESVILLE INDUST. DEV. CORP., Ed Claiborne, Pres., Price Tower, P. O. 271.
PHILLIPS PETROLEUM CO., C. D. Whitfield, Dir. of Ind. Dev., Rm. 429, Phillips Bldg.
BEAVER — BEAVER C. OF C., Al Meier, Mgr.
BEGGS — BEGGS C. OF C., Dan R. Ross, Mgr., Box 773.
BETHANY—12,342 — BETHANY C. OF C., Don Coody, Mgr., 301 West Main.
BIXBY — BIXBY C. OF C., Roger Plummer, Mgr.
BLACKWELL—9,588
BLACKWELL C. OF C., Bill Hellen, Mgr., Box 250.
BLACKWELL IND. FOUNDATION, Harper Poling, Pres., Box 847.
BOISE CITY — BOISE CITY C. OF C., Winton L. Cox, Mgr., Box 577.
BOSWELL — BOSWELL C. OF C., Vern A. Robertson, Mgr.
BRISTOW—4,795
BRISTOW C. OF C., Pat J. Reale, Secy.-Mgr., 121 N. Main.
BRISTOW INDUSTRIES, INC., Tracy Kelly, Pres., 122½ N. Main.
BROKEN ARROW—5,928 — BROKEN ARROW C. OF C., Joe L. Foster, Mgr., 210 S. Main.
BUFFALO — BUFFALO C. OF C., Ronald L. Horton, Mgr., Drawer P.
CACHE — CACHE C. OF C., Chuck Morgan, Mgr.
CALVIN — CALVIN C. OF C., Gerald Hall, Mgr.
CARMEN — CARMEN C. OF C., Bert Raney, Mgr.
CARNEGIE
CARNEGIE C. OF C., Lindsay W. Morris, Mgr., Box 141.
CARNEGIE INDUSTRIES, INC., Ben Kuhn, Pres.
CEMENT — CEMENT C. OF C., Kenneth Shuster, Mgr., Box 237.
***CHANDLER—2,524**
CHANDLER C. OF C., Robert L. Foster, Mgr., Box 303, Court House.
CHANDLER INDUST. DEV. CORP., Victor Hellman, Pres.
CHATTANOOGA — CHATTANOOGA C. OF C., Ed Meece, Mgr.
CHECOTAH—2,614 — CHECOTAH C. OF C., Charles Little, Mgr.
***CHELSEA**
CHELSEA C. OF C., Mrs. Louila Fraley, Mgr., Box 321.
GREATER CHELSEA, INC., Lee Elgin, Pres., 710 West 7th.
CHEROKEE — CHEROKEE INDUSTRIES, INC., Mrs. Ethel Russell, Mgr., % C. of C.
CHEYENNE — CHEYENNE C. OF C., Joe Moad, Mgr.
CHICKASHA—14,866
CHICKASHA C. OF C., Clyde Cole, Secy. Mgr., 120 Chickasha.
CHICKASHA IND. DEV. CORP., H. L. Anderson, Pres., C. R. Anthony Co.
GRADY INDUSTRIES, INC., Clyde Cole, % C. of C.
CLAREMORE—6,639
CLAREMORE C. OF C., Stanlee Thomas, Mgr., Box 528.
CLAREMORE, INC., Philip H. Viles, Pres., Viles Insurance Agency.

***REGISTERED COMMUNITY AUDIT**

CLEVELAND—2,519
CLEVELAND C. OF C., Mrs. Florence Swan, Mgr.
CLEVELAND INDUST. CORP., Glenn M. Cook, Pres., Arlington Hotel.
CLINTON—9,617
CLINTON C. OF C., Russell Glasgow, Mgr., Box 716.
CLINTON INDUST. FOUND., R. W. Thatcher, Pres., 522 Frisco.
COALGATE — COAL CTY. C. OF C., Mrs. Eileen Ronald, Secy. Mgr., Ohio Ave.
COLLINSVILLE—2,526 — COLLINSVILLE C. OF C., R. S. Elledge, Mgr.
COMMANCHE — COMMANCHE C. OF C., Mrs. Robbie Lambert, Mgr., Box 696.
COMMERCE — COMMERCE IND. DEV. CORP., Jerry Lee, Pres.
CORDELL
CORDELL C. OF C., Charles Murray, Mgr., 103 East Main.
CORDELL INDUST. FOUND., Glen Alexander, Pres., 116 South Market.
COWETA — COWETA C. OF C., Everett Garrett, Mgr.
CRESCENT — CRESCENT C. OF C., Charle Owens, Mgr., Box 278.
CUSHING—8,619
CUSHING C. OF C., Allen D. Fitchett, Mgr., Box 1007.
CUSHING DEVEL. TRUSTEESHIP, Levi Swingle, Trusteeship, % C. of C.
DAVENPORT — DAVENPORT C. OF C., Elliott Forbis, Mgr.
DAVIS — DAVIS C. OF C., Dr. Wm. D. Hayes, Mgr., Box 357.
DEL CITY—12,934 — DEL CITY C. OF C., Monte Debusk, Mgr.
DEWEY—3,994 — DEWEY C. OF C., Joe Inda, Mgr., 300 E. 8th.
DISNEY — DISNEY C. OF C., I. D. Smith, Mgr.
DRUMRIGHT—4,190 — DRUMRIGHT C. OF C., Weldon Jones, Secy. Mgr., Box 672.
DUKE — DUKE C. OF C., Mrs. J. P. Dunnam, Mgr.
DUNCAN—20,009
DUNCAN C. OF C., J. C. Landers, Mgr., 21 N. 8th, Box 151.
DUNCAN INDUST. FOUND., R. B. Patton, Pres., Box 431.
DURANT—10,467
DURANT C. OF C., Lyndsay W. Phillips, Mgr., 3rd & Evergreen, P. O. Box 310.
DURANT INDUSTRIAL FOUNDATION, INC., T. Miller Davidge, President, Plaza Theatre.
EDMOND—8,577 — EDMOND C. OF C., Crawford Spearman, Sr., Mgr., Box 409.
ELDORADO — ELDORADO INDUST. ASSOC., Harold Nichols, Pres.
ELK CITY—8,196
ELK CITY C. OF C., Miss Grace Ward Smith, 107 E. 3rd.
ELK CITY INDUSTRIES, INC., A. L. Thurmond, Pres., First National Bank.
EL RENO—11,015
EL RENO C. OF C., Mr. Elmer L. Kenison, P. O. Box 168.
EL RENO IND. FOUND., INC., Stanley Youngheim, Pres., P. O. Box 819.
ENID—38,859
ENID C. OF C., Clyde Cole, Jr., Mgr., Box 907.
ENID IND. DEV. CORP., L. A. Wiedman, Pres., Box 712.
ERICK — ERICK C. OF C., George Ellis, Mgr.
EUFAULA — EUFAULA C. OF C., Kenneth Lackey, Mgr., Wilson Bldg.
FAIRFAX — FAIRFAX C. OF C., Riley B. Quarles, Mgr.
FAIRVIEW
FAIRVIEW C. OF C., Mrs. Loretta Fritch, Manager, Hotel Cornelsen.
FAIRVIEW IND. FOUND., INC., Wayman Cornelsen, Pres.
FLETCHER — FLETCHER C. OF C., W. T. Miller, Mgr., Box 446.
FORT COBB — FORT COBB C. OF C., John Nightingale, Mgr.
FREDERICK—5,879
FREDERICK C. OF C., John F. Guy, Mgr., Box 391.
FREDERICK, INC., S. L. Sparks, Mgr., % C. of C.
FREEDOM — FREEDOM C. OF C., Maynard Shelite, Mgr.
GAGE — GAGE C. OF C., Miss Beaulah Shaffer.
GARBER — GARBER C. OF C., Edgar W. Pralle, Mgr.
GEARY — GEARY C. OF C., Kent Ruth, Mgr.
GRANDFIELD
GRANDFIELD C. OF C., Mrs. Ned Sellars, Mgr., Box 324.
GRANDFIELD, INC., Earl B. Andrews, Pres.
GRANITE — GRANITE C. OF C., Walter Marcom, Mgr.
GUTHRIE—9,502
GUTHRIE FOUNDATION, INC., Ronald E. Anderson, Secy., P. O. Box 508.
GUTHRIE INDUSTRIAL FOUNDATION & GUTHRIE C. OF C., Mr. Welcome Neidhart, Mgr., Box 508.
GUYMON—5,768 — GUYMON C. OF C., Lester J. Evans, Sec.-Mgr., Hotel Dale.
HARRAH — HARRAH C. OF C., Walter G. Baker, Mgr.
HARTSHORNE
HARTSHORNE C. OF C., H. P. Rivers, Mgr.
HARTSHORNE INDUSTRIES, INC., Benny Goldberg, Pres.
HASKELL — HASKELL C. OF C., Wade Walker, Mgr.
HEALDTON—2,898
HEALDTON C. OF C., Mrs. Caroline Barbour, Mgr., Box 216.
HEALDTON INDUSTRIES, INC., M. E. Hurst, Pres.
HEAVENER — HEAVENER IND. DEV. ASSN., Harrell Meeh, Secy.
HENNESSEY — HENNESSEY C. OF C., Lee Hart, Mgr.
***HENRYETTA—6,551**
HENRYETTA C. OF C., Mrs. Wanda Durbin, Mgr., Morgan Bldg.
HENRYETTA IND. DEV. CORP., Carl Steckelberg, Pres., 110 S. 4th St.
HINTON — HINTON C. OF C., Harmon Staton, Mgr.
HOBART—5,132
HOBART C. OF C., George Ogden, Mgr., Box 768.
HOBART INDUSTRIES, INC., Jimmy Styron, Sr., Pres., 500 N. Broadway.
HOLDENVILLE—5,712 — HOLDENVILLE C. OF C., Clem S. Pollock, Mgr., Box 70.
HOLLIS—3,006 — HARMON CNTY. C. OF C., M. B. Briscoe, Mgr., Box 566.

free

Personalized
PLANT LOCATION SERVICE
for the
OKLAHOMA CITY
metropolitan area
in the ★ center of the U. S. A.

- 100% FINANCING
- PLANT SITE EVALUATION
- MARKET STUDIES
- TRANSPORTATION STUDIES
- TAX STUDIES
- LABOR STUDIES

Your inquiry will be handled in confidence by experienced industrial development specialists.

WRITE TODAY OR CALL CE 2-5135
200 SKIRVIN TOWER, OKLAHOMA CITY 2

OKLAHOMA INDUSTRIES, INC.
CHAMBER OF COMMERCE

HOMINY—2,866 — HOMINY C. OF C., Morris A. Trim, Secy., Box 90.
HOOKER — HOOKER C. OF C., Dan Castile, Mgr., Box 576.
HUGO—6,287
CHOCTAW CTY. C. OF C., Leroy Nelson, Mgr., 204 E. Jefferson.
CHOCTAW CNTY. IND. FOUND., INC., W. B. Harris, Pres., 712 S. 3rd St.
IND. DEV. CORP. OF HUGO, Hermon Baggett, Pres.
IDABEL—4,967 — IDABEL C. OF C., Mrs. Dixie Rowland, 23 East Main.
JAY
JAY C. OF C., Frank Graham, Mgr.
JAY IND. DEV., Clyde Kelly, Pres.
KINGFISHER—3,249
KINGFISHER C. OF C., Mr. John M. Short, 104 N. Main.
KINGFISHER CNTY. IND. FOUND., Francis Gooden, Pres., 309 N. Main.
KONAWA
KONAWA C. OF C., Mrs. Orena Stewart, Mgr., 114 West 1st.
KONAWA IND. FOUND., L. D. Tribble, Pres., N. State St.
LAVERNE — LAVERNE C. OF C., Lyle Klinger, Mgr.
LAWTON—61,697
GRTR. LAWTON, INC., Allen J. Bilbrey, Pres., Koehler Bldg.
KENNEDY & CO., Mr. J. C. Kennedy, SIR, 301 Security Bldg.
LAWTON C. OF C., Milton Keating, Secy. Mgr., 607 C Ave.
LINDSAY—4,258 — LINDSAY C. OF C., W. E. Pryor, Mgr., 308-A S. Main.
LOCUST GROVE — LOCUST GROVE C. OF C., Jack L. Noles, Mgr.
LUTHER — LUTHER C. OF C., Earl Curtis, Mgr.
MADILL—3,084
MADILL C. OF C., Charles Vanderpool, Manager, Box 186.
MADILL IND. FOUND., Raymond Gary, Pres.
MANGUM—3,950
MANGUM C. OF C., B. F. McKenzie, Mgr., Box 128.
MANGUM IND. FOUND., Roy Doyle, Pres., % C. of C.
MARIETTA — MARIETTA C. OF C., Mrs. Wilma Choate, Mgr.
***MARLOW—4,027**
MARLOW C. OF C., Robert E. Robison, Mgr., 318½ W. Main.
GREATER MARLOW, INC., Bob Blanton, Pres., Box 267.
MAUD — MAUD C. OF C., B. G. Green, Mgr., 521 S. Oxford.
MAYSVILLE — MAYSVILLE C. OF C., Mrs. Grady Hickerson, Mgr.
McALESTER—17,419
COMMITTEE OF EASTERN OKLA. Dr. G. E. McAfee, 215 E. Choctaw.
McALESTER C. OF C., Rex. B. Ross, Mgr., Municipal Bldg.
McALESTER FOUNDATION, C. P. Perkins, Pres., Oakland Drive.
MEDFORD — MEDFORD C. OF C., John L. Pollard, Mgr., Box 174.
***MIAMI—12,869**
MIAMI C. OF C., J. B. Martin, Secy-Mgr., 111 N. Main.
MIAMI IND. DEV. CORP., H. A. Berkey, Pres., 17-21 North Main.
MIDWEST CITY—36,058
MIDWEST CITY C. OF C., Kelly De Busk, Box 5746.
MIDWEST CITY IND. CORP., Orin Kimball, Pres., 404 S. Air Depot, Blvd.
MINCO — MINCO C. OF C., V. R. Labahn, Mgr., 311 Main.
MOORE — MOORE C. OF C., Charles Percival, Box 596.
MOUNTAIN VIEW — MOUNTAIN VIEW C. OF C., Evell J. Temple, Mgr.
MUSKOGEE—38,059
KANSAS, OKLA. & GULF RWY., L. H. Hammond, Asst. V. Pres. Ind. Dev.
MIDLAND VALLEY R.R., R. H. Lomax, Pres., 321 S. 3rd St.
MUSKOGEE C. OF C., Paul A. Bruner, Mgr., P. O. Box 1534.
MUSKOGEE IND. FOUND., INC., L. W. Duncan, Pres., Broadway at 3rd St.
NEWKIRK — NEWKIRK C. OF C., Miss Sandra Cline, Mgr., Box 305.
***NORMAN—33,412**
NORMAN C. OF C. John Malone, Mgr., 115 E. Gray St.
NORMAN INDUSTRIES, INC., John H. Patten, Pres., 200 E. Main.
NOWATA
NOWATA C. OF C., Dean Shackelford, Mgr., 202 E. Cherokee.
NOWATA IND. FOUND., Jack Gordon, Pres.
OAKHURST — S. W. TULSA IND. AREA, John H. Hale, Box 248.
OILTON — OILTON C. OF C., Mrs. Edith Little, Mgr.
OKEENE — OKEENE C. OF C., Edgar Ellis, Mgr.
OKEMAH—2,836 — OKEMAH C. OF C., James O. Smith, 205 W. Broadway, % C. & C.
***OKLAHOMA CITY—324,253**
ASSOCIATED INDUSTRIES OF OKLA., E. J. O'Connor, Vice Pres., 914 Colcord Bldg.
BESTWAY FREIGHT LINES, INC., J. W. Boyles, Pres., Box 1802.
C. HAROLD BRAND CO., Mr. C. Harold Brand, SIR, 141 Park Ave.
CONSOL. GAS UTILITIES, C. B. Day, Mgr. of Area Dev., 515 N. Robinson Ave.
DWYER RLTY CO., Robert Jay Dwyer, 600 Local Federal Bldg.
LEE WAY MOTOR FREIGHT, INC., Everett W. Williams, Gen. Sls. Mgr., Box 2458.
LIBERTY NATL. BANK., George H. C. Green, V. Pres., Park at Robinson Sts.
MAY AVE. IND. DIST. - OKLA. CITY, St. L-San Fran. Rwy. Co., Rm. 215, Frisco Bldg., 906 Olive St., St. Louis, Mo.
MEDER RLTY. & INVEST. CO., Mr. Leonard L. Meder, SIR, 1002 Hales Bldg.
NAT'L. HIGHWAY CARRIERS DIRECTORY, J. H. Rossback, 540 Hightower Bldg.
OKLA. DEPT. OF COMM. & IND., Max Genet, Dir., Box 3327, Capitol Sta.
OKLA. DEV. COUN., J. W. Mahanay, Ex.

we'll help you turn the spade

In Oklahoma, we get things done. We'll help you turn the spade on a new plant, with 100% financing of site and building. This has been provided by a constitutional amendment, solidly voted by our people.

Let us show you many other ways you can profit more from a plant in Oklahoma. Learn about our abundant water, fuel, low-cost power, more productive labor, favorable tax rates, growth potential and preferred living conditions. You'll see why more and more of industry's leaders include this land of fresh, new markets in their development plans. How about you?

For the story Oklahoma has for you, contact Max Genet, Jr., Director, Oklahoma Department of Commerce and Industry, Box 3327-IA, Capitol Station, Oklahoma City, Oklahoma.

OKLAHOMA!

...where the future is just beginning

Dir., Suite 1604, Republic Bldg.
OKLA. GAS & ELEC. CO., Don Anderson, Mgr. Area Dev., P. O. Box 1408.
OKLA. INDUSTRIES, INC., E. K. Gaylord, Okla. City C. of C., 200 Skirvin Tower Hotel.
OKLA. CITY C. OF C., Paul B. Strasbaugh, V. Pres., 200 Skirvin Tower.
OKLA. STATE C. OF C., Herbert Schall, Mgr., 1501 Republic Bldg.
G. L. SHEPARD RLTR., 630 - 1st Nat'l. Bldg.
R. F. WORKMAN & CO., Mr. R. F. Workman, SIR, 556 First Natl. Bldg.
OKMULGEE—15,951 — OKMULGEE C. OF C., Mgr., Box 909.
OOLAGAH — OOLAGAH C. OF C., John C. Feagins, Mgr.
OWASSO — OWASSO C. OF C., Mrs. June Fields, Mgr., Box 28.
PAULS VALLEY—6,856
PAULS VALLEY C. OF C., Jim T. Jackson, Box 238.
PAULS VALLEY IND. FOUND., INC., Curtis Rabon, Pres., 217 West Paul.
***PAWHUSKA—5,414** — PAWHUSKA C. OF C., J. E. Wright, Mgr., Box 267.
PAWNEE
PAWNEE C. OF C. Don Johnson, Mgr.
PAWNEE INDUST. FOUND., INC., John Maltsberger, Pres.
PERRY—5,210
PERRY C. OF C., Dale B. Ream, Mgr., Box 426.
NOBLE COUNTY IND. FOUND., INC., Harold Scovill, Pres.
PONCA CITY—24,411 — PONCA CITY IND. FOUNDATION, INC., John Logan, P. O. Box 1109.
POND CREEK — POND CREEK C. OF C., Ercell Tebow, Mgr., Box 368.
***POTEAU—4,428**
POTEAU C. OF C., Jay P. Dalley, Mgr., 106 N. Witte.
POTEAU INDUST. CORP., Arthur Cragon, Pres.
PRYOR
GRAND VALLEY IND. DEV. ASSOC., J. C. Wilkerson, Pres.
PRYOR C. OF C., M. L. McFarlin, Secy.-Mgr., 100 East Graham.
PURCELL—3,729
PURCELL C. OF C., Mrs. Mildred Wisdom, Mgr., 111 N. 2nd.
PURCELL IND. DEV. COUN., INC., N. J. Barefoot, Pres., 231 West Main.
RUSH SPRINGS — RUSH SPRINGS C. OF C., La Vern Sumner, Mgr., Highway 81 S.
RYAN — RYAN C. OF C., Patricia Morgan, Mgr.
SALLISAW—3,351
SALLISAW C. OF C., Mrs. Leland Webb, Mgr., Box 394.
SALLISAW INDUST. CORP., Roy Frye, Jr., Pres.
SAND SPRINGS—7,754
SAND SPRINGS C. OF C., Fred L. Yates, Mgr., 305 McKinley.
SAND SPRINGS RWY. CO., J. S. Babbitt.
SAND SPRINGS TOWNSITE CO., Albert H. Burgess.
SAPULPA—14,282
SAPULPA C. OF C., J. B. Yeager, Box 148.
SAPULPA IND. FOUND., INC., Edward K. Livermore, Pres., 16 S. Park.
SAYRE—2,913 — SAYRE C. OF C., Mrs. Merle Reeder, Mgr., 111 S. Fourth.
SELING — SELING C. OF C., James D. Redinger, Mgr.
SEMINOLE—11,464
SEMINOLE C. OF C., Forrest L. Armstrong, Mgr., Box 1190, Municipal Bldg.
SEMINOLE INDUST. FOUND., INC., H. Milt Phillips, Pres., Box 431.
SENTINEL — SENTINEL C. OF C., J. A. Walker, Mgr., Box 338.
SHATTUCK — SHATTUCK C. OF C., Betty Beaver, Mgr.
SHAWNEE—24,326
HUNTER RLTY. AGCY., Alfred F. Hunter, Owner-Mgr., Box 1747.
SHAWNEE C. OF C., Leon H. Rogers, Mgr., Box 365.
SHAWNEE IND. FOUND., N. W. Baptist, Jr., Pres., Box 1905.
SHIDLER — SHIDLER C. OF C., Ben Jones, Mgr.
SKIATOOK—2,503 — SKIATOOK C. OF C., Helen Bennett, Mgr.
SNYDER — SNYDER C. OF C., Mrs. Jack Wilson, Mgr.
STILLWATER—23,965
STILLWATER C. OF C., Bill Wright, Mgr., P. O. Box 112.
STILLWATER IND. FOUND., INC., Robert M. Firebaugh, Pres., P. O. Box 350.
STILWELL — STILWELL INDUSTRIAL FOUND., Tobe O'Neal, Pres., Bank of Commerce.
STRATFORD — STRATFORD C. OF C., Jack Eldridge, Mgr., Rooster's Club.
STROUD
STROUD C. OF C., Deb Hale, Mgr.
STROUD INDUST., INC., Richard James, Pres., 310 West 3rd St.
SULPHUR—4,737
SULPHUR C. OF C., Mrs. Iwanah G. Larenzino, Secy., Drawer 170.
SULPHUR IND. FOUND., INC., Glen R. Key, Pres., P. O. Box 438.
TAHLEQUAH—5,840 — TAHLEQUAH C. OF C., Martin Hagerstrand, Mgr., 311 S. Muskogee.
TALIHINA — TALIHINA C. OF C., Ed Foster, Mgr.
TECUMSEH—2,630 — TECUMSEH C. OF C., Dora A. Carlton, Mgr., 110 East Washington.
TEMPLE — TEMPLE C. OF C., Edward Brockert, Mgr.
TEXHOMA — TEXHOMA C. OF C., Don Sayre, Sec., Box 68.
TIPTON — TIPTON C. OF C., Connell A. Gough.
TISHOMINGO
TISHOMINGO C. OF C., 106 S. Main.
TISHOMINGO C. OF C. IND. DEV. CORP., Joe Caskey, Pres., 104 N. Kemp Ave.
TONKAWA—3,415 — TONKAWA C. OF C., Roy D. Simpson, Secy-Mgr., Box 306.
***TULSA—261,685**
ADMIRAL RLTY., INC., Clyde Jacobs, 711 S. Erie.
ARKANSAS BASIN DEV. ASSN., C. A. Border, Secy., World Bldg.
BREDOUW & CO., Mr. Jack Bredouw, SIR, Suite 46, 1754 Utica Square.
MR. WALTON CLINTON, SIR, 214 Kennedy Bldg.
MR. ROBERT COLLINS, SIR, 416 McBirney Bldg.
MR. ROY DEATON, SIR, P. O. Box 1425.
EAGLE INV. CO., 214 Wright Bldg.
ELWOOD DEV. CO., 200 Drew Bldg.
FIRST NATL. BANK & TRUST CO., W. W. Michaels, V.P. Ind. Dev. & Natl. Accounts, Box 2240.
GOULD ENGR. CO., 808 Beacon Bldg.
GRTR. TULSA IND. DIST., St. L-S. Fran. Rwy. Co., Rm. 215 Frisco Bldg., 906 Olive St., St. Louis, Mo.
ERLING HELLAND, CONS. PLANNER, 125 W. 3rd St.
INDUSTRIES FOR TULSA, INC., R. K. Lane, Pres. P. O. Box 201.
MISSOURI-KANSAS-TEXAS RWY. CO., R. B. Collins, 416 McBirney Bldg.
NATL. BANK OF TULSA, L. Harold Wright, V. Pres., P. O. Box 2300.
OKLA. NAT. GAS CORP., Leonard Crump, Dir. of Ind. Dev., 624 S. Boston St., P. O. Box 871.
OWASSO IND. DIST., Larkin Bailey, 612 S. Denver.
PINE ST. IND. DIST. - TULSA, OKLA., St. L-S. Fran. Ry. Co., Rm. 215, Frisco Bldg., 906 Olive St., St. Louis, Mo.
PUB. SERV. CO. OF OKLA., J. E. Daley, Asst. to Pres., 600 S. Main St., P. O. Box 201.
SANTA FE HARVARD AVE. IND. PARK - TULSA, Okla. Land & Improv. Co., Santa Fe Bldg., Amarillo, Texas.
R. H. SIEGFRIED CO., REAL ESTATE, R. H. Siegfried, P. O. Box 838.
TULSA C. OF C., Arthur D. Lindberg, Mgr. Ind. Dept., 616 S. Boston.
MR. MORRIS W. TURNER, SIR, Kennedy Bldg., N.E. Cor. 4th & Boston.
VINING IND. DIST., Clyde Jacobs, 711 S. Erie.
WHITESIDE & GRANT, Mr. Tom Grant, Jr., SIR, 9 E. 4th St. Bldg., Room 903.
VICI — VICI C. OF C., Rhea Moore, Mgr.
VINITA—6,027
GRAND RIVER DAM AUTHORITY, Francis Paris, Gen. Mgr.
VINITA C. OF C., Jay C. Casey, Box 166.
VINITA IND FOUND., Jeff Luginbull, Pres., 332 N. Scraper.
WAGONER—4,469 — WAGONER C. OF C., Mrs. Lillian E. Adams, Mgr., City Hall Bldg.
WALTERS—2,825
WALTERS C. OF C., Mrs. Joy Anderson, Mgr., 116 N. Broadway.
WALTERS INDUST. FOUND., Kemp Spicer, Chmn. Ind. Committee, 108 West Missouri St.
***WATONGA—3,252**
WATONGA C. OF C., Glen Landes, Mgr., Box 366.
WATONGA IND. INC., % C. of C.
WAURIKA
WAURIKA C. OF C., Mrs. Pryor Waid, Pres., Box 366.
WAURIKA INDUST. FOUND., Harvey Elliott, Co-Chmn., 503 East C.
WAYNOKA — WAYNOKA C. OF C., Miss Helen Chapman, Mgr., 210 S. Main.
WEATHERFORD—4,499 — WEATHERFORD C. OF C., O. O. Kellys, Mgr., 112 West Main.
WELEETKA — WELEETKA C. OF C., Don H. Wade, Mgr.
WELLSTON — WELLSTON C. OF C., C. J. Alden, Mgr.
WETUMKA
WETUMKA C. OF C., Mrs. Peck Martin, Mgr., Box 275.
WETUMKA IND. FOUND., INC., Bill Morgan, Pres., P. O. Box 37.
WEWOKA—5,954
WEWOKA C. OF C. Wilma R. Jones, Secy. Mgr., Box 719.
WEWOKA INDUST., INC., Richard S. Roberts, Pres., Box 719.
WILBURTON — WILBURTON C. OF C., Mrs. Donna Booth, Mgr., Box 366.
WILSON — WILSON C. OF C., David Francis, Mgr., 720 S.E. 1st.
***WOODWARD—7,747**
WOODWARD C. OF C., James W. Young, Mgr., 1218 Ninth.
WOODWARD IND. DEV. CORP., Ed Ryan, Pres., Box 508.
WYNNEWOOD—2,509 — WYNNEWOOD C. OF C., Mrs. David Tyree, Box 424.
YALE — YALE C. OF C., Clyde T. Brown, Mgr., 715 E. Erie.
YUKON—3,076 — YUKON C. OF C., Milton Shedek, Mgr., P. O. Box 85.

OREGON

Assistance with reviewing, correcting and updating the listings for Oregon has been generously provided by the staff of the Department of Planning and Development, S. H. Mallicoat, Director.

ALBANY—12,926 — ALBANY C. OF C., Hal Byer, Mgr., 339 W. 2nd Ave.
ASHLAND—9,119
ASHLAND C. OF C., Mrs. Velma S. Jones.
ASHLAND ECON. DEV. COMM., Duane Baker, Chmn., Pioneer Bldg.
ASTORIA—11,239
ASTORIA C. OF C., Chas. DeFoe, Mgr., 245-14th St.
ASTORIA INDUST. DEV. CORP., Don Mitchell, Pres., P. O. Box 176.
PORT OF ASTORIA, R. J. Bettendorf.
BAKER—9,986 — BAKER C. OF C., Vern Manary, Mgr., 2030 Myrtle St.
BEAVERTON—5,937 — BEAVERTON AREA C. OF C., Otto Zach. Chm., 361 S. W. 1st.
BEND—11,936 — BEND C. OF C., Kessler Cannon, Pres., 1037 Brooks St.
BRANDON — BRANDON C. OF C., Merritt J. Senter.
BURNS—3,523 — HARNEY CTY. C. OF C., Leonard L. Grover, Mgr., 140 N. Broadway.
CANBY — CANBY INDUST. & COMM. DEV. COMMITTEE, % Canby C. of C.
COOS BAY—7,084
COOS COUNTY C. OF C., Edward V. Brotherhood, Mgr., P. O. Box 210.
PORT OF COOS BAY, P. O. Box 787.
COQUILLE—4,730 — COQUILLE C. OF C., Mrs. Yvonne Remaly, Secy., Box 711.

***REGISTERED COMMUNITY AUDIT**

YOU'LL CHOOSE OREGON

...**IF YOU** enjoy being home with your family within 20 minutes from the time you leave work.

...**IF YOU** like fresh air, green trees, rivers, lakes, mountains and a mild climate.

...**IF YOU** think you could get used to the easy-going Western way of living.

...**IF YOU** enjoy fishing, hunting, golfing, boating, barbecuing and things like that.

...**IF YOU** want to participate in the growth of the Western, South American and Far Eastern markets and are interested in good transportation, low-priced electric power, and a good labor force—then look us over. We love company. How about yours?

SEND FOR FREE
20-page color brochure.

Write Abe Hoss, Mgr.
Area Development Dept.
621 S. W. Alder

industrial location factors

PORTLAND GENERAL ELECTRIC COMPANY
Portland, Oregon

CORVALLIS—20,669
BENTON CTY. C. OF C., Bill C. Catlin, Mgr.
BENTON INDUSTRIES FOUND., INC., Wm. C. Catlin, Ex. Secy.
COTTAGE GROVE—3,895 — COTTAGE GROVE C. OF C., M. Matthews, Secy.-Mgr., 303 Main St.
DALLAS—5,072 — DALLAS C. OF C., John B. Eakin, Jr.
ENTERPRISE — ENTERPRISE C. OF C., Wm. Fletcher, Secy.
ESTACADA — ESTACADA INDUST. DEV. COMMITTEE, P. O. Box 190.
EUGENE—50,977
EUGENE C. OF C., Fred M. Brenne, Mgr., Box 1107.
EUGENE IND. DEV. CORP., Fred M. Brenne, Mgr., Box 1107.
FOREST GROVE—5,628
FOREST GROVE C. OF C., Arbold N. Franks, Mgr.
FOREST GROVE DEVELOPMENTS, INC., Joe Loomis, Pres., 1938 Main Street.
GRANTS PASS—10,118
GRANTS PASS & JOSEPHINE CTY. C. OF C., Leonard Grover, Mgr., 131 N. E. E Street.
INDUSTRIES DEV. INC., P. O. Box 437.
GRESHAM—3,944 — GRESHAM C. OF C., Esther Dickey.
HILLSBORO—8,232
HILLSBORO C. OF C., Geo. F. Kolzow, Mgr., 315 S. 3rd.
HILLSBORO IND. DEV. CORP., Frank Myers, Mgr., 115 S. 3rd.
HOOD RIVER—3,657
HOOD RIVER CTY. C. OF C., Geo. Bartch, Mgr.
PORT OF HOOD RIVER, George D. BARTCH, Mgr., 207 Cascade St.
INDEPENDENCE — INDEPENDENCE C. OF C., 265 3rd St.
JOHN DAY — JOHN DAY COMM. DEV. COM., 240 S. Canyon Blvd.
KLAMATH FALLS—16,949 — KLAMATH CTY. C. OF C., R. Frank Tucker, Mgr., 323 Main.
LaGRANDE—9,014
LaGRANDE & UNION CTY. C. OF C., Fred Schneiter.

eugene, oregon

now 74th among 100 top industrial markets of nation — says dun & bradstreet (aug, 1960).

now an official — and new — standard metropolitan market area . . . 148th in size among the 212 sma's!

eugene offers a profitable base for your distribution and manufacturing for the growing pacific northwest!

lots of water. low-cost power.

write for more facts.

eugene industrial development corporation
p.o. box 1107

eugene, oregon

LaGRANDE IND. PROMOTIONS, INC., David C. Baum, Pres., % Baum Insurance.
LAKEVIEW—3,260 — LAKE CTY. C. OF C., G. Ira Moore, Mgr., Cty. Court House.
LEBANON—5,858
LEBANON C. OF C., Gotch Doty, Mgr.
LEBANON IND. DEV. CORP., Glen Houston, Chm.
MADRAS — JEFFERSON CTY. C. OF C., Howard Turner, Mgr.
McMINNVILLE—7,656 — McMINNVILLE IND. PROMOTIONS, R. H. Windishar, Pres., 528 - 3rd St.
McNARY — PORT OF UMATILLA, James H. Sturgis, Mgr., Box 408.
MADRAS — MADRAS INDUST. SITE COMMITTEE, City Hall.
***MEDFORD—24,425**
ASHLAND PROMOTERS INC., John J. Patton, Mgr., 119 N. Oakdale St.
CALIFORNIA OREGON POWER CO., 216 W. Main St.
MEDFORD C. OF C., D. P. McNeil, Mgr., 328 S. Central.
MILTON FREEWATER—4,110 — MILTON-FREEWATER C. OF C., Oscar Pollard, Pres., Box 47.
MILWAUKIE—9,099 — N. CLACKAMAS CTY. C. OF C., R. V. Hiltibrand, Mgr., 1935 Washington St.
MT. ANGEL — MT. ANGEL NEW IND. COM., P. O. Box 248.
NEWBERG—4,204
NEWBERG C. OF C., Hal Halgren, Pres.
NEWBERG INDUST. DEV. CORP., Carl Butler, Pres., 411 E. 1st St.
NORTH BEND—7,512 — N. BEND C. OF C. R. F. Hodge.
NYSSA—2,611 — NYSSA C. OF C., H. Chadderdon.
ONTARIO—5,101
ONTARIO C. OF C., H. F. Logue.
ONTARIO INDUSTRIES, INC., % C. OF C.
OREGON CITY—7,996 — OREGON TRI-CITY C. OF C., Dale L. Dunn, Mgr., 102-9th St.
PENDLETON—14,434
PENDLETON C. OF C., Verne H. Tinnerstet, Secy.
PENDLETON DEV. CORP., 37 S. E. Dorian St.
***PORTLAND—372,676**
IVAN BLOCH & ASSOC., Ivan Bloch, 220 S. W. Alder.
BULLIER & BULLIER, Mr. Albert R. Bullier, Sr., SIR, 1214 U.S. Bank Bldg.
COMM. OF PUBLIC DOCKS OF CITY OF PORTLAND, Thomas P. Guerin, Gen. Mgr., 3070 N. W. Front Ave.
COMMONWEALTH, INC., Mr. Dudley Jones, SIR, Equitable Bldg., 421 S. W. 6th Ave.
CONVOY CO., I. H. Rauw, Gen. Sls. Mgr., 3900 N. W. Yeon Ave.
EAST SIDE COMMERCIAL CLUB, A. I. Halverson, Ex. Secy., 510 S. E. Morrison.
FIRST NAT'L. BANK, Ralph Voss, Pres., P. O. Box 3457.
L. H. HOFFMAN, DEVELOPER, 715 S.W. COLUMBIA.
METZGER PARKER CO., RLTRS., Fred F. Hoss, Woodlark Bldg. 2nd Floor, Alder at Ninth Ave.
MILWAUKIE IND. PARK, Portland Traction Co., 2635 S. E. Water Ave.
NORRIS, BEGGS & SIMPSON, Mr. David B. Simpson, SIR, 200 Alderway Bldg., 711 S. W. Alder St.
NORTHWEST NATURAL GAS CO., Richard H. McLaughlin, Sales Prom. Mgr., Public Service Bldg.
OREGON DEPT. OF PLAN & DEV., Mr. S. H. Mallicoat, Act. Dir., 720 State Off. Bldg.
PACIFIC POWER & LIGHT CO., Louis P. Growney, Ind. Dev. Eng., Public Service Bldg.
PIERCE AUTO FREIGHT LINES, INC., 2835 N. W. Yeon Ave.
PORTLAND C. OF C., Eugene R. Andrews, Mgr., Ind. Dept., 824 S. W. 5th Ave.
PORTLAND GENERAL ELEC. CO., Abe Hoss, Mgr. Area Dev., 621 S. W. Alder St.
PORTLAND TRACTION CO., Fred V. Schlat, Traf. Mgr., 1635 S. E. Water Ave.
PORT OF PORTLAND COMM., John J. Winn, Jr., Gen. Mgr., Box 4099.
RITTER, LOWE & CO., Paul Hirsh, Pres. Sir, 122 S. W. Salmon St.
ROSENFELD INVESTMENT CO., M. J. Rosenfeld, Mgr., 2495 N. W. Nicolai.
SITES SILVERWHEEL FREIGHT LINES, INC., Herman Sites, Pres., 1321 S. E. Water.
SOUTHERN PACIFIC CO., G. W. Clark, Ind. Agt., 520 S. W. Yamhill St.
SPOKANE, PORTLAND & SEATTLE RWY. CO., F. J. Harris, Gen. Ind. Agt., 1101 American Bk. Bldg.
STANFORD RESEARCH INST., Pacific Northwest Off., Wm. S. Royce, Mgr., 421 S. W. 6th Ave.
SWAN IS. IND. PARK, The Port of Portland Comm., P. O. Box 4099.
TEXTRONIX IND. PARK, Otto B. Zach, Bus. Mgr., Box 831.
UNION PACIFIC R. R., D. J. Callahan, Mgr. of Props., 811 Pittock Block.
PRINEVILLE—3,263 — PRINEVILLE-CROOK CTY. C. OF C., Ivan J. Chappell, Mgr., Ochoco Inn Bldg.
REDMOND—3,340 — REDMOND C. OF C., Jay Shively, Pres., 521 S. 6.
REEDSPORT—2,998 — LOWER UMPQUA C. OF C., Gaylord Vaughn.
ROSEBURG—11,467
ROSEBURG C. OF C., Harold J. Hickerson.
ROSEBURG INDUSTRIAL DEV. COMM., Mr. Russell Cary, Jr., Chmn., Lobby Umpqua Hotel.
ST. HELENS—5,022
ST. HELENS C. OF C., Mrs. Dorothea J. Coldwell, Mgr., 174 S. Columbia River, Hwy.
PORT OF ST. HELENS IND. DIST., St. Helens Port Comm.
SALEM—49,142 — SALEM AREA C. OF C., Stanley Grove, Mgr., 220 Cottage St., N. E.
SEASIDE—3,877 — SEASIDE C. OF C., Mrs. D. Burgess, P. O. Box 7.
SHERIDAN — SHERIDAN IND. PROMOTIONS, INC., L. R. Palmer, 119 N. Bridge St.
SILVERTON—3,081
SILVERTON C. OF C., Walter S. Mallory.
SILVERTON INDUST. CORP. Walter Mallory, Sec., % Silverton C. of C.
SPRINGFIELD—19,616 — SPRINGFIELD C. OF C., Ronald E. Monroe, P. O. Box 155.
THE DALLES
THE DALLES C. OF C., W. S. Nelson, Mgr., Box 460.
THE DALLES MID-COLUMBIA DEV. CORP., Dr. E. L. Stephenson, Pres.
TIGARD — TIGARD C. OF C., 13490 S. W. 115th Ave.
TILLAMOOK—4,244 — TILLAMOOK C. OF C., Burford Wilkerson, Mgr., 2105-1st St.
TOLEDO—3,053 — TOLEDO C. OF C., Joe Lebo, Pres.
VALE — VALE C. OF C., Don C. Hosler.
VERNONIA — VERNONIA C. OF C., Louis E. Town, Pres.
WOODBURN—3,120 — WOODBURN IND. CORP., Pat McLaughlin, Chmn., % Woodburn C. of C.
YAMHILL — YAMHILL C. OF C., C. K. Goodale, Pres.

PENNSYLVANIA

Assistance with reviewing, correcting and updating the listings for Pennsylvania has been generously provided by the staffs of the Pennsylvania Department of Commerce, William R. Davlin, Secretary, and the Bureau of Industrial Development, Newton Griffiths, Director.

***ALBION** — ALBION AREA IND. DEV. CORP., Dr. D. C. Thompson, Pres.
ALIQUIPPA—26,369 — ALIQUIPPA AREA C. OF C., Al Todora, Sec.-Mgr., 380 Franklin Bldg.
***ALLENTOWN—108,347**
ALLENTOWN C. OF C., Ind. Dev. Council, Richard A. Clauser, Ind. Sec.
ARROW CARRIER CORP., R. F. Orr, Secy., Third & Walnut Sts.
ROSCOE Q. JARRETT ORG., REALTORS, Mr. Roscoe Q. Jarrett, SIR, 26 South Seventh St.
MR. EARL S. KESTER, SIR, 519 Linden Street.

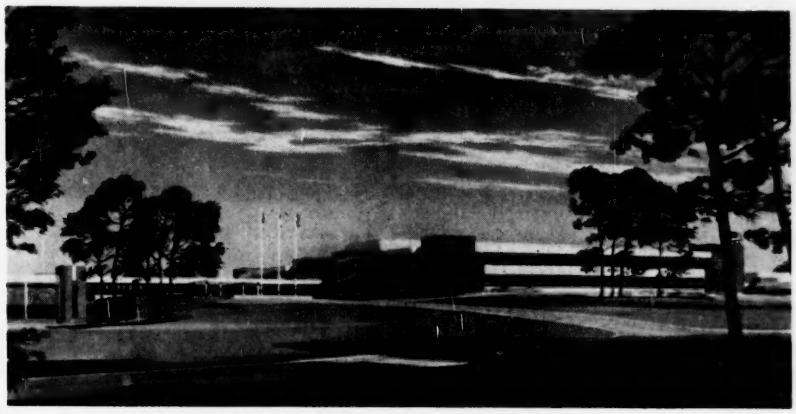
***REGISTERED COMMUNITY AUDIT**

LEHIGH CTY. IND. DEV. CORP., John W. Trauch, Exec. Dir., 462 Walnut St.
PENNSYLVANIA POWER & LIGHT CO., E. M. Molloy, Mgr. Area Dev.
PERKIOMEN TRANSFER, INC., William J. Cope, Box 909, R. D. #4.
TRAYLOR ENG. & MFG. CO., W. J. Roberts, Sr., Pres.
***ALTOONA—69,407**
ALTOONA C. OF C., G. Stanley Ruth, Ex. Dir., Penelec Bldg.
ALTOONA ENTERPRISES, INC., Bertram Gross, Ind. Dir., 1200-11th Ave.
JOHN HILL REAL ESTATE, Box 512.
WARD TRUCKING CORP., Joseph P. Rosenhamer, Sales Mgr., Drawer 1031.
AMBLER—6,765 — AMBLER C. OF C., Marie McGonigal, Secy., 49 East Butler Bldg.
AMBRIDGE—13,865 — AMBRIDGE C. OF C., J. C. Bauder, Ex. Secy.
ASHLAND—5,237
ASHLAND AREA DEV. IND. PROMOTION GROUP, Elwood Bracey, Sec., 610 Centre St.
ASHLAND C. OF C., IND. DEV., Frank J. Kehler, Chm.
ASHLEY—4,258 — ASHLEY C. OF C., Industrial Fund, Inc., F. Thoburn Armstrong, Chm., 2 South Main St.
AVALON—6,859 — NORTH BOROUGHS C. OF C., Dorothy L. McPherson.
BANGOR—5,766
BANGOR C. OF C., John L. Williams.
SLATE BELT DEV. CORP., Ernest Turtzo, Chm., % Bangor C. of C.
BEAVER—6,160 — BEAVER AREA C. OF C., Mary M. Snyder, Sec., Box 224.
BEAVER FALLS—16,240
BEAVER FALLS C. OF C., Arthur Holler, Ex. Dir., 617-13th St.
BEAVER FALLS IND. DEV. CORP., % C. of C.
BEAVERTOWN — BEAVERTOWN C. OF C., Mr. Stanley Saylor, Secy., % Saylor's Store.
BEDFORD—3,696 — BEDFORD AREA DEV. COUNCIL, Hugo K. Frear, Secy., Box 161.
BELLEFONTE—6,088 — BELLEFONTE IND. DEV. CORP., Mahlon K. Robb, Chmn., 421 E. Curtin St.
BELLEVUE—11,412 — BELLEVUE C. OF C., Dorothy L. McPherson.
BELLWOOD — LIONS CLUB IND. COMMITTEE, Charles Sakman, Secy.
BERWICK—13,353
BERWICK IND. DEV. ASSN., Joseph Cameron, Pres., C. of C. Bldg.
BERWICK IND. PARK, Berwick Ind. Plan., Inc., 110 N. Market Street.
GREATER BERWICK C. OF C., Warren E. Hause, Exec. Secy.
BETHEL PARK — BETHEL PARK IND. PARK, Pittsburgh Western Land Corp., 1884 Industrial Blvd.
BETHLEHEM—75,408 — BETHLEHEM C. OF C., Harry K. Trend, Sec., 420 Main St.
BIRDSBORO—3,025 — BIRDSBORO AREA COMMITTEE, Leonard Happel, Chm., Box 201.
BLAIRSVILLE—4,930
BLAIRSVILLE DISTRICT BOARD OF TRADE, Chas. V. Siegfried, Ex. Secy., 160 East Market St.
BLAIRSVILLE IND. DEV. CORP., 160 E. Market St.
BLOOMSBURG—10,655
BLOOMSBURG AREA IND. DEV. ASSN., Mrs. Kathryn T. Gunter, Sec., % C. of C.
BLOOMSBURG C. OF C., Mrs. Kathryn Gunter, Exec. Secy.
BOYERTOWN—4,067 — BOYERTOWN IND. MOBILIZATION COMM., Henry K. Grim, Secy.
BRADDOCK—12,337 — BRADDOCK COMMUNITY BOARD OF TRADE, Irene R. Ravigoni, Exec. Dir., Braddock Carnegie Library Bldg.
BRADFORD—15,061 — BRADFORD AREA C. OF C., Raymond D. Sill, Ex. Secy., 15 Main St.
BRIDGEPORT—5,306 — TOSE, INC., 25 West Fourth St.
BRIDGEVILLE—7,112 — BRIDGEVILLE C. OF C., Clyde L. Carson, Sec.-Treas., Box 267.
BRISTOL—12,364
MR. HUGH B. EASTBURN, SIR, 122 Mill Street.
FARRUGGIO'S BRISTOL & PHIL. AUTO EXPRESS, INC., Samuel J. Farruggio, 1419 Radcliffe St.

AND **PENNSYLVANIA**

KEYSTONE OF INDUSTRY

New Partners in Industrial Growth



General Electric chooses Pennsylvania as the site for its new Space Technology Center

"We made a nationwide study before selecting Greater Philadelphia for our permanent home," says H. W. Paige, General Manager of General Electric's Missile & Space Vehicle Department.

The decision to build this Space Technology Center near Valley Forge was influenced by a number of factors. "We were able to hire many of our 1500 scientists and engineers within a 100-mile radius, and we found an abundance of technically competent small businesses to do subcontract work. Excellent air and surface transportation provides easy access to missile launch sites, defense establishments and other major defense and space contractors.

"The attractive residential communities, outstanding schools, colleges and cultural activities; and Philadelphia's dynamic program of community improvement—which should continue to enhance the area's attractiveness to our professional personnel—also influenced our decision.

"Building this 800,000 sq. ft. center, while continuing to occupy a 600,000 sq. ft. facility in Philadelphia's 'University City' is proof we believe Greater Philadelphia is admirably suited to the needs of a modern research and development business."

Investigate the potentials of a Pennsylvania plant location now! Write for:

- Facts on "100% Financing For Your New Plant in Pennsylvania"
- Full details on Pennsylvania's excellent "Tax Climate"
- "Plant Location Services" brochure
- Current listing of available industrial buildings and sites
- Special reports and tabulations, tailored to your specific location requirements, covering—Labor, Markets, Transportation, Materials, Minerals, Water Power, Fuel, Engineering Facilities, Taxes and Community Data

ADDRESS INQUIRIES TO:

PENNSYLVANIA DEPARTMENT OF COMMERCE
DIRECTOR OF INDUSTRIAL DEVELOPMENT
Room 418 • South Office Building • Harrisburg, Pennsylvania
Phone: CEdar 4-2912

IN

ALTOONA, PA.

A brand-new 50,000 sq. ft. shell building with 100% financing

AWAITS YOU

Priced for quick sale or lease

Dimensions — 200′ x 250′
Bays — 50′ x 50′
Ceiling — 16′

All utilities—Parking area—Truck loading — Rail siding available — 6 acres of land.

Altoona has

STAYPOWER
SKILLPOWER
MANPOWER

Let us show you Altoona's

PATTERN FOR PROFIT

Also 300 acres in 5 strategic sites.

Altoona Enterprises, Inc.
B. W. Gross — Mgr.,
Industrial Development

TELEPHONE
AREA CODE 814
WINDSOR 3-8151

GRTR. LOWER BUCKS C. OF C., H. N. Crooker, Exec. V. P., Rte. 13 & Bath Rd.
BROOKVILLE—4,620 — BROOKVILLE C. OF C., Mrs. Clifford Love, Secy., 173 Main St.
BROWNSVILLE—6,055
BROWNSVILLE C. OF C., Mrs. Greta Stathers.
GRTR. BROWNSVILLE IND. DEV. CORP., John Matta, Sec., Bank & High Sts.
BRYN MAWR — BRYN MAWR BUS. ASSN., Raymond W. Roth.
BURGETTSTOWN — RACCOON VALLEY DEV. CORP., William R. Sausser, Secy.
BUTLER—20,975
BUTLER AREA C. OF C., Frederick B. Tyler, Ex. Secy., Box 727.
BUTLER CTY. IND. DEV. CORP., John Chiprean, Pres.
CALIFORNIA—5,978 — CENTRAL MONONGAHELA VALLEY DEV. COUNCIL, Robert Wood, Pres.
CAMBRIDGE SPRINGS — CAMBRIDGE SPRINGS C. OF C., William Wenner.
CANONSBURG—11,877
CANONSBURG C. OF C., John D. Windle, Ex. Secy.
GRTR. CANONSBURG IND. DEV. CORP., Mr. Howard Dewalt, Pres., Peoples Bank Bldg., W. Pike St.
CANTON
CANTON BUS. MEN'S ASSN., Philip Biddle, Secy.-Treas.
CANTON IND. DEV. CORP., James E. Hartle, Chmn., 53 E. Union St.
CARBONDALE—13,595
CARBONDALE - LACKAWANNA IND. DEV. CO., INC., Mr. C. B. Tomaine, Pres., Box 7.
GRTR. CARBONDALE C. OF C., Michael L. Peduto, Ex. Secy.
CARLISLE—16,623
CARLISLE C. OF C., Del Roy Wurster, Secy., 213 South Hanover St.
DAILY MOTOR EXPRESS, INC., D. E. Lutz, Pitt and Penn Sts.
CARNEGIE—11,887 — CARNEGIE C. OF C., Mrs. Eileen Prescott, Mgr.
CHAMBERSBURG—17,670 — CHAMBERSBURG C. OF C., Miss Doris G. Whiteman, Acting Secy., Box 352.
CHARLEROI—8,148 — CHARLEROI C. OF C., Ind. Dev. Comm., Alex Newell, Chmn., Box 591.
CHESTER—63,658 — CHESTER & DELAWARE CTY. C. OF C., Ind. Dev. Div., Dewitt C. Clement, Dir., 406 Welsh St.
CLAIRTON—18,389 — CLAIRTON C. OF C., Miss Ora D. Lewis.
CLARION—4,958
CLARION C. OF C., Eugene L. MacDonald, Exec. Secy., 543 Main St.
CLARION IND. PROMOTION CORP., Walter L. Smith, Sec., 543 Main St.
CLAYSBURG — CLAYSBURG DEV. ASSN., Promotion Committee, Martin Burket, Chm.
CLEARFIELD—9,270
CLEARFIELD C. OF C., Geo. W. Gaylor, Exec. Secy., 103 E. Market.
CLEARFIELD FOUNDATION, D. A. Dotts, Chmn., 316 E. Market St.
CLYMER — CLYMER IND. DEV. COMMITTEE, David Luxemberg, Chm.
COALDALE—3,949 — CARBON-SCHUYLKILL IND. DEV. CORP., % Coaldale Merchants Assn., Mr. William Pisklak, Pres.
COALPORT — COALPORT C. OF C., John F. Smith, Secy.
COATESVILLE—12,971
CHESTER COUNTY DEV. COUNCIL, Claude M. Stroup, Ex. Dir., 349 E. Lincoln Highway.
COATESVILLE C. OF C., E. D. Frutiger, Secy., 7 N. 3rd Ave.
COATESVILLE IND. DEV. CORP., Ellis E. Stern, Jr., Pres., % National Bank of Coatesville.
A. DUIE PYLE, INC., Harry T. Smith, Terminal Mgr., 131-141 East Chestnut St.
COLUMBIA—12,075 — COLUMBIA AREA C. OF C., C. M. Kline, Sec., 352 Locust Street.
CONNELLSVILLE—12,814
CONNELLSVILLE C. OF C., E. J. Touchet, Mgr.
CONNELLSVILLE IND. ENTERPRISES, INC., Mr. James Driscoll, Chmn., % C. of C.
CONSHOHOCKEN—10,259 — CONSHOHOCKEN C. OF C., Wm. A. Moore, Jr., Exec. Secy., Box 88.
CORAOPOLIS—9,643 — CORAOPOLIS C. OF C., Naom. M. Bush, Exec. Sec., 1017 State Ave.
***CORRY—7,744** — CORRY AREA IND. DEV. CORP., Robert Bracken, Chm. Fund Drive, Municipal Bldg.
COUDERSPORT—2,889 — COUDERSPORT C. OF. C., Mr. H. E. Martinson, Secy., Box 261.
CRESSON—2,659 — CRESSON IND. DEV. ASSN., C. R. Tobin, Secy.
CURWENSVILLE—3,231
CURWENSVILLE COMMUNITY ASSN., Jean Boyce, Secy., 422 South Street.
CLEARFIELD CTY.-MOSHANNON VALLEY IND. DEV. CORP., Frank Hoffman, Jr., Pres., Sanitary Milk Company.
DANVILLE—6,889 — DANVILLE C. OF C., William E. Booth, Exec. Secy., Box 263.
DARBY—14,059 — GRTR. DARBY C. OF C., Harold Finigan, Sec., 824 Main St.
DELAWARE WATER GAP — DELAWARE WATER GAP C. OF C., Stephen R. Matos, Secy., Box 175.
DICKSON CITY — 7,738 — DICKSON CITY BOARD OF TRADE, William Coveleskie.
DONORA—11,131 — DONORA C. OF C., Theodore E. Rabb, Ex. Secy.
DOUGLASSVILLE — DOUGLASSVILLE DEV. CORP., Evan S. Kranzley, Asst. Secy., Box 62.
DOWNINGTOWN—5,598
DOWNINGTOWN C. OF C., Mrs. Alice S. Fisher, Secy., 516 East Lancaster Avenue.
EVERETT J. HOOPES, 143 E. Lancaster Ave.
DOYLESTOWN—5,917
BUCKS CTY. IND. DEV. CORP., Gordon R. Exley, II, Exec. Dir., 62 East Court St.
DOYLESTOWN C. OF C., Robert W. Robinson, 24 N. Main St.
SKYRON-BUCKS CTY. AERO IND. PARK, Skyron-Bucks County Airport, Old Eastern Road.
DUBOIS—10,667 — DUBOIS BOARD OF TRADE, George W. Yohe, Chmn. Dubois Deposit Natl. Bank Bldg.
DUQUESNE—15,019 — DUQUESNE DIST. C. OF C., Mrs. Thelma Craft, Secy.
DURYEA—5,626 — DURYEA IND. & TRADE ASSN., Leo Wasilewski, Pres., 249 Swetland St.
DUSHORE — DUSHORE INDUSTRIES, INC., R. Holcomb, Chm.
EAST BRADY — EAST BRADY AREA DEV. CORP., John Say, Sec.
EASTON—31,955
EASTON AREA C. OF C., Lyon O. Borden, Secy., 62 N. 4th St.
NORTHAMPTON CTY. ASSN. OF C. OF C., Howard S. Hess, Exec. Dir., 62 North Fourth Street.
EBENSBURG—4,111 — EBENSBURG CENTRAL CAMBRIA IND. DEV. AUTHORITY, William White, Secy., % First National Bank.
***EDINBORO** — EDINBORO C. OF C., John R. Rouse, Secy., 50 Plum Street.
ELIZABETHTOWN—6,780 — ELIZABETHTOWN C. OF C., Kenneth L. Reighard, Sec.-Treas., Box 255.
ELKLAND — COWANESQUE VALLEY DEVELOPMENT, D. Lee Stodard, Pres.
ELLWOOD CITY—12,413
ELLWOOD CITY C. OF C., R. J. Schill, Secy., 314-5th St.
ELLWOOD CITY IND. DEV. CORP., Ralph Herge, Chm., % C. of C.
ELYSBURG — ELYSBURG IND. ASSN., John L. Dyer, Sec.
EMMAUS—10,262 — EMMAUS C. OF C., Wm. H. Stang, Sec., Box 112.
EMPORIUM—3,397 — EMPORIUM-CAMERON CTY. C. OF C., Robert Krause, Exec. Sec., 105 East 4th St.
EPHRATA—7,688
EPHRATA C. OF C., David E. Good, 35 East Main St.
EPHRATA IND. DEV. CORP., % C. OF C.
***ERIE—138,440**
ERIE INDUSTRIAL PARK, Grtr. Erie Ind. Dev. Corp., 134 West 10th St.
THE FIRST NATIONAL BANK OF ERIE, 717 State St.

***REGISTERED COMMUNITY AUDIT**

GRTR. ERIE IND. DEV. CORP., W. A. J. Shaner, Sec., 134 W. 10th St.
GRTR. ERIE C. OF C., W. Dudley Jewell, Ex. Sec. 134 W. 10th St.
HARPER & RUSSELL CO., Mr. James C. Harper, SIR, 1112-14 Peach St.
LYONS TRANSP. CO., Phillip Cochran, 1701 Parade St.
MFRS. ASSN. OF ERIE, Howard L. Kelly, Secy., 404 Ariel Bldg.
PENNA. ELEC. CO., R. B. Andrews, Ind. Dev. Rep., 5404 Evans Road.
ST. LAWRENCE SEAWAY, Carl A. Mathis, Adm. Asst.
WAY REALTY COMPANY, Mr. R. B. Way, SIR, 1310 Baldwin Bldg.

ETNA—5,519 — ETNA BUS. ASSN., Louis Fisher.

EVERETT — BEDFORD CTY. IND. DEV. COUNCIL, William H. Snyder, Exec.-Sec.

FAIRFIELD — FAIRFIELD IND. DEV. CORP., Mr. C. L. Sheads, Pres.

FARRELL—13,793 — FARRELL C. OF C., Frank B. Speidel, Exec. Secy.

FORD CITY—5,440 — O. K. HEILMAN, Mr. O. K. Heilman.

FOREST CITY—2,651 — GRTR. FOREST CITY INDUSTRIES, INC., Frank Gaydosh, Chmn., % Big Chief Markets.

FORTY FORT—6,431 — FORTY FORT PROG. MEN'S ASSN., Benjamin H. Evans.

FRANKLIN—9,586
FRANKLIN C. OF C., Ray Tanner, Ex. Sec., 1236 Liberty St.
FRANKLIN IND. DEV. CORP., Ray E. Tanner, Mgr., % C. of C.

FREELAND—5,068 — FREELAND IND. DEV. CORP., Edward Sharp, Pres.

GALETON — GALETON C. OF C., John J. Collins, Secy., 14 West Street.

GETTYSBURG—7,960
GETTYSBURG C. OF C., Mrs. Helen L. Snyder.
GETTYSBURG IND. DEV. CORP., Julian Estep, Pres., % C. of C.

GLASSPORT—8,418 — GLASSPORT C. OF C., William W. Conley.

GLENSIDE — GLENSIDE C. OF C., Andrew Kohut.

GREENCASTLE—2,988
GREENCASTLE-ANTRIM AREA DEV. CORP., A. G. Crunkleton, Pres., 17 N. Washington St.
GREENCASTLE C. OF C., Industrial Expansion Committee, A. G. Crunkleton, Chm., 17 N. Washington St.

GREENSBURG—17,383
GREATER GREENSBURG IND. DEV. CORP., % C. OF C.
GREENSBURG C. OF C., John E. Kennelty, Exec. Secy., 101 W. Pittsburgh St.
WESTMORELAND CTY. PROM. & DEV. ASSN., Jack Kennelty, Sec-Treas., % Greensburg C. of C., Inc.
WEST PENN POWER COMPANY, Mr. J. C. Millin, Cabin Hill.

GREENVILLE—8,765 — REYNOLDS DEVELOPMENT, Robert B. Parker, Jr., Man. Engr., Box 606.

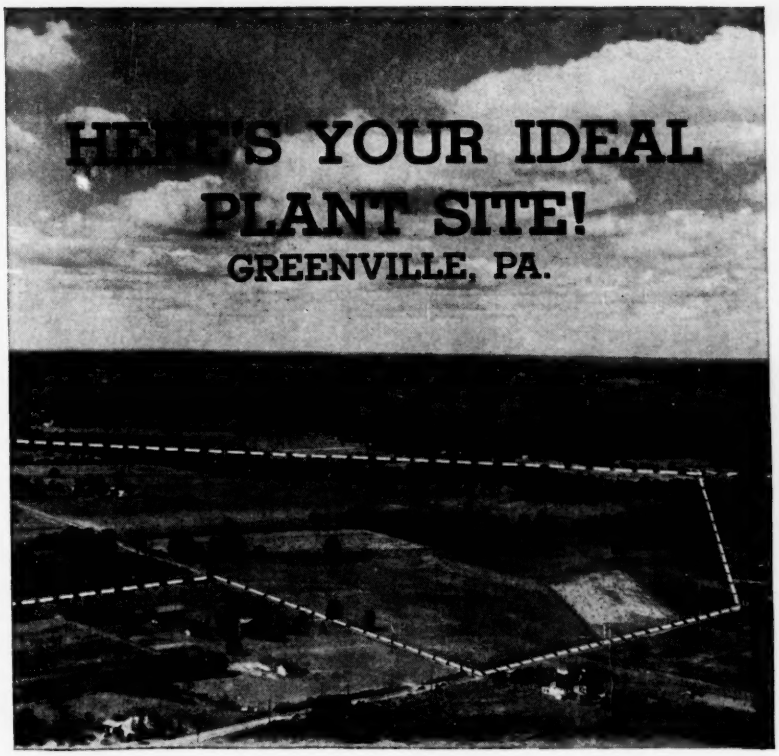
GROVE CITY—8,368
GROVE CITY C. OF C., J. R. Van Arnan, Exec. Secy., Penn Grove Hotel.
GROVE CITY IND. DEV. CORP., C. of C., J. R. Van Arnan, Ex. Secy.

HAMBURG—3,747 — HAMBURG DEV. COMMITTEE, Homer Moll, Chm., 10 South Fourth Street.

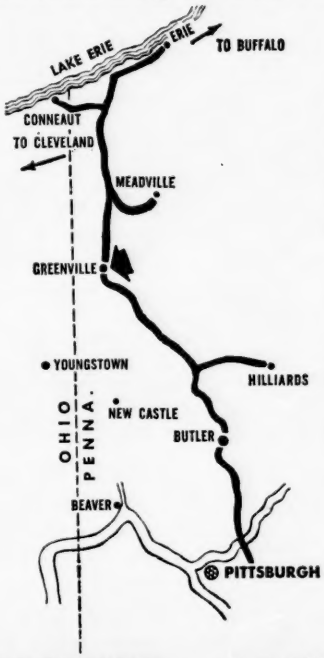
HANOVER—15,538 — HANOVER C. OF C., Jacob S. Wirt.

***HARRISBURG—79,697**
BUREAU OF INDUSTRIAL DEV., Department of Commerce, Newton Griffiths, Dir., 412 South Office Bldg.
CENTRAL STORAGE & TRANSFER CO. OF HARRISBURG, A. Joseph Garner, Sec.-Treas., Box 282.
COMMONWEALTH OF PA. DEPT. OF COMMERCE, William R. Davlin, Sec., State Capitol Bldg.
JOSEPH P. CURRAN, REALTOR, 219 Walnut Street.
GANNETT FLEMMING CORDDRY & CARPENTER, INC., Mr. H. R. Hallock, Dir. Gen. Eng. Div., 600 N. 2nd Street.
HARRISBURG C. OF C., John H. Swope, Ind. Sec., 114 Walnut St.
BEN G. HELSEL & SONS, INC., Mr. Ben G. Helsel, SIR, 213 Pine St.
PENNA. STATE C. OF C., Arnold L. Edmonds, Ex. Dir., 222 N. 3rd St.

HASTINGS — HASTINGS AREA IND. DEV. ASSN., James Farabaugh Secy.



Attractive, Level, Flood-Free Land Close to Metropolitan Markets of Pittsburgh, Cleveland and Buffalo



This adaptable 750 acre plant site is ideally located adjacent to Greenville, Pa., and is only 80 miles from Pittsburgh and Cleveland; only 150 miles from Buffalo. Next day rail delivery to these points.

Extensive deposits of coal, limestone, clay and aggregates nearby. Steel and other basic materials available with 24-hour delivery service.

Investigate today! Write or phone for *location factors* of this site.

BESSEMER and LAKE ERIE RAILROAD CO.

INDUSTRIAL DEVELOPMENT DEPARTMENT
1833 FRICK BUILDING • PITTSBURGH 30, PA. • ATLANTIC 1-4780
The Bessemer Man is at your "Site Service"

HATBORO—7,315 — HATBORO C. OF C., Wm. G. Davidson, Secy., 31 South York Road.
HAVERFORD—54,019 — MAIN LINE C. OF C., Mrs. Ruth K. Hagy, Exec. Secy., 355 Lancaster Avenue.
***HAZLETON—32,056**
COMMUNITY-AREA NEW DEV. ORG., INC. Clifford L. Jones, Secy., 226 Northeast Bank Bldg.
GREATER HAZLETON C. OF C., Clifford L. Jones, Ex. Dir., 226 Markle Bank Bldg.
HAZLETON IND. DEV. CORP., Victor C. Diehm, Pres., % C. of C., 226 Markle Bk. Bldg.
N. E. PENN. IND. DEV. COMM., Victor C. Diehm, Pres., Hazleton National Bank Bldg.
HOLLIDAYSBURG—6,475 — HOLLIDAYSBURG C. OF C., Jos. King, Jr., Exec. Secy.
HOMESTEAD—7,502 — HOMESTEAD DISTRICT C. OF C., Thomas J. Mahony.
HONESDALE—5,569
HONESDALE C. OF C., Edwin B. Callaway, Exec. Secy.
WAYNE IND. DEV. CORP., Dean W. Fowler, Chm., Main St.
HUGHESVILLE — HUGHESVILLE IND. DEV., R. S. Corson, Chm., 275 S. Main St.
***HUNTINGDON—7,234**
HUNTINGDON BUSINESS & IND. INC., Martin Isaacson, Exec. Dir.
HUNTINGDON C. OF C., James I. Weimer, 322½ Pen St.
HUNTINGDON CTY. IND. DEV. COUNCIL, Lester Rittenhouse, Secy., 730 Mifflin St.
HYNDMAN — HYNDMAN-LONDONDERRY IND. ASSN., Harry T. Ritchey, Secy.
***INDIANA—13,005** — INDIANA C. OF C., W. L. Ingersoll, Exec. Secy., Indiana Theatre Bldg.
IRVINE — WARREN CNTY. DEV. ASSN., Robert O. Wilder, Pres., % National Forge Co.
JEANNETTE—16,565 — GRTR. JEANNETTE FUTURE UNLIMITED, INC., Ginger Joyce, Sec.
JENNERTOWN — SOMERSET CTY. DEV. COUNCIL, Robert Stoughton, Sec.

"YOU NAME IT!

WE HAVE IT!"

LABOR: available labor pool of 1,847,900 workers.

TRANSPORTATION: Baltimore and Ohio, Pennsylvania and Reading railroads; Delaware River offers nation's leading port in foreign import and export tonnage; International Airport; modern highways.

UTILITIES: unlimited power; mixed gas; ample water from Delaware River, springs and wells; nation's second largest oil refining center.

SITES: 3200 acres potential industrial land; 35 existing factories available.

MARKET: center of nation's leading consumer's market of 23,500,000 persons within 100 miles. Three banking institutions with assets in excess of 1 billion dollars each.

EDUCATION: 4000 B.S. and 3000 advanced degree candidates in the field of engineering presently studying in the area.

Delaware County Chamber of Commerce

INDUSTRIAL DEVELOPMENT DIVISION
DeWITT C. CLEMENT, Director
406 Welsh St., Chester, Pennsylvania
Telephone: TRemont 6-4131

JERSEY SHORE—5,613 — JERSEY SHORE COMMERCIAL CLUB, J. O. Morris.
JERSEY SHORE GAS & HEATING CO., 138 S. Main St.
JIM THORPE—5,945 — JIM THORPE IND. ASSN., Joseph L. Boyle, Exec. Sec., 821 Center St.
JOHNSONBURG—4,966 — JOHNSONBURG BUSINESS MEN'S ASSN., Mr. Richard S. Beaver, Pres., 404½ Center St.
JOHNSTOWN—53,949 — JOHNSTOWN C. OF C., E. W. Bilinkas, Dir., 219 Franklin St.
KANE—5,380 — KANE AREA IND. DEV. CORP., R. J. Hetznecker, Pres.
KELAYRES — KLINE TOWNSHIP IND. DEV. COMMITTEE, Anthony Luzbinski, Secy.
KENNETT SQUARE—4,355 — KENNETT SQUARE C. OF C., Miss Margaret V. Stone, Exec. Secy., Box 1113.
KING OF PRUSSIA — UPPER MERION C. OF C., Edward T. Peterson, Ex. Secy., Box 326.
KINGSTON—20,261 — KINGSTON BUS. MEN'S ASSN., Erdman F. Ittig, 433 N. Maple Ave.
KITTANNING—6,793
KITTANNING AREA C. OF C., Dan Mash, Manager, 207 Reynolds Bldg.
KITTANNING AREA DEV. CORP., Roger Stone, Secy., 201 Reynolds Bldg.
PITTSBURGH & SHAWMUT RAILROAD, T. W. Corbett, Traffic Mgr., 132 N. McKean St.
KUTZTOWN—3,312 — EAST PENN. IND. COUNCIL, George Wirtz, Pres., 502 Highland Ave.
***LAKE CITY** — LAKE CITY C. OF C., Bill Richards, Secy., South Lake Street.
LANCASTER—61,055
LANCASTER CTY. IND. DEV. BUREAU, Gerald L. Molloy, Secy., 33 W. Orange St.
LANCASTER TRANSPORTATION CO., John C. Landis, Gen. Sls. Mgr., Manheim Pike.
NORWALK TRUCK LINES OF DELAWARE, Andrew Gordon, V. P. Sales, Manheim Pike.
LANSDALE—12,612
E. J. BROOKS COMPANY, Mr. Edwin J. Brooks, SIR, 534 West Main St.
WILLIAM A. EMMERICK, REALTOR, 326 W. Main St.
LANSDALE C. OF C., C. Richard Wheeler, Exec. Secy., Box 668.
LANSDOWNE—12,601 — LANSDOWNE C. OF C., Frank Alexander, Sec., Essex & Green Streets.
LANSFORD—5,958
CARBON SCHUYLKILL IND. DEV. CORP., Wm. McDonald, Pres., 116 West Ridge St.
PANTHER VALLEY IND. ASSN., E. V. McCullian, Exec. Secy.
LATROBE—11,932 — GRTR. LATROBE C. OF C., Mrs. Bettie N. Douglas, Sec., 224 Depot St.
***LEBANON—30,045**
LEBANON CTY. C. OF C., David J. Del Marcelle, Man. Dir., Box 258.
LEBANON IND. DEV. FOUNDATION, James G. Krause, Chm., % C. of C.
LEHIGHTON—6,318
LEHIGHTON C. OF C., % Secretary, 134 N. 3rd St.
LEHIGHTON IND. DEV. CORP., % Walter Hammel, 280 So. Second St.
LEWISTOWN—12,640
LEWISTOWN IND. DEV. CORP., Earl S. Weller, Pres., 12 Valley St.
LEWISTOWN & MIFFLIN CTY. C. OF C., Darrell Wurster, Exec. Secy., 12 Valley Street.
LIGONIER — LIGONIER VALLEY C. OF C., Mrs. Virginia Swank, Exec. Dir., 112 N. Fairfield St.
LILLY — LILLY-WASHINGTON IND. DEV. ASSN., Mrs. Mary Conrad, Secy.
LITITZ—5,987 — LITITZ C. OF C., J. B. Hess, Ind. Chm.
LITTLESTOWN—2,756 — LITTLESTOWN IND. DEV. CORP., Marvin Breighner, Sec.
LOCK HAVEN—11,748
LOCK HAVEN C. OF C., Ind. Dev. Fund, Joseph M. Umbrell, Pres., 132½ E. Main St.
LOCK HAVEN GAS, 200 E. Main St.
LOPEZ — LOPEZ INDUSTRIES, INC., Michael Sinovich, Sec.

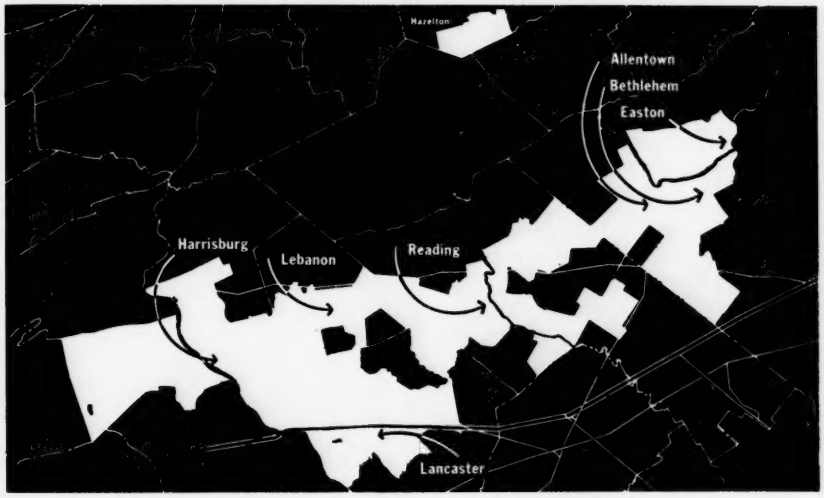
LYKENS—2,527 — LYKENS IND. DEV. ASSN., Herbert McIlhenny, 119 West Main St.
McCONNELLSBURG — FULTON CTY. C. OF C., Mr. Willard Share, Secy.
McDONALD—3,141 — GRTR. PANHANDLE VALLEY C. OF C., Regis R. Daniels, Secy., 208 East Lincoln Avenue.
McKEESPORT—45,489
WILLIAM L. BUCK, SIR, 517 Walnut St.
GREATER McKEESPORT C. OF C., Arthur Parker, Exec. Secy., 208 Sixth Ave., Box 418.
McKEE'S ROCKS—13,185
C. OF C. OF STOWE TWP., KENNEDY TWP & McKEES ROCKS, Martin F. Snyder, Sec., 525 Chartiers Ave.
CONTINENTAL TRANSPORTATION LINES, V. Arnold Davies, Gen. Sls. Mgr., Graham St.
McKEES ROCKS INDUS. ENTERPRISES, Wm. H. Dennis, Gen. Mgr., Nichol Ave.
MAHANOY CITY—8,536 — MAHANOY CITY IND. DEV. COMM., Wm. Young, Sec., 516 East Pine St.
MARTINSBURG — MORRISON COVE IND. DEV. CORP., Gerald S. Turner, Box 457.
MASONTOWN—4,730 — MASONTOWN IND. DEV. CORP., Clarence V. Martin, Sec., South Main St.
MATAMORAS — EASTERN PIKE CTY. IND. DEV. ASSN., James William, Jr., Secy.
MEADVILLE—16,671
MEADVILLE C. OF C., Donald A. Cook, Ex. Secy., 898 Park Avenue.
MEADVILLE IND. DEV. CORP., Allen B. Edwards, Chm., % C. of C.
MECHANICSBURG—8,123 — MECHANICSBURG AREA C. OF C., Mrs. Betty Fertenbaugh, Ex. Sec., 22 East Main St.
MEDIA—5,803 — MEDIA BUS. MEN'S ASSN., C. L. Smith, Secy.-Treas.
MERCERSBURG — MERCERSBURG DEV. ASSN., Joseph H. Landis, Sec., 128 E. Seminary St.
MEYERSDALE—2,901 — MEYERSDALE C. OF C., Harold E. Nicholson, Secy., 400 Salisbury St.
MIFFLINBURG — MIFFLINBURG AREA C. OF C., Jere B. Bates, Secy., 265 Green St.
MIFFLINTOWN — JUNIATA CTY. IND. PLAN. COMM., INC., John Mann, Sec.
MILDRED — SULLIVAN CTY. IND. CORP., Morris Hoffman, Dir.
MILTON—7,972
MILTON C. OF C., Thomas J. Mangan, Exec. Sec., Municipal Bldg., Box 165.
MILTON CIV. IMPROVEMENT ASSN., Lewis B. Kepler, Secy.
MINERSVILLE—6,606 — REGIONAL PLAN. COMMISSION, John A. Mower, Secy., 204 Front St.
MONACA—8,394
MONACA AREA C. OF C., H. C. Johnston, Secy., Penn. Avenue.
MONACA BOARD OF TRADE, V. C. Johnston.
MONESSEN—18,424
MONESSEN C. OF C., Thomas Penman, Sec., 335 Schoonmaker Ave.
MONESSEN VALLEY AREA ENTERPRISES, INC., Lewes E. Warren, Sec., 335 Schoonmaker Ave.
MONONGAHELA—8,388
MONONGAHELA AREA C. OF C., Charles Chattaway, Exec. Dir., 444 W. Main St.
MONONGAHELA BUS. MEN'S ASSN., Floyd M. France.
MONROEVILLE —22,446 — COMMUNITY PLANNING SERVICES, INC., J. T. Stright, Pres., Box 98.
MONTGOMERY — MONTGOMERY AREA IMPROVEMENT ASSN., Neal Ryan, Pres., Main Street.
MONTROSE — MONTROSE IND. COMMITTEE, Arthur Bowen.
MT. CARMEL—10,760
MOUNT CARMEL DISTRICT IND. FUND, INC., Dr. G. R. Varano, Sec., % C. of C.
MT. CARMEL IND. DEV. COMM., Dr. G. R. Varano, Chm., 46 W. Third St.
MT. JEWETT — MT. JEWETT IND. DEV. CORP., Mr. Eugene Conn, Sec., Main St.
MT. JOY—3,292 — MT. JOY C. OF C., IND. COMMITTEE, Richard Rainbolt, Pres.
MT. PLEASANT—6,107 — MT. PLEASANT C. OF C., William R. Griffin.

***REGISTERED COMMUNITY AUDIT**

***MT. UNION—4,091**
GREATER HUNTINGDON CTY. IND. COUNCIL, INC., Andrew F. Puchalla, Pres., 125 S. Division St.
MOUNT UNION C. OF C., Melvin H. Diven, Secy., Municipal Building.
MT. WOLF — SHERRILL & NOONAN CO., Jack Sherrill, 145 S. 8th St.
NANTICOKE—15,601
NANTICOKE C. OF C., Gerald Mangan, Pres., 38 E. Main St.
NANTICOKE IND. DEV. FUND, INC., B. J. Howells, Secy., 164 South Market St.
NANTICOKE REDEV. AUTHORITY, Alois Bohinski, Ex. Dir., 37 N. Market St
NAZARETH—6,209 — NAZARETH C. OF C., R. H. Michael.
NEW ALBANY — NEW ALBANY IND. DEV. CORP., Floyd L. Beardsley, Sec.-Treas.
NEW BETHLEHEM — NEW BETHLEHEM AREA DEV. CO., Chas. P. Leach, Sec., % C. of C., Broad St.
NEW CASTLE—44,790
GRTR. NEW CASTLE DEV. CORP., Thomas W. Morris, Sec., First Federal Plaza, 25 North Mill St.
NEW CASTLE IND. DEV. CORP., Wm. D. Coban, Secy., % C. of C.
PENNSYLVANIA POWER CO., 19 E. Washington St.
VALLEY FREIGHT LINES, R. D. #2.
NEW KENSINGTON—23,485
FRANK S. MORAN, SIR, 505 Mellon N. B. Bldg.
NEW KENSINGTON C. OF C., Mrs. Elizabeth S. Blissell, Exec. Dir., 858-4th Ave.
WESTMORELAND CTY. PROM. & DEV. ASSN., Mrs. Elizabeth Blissell, Pres., C. of C. Bldg., 858 Fourth Avenue.
NEWPORT
NEWPORT IND. DEV. CORP., Henry Faul, Pres., 224 Mulberry St.
PERRY CTY. COMMUNITY IND. DEV., Sherman Delancey, Secy., 517 Market St.
NEWVILLE
NEWVILLE BUS. DEV. CORP., L. K. Wagner, Pres.
NEWVILLE IND. DEV. CORP., C. Herman Fry, Secy., Fairfield St.

NEW WILMINGTON — WILMINGTON AREA DEV. CORP., Russell Sewall, Pres., 235 East Maple St.
NICHOLSON
NICHOLSON IND. COMMITTEE, Frank Olson, Secy., First Natl. Bk.
NICHOLSON INDUSTRIAL ENTERPRISES, INC., Mr. G. B. Rought, First National Bank.
NORRISTOWN—38,925
CENTRAL MONTGOMERY CTY. C. OF C., Eric H. Sander, Exec. Sec., Curren Arcade Bldg.
MONTGOMERY CTY. DEV. COMMITTEE, Merrill A. Bean, Chm., 2923 Penn Square Road, Penn Square Village.
NORTHAMPTON—8.866
NORTHAMPTON AREA C. OF C., E. Albert Boyer, Mgr., Box 38.
NORTHAMPTON IND. DEV. CORP., Mr. George H. Schisler, Pres., 1766 Main Street.
***NORTH EAST—4,217** — NORTH EAST C. OF C., Mildred N. Griffith, Secy., 44 East Main St.
NUREMBERG — TRI-COUNTY IND. ORG., Ivan E. Michael, Secy., Box 5.
OAKMONT—7,504 — OAKMONT C. OF C., Miss Freda Dougherty, Sec., 730 Fourth St.
OIL CITY—17,692
OIL CITY C. OF C., Francis B. Hall, Exec. Mgr.
VENANGO CTY. IND. DEV. CORP., C. of C., Francis B. Hall, Exec. Mgr., 107 Center Street.
OLD FORGE—8,928 — OLD FORGE CIV. ASSN., Wm. J. Szczech, 144 Drake Lane.
OLYPHANT—5,864 — OLYPHANT MERCHANTS ASSN., Carl Pittle.
OXFORD—3,376
OXFORD AREA DEV. CORP., John Roberts, Secy., 3rd & Market Streets.
PENNSYLVANIA FUEL GAS, INC., 45 South 3rd St.
PALMERTON—5,942
PALMERTON AREA COMMUNITY ENTERPRISES, Gordon Reese, Pres., Borough Bldg., 443 Delaware Ave.
PALMERTON BOARD OF TRADE, George T. McKinley.
PATTON—2,880
PATTON C. OF C., Dr. Jesse W. Cogley, Jr., Secy., 520 Beech Avenue.
PATTON IND. COMMITTEE, George E. Gold, Chm.
PEN ARGYL—3,693 — PEN ARGYL TRADE ASSOCIATION, Richard C. J. Kitto, Secy., 210-211 Realty Bldg.
PENNSBURG — UPPER PERKIOMEN VALLEY C. OF C., William A. Pfleiger, Secy., Box 52.
PHILADELPHIA—2,002,512
ACORN IND. PARK, Chas. L. & Danl. M. Tabas Rlty. Co., Arthur Purner, 915 N. Delaware Ave.
AMERICAN ENGINEERING CO., E. Washburn, V. Pres., Wheatsheaf & Seprina.
BARBER, HARTMAN & CO., Fred H. Dietsch, Pres. & SIR, 1201 Chestnut St.
FRANK G. BINSWANGER, INC., Frank G. Binswanger, Jr., SIR, 1420 Walnut St.
CAROLINA FREIGHT CARRIERS CORP., E. L. Moffitt, V. P. of Sales, 2500 East Butler St.
CATALYTIC CONSTRUCTION CO., 1528 Walnut St.
EWING TWP.— EVERETT, MASS., Ewing Ind. Dist., Reading Co., 620 Reading Terminal.
FIDELITY-PHILADELPHIA TRUST CO., H. C. Petersen, Pres., Broad & Walnut Sts.
FIRST NATIONAL BANK OF PHILADELPHIA, W. B. Walker, Pres., 15th & Walnut Sts.
THE FIRST PENN. BANK & TRUST CO., Attn: Area Dev. Mgr., 15th & Chestnut Sts.
JOHN SCHOLES FLACK, REALTOR, Commercial Trust Bldg.
FLEISHER IND. CENTER, Myer Gottlieb, 26th & Reed Sts.
FOX TRANSPORT SYSTEM, Bourse Bldg., 21 South 5th St.
GENERAL WATERWORKS, Vance Rigling, Vice Pres., 1500 Walnut St.
GERMANTOWN BUS. MEN'S ASSN., Mrs. Mildred T. MacDonald, Exec. Secy., 18 W. Chelton Ave., Room 1202.

These areas of Eastern Pennsylvania offer choice plant sites and natural GAS



For your next plant location, consider first the areas of Eastern Pennsylvania shown above. They're close to half of the nation's buying power. Transportation is excellent . . . only minutes from the turnpike and a network of superhighways. Skilled labor is available. There are delightful communities in which to live, with fine schools and churches. Recreation is minutes away. And there's a plentiful supply of low cost natural gas. As a matter of fact, clean, economical gas has helped build profits for hundreds of industries in these areas. And through constantly expanding facilities it will continue to do so in the future. Write to our Area Development Department in complete confidence for full details.

THE UNITED GAS IMPROVEMENT COMPANY
1401 Arch Street, Philadelphia 5, Pa.

BENJ. M. GESSHEL, IND. REALTOR, 1321 Western Saving Fund Bldg., Broad & Chestnut Sts.
GIRARD TRUST CORN EXCH. BANK, Geoffrey S. Smith, Pres., Broad & Chestnut Sts.
LOUIS M. GOLDEN, JR., Louis M. Golden, Jr. Pres., Western Saving Fund Bldg.
MR. MYER GOTTLIEB, SIR, 26th & Reed Sts.
GRTR. PHILADELPHIA C. OF C., Mr. Howard Volgenau, Ind. Dev. Dir., 121 South Broad St.
JOS. J. & REYNOLD H. GREENBURG, INC., Reynold H. Greenburg, Jr., SIR, Architect's Building.
ALBERT M. GREENFIELD & CO., Nathan S. Spering, SIR, Walnut & Juniper Sts.
ALBERT J. GROSSER, SIR, 1518 Lewis Tower Bldg.
SAMUEL T. HALL CO., Samuel T. Hall, SIR, 1506 Sansom St.
RICHARD B. HERMAN & CO., Richard B. Herman, SIR, 1700 Walnut St.
HAROLD B. HESS & CO., Harold B. Hess, SIR, 226 S. 16th St.
HEYMANN & BROS., Roy A. Heymann, SR., SIR, 215 S. Broad St.
J. T. JACKSON CO., REALTORS, Richard B. Siegel, Ind. Dept., Rising Sun Ave. & Roosevelt Bldg.
JACKSON-CROSS CO., Boyd T. Barnard, Pres. & SIR, 914 Philadelphia Nat'l Bank Bldg.
ROBERT N. JORDAN, Mr. William P. Foley, SIR, 3701 N. Broad St.
KING OF PRUSSIA PARK, Cabot, Cabot & Forbes Co., 1421 Packard Bldg.
LANARD & AXILBUND, Mr. J. A. Axilbund, SIR, Suite 914, Market St. Nat'l. Bank Bldg.
LAND TITLE BANK & TRUST CO., P. C. Madeira, Jr., Pres., Broad & Chestnut Sts.
LEHMAN BROS. INC., Robert D. Lehman, Pres., 123 S. Broad St.
ALBERT H. LIEBERMAN, INC., Albert H. Lieberman, SIR, N. E. Corner 15th & Locust Sts.
LIONEL, FRIEDMANN, STROUSE, GREENBERG & COMPANY, Robert J. Kahn, SIR, 1525 Locust St.
WM. J. McCARTER & CO., Wm. J. McCarter, SIR, 400 Liberty Trust Bldg.
JOHN J. MacDONALD, SIR, 923 Beury Bldg., 3101 N. Broad St.
MILLER TRANSPORT CO., INC., Box 1.
WILLIAM I. MIRKIL CO., William I. Mirkil, SIR, 1616 Walnut St.
C. J. MITCHELL CO., INC., Mr. Charles J. Mitchell, SIR, 2047 Locust St.
MUHLENBURG TWP., BERKS IND. DIST., Reading Company, 620 Reading Terminal.
MUSHROOM TRANSPORTATION CO., INC., Andrew J. Wilson, Sls. Mgr., 6921 Castor Ave.
NEEDHAM'S MOTOR SERVICE, INC., Joseph M. Needham, Pres., Moyer & Ritter Sts.
NORTHEAST PHILA. C. OF C., Exec. Dir., 4700 Frankford Ave.
PENNSYLVANIA RAILROAD CO., Arthur J. Vonk, Mgr. Ind. Dev., 30th St. Station.
PHILA. DEPT. OF COMMERCE, F. R. Mann, Director, 215 City Hall.
PHILADELPHIA ELECTRIC CO., C. W. Deeg, Mgr. of Area Dev. Dept., 1000 Chestnut St.
PHILADELPHIA GAS WORKS, Thomas Watson, Ind. Dev. Mgr., 1401 Arch St.
PHILADELPHIA IND. DEV. CORP., Richard Graves, Exec. V. P., 1810 Morris Bldg., 1421 Chestnut St.
PHILADELPHIA IND. PARK, % Binswanger Corp., Chas. H. Ellis, Jr., 1420 Walnut St.
PHILADELPHIA NATIONAL BANK, N. E. Corner Broad & Chestnut Sts.
PHILADELPHIA REGION, A. J. Vonk, Mgr. Ind. Dev., Pennsylvania Station, 30th Street.
PORT OF PHILADELPHIA, Thomas C. Brown, Dir. of Port Oper., Pier N. 4, South.
PYRAMID MOTOR FREIGHT CORP., L. A. Rosenthal, 3431 Weymouth St.
QUAKER CITY IRON WORKS, INC., Aramingo Ave. & E. Tioga St.
MR. ALBERT QUELL, SIR, 1420 Walnut St.
JACK J. RADER, Realtor, 1127 Land Title Bldg.
MR. ROLAND RODROCK RANDALL, SIR, 1211 Chestnut St.
READING COMPANY, F. X. McBrearty, Mgr. Ind. Dev., 12th & Market Sts.
READING IND. DIST., Reading Company, 620 Reading Terminal.
JOHN F. RICH CO., Harvey L. Reno, Exec. Vice Pres., 3 Penn Center Plaza.
WALDORF R. RINGE, REALTOR, Girard Trust Bldg.
ROOSEVELT IND. DIST., Reading Co., 620 Reading Terminal.
RUTHERFORD INDUSTRIAL DISTRICT, Reading Company, 620 Reading Terminal.
SELTZER REALTY CO., Phil Seltzer, 1609 Walnut St.
RICHARD J. SELTZER, SIR, 1425 Chestnut St.
SUSQUEHANNA ELECTRIC CO., 1000 Chestnut St.
UNITED ENGINEERS & CONSTRUCTORS, Edwin M. Chance, Pres., 1401 Arch St.
UNITED GAS IMPROVEMENT CO., 1401 Arch St.
JOSEPH D. WALSH, SIR, 615 Widener Bldg.
WARNISTER IND. DIST., Reading Company, 620 Reading Terminal.
WILKINSON & FOYLE, Mr. Samuel C. Foyle, SIR, 1201 Chestnut St.

PHILIPSBURG—3,872 — CLEARFIELD CTY. % MOSHANNON VALLEY, Ind. Dev. Corp., A. O. Curtis, Secy.

PHOENIXVILLE—13,797 — PHOENIXVILLE C. OF C., J. E. Galligan, Exec. Secy., 225 Bridge St.

PITCAIRN—5,383 — PITCAIRN BOARD OF TRADE, Glen E. Deyo.

***PITTSBURGH—604,332**
W. R. AHERN, SIR, 414 County Off. Bldg.
ARNHEIM & NEELY, INC., Paul A. Neely, SIR, 3010 Grant Bldg.
JACOB H. ARONSON, SIR, 3358-5th Avenue.
BALTIMORE & OHIO R. R. CO., Fielding H. Lewis, Ind. Agt., 12 Grant St.
BALTIMORE & PITTSBURGH MOTOR EXP. CO., G. P. Murphy, V. P. Sls. & Traffic, 51st & A.V.R.R.
BESSEMER & LAKE ERIE R.R. CO., E. J. Smith, Jr., Mgr. I.D. Dept., Box 536 — 1800 Frick Bldg.
BUNCHER IND. DIST., Jack G. Buncher, 835 Shore Avenue.
THOMAS S. CHRISTO, SIR, 1004 Law & Finance Bldg.
COMMONWEALTH REAL ESTATE CO., M. J. Zahnizer, SIR, 312 Fourth Avenue.
CONSOLIDATED NATURAL GAS SYSTEM, Mr. Emery D. Hoenshell, Mgr. of Community Services, Two Gateway Center.
DONOVAN CO., Mr. Frank T. Trohaugh, SIR, 916 Oliver Bldg.
DUQUESNE LIGHT CO., Howard L. Donaldson, Mgr. Area Dev., 435-6th Ave.
EAST LIBERTY C. OF C., Jos. L. Schlosser, Ex. Secy., 124 S. Highland Ave.
EAZOR EXPRESS, INC., W. E. Middleton, V. P. Sales, 2626 Penn Avenue.
FOREST HILLS CIV. ASSN., Rudolph Lehman.
JOHN W. GALBREATH & CO., Earl D. Hollinshead, SIR, Rm. 1705, 525 William Penn Place.
J. J. GUMBERG CO., Stanley R. Gumberg, SIR, 427 Fourth Avenue.
HELMS EXPRESS, INC., Frank J. Ryan, V. P. Sales, Box 268.
LEONARD P. KANE, SIR, 504 Union Trust Bldg.
S. LEE KANN, SIR, 406 Berger Bldg.
J. F. McCLURG, 312 Fourth Ave.
C. C. McKALLIP & CO., INC., E. Thorne McKallip, Pres. SIR, 1000 Unon Trust Bldg.
W. J. McNEIL CO., Wilbert J. McNeil, SIR, 706 Benedum Trees Bldg.
MELLON NATIONAL BANK & TRUST CO., Mellon Square.
METHODS ENGINEERING COUNCIL, 718 Wallace Ave.
METROPOLITAN EDISON CO., M. H. Ketner, Supt. Area Dev., Box 542.
MOUNT OLIVER MERCHANTS ASSN., W. D. Reagle.
MURRER AND PHILLIPS, INC., Albert A. Murrer, Frick Bldg.
NEW YORK CENTRAL SYSTEM, Andrew J. Baranick, Mgr. Ind. Dev., 65 P & LE Term. Annex Bldg.
NORTH SIDE C. OF C., Arthur D. Williams, Exec. Secy.
PENNA. NATURAL GAS MEN'S ASSN., Mr. George Doying, Mgr., Grant Bldg.
PENNSYLVANIA RAILROAD CO., H. C. Millman, Mgr. Ind. Dev., 807 Pennsylvania Station.
PEOPLES FIRST NATIONAL BANK & TRUST CO., R. C. Downie, Pres., 5th & Wood Sts.
PEOPLES NATURAL GAS CO., Ind. Dev. Mgr., 2 Gateway Center.
PITTSBURGH C. OF C., John H. McLain, Exec. Dir., 411 7th Ave.
PITTSBURGH & LAKE ERIE RAILROAD, Industrial Development Dept., Arthur Longini, Dir., P. & LE Terminal.
PITTSBURGH TERMINAL WAREHOUSES, INC., James E. Headley, Pres., SIR, 315 E. Carson St.
PITTSBURGH & WEST VIRGINIA RWY. CO., James L. Hursen, Ind. Agt., 1 Gateway Center, 11th Floor.
EDWARD S. RAVICK, SIR, 931 Frick Bldg.
REAL ESTATE CO. OF PITTSBURGH, John P. Montverde, SIR, 600 Union Trust Bldg.
REAL ESTATE DIV. — U. S. STEEL CORP., Harry P. Richter, SIR, 525 William Penn Place.
REGIONAL IND. DEV. CORP., Robt. C. Downie, Pres., 1046 Union Trust Bldg.
RUST ENGINEERING CO., J. Paul Scheetz, V. Pres., 930 Ft. Duquesne Blvd.
SACHS REAL ESTATE CO., INC., Meyer H. Sachs, 5822 Forbes St.
SCOTT & McCUNE CO., William McCune, Jr., SIR, 828 Frick Bldg.
SHARPSBURG C. OF C., Thomas A. Nestor, Secy., Box 7781.
B. THORPE & CO., Benjamin Thorpe, SIR, 951 Penn Avenue.
UNION RAILROAD CO., Paul S. Young, Rl. Est. & Tax Agt., Box 536.
UNION TITLE GUARANTY, John H. Kunkle, Pres., Frick Bldg.
UNITED STATES REALTY CORP., Richard J. Aronson, SIR, 308 May Bldg.
VILSACK-TRONDLE CO., 6229 Penn Ave.
WASHINGTON CTY. IND. DEV. COMM., % Ragnar Benson, Inc., Mr. Jacob G. Kassab, Exec. Dir., Two Gateway Center.
WHITMAN REALTY & INS. CO., INC., C. D. Slater, Pres., 26 South 4th.

PITTSTON—12,407 — GRTR. PITTSTON C. OF C., Vincent T. O'Hara, Exec. Secy., 415-416 Miners Bank Bldg.

PLYMOUTH — PLYMOUTH C. OF C., John Dugan.

POINT MARION — POINT MARION C. OF C., Harry Callahan, Sec., Penn St.

PORT ALLEGHANY—2,742 — PORT ALLEGHANY C. OF C., Ind. Dev. Comm., R. C. Wilber, Sec.

PORT ROYAL — PORT ROYAL IND. DEV. COMMITTEE, John Kobler, Secy.

POTTSVILLE—21,659
GREATER POTTSTOWN AREA C. OF C., Walter L. Cain, Mgr., 22 N. Hanover St.
POTTSTOWN IND. DEV. COMMITTEE, A. Ralph Thomas, Chm., % C. of C.

POTTSVILLE—21,659
GRTR. POTTSVILLE AREA C. OF C., G. L. MacDonald, Man. Secy., Box 547.
GRTR. POTTSVILLE IND. DEV. CORP, Matthew M Shook, Ind. Comm., 306 Mahantongo St.

PUNXSUTAWNEY—8,805
PUNXSUTAWNEY AREA C. OF C., Jack L. Rishell, Exec. Sec., 125 N. Findley St.
PUNXSUTAWNEY IND. DEV. CORP., Jack L. Rishell, Secy., YMCA Bldg.

***READING—98,177**
GREATER BERKS DEV FUND, INC., T. W. Cadmus, Exec. Dir., 52 N. 4th St.
READING & BERKS CTY. C. OF C., T. W. Cadmus, Exec. Dir., 52 N. 4th St.

RED LION—5,594 — RED LION IND. DEV. COMMITTEE, Sterling E. Smith, Sec., 210 Martin Street.

RENOVO—3,316
RENOVO COMMUNITY TRADE ASSN., Mr. Earl H. Bingman, Secy., 200 Pennsylvania Avenue.
RENOVO GAS & FUEL CO., 518 Erie Avenue.

RIDGWAY—6,387
RIDGWAY C. OF C., Herbert R. Huber, Secy.
RIDGWAY IND. DEV. CORP., H. R. Huber, Sec., % C. of C.

RINGTOWN — RINGTOWN VALLEY IND. COMMISSION, Edward W. Stauffer, Sec.

ROCHESTER—5,952
MICHAEL BAKER, JR., INC., Cons. Engrs., Michael Baker, Jr.
ROCHESTER C. OF C., Paul W. Marshall, Sec., Penn Beaver Hotel.
SAEGERTOWN — SAEGERTOWN AREA DEV. ASSN., Mrs. Robert Bugbee, Sec., 411 Erie St.
ST. CLAIR—5,159 — ST. CLAIR AREA IND. DEV. ASSN., Nicholas Strauss, Secy.
ST. MARYS—8,065 — ST. MARYS IND. COUNCIL, Frank R. Jackson, Secy., 19 North St., Marys St.
SALTSBURG — SALTSBURG AREA DEV. CORP., Rev. John O. Miller, Jr., Sec.
SAXTON — BROADTOP C. OF C., IND. COMMITTEE, Olin W. Horton, Sec.
SAYRE—7,917 — VALLEY ECON. DEV. ASSOC., Frank Doyle, Sec., 325 Desmond St.
SCHUYLKILL HAVEN—6,470 — SCHUYLKILL HAVEN C. OF C., F. H. Minnig.
SCOTTDALE—6,244 — SCOTTDALE CIVIC & IND. ASSN., Clinton M. Puff.
SCRANTON—111,443
BERNARD HEINZ, SIR, Scranton Life Bldg.
HINERFELD REALTORS, Sidney Hinerfeld, Owner, Scranton Life Bldg.
NORTHEASTERN NATIONAL BANK & TRUST CO., Industrial Development Dept., Mr. Vivian Edwards, Wyoming Avenue & Spruce St.
PENNSYLVANIA GAS & WATER CO., Major Lee White, 134 Jefferson Avenue.
ROGERS MOTOR LINES, Vaughn M. Bonham, Dir. of Sales, Gilligan St. & South Avenue.
SCRANTON C. OF C., Willis W. Jones, Ex. V.P., N. Washington Ave.
SCRANTON IND DEV. CORP., Joseph G. McGowan, % C. OF C.
SCRANTON REDEVELOPMENT AUTHORITY, Mr. Bernie Blier, Exec. Dir.
SLIBCO, A. F. Fries, Secy. 426 Mulberry St.
SELLERSVILLE — SELLERSVILLE VALLEY CIVIC IMP. ASSN., Marco G. Bean, Sec.
SEWICKLEY—6,157
EARL W. MYERS, SIR, & BRUCE MYERS, SIR, 427 Broad St.
SEWICKLEY VALLEY BOARD OF TRADE, Mr. Ross W. Buck.
SHAMOKIN—13,674 — SHAMOKIN & COAL TOWNSHIP C. OF C., Edward P. Barr, Secy., Area Ind. Corp.
SHARON—25,267
MERCER CTY. DEV. CORP., Gene L. MacDonald, Secy., % Shenango Valley C. of C., 40 Vine Avenue.
SHENANGO VALLEY C. OF C., Gene L. MacDonald, Mgr., 40 Vine Ave.
SHENANGO VALLEY IND. DEV. CORP., L. R. Keough, Sec., % C. of C.
SHARPSBURG—6,096 — SHARPSBURG C. OF C., Thomas A. Nestor.
SHARPSVILLE—6,061 — SHARPSVILLE BUS. MEN'S ASSN., August Angel.
***SHENANDOAH—11,073**
SHENANDOAH CHAM. OF PROGRESS, Jos. E. Dalton, Sec.
SHENANDOAH IND. DEV. COMMITTEE, Leonard Kurlowicz, Ex. Secy., 7 W. Centre St.
PROGRESS IND. PARK, Shenandoah Ch. of Progress, Miners Bank Bldg., Main & Centre Sts.
SHIPPENSBURG—6,138 — SHIPPENSBURG C. OF C., G. L. Fogelsonger, 66 East King St.
SLOVAN — SLOVAN IND. DEV. COMM., Eugene Tucci, Chm.
SOMERSET—6,347
SOMERSET C. OF C., R. L. Kline, Exec. Secy.
SOMERSET CTY. DEV. COUNCIL, Michael Krajnak, Exec. Secy., Room 9, Stein Bldg.
SOUTH FORK — FORK — CROYLE DEV. CORP., C. O. Diamond, Pres.
MAIN LINE IND. DEV. COMM., Frank Alcano, Secy.
SPRINGFIELD—20,652 — NESSEN REALTY CORP., Newell J. Nessen, Pres., 18 E. Springfield Road.
STATE COLLEGE—22,409 — STATE COLLEGE AREA C. OF C., Ronald Rumbaugh, Ex. V. Pres., 128½ South Allen St.
STROUDSBURG—6,070
CITIZENS GAS CO., 12 South 7th St.
MONROE CTY. INDUSTRIES, INC., Hon. Montgomery F. Crowe, Chm.
POCONO MTS. C. OF C., Montgomery Crowe, Chmn.
SUNBURY—13,687
AREA IND. DEV. PLAN, INC., E. L. Gill, % Central Susquehanna Valley, C. of C.
CENTRAL SUSQUEHANNA VALLEY C. OF C., E. L. Gill, Secy., 112 Market St.
HALL'S MOTOR TRANSIT CO., C. E. Creager, Dir. of Sales, Box 738.
NEW ENTERPRISES EXPANSION DRIVE, INC., E. L. Gill, Sec., 112 Market St.
SUSQUEHANNA ECONOMIC DEV. ASSN., E. L. Gill, Secy., 112 Market St.
SUSQUEHANNA—2,591 — SUSQUEHANNA-OAKLAND-LANESBORO IND. DEV. ASSN., INC., Mrs. Josephine Cooke, Sec., 247 Main St.
SWARTHMORE—5,753
CHESTER & DELAWARE CTY. C. OF C., Ind. Dev. Advisory Committee, L. Alden Estes, Chm., 608 Strath Haven Ave.
PHILIP W. KNISKERN, SIR, 100 Park Avenue.
SWARTHMORE BUS. ASSN., Robert Honeyford.
SWISSVALE—15,089 — SWISSVALE BUSINESS MEN'S ASSN., Chas. E. Price, Jr., Secy.
TAMAQUA—10,173
GRTR. TAMAQUE IND. DEV. ENTERPRISES, Dwight Baker, Pres., % C. of C.
TAMAQUA C. OF C., Theodore C. Applegate, Secy.-Mgr., 129 W. Broad St.
TARENTUM—8,232 — ALLEGHENY VALLEY DEV. CORP., Frank C. Irvine, Sr., Sec.
TITUSVILLE—8,356 — TITUSVILLE C. OF C., Robert C. Newell, Exec. Secy., 125 W. Central Ave.
TOWANDA—4,293
PENNSYLVANIA ELECTRIC CO., J. S. Collins, 707-709 Main St.
TOWANDA AREA IND. DEV. CORP., David M. Turner, Pres., Ontario Block.
TOWANDA C. OF C., Henry Dunn, Chm., Ind. Committee.
TOWER CITY — WILLIAMS VALLEY INDUSTRIAL ASSN., C. S. Otto, Sec., 326 East Grand Ave.
TROY — TROY C. OF C., C. Wayne Smith, Esquire, Chairman, Industrial Committee.
TUNKHANNOCK
AREA IND. DEV. OF WYOMING COUNTY, Mr. Edgar Y. Engleman, Sec.-Treas., Box 71.
TUNKHANNOCK IND. FOUND., Wm. Schaefer, Jr., Sec., Box 92.
TURTLE CREEK—10,607
MONROEVILLE C. OF C., Mrs. James E. Caldwell, Exec. Secy., 1514 James Street.
TURTLE CREEK BOARD OF TRADE, William J. Caughey, Box 149.
TYRONE—7,792
TYRONE C. OF C., Mrs. Dorothy Derman, Mgr., 21 W. 11th St.
TYRONE IMPROVEMENT CORP., Cary H. Simpson, Secy., Box 29.
TYRONE, PENNA-COMMITTEE FOR IND. PLANNING, % C. of C.
UNIONTOWN—17,942
FAYETTE CTY. DEV. COUNCIL, F. A. Gradler, Exec. Vice Pres., Box 272.
GRTR. UNIONTOWN IND. DIST., Grtr. Uniontown Ind. Fund, Suite 116, White Swan Hotel.
GREATER UNIONTOWN IND. FUND, Thomas E. Bundy, Sec., Box 471.
THOS. McCAFFREY COMPANY, Thomas McCaffrey, Jr., SIR, 312 Jones Avenue.
UNIONTOWN C. OF C., T. E. Bundy, Exec. Dir., Box 471.
VANDERGRIFT—8,742
KISKI VALLEY ENTERPRISES, INC., James Kipp, Secy., Kiski Valley National Bank Bldg.
VANDERGRIFT C. OF C., William Hugh Malcolm, Sr.
WARREN—14,505 — WARREN AREA C. OF C., Samuel Hoffman, Exec. V. P.
WASHINGTON—23,545
SUWAK TRUCKING CO., John Suwak, Pres., 1105 Fayette.
WASHINGTON C. OF C., Raymond C. Provost, 82 S. Main St.
WASHINGTON IND. DEV. CORP., Barron P. McCune, Pres.
WAYNESBORO—10,427 — GRTR. WAYNESBORO C. OF C., Mrs. Rita Miller, Exec. Dir., 31 E. Main St.
WAYNESBURG—5,188 — GREENE CTY. IND. DEV. INC., Loren Matthias, Sec.
WELLSBORO—4,369 — GROWTH RESOURCES OF WELLSBORO, U. Wright Kerns, Pres.
WEST CHESTER—15,705
CHESTER CTY. DEV. COUNCIL, Claude M. Stroup, Exec. Dir., Farmers & Mechanics Bldg.
WEST CHESTER C. OF C., Howard R. Schaeffer, Pres., 325 E. Gay St.
WESTVIEW—8,079 — WESTVIEW C. OF C., William L. Wunderly.
WILKES-BARRE—63,551
HARRY F. GOERINGER, SIR, Miner's National Bank Bldg.
GRTR. WILKES-BARRE C. OF C., INC., J. Muir Crosby, Ex. Secy., 266 Miners Natl. Bank Bldg.
GRTR. WILKES-BARRE IND. FUND, INC., Herbert J. Morris, Exec. V. P.
SCRANTON SPRING-BROOK WATER SERV. CO., 30 N. Franklin St.
WILKINSBURG—30,066 — WILKINSBURG C. OF C., Alice H. Di Primo, Exec. Sec., 727 Penn Ave.
WILLIAMSPORT—41,967 — GRTR. WILLIAMSPORT C. OF C., Ind. Dev. Bureau, Joseph Dutra, Mgr., 418 W. 4th St.
WILLIAMSTOWN — WILLIAMSTOWN IND. DEV. COMM., Joseph J. Smith, Chm.
WINDBER—6,994 — WINDBER COMM. DEV. ASSN., Robert Matchley, Pres., 505-15th St.
WIND GAP — WIND GAP BOARD OF TRADE, Wilmer Albert, Pres., Water & West Streets.
WYALUSING — WYALUSING IND. DEV. CORP., Clayton Welles, Jr., Sec.
YORK—54,504
MOTOR FREIGHT EXPRESS, INC., R. Elwood Good, V. P., 540-550 East King St.
YORK C. OF C., Paul Z. Kistler, Secy., Continental Square.
YORK CNTY. IND. DEV. CORP., Roland H. Dunn, Exec. Dir., Schmidt Bldg., Continental Square.
YORK TRANSPORTATION CO., INC., Raymond Levin, Sls. Mgr. & V. P., Box 707.

RHODE ISLAND

Assistance with reviewing, correcting and updating the listings for Rhode Island has been generously provided by the staff of the Rhode Island Development Council, Adolph T. Schmidt, Executive Director.

BLOCK ISLAND — BLOCK ISLAND C. OF C., Luella A. Ball.
BRISTOL—14,570 — BRISTOL CIVIC INDUSTRIES COMM., Box 281.
BURRILLVILLE—9,119 — BURRILLVILLE C. OF C., Wally Peck.
CENTREDALE — N. PROVIDENCE IND. DEV. COUN., Anthony Giannini, Chmn., Town Hall, 2008 Smith St.
COVENTRY — COVENTRY IND. COMM., Irving Sawyer, Chmn., Coventry Town House.
CRANSTON—66,766
CRANSTON IND. COMM., Anthony Delsesto, City Hall.
PETTACONSET IND. PARK, Kelley & Picerne, 1104 Pontiac Ave.
E. GREENWICH—6,100 — E. GREENWICH C. OF C., Archie R. Cole.
E. PROVIDENCE—41,955 — E. PROVIDENCE C. OF C., F. Pixley.
ESMOND — SMITHVILLE PLAN. BD., Alfred G. Payett, Chm., 64 Farnum Pike.
JOHNSTON—17,160 — VOLATILE IND. PARK, Thomas Volatile, 1101 Atwood Ave.
LONSDALE — LINCOLN IND. DEV. COMM., Gerald A. Oster, Chm., 1572 Lonsdale Ave.
NARRAGANSETT—3,444 — NARRAGANSETT C. OF C., Miss Norine A. Bristow.

***REGISTERED COMMUNITY AUDIT**

RHODE ISLAND'S

100%

FINANCING PLAN

NEW PLANT CONSTRUCTION WITHOUT CAPITAL INVESTMENT

Rhode Island's 100% Leasing-Purchase Plan has financed over 1,270,000 square feet of new manufacturing space since January 1959. Approximately 12 million dollars in new plant construction and expansion has been approved and guaranteed by Rhode Island.

Discover now the many advantages which Rhode Island offers to the industrialist.

Write for new 100% Financing Plan Booklet

Rhode Island Development Council
Roger Williams Building
Hayes St. • Providence, Rhode Island

NEWPORT—47,049 — NEWPORT CTY. C. OF C., Francis J. Holbrook, Ex. Dir.
N. KINGSTOWN—18,977
N. KINGSTOWN C. OF C., Chas. W. Tongue.
N. KINGSTOWN IND. DEV. COMM., R. A. Gardner, Secy, 80 Boston Neck Rd.
PASCOAG — BURRILLVILLE IND. DEV. COMM., Avery Davis, Chmn., Nat'l. Bldg.
PAWTUCKET—81.001
BLACKSTONE VALLEY GAS & ELEC. CO., L. Phillip Lemieux, Ind. Dev. Mgr., Box 440.
PAWTUCKET BUS. CHAMBER, Malcolm S. Hatch, Ex. V. Pres., Box 658.
PAWTUCKET IND. DEV. COMM., Roland O. Ferland, Chm., City Hall.
PORTSMOUTH—8,251 — PORTSMOUTH C. OF C., Henry Danis.
PROVIDENCE—207,498
BUS. DEV. CO. OF R. I., Harvey J. Sarles, Pres., Rm. 215, Sheraton-Biltmore Hotel, Dorrance St.
GRTR. PROVIDENCE C. OF C., IND. DIV., Wm. E. Harper, Mgr., 36 Exchange Pl.
HARBORSIDE IND. PARK, Barton Trading Corp., 1 Washington Ave.
INDUSTRIAL NAT. BANK OF PROVIDENCE, H. Nord Kitchen, V. P.
MANUCENTER IND. DIST., Turgeon Const. Co., 42 Weybosset St.
NARRAGANSETT ELEC. CO., 15 Westminster St.
PORT OF PROVIDENCE, Dept. of Public Works, James J. Fisher, Exec. Dir., City Hall.
PROVIDENCE GAS CO., E. G. Silven, Ind. Sales Mgr., 100 Weybosset St.
PROVIDENCE REDEV. AGENCY, James F. Reynolds. Ex. Dir., 410 Howard Bldg., 10 Dorrance St.
R. I. BUSINESS DEV. CO., Harvey J. Sarles, Pres., 49 Weybosset St.
R. I. DEV. COUNCIL, Adolph T. Schmidt, Ex. Dir., 35 Hayes St.
SLATERSVILLE — N. SMITHFIELD C. OF C., IND. COMM., Box 424.
TIVERTON—9,461 — TIVERTON C. OF C., Harvey J. Fewkes, Secy., Box 98.
WAKEFIELD
SOUTHERN R. I. IND. DEV. ASSN., Fred Wolf, Pres., 162-4 Main St.
S. KINGSTON C. OF C., Willis S. Fisher.
WARREN—8,750
WARREN C. OF C., Frank Dunbar.
WARREN CIVIC COMM. ON IND. RELATIONS, Fred J. Jannitto, Chmn., Town Hall.
WARWICK—68.504
WARWICK IND. DEV. COMM., Edward A. Underhill, City Hall.
WARWICK IND. PARK, Warwick Ind. Park, Inc., Thomas Ponton.
WESTERLY—14,267 — GRTR. WESTERLY-PAWCATUCK AREA C. OF C., Warren M. Greenwood, Ex. Vice Pres., Box 527.
W. WARWICK—21,414
ASSN. OF SOU. R.I. C. OF C., Patrick J. Bloomer, Ex. Secy., % G. Deitch, 1221 Main St.
W. WARWICK C. OF C., P. J. Bloomer, Ex. Secy., 1198 Main St.
WOONSOCKET—47.080
WOONSOCKET IND. PARK SLATERSVILLE, Ind. Dev. Found. of Grtr. Woonsocket, Stadium Bldg., Main St.
GRTR. WOONSOCKET C. OF C., INC. COMM., James C. Winn, Ex. Secy., 285 Main St.
GRTR. WOONSOCKET IND. DEV. FOUNDATION, L. Philip Lemieux, Acting Exec. Dir., 404-405 Stadium Bldg.

SOUTH CAROLINA

Assistance with reviewing, correcting and updating the listings for South Carolina has been generously provided by the staff of the State Development Board, Walter W. Harper, Director.

***ABBEVILLE—5,436** — ABBEVILLE CTY. DEV. BD., Fred D. West, Jr., Pres., Abbeville Cty. Courthouse.
AIKEN—11,243
AIKEN C. OF C., Frank Sloan, Pres., Box 244.
AIKEN CTY. PLAN. & DEV. COMM., Stathy Vereves, Chm.
VIRGINIA ACRES REALTY & INS. CO., Edward F. Becker, Box 401.
ALLENDALE—3,114 — ALLENDALE CTY. IND. DEV. CORP., F. E. Gibson, Jr., Chm.
ANDERSON—41,316
ANDERSON C. OF C., Z. W. Meeks, Ex. Secy., Box 1538, Sta. A.
ANDERSON CTY. DEV. BOARD, David Wakefield, Secy.
DREW REAL ESTATE COMPANY, E. B. Drew, S. C. National Bank Bldg.
LOUIS S. HORTON CO., Bleckley Bldg.
SAVANNAH VALLEY BOOSTERS' ASSN., James R. Young, Mgr., Wilmary Bldg.
ANDREWS—2,995 — ANDREWS C. OF C., J. W. Moody, Pres.
BARNWELL—4,568
BARNWELL C. OF C., Dewitt Norwood, Secy.
BARNWELL INDUSTRIES, INC., R. M. Jefferies, Jr., Pres.
BATESBURG—3,806 — BATESBURG-LEESVILLE C. OF C., Meredith Amick, Ex. Dir.
BEAUFORT—6,298
BEAUFORT CTY. C. OF C., Howard Cooper, Pres., Box 910.
BEAUFORT CNTY DEV. BD., Henry Chambers, Secy., Box 612.
***BELTON—5,106** — BELTON DEV. BOARD, Mitchell Patten, Chm.
BENNETTSVILLE—6,963
BENNETTSVILLE C. OF C., Dupre Miller, Pres.
MARLBORO CTY. IND. & AGRIC. DEV. BD., H. P. Midgley, Chm.
BISHOPVILLE—3,586
BISHOPVILLE C. OF C., Ray Alexander, Jr., Pres.
LEE CTY. C. OF C., Wesley S. Siveath, Secy.-Treas.
LEE CTY. DEV. BOARD, J. F. Stuckey, Chm.
BLACKSBURG — BLACKSBURG C. OF C., W. E. Troublefield, Secy.
BLACKVILLE — BLACKVILLE IND. BOARD, Dr. A. W. Epps, Pres.
CALHOUN FALLS—2,525 — CALHOUN FALLS C. OF C., Frank Sherard, Jr., Secy.
CAMDEN—6,842 — CAMDEN & KERSHAW CTY. C. OF C., W. Ed Mitchell, Secy., Box 382.
CENTRAL — CENTRAL C. OF C., Tom Folger, Secy.
***CHARLESTON—65,925**
BUSHY PARK, Bushy Park Authority of S. C., Box 141.
CHARLESTON C. OF C., Julian Metz, Manager, 50 Broad St.
CHARLESTON CTY. DEV. BOARD, Wm. W. Humphreys, Dir., 152 Market St.
CHARLESTON CTY. PLAN. BOARD, Dudley S. Hinds, Dir. of Plan.
THE C. & S. NATIONAL BANK OF S. C., William J. Griffin, Asst. V. P.
COOPER RIVER IND. PARK, Mr. J. H. Van Hay, Chm., Box 141.
HARTNETT REALTY CO., 92 Broad St.
WILLIAM M. MEANS, RLTR., 60 Broad St.
RALPH W. SADLER, RLTR. 54 Broad St.
SHIPYARD RIVER TERMINALS, James G. Bibbs, Pres., Box 537.
SOUTHERN TRANSPORTATION, INC., Box 2095, Station A.
S. C. STATE PORTS AUTHORITY, Cotesworth P. Means, Chm., 1 Vendue Range.
STARK IND. PARK, Charleston Ind. Assoc., Box 141.
W. C. WILBUR & CO., Harry L. Carter, Jr., Pres., 3238 Rivers Ave.
CHERAW—5,171
CHERAW C. OF C., L. A. Meiklejohn, Ex. Secy., 219 Market St.
CHESTERFIELD CTY. DEVEL. BOARD, L. A. Meiklejohn, Secy., Box 670.
CHESTER—6,906 — CHESTER CTY. BD. OF COMM. & DEV., Robert A. Metrakos, Exec. Dir., Box 444.
CHESTERFIELD — CHESTERFIELD C. OF C., H. F. Bell, Pres.
CLEMSON — CLEMSON C. OF C., John T. Bregger, Secy.
***CLINTON—7,937** — CLINTON C. OF C.,

***REGISTERED COMMUNITY AUDIT**

Things are shaped for management in

COLUMBIA, S. C.

PEOPLE
13,750 skilled, semi-skilled, trainable workers within 30-mile radius. Right-to-work laws.

POSITION
Mid-way between New York and Miami. Within 700 miles of every major market east of Mississippi. Excellent transportation.

POWER
Plants with effective capability of over 1,000,000 kilowatts. Rates lower than national average. Water in abundance.

PROFIT
Tax rate ($8.08 per $1,000 assessed valuation) is lowest of 108 major U. S. Cities. Labor rates are substantially below national average.

PERSPECTIVE
University of South Carolina, five other colleges, fine public schools system, libraries, museums, and highly active civic and charitable organizations.

Let us tell you the whole story. Write in confidence to C. Lamar Clifton, Industrial Manager, Greater Columbia Chamber of Commerce, Box 1405, Columbia, S. C.

committee of one hundred

COLUMBIA, SOUTH CAROLINA

GREATER COLUMBIA CHAMBER OF COMMERCE—INDUSTRIAL DIVISION

SOUTH CAROLINA

Mrs. Esther Pitts, Secy., 106 East Carolina St.
***CLOVER—3,500** — CLOVER C. OF C., Mrs. Evelyn G. McCarter, Secy.
***COLUMBIA—97,433**
C. & S. NATIONAL BANK OF S. C., William J. Griffin, Asst. V. P. Ind. Dev. Dept., 1200 Washington St.
COLUMBIA C. OF C., Lamar Clifton, Ind. Mgr., Box 1405.
COLUMBIA-RICHLAND CTY. IND. DEV. COMM., Irwin Kahan, Chm.
LYLES, BISSETT, CARLISLE & WOLFF, ENGRS., Box 1326.
S. C. ELECTRIC & GAS CO., W. S. Rodgers, Mgr. Ind. Dev. Dept., Box 390.
THE S. C. NATIONAL BANK, Chauncey W. Lever, V. P., Central Office Bldg.
S. C. STATE C. OF C., John C. Floyd, Gen. Mgr., Box 70.
S. C. STATE DEV. BD., Walter W. Harper, Dir., Box 927.
SOUTHEASTERN FREIGHT LINES, W. T. Cassels, Jr., V. P., Box 5287.
***CONWAY—8,563**
CONWAY C. OF C., David F. McInnis, Mgr., Box 11.
HORRY CTY. DEV. BOARD, E. A. Anthony, Dir., Box 11.
DARLINGTON—6,710 — DARLINGTON C. OF C., Robert Gay, Mgr., Box 274.
DENMARK—3,221
BAMBERG CTY. PLAN. & DEV. BOARD, J. C. Horne, Chm.
DENMARK C. OF C., Claude E. McCain, Pres.
DENMARK DEV. CORP., Lewis Turner, Pres.
DILLON—6,173 — DILLON CTY. C. OF C., Mrs. Kenneth Kornahrens, Ex. Secy., Box 466.
EASLEY—8,283 — EASLEY C. OF C., W. C. Brothers, Box 109.
EDGEFIELD—2,876 — EDGEFIELD CITIZENS DEV. BOARD, Claude Lyon, Jr., Chm.
ESTILL — ESTILL IND. BOARD, INC., Dr. J. B. Eleazer, Dir.
***FLORENCE—24,722**
AIKEN & CO., 119 N. Daragan St.
CAROLINA POWER & LIGHT CO., Mr. C. J. Turner, Ind. Dev. Agt., Box 1288.
FLORENCE C. OF C., R. Irving Blanchard, Jr., Ex. Mgr., 131 W. Evans St.
FLORENCE CTY. IND. DEV. COMM., J. Givens Young, Chmn., City Hall Annex.
FORT LAWN — FORT LAWN DEV. COMM., R. G. Lesslie, Chm.
FOUNTAIN INN — FOUNTAIN INN C. OF C., Walter H. Smith, Pres.
GAFFNEY—10,435
CHEROKEE CTY. DEV. BOARD, J. Conrad Jones, Chm.
GAFFNEY C. OF C., James F. Littlejohn, Ex. Secy., Birnie St.
GEORGETOWN—12,261
GEORGETOWN C. OF C., F. Thomas Boyd, Secy.
GEORGETOWN COMM. OF 100, J. W. Forester, Pres.
GEORGETOWN CTY. DEV. COMM., Oliver H. Anderson, Ind. Secy.
GEORGETOWN DEV. CORP., Richard Kaminski, Chm.
***GREENVILLE—66,188**
CAINE REALTY & MORTGAGE CO., Calhoun Towers.
DANIEL CONST. CO., Chas. E. Daniel, Pres.
GREENVILLE C. OF C., David W. Cooley, Mgr., Box 1500.
GREENVILLE CTY. PLAN. & DEV. BOARD, Robert S. Small, Chm., Box 1500.
McPHERSON CO., ENGRS. & ARCHTS., Geo. Bruce McPherson, Pres., 408 S. Main.
PEOPLES NATIONAL BANK, J. C. Hopkins, Pres., 100 W. Washington St.
J. E. SIRRINE & CO., A. S. Bedall.
GREENWOOD—16,644
BANK OF GREENWOOD, Dewey H. Johnson.
GREENWOOD C. OF C., Al Parker, Mgr., 127 N. Main St.
GREENWOOD CTY. DEV. CORP., Frank Mundy, Secy.-Treas.
GREER—8,967 — GREER C. OF C., Mrs. J. C. Towell, Ex. Secy., 112 N. Main St.
HAMPTON — HAMPTON DEV. BOARD, E. P. Ellis, Jr., Chm.
HARDEEVILLE
HARDEEVILLE C. OF C., Joe Oliver, Pres.
JASPER CTY. DEV. BOARD, W. Perry

SCN

STATEWIDE OFFICES

A private teletype system connects principal South Carolina National Bank offices for instant communications—

SCN

NATIONWIDE SERVICES

To serve business and industry outside the State, SCN is connected on a nationwide bank wire and also on a TWX wire with principal banks, businesses, and industries in the United States.

For full information about Correspondent and Industrial Development Services contact Chauncey W. Lever, Vice-President P. O. Box 300, Columbia, S. C.

Telephone—ALpine 6-4201
TWX—CO 7134
Bank Wire—ASAR
Location—900 Assembly St., Columbia, S. C.

SCN

SOUTH CAROLINA NATIONAL BANK

W. W. McEachern, President
Greenville, S. C.

Member Federal Deposit Insurance Corp.

Gill, Secy.
HARLEYVILLE — DORCHESTER CTY. DEV. BOARD, C. W. McElheny, Secy.
***HARTSVILLE—6,392** — HARTSVILLE C. OF C., J. E. Boling, Mgr.
HILTON HEAD ISLAND — HILTON HEAD ISLAND C. OF C., Larry Rogers, Ex. Dir.
IVA — IVA C. OF C., W. E. Cook, Secy.
JACKSON — JACKSON C. OF C. Mr. L. V. Hyyti, Pres., Box 155.
JOHNSTON — JOHNSTON C. OF C., McQueen Quattlebaum, Pres.
KINGSTREE—3,847
KINGSTREE BUSINESS DEV. CORP., W. P. Bowers, Secy.
KINGSTREE C. OF C., L. K. Montgomery, Pres.
WILLIAMSBURG CTY. IND. COMM., L. K. Montgomery, Chm.
LAKE CITY—6,059
LAKE CITY C. OF C., L. H. Friedlander, Secy., Box 485.
LAKE CITY IND. COMM., Ryan Tomlinson, Chm.
LANCASTER—7,999 — LANCASTER C. OF C., Chas. A. Bundy, Secy., Box 871.
LATTA — LATTA C. OF C., E. L. Powell, Jr., Secy.
LAURENS—9,598
LAURENS C. OF C., Mrs. Wilhelmina Davenport, Office Mgr.
LAURENS CTY. PLAN. & DEV. BD., George Phinney, Chm.
LEXINGTON
LEXINGTON C. OF C., Dr. H. Odelle Harmon, Pres.
LEXINGTON CTY. PLAN. & DEV. BOARD, Wyman W. Trotti, Chm.
LYNCHBURG — LYNCHBURG C. OF C., Roy E. Hudgens, Pres.
MANNING—3,917
CLARENDON CTY. C. OF C., F. E. Du Bose, Pres.
CLARENDON CTY. IND. COMM., W. A. Nimmer, Chm.
MARION—7,174 — MARION C. OF C., Lem Winesett, Secy.
McCOLL — McCOLL C. OF C., Ralph G. Haywood, Pres.

BOND PARK

The Industrial Ideal

In the transportation hub of the industrial Southeast

Five main line railroads
Interstate 85
Interstate 26
Spartanburg-Greenville Jet Airport
Greenville Airport
Spartanburg Airport
45 Interstate truck lines
Essential Utilities
Productive Labor
Lease and Purchase Plans

for details, contact:
A. Jones Hobbs, Managing Director
Bond Park
Spartanburg, South Carolina
582-8156

McCORMICK — McCORMICK C. OF C., Frank E. Harrison, Secy., Box 55.
MONCKS CORNER
BERKELEY CTY. IND. DEV. BOARD, J. Phillips Morgan, Chm.
BERKELEY CTY. RURAL DEV. BOARD, George S. King, Pres.
MONCKS CORNER C. OF C., H. N. West, Secy.
MULLINS—6,229 — MARION CTY. PLAN. & DEV. BOARD, E. D. Lewis, Chm.
MYRTLE BEACH—7,834 — MYRTLE BEACH C. OF C., Fred P. Brinkman, Ex. Secy., Box 1317.
NEWBERRY—8,208 — NEWBERRY CTY. DEV. BOARD, Benjamin T. Robinson, Exec. Dir., Box 396.
NEW ELLENTON — NEW ELLENTON C. OF C., Dewey J. Summers, Pres., Box 84.
NINETY-SIX — NINETY-SIX C. OF C., W. B. Jeter, Ex. Secy.
***NORTH AUGUSTA—10,348** — NORTH AUGUSTA C. OF C., Mrs. A. B. Prontant, Sr., Secy.
OCEAN DRIVE BEACH — GRAND CANYON (OCEAN DRIVE BEACH) C. OF C., Charles Joyner, Pres.
ORANGEBURG—13,852
ORANGEBURG C. OF C., S. Ernie Wright, Mgr., Box 336.
ORANGEBURG CTY. PLAN. & DEV. COMM., S. Ernie Wright, Secy.
PAGELAND — PAGELAND C. OF C., Owen Duncan, Pres.
PICKENS — PICKENS CTY. DEV. BOARD, Dwight A. Holder, Chm.
PINEWOOD — PINEWOOD C. OF C., Mark Reynolds, Jr. Chm.
PROSPERITY — PROSPERITY C. OF C., J. Asbury Bedenbaugh, Exec. Mgr.
RIDGELAND
JASPER CTY. C. OF C., T. F. Cordray, Secy.
RIDGELAND C. OF C., Sid Hewlin, Pres.
RIDGEWAY — RIDGEWAY DEV. BOARD, J. M. Crumpton, Pres.
***ROCK HILL—29,404** — ROCK HILL C. OF C., Vernon Grant, Mng. Dir., Box 590.
ST. GEORGE — ST. GEORGE DEV. BOARD, I. W. Gavin, Chm.
ST. MATHEWS
CALHOUN CTY. DEV. BOARD, Dr. R. E. Wilkes, Chm.
ST. MATHEWS C. OF C., Dr. R. E. Wilkes, Pres.
ST. STEPHEN — ST. STEPHEN C. OF C., Miss Camilla Murphy.
SALUDA — SALUDA CTY. PLAN & DEV. BOARD, Les Hambel, Chm.
SENACA—5,227 — SENACA C. OF C., Mrs. Carroll S. Lee, Sec.-Mgr.
SIMPSONVILLE — SIMPSONVILLE C. OF C., Dr. William J. Banner, Pres.
SPARTANBURG—44,352
BOND PARK, A. Jones Hobbs, Mgr.
LOCKWOOD GREENE ENGRS., Thomas O. Ott, Jr., Hd. Textile Eng., 202 S. Park Dr.
SPARTANBURG C. OF C., Richard E. Tukey, Ex. V. P., 186 W. Main St.
SPARTANBURG CTY. PLAN. & DEV. COMM., Worth D. Holder, Secy-Treas., 318½ N. Main St.
SUMMERVILLE—3,633 — SUMMERVILLE C. OF C., Mrs. R. T. Sutton, Ex. Secv.
***SUMTER—23,062** — SUMTER IND. PARK, Sumter Cty. & Sumter C. of C., Drawer 1229.
TIMMONSVILLE — TIMMONSVILLE C. OF C., Mrs. J. R. Wods, Secy.
TRAVELERS REST — TRAVELERS REST PLAN. & DEV. BOARD, John J. White, Pres.
***UNION—10,191** — UNION CTY. C. OF C., Jack Rogers, Mgr., Box 368.
VARNVILLE — VARNVILLE C. OF C., R. W. Davis, Secy.
***WALHALLA—3,431** — OCONEE CTY. PLAN. BD., Oscar L. King, Mgr., Box 435.
***WALTERBORO—5,417**
WALTERBORO C. OF C., Lloyd T. Duncan, Ex. Dir., Box 426.
COLLETON CTY. DEV. BOARD, Lucas C. Padgett, Chm., Box 1.
***WEST COLUMBIA—6,410** — CAYCE-WEST COLUMBIA C. OF C., James Brittingham, Secy., Box 127.
WESTMINSTER — WESTMINSTER C. OF C., M. D. Cleveland, Secy.
WILLISTON—3,721 — WILLISTON C. OF C., Dorman Smith III, Pres.
WINNSBORO—3,479 — FAIRFIELD CTY. C. OF C., Mrs. Eloise S. Morris, Secy., Box 297.
WOODRUFF—3,679 — WOODRUFF C. OF C., Harry Kilgore, Exec. Secy.
YORK—4,758
YORK C. OF C., Mrs. Mozelle I. Stanton, Secy., Box 297.
YORK CTY. DEV. COMM., William M. Brick, Chm.

SOUTH DAKOTA

Assistance with reviewing, correcting and updating the listings for South Dakota has been generously provided by the staff of the Industrial Development Expansion Agency, Gene Stearns, Director.

ABERDEEN—23,073
ABERDEEN C. OF C., Ulric M. Gwynn, Mgr., Box 1179.
ABERDEEN DEV. CORP., Ulric M. Gwynn, Jr., Mgr., Box 1179.
HYMAN TRANSPORTATION CO., Box 1329.
BELLE FOURCHE—4,087 — BELLE FOURCHE C. OF C., J. F. Koller, Box 469.
***BROOKINGS—10,558**
BROOKINGS C. OF C., W. H. Nolan, Ex. Secy., City Hall.
BROOKINGS IND. DEV. CORP., John D. Beatty, Pres., 322 Main Ave.
CANTON—2,511 — CANTON C. OF C., Kenneth Hansen, Mgr.
CUSTER — CUSTER C. OF C., R. E. Johnson, Mgr., Box 116.
DEADWOOD—3,045 — DEADWOOD C. OF C., Nell Perrigoue, Secy., Box 576.
FLANDREAU — FLANDREAU DEV. CORP., Carl W. Miller, % C. of C.
HOT SPRINGS—4,943 — HOT SPRINGS C. OF C., Donald Petty, Mgr.
***HURON—14,180**
GRTR. S. D. ASSN., C. Irvin Krumm, Ex. Mgr., Box 1217.
HURON C. OF C., Leroy Barton, Mgr., Box 849.
HURON INDUSTRIES, INC., Leroy Barton, % C. of C., Box 849.
NORTHWESTERN PUB. SERV. CO., S. E. Sewell, Adm., Asst. to Pres., Northwest Security Nat'l. Bank Bldg.
LEAD—6,211 — LEAD C. OF C., Mrs. Ray R. Gallo, Sec., Box 653.
LEMMON—2,412 — LEMMON C. OF C., Geo. R. Smith, Mgr., 120 Main Ave.
MADISON—5,420
MADISON C. OF C., Leslie Stodolski, Secy., 111½ S. Egan Ave.
MADISON IND. FOUND., Leslie Stodolski, Mgr
MITCHELL—12,555
MITCHELL C. OF C., Hoyt J. Granter, Mgr., 604 N. Main.
MITCHELL IND. DEV. CORP., Hoyt Granter, Mgr., 604 N. Main.
MOBRIDGE—4,391 — MOBRIDGE C. OF C., Mr. Bob Bicket, Mgr., Box 132.
***PIERRE—10,088**
PIERRE C. OF C., Bartel D. Bailey, Mgr., 211 E. Capital.
PIERRE PROGRESS, INC., Bartel D. Bailey, % C. of C., 211 E. Capital.
S. D. IND. DEV. & EXPANSION AGENCY, Eugene H. Stearns, Dir., State Office Bldg.
***RAPID CITY—42,399**
BUCKINGHAM FREIGHT LINES, Al Schaar, Asst. to the Pres., 308 West Blvd.
RAPID CITY C. OF C., Larry Owen, Mgr., Box 747.
RAPID CITY INDUSTRIES, INC., R. Clem Knecht, Pres., Box 747.
REDFIELD—2,952 — REDFIELD C. OF C., R. A. Bryson, Mgr.
***SIOUX FALLS—65,466**
SIOUX FALLS IND. & DEV. FOUNDATION, 219 South Main.
WILSON TRUCK SYSTEM, Maurice B. Wilson, 110 North Reid St.
***STURGIS—4,639** — STURGIS C. OF C., E. W. Cruickshank, Secy., 1000 Main St.
VERMILLION—6,102 — VERMILLION C. OF C., James Donahoe, Mgr.
***WATERTOWN—14,077**
THE FIRST CITIZENS NATL. BANK, Elden W. Swenson, Cashier.

***REGISTERED COMMUNITY AUDIT**

WATERTOWN C. OF C., John L. Bernard, Mgr., Box 783.
WATERTOWN DEV. CORP., John L. Bernard, % C. of C., Box 783.
WINNER—3,705 — WINNER C. OF C., Miss Maureen Shannon, 322 Main St.
WOONSOCKET — CENTRAL SOUTH DAKOTA IND. DEV. ASSOC., Gerald Bollinger, Mgr.
YANKTON—9,279
GRTR. YANKTON INDUSTRIES, Warren J. Hobson, Mgr., Cor. 5th & Walnut Sts.
YANKTON C. OF C., Warren J. Hobson, Mgr., 104 E. Fourth St., Box 588.

TENNESSEE

Assistance with reviewing, correcting and updating the listings for Tennessee has been generously provided by the staff of the Division of Commerce, George L. Benedict, Jr., Assistant Commissioner.

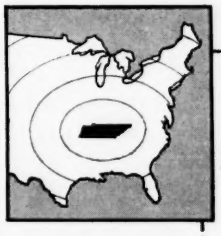
ALAMO — ALAMO DEV. CORP., R. L. Ronk, Pres.
ALCOA—6,395 — BLOUNT CTY. C. OF C., Robert Lamb, Mgr.
ALTAMONT — GRUNDY CTY. CIVIC CLUB, S. W. Northcutt, Pres.
ASHLAND CITY
ASHLAND CITY C. OF C., Wood Bouldin, Dir.
ASHLAND CITY IND. CORP., B. J. Boyd, Pres.
ATHENS—12,103 — ATHENS C. OF C., Emory V. Hamby, Mgr.
BELLS — BELLS C. OF C., B. L. Woodson, Jr., Secy.
BENTON — CHEROKEE IND. DEV. CORP., James McCroy, Polk Cty. Agent, County Court House.
BOLIVAR—3,338
BOLIVAR DEV. CORP., B. H. Bradley.
HARDEMAN CTY. IND. COMM., J. Simon Smith.
BRADFORD — BRADFORD INVESTMENT CORP., W. E. Griffin, Pres.
BRISTOL—17,582 — BRISTOL VA.-TENN. C. OF C., Pete Gravely, Mgr.-Dir., Box 1039.
BROWNSVILLE—5,424 — HAYWOOD CTY. DEV. ASSN., Robert Felsenthal, Pres.
BRUCETON — BRUCETON BUS. MEN'S ASSN., L. K. McMackins, Secy.
BULLS GAP
BRANCH CITIZENS UNION BANK, Mr. Ray Silvers, Mgr.
BULLS GAP IND. COMM., James R. Price, Chm.
CAMDEN—2,774 — CAMDEN DEV. ASSN., Bradley Frazier, Pres.
CHAPEL HILL — CHAPEL HILL IND. DEV. CORP., W. P. Hurt, Pres.
CARTHAGE — CARTHAGE INDUSTRIES, INC., W. G. Birdwell, Jr., Pres., % C. of C.
***CHATTANOOGA—130,009**
AMERICAN NAT'L. BANK & TRUST CO., Scott L. Probasco, Jr., Asst. to Pres.
CHATTANOOGA ELECTRIC POWER BOARD, S. R. Findley, Supt., Sixth & Market Sts.
CHATTANOOGA IND. COMM. OF 100, James W. Hunt, Dir., 819 Broad St.
CHATTANOOGA IND. DEV. CORP., W. C. Hudlow, Jr., % Chattanooga Ind. Comm. of 100, 819 Broad St.
FRANK DOWLER CO., RLTR., 418 High St.
HAMILTON NATIONAL BANK, Quinn Callaway, Asst. V. P.
MARVIN HAYES LINES, East College St.
PIONEER BANK, E. R. Cotter, V. P.
REAL ESTATE MANAGEMENT, INC., Scott N. Brown, SIR, 709 Chestnut St.
RIDGEDALE BANK & TRUST CO., W. G. Smith, Pres.
TENN.-ALA.-GA. RWY. CO., D. E. Hedges, Pres., Hamilton Trust Bldg.
CLARKSVILLE—22,021
CLARKSVILLE C. OF C., Mrs. Wava Frey, Secy.
GRTR. CLARKSVILLE FOUND., James E. Charlet, Chm. Ind. Comm.
CLEVELAND—16,196 — CLEVELAND C. OF C., Charles Beasley, Mgr., Princess Theatre Bldg.
CLINTON—4,943
ANDERSON CTY. IND. DEV. COMM.,

NEW BOOK TELLS ALL ABOUT IT!

IF YOU ARE CONSIDERING BRANCH PLANTS in the South, write today for this big new 52-page book telling all about industrial building costs in Tennessee.

IT GIVES COMPLETE COSTS, specifications, and photos of many outstanding Tennessee plants — plus full details regarding local financing, professional plant location services available through the State, and Tennessee's other industrial advantages.

718 MANUFACTURERS invested $354,721,000 in new Tennessee plants and expansions in 1959-60. One of the main reasons was low construction costs. This book tells all about them. For your free copy



MAIL THIS COUPON TODAY

INDUSTRIAL DEVELOPMENT DIVISION
Tennessee Department of Conservation & Commerce
C-242 Cordell Hull Bldg., Nashville, Tenn.
Please send new 52-page book on Tennessee Building Costs.
NAME _____
FIRM _____
ADDRESS _____
CITY _____ STATE _____

All requests held CONFIDENTIAL

Oliver H. Anderson, Secy., 507 Scenic Drive.
CLINTON C. OF C., David Boling, Chm. Ind. Comm., % Clinton Mtr. Sales, Main St.
COLUMBIA—17,624 — COLUMBIA-MT. PLEASANT C. OF C., Lewis Amis, Mgr.
COOKEVILLE—7,805 — PUTNAM CTY. C. OF C., W. G. Anderson, Mgr.
COVINGTON—5,298 — COVINGTON-TIPTON CTY C. OF C., W. H. Rose, Ex. V. Pres., Box 489.
CROSSVILLE—4,668 — CUMBERLAND CTY. AGRIC., IND. & TOURIST DEV. COMM., Ruth DeRossett, Secy.
DAYTON—3,500 — DAYTON C. OF C., James L. Mathis, M. D., Pres., Aqua Hotel Bldg.
DECATUR — MEIGS CTY. AGRIC. & IND. IMP. ASSN., J. D. Culvahouse, Pres.
DECATURVILLE — PEOPLES IND. DEV. CORP., Will T. Rogers, Mayor.
DELANO — CHEROKEE IND. DEV. COMM., O. D. Davis, Chm.
DICKSON—5,028 — DICKSON CTY. C. of C., Mrs. E. Myles, Secy.
DOVER
DOVER C. OF C., J. Everett Watson, Pres.
STEWART CTY. IND. DEV. CORP., % C. of C.
DRESDEN
DRESDEN C. OF C., M. F. Riggs, Secy.
DRESDEN DEV. CORP., % C. of C.
DUNLAP — DUNLAP BLDG. & REAL ESTATE CO., Mayor Ray Harmon.
***DYERSBURG—12,499**
DYER CTY. FOUND., % C. of C.
DYERSBURG C. OF C., Geo. O. Wilson, Ex. Secy.
ELIZABETHTON—10,896
CARTER CTY. C. OF C., Mrs. Beryl Mottern, Secy.
CARTER CTY. IND. COMM., G. A. Bentley, Ind. Comm., Box 190.
ELIZABETHTON ELECTRIC SYSTEM, % C. of C.
ENGLEWOOD — ENGLEWOOD IND. DEV. ASSN., H. C. Dodson, Pres.
ENVILLE — BANK OF ENVILLE, H. L. Ozier, Pres.
***ERIN**
ERIN C. OF C., W. L. Nabors, Pres.
ERIN IND. COMM., C. W. Mitchum, Jr., Pres.
ERWIN—3,210
CITIZENS COMM. FOR IND. EXPANSION, J. T. De Armond, Pres., Main & Union.
CLINCHFIELD R. R. CO., George M. Timberman, Gen. Ind. Agt., Nolichucky Avenue.
ETOWAH—3,223 — ETOWAH BLDG. & DEV., INC., % C. of C.
EVENSVILLE — EVENSVILLE COMM. CLUB, Spencer B. Jones.
FAYETTEVILLE—6,804 — FAYETTEVILLE-LINCOLN CTY. C. OF C., J. Paul Richardson, Ind. Chmn., Box 206.
FRANKLIN—6,977
FRANKLIN IND. CORP., Stewart Campbell, Pres., Box 166.
WILLIAMSON CTY. C. OF C., Edward Sanders, Secy.
GALLATIN—7,901 — GALLATIN C. OF C., Dan Calgy, Ex. Sec., % Calgy's Boats & Sporting Goods, Highway 109.
GATLINBURG — GATLINBURG C. OF C., Hi Brown, Mgr., Gatlinburg Aud.
GLEASON — GLEASON C. OF C., C. H. Huggins.
GOODLETTSVILLE—3,163 — GOODLETTSVILLE C. OF C., O. D. Brooks, Dir.
GRAND JUNCTION — GRAND JUNCTION IND. CORP., Wilson Dunn, Chmn.
GREENBACK — GREENBACK INDUSTRIES, H. R. Forton.
GREENFIELD — GREENFIELD DEV. CO., Maurice Belew, Chmn.
GREENEVILLE—11,759
GREENEVILLE C. OF C., Charles Earnest, Mgr., 207 N. Main St.
GREENEVILLE CTY. FOUND., W. H. Doughty, Jr., Pres.
HALLS — HALLS DEV. CO., Mayor Jere Jordan.
HARRIMAN—5,931 — ROANE CTY. C. OF C., Mrs. Betty Brumley, Mgr., Roane St.
HARTSVILLE — HARTSVILLE C. OF C., C. D. Harper, Sr., Ind. Dev. Chmn.
HOHENWALD — LEWIS CTY. CIVIC CLUB, J. H. Warf, Dir.
HUMBOLDT—8,482
HUMBOLDT C. OF C., Floyd Hudson, Secy. Mgr.
HUMBOLDT JOBS & INDUSTRIES, INC., Ben Caldwell, Pres.
HUNTINGTON — CARROLL CTY. IND. DEPT., Ernest Vickers, Mayor, Courthouse, Box 145.
HUNTLAND — HUNTLAND DEV. CORP., Gordon Pogue, Pres.
JACKSON—33,849
JACKSON FOUNDATIONS, INC., Walter Barnes, Pres., Box 1710.
JACKSON-MADISON CTY. C. OF C., J. W. Perry, Mgr., New Southern Hotel.
JACKSON UTILITIES DIV., P. E. Falk, Mgr., Gas Dept., 110 E. Baltimore St.
WEST TENN. IND. ASSOCIATION, Durward Williams, Ex. V. P., % New Southern Hotel.
JEFFERSON CITY—4,550
APPALACHIAN ELECTRIC CO-OP., C. D. Balch, Electrification Adv.
JEFFERSON CITY C. OF C., Hugh E. Cate, Mgr.
JELLICO — JELLICO DEV. ASSOC., INC., Hoyt Morton, Chm.
***JOHNSON CITY—29,892**
CLINCHFIELD IND. PARK, Johnson City Ind. Comm., % C. of C.
ET AND WNC TRANSPORTATION CO., C. F. Cowell, Jr., 111 Tipton St.
JOHNSON CITY C. OF C., C. R. Strouse, Ex. V. P., 339 E. Main St.
KENTON — KENTON DEV. CORP., Mark Shatz, Ind. Chm.
KINGSPORT—26,314
BENNETT & EDWARDS, INC., L. L. Edwards, Box 9.
KINGSPORT C. OF C., A. B. Coleman, Exec. Secy.
KINGSPORT IMP. CO., % C. of C.
MASON & DIXON LINES, INC., C. E. Chrosniak, Box 231.
***KNOXVILLE—111,827**
C. OF C., David D. Dickey, Ind. Dir., 918 S. Gay St.
EAST TENN. NATURAL GAS CO., Box 10245.
EAST TENNESSEE INDUST. COUNCIL, W. H. Hollingsworth, Pres., 918 Gay St.
FIDELITY-BANKERS TRUST CO., J. D. Carringer, Mgr. Rl. Est. Dept., 502 S. Gay St.
GRTR. KNOXVILLE DEV. CORP., J. Temple Fraker. Pres., 918 S. Gay St.
KNOXVILLE UTILITIES BD., M. B. Whitaker, Gen. Mgr., 626 Gay St., S. W.
PLEASANT RIDGE IND. DIST., Jack Fletcher, Chm., Grtr. Knoxville Dev. Corp., 918 Gay St.
ROWE TRANSFER & STORAGE CO., M. Bryan Stanley, 1319 Western Avenue.
TATE & McCALLIE, Geo. S. Tate, Partner, 206 W. Clinch Ave.
LAFAYETTE
LAFAYETTE BOOSTERS, Geo. D. Tucker, Secy.
MACON IND. CORP., Burford Tooley, Ind. Dev. Dir.
LA FOLLETTE—6,204 — LA FOLLETTE DEV. CORP., H. W. Hollinsworth, % C. of C.
LAKE CITY — LAKE CITY DEV. CORP., Mayor Jack Portwood, % C. of C.
LAWRENCEBURG—8,042 — LAWRENCE CTY. C. OF C., Chester P. Webb, Ind. Dir., Box 86.
***LEBANON—10,512**
LEBANON IND. DIST., William Baird.
LEBANON & WILSON CTY. C. OF C. Don Weber, Exec. Secy.
LENOIR CITY—4,979 — LENOIR CITY C. OF C., T. D. Pickell, Secy.
LEWISBURG—6,338 — MARSHALL CTY. C. OF C., Lyndell Roberts, Pres.
LEXINGTON—3,943 — LEXINGTON IND. IMP. ASSOC., L. T. Hay, Secy.
LIVINGSTON—2,817 — OVERTON CTY. DEV. CORP., C. R. McCormick, Pres.
LOUDON—3,812
LOUDON C. OF C., Dr. Samuel Harrison, Secy.
LOUDON COUNTY C. OF C., Dr. Geo. Appleton, Pres., Box 366.
LOUDON DEV. CORP., Box 66.
McKENZIE—3,780 — McKENZIE C. OF C., Earl Nolting, Pres.
McMINNVILLE—9,013 — WARREN CTY. C. OF C., D. P. Henegar, Secy.
MADISON—13,583 — MADISON C. OF C., J. L. Carden, Dir. Ind. Dev. Comm.
MADISONVILLE
MADISONVILLE DEVELOPERS CLUB, % C. of C.
MADISONVILLE PLAN. COMM., E. R. Sloan, Chm. Ind. Dev. Comm.
***MANCHESTER** — MANCHESTER IND. COMM., Ewing J. Threet, Chm.
MARTIN—4,750
ARGO COLLIER TRUCK LINES, C. E. Weldon, Pres.
WEAKLEY CTY. MUN. ELEC. SYSTEM, B. B. Crockett, Gen. Supt.
***MARYVILLE—10,348**
BLOUNT CTY. C. OF C., Robert Lamb, Mgr., Box 629.
BLOUNT COUNTY IND. DEV. CORP., % Blount Cty. C. of C., Box 629.
***MEMPHIS—497,524**
E. O. BAILEY & CO., INC., Mr. E. O. Bailey, SIR, 128 Monroe St.
BOYLE INVESTMENT CO., Mr. J. Bayard Boyle, SIR, Box 601.
MR. JAMES M. CAMPBELL, SIR, 1028-81 Madison Bldg.
DIXIE FACTORY LOCATING SERVICE, Howard Sowell, Pres., 3043 Broad St.
FIRST NATIONAL BANK OF MEMPHIS, Norfleet Turner, Pres., Box 84.
GORDONS TRANSPORTS, INC., John K. Gordon, V. P. Sales & Traffic, Box 2696.
IND. APPRAISAL CO., C. V. Easterwood, 1620 Lamar Ave.
MR. EDWARD B. LEMASTER, SIR, Falls Bldg.
MEMPHIS C. OF C., James R. Pirtle, Dir., Box 224.
MEMPHIS LIGHT, GAS & WATER DIV., Daliel D. Dale, Dir. of Ind. Dev., Box 338.
MEMPHIS REALTY CO., Mr. Bethel T. Hunt, Jr., SIR, 616 Exchange Bldg.
MEMPHIS & SHELBY CTY. PORT COMM., Clark Kittrell, Dir., 1115 Riverside Drive.
MID-SOUTH RESOURCES BUREAU, Archie Quinn, Dir., The Commercial Appeal, 495 Union Ave.
NATIONAL BANK OF COMMERCE, 45 S. Second St.
NATIONAL FACTORY LOCATING SERVICE, Mr. W. P. Brennon, Sr., 924 Falls Bldg.
SOUTHERN FORWARDING CO., Robert Torti, V. P., Box 2524.
D. J. THOMAS IND. SUBDIVISION, (D. J. Thomas, 5020 Raleigh-Barlett Rd.)
UNION PLANTERS NAT'L. BANK, W. Porter Grace, V.P., Box 387.
UNION REALTY CO., Jack A. Belz, Ex. V. P., Box 4817.
YALE IND. DIST., St. L-San Fran. Rwy. Co., Rm. 215, Frisco Bldg., St. Louis, Mo.
MILAN—5,208 — MILAN C. OF C., Dr. H. D. Chemmer, Ind. Chmn., City Hall.
***MORRISTOWN—21,267** — MORRISTOWN C. OF C., R. Jack Fishman, Mgr.
MOUNTAIN CITY — MOUNTAIN CITY C. OF C., McQuown Wright, Chm. Ind. Comm.
MURFREESBORO—18,991
MURFREESBORO & RUTHERFORD CTY. C. OF C., Melvin Knight, Secy., 124 E. Main St.
TENNESSEE GAS CO., R. L. McKinstry.
***NASHVILLE—170,874**
ADKINS TRANSFER CO., INC., J. H. Adkins, 623-4th Avenue.
COMMERCE UNION BANK, William Earthman, Pres., 400 Union St.
W. H. CRISWELL, RLTR., Box 6733.
FIRST AMERICAN NATIONAL BANK, Chas. W. Warterfield, V. P. 4th & Union Sts.
FIRST NATIONAL BANK OF NASHVILLE, Ind. Dev. Dept.
GUARANTY REALTY CO., Leon Beard, Secy., SIR, 316 Union St.
HOOVER MOTOR EXPRESS CO., INC., General Manager, Polk Avenue.
NASHVILLE BANK & TRUST CO., H. C. Buquo, V. P.
NASHVILLE C. OF C., George Barbee, Ind. Dir., 310 Union St.
NASHVILLE, CHATTANOOGA & ST. LOUIS RWY., R. H. Nicholas, Gen. Ind. Agent, 206 Union Station.

***REGISTERED COMMUNITY AUDIT**

NASHVILLE ELECTRIC SERVICE, A. C. Gibson, Mgr. Ind. Power, 1214 Church St.
NASHVILLE GAS CO., Terry Hart, 814 Church St.
SIDCO-SUBURBAN IND. DEV. CO., % Leon Beard Guaranty Rlty. Co., 316 Union St.
SUPER SERVICE MOTOR FREIGHT CO., INC., Fesslers Lane.
TENN. CAROLINA TRANSPORTATION, INC., Howard Youree, Jr., 905 Mile End Avenue.
TENN. CENTRAL RWY. CO., Charles Parrish, Ind. Agt., 158 First Avenue, South.
TENN. DEPT. CONSERV. & COMM., George L. Benedict, Jr., Asst. Commsr., 236 Cordell Hull Bldg.
TENN. STATE PLAN. BD., Harold V. Miller.
THIRD NATIONAL BANK, John A. Witherspoon, V. P., Arcade Station, Box 2697.
WILSON TRUCK CO., INC., J. N. Holt. Box 1309.
NEWBERN — NEWBERN IND. DEV CORP., H. P. Tigrett, Jr., Pres., 218 E. Main St.
NEWPORT—6,448
NEWPORT C. OF C., Mrs. Herbert D. Stokely, Secy.
COCKE CTY. IND. DEV. CORP., M. M. Bullard, Pres., 115 A East Broadway.
NEW TAZEWELL — NEW TAZEWELL IND. PROMOTION, Lee D. Stone, Jr., Pres., Box 96.
NORRIS — NORRIS CORP., G. W. Pawel, Chm. Ind. Comm.
***OAK RIDGE—27,169**
OAK RIDGE C. OF C., C. C. Martin, Mgr.
CITY OF OAK RIDGE, Paul W. Scott, I. D. Coordinator, City Hall.
OBION
OBION C. OF C., Frank Board, Secy.
OBION IND. DEV. CORP., J. A. Pardue, Pres., Box 217.
OLD HICKORY — OLD HICKORY C. OF C., Curtis Newsom, Pres.
ONEIDA — SCOTT CTY. C. OF C., Eugene McDonald, Mgr.
PARIS—9,325
PARIS-HENRY CTY. C. OF C., James Fesmire, Mgr., Greystone Hotel.
PARIS INDUSTRIES, INC., % C. of C.
PARSONS — PARSONS C. OF C., Edwin C. Townsend, Secy.
PETERSBURG — PETERSBURG COM. CORP., J. L. Scott, Mayor, % C. of C.
PIKEVILLE — BLEDSOE MANUFACTURERS, INC., Dr. T. G. Cranwell, Pres.
PORTLAND — PORTLAND DEV. CORP., W. B. Dye, Dir., % C. of C.
PULASKI—6,616 — PULASKI-GILES CTY. C. OF C., Goerge A. Reynolds, Jr., Ind. Agt.
RIPLEY—3,782
RIPLEY C. OF C., Robert Vickers, Mgr.
RIPLEY DEV. CORP., J. A. Holmes, Pres.
ROBBINS — ROBBINS COM. IMP. CLUB, Rev. Hugh Lasseter, Pres.
ROCKWOOD—5,345
PORT OF ROCKWOOD AUTHORITY, Harry T. Burn, Secy.-Treas., Box 210, First Nat'l. Bank Bldg.
ROCKWOOD IND. DEV. COMM., 420 Lakemont Drive.
ROGERSVILLE—3,121 — ROGERSVILLE C., R. P. Burcham, Chmn. Ind. Comm.,
SCOTTS HILL — SCOTTS HILL IND. CORP., A. C. Tarlton, Pres.
SHARON — SHARON DEV. CORP., M. M. Roberts, Chm.
SHELBYVILLE—10,466 — SHELBYVILLE & BEDFORD CTY. C. OF C., Col. Wm. C. Cooper.
SOMERVILLE — SOMERVILLE BUILDING CO., INC., I. P. Yancey, Mayor, % C. of C.
S. FULTON—2,512 — S. FULTON C. OF C., R. P. Burcham, Chmn. Ind. Comm., Box 267.
S. PITTSBURG—4,130 — S. PITTSBURG C. OF C., J. D. Jay, Pres.
SPARTA—4,510 — SPARTA IND. DEV. CORP., W. F. Story, Mgr.
***SPRINGFIELD—9,221**
SPRINGFIELD C. OF C., Chas. Ralph, Ex. Secy., Bell Bldg.
SPRINGFIELD IND. DEV. CORP., Edgar Ewton, Pres., 811 S. Main St.
SWEETWATER—4,145 — SWEETWATER VALLEY IND. DEV. CORP., % C. of C.

GENERAL MOTORS CORP. | GENERAL FOODS CORP. | BUTLER BROS. CO.
PEPSI COLA CO. | SHULTON | NATIONAL BISCUIT CO.
FIRESTONE TIRE & RUBBER CO. | GENERAL ELECTRIC CO.
ST. JOE PAPER & BOX CO. | BEMIS BAG CO. | ABBOTT LABORATORIES

These are a few of the more than 75 national firms that . . .

ELIMINATED ~~WORRY, EXTRA COST, DELAY!~~

with UNION REALTY COMPANY'S

"COMPLETE PACKAGE PROPOSAL"

Union Realty Company is the South's largest industrial development organization. Union Realty Company is fully and best equipped to serve you with their own Architectural and Engineering Departments, extensive grading and excavation equipment, and their own construction company. With its complete organization, Union Realty Company can submit a "COMPLETE PACKAGE PROPOSAL" on either a Lock-and-Key Lease or Sales Basis. This will eliminate the worry, extra cost, and delay entailed in the separate selection of site, preparation of plans, taking of bids, and in the coordination of architect, grading contractor, building contractor, railroad company, city authorities, and the many other parties involved.

Union Realty Company owns more than 30,000 front feet of the finest industrial sites in and around Memphis and is able to serve you throughout the South. Properties are available to accommodate industries of unlimited size. Union Realty Company can furnish immediate office space and public warehousing space for use during the period of building.

Be best served with Union Realty Company's "COMPLETE PACKAGE PROPOSAL."

Layout, plans, and quotations provided promptly on completely confidential basis.

For further information write, wire or phone

UNION REALTY COMPANY
1175 Morehead St., Memphis, Tenn., JAckson 7-6432
Jack A. Belz, Executive Vice President
—Member of AIDC—

Consider a Successful City

JACKSON, TENNESSEE

Balanced Municipal Budget for 30 years

Diversified industry including aluminum products, lumber, wood products and veneer, shipping bags, wearing apparel and toys

Adequate water supply 60-62 F.

Near heart of the fishing and hunting areas

No sales, income, factory inspection or other corporate taxes

Real and personal property rate at 15% of actual value

Effective business climate program

Lowest of three TVA electric rates

Three major trunk line railroads (including piggy back)

Seven Common carriers

Four Southern Airways flights daily

Two federal and five state highways plus interstate 40

Three industrial tracts

Three industrial financing agencies with local capital

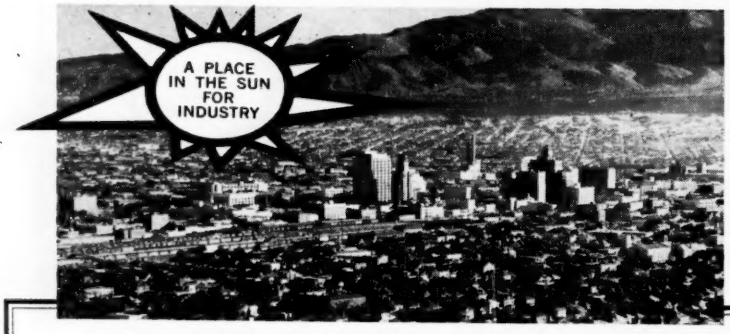
For further information write:

J. WILLIAM PERRY

JACKSON INDUSTRIAL DEVELOPMENT BOARD

P. O. BOX 1710 JACKSON, TENNESSEE

MEMBER OF THE WEST TENNESSEE INDUSTRIAL ASSOCIATION



Before You Choose A New Plant Site Consider The Facts About This City

The business men of the community, the City administration and the County government INVITE YOU and YOUR FIRM to

EL PASO, TEXAS

The sound, fast-growing key city of the

SOUTHWEST

MEMBER AMERICAN INDUSTRIAL DEVELOPMENT COUNCIL

For complete factual information, write the

EL PASO INDUSTRIAL DEVELOPMENT CORPORATION

Jointly financed and operated by the City, County and Chamber of Commerce

510 ELECTRIC BUILDING • EL PASO, TEXAS

TIPTONVILLE
LAKE CTY. DEV. CORP., Sol Unger, Secy.
TIPTONVILLE C. OF C., Dooley Michaelcheck, Secy.
TOONE — TOONE IND. DEV. CORP., A. E. Smith, Mayor.
TRACY CITY — TRACY CITY COMMERCIAL CLUB, John H. Marable, Secy.
TRENTON—4,225
TRENTON AGRIC. & IND. CORP., G. A. Baugus, Chmm., Box 30.
TRENTON C. OF C., Mrs. Louise Holt, Secy.
TULLAHOMA—12,242
TULLAHOMA C. OF C., Mrs. Katherine Sharpe, Secy.
TULLAHOMA DEV. CORP., John W. Harton, Pres.
UNION CITY—8,837 — UNION CITY C. OF C., Ronald P. Saylor, Mng. Dir., Box 496.
WARTBURG — MORGAN CTY. IND. DEV. ASSN., Mrs. Frank E. Heidel.
WAVERLY—2,891 — WAVERLY IND. COMM., Lunn McKeel, Dir.
WAYNESBORO
WAYNE CTY. PLAN. COMM., H. C. Phillips, Jr., Secy.
WAYNESBORO C. OF C., Ralph Beatty, Pres.
WINCHESTER—4,760 — FRANKLIN CTY. C. OF C., C. O. Prince, Dir., % C. of C.

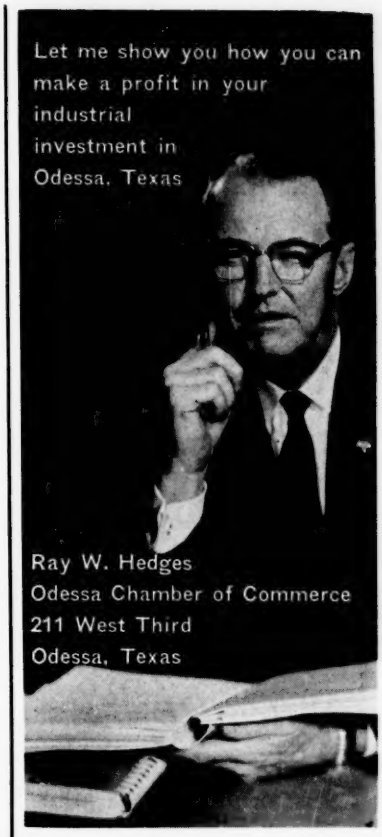
TEXAS

Assistance with reviewing, correcting and updating the listings for Texas has been generously provided by the staff of the Texas Industrial Commission, Walter E. Dickerson, Executive Director.

***ABILENE—90,368**
ABILENE C. OF C., Malcolm Riggs, Mgr., Box 2281.
A. J. CARRIGER, REALTOR, A. J. Carriger, Owner, Box 5166.
CITIZENS NATIONAL BANK, Joe C. Benson, Exec. V. P., Box 1251.
MERCHANT'S FAST MOTOR LINES, INC., Doyle Armstrong, Drawer 270.
NORTH IND. DIST., The Sayles Co., Box 266.
WESTERN IND. DEV. CO., Jack Hughes, Pres., Box 5166.
WEST TEXAS C. OF C., Fred H. Husbands, Ex. V. P., Box 1561.
WEST TEXAS UTILITIES CO., W. P. Sayles, Ind. Dept. 3rd & Cypress Sts.
ALICE—20,861
ALICE C. OF C., T. G. Peters, Mgr., Box 1434.
ALICE IND. DIST., T. G. Peters, Mgr., Box 1434.
ALICE IND. FOUNDATION, INC., T. G. Peters, Secy., Box 1434.
***AMARILLO—137,969**
AMARILLO C. OF C., Jack Latham, Mgr., Ind. Dev. Dept., Amarillo Bldg.
CURRY MOTOR FREIGHT LINES, INC., R. C. Jordon, Pres., 700 N. E. Third.
FORT WORTH & DENVER RWY. CO., 239 Amarillo Bldg.
ILL.-CALIF. EXP. & HILL LINES, INC., Jerry Briscoe, Special Rep., Box 9050.
HUGO H. LOEWENSTERN CO., Hugo H. Loewenstern, SIR, Box 909.
OKLA. LAND IMPROVEMENT CO., Santa Fe Bldg..
PANHANDLE & SANTA FE RWY. CO., H. C. Vincent, Traffic Mgr., Santa Fe Bldg.
SOUTHWESTERN PUBLIC SERVICE CO., A. R. Watson, Ex. V. P. & Gen. Mgr., Third & Polk Sts.
ANGLETON—7,312 — BRAZORIA CTY. C. OF C., Harry Schaeffer, Mgr., Box 706.
ATHENS—7,086 — ATHENS C. OF C., R. E. Cross, Mgr.
ATLANTA—4,076 — ATLANTA C. OF C., Walter Cook, Mgr., E. Hiram St.
***AUSTIN—186,545**
AUSTIN C. OF C., Vic Mathias, Gen Mgr., Box 998.
CAPITAL NATIONAL BANK, R. M. Kinnan, V. P., Box 95.
COLO RIVER IND. DEV. ASSN., INC., John E. Babcock, Exec. Secy., Box 1153.
JOSEPH CROW, REALTOR, 417 West 6th St., Box 1179.

LOWER COLORADO RIVER AUTHORITY, J. E. Babcock, Supv. Area Dev., 3700 Lake Austin Blvd.
BAY CITY—11,656
BAY CITY C. OF C., G. P. Steighorst, Box 768.
HALE REALTY COMPANY, M. L. Hale, Box 1348.
BAYTOWN—28,159 — BAYTOWN C. OF C., Nelson A. McElroy, Mgr., 14 N. Ashbel.
BEAUMONT—119,175
BEAUMONT C. OF C., H. J. Hicks, Exec. V. Pres., Box 3150.
GULF STATES UTILITIES CO., L. V. Dugas, Supv. Ind. & Comm. Sls., Box 2951.
PORT OF BEAUMONT, James H. Hartzog, Mgr., Box 4126.
BEEVILLE—13,811 — BEE CTY. C. OF C., W. C. Sanders, Mgr., 406 N. Washington.
BELTON—8,163 — BELTON IND. BD., % C. of C.
BIG SPRING—31,230
BIG SPRING C. OF C., Bill Quimby, Mgr., Box 1391.
BIG SPRING IND. FOUND., % C. of C.
BONHAM—7,357
BONHAM C. OF C., V. L. Barnett, Pres.
BONHAM IND. FOUND., % C. of C.
BORGER—20,911 — BORGER C. OF C., Dave Moore, Box 911.
BOWIE—4,566 — BOWIE IND. FOUND., INC., % C. of C.
BRADY—5,338 — BRADY C. OF C. IND. COMM., Hymie Myers, Chairman, Box 749.
BRECKENRIDGE—6,273 — BRECKENRIDGE IND. FOUND. INC., Robert E. Housel, Secy., Burch Bldg., Box 1466.
BRENHAM—7,740
BRENHAM IND. FOUND., Tom S. Whitehead, Pres., St. Anthony Hotel.
WASHINGTON CTY. C. OF C., A. W. Hodde, Jr., Pres., Drawer 810.
BROWNFIELD—10,286 — BROWNFIELD C. OF C., J. O. Satterwhite, Mgr., Box 152.
BROWNSVILLE—48,040
BROWNSVILLE C. OF C., O. M. Longnecker, Jr., Ex. V. Pres., Box 752.
BROWNSVILLE NAVIGATION DIST., F. W. Hofmokel, Gen. Mgr., Box 231.
FIDELITY REALTY CO., Box 806.
RIO GRANDE VALLEY GAS CO., Jack Meredith, Secy-Treas., Box 391.
BROWNWOOD—16,974 — BROWNWOOD C. OF C., Homer Tanner, Box 496.
***BRYAN—27,542**
BRYAN C. OF C., Jack Springer, Mgr., Box 726.
BRYAN IND. FOUND., INC., Jack Springer, Ex. Secy., Box 726.
CAMERON—5,640 — CAMERON C. OF C., Jack DuBois, Jr., Mgr.
CANADIAN — CANADIAN BD. OF DEV., Malouf Abraham, Pres.
CARTHATE—5,262 — N. E. TEXAS IND. DEV. COUNCIL, Mr. W. C. Applegate, V. Chmn., % First State Bank.
CENTER—4,510
CENTER DEV. FOUND., Jack Motley, Pres., Box 352.
CENTER INDUSTRIAL DISTRICT, Jann Pinkston, Pres., Box 352.
CHILDRESS—6,399 — CHILDRESS BD. OF CITY DEV., Jeff S. Henderson, Mgr., City Hall.
CISCO—4,499 — CISCO C. OF C., Jim Taylor, Mgr., Box 1192.
CLARKSVILLE—3,851
CLARKSVILLE C. OF C., A. N. Quarles, Mgr.
RED RIVER CTY. IND. FOUND., % C. of C.
CLEBURNE—15,381 — CLEBURNE C. OF C., Vaughn E. Gray, Mgr., 209 E. Henderson St.
CLIFTON — CLIFTON C. OF C., H. C. Aars.
COLEMAN—6,371 — COLEMAN BD. OF COM. DEV., O. H. Rohde, Secy. Mgr., 204 Pecan St.
***COLORADO CITY—6,457** — COLORADO CITY C. OF C., Ernest R. Larmer, Exec. V. Pres., Box 242.
COLUMBUS—3,656
COLUMBUS C. OF C., Jack Draper, Mgr.
COLUMBUS IND. FOUND., Sam Harbert.
COMMERCE—5,789 — COMMERCE C. OF C., W. S. McWhirter, Mgr.
CONROE—9,192
CONROE IND. COUN., % C. of C.
MONTGOMERY CTY. C. OF C., L. G. Smith, Exec. V. P., 412 W. Phillips.
COOPER — DELTA CTY. C. OF C., O. L. Bridges, Mgr.
CORPUS CHRISTI—167,690
CENTRAL POWER & LIGHT CO., W. C. Price, Ind. Mgr., 120 N. Chaparral St.,
GEORGE CLOWER, SIR, Box 3068.
CORPUS CHRISTI BD. OF TRADE, DeWitt Morgan, Dir., Box 1194.
CORPUS CHRISTI C. OF C., Joe Watson, Ex. V. P. & Gen. Mgr., Box 640.
CORPUS CHRISTI IND. DIST., Mr. Ray West, Exec. V. P., Box 456.
CORPUS CHRISTI IND. PROPERTIES, INC., Ray West, Mgr., Box 456.
NUECES CTY. NAVIG. COMM., Byrd Harris, Port Director, Box 1541.
PORT OF CORPUS CHRISTI, Byrd Harris Port Dir., Box 1541.
PORT OF CORPUS CHRISTI BD. OF TRADE, E. A. Williford, Mgr., Box 1194.
FRED QUAILE REALTY CO., INC., Mr. Frederick F. Quaile, SIR, Lobby Nueces Hotel.
SPARKS REAL ESTATE INSURANCE, Box 1245.
CORSICANA—20,344
CORSICANA C. OF C., R. W. Knight, Mgr., Box 426.
CORSICANA IND. FOUND., R. W. Knight, Ex. V. P. Box 426.
CROCKETT—5,356
CROCKETT C. OF C., R. T. Mattox, Mgr.
CROCKETT IND. FOUND., Box 307.
CUERO—7,338 — CUERO C. OF C. & AGRIC., Phil B. Padgett, Mgr., 207 E. Main.
DAINGERFIELD—3,133 — DAINGERFIELD C. OF C., Chas. D. Eyeington, Mgr., Box J.
DALHART—5,160 — DALHART C. OF C., Onis Crawford, Box 967.
***DALLAS—679,684**
AIRLAWN IND. DIST., Carl Weichsel, Ex. V. P., Great National Ins., Co., Great National Bldg.
A. J. BOYNTON & CO. OF TEXAS, A. P. Ready, V. P., 1012 Fidelity Union Life Bldg.
BROOK HOLLOW IND. DIST., Windsor Properties, Inc., 2828 Southland Center.
BUCKNER BLVD. IND. DIST., Mr. Arthur L. Wolf, SIR, 1015 National Bldg.
CALLAWAY & REED, Attorneys at Law, 2130 Fidelity Union Tower.
TED CAMPBELL REAL ESTATE, 1803 Commerce.
CARROLLTON IND. AREA, (K. E. Burger, 4505 Bordeaux)
CATLETT ENGRS., INC., 1520 Peavy Rd.
CENTRAL IND. PARK, Terminal Bldg. Corp. of Texas, Santa Fe Bldg.
C. OF C. OF THE U. S., Southwestern Div., James G. Roberts, Mgr.
CHICAGO, ROCK ISLAND & PACIFIC RR., Ind. Agent, 720 Young St.
CHIEF FREIGHT LINES CO., H. B. Hiffhines, V. P., 1620 Corsicana St.
TRAMMELL CROW, Rltr., 425 S. Field St.
DALLAS C. OF C., J. Ben Critz, V. P. & Gen. Mgr., 1507 Pacific.
DALLAS IND. REALTORS BOARD., W. Jack Moser, Pres., Mercantile Commerce Bldg.
DALLAS POWER & LIGHT CO., A. R. Mozisek, Ind. Dev. Mgr., 1506 Commerce.
DALLAS TRANSFER & TERM. WAREHOUSE, C. E. Bradley, V. P., 3191 Commonwealth.
LYN E. DAVIS, REALTOR, SIR, 3636 Lemmon, Room 203.
DELTA INDUST. DIST., Delta Steel Buildings Co., 4501 Harry Hines Blvd., Box 10193.
EAST TEXAS MOTOR FREIGHT, A. A. Smith, V. P. of Sales, 623 N. Washington St.
FIRST NATIONAL BANK IN DALLAS, Thomas W. Finney, V. P. Ind. Dev., 1401 Main St.
GRAYSON GILL - ARCHITECT ENGR. C. Douglas Gill, 1913 San Jacinto.
GILLETTE MOTOR TRANSPORT, INC., Peter Davis, Box 6598.
GREAT SOUTHWEST CORP., Angus G. Wynne, Jr., Pres., Box 8105.
GREAT SOUTHWEST IND. DIST., Dallas Federal Savings Bldg., Elm & Akard.

***REGISTERED COMMUNITY AUDIT**



CENTER OF THE SOUTHWEST

TAKE a look at modern West Texas, with an eye to your industrial future.

We can help you survey our entire area, with a confidential report tailored to your individual requirements.

Write today for human and physical resources data. Public Service Department, West Texas Utilities Co., Abilene, Texas

West Texas Utilities Company

Eyeing a new plant site?

The Texas Power & Light Company invites expanding industry, large or small, to make use of the services of its staff of specialists—skilled and experienced in serving officers and executives of industrial corporations. Without obligation, your particular location problems will be carefully and thoroughly analyzed by those having broad knowledge of industry and facts pertaining to manpower, materials, resources, finance and other important factors in Texas.

Write, wire or call J. D. Eppright, Director, Industrial Development Division, Texas Power & Light Company, Dallas, Texas. Inquiries held in strict confidence.

Booklet detailing plant location services sent on request.

TEXAS POWER & LIGHT COMPANY

TEXAS

GULF, COLORADO & SANTA FE RWY., G. W. Wood, Ind. Agt., 1800 Main.
HIGHLAND IND. PROPERTIES, Raymond D. Nasher, Pres., 937 Republic Natl. Bk. Bldg.
HUDSON & HUDSON, James S. Hudson, SIR, 1719 Southland Center.
HOUSTON & N. TEX. MOTOR FREIGHT LINES, INC., T. M. Jones, 2515 Irving Bldg.
INDUSTRIAL PROPERTIES CORP., Mr. John M. Stemmons, SIR, 401 Davis Blgs.
JACKSON-ABEL IND. DIST., Geo. A. Jackson & Frank H. Abel, 3110 N. Fitzhugh.
THE KATY RAILROAD, Mr. F. J. Heiling, Ind. Dev. Dir., Katy Bldg.
J. W. LINDSLEY & CO., Mr. J. W. Lindsley, Jr., SIR, 2108 Main St.
LONE STAR GAS CO., D. A. Hulcy, Pres., 301 S. Harwood.
MAJORS & MAJORS, REALTORS, W. Wesley Harris, SIR, 803 First National Bank Bldg.
MERCANTILE NATIONAL BANK, Clyde V. Wallis, V. P., Box 5415.
BOLANZ & W. C. (DUB) MILLER, Mr. W. C. (Dub) Miller, SIR, 213 Browder St.
HENRY S. MILLER CO., Mr. Henry S. Miller, Jr., SIR, 1712 Commerce St.
MISSOURI, KANSAS, TEXAS RAILROAD, William W. Renfro, Div. Ind. Dev., 705 Commerce St.
MOSER CO., Mr. W. J. Moser, SIR, Mercantile Continental Bldg.
OAK CLIFF IND. DIST., Terminal Building Corp. of Texas, Santa Fe Bldg.
HUGH E. PRATHER, JR., REALTOR, 25 Highland Park Village.
RED BALL MOTOR FREIGHT, INC., Robert F. Sanford, V. P., 3177 Irving Blvd.
MR. DEE R. REEVES, SIR, 1701 Davis Bldg.
REPUBLIC NATIONAL BANK, E. N. Kerr, V. P., Box 5961.
S. & E. DALLAS C. OF C., Mrs. Emma Reid, Mgr., Box 11164.
SHIPPER'S GUIDE SERVICE, A. D. Woods, 310 So. Beckley.
SOUTHERN PACIFIC LINES, E. J. Schaffer, Dist. Frt. Agt., 2300 Canton St.
SOUTHERN UNION GAS CO., C. H. Zachry, Pres., 1507 Pacific Ave.
SOUTHERN PLAZA EXPRESS, INC., Box 10572.
SOUTHWEST IND. PROPERTIES, INC., David D. Bruton, Jr., Pres., SIR, 813 First National Bank Bldg.
SOUTHWEST MANAGEMENT CORP., Ellis P. Eisenstein, Pres.
SOUTHWESTERN ELECTRIC SERVICE CO., C. D. Goforth, Dir. Ind. Dev., 1012 Mercantile Bank Bldg.
SOUTHWESTERN PUBLIC SERVICE CO., A. R. Watson, S. S. Mgr., 720 Mercantile Dallas Bldg.
STRICKLAND TRANSPORTATION CO., J. E. Tittsworth, Asst. to Pres., Box 5689.
TEXAS-OKLA. EXPRESS, P. L. Case, Gen. Mgr., 1017 S. Akard.
TEXAS & PACIFIC RWY. CO., Harry W. Clark, Dir. Ind. Dev., 1025 Elm St.
TEXAS POWER & LIGHT CO., James D. Eppright, Dir. Ind. Dev., Fidelity Union Life Bldg.
TEXAS UTILITIES CO., 1506 Commerce St.
MR. CHARLES R. TIPS, SIR, 1312 S. Ervay.
HOWELL H. & JACK D. WATSON, SIR, 1531 Fidelity Union Life Bldg.
WESTCLIFF IND. DIST., Terminal Bldg. Corp. of Texas, Santa Fe Bldg.
WEST TRINITY IND. DIST., Carr P. Collins, Box 2580.
WINDSOR PROPERTIES, INC., W. C. Windsor, Jr., Pres., SIR, 2828 Southland Center.

DECATUR—3,563 — DECATUR C. OF C., W. A. Wilde, Mgr.

DEL RIO—18,612 — DEL RIO C. OF C., James R. Thacker, Mgr., Box 1078.

DENISON—22,748
DENISON C. OF C., Harry L. Cowan, Mgr., Box 325.
F. KOHFELDT & SON, REALTORS, Mr. F. H. Kohfeldt, SIR, 118 W. Main St., Box 305.

DENTON—26,844
DENTON C. OF C., Silas B. Ragsdale, Jr., Mgr., Drawer P.
DENTON INDUSTRIES, INC., Ben Ivey, Pres., Box 1181.
DEUTSCH ENTERPRISES, Expressway Ind. Park, Box 739.

DONNA—7,522 — DONNA C. OF C., L. F. Boling, 911 Millet St.

EAGLE PASS—12,094
EAGLE PASS C. OF C., Harvey Seymour, Box 488.
EAGLE PASS IND. FOUND., Box 488, % C. of C.

EASTLAND—3,292 — EASTLAND C. OF C., Herbert J. Tanner, Mgr., Box 146.

EDINBURG—18,706
EDINBURG C. OF C., Pledger Cate, Jr., Mgr., Box 85.
EDINBURG IND., INC., % C. of C., Box 85.

EL CAMPO—7,700
EL CAMPO C. OF C. & AGRIC., J. F. Taylor, Box 446.
HENDERSON IND. SITES, Tom D. Henderson, Box 766.

ELECTRA—4,759 — ELECTRA C. OF C., R. E. Diedrick, Mgr., 208 W. Cleveland.

EL PASO—276,687
MR. J. TED COTTLE, SIR, 112 N. Stanton St., Box 87.
MR. WILLIAM J. ELLIOTT, SIR, 1604-A E. Vandell.
EL PASO C. OF C., Harlan Hugg, Chm. Ind. Comm., 310 San Francisco.
EL PASO ELECTRIC CO., Mr. J. C. McCoy, 215 North Stanton St.
EL PASO INDUST. DEV. CORP., Raymond D. Sill, Ex. Dir., 510 Electric Bldg.
EL PASO NATURAL GAS CO., Paul Kayser, Pres., Box 1492.
TEXAS-ARIZONA MOTOR FREIGHT, INC., W. T. Misenheimer, 1700 East 2nd St.
WHITFIELD TRANSPORTATION, INC., Paul J. Waide, V. P. & Gen. Sls. Mgr., Box 5345.

ENNIS—9,347
ENNIS C. OF C., Jack McKay, Mgr., Box 159.
PRESTON IND. DIST., Jack McKay, Mgr., Citizens Bank Bldg.

***FALFURRIAS—6,515** — FALFURRIAS C. OF C., John B. Johnston, Mgr.

FORNEY — FORNEY C. OF C., Mrs. Hannah E. R. Cowart, Sec.

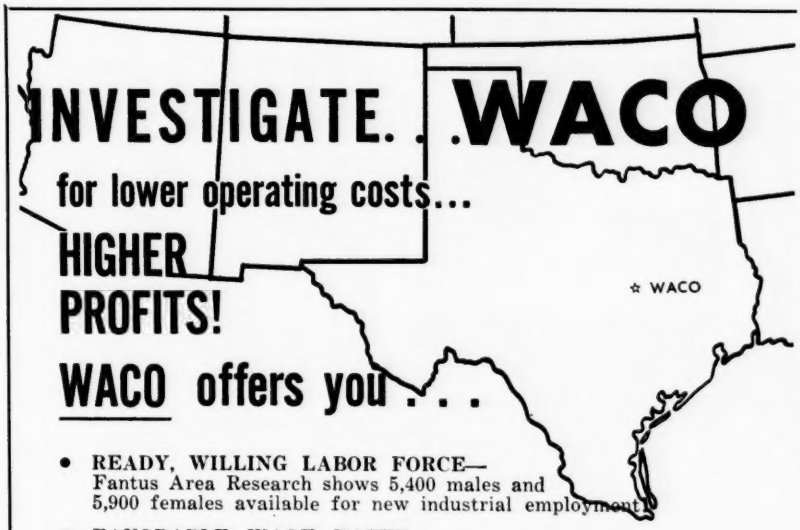
***FT. WORTH—356,268**
BAILEY IND. ADDITION, (Wm. J. Bailey Estate, John T. Bailey, Adm., Box 7485).
CHICAGO, ROCK ISLAND & PACIFIC RR CO., J. Norman Belcher, Div. Frt. Agt., 807 Texas Pacific Bldg.
CLARK & HENRY, Mr. P. D. Henry, SIR, 209 West 8th St.
COMMUNITY PUBLIC SERVICE CO., Electric Bldg.
CONNER AVE. IND. & WAREHOUSE ADDN., (W. J. Newell & Byron Nelson, 2939 Ludelle St.)
CONTINENTAL NAT'L. BANK., C. Scranton Harrington, Asst. V. P., 714 Houston St.
CONTINENTAL NATIONAL BANK OF FT. WORTH, Harold S. Foster, V. P., Box 910.
FIRST NATIONAL BANK, Box 2260.
FORT WORTH C. OF C., James E. McGinley, Mgr. Ind. Dept., 700 Throckmorton St.
FT. WORTH & DENVER RWY. CO., Y. E. Judge, F. T. M., Box 943.
FT. WORTH NATIONAL BANK, G. O. Barney, V. P., Box 2050.
LONE STAR GAS CO., Frank Jackson, Ind. Engr.
RICHLAND IND. PARK, E. L. Baker, 4th Floor, Mutual Savings Bldg.
ST. LOUIS SOUTHWESTERN RWY. CO., Horace T. Culp, Broadway & Jones.
TEXAS ELECTRIC SERVICE CO., John I. Wheeler, Mgr. of Area Dev., Box 970.

GAINESVILLE—13,083
FOUNDRY INDUSTRIAL DISTRICT, Gainesville Iron Foundry, Inc.
GAINESVILLE C. OF C., Pat N. Mann, Box 518.
GAINESVILLE IND. FOUND., R. W. Briscoe, Pres., 113 N. Comm. St.

***GALVESTON—67,175**
GALVESTON C. OF C., Jack G. Springer, Gen. Mgr., 315 Tremont St.
GALVESTON WHARVES, W. H. Sandberg, Gen. Mgr., 2404 Avenue C., P. O. Box 328.
GULF, COLORADO & SANTA FE RWY., T. A. Blaske, Ind. Agent, Santa Fe Bldg.

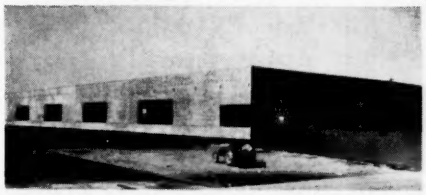
***REGISTERED COMMUNITY AUDIT**

GATESVILLE—4,626 — GATESVILLE C. OF C., Col. Alfred H. Hopkins, Mgr., Box 206.
GEORGETOWN—5,218 — GEORGETOWN C. OF C., Paul E. Hindelang, Mgr.
GILMER—4,312 — GILMER C. OF C., Mrs. Christine Stewart, Sec.
GLADEWATER—5,742 — GLADEWATER C. OF C., Woody Forrester, Mgr., Box 1409.
GONZALES—5,829 — GONZALES C. OF C., Clarence M. Hallmark, Mgr., Box 13[illegible].
GRAHAM—8,505 — GRAHAM C. OF C., John Killough, Mgr., 628 A 3rd St.
GRAND PRAIRIE — 30,386 — GRAND PRAIRIE C. OF C., C. P. Waggoner, Pres., Box 1227.
GRAND SALINE — GRAND SALINE IND. FOUND., % C. of C.
GRANDVIEW — GRANDVIEW IND. FOUND., INC., % C. of C.
GRAPEVINE—2,821 — GRAPEVINE C. OF C., Box 368.
***GREENVILLE—19,087**
GREENVILLE BD. OF CITY DEV., Leo Hackney, Pres., Box 1015.
GREENVILLE C. OF C., Ivan C. Elmer, Mgr., Box 224.
GREENVILLE IND. DEV. FUND, INC., Mr. B. R. Brown, Pres., Box 224.
GROESBECK — GROESBECK IND. FOUND., INC., % C. of C., City Hall.
***HARLINGEN—41,207**
ARROYO COLO. NAVIGATION DIST., Clifford H. Purdy, Chm., 518 Embee Bldg.
HARLINGEN C. OF C., Pledger B. Cate, Jr., Mgr., Box 189.
HEARNE—5,072
BRAZOS VALLEY DEV. CORP., Chas. E. Blake, Pres., Box 666.
HEARNE C. OF C., Miss Julia Slagle, Secy., Box 713.
HENDERSON—9,666
HENDERSON IND. DIST., Rex Carpenter, Mgr., 105 N. Main.
RUSK CTY. C. OF C., Rex Carpenter, Mgr., 205 N. Main.
HICO — HICO C. OF C., Harold D. Walker, Pres.
HILLSBORO—7,402
HILLSBORO C. OF C., Neal Blanton, Mgr., Box 358.
HILLSBORO IND. COMM., Oscar Harold, Chm., % Texas Pow. & Light Co.
HILLSBORO 1000 INDUSTRIAL CLUB, Dr. Chas. A. Garrett, Chm., 300 Carr St.
HONDO—4,992 — HONDO C. OF C., C. V. Stuckey, Mgr.
HOUSTON—938,219
LESLIE L. APPELT ASSOC., INC., Mr. Leslie Appelt, SIR, 2219 Texas Eastern Bldg.
BANK OF THE SOUTHWEST, C. C. Smith, V. P. & Mgr. Ind. Dept. Box 2629.
BROWN & ROOT, INC., Brown Booth, Dir. Adv., Box 3.
W. G. BURCHFIELD & BRO., Mr. R. H. Burchfield, SIR, 305 Rusk Bldg.
CITY NATIONAL BANK, Doug Hedges, Adv. Mgr., Box 2557.
FRANCIS INVESTMENT CO., Tom C. Mabray, San Jacinto Bldg.
MR. T. F. HACKNEY, SIR, 425-B Texas National Bank Bldg.
HARRIS CTY.-HOUSTON SHIP CHANNEL NAVIG. DIST., Jerry P. Turner, Gen. Mgr., Box 2562.
WYATT C. HEDRICK, ARCHITECT ENGINEER, Joe F. Power, Box 1133.
HERRIN TRANSPORTATION CO., J. B. McCarty, Asst. to the Pres., Box 1440.
HOUSTON BANK & TRUST CO., Mr. C. E. Woodall, SIR, Box 2559.
HOUSTON BELT & TERMINAL RWY. CO., Wayne C. Gault, Ind. Comm., Union Station Bldg.
HOUSTON C. OF C., Robert D. Abel, Jr., Mgr., Area Dev. Dept., Box 2371.
HOUSTON IND. DIST., INC., Edward J. Klein, V. P., 2330 W. Holcombe.
HOUSTON LIGHTING & POWER CO., Wesley A. Kuenemann, Mgr., Ind. Sls. Dept. Box 1700.
HOUSTON NATURAL GAS CO., Alex Chesser, Adv. Mgr., Box 1188.
HOUSTON PIPE LINE COMPANY, G. R. Walton Industrial Sales Engr., Box 1188.
INDUSTRIAL GAS SUPPLY CORP., Jesse Oates, 2021 Tennessee Bldg.
HUGH JANUARY & CO., Mr. Hugh January, SIR, 23rd Floor, Gulf Bldg.
LEE WAY MOTOR FREIGHT, INC., Tom Cornelius, Sls. Mgr., 1020 West.
C. PAT LUMPKIN & ASSOC., Mr. C. (Pat) Lumpkin, SIR, 1513 W. Alabama.
TOM C. MABRAY & CO., Mr. Tom C. Mabray, Sir, 613 Texas Nat'l Bank Bldg.
B. C. McCONNELL, REALTOR, 2044 Colquitt St.
JOHN W. MECOM, 1100 Houston Club Bldg.
MISSOURI-KANSAS-TEXAS LINES, M. Hayes, Pres., 1811 Ruis.
MISSOURI PACIFIC R. R. CO., W. P. Ludwig, Jr., Asst. Dir. Ind. Dev., 518 Union Station Bldg.
MORRISON & MORRISON, Mrs. Charles R. Morrison, Sr., SIR, Box 22254.
ROBERT E. NESMITH, INC., Dick Lewis, Dir. of Sales Eng., 6738 Long Drive.
OLSON BROS., A. E. Olson, Box 6892.
PECKINPAUGH DEV. CO., W. T. Peckinpaugh, Jr., SIR, 2510 Travis.
PORT OF HOUSTON, J. P. Turner, Gen. Mgr., Box 12562.
W. R. ROMINE CO., W. R. Romine, 3600 Mangum Rd.
RYDER TRUCK LINES, INC., Box 2625.
SAN JACINTO IND. DIST., Hornberger Bros. Properties, Inc., 2219 Texas Eastern Bldg.
TEXAS NATIONAL BANK, John N. Hunt, V. P., Box 2559.
TEXAS & NEW ORLEANS RR., G. E. Scholibo, Asst. Ind., Commr., Box 219.
TRANSCONTINENTAL GAS PIPE LINE CORP., Box 296.
TRUNKLINE GAS COMPANY, Box 1642.
MR. EARL A. WYATT, SIR, 1018 Continental Bank Bldg.
HUNTSVILLE—11,999 — HUNTSVILLE - WALKER CTY. C. OF C., Maurice E. Turner, Mgr., Box 510.
IRVING—45,985 — IRVING C. OF C., Bill Stevens, Mgr., Box 445.
IRVING IND. DIST., — ST. L.-SAN FRANCISCO RWY. CO., Room 215, Frisco Bldg., 906 Olive St., St. Louis, Mo.



INVESTIGATE. . .WACO
for lower operating costs...
HIGHER PROFITS!
WACO offers you . . .

- READY, WILLING LABOR FORCE—
  Fantus Area Research shows 5,400 males and 5,900 females available for new industrial employment!
- FAVORABLE WAGE RATES—
  20c to 50c per hour savings over other Southwestern Metropolitan Markets!
- EXCELLENT TRANSPORTATION NETWORK—
  13 motor freight carriers, 4 railroads and 2 airlines serve Waco, and there are 1 Interstate, 3 U.S. and State Highways.
- DEPENDABLE, LOW COST UTILITIES—
  Natural Gas—as low as 26.5 cents per MCF on monthly consumption of 1,000 MCF.
  Water—19.4 cents per 1,000 gallons on monthly consumption of 500,000 gallons.
  Electric Power—Average cost per KWH is 1.165 cents to 1.639 cents with demand load of 300 KW.
- FAVORABLE BUSINESS CLIMATE—
  Five year freedom from annexation and city taxes as evidence of community's appreciation of new payrolls.—New local tax equalization program favorable to industry.



For complete information about this building and the opportunities awaiting you in Waco, write to:

100% FINANCING FOR INDUSTRIAL STURCTURES AVAILABLE TO RELIABLE FIRMS!

An example of the cooperation extended to new industries is this 52,000 sq. ft. shell building, now ready for completion to your specifications. All or part available for lease, lease-purchase or sale.

VERN LEMON, Director,

All inquiries confidential

MEMBER A. I. D. C.

WACO INDUSTRIAL FOUNDATION

PLaza 2-6551 • P. O. Box 1220 • Waco, Texas

THERE IS A REASON

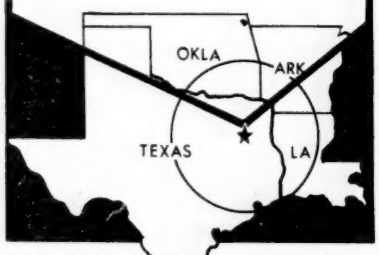
KELLY Springfield TIRES

Carrier

KORDITE

Tyler Pipe & Foundry

Investigate why these National Firms and others have plants at TYLER, TEXAS:...and you too, will want a place here!



7.5 MILLION CUSTOMERS within 200 miles

TYLER

FOR COMPLETE INFORMATION

furnished in confidence, please contact: Freeman Carney, Vice President, Tyler Industrial Foundation, 301 N. Broadway, Tyler, Texas, LYric 2-1661.

TEXAS

JACKSONVILLE—9,590 — JACKSONVILLE C. OF C., C. D. Acker, Pres., Box 1231.
JEFFERSON—3,082 — JEFFERSON C. OF C. IND. COMM., U. L. Williamson, Chm. 117 W. Lafayette.
KARNES CITY—2,693 — KARNES CITY C. OF C., Herb Smith, Mgr., Box 878.
KERRVILLE—8,901 — KERR CTY. C. OF C., Whitlock Zander, Mgr., Box 790.
KILGORE—10,092
KILGORE C. OF C., A. J. Janca, Mgr., Box 1582.
KILGORE IND. FOUND., INC., M. K. Weitzel, Exec., 215 N. Kilgore St.
KILLEEN—23,377 — Killeen C. OF C., Bill Thames, Gen. Mgr.
KINGSVILLE—25,297 — KINGSVILLE C. OF C., IND. DEV. COMM., T. A. Harrell, Sr., Chm., Box 1030.
LA GRANGE—3,623 — LA GRANGE IND. FOUND., W. C. Hunter, Pres. of C. of C., Drawer 268.
LAMESA—12,438 — LAMESA C. OF C., Pat Ryan, Mgr., Box 580.
***LAREDO—60,678** — LAREDO C. OF C., Jack C. Key, Ex. V. P., Box 790.
LINDEN — LINDEN C. OF C., Jack Scales, Mgr.
LIVINGSTON—3,398 — POLK CTY. C. OF C., Ingram C. Pace, Mgr., Box 266.
***LONGVIEW—40,050**
EAST IND. DIST., Longview Ind. Dist., Inc. Box 472.
EAST TEXAS C. OF C., Fred Pool, Ex. V. P. & Gen. Mgr., Box 1592.
LONGVIEW C. OF C., Walter B. Koch, Gen. Mgr., Box 472.
LONGVIEW IND. DIST., INC., Box 472.
***LUBBOCK—128,691**
FT. WORTH & DENVER RWY. CO., 220 West 34th St.
LUBBOCK C. OF C., A. B. Davis, Ex. V. P. Box 561.
T.I.M.E., INC., G. C. Miller, Dir. of Sales & Traffic, Box 1120.
LUFKIN—17,641
ANGELINA CTY. C. OF C., Herman Brown, Mgr., Box 1181.
LUFKIN IND. FOUND., INC., % C. of C., Box 1181.
LULING—4,412 — LULING C. OF C., David M. Cochran, Box 710.
MARLIN—6,918
MARLIN C. OF C. & AGRICULTURE, Ernest H. Donohoo, Mgr., Box 369.
MARLIN CIVIC IND. CORP., % C. of C.
MARSHALL—23,846
MARSHALL C. OF C., Bob Eitelman, Mgr., Box 312.
MARSHALL IND. FOUNDATION, V. H. Hackney, Pres., Box 312.
MART — MART IND. FOUND., T. H. Burton, Mgr., % C. of C.
McCALLEN—32,728
BECK IND. TRACT, Prescott Smith, Box 1465.
McALLEN C. OF C., Wade Terrell, Mgr., Box 1988.
McGREGOR—4,642 — McGREGOR CIVIC ENTERPRISES, INC., Mrs. Olin Tippett, Mgr., % C. of C., Box 303.
McKINNEY—13,763 — McKINNEY C. OF C., Boyd Williams, President, 200 W. Va.
MERCEDES—10,943 — MERCEDES C. OF C., Col. H. G. Stein, Mgr., Box 867.
MERKEL —MERKEL C. OF C., Orville D. Roland, Mgr., Box 786.
MESQUITE—27,526 — MESQUITE C. OF C., Leslie G. Brown, Mgr., Box 544.
MEXIA—6,121
MEXIA C. OF C., J. C. Killingsworth, Mgr., Box 352.
MEXIA IND. FOUND., C. E. Carter, Secy., Box 352.
***MIDLAND—62,625**
MIDLAND C. OF C., Delbert D. Downing, Mgr., Box 1606.
MIDLAND INDUSTRIAL PLANNING, INC., Mr. Stanley C. Moore, Box 3135.
MINEOLA—3,810 — MINEOLA, IND. FOUND., J. Y. Thomas, Pres., Box 68.
MINERAL WELLS—11,053
MINERAL WELLS C. OF C., C. H. Meek, Box 99.
MINERAL WELLS IND. FOUND., Norman P. Hines, Pres., 217 W. Hubbard St.
MISSION—14,081 — MISSION C. OF C., Albert A. Ady, Mgr.
MT. PLEASANT—8,027
MT. PLEASANT C. OF C., Otis McMinn, President, Box 646.
MT. PLEASANT IND. FOUND., Winston O. Ward, Pres,. Box 646.
NACOGDOCHES—12,674
NACOGDOCHES CTY. IND. FOUND., J. W. Sutton, Pres. Box 249.
NACOGDOCHES IND. FOUND., Ben Ritterskamp, Secy, Box 306.
TEXAS POWER & LIGHT CO., E. C. Patterson, Dist. Mgr., Box 191.
NAVASOTA—4,937 — NAVASOTA IND. FOUND., % C. of C., Box 530.
NEW BOSTON—2,773 — NEW BOSTON IND. COUN., Freeman Cross, Pres. Box 698.
NEW BRAUNFELS—15,631
NEW BRAUNFELS BD. OF CITY DEV. & COMAL CTY. C. OF C., A. D. Nuhn, Mgr., Box 180.
ODEM — ODEM C. OF C., A. A. Luckenbach, Box 237.
***ODESSA—80,338**
INDUSTRIAL SITES, INC., Murphy & Rochester, 420 N. Lincoln.
ODESSA C. OF C., R. W. Hedges, 211 W. 3rd.
OLNEY—3,872 — OLNEY C. OF C., J. E. Meroney, Mgr.
ORANGE—25,605
FIRST NATIONAL BANK, Nelda C. Stark.
ORANGE C. OF C., Robt. E. Dear, Mgr.
ORANGE CTY. NAVIG. & PORT DIST., J. T. Arledge, Port Dir., Box 516.
ORANGE IND. DEV. COMM., John W. Simmons, Dir., Box 911.
ORANGE NATIONAL BANK, E. M. Newman.
ORANGE GROVE — ORANGE GROVE C. OF C., C. J. Freudenberg, Chm, Ind. Dev. Comm., Box 132.
PALACIOS—3,676 — PALACIOS C. OF C., Dr. Norman E. Runyon, Pres.
PALESTINE—13,974 — ANDERSON CTY. C. OF C., J. W. Coffin, Mgr., Box 516.
PAMPA—24,664 — PAMPA C. OF C. & BD. OF CITY DEV., E. O. Wedgeworth, Gen. Mgr., Box 1491.
PARIS—20,977
LAMAR CTY. C. OF C., J. H. Oxford, Mgr., Drawer 194.
PARIS IND. FOUND., Robt. McWhirter, Pres., % First Natl. Bk.
PECOS—12,728 — PECOS C. OF C., A. Fred Wright, Manager, Box 27.
PITTSBURG—3,796 — CAMP CTY. C. OF C., S. M. Patterson, Mgr., Box 496.
PLAINVIEW—18,735 — PLAINVIEW C. OF C., Charlie Young, Mgr., Box 551.
PORT ARTHUR—66,676 — PORT ARTHUR C. OF C., Lyle Vicker, Ex. V. P., Box 650.
PORT ISABEL—3,575
PORT ISABEL C. OF C., Dr. Hackaday, Mgr., Box 788.
PORT ISABEL-SAN BENITO NAVIG. DIST. OF CAMERON CTY., T. W. Dunn, Mgr., Box 218.
PORT LAVACA—8,864
CITY OF PORT LAVACA, Hugh Bowers, City Manager.
FIRST STATE BANK, Sam R. Foubion, V. P.
PORT LAVACA C. OF C., Cliff Terrell, Mgr., Box 528.
QUANAH—4,564 — Quanah C. OF C., Earl Y. Doxx, Mgr., Box 158.
RANGER—3,313 — RANGER C. OF C., R. V. Galloway, Mgr., Box 57.
RAYMONDVILLE—9,385
PORT MANSFIELD PORT AUTHORITY, Chas. R. Johnson, Port Dir., 152 S. 7th St.
WILLACY CTY C. OF C., Byron E. White, Mgr., Box 746.
ROBSTOWN—10,266 — ROBSTOWN C. OF C., Robert L. Gilbert, Sr., Mgr., Box 111.
ROCKDALE—4,481 — ROCKDALE C. OF C., Mrs. S. H. Curlee, Box 1488.
RUSK—4,900 — RUSK C. OF C., J. R. Perkins, Mgr., Box 67.
SAN ANGELO—58,815
SAN ANGELO BD. OF CITY DEV., Russell L. Willis, Mgr., Box 712.
SAN ANGELO INDUSTRIES, INC., Russell L. Willis, Mgr., 221 S. Chadbourne.
***SAN ANTONIO—587,718**
ALAMO NATIONAL BANK, Robert D. Barcley, Jr., V. P., 306 W. Commerce St.
BEXAR CTY. NATIONAL BANK, Jesse S. Jones, V. P. 325 N. St. Mary's St.
CITY PUBLIC SERVICE BD., V. H. Braunig, Mngmt. Consul. Box 1771.
JOHN F. CUNNINGHAM & CO., John F. Cunningham, 432 Ridgemont Ave.
EASTWOOD IND. PARK, Steves Brothers, Inc., Box 2340.

FIRST NATIONAL BANK, C. G. Staats, Asst. V. P., 213 W. Commerce St.
FROST NATIONAL BANK, T. C. Frost, Jr., V. P., Main Plaza.
BERT C. FRY, REALTOR, 1118 Frost Bank Bldg.
GRTR. SAN ANTONIO DEV. COMMITTEE, James O. Picone, Mgr., Box 1628.
GROOS NATIONAL BANK, Ernest M. Groos, Jr., V. P., 143 W. Commerce St.
MISSOURI-KANSAS-TEXAS LINES, Hudson F. Biery, Ind. Agt.
NATIONAL BANK OF COMMERCE, Leland S. Austin, V. P., Box 121.
RED ARROW FREIGHT LINES, INC., J. C. Chandler, Gen. Sls. Mgr., Box 1897.
SAN ANTONIO C. OF C., Melvin Sisk, Ex. V. P., Box 1628.
MR. EDWIN SCHROEDER, SIR, 621 Travis Bldg.
GEORGE W. SCRUGGS, REAL ESTATE BROKER, 1111 Austin Avenue.
S. TEXAS C. OF C., H. E. Nix, Ex. V. P. 301 Texas Continental Bldg.
SOUTHWEST RESEARCH INSTITUTE, Martin Goland, President, 8500 Culebra Rd.
TEXAS IND. & DEV. FOUND., Edwin Schroeder, 621 Travis Bldg.
UNITECH (Div. of J. Amman, Photogrammetric Engr. Inc.) Ed Nicholson, Dir., 931 Broadway.

SAN BENITO—16,422 — SAN BENITO C. OF C., Carl Blasig, Mgr., Drawer 1623.

SAN MARCOS—12,713 — SAN MARCOS C. OF C., Frank G. Brown, Mgr., Box 2310.

SAN SABA—2,728 — SAN SABA CTY. C. OF C., W. Barney Sullivan, Box 567.

SEGUIN—14,299
SEGUIN & GUADALUPE CTY. C. OF C. F. W. Stewart, Mgr., Box 710.
SEGUIN IND. FOUND., George A. Cushman, Mayor.

SHAMROCK—3,113 — SHAMROCK C. OF C., Bob Douglas, Mgr., Box 207.

SHERMAN—24,988 — SHERMAN C. OF C., M. K. Weitzel, 306 N. Travis St.

SINTON—6,008 — SINTON C. OF C., Gary W. Scott, Manager, Box 127.

SMITHVILLE—2,933
SMITHVILLE C. OF C., F. H. Schaller, Mgr., 317 Main St.
SMITHVILLE IND. FOUND., % C. of C.

STAMFORD—5,259 — STAMFORD BD. OF CITY DEV., Lee Walker, Mgr., Box 1206.

STEPHENVILLE—7,359 — STEPHENVILLE C. OF C., L. B. Howard, Mgr., Box 306.

SULPHUR SPRINGS—9,160
HOPKINS CTY. C. OF C., Jim Anderson, Mgr., Box 347.
HOPKINS CTY. IND. FUND., INC., % C. of C.

SWEETWATER—13,914 — SWEETWATER BD. OF CITY DEV., A. C. Bishop, Mgr., Box 1148.

TAYLOR—9,434
TAYLOR AGRIC. & IND. FOUND., Box 192.
TAYLOR C. OF C., Leslie H. Box, Mgr., Box 231.

TEMPLE—30,419 — TEMPLE IND. FOUND., A. P. Brashear, Sr., V. P., 1st Natl. Bk. Bldg.

TERRELL—13,803
TERRELL C. OF C., IND., COMM., R. C. Hulsey, Chm., Box 38.
TERRELL IND. FOUND., INC., Ed. M. Griffith, Secy, Box 148.

TEXARKANA—30,218 — FIRST TEXARKANA IND. SUBDIV., Texarkana Ind. Foundation, 309 Pine Street.
SOUTHWESTERN TRANSPORTATION CO., B. N. Huddleston.
TEXARKANA C. OF C., L. E. Gilliland, Mgr., 309 Pine St.
TEXARKANA IND. FOUNDATION, INC., L. E. Gilliland, Asst. Secy, 309 Pine St.

TEXAS CITY—32,065
TEXAS CITY C. OF C., Fred L. Jones, Mgr., 619-7th Avenue, N.
PORT OF TEXAS CITY, Box 591.
TEXAS CITY TERMINAL RWY. CO., V. B. Wimberly, Pres., Box 591.

TRINITY — TRINITY C. OF C., Leonard S. Sargent, Mgr., Box 549.

***TYLER—51,230**
ST. LOUIS-SOUTHWESTERN RAILROAD, R. D. Klein, Ind. Comsr., Cotton Belt Bldg.
TYLER C. OF C., Freeman Carney, Mgr. Ind. Dev. Dept., 301 N. Broadway, Box 390.
TYLER IND. FOUND., % C. of C.

UVALDE—10,293 — UVALDE C. OF C., Tom Purdum, Mgr., Box 706.

***VERNON—12,141** — VERNON C. OF C., Jack Lacy, Jr., Box 1538.

VICTORIA—33,047
VICTORIA BANK & TRUST CO., Charles S. Hanley, Box 1698.
VICTORIA C. OF C., N. Leslie Kelley, Ex., V. P., S. Texas Savings Bldg., Box 413.

***WACO—97,808**
BAYLOR C. OF C., John Brunson.
CENTRAL FREIGHT LINES, INC., George Adams, Traffic Mgr., Box 238.
WACO C. OF C., Sidney Dobbins, Gen. Mgr., Drawer 1220.
WACO INDUSTRIAL FOUND., Vern Lemon, Exec. V. Pres., Box 1220.

WAXAHACHIE—12,749 — WAXAHACHIE C. OF C., Mark A. Smith, Mgr., 104 N. College.

WEATHERFORD—9,759
WEATHERFORD C. OF C., Jess L. Everett, Mgr., 109 Palo Pinto.
WEATHERFORD IND. PLAN., % C. of C.

WESLACO—15,649
LOWER RIO GRANDE VALLEY C. OF C., Jack H. Drake, Ex. V. P. Box 975.
WESLACO C. OF C., Mark Piepgrass, Mgr., Drawer 995.
WESLACO DEV., COMM., INC., Garland Smith, Chrmn., 520 Kansas St.

WHARTON—5,734 — WHARTON C. OF C., Ralph W. Burgess, Mgr., Box 868.

WHITESBORO — WHITESBORO IND. FOUND. % C. of C.

WICHITA FALLS—101,724
FT. WORTH & DENVER RWY. CO., 506 - 7th St.
CHESTER R. SEALS, REALTOR, Kemp Hotel Bldg.
WICHITA FALLS C. OF C., Rex Jennings, Exec. V. P., Box 1860.
WICHITA FALLS IND. FOUND., Wm. H. Harrison, Box 1860.

WINK — WINK C. OF C., Mrs. Norma Hallmark, Mgr., Box 308.

WINNSBORO—2,675
WINNSBORO IND. FOUND., J. C. Buchanan, Mgr., Box 434.
WINNSBORO IND. FOUNDATION, Melvin Cain, Chm., Box 147.

YOAKUM—5,761
R. H. KOETHER ENG. CO., R. H. Koether, Chief Engr., 103 Bovine St.
YOAKUM C. OF C., Fritz G. Barre, Pres. Box 591.

UTAH

Assistance with reviewing, correcting and updating the listings for Utah has been generously provided by the staff of the Committee on Industrial and Employment Planning, W. C. Palfreyman, Director.

AMERICAN FORK—6,373 — AMERICAN FORK C. OF C., LeRoy Griffin.

BRIGHAM CITY—11,728 — BOX ELDER C. OF C., Ross C. Bowen.

CEDAR CITY—7,543 — CEDAR CITY C. OF C., Milton Jolley.

COALVILLE — SUMMIT CTY. IND. DEV. BUREAU, % Summit Cty. Comm.

DELTA — MILLARD CTY. IND. BUREAU, Wm. Bishop.

HEBER—2,936 — WASATCH CTY. IND. DEV. ORG., Cty. Comm.

LOGAN—18,731 — CACHE C. OF C., Dean R. Smith, Mgr.

MANTI — SANPETE CTY. IND. DEV. DIREC., Len C. Jensen.

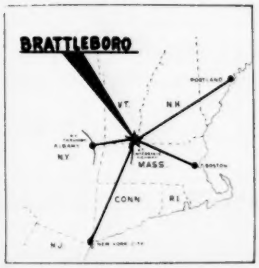
MIDVALE—5,802 — MIDVALE C. OF C., Everett E. Dahl.

NEPHI—2,566 — NEPHI C. OF C., John Parkin, Pres.

OGDEN—70,197
FIRST SECURITY BANK OF UTAH, N. A. 25th & Washington Boulevard.
OGDEN C. OF C., Bernard R. Diamond, Hotel Ben Lomond.

***REGISTERED COMMUNITY AUDIT**

IBM
BOUGHT OUR 1st.
LEASED OUR 2nd . . .
AND OUR 3rd.
SPECULATIVE PLANT
MAY BE EXACTLY WHAT YOU'RE LOOKING FOR!
IBM and GE investigated and found that Greater Burlington has the right climate for industry. Plus factors include:
★ Up to 100% financing available
★ Plentiful skilled labor
★ Plant sites near Interstate 89 and Interchange 189 available
★ Plenty of cold water
. . . and more
Brochures available, including Registered Community Audit and The Greater Burlington, Vermont, Story. Write Charles D. Townsend, Executive Director.
GREATER BURLINGTON INDUSTRIAL CORPORATION
191 College St. Tel. UNiversity 2-5726
Burlington, Vermont Member A.I.D.C.

NEED
a new
25,000
50,000
100,000
Square Foot
INDUSTRIAL PLANT
Built to Your Specifications?
100% Financing
Tax Stabilization
Adjacent to Interstate 91
Excellent Community Facilities,
Labor & Transportation


Write:
New Industries
6 Park Pl.
Brattleboro
Vermont
"Center of New England"

JUNIUS R. TRIBE CO., 2427 Kiesel Ave.
WEBER CTY. IND. BUREAU, Bernie Diamond, Hotel Ben Lomond.
OREM—18,349 — Orem C. OF C., E. H. Johnson.
PAROWAN — IRON CTY. IND. DEV. ORG., Clair Rowley.
PAYSON—4,237 — PAYSON C. OF C., Roy Broadbent.
PRICE—6,802
EASTERN UTAH, INC., Louis Kilpack.
PRICE C. OF C., Ruth B. Grogan, Ex. Secy., Municipal Bldg.
PROVO—36,047
GRTR. UTAH VALLEY, INC., % Utah Cty. Comm.
PROVO C. OF C., William Motherspoon.
ROOSEVELT — DUSCHENE CTY. IND. DEV. COMM., Irene Ruppel, Secy.
ST. GEORGE—5,130 — ST. GEORGE C. OF C., H. C. Thomas, Secy.
SALT LAKE CITY—189,454
BETTILYON'S INC., Mr. A. Kyle Bettilyon, SIR, 333 S. 2nd. East.
CARBON MOTORWAYS, INC., J. W. Cushing, Traffic Mgr., 230 West 7th South.
CLARK TANK LINES CO., INC., Boyce R. Clark, Box 1895.
FIRST SECURITY BANK, Elroy Nelson, Box 1289.
INDUSTRIAL CENTER, Leland S. Swaner, Mgr., & Co-Owner, 1700 S. Redwood.
INTERSTATE MOTOR LINES, INC., C. E. St. Jeor, Gen. Sls. Mgr., 235 West Third South.
SALT LAKE CITY C. OF C., Gus P. Backman, Ex. Secy., Box 329.
UNION PACIFIC RAILROAD, Claude Summerhays, 10 S. Main St.
UTAH COMM. ON IND. & EMPLOYMENT PLAN, W. C. Palfreyman, Dir., 174 Social Hall Ave., Box 2100.
UTAH POWER & LIGHT CO., Mr. D. H. White, 1407 W. N. Temple.
WOODBURY CORP., Mr. F. Orin Woodbury, SIR, 711 East South Temple.
SPRINGVILLE—7,913 — SPRINGVILLE C. OF C., Reed Miner.
TOOELE—9,133 — TOOELE C. OF C., Lionel Olson.
VERNAL—3,655 — VERNAL C. OF C., L. Y. Sidoway.

VERMONT

Assistance with reviewing, correcting and updating the listings for Vermont has been generously provided by the staff of the Industrial Development Division of the Development Department, Roland R. Vautour, Director.

BARRE—4,580
BARRE AREA DEV. INC., Ernest Bancroft & Roy C. Buxton, co-Chairmen.
BARRE C. OF C., Langdon S. Cummings, Ex. Sec.
BARTON—3,066 — BARTON C. OF C., John Bolton, Secy.
BELLOWS FALLS — BELLOWS FALLS C. OF C., Gilbert W. Hansen, Ex. Dir.
BENNINGTON—13,002
BENNINGTON CTY. IND. CORP., Raymond Bowen, Ex. V. Pres.
GRTR. BENNINGTON ASSOC., Paul J. Short, Ex. Mgr., 215 South St.
BETHEL — BETHEL C. OF C., C. N. Arnold, Treas.
BRADFORD — BRADFORD IND. DEV. GROUP., Mr. George Bancroft.
BRANDON—3,329 — BRANDON DEV. ASSN., Mrs. Arthur F. Landon, Secy.
BRATTLEBORO—11,734
BRATTLEBORO C. OF C., Charles Dunklee, Mng. Dir., 6 Park Place.
BRATTLEBORO DEV. CREDIT CORP., E. James Roberts, Pres.
VERMONT NATL. AND SAVINGS BANK, 100 Main St.
BRISTOL — BRISTOL PLANNING COMM., Mrs. Lura Cardell, Pres.
BURLINGTON—35,531
BURLINGTON IND. PARK, Grtr. Burlington Ind., Corp., Chas. D. Townsend, Exec. Dir., Box 613.
BURLINGTON-LAKE CHAMPLAIN C. OF C., T. J. Schermerhorn, Ex. Secy., 325 Main St.
GRTR. BURLINGTON IND. CORP., Charles D. Townsend, Exec. Dir., Box 613.
GREEN MOUNTAIN POWER CO., Glenn M. McKibben, Pres.
GEORGE K. HAUCK, REALTOR, 199 College St.
POMERLEAU REAL ESTATE CO., Tony Pomerleau, Prop., Church & College Sts.
SOUTH BURLINGTON IND. CORP., % Wm E. Mikell.
CHESTER — CHESTER C. OF C., IND. COMM., Donald Monier.
COLCHESTER—4,718
COLCHESTER CIVIC COMM., Mrs. Martha Kennedy.
DANVILLE — DANVILLE C. OF C., Lawrence A. Cahoon, Secy.
FAIR HAVEN — FAIR HAVEN IND. COMM., D. J. Tobin.
GRAFTON — GRAFTON IMPROVEMENT ASSN., John C. Wriston, Pres.
GRAND ISLE — GRAND ISLE IND. COMM., Warren Pearl.
GROTON — GROTON IND. COMM., P. T. White.
HARDWICK — HARDWICK IND. COMM., Edward C. O'Connor, Chmn.
ISLAND POND — BRIGHTON BOARD OF TRADE, Dr. Norman Kennedy, Pres.
JAMAICA — WEST RIVER VALLEY ASSOCIATION, Mrs. E. C. Dickamper, Secy.
LONDONDERRY — LONDONDERRY ASSOC., IND. COMM., George Ahrens, Pres.
LUDLOW — LUDLOW IND. GROUPS, INC., Henry Vail.
LYNDONVILLE
LYNDONVILLE C. OF C., Herbert H. Gregory.
NORTHEASTERN VT. DEV. ASSN., Carl F. Gordon, Exec. Sec.
MANCHESTER — MANCHESTER C. OF C., W. E. McLean, Manchester Depot Ctr.
MARSHFIELD — MARSHFIELD DEVELOPMENT COMM., William Burgess.
MIDDLEBURY—5,305 — MIDDLEBURY C. OF C., William J. Slator, Pres.
MONTPELIER—8,782
GRTR. VERMONT ASSN., Edwin Benjamin, Jr., Ex. V. Pres., 7 Langdon St.

I can personally offer you FACTS why

Vermont has one of the MOST LIBERAL FINANCING PLANS FOR INDUSTRIAL BUILDINGS!

Vermont municipalities are authorized by law to issue municipal revenue bonds to construct, lease, sell and finance Buildings for Industrial use.

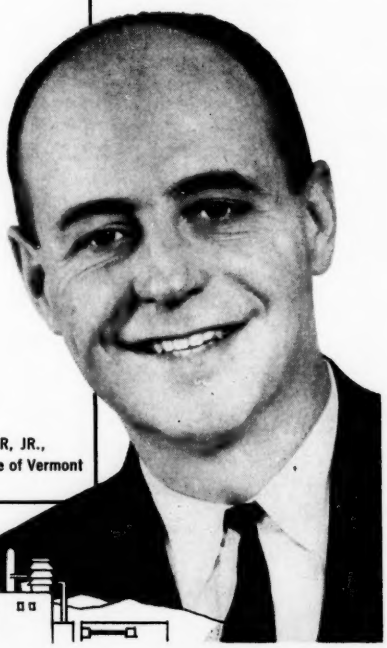
VERMONT PLANS OFFER: 100% Financing (90% of first mortgage guaranteed by Vermont Industrial Building Authority, 10% by local development groups).

VERMONT PLANS OFFER: An actual "profit" while your rent is financing the construction of the plant.

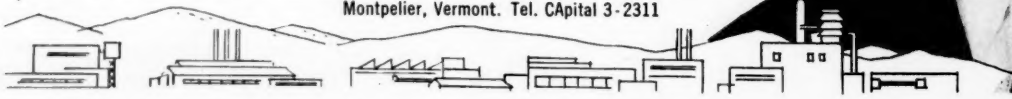
VERMONT PLANS OFFER: $1.00 a year rent, after the construction costs have been paid off!

VERMONT OFFERS: An experienced, well-organized Industrial Development Division eager to serve you immediately.

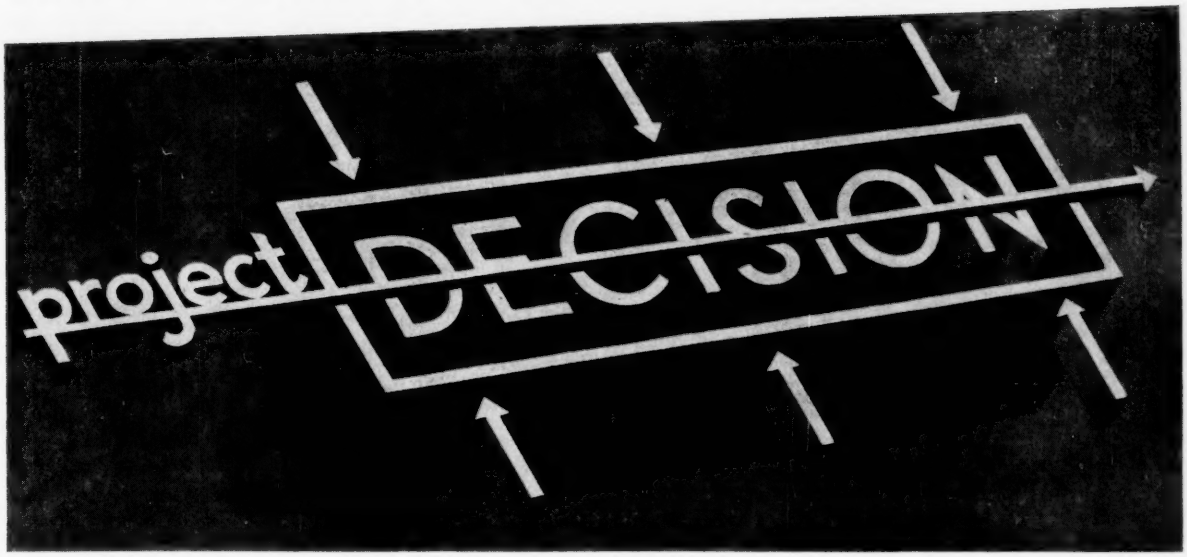
F. RAY KEYSER, JR.,
Governor, State of Vermont



For confidential information contact me personally: GOVERNOR F. RAY KEYSER, JR.
Montpelier, Vermont. Tel. CApital 3-2311



The Land of...



WHERE PROGRESS IS A STATE OF MIND

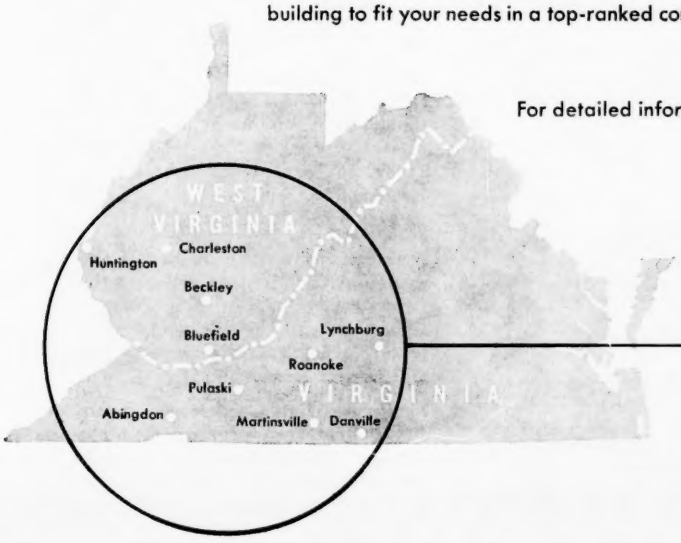
In southern West Virginia and western Virginia, "economic growth" is more than just a term — it's a state of mind and a course of action. Here folks are doing more than talking about progress, they're working for it.

Our Project Decision is an example of this united effort. Through this unique approach to community improvement and industrial development, Appalachian Power Company is constructing attractive shell buildings for industry in communities with the highest ranking in competition with others in this area. We make the initial investment; the community assumes financial responsibility when a suitable tenant is found.

Here is evidence of citizens taking action to improve their communities . . . of communities intent on securing their economic future by making sure that new industries will like their town.

Before you make your relocation decision, investigate the land of Project Decision. Ask us about this dynamic new program . . . which assures you of a modern industrial building to fit your needs in a top-ranked community.

For detailed information call: Dorman M. Miller, Appalachian Power Company, Roanoke, Va., DI 4-1411; or in the New York area, Lee L. Davis, American Electric Power Company, HAnover 2-4800.



OUR POWERFUL LAND

Appalachian **POWER CO.**

AMERICAN ELECTRIC AEP POWER SYSTEM

ROANOKE, VIRGINIA

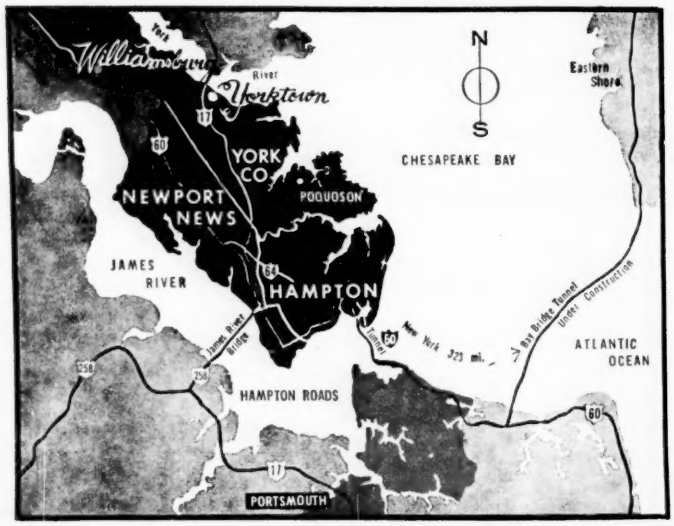
GREEN MOUNTAIN POWER CORP., 26 State Street.
MONTPELIER AREA DEV. ASSOC., Clifford W. Bowman, Dir., 10 Pinewood Dr.
MONTPELIER C. OF C., William Mims, Exec. Secy.
VERMONT ASSN. OF CH. EXECUTIVES, Edwin Benjamin, Jr., Secy-Treas.
VERMONT DEVELOPMENT DEPARTMENT, Industrial Dev. Div., Roland R. Vautour, Dir., State Office Bldg.
MORRISVILLE—3,347 — MORRISVILLE IND. COMM., Bruno Loati.
NEWPORT—5,019
NEWPORT C. OF C., Leonard McCumber, Pres., 66 Main St.
NEWPORT MAYOR'S COMMITTEE, Mrs. Bessie Sessions.
NORTHFIELD—4,511
NORTHFIELD C. OF C., Leon Sears, Secy.
VERMONT BUREAU OF IND. RESEARCH, John M. Sayward, Dir., Norwich University.
POULTNEY—3,009 — POULTNEY C. OF C., Robert Alpert, Pres.
RANDOLPH—3,414
RANDOLPH C. OF C., Lewis Spaulding, Pres.
RANDOLPH DEVELOPMENT CORP., Gordon Scribner, Pres.
RICHFORD — BORDER TOWNS DEVELOPMENT ASSN., INC., Montgomery, Franklin & Berkshire, Rev. Geo. O. St. Onge.
RUTLAND—18,325
CENTRAL VERMONT PUBLIC SERVICE CORP., James Griffin, Area Dev. Dir., 77 Grove Street.
GRTR. RUTLAND IND. PARK., Rutland Dev. Corp., 1 Mead Bldg.
NEW INDUSTRIES, INC., ROLAND Q. Seward, % Seward's Dairy, Inc.
RUTLAND C. OF C., INC., Elbert G. Moulton, Managing Dir., 1 Mead Bldg.
RUTLAND DEV. CORP., Robt. W. Mitchell, Pres., Rutland Herald.
VERMONT DEV. CREDIT CORP., Roland Seward, % Seward's Dairy, Inc.
ST. ALBANS—8,806
ST. ALBANS C. OF C., Donald Tobin, Ex. Secy., 9 Bank St.
ST. ALBANS IND. DEV. COMM., Robert Bliss, Jr., 48 N. Main St.
ST. ALBANS INDUSTRIES, INC., J. B. Pignora.
ST. JOHNSBURY—8,869
ST. JOHNSBURY C. OF C., Mrs. Eva P. Wylie, Exec. Sec., 83 Eastern Ave.
ST. JOHNSBURY IND. DEV. FUND., Maurice E. Thompson, Pres.
SPRINGFIELD—9,934 — SPRINGFIELD C. OF C., Eigil De Neergaard, Ex. Sec. 1 Main St.
SWANTON—3,946 — SWANTON C. OF C., Gordon Winters, % C. of C.
WALLINGFORD — WALLINGFORD IND. COMMITTEE, Clifford Gibson, Chm.
WELLS RIVER — WELLS RIVER C. OF C., Lewis W. Chamberlin, Pres.
WESTMINSTER — WESTMINSTER DEV. ASSN., Mrs. Elizabeth Simonds.
WHITE RIVER — WHITE RIVER JUNCTION IND. COMM., Frank Gilman, Secy., % White River Junction C. of C.,
WINDSOR — WINDSOR C. OF C., Philip Blanchard, Secy.
WINOOSKI—7,420
WINOOSKI C. OF C., IND. DEV. COMM., John LaPlante.
WINOOSKI DEVELOPMENT CORP., J. Wm. O'Brien, Attorney.
WOODSTOCK—2,786 — WOODSTOCK C. OF C., Frank Teagle, Jr,. Secy.

VIRGINIA

Assistance with reviewing, correcting and updating the listings for Virginia has been generously provided by the staff of the Division of Industrial Development and Planning, C. M. Nicholson, Jr., Commissioner.

ABINGDON—4,758 — ABINGDON IND. DEV. CORP., Dr. J. S. Shaffer, Pres.
ACCOMAC — EASTERN SHORE OF VA. C. OF C., Johna H. Davis, Ex. Secy.
ALBERTA — ALBERTA IND. DEV. ASSOC., J. R. Orgain, Jr., Chmn.
***ALEXANDRIA—91,023**
ALEXANDRIA AREA IND. DEV. FOUND. INC., E. S. Holland, Secy., 120 N. Pitts St.
ALEXANDRIA C. OF C., Anthony Saeli, Ex. V. P., 400 S. Washington St.
ALTAVISTA—3,299
ALTAVISTA AREA DEV. CORP., E. R. English, Rep., % English Construction Co.
ALTAVISTA C. OF C., L. L. Jessup, Ex. Secy., Box 606.
AMELIA — AMELIA CTY. DEV. ASSN., T. L. Morris, V. P.
APPALACHIA
APPALACHIA C. OF C., J. N. Donaldson, Secy.
C. & D. RLTY. CORP., H. L. Culbertson, Pres.
REGIONAL IND. DEV. COMM., Guy C. Blakemore, Pres., % C. of C.
ARLINGTON—163,401
ARLINGTON C. OF C., Robt. J. Johnson, Mgr. Dir.
NORTHERN VA. REG. PLAN. & ECON. DEV. COMM., Francis E. Moravitz, Proj. Dir., 3150 Wilson Blvd.
MR. WILLIAM J. ROSSER, 3865 Wilson Blvd.
BEDFORD—5,921
BEDFORD C. OF C., Edwin E. Davis, Ex. Secy.
BEDFORD CO. IND. DEV. CORP., Aubrey E. Strode, Rep., 106½ E. Main St.
BIG STONE GAP—4,688 — BIG STONE GAP C. OF C., Glessie Martin, Secy.
BLACKSBURG—7,070 — BLACKSBURG IND. FACILITIES, INC., Marcus H. Long, Chm., % Blacksburg C. of C.
BLACKSTONE—3,659 — BLACKSTONE IND. DEV. CORP., Edwin Nash, Secy., % Nash Ins. Agency.
BOWLING GREEN — CAROLINE CTY. DEV. CORP., Edward Stell, III, Pres., % C. of C.
BOYKINS — BOYKINS-BRANCHVILLE IND. COMM., Elmo L. Rock, Pres.
BRISTOL—17,144
BRISTOL, VA.-TENN. C. OF C., Pete

THE VIRGINIA PENINSULA
NEWPORT NEWS - HAMPTON - YORK COUNTY



Peninsula Industrial Committee
Peninsula Port & Industrial Authority
P. O. Box 92, Newport News Va.
J. C. Biggins, Chairman J. Frank Alspaugh, Exec. Director

Good labor climate - never a work stoppage in manufacturing, yet more than 20,000 employed in manufacturing industry.

Abundant and skilled labor force - Standard Metropolitan Area of 224,503 (1960). Heavy concentration of research and technical people. Home base NASA Project Mercury.

100% plant financing - for qualified firms. Regional Authority has more than $1 million on hand for plant financing in fully-developed Copeland Industrial Park. Port Authority may issue non-taxable revenue bonds for industrial or port construction.

Port location an deep water sites - a major Atlantic port on Hampton Roads harbor in Tidewater Virginia. More than 12 million tons in foreign trade handled annually through Port of Newport News.

Excellent living conditions - unsurpassed area for water oriented recreation. Historical heritage exemplified by nearby Williamsburg, Jamestown and Yorktown.

Gravely, Exec. V. P., Box 1039.
RUTHERFORD FRT. LINES, INC., D. A. Dean, Exec. V. P., Pierce St.
BUENA VISTA—6,300
BUENA VISTA C. OF C., Mrs. I. A. Paxton, Secy.
BUENA VISTA DEV. CORP., John Dickinson, Rep.
CAPE CHARLES — CAPE CHARLES C. OF C., Dr. J. Ray Freeman, Pres.
CARRLOTTESVILLE — STEVENS & CO., Box 213.
CHARLOTTESVILLE—29,427
CHARLOTTESVILLE & ALBEMARLE CTY. C. OF C., Randolph H. Perry, Ex. Secy., 218-5th St., N. E.
JOEL M. COCHRAN, RLTR., 414 E. Jefferson St.
CHRISTIANSBURG—3,653
CHRISTIANSBURG & CAMBRIA C. OF C., F. P. Bersch, Secy., 42 W. Main St.
MONTGOMERY CO. DEV. CORP., E. D. Pierce, Pres. % Pierce Ins. Agency.
CLARKSVILLE — CLARKSVILLE C. OF C., Dr. W. H. Fitzgerald, Pres., Box 155.
CLIFTON FORGE—5,268 — CLIFTON FORGE C. OF C., Mrs. R. F. Craft, Ex. Secy.
COLONIAL BEACH — COLONIAL BEACH C. OF C., James D. Karn, Ex. Secy.
COLONIAL HEIGHTS—9,587 — COLONIAL HGHTS. C. OF C., John E. Brockwell, Jr., Secy., Box 2182.
COVINGTON—11,062 — COVINGTON C. OF C., INC., B. C. Moomaw, Exec. V. Pres., 306 Court St.
CULPEPER — CULPEPER IND. CORP., D. French Slaughter, Secy., 145 Davis St.
DAMASCUS — DAMASCUS IND. DEV. CORP., James Greer, Treas.
DANVILLE—46,577 — DANVILLE C. OF C., Howard Hylton, Exec. V. P., Box 802.
DRAKES BRANCH — DRAKES BRANCH C. OF C., T. J. Thompson, Secy.
EMPORIA—5,535
EMPORIA C. OF C., Mrs. Jean Clarke, Ex. Secy.
EMPORIA IND. DEV. CORP., George F. Lee, Pres., 312 S. Main St.
GREENSVILLE BLDG. ASSN., % C. of C.
FALLS CHURCH—10,192 — GRTR FALLS CHURCH C. OF C., F. J. Estabrook, Exec. Secy.
FARMVILLE—4,293 — FARMVILLE AREA DEV. CORP., W. C. Fitzpatrick, Pres., Peoples Nat'l Bank Bldg.
FLOYD — FLOYD CTY. INDUSTRIES, Herman Heafner, Pres.
FRANKLIN—7,264 — FRANKLIN C. OF C., Miss J. Lois Millner, Ex. Secy., Box 95.
FREDERICKSBURG—13,639 — FREDERICKSBURG AREA DEV. COMM., D. A. Kelley, Chmn.
FRONT ROYAL—7,949
FRONT ROYAL & WARREN CTY. C. OF C., Nolen Hughes, Exec. V. P., Box 568.
FRONT ROYAL-WARREN CO. DEV. CORP., William M. Kerfoot, Pres., Box 411.
GALAX—5,254
CARROLL-GRAYSON DEV. CORP., R. T. Farnsworth, Rep., % C. of C.
FELTS TRANSPORT CORP., R. Frank Felts, Pres. & G. M., Box 69.
GALAX C. OF C., INC., R. T. Farnsworth, Mgr., 112½ W. Grayson St.
GORDONSVILLE — GORDONSVILLE DEV. CORP., W. L. Herndon, Secy., % Herndon, Chev. Co.
HALIFAX — HALIFAX CO. IND. DEV. CORP., W. W. Shapard, Pres.
HAMPTON—89,258 — COPELAND IND. PARK, Regional Redev. Auth., Box 92.
HARRISONBURG—11,916
HARRISONBURG-ROCKINGHAM C. OF C., Forrest Halter, Ex. Secy., 115 N. Main St.
ROCKINGHAM DEV. CORP., D. P. Davis, Jr., Pres., Box 269.
HILLSVILLE — CARROLL IND. LAND CORP., S. L. Sisson, Pres., Hillsville Pkwy.
***HOPEWELL—17,895** — HOPEWELL C. OF C., J. F. McCormick, Pres., Box 760.
KENBRIDGE
KENBRIDGE INDUSTRIES, INC., C. T. Ripberger, Jr., Pres., Brand St.
SOUTHSIDE VA. IND. DEV. & ECON. PLAN. COUN. W. Roland Walker, Pres.
LAWRENCEVILLE
LAWRENCEVILLE C. OF C., E. N. Doyle, Jr., Mgr.
LAWRENCEVILLE INDUSTRIES, INC., W. S. Peebles, Jr., Pres
LEBANON — RUSSELL CO., VA. C. OF C., Ralph Snead, Exec. Secy.
LEESBURG—2,869 — LEASBURG IND. DEV. CORP., Francis L. Patton, Pres.
LEXINGTON—7,537 — LEXINGTON-ROCKBRIDGE CTY. C. OF C., Miss Nancy P. McCorkle, Secy.
LOUISA — LOUISA CTY. IND. DEV. CORP., Robt. E. Duke, Pres., Peoples Bk. Bldg.
LYNCHBURG—54,790
CARRINGTON-DIROM-BASTEN CO., INC., Box 146.
FALWELL FAST FRT., INC., L. W. Falwell, Pres., Box 937.
LYNCHBURG C. OF C., Lawrence H. McWane, Ex. V. Pres., 217 Eighth St.
STEPTOE & PATTERSON, INC., RLTRS., 217-9th St.
McKENNEY — McKENNEY IND. & DEV. ASSN., C. Harrison Zehmer, Rep.
MANASSAS—3,555 — TRIANGLE PROPERTIES, INC., Box 48.
MARION—8,385
MARION C. OF C., N. C. Peterson, Mgr., Box 83.
SOUTHWESTERN VA., INC., H. K. Bowen, Ex. Secy.
MARTINSVILLE—18,798 — MARTINSVILLE-HENRY CTY. DEV. ASSN., Forrest Halter, Rep., 115 Broad St.
MILLBORO — BATH CO. DEV. CORP., John E. Root, Rep.
MONTROSS — WESTMORELAND CO. IND. DEV. CORP., J. C. Lehman, Pres.
NEW MARKET
NEW MARKET AREA C. OF C., Wm. H. Garber, Ex. Secy.
NEW MARKET IND. DEV. CORP., Richard O'Roark, Pres.
NEWPORT NEWS—113,662
BAKER & HAZELWOOD, INC., 130-26th St.
CITIZENS MARINE JEFFERSON BANK, Irvin Reid, 25th & Wash. Ave.
FIRST NATL. BANK, H. W. Chandler, Pres., 28th & Wash. Ave.
PENINSULA IND. COMM., J. Frank Alspaugh, Exec. Dir., 237-28th St.

The 800 acre COPELAND INDUSTRIAL PARK combines all the practical conveniences of a metropolitan site . . . complete with streets and all utilities . . . with the generous provision of ample land space usually obtainable only in undeveloped rural areas. Administered by a nonprofit public agency, these protected industrial sites are available to desirable new industries at a remarkably low cost per acre.

Within railroad switching limits of the efficient Port of Newport News, COPELAND INDUSTRIAL PARK is in direct and economical contact with shipping to all parts of the world.

Complete package financing of new plants, at nonprofit rates, on long term lease or lease-purchase plans.

Newport News-Hampton is renowned as a "blue chip" industrial area, with an unusually high percentage of skilled and technical workers in its abundant labor pool. Its distinguished industrial family includes the Langley Research Center of NASA, Newport News Shipbuilding, Dow Chemical, American Oil Refinery, Union Carbide Ore, Hastings-Raydist Instrument, Coats & Clark, Plymouth Cordage, Virginia Engineering, and other nationally known concerns.

Why experiment? Place your new plant where it will have the greatest opportunity for success. Please write, in confidence, for our literature.

Copeland Industrial Park · Box 92 · Newport News, Va.

VA. ENG. CO., INC., J. S. Fenigsohn, 29th St. at James River.
VA. PENINSULA ASSN. OF COMM., Irving L. Fuller, Secy. Gen. Mgr.

NORFOLK—305,872
ATLANTIC & DANVILLE RWY. CO., T. E. McAndrews, Asst. to Pres.
BONNEY MOTOR EXPRESS, INC., R. Lee Bonney, Box 12388.
GOODMAN-SEGAR-HOGAN, INC., Hunter A. Hogan, Jr., V. P., 600 Kresge Bldg.
HAMPTON ROADS MARITIME ASSN., H. M. Thompson, Exec. V. Pres., 406-03 East Plume St.
NORFOLK C. OF C., Donald W. Shriver, Exec. Dir., 269 Boush St.
NORFOLK IND. PARK, Louis S. Hudgins, Mgr., City Hall, Room 308.
NORFOLK PORT & IND. AUTH., Michael M. Mora, Gen. Mgr., 1500 Maritime Tower.
TIDEWATER VA. DEV. COUN., C. H. Osthagen, V. P. & Exec. Dir., 300 Boush St.
VA. STATE PORT AUTH., Adm. D. H. Clark, Exec. Dir., 1600 Maratime Tower.

NORTON—4,996 — NORTON AREA C. OF C., Herman L. Huff, Ex. Secy., Hotel Norton.

ORANGE—2,955
ORANGE CTY. C. OF C., W. A. Sherman, Jr., Ex. Secy., 111 Chapman St., Box 29.
ORANGE CTY. IND. DEV. CORP., Howard Knoell, Pres.

PEARISBURG
GILES CTY. C. OF C., W. D. Bane, Secy.
GILES COUNTY VIRGINIA DEPT. OF ECONOMIC DEVELOPMENT, E. D. Coburn, Dir., Box 153.
GILES-NEW RIVER AREA DEV. CORP., H. J. Romanus, Pres.

PENNINGTON GAP — PENNINGTON GAP C. OF C., Charles G. Culbertson, Pres.

PETERSBURG—36,750
ALSAGE RLTY. CO., G. L. Lavenstein, Pres., 27 E. Tabb St.
APPOMATTOX BASIN IND. DEV. CORP., W. C. Bobbitt, Jr., Ind. Rep., Box 707.
PETERSBURG C. OF C., Frank K. Martin, Ex. Sec., 10 Franklin St.
PETERSBURG IND. PARK CORP., J. T. Morriss, IV, Pres. Box 1168.

***PORTSMOUTH—114,773**
ACADEMY IND. PARK, C. OF C., Box 559.
PORTSMOUTH C. OF C., Ed Garland, Mng. Dir., Box 559.

PULASKI—10,469 — PULASKI CTY. C. OF C., G. A. Hillsman, Mgr., Box 169.

RADFORD—9,371 — MONTGOMERY - RADFORD IND. DEV. CORP., E. D. Pierce, Pres., % Pierce Ins. Agency.

RICHLANDS—4,963 — RICHLANDS COM. IND. DEV. CORP., Andy Jenkins, Pres.

***RICHMOND—219,958**
ATLANTIC COAST LINE R. R. CO., Mr. L. T. Oliver, Adm. Asst. to Pres., Broad St. Station.
THE BANK OF VA., J. Joseph May, Vice Pres., 800 E. Main St.
BLUE & GRAY TRANSPORTATION CO., J. P. Talman, Box 4182.
BROOKS TRANSPORTATION CO., INC., Ted S. Tower, 1301 North Blvd.
COCHRANE TRANSPORTATION CO., W. L. Wood, Jr., Sales Mgr., P. O. Box 762.
EAST COAST FRT. LINES, Ernest L. Keppel, V. P., 3005 West Marshall St.
ESTES EXPRESS LINES, Robey W. Estes, 1405 Gordon Ave.
FED. RES. BANK OF RICHMOND, Attn. Librarian, Box 1615.
FROEHLING & ROBERTSON, INC., 814 W. Cary St.
HARRISON & BATES, INC., Mr. John W. Bates, Jr., SIR, 2 S. Fifth St.
OLD DOMINION FRT. LINES, H. T. McNamara, Sls. Mgr., 903 Catherine St.
OVERNITE TRANSPORTATION CO., G. B. Coleman, V. P., Sales & Traffic, 501 South 14th St.
RABB & CO., INC., RLTRS., Merrill E. Rabb, Pres., 710 E. Main St.
RICHMOND C. OF C., J. A. Schools, Asst. Ex. Mgr., 616 E. Franklin.
RICHMOND ENG. CO., Ernst W. Farley, Jr., Pres., 700 Hospital St.
RICHMOND, FREDERICKSBURG & POTOMAC R. R. CO., P. A. Rice, Mgr. Real Est. & Ind. Dev. Dept., 200 Broad St. Sta.
RICHMOND PUBLIC UTILITIES, 900 E. Broad St.
SEABOARD AIR LINE R. R. CO., Warren T. White, Asst. V. P., W. Broad St.
MORTON G. THALHIMER, INC., Mr. Adrian L. Bendheim, SIR, 1013 E. Main St.
FRANK C. VAUGHAN, CONS. ENGR., Box 2 AC.
VA. DEPT. OF CONS. & ECON. DEV., Div. of Indus. Dev. & Plann., C. M. Nicholson, Jr., Comm'r., State Office Bldg.
VA. ELECTRIC & POWER CO., Clark P. Spellman, Mgr., Area Dev., Electric Bldg.
VA. STATE C. OF C., Chris H. Whiteman, Dir. Ind. Dev., 611 E. Franklin St.
WILEY & WILSON, CONSULTING ENGRS., Wm. Martin Johnson, 711 W. Main St.

***ROANOKE—97,110**
APPALACHIAN POWER CO., Dorman M. Miller, Area Dev. Dir., Box 2021, 40 Franklin Rd., S. W.
MOUNTAIN TRUST BANK, Thomas P. Parsley, Chm. & Pres., Box 1411.
MUNDY MOTOR LINES, H. Robert Mundy, Box 331.
NORFOLK & WESTERN RWY. CO., H. P. Cotton, Asst. V. P., 106 N. Jefferson.
ROANOKE C. OF C., Stanley Talbot, Mgr. Ind. Dept., Box 20.
ROANOKE GAS CO., E. D. Bowyer, Sales Mgr., Box 1560.

RUSTBURG — CAMPBELL CTY. IND. DEV. CORP., C. I. Anderson, V. P., % Campbell Co. Bank.

SALEM—16,058 — SALEM C. OF C., Thomas S. Marshall, Ex., Dir., 22 E. Main St.

SOUTH BOSTON—5,974 — HALIFAX CTY. C. OF C., W. W. Shapard, Pres., Box 355.

SOUTH HILL — SOUTH HILL IND. DEV. CORP., C. W. Cleaton, Rep.

SPRINGFIELD—10,783 — FAIRFAX COUNTY ECON. & IND. DEV. COMM., Albert J. Klingel, Jr., Ex. Dir., Box 95.

STAUNTON—22,232
SHENANDOAH VALLEY, INC., D. Latham Mims, Pres., Box 897.

SALE or LEASE

Up to 1,000,000 Square Feet Remaining of Modern Industrial Building and Offices (former American Viscose Plant) . . .

in ROANOKE, VIRGINIA

LOWEST RENTAL TERMS in Entire South or FINANCING to SUIT PURCHASER

Much of the original equipment of American Viscose Co. still intact and may be included as part of deal.

All or Any Part for IMMEDIATE POSSESSION

Modern Buildings have all utilities: air-conditioned, fluorescent lights, unlimited water supply, railroad siding.

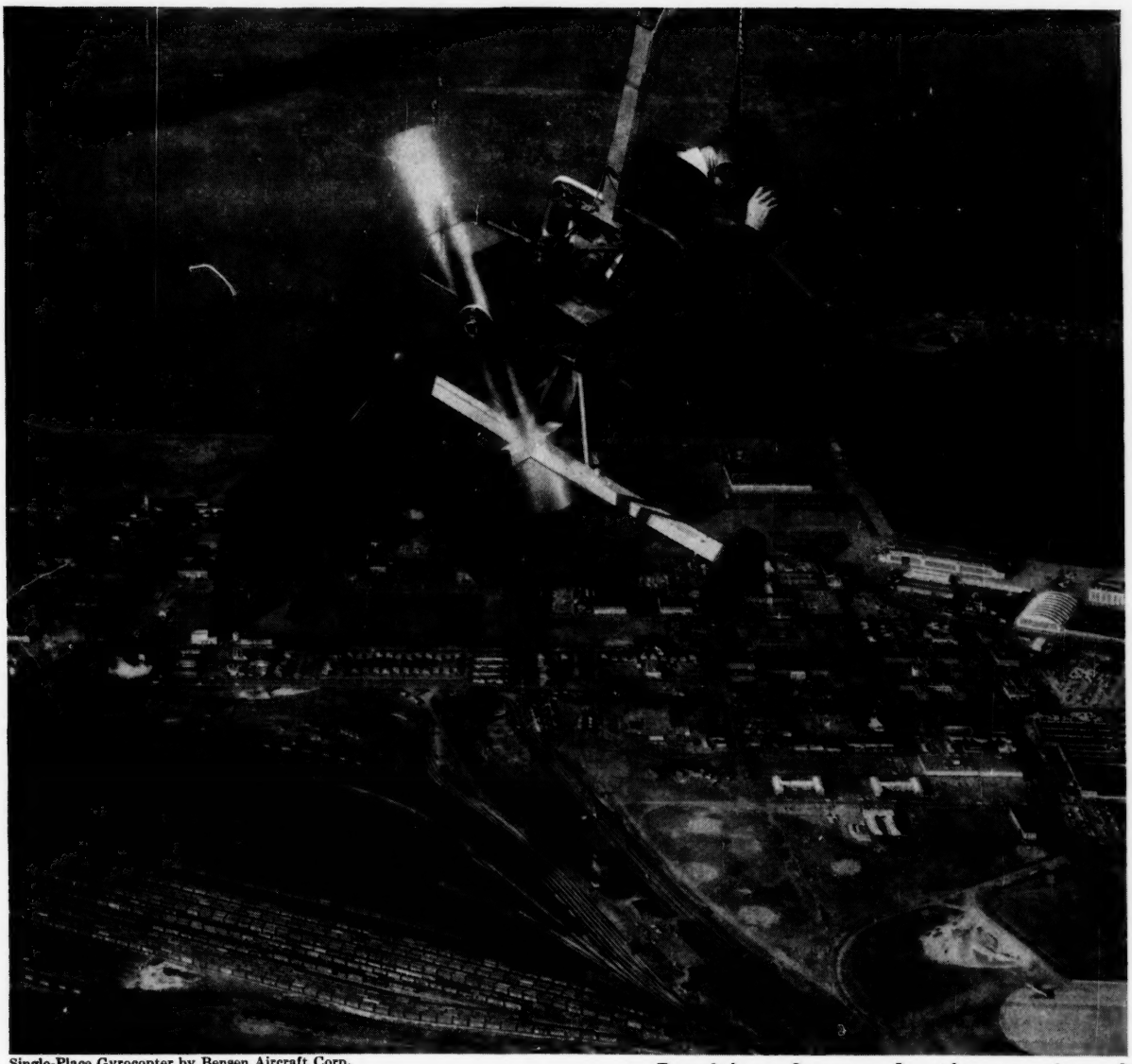
LOW TAXES: a prime incentive for locating in Roanoke, Va.
ATMOSPHERIC CONTROL: through humidifiers.
STEAM AVAILABILITY: High and low pressure.

Brochure and Complete Information Upon Request

JACK J. RADER, Realtor

1127 Land Title Bldg., Philadelphia 10, Pa.

Phone: LOcust 3-6445

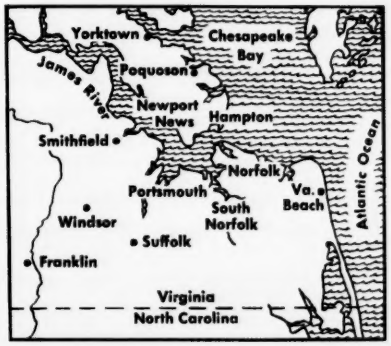


Single-Place Gyrocopter by Bensen Aircraft Corp.

Looking for production savings?

Look into Hampton Roads, Virginia

Freedom from rehandling costs can save your plant many dollars a year. And in the Hampton Roads area, you enjoy that saving both seaward and landward. There's deep-water frontage available, and more to come along planned extensions of present channels. And it's backed with rail and highway service by 8 major railroads and 45 scheduled truck lines. Ask VEPCO for site and economic data on the pleasant, hospitable, conservatively governed communities surrounding this well-served ice-free port. Write, wire or phone in confidence.



VEPCO VIRGINIA ELECTRIC and POWER COMPANY

Clark P. Spellman, Manager—Area Development, Electric Building, Richmond 9, Virginia • MIlton 9-1411
Serving the Top-of-the-South with 2,086,000 kilowatts—due to reach 2,720,000 kilowatts by 1963.

ARE YOU GOING TO GROW WITH THE PACIFIC NORTHWEST?

LOCATE ON THE OCEAN TERMINALS OF THE COLUMBIA RIVER

Join the industrial family of:

Reynolds Metals Co.

Weyerhaeuser Co.

International Paper Co.

R-W Paper Co.

Longview Fibre Co.

Dow Chemical Co.

Continental Grain Co.

Pacific N. W. Grain Growers Assoc. and many others.

Write or call

COWLITZ INDUSTRIAL BUREAU

1563 Olympia Way, Longview, Wash.

Member: American Industrial Development Council

SMITH TRANSFER CORP., R. P. Harrison, Box 1000.
STAUNTON AUGUSTA C. OF C., Harold L. Grogan, Exec., Mgr., Box 389.
STAUNTON-AUGUSTA IND. DEV. CORP., H. L. Opie, Jr., Pres., 112 N. Augusta St.
VIRGINIA GAS DIST. CORP., M. O. Wiggins, Mgr., Box 750.
STRASBURG — STRASBURG IND. DEV CORP., John C. Marsh, Jr., Secy., Box 321.
SUFFOLK—12,609 — SUFFOLK & NANSEMOND CTY. C. OF C., Forrest S. Wommack, Ex. Dir., 1001 W. Washington St.
TAPPAHANNOCK — ESSEX CTY. DEV. CORP., George C. Clanton, Rep.
VICTORIA
VICTORIA C. OF C., R. W. Williams, Secy.-Treas., Box 177.
VICTORIA DEV. CORP., J. T. Waddell, Jr., Pres.
VINTON—3,432 — VINTON C. OF C., G. W. Nicks, Pres., Box 83.
VIRGINIA BEACH—8,091
FRANK ATKINSON, RLTR., Donald O. Webb, Box 921.
VA. BEACH C. OF C., Richard Keeley, Exec. Dir.
Loth, Exec. Secy., Box 559.
WAYNESBORO—15,694 — WAYNESBORO-AUGUSTA C. OF C., Francis R. Loth, Exec., Secy., Box 559.
WILLIAMSBURG—6,832
WILLIAMSBURG C. OF C., R. J. Edwards, Mgr., Box 305.
WILLIAMSBURG-JAMES CITY CO. IND. DEV. COMM., A. J. Maloney, Sec.-Treas.
WINCHESTER—15,110
ALLEGHENY FRT. LINES, INC., C. F. Germelmann, Dir., Sales & Traf., Box 828.
NOVICK TRANSFER CO., INC., Marshall I. Novick, 700 North Cameron.
WINCHESTER-FREDERICK C. OF C., Conrad G. Follansbee, Sec.-Mgr., Box 667.
WINCHESTER - FREDERICK CO. IND. DEV. CORP., W. M. Battaile, Pres., Box 667.
WYTHEVILLE—5,634
WYTHE CNTY. C. OF C., Paul S. Guinn, Exec. Sec., Box 563.
WYTHVILLE IND. DEV. CORP., Sidney Kincer, Secy.

WE'VE GOT 'EM ALL

Labor
Transportation
Markets
Water
Power
Natural Gas
Deep Water Sites
Low Taxes
Right-to-Work Law
and
Excellent Business Climate

APPOMATTOX BASIN INDUSTRIAL DEVELOPMENT CORP.

Petersburg, Virginia

REPRESENTING

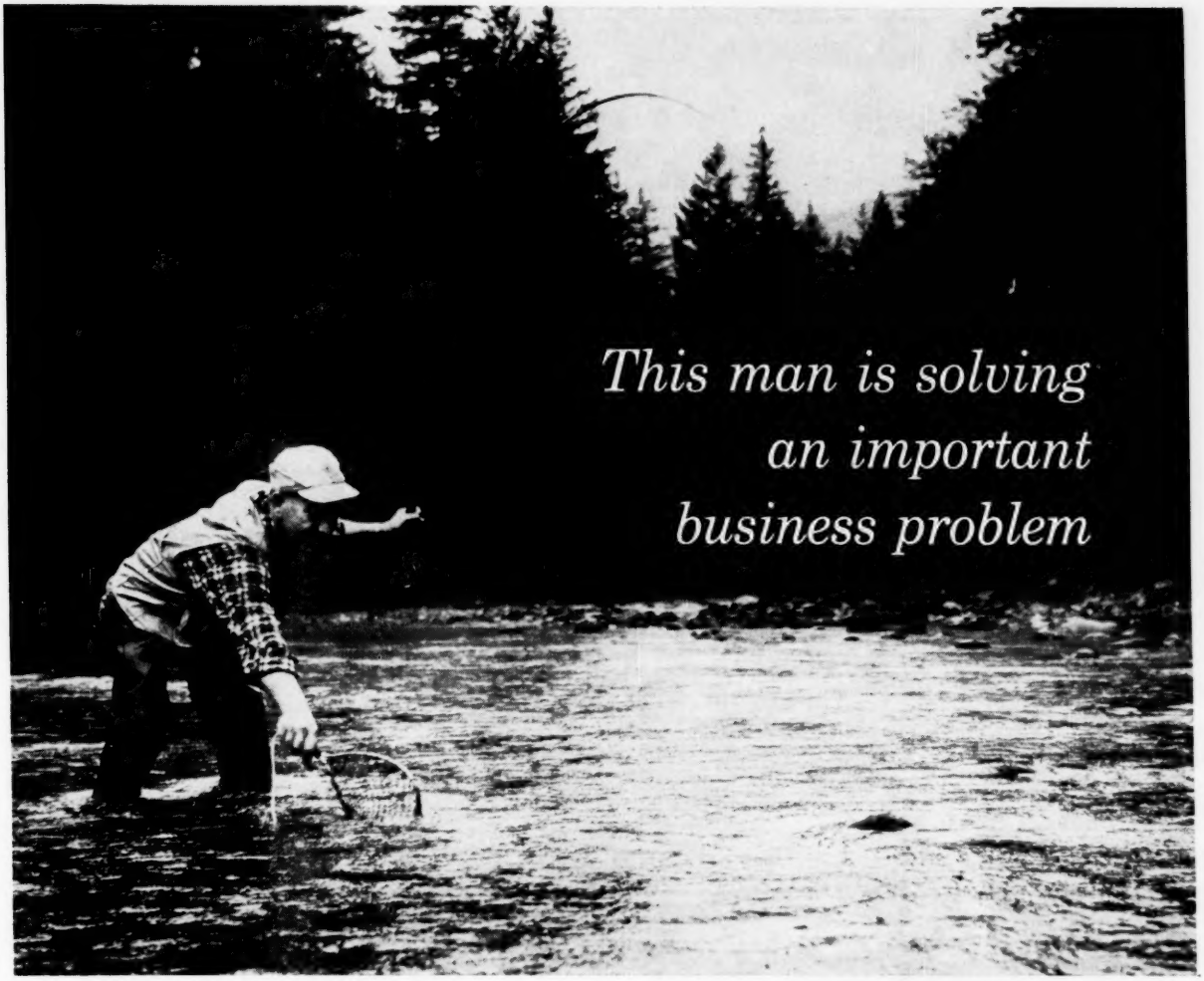
Cities of Colonial Heights, Hopewell, Petersburg
Counties of Chesterfield, Dinwiddie, Prince George

139 Monroe St. Call Collect RE 2-8971

WASHINGTON

Assistance with reviewing, correcting and updating the listings for Washington has been generously provided by the staff of the Department of Commerce and Economic Development, Sam Boddy, Jr., acting Director.

ABERDEEN—18,741
ABERDEEN C. OF C., John H. Forbes, Mgr.
PORT OF GRAY HARBOR, William J. Murphy, Box 1100.
ANACORTES—8,414 — ANACORTES C. OF C., Harley Sutt, Mgr., City Hall.
AUBURN—11,933 — AUBURN C. OF C., Waldo Carlson, Mgr., 232 E. Main.
BELLEVUE—12,809
GRTR. BELLEVUE C. OF C., Mrs. Vivienne E. Boddy, Mgr., 339-104th, N. E.
STRAIGHT-McNAE RLTY., Bert McNae, 15450 Bell Red. Rd.
BELLINGHAM—34,688
BELLINGHAM C. OF C., D. Murray Mason, Mgr., Box 1114.
PORT OF BELLINGHAM, Clarence M. Beal, Drawer 643.
WHATCOM CNTY. IND. DEV. COUNCIL, Russell F. Beal, Dir., 1258 State St.
BINGEN — KLICKITAT CNTY. PORT DIST. NO. 1, Roy H. Cain, Mgr.
BOTHELL — BOTHELL C. OF C., Chas. W. Johnson, Jr.
BREMERTON—28,922
BREMERTON C. OF C., Norman J. Box, Mgr., 249-4th St.
PORT OF BREMERTON, 304 Medical Dental Bldg.
CAMAS—5,666
CAMAS C. OF C., INC., Jean F. Davis, Mgr., Box 915.
PORT OF CAMAS-WASHOUGAL, Hugh A. Knapp, Atty., Box 1017.
CASTLE ROCK
CASTLE ROCK C. OF C., John R. Hancock, Pres.
NATL. BANK OF WASHINGTON, J. R. Hancock, Mgr.
CENTRALIA—8,586
CENTRALIA C. OF C., Ward Rocky, Mgr., Box 120.
CITIZENS OF CENTRALIA, Box 120.
CHEHALIS—5,199
CHEHALIS COM. DEV., Gail L. Shaw, Ex. Vice Chm.
CHEHALIS IND. COMMISSION, Kenneth E. Chase, Pres., 886 Market St.
CHELAN — LAKE CHELAN C. OF C., John McCloud, Pres.
CLARKSTON—6,209 — CLARKSTON C. OF C., A. W. Wilson, Ex. Secy.
COLFAX—2,860 — COLFAX C. OF C., M. H. Furry, Secy.-Mgr.
COWLITZ
BANK OF COWLITZ CTY., Woodrow C. Button, Pres., 1347-14th Ave.
COWLITZ IND. BUREAU, Preston Varney, Mgr., 1563 Olympia Way.
E. WENATCHEE — PUBL. UTIL. DIST. NO. 1 OF DOUGLAS CTY., Wm. T. Nordeen, Mgr., 20 N. Main.
ELLENSBURG—8,625 — ELLENSBURG C. OF C., Mrs. Roy Hageman.
***EPHRATA—6,548** — GRANT CTY. PUB. UTIL. DIST., Axel Strom, Ind. Mgr.
***EVERETT—40,304**
D. A. DURYEE & CO., 2715 Colby Ave.
PORT OF EVERETT, Thomas J. Murphy, Pier 1.
SNOHOMISH CTY. IND. BUR., Kenneth F. Schilaty, Mgr., Box 1114.
FEDERAL WAY — NINELAKE PARK, Ninelake Dev., Inc., 32015 Pacific Hwy. So.
HOQUIAM—10,762 — HOQUIAM C. OF C., Kenneth S. Hodge, Mgr., Emerson Hotel Bldg.
KALAMA
NATL. BANK OF WASHINGTON, L. R. Love, Mgr.
PORT OF KALAMA, Ed Hendrickson, Mgr.
KELSO—8,379
KELSO C. OF C., Kay Olsen, Secy., 103 South Pacific.
SEATTLE FIRST NATL. BANK, Leonard M. Cleek, V. Pres., & Mgr., 200 S. Pacific Ave.
KENNEWICK—14,244
KENNEWICK C. OF C., Mr. Edward Hop-



Surprising how the quiet hills and sparkling waters of Washington State can affect you. Your mind works better. Crisp and sure, like autumn weather. Business problems aren't so monumental in these surroundings; solutions come easily.

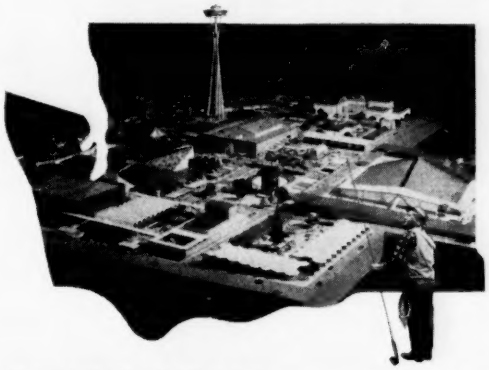
Best of all, these scenic retreats are seldom more than minutes from your plant.

From these same mountain slopes come great loads of timber for industry. Ore is here, and coal, and limitless hydroelectric power. Transportation by rail, land, sea or air. There's clean air to breathe, and room to roam in, and *grow* in. There's contentment for your employees, a great boon for production.

And equally important: Washington State is the second largest market in the entire West!

Try it on for plant size. It'll fit.

Albert D. Rosellini
GOVERNOR OF THE STATE OF WASHINGTON



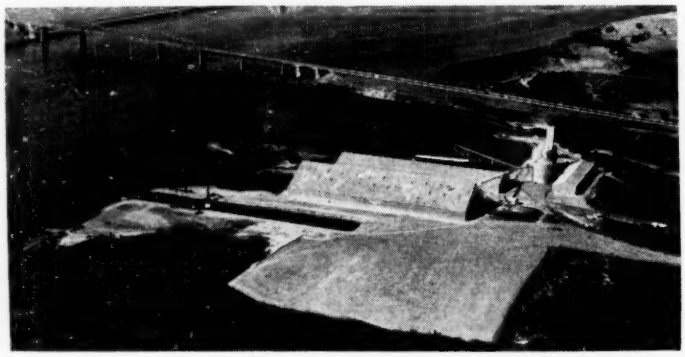
WORLD'S FAIR, '62: *the United States' first international exposition in over 20 years, "Century 21" will open in Seattle, Washington, in April, 1962. Millions of visitors from all over the world will come to see the Age of the Future, and take a long, lingering look at the advantages of Washington State. Will you come too?*

For your free copy of "BASIC ECONOMIC DATA AND INDUSTRIAL SITE INVENTORY" write to Sam Boddy, Jr., Acting Director, Washington State Department of Commerce and Economic Development, General Administration Building, Olympia, Washington.

THE SURPRISING
STATE OF WASHINGTON

kins, Mgr., 211½ W. Kennewick Ave.
PORT OF KENNEWICK, John F. Neuman, Mgr., Box 1113.
KENT—9,017 — KENT C. OF C., Thomas A. Bailey, Secy., Box 65.
LONGVIEW—23,349
LONGVIEW AGCY., INC., Bruce Redman, V. P., 1451 Broadway.
LONGVIEW C. OF C., F. Eugene Crumb, Mgr., 1563 Olympia Way.
LONGVIEW IND. CORP., William E. Sailord, Pres., Box 658.
AL MANN AGCY., Al Mann, 1325 Hemlock.
NATL. BANK OF COMM., John M. Schutt, V. P. & Gen. Mgr., 1264-14th Ave.
PORT OF LONGVIEW, Foot of Oregon Way.
SEATTLE-FIRST NATL. BANK, Arthur G. Manke, V. P. & Mgr., 1215-14th Ave.
LYNNWOOD—7,207
MODERN HOME BLDRS., INC., D. H. Healy, Box 398.
PUGET SOUND IND. DIST., Modern Home Bldrs., Inc., 18800 Hiway 99.
MOSES LAKE—11,299 — MOSES LAKE C. OF C., Gerrit Stuurmans, Secy. Mgr., E. 108 Broadway.
MOUNTLAKE TERRACE—9,122 — MOUNTLAKE TERRACE IND. PARK, C. of C., Box 3.
MT. VERNON—7,921 — MT. VERNON C. OF C., Ardell D. Barnes, Mgr., 321 Kincaid.
OLYMPIA—18,273
OLYMPIA C. OF C., Wm. Johnston, Mgr., Box 427.
PORT OF OLYMPIA, Duncan F. Stewart, Act. Mgr., Box 827.
WASH. DEPT. OF COMM. & ECON. DEV., Sam Boddy, Jr., Act. Dir., Gen. Admin. Bldg.
PASCO—14,522
BIG PASCO IND. PARK, Port of Pasco, Box 704.
PASCO C. OF C., James C. Schill, Mgr., 111 3rd, Box 550.
PORT OF PASCO, Del C. Isaacson, Mgr., Box 704.
PORT ANGELES—12,653
PORT ANGELES C. OF C., G. S. Vergeer, Chm., 1217 E. First St.
PORT OF PORT ANGELES, Jack P. Hogan, Mgr., Box 791.
PORT TOWNSEND—5,074
PORT TOWNSEND ECON. DEV. COMMITTEE, B. A. Lindenstein, Coord., 220 Taylor St., % C. of C.
PORT OF PORT TOWNSEND, Box 553.
PULLMAN—12,957 — PULLMAN C. OF C., Mrs. Erva Mosher, Mgr., Washington Hotel.
RENTON—18,453 — RENTON C. OF C., Henry J. Reynolds, Ex. V. P., 219 Wells St.
RICHLAND—23,548 — RICHLAND C. OF C., Wayne Gladstone, Chm. of Ind. Comm., 1329 G. Washington Way.
SEATTLE—557,087
HENRY BRODERICK, INC., Samuel J. Levenson, SIR, 623 Second Ave.
CASCADE NATURAL GAS CORP., H. B. Munton, Ind. Sales Mgr., 222 Fairview N.
DAVIS DARNELL & RILEY, Fred W. Darnell, SIR, 1000-2nd Ave.
M. ROSS DOWNS ASSOC., INC., M. Ross Downs, SIR, 414 White Bldg.
GREAT NORTHERN RWY. CO., D. A. Cowles, WDA, 404 Union St.
LAMBUTH, SILL & CO., RLTY., B. L. Lambuth, SIR, Hohe Bldg.
LOS ANGELES-SEATTLE MOTOR EXPRESS, INC., Stewart W. Fredericks, Sales Co-Ord., 3200 Sixth Ave., S.
MILWAUKEE ROAD, IND. DEPT., A. L. Swedgwick, Western Ind. Commr., White Bldg.
NAT'L. BANK OF COMMERCE OF SEATTLE, W. H. McGuire, Ind. Dev. Mgr.
PORTLAND SEATTLE FRT. LINES, INC., G. H. Cadwell, Pres., 1717 Sixth Ave., S.
NORTHERN PACIFIC RWY. CO., J. T. Moore, Western Mgr. Ind. Dev., 919 Smith Tower.
PORT OF SEATTLE, Robert W. Bratsberg, Main Office, Box 1209.
SEATTLE C. OF C., Don M. Follett, V. P., & Gen. Mgr., 215 Columbia St.
SEATTLE CITY LIGHT, Arthur Turner, Mgr., Ind Dev., 1015 Third Ave.
SEATTLE-FIRST NATL. BANK, Miner H. Baker, V. Pres. & Econ., Box 3586.
SEATTLE INDUS. EXP. ASSN., Don M. Follett, V. P. & Gen. Mgr., 215 Columbia St.
LARRY SMITH & COMPANY, Real Estate Consult., Central Building.
MR. GEORGE D. TUCKER, SIR, 1000 Fourth Ave., S.
WASHINGTON NATURAL GAS CO., J. Wilson Gaw, V. Pres. in Chg. of Publ. Rel., 1507 Fourth Ave.
SEQUIM — SEQUIM C. OF C., James McCourt.
SHELTON—5,651 — SHELTON C. OF C., Wm. Dickie, Pres.
S. BEND — S. BEND INDUSTRIES, INC., B. F. Spoor, Res. Engr., 116 E. Water.
***SPOKANE—181,608**
INLAND EMPIRE IND. RESEARCH, INC., D. W. Walters, Man. Engr., 345 Peyton Bldg.
INLAND MOTOR FREIGHT, Tom Doran, V. P., South 110 Sherridan.
SPOKANE C. OF C., Hamilton Owen, Ind. Mgr., 1020 W. Riverside Ave.
SPOKANE VALLEY C. OF C., Harry E. Nelson, Opportunity.
WASHINGTON WATER POWER CO., Al Gruber, Ec. Dev. Eng., 1411 E. Mission.
TACOMA—147,979
COMFORT, DAVIS & BLANGY, INC., RLTRS., H. L. Blangy, 915 Pacific Ave.
GEORGE D. POE & CO., Geo. D. Poe, SIR, Jones Bldg.
PORT OF TACOMA, Marcus E. Anderson, Mgr., Port Ind. Dist., Port Piers, Box 1612.
WARD SMITH, INC., 109 S. 10th St.
TACOMA C. OF C., Oliver Larson, Ind. Mgr., Winthrop Hotel.
TACOMA CITY LIGHT CO., Wm. Dugovich, Mgr. Ind. Prom.
TACOMA DEPT. OF PUB. UTIL., David Glenn, Mgr., Ind. Dev., 3628 South 35th.
TOPPENISH—5,667 — TOPPENISH C. OF C., J. Hugh Aaron, Chm. Ind. Dev. Comm., B-3 S. Toppenish Ave.
VANCOVER—32,464
PORT OF VANCOUVER, K. M. Engebretsen, Mgr., Box 570.

INSTANT PROFITS . . . *just add* WATER!



4 BILLION GALLONS

of fresh, cool water flow past this site on the Columbia River

EVERY HOUR!

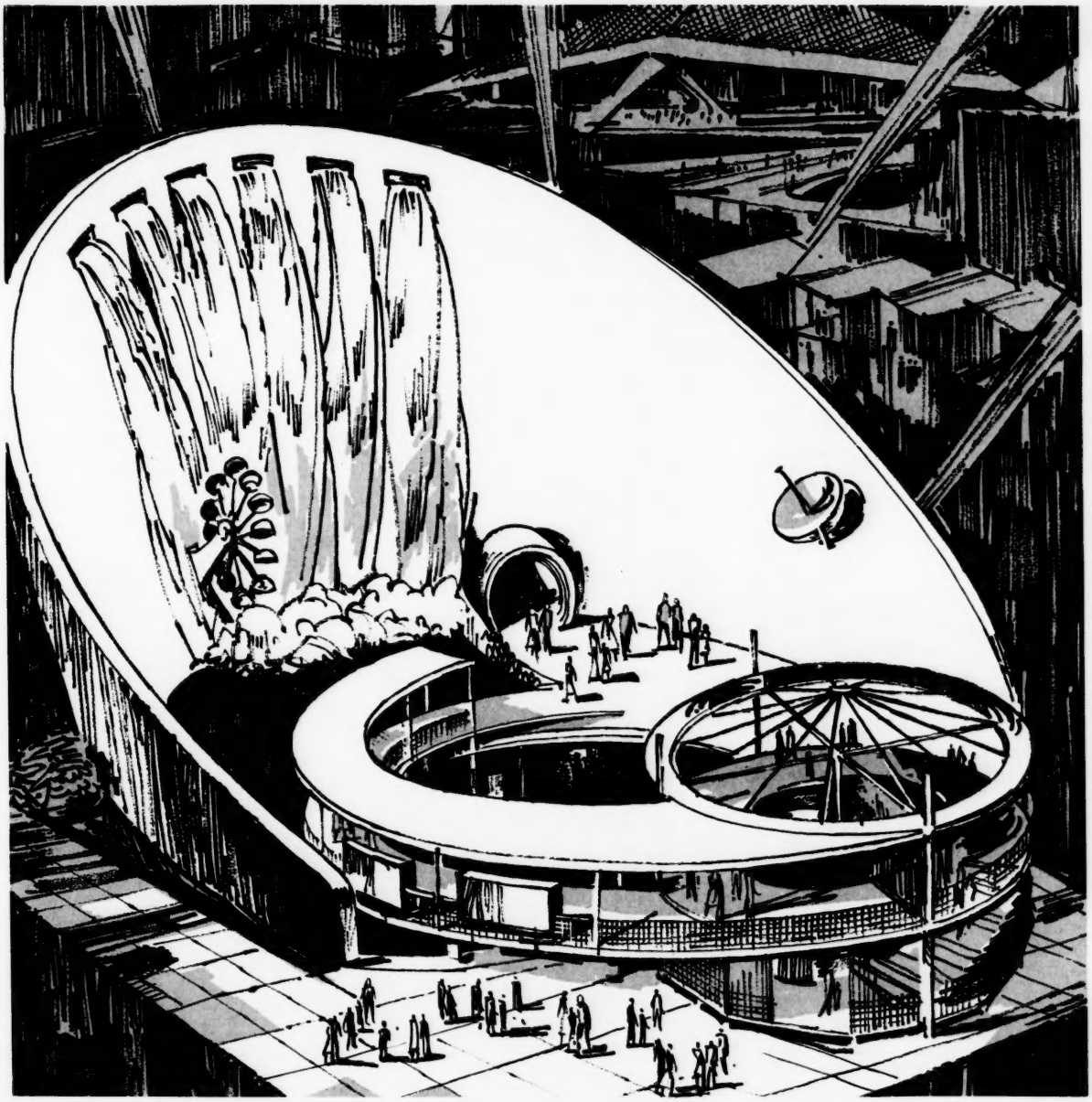
POWER . . . A firm supply of large blocks, at rates among the lowest. Large quantities of natural gas, too, from major producing areas in the U.S. and Canada. **PEOPLE . . .** A plentiful supply of intelligent, skilled workers, living in a cultural and recreational area conducive to good work attitudes. **SITES . . .** in any size, on or off water, ideally located to serve the markets of the Northwest Empire. The Port of Walla Walla is prepared to build to your specifications for long-term lease or lease-purchase.

Let us prepare a detailed, factual plant location analysis, based on your specific requirements. We assure you your inquiry will be handled in complete confidence.

WRITE OR CALL
(Collect, of course)

PORT of WALLA WALLA

P. O. Box 124, Walla Walla, Wash.
Phone JA 5-3100



Water splashing over the spillways of a 40-foot-high model dam forms the background for animated displays of electricity at work in the coming century in the exhibit of the Electric Utilities of Washington State

POWER for Century 21 and your industry

From the Monorail to the Midway—from the revolving restaurant atop the Space Needle to the futuristic world of Coliseum Century 21—electric power will keep things moving at the Seattle World's Fair starting April, 1962. This same electric power—plentiful in supply and low in cost—has helped keep industrial expansion moving ahead in the fast-growing Seattle area. Your industry can share profitably in this growth. Here, to go with our rich resources and good living, you will find a soaring spirit — the bright imagination and abundant energy it takes to fashion a great World's Fair. We invite you to Century 21 — and to unrivalled opportunities for your industry.

For information about economic factors of the area, write Seattle City Light, Area Development Division, 1015 Third Avenue, Seattle 4, Washington.

SEATTLE CITY LIGHT

VANCOUVER C. OF C., 817 Washington St.
WALLA WALLA—24,536
INLAND EMPIRE WATERWAYS ASSN., Herbert G. West, Ex. V. P., 312 Jones Bldg., Box 98.
GORDON MATTHEWS & ASSOC., Gordon Matthews, Jones Bldg.
PACIFIC POWER & LIGHT CO., Homer Beale, Asst. Gen. Mgr., 2nd & Rose Sts.
SHERWOOD & ROBERTS, Reed Clark, 106 N. 2nd.
WALLA WALLA C. OF C., Fred Schneiter, Mgr., Colville & Sumach.
WALLA WALLA PORT DIST., Mr. Bill Reed, Mgr., Box 124.
WENATCHEE—16,726
CHELAN CTY. PUB. UTIL. DIST., Kenneth Billingslie, Ind. Mgr., Box 1231.
WENATCHEE C. OF C., Glenn A. Woods, Mgr., Box 850.
WOODLAND
SECURITY STATE BANK, Walter J. Gregorius, Pres., 206 Davidson.
WOODLAND C. OF C., Walt Wood, Pres., Box 158.
YAKIMA—43,284
COAST-LEE & EASTES, INC., William R. Brender, Sales Mgr., 216 South 2nd Ave.
PACIFIC POWER & LIGHT CO., D. B. Leonard, Asst. Gen. Mgr., Box 1288.
YAKIMA C. OF C., Lew Garbutt, Mgr., Box 1498.

WEST VIRGINIA

Assistance with reviewing, correcting and updating the listings for West Virginia has been generously provided by the staff of the West Virginia Department of Commerce, Hulett C. Smith, Director.

ALDERSON
TRI-COUNTY COUNCIL, Roger McVeigh, Secy.
ALDERSON C. OF C., Wm. T. Simmons, Secy.
BEAVER — BEAVER C. OF C., Lowell Lilly, Pres.
BECKLEY—18,642 — BECKLEY C. OF C., Floyd M. Sayre, Jr., Man. Dir., Box 1069.
BELINGTON — BELINGTON INDUSTRIES, INC., C. L. Armentrout.
BERKELEY SPRINGS — BERKELEY SPRINGS C. OF C., Wallace P. Reynolds, Mgr.-Secy.
BLUEFIELD—19,256
BLUEFIELD AREA DEV. CORP., James P. Gills, Pres., Box 1559.
BLUEFIELD C. OF C., J. Dodd Martensen, Man. Dir., Box 4098, Federal Station.
INDUSTRIES, INC., James E. McCoy, Secy.-Treas., % C. of C., Box 1559.
BRAMWELL — BRAMWELL DEV. ASSN., D. W. McCormick, Chm.
BUCKHANNON—6,386 — BUCKHANNON C. OF C., Thomas Clawson, Chmn. of Ind. Comm.
CAIRO — GRANT DIST. IMP. ASSN., Clyde W. Marshall, Chm. of Ind. Comm.
CAMERON — CAMERON BUSINESSMEN'S ASSN., Roy W. Joliffe, Secy.
CHARLESTON—85,796
AMERE GAS UTILITIES CO., H. E. Frome, Mgr. Ind. Sales, 1700 MacCorkle Avenue.
APPALACHIAN POWER CO., Jack Lloyd, Area Dev. Rep., 301 Virginia St. E.
ATLANTIC SEABOARD CORPORATION, 1700 MacCorkle Avenue.
BEATTIE-FIRTH, INC., Mr. Malcolm Firth, SIR, Daniel Boone Hotel Bldg., Box 72.
GODFREY L. CABOT, INC., 900 Union Bldg.
CHARLESTON C. OF C., Charles E. Hodges, Man. Dir., Box 471.
COLUMBIA GAS OF KENTUCKY, INC., H. E. Frome, Mgr., Ind. Sales, 1700 MacCorkle Avenue.
HOKE REALTY CO., Mr. Lyle E. Hoke, SIR, 1525 Virginia St.
KENTUCKY GAS TRANSMISSION CORP., 1700 MacCorkle Avenue.
NUCKELS REALTY CO., 743 Washington St. W.
POINT EXPRESS, INC., W. H. Hanks, V. P., Box 10185 - Station C.
SMALL BUSINESS ADMINISTRATION, Delbert E. Williams, Embleton Bldg.
UNITED FUEL GAS CO., H. E. Frome, Mgr. Ind. Sales, 1700 MacCorkle Avenue.
VA. GAS DISTRIBUTION CORP., H. E. Frome, Mgr., Ind. Sales, 1700 MacCorkle Avenue.
W. VA. C. OF C., Earle L. Elmore, Mng. Dir., Box 2789.
WEST VIRGINIA COMMERCE DEPT., Hulett C. Smith, Dir., State Office Bldg.
CHARLES TOWN—3,329 — JEFFERSON CTY. C. OF C., Edward Heckman, Pres.
CHESTER—3,787 — NORTH HANCOCK COUNTY DEV. CORP., Robert Douglas, President.
CLARKSBURG—28,112
CLARKSBURG C. OF C., Glen B. Tinsley, Pres., 24 Court St.
CLARKSBURG IND. DEV. CORP., % C. of C.
MONONGAHELA POWER CO., Robert B. Currey.
CLENDENIN — CLENDENIN BUSINESS MEN'S ASSOC., Mayor J. D. Kennedy, Chairman, Industrial Committee.
DAVIS — BLACKWATER CIVIC ASSN., Ernest Colabrese, Pres.
E. RAINELLE — E. RAINELLE COM. IMP. COUN., Duffy Hornbeck, Box 424.
ELIZABETH — WIRT CTY. INDUSTRIES, Mrs. Eloise H. Sturm, Secy., Box 123.
ELKINS—8,307
ELKINS C. OF C., Miss Cleva Harrold, Secy., Box 1169.
ELKINS IND. DEV. CORP., Phil Goldman, Pres.
FAIRMONT—27,427
GRTR. FAIRMONT DEV. ASSN., A. L. Henry, Ex. Secy., Fairmont Hotel.
MONONGAHELA POWER CO., W. C. Handlan, Mgr. of Area Dev., Box 1392.
UPPER MONONGAHELA VALLEY ASSN., Norman Laughlin, Mgr., 611 Fairmont Ave.
FAYETTEVILLE — FAYETTEVILLE BUS. MEN'S ASSN., Rosser Long, Jr., Secy.
GASSAWAY — GASSAWAY COMMITTEE ON IND. DEV., Richard D. Minnich, Chm.
GRAFTON—5,791
GRAFTON AREA DEV. COUNCIL, Richard Bord, Pres., Professional Bldg.
INDUSTRIES FOR GRAFTON, C. S. Ebert, Secy., Professional Bldg.
GRANTSVILLE — GRANTSVILLE C. OF C., Donald W. Morris, Pres.
HAMLIN
HAMLIN IND. DEV. ASSN., R. A. Woodall, Mgr., Box 391.
LINCOLN CTY. IND. & DEV. CO., INC., R. A. Woodall, Atty.
HARRISVILLE — LITTLE KANASHA REGIONAL COUNCIL, Senator Harry E. Moats, President.
HINTON—5,197
HINTON C. OF C., Hume K. Nowlan, Mgr., Box 359.
SUMMERS CO. IND. DEV. CORP., David W. Ritter, Pres.
HUNDRED — HUNDRED BUS. MEN'S ASSN., J. H. Ashcraft, Secy.
HUNTERSVILLE — HUNTERSVILLE C. OF C., Phil McComb, Chairman.
HUNTINGTON—83,627
CHESAPEAKE & OHIO RWY. CO., Wayne C. Fletcher, Dir. Ind. Dev., 1103 C. & O. Bldg.
HUNTINGTON C. OF C., Don Baker, Ex. Vice Pres., Box 1509.
HUNTINGTON INDUSTRIES CORP., B. C. McGinnis, Pres., % C. of C.
ANDY KOUNS REALTY CO., A. L. Kouns, Owner, Box 732.
HURRICANE CIVIC ASSN., Gene Campbell, Pres.
JANE LEW — JANE LEW DEV. ASSOC. J. B. Lightburn, Chairman, Industrial Committee.
KENOVA—4,577 — KENOVA-CEREDO C. OF C., H. J. Shark, Ind. Repr.
KEYSER—6,192 — KEYSER-MINERAL CTY. C. OF C., J. Paul Blundon, Chm., of Ind. Comm., Box 391.
KINGWOOD—2,530
KINGWOOD AREA C. OF C., John E. Grogan, Secy., Box 292.
MONONGAHELA POWER CO., John Collens.
LEWISBURG
GREENBRIER VALLEY IND. ASSN., W. R. Blankenship, Ex. Secy.
LEWISBURG C. OF C., E. D. Yarid, Pres. Box 468.
LOGAN—4,185 — LOGAN CTY. C. OF C., C. H. Murphey, Managing Director.
MADISON — MADISON C. OF C., J. C. McVey.
MARLINTON — MARLINTON-HUNTERSVILLE C. OF C., Phil McComb, Chmn.
MARTINSBURG—15,179
ARDEN DEV. CO., INC., W. C. Irving, Pres., Box 890.
MARTINSBURG C. OF C., IND. COMM., Harry W. Zimmerman, Chm.
A. LOVELACE STARLIPER AGCY., A. Lovelace Starliper, 206 W. King St.
MASON — MASON INDUSTRIAL DEV. ASSOC., L. E. Thomas, Chairman.
MILTON — MILTON IND. ASSOC., Geo. Alexander, Secy.
MONTGOMERY—3,000 — UPPER KANAWHA VALLEY DEV. ASSN., G. Robert Hosey, Pres.
MOOREFIELD — MOOREFIELD IND. DEV. ASSN., Ralph Fisher, Pres.
MORGANTOWN—22,487 — MORGANTOWN C. OF C., James R. McCartney, Ex. Secy., Box 762.
MOUNDSVILLE—15,163 — MOUNDSVILLE C. OF C., T. W. Keffer, Secy.
MT. HOPE—2,000 — MT. HOPE C. OF C., Wood Pooling, Secy.
MULLENS—3,544 — MULLENS C. OF C., R. E. Pritchard, Pres.
NEW CUMBERLAND — NEW CUMBERLAND C. OF C., C. B. Marshall.
NEW HAVEN
NEW HAVEN BUSINESS MEN'S ASSOC., J. L. Stewart, Secy.
NEW HAVEN C. OF C., Lon Jones, Secy.
NEW MARTINSVILLE—5,607 — NEW MARTINSVILLE C. OF C., John V. Lams.
OAK HILL—4,711 — OAK HILL C. OF C., Pat R. Hamilton, Pres., Box 115.
PARKERSBURG—44,797
GRTR. PARKERSBURG C. OF C., Paul E. Stewart Mng. Dir., Box 390.
HOPE NATURAL GAS CO., Glenn D. Smith, Mgr. Area Dev., 116 Ninth St.
LITTLE KANAWHA REG. COUN., Edelene Wood, Secy., Box 1338.
MONONGAHELA POWER CO., Mulford F. Smith, Rep., Box 1338.
PARSONS — PARSONS C. OF C., J. Kenton Lambert, Ind. Comm'r.
PAW PAW — PAW PAW CITIZENS PROG. ORG., Earl E. Lyons, Secy.
PAX — PAINT CREEK DEV. ASSN., Mrs. H. B. Davis, Secy.
PENNSBORO — PENNSBORO AREA IND. ASSN., J. Carl Rinehart, Pres.
PETERSBURG — PETERSBURG INDUSTRIAL DEV. CORP., Roswell H. Alt, President.
PHILLIPI—2,228 — BARBOUR CTY. BD. OF TRADE, Robert McDaniel.
PIEDMONT—2,307
PIEDMONT INDUSTRIAL DEV. GROUP, Raymond Hudson, Chairman.
TRI-TOWNS AREA C. OF C., Joseph Maybury.
PT. PLEASANT—5,785 — PT. PLEASANT C. OF C., John M. Sayre, Man. Dir., 422½ Main St.
PRINCETON—8,393 — PRINCETON C. OF C., E. W. Anderson, Secy.-Treas., 1425 Honaker Avenue.
RAVENSWOOD—3,410
OHIO VALLEY IMP. ASSN., Fred Fowler, Secy.
RAVENSWOOD C. OF C., Ray Ritchie, President.
RICHWOOD—4,110
CENTRAL W. VA. IND. DEV. ASSOC., Carl Gainer, Riverside Addition.
GRTR. RICHWOOD FEDERATION, Robert Smith, Pres.
ROMNEY
HAMPSHIRE CTY. BD. OF TRADE, James F. Omps, Pres.
ROMNEY CITIZENS COMM., Ralph W. Haines, Chm.
RONCEVERTE
GREENBRIER VALLEY IND. ASSN., Dr. Philip W. Oden, Pres.
RONCEVERTE C. OF C., IND. COMM., W. A. Boone, Chm.
ROWLESBURG — ROWLESBURG BUSINESS ASSOCIATION, Burgess L. Waybright, President.
ST. ALBANS—15,103
GRTR. ST. ALBANS BUSINESSMEN'S ASSOC., Harry A. White, Pres.
ST. ALBANS C. OF C., Lloyd H. Upp, Pres., 101 Second Ave.
SHINNSTON—2,724 — SHINNSTON AREA DEV. CORP., James M. Currey, Ex. Secy., Box 38.

SPENCER—2,660 — ROANE CNTY. C. OF C., Willard C. Starcher, Pres.
SPENCER DEV. CORP., % C. of C.
SUTTON
BRAXTON COUNTY DEV. ASSOC., M. V. Crislip.
CENTRAL W. VA. INDUSTRIAL DEV. ASSOC., Brady Randolph, President.
TERRA ALTA — TERRA ALTA DEV. CREDIT CORP., John W. Markwood, Pres.
THOMAS — THOMAS IND. DEV. COMMITTEE, Harry DiBacco, Pres.
WAYNE
TWELVE POLE VALLEY C. OF C., A. H. Queen, Pres.
WAYNE C. OF C., A. H. Queen, President.
WEBSTER SPRINGS — WEBSTER SPRINGS INDUSTRIAL DEV. ORG., Senator Hans McCourt.
WEIRTON—28,201 — WEIRTON C. OF C., James M. Flenniken, Ex. Secy., Box 681, Cove Station.
WELCH—5,313 — WELCH C. OF C., Albert Barley, Pres., Box 367.
WELLSBURG—5,514 — WELLSBURG C. OF C., Walter A. Durkin, Pres., Box 307.
W. UNION — DODDRIDGE CNTY. DEV. CORP., Grandall Doak, Pres.
WESTON—8,754 — WESTON C. OF C., Mrs. Nettie V. Davis, Ex. Secy., Box 229.
***WHEELING—53,400**
MR. THOMAS A. BARON, SIR, 1140 Chapline St.
MR. CHARLES HARTMANN, SIR, 1306 Main St.
OHIO VALLEY IND. CORP., Sam L. Good, Chmn.
WHEELING AREA CONFERENCE, Ivan E. Myers, Ex. Dir., 907 Hawley Bldg.
WHEELING DOLLAR SAVINGS & TRUST CO., John F. Weiss, Mgr., 1315 Market St.
WHITE SULPHUR SPRINGS—2,676 — WHITE SULPHUR SPRINGS C. OF C., John Arbogast, Pres.
WHITESVILLE — WHITESVILLE C. OF C., Dr. W. W. Wilkerson, Pres.
WILLIAMSON—6,746
TUG VALLEY C. OF C., Frank G. Tsuteas, Mng. Dir.
TUG VALLEY IND. CORP., C. C. Darrah, Pres.

WISCONSIN

Assistance with reviewing, correcting and updating the listings for Wisconsin has been generously provided by the staff of the Department of Resource Development, David Carley, Director.

ABBOTSFORD — ABBOTSFORD DEV. CORP., Stanley Thompson, Pres.
***ALGOMA—3,855** — ALGOMA IND. DEV. CORP., Geo. F. Miller, Pres., 302 Steele St.
AMERY — AMERY IND. DEV. CORP., Geo. Griffin, Pres.
AMHERST — AMHERST IND. DEV. CORP., Richard A. Olk, Secy.
***ANTIGO—9,691**
ANTIGO C. OF C., James J. Ceronsky, Mgr., Box 339.
ANTIGO IND. CORP., G. F. Glowen, Pres., 535 Superior St.
APPLETON—48,411
APPLETON C. OF C., Kenneth H. Corbett, Ex. Secy., Box 955.
APPLETON IND. CORP., C. Andrew Pertain, 211 West Wash. St.
CARROLL & CARROLL, RLTRS., 121 N. Appleton St.
WISCONSIN MICHIGAN POWER CO., 807 S. Oneida.
ARCADIA — ARCADIA PROJECTS, INC., Eugene H. Vogel, Pres.
ASHIPPUN — ASHIPPUN IND. CORP., Ben Gauerke, Secy.
ASHLAND—10,132
ASHLAND AREA IND. DEV. CORP., Arthur J. Hanson, Pres.
ASHLAND C. OF C., James L. O'Leary, 111 Front St., W.
BARABOO—6,672
BARABOO C. OF C., Burt Smith, Box 54.
BARABOO IND. EXPANSION CO., INC., T. A. Mandt, Pres.
BARRON — BARRON DEV. CORP., Jalmer Viitanen, Pres.
BEAVER DAM—13,118 — BEAVER DAM IND. DEV. CORP., Albert A. Koch, Pres.
***BELLEVILLE** — BELLEVILLE INDUSTRIES, INC., Chas. P. McCormick, Secy. Treas.
BELOIT—32,846
BELOIT ASSN. OF COMM., Thos J. Schuler, Ex. Secy.
GRTR. BELOIT IND. DEV. CORP., C. Hayden Jamison, Pres.
WISCONSIN POWER & LIGHT CO., Herman C. Radue, Ind. Sales Rep., 500 Public Avenue.
BERLIN—4,838
BERLIN C. OF C., Milton Spoehr, Secy., 140-A W. Huron St.
BERLIN IND. DEV. CORP., Richard Barry, Pres., Route 2.
BIRNAMWOOD — BIRNAMWOOD INDUSTRIES, INC., Otis Pennington, Pres.
BLACK RIVER FALLS—3,195
BLACK RIVER FALLS ENTERPRISE CORP., Ralph Lund, Secy.
JACKSON CO. DEV. CORP., Clifford J. Nelson.
BLAIR — BLAIR DEV. CORP., Archie A. Buckmiller, Secy.
BLANCHARDVILLE — BLANCHARDVILLE IND. DEV. & CIVIC IMP. CORP., L. C. Martin.
BLOOMER—2,834 — BLOOMER IND. DEV. CORP., L. J. Weimert, Pres.
BLUE RIVER — BLUE RIVER COMM. IND. CORP., Leon J. Gasser, Pres.
BOAZ — BOAZ DEV. CORP., Frank Harris.
BONDUEL — COMM. INDUSTRIES, INC., Lyman Ebert, Pres.
BOSCOBEL—2,608 — BOSCOBEL IND. DEV. CORP., Geo. W. Brown, Pres.
BOYCEVILLE — BOYCEVILLE DEV. CORP., L. K. Hight, Pres., 300 S. Winter St.
BRANDON — BRANDON DEV. CORP., Glen Dahl.
BRODHEAD — BRODHEAD IND. DEV., INC., Richard Anderson, Secy.
BROWNSVILLE — BROWNSVILLE DEV. CORP., Walter H. Haverkorn, Pres.
BURLINGTON—5,856 — BURLINGTON C. OF C., Elmer H. Eberts, Secy.-Treas.
CAMBRIA — CAMBRIA AREA CORP., E. A. Rowlands, Secy.
CAMPBELLSPORT — CAMPBELLSPORT AREA IND. CORP., Art Brandt, Pres.
CHETEK — CHETEK DEV. FOUND., Gustave Johnson, Secy.
***CHILTON—2,578** — CHILTON AREA DEV. CORP., F. J. Flanagan, Secy.
CHIPPEWA FALLS—11,708
CHIPPEWA FALLS C. OF C., Thomas A. Burkhart, Secy., 30 W. Central St.
CHIPPEWA FALLS IND. & ARK. IND. DEV. CORP., 502 N. Bridge St.
CHIPPEWA FALLS IND. DEV. CORP., INC., Don Lowater, Pres., Box 292.
NORTHERN STATES POWER CO., J. A. June, New Bus. Mgr.
CLINTONVILLE—4,778
CLINTONVILLE ASSN. OF COMM., Jay Tillman, Ex. Secy.
GRTR. CLINTONVILLE, INC., Verne Stark.
GRTR. CLINTONVILLE NO. 2, Emil Kuehl, Pres.
COLEMAN — COLEMAN IND. DEV. CORP., Walter Ott, Secy.
COLOMA — COLOMA COM. DEV. CORP., Milton Busse, Pres.
COLUMBUS—3,467 — COLUMBUS ADVANCEMENT ASSN., Frank Lueders, Jr., Secy.
CORNELL — CORNELL IND. DEV. CORP., D. L. Bales, Pres.
CRANDON — CRANDON INDUSTRIES, INC., Joe Kluss, Pres.
CRIVITZ — CRIVITZ COMMUNITY, INC., Harry Shernoff, Pres.
CUBA CITY
CUBA CITY IND. CORP., Florence E. Kilkelly, Pres., 400 E. Clay St.
GRANT CTY. IND. DEV. COMM., Mrs. Harry Kilkelly, Chm.
CUDAHY — CUDAHY C. OF C., Lawrence P. Kelly, Ex. Secy.
DARLINGTON — DARLINGTON IND. DEV. CORP., Robert Franz, Pres., 709 Galena St.
DELAVAN—4,846 — DELAVAN IND. FOUND., Merrill P. Erickson.
***DE PERE—10,045**
CITIZENS' DEVELOPMENT CORP., Calvin McIntyre, Pres.
DE PERE C. OF C., A. S. Vander Heurel.
DOUSMAN — DOUSMAN IND. DEV. CORP., Dewey Cory, Pres.
DURAND — DURAND AREA IND. DEV. CORP., G. C. Schiefelbein, Pres.
EAGLE
EAGLE ADVANCEMENT CORP., Gerald Von Rueden, Secy.
EAGLE DEV. CORP., John Day, Pres.
EAGLE RIVER — EAGLE RIVER AREA DEV. CORP., Peter Anderson, Pres.
EAU CLAIRE—37,987
EAU CLAIRE IND. DEV. CORP., K. W. Esslinger, Secy., % C. of C., 307 S. Farwell St.
NORTHERN STATES POWER CO., J. S. McMillen, V. P. In Charge of Sls.
EDGAR — EDGAR IND. DEV. CORP., William L. Couse, Secy.
EDGERTON—4,000 — EDGERTON IND. DEV. CORP., P. W. Palmer, Pres., P. O. Box 232.
ELKHORN—3,586 — ELKHORN DEV. CORP., Dr. L. B. Gregerson, Secy.
ELLSWORTH — ELLSWORTH IND. DEV. CORP., Joseph M. Nygaard, Secy.-Treas.
ELM GROVE—4,994 — BROOKFIELD C. OF C., John J. Tyson, Jr., Ex. Secy., 13305 W. Watertown Plank Road.
ELROY — ELROY IND. DEV. CORP., Wallace A. Brady, Pres.
ENDEAVOR — ENDEAVOR IND. DEV. CORP., Clayton Mitchell, Secy.
EVANSVILLE—2,858 — EVANSVILLE DEV. CORP., Richard Eager, Secy.
FENNIMORE — FENNIMORE DEV. CORP., Arden Woods, Secy.
FOND DU LAC—32,719
FOND DU LAC ASSN. OF COMM., New Industries Comm., Richard L. Mills, Ex. Secy., 17 S. Main on Lake Winnebago.
GRTR. FOND DU LAC IND. DEV. CORP. Richard W. Mills, Secy.-Treas., 17 S. Main on Lake Winnebago.
GRTR. FOND DU LAC IND. PARK., Fond Du Lac Assoc. of Comm., 175 Main St.
FOOTVILLE — FOOTVILLE DEV. CORP., W. A. Canary, Pres.
FT. ATKINSON—7,908
FT. ATKINSON C. OF C., Ralph W. Ebbott, Ex. Secy., 210 S. Main St.
FT. ATKINSON REALTY CORP., R. W. Ebbott, Secy., 210 S. Main St.
FOX LAKE — FOX LAKE ADVANCEMENT ASSN., INC., Cyril C. Manning, Secy.
FREDERIC — FREDERIC IND. DEV. CORP., R. C. Brandt, Secy.
FRIESLAND — FRIESLAND AREA DEV. CORP., Fred E. Leystra, Jr., Pres.
GALESVILLE — GALESVILLE IND. DEV. CORP., Rolf Giere, Secy.
GENOA CITY — GENOA CITY IND. EXPANSION, INC., Derald M. West, Secy.
GERMANTOWN — GERMANTOWN IND. DEV. CORP., Mr. Clarence E. Schramm, Pres.
GILLETT — GILLETT IND. DEV. CORP., Willard Schleicher, Pres.
GLENWOOD CITY — GLENWOOD CITY IND. DEV. ASSOC., Dr. Philip Limberg, Pres.
GRAFTON—3,748 — GRAFTON DEV. CORP., Robt. P. Zaun, Pres.
GRANTSBURG — GRANTSBURG IND. DEV. CORP., Clarence A. Wagman, Pres.
***GREEN BAY—62,888**
BROWN CITY BOARD OF HARBOR COMM., John F. Sainsbury, Port Dir., Courthouse.
CLAIRMONT TRANSFER CO., Elmer J. Wery, Sls. Mgr., Box 1011.
GREEN BAY AREA C. OF C., John A. Borgenson, Gen. Mgr., Box 666.
GREEN BAY — CHICAGO LINES, 1724 South Broadway.
GREEN BAY IND. DEV. AUTH., R. C. Breth, Secy.
OLSON TRANSPORTATION Co., Box 1187.
WISCONSIN PUBLIC SERVICE CORP., 600 N. Adams St.
GREEN LAKE — GREEN LAKE DEV. CORP., Henry Eaton, Pres.

***REGISTERED COMMUNITY AUDIT**

HALES CORNERS—5,549 — HALES CORNERS IND. DEV. CORP., W. W. Golz, Pres.
HANCOCK — HANCOCK IND. DEV. CORP., Chester Hamilton, Pres.
HARTFORD—5,627 — HARTFORD C. OF C., Robert Hutto, 253 W. Sumner St.
HARTLAND — HARTLAND COM. IND. DEV. CORP., E. Jacobs, Secy.
HATLEY — HATLEY BUILDING CORP., John Nowinsky, Pres.
HAYWARD — HAYWARD DEV. CORP., C. R. Nyman, Pres.
HORICON—2,996 — HORICON DEV. CORP., Lyle Doughty, Pres.
HUDSON—4,325 — HUDSON & N. HUDSON DEV. CORP., Mr. E. A. Schuler, Pres.
HURLEY—2,763 — HURLEY DEV. CORP., INC., Theodore Lepore, Pres.
HUSTISFORD — HUSTISFORD IND. DEV. CORP., Delbert Reynolds, Pres.
IOLA
FIRST STATE BANK, S. J. Leean, Pres.
IOLA AREA DEV. CORP., J. H. Twetan, Pres.
IRON RIDGE — IRON RIDGE DEV., CORP., Julius C. Schulz, Pres.
JANESVILLE—35,169 — JANESVILLE C. OF C., Robt. F. Westfall, Ex. Secy., 19 E. Milwaukee St.
JOHNSON CREEK — JOHNSON CREEK AREA DEV. CORP., Wilfred Else.
JUNEAU — JUNEAU IND. DEV. CORP., Joseph Buhrm, Pres.
KAUKAUNA—10,096
KAUKANA ADVANCEMENT ASSN., Neil J. McCarty.
KAUKAUNA C. OF C., James E. Bambery.
***KENOSHA—67,899**
CITY HARBOR COMM., John Serpe, Secy., City Hall, Room 1.
FIRST NATIONAL BANK, Lynn T. Hannahs, Pres.
KENOSHA IND. DEV. FOUND., INC., M. C. Wittenberg, Secy., Box 831.
MR. ROBERT B. WHITAKER, SIR., 925 59th St.
***KIEL—2,524** — KIEL C. OF C., Gaylord Renz, Secy.
LA CROSSE—47,575
DAIRYLAND POWER COOP., 407 Rivoli Bldg.
GATEWAY TRANSPORTATION CO., James R. Smaby, V. P. Traffic & Sales, 2130-2150 South Avenue.
LA CROSSE CTY. IND. DEV. COUN. E. H. Woehrmann, Secy., Box 842, % C of C.
NORTHERN STATES POWER CO., A. L. Christensen, Mgr., 122 — 5th Avenue.
LADYSMITH—3,584 — LADYSMITH COMM. IND. DEV. CORP., Keith Garnatz, Pres., 608 E. Menosha Ave.
LAKE GENEVA—4,929 — LAKE GENEVA DEV. CORP., James Haney, Pres.
LAKE MILLS—2,951 — LAKE MILLS AREA CORP., Jerry Engsberg, Pres.
LANCASTER—3,708 — LANCASTER IND. DEV. CORP., Jules F. Brown, Secy.
***LITTLE CHUTE—5,099** — LITTLE CHUTE DEV. ASSN., Paul Hermsen, Chm.
LOMIRA — LOMIRA AREA IND. DEV. CORP., Lloyd Sterr, Secy.
LOYAL — LOYAL INDUSTRIES, INC., Max Langfeldt, Pres.
***LUXEMBURG** — LUXEMBURG IND. DEV. CORP., Richard Seidal, Secy.
McFARLAND — McFARLAND IND. DEV. CORP., Joe W. Ergin, Pres.
MADISON—126,706
MADISON C. OF C., H. Kelley Meyer, Dir. Ind. Dev., 23 W. Main.
MADISON DIV. OF IND. & PORT DEV., David Carley, Dir., 26 South - State Capitol.
MADISON IMPROVEMENT CORP., Henry Behnke, Pres., 29 Harbor Drive.
WISCONSIN POWER & LIGHT CO., J. R. Frederick, Dir. Ind. Dev., Box 192.
WISCONSIN STATE C. OF C., Frank A. Hausheer, Gen. Mgr., 411 W. Main St., Box 1143.
MANAWA — MANAWA INDUSTRIES, INC., Chas. Hoffman, Pres.
MANITOWOC—32,275
MANITOWOC C. OF C., Mead F. Hansen, Mgr., 304 Wood Block.
MANITOWOC CTY. ASSN. FOR IND. DEV., W. C. Wollum, Chm., 1622 S. 12th St.
MANITOWOC DEV. CORP., Ben F. Frank, Pres.
MANITOWOC IND. DEV., INC., Mead F. Hansen, Sec'y., 304 Wood Block.
***MARINETTE—13,329**
MARINETTE AREA IND. DEV. CORP., H. W. Highley, Pres.
MARINETTE C. OF C., Geo. S. Robbins, Manager.
MARKESAN — MARKESAN IND. DEV. CORP., Verle Evans, Secy.
MARSHFIELD—14,153
GRTR. MARSHFIELD, INC., H. F. Dankemeyer, Pres., Box 26.
MARSHFIELD C. OF C., Wm. A. Uthmeier, Ex. Secy., Box 48.
MAUSTON—3,531 — MAUSTON INDUSTRIES, INC., W. A. Kastner, Pres.
MEDFORD—3,260 — MEDFORD IND. DEV. CORP., Melville Rief, Pres.
MELROSE — MEKROSE DEV. CO., INC., O. L. O'Hearn, Pres.
MENOMONEE—8,624
MENOMONEE C. OF C., Leland M. Score, Ex. Secy., 119-6th Ave., W.
MENOMONEE DEV. CORP., Tom Welch, Pres.
***MERRILL—9,451**
MERRILL AREA DEV. CORP., Val Chilsen, Secy.
MERRILL C. OF C., Leonard C. Hackbarth.
MIDDLETON—4,410 — MIDDLETON IND. DEV. CORP., L. H. Bruce.
MILLTOWN — MILLTOWN DEV. CORP., Hollis Johnson, Pres.
***MILWAUKEE—741,324**
ADVANCE EXPRESS CO., Vic Gieschen, Gen. Mgr., 1006 South Barcley St.
MR. JAMES T. BARRY, SIR, 735 N. Water St.
E. M. BOERKE ORG., Mr. E. M. Boerke, Sir, 611 N. Broadway.
CHICAGO & NORTHWESTERN RWY. CO., H. B. Buchholz, Gen. Ind. Dev. Agt., 161 W. Wisconsin Avenue.
EXPRESS FREIGHT LINES, INC., A. Zebrowski, 4600 W. Burnham St.
FIRST WISC. NATIONAL BANK OF MILWAUKEE, W. G. Brumder, Pres., 743 N. Water.
GREAT LAKES CONSTR. CO., 4117 N. Green Bay Ave.
ANTHONY GRUENINGER, RLTR., James R. Grueninger, Sir, 324 E. Wisc. Ave., Rm. 538.
MILWAUKEE ASSN. OF COMM., IND. DIV., Chas. G. Crabb, Mgr., 611 N. Broadway.
MILWAUKEE BD. OF HARBOR COMMRS., H. C. Brockel, Mun. Port Dir., Room 710, City Hall.
MILWAUKEE DIV OF ECON. DEV., Arthur Else, Dir., City Hall.
MILWAUKEE GAS LIGHT CO., Lloyd J. Klein, V. P. & Controller, 626 E. Wisconsin Avenue.
MOTOR TRANSPORT CO., George H. Tiernan, 4101 West Blue Mound.
NORTHERN TRANSPORTATION CO., Andrew Slania, Sls. Mgr., 405 South 6th St.
MR. CARL REMEEUS, SIR, 324 E. Wisconsin Ave.
TAXMAN CO., 229 E. Wisconsin Ave.
WISCONSIN ELECTRIC POWER CO., Mr. J. H. Dunham, Asst. Sales Mgr., Public Service Bldg.
WISCONSIN PUBLIC SERVICE CORP., 1029 N. Marshall St.
YULE TRUCK LINES, Raymond E. Slania, Asst. Sls. Mgr., 1229 South 41 St.
ZINGEN & BRAUN CO., RLTRS., 2625 W. North Avenue.
MONDOVI — MONDOVI AREA DEV. CORP., James Blum, Secy.
MONROE—8,050
MONROE C. OF C., Vernon Schillinger, Sec., 1420 — 11th St.
MONROE IND. DEV. CORP., Merlin J. Meythaler, Secy.
MONTELLO — MONTELLO COMM. INVESTORS, INC., Maurice Cotter, Pres.
MONTICELLO — MONTICELLO IND. DEV. CORP., Frederick Voegli, Pres.
MOSINEE — MOSINEE DEV. CORP., Kenneth Hoard.
***MT. HOREB** — MT. HOREB IND. & DEV. CORP., Harry J. Cook, Secy.
***MUSCODA** — MUSCODA IND. DEV. CORP., C. J. Victora, Pres.
MUSKEGO — MUSKEGO IND. DEV. CORP., B. D. Cook, Pres.
NECEDAH — NECEDAH IND. DEV. CO., INC., Geo. Speas, Secy.
NEENAH—18,057 — NEENAH-MENASHA C. OF C., John G. Konrad, Ex. Secy., 112 W. Wisconsin Ave.
NEILLSVILLE—2,728 — NEILLSVILLE IND. DEV. CORP., Delbert C. Struble, Secy.
NEW AUBURN — NEW AUBURN DEV. ASSOC., Neill Tarr, Pres.
NEW GLARUS — NEW GLARUS BUS. ASSN. IND. DEV. CORP., Gottfried Schuetz, Secy.
NEW LISBON — NEW LISBON IND. DEV. CORP., Dr. Charles Koch, Pres.
NEW LONDON—5,288
NEW LONDON C. OF C., Earl L. Fredericks, Ex. Secy.
NEW LONDON IND. OPPORTUNITIES, INC., Tom Graham, Secy.
NEW RICHMOND—3,316 — NEW RICHMOND DEV. CORP., Bill Ryan, Pres.
N. FOND DU LAC—2,549 — N. FOND DU LAC AREA IND. CORP., Alex P. Semenas, Pres.
OCONOMOWOC—6,682 — OCONOMOWOC DEV. CORP., Sam Wiletsky, Pres.
***OCONTO—4,805**
OCONTO C. OF C., Mrs. Douglas Bake, Secy.
OCONTO DEV. CORP., Wm. Strutz, Secy.
OGEMA — OGEMA AREA DEV. CORP., Carl Suneson, Pres.
OMRO — OMRO AREA DEV. CORP., Guy Tice, Secy., Box 224.
ONTARIO — ONTARIO DEV. CORP., Don E. Jones, Pres.
OSCEOLA — POLK CO. IND. DEV. COMM., Henry C. Oakley.
***OSHKOSH—45,110**
OSHKOSH C. OF C., Conrad B. Pitcher, Ex. V. P., 462A N. Main.
OSHKOSH IND. DEV., INC., Dr. Robt. Schoenwetter, Pres.
WISCONSIN PUBLIC SERVICE CORP., Box 420.
OWEN — OWEN DEV. CORP., Edward Bergstrom, Pres.
OXFORD — OXFORD DEV. CORP., Alfred E. Christiansen, Secy.
PALMYRA — PALMYRA AREA CO., INC. Harrison Cady, Pres.
PARDEEVILLE — PARDEEVILLE IND. DEV. CORP., Daniel C. O'Connor, Pres.
PARK FALLS—2,919 — PARK FALLS IND. DEV. CORP., O. H. Robinson, Pres.
PEWAUKEE — PEWAUKEE AREA DEV. CORP., Roland F. Aldrich, Secy.
PHILLIPS — PHILLIPS IND. DEV. CORP., D. K. Tyler, Secy.
PLAINFIELD — PLAINFIELD IND. DEV., CORP., Chas. LeGrand, Secy.
PLATTEVILLE—6,957
PLATTEVILLE AREA IND. DEV. CORP., John Horne, Pres., 12 W. Mineral St.
PLATTEVILLE BUS. ASSN., Arthur Hill, Jr.
PLYMOUTH—5,128
PLYMOUTH ASSN. OF COMM., Harvey J. Weisse, Secy.
PLYMOUTH IND. DEV. CORP., Mayor Howard Fischer, Secy.
PORTAGE—7,822
PORTAGE C. OF C., Hugh Woodside, Exec. Secy.
PORTAGE IND. DEV. CORP., Wm. T. Comstock, Pres.
PORT WASHINGTON—5,984 — PORT WASHINGTON ASSN. OF COMM., Chas. Richardson, Secy.
PRAIRIE DU CHIEN —5,649
PRAIRIE DU CHIEN C. OF C., Fred W. Grelle, Ex. Secy., Box 326.
PRAIRIE DU CHIEN IND DEV. CORP., John Pintz, Pres., Box 338.
PRENTICE — PRENTICE IND. DEV. CORP., Robert E. Mueller, Pres.
PRINCETON — PRINCETON AREA IND. CORP., Mr. Preston Hiestrand, Pres.
PULASKI — PULASKI INDUSTRIES, INC., F. X. Joswick, Pres.
RACINE—89,144 — RACINE C. OF C., Darrell Wright, Exec. Sec., 818 - 6th St.
RANDOM LAKE — RANDOM LAKE DEV. Corp., Leander Burmesch, Pres.
REDGRANITE — REDGRANITE COM. CO., INC., Geo. H. Parker, Secy.

***REGISTERED COMMUNITY AUDIT**

REEDSBURG—4,371 — REEDSBURG DEV. CORP., P. R. Schweke, Pres.
***REEDSVILLE** — REEDSVILLE IND. DEV. CORP., John Burkhart, Secy.
REESEVILLE — REESEVILLE COM. DEV. CORP., Al Cowles, Pres.
***RHINELANDER—8,790** — RHINELANDER C. OF C., Mrs. Edna G. Straub, Ex. Secy.
RICE LAKE—7,303
RICE LAKE AREA C. OF C., W. A. McHenry Secy.-Mgr., 137 North Main St.
RICE LAKE IND. CORP., Marshall Brekke, Pres.
RICHLAND CENTER—4,746
RICHLAND CTR. C. OF C., Ellis A. Lee, Secy.
RICHLAND CTR. DEV. CREDIT CORP., O. J. Snodgrass, Pres.
RIPON—6,163 — RIPON C. OF C., Merrill Fee, Ex. Secy.
RIVER FALLS—4,857 — RIVER FALLS IND. CIVIC DEV. CORP., Dale Remus, Secy.
ST. NAZIANZ — ST. NAZIANZ FUTURE, INC., Victor Miller.
SEYMOUR — SEYMOUR IND. DEV. CORP., Derbert Coonen, Pres.
SHAWANO—6,103
SHAWANO C. OF C., Oscar W. Ramlow, Ex. Secy.
SHAWANO ECON. DEV., INC., Franklin Schauder, Pres., 616 W. 2nd.
***SHEBOYGAN—45,747**
SHEBOYGAN ASSN. OF COMM., L. N. Mathieu, Ex. V. P., 930-N. 8th St.
SHEBOYGAN CTY. IND. DEV. FOUND. Edward H. Clemens.
SIREN — SIREN IND. DEV. CORP., J. E. Spangberg, Secy.
SLINGER — SLINGER DEV. CORP., INC., Frederick A. Hill, Pres.
S. MILWAUKEE—20,307 — S. MILW. ASSN. OF COMM., James F. Caveney, Box 365.
SPARTA—6,080
SPARTA C. OF C., Milton O. Ranum, 146 N. Water St.
SPARTA IND. FOUND., INC., Al Roberts, Secy.
SPRING VALLEY — SPRING VALLEY IND. DEV. CORP., The President.
***STEVENS POINT—17,837**
C. OF C. IND. PARK IND. DEV. CORP., 122 Strongs Ave.
STEVENS POINT C. OF C., Carl S. Wallace, Mgr., 122 Strongs Ave.
STEVENS POINT IND. DEV. CORP., Robert Jenkins, Pres., 200 Strongs Ave.
***STOUGHTON—5,555**
STOUGHTON C. OF C., W. Eggleson, 310 W. Main.
STOUGHTON IND. DEV. CORP., Arthur Sreum, Pres.
STRATFORD — STRATFORD IND. CORP., Theo W. Hoffmann, Pres.
STURGEON BAY—7,353
DOOR CTY. C. OF C., Jack Bergstrom, Ex. Secy.
STURGEON BAY DEV. CORP., Delmar H. Newton, Secy.
SUN PRAIRIE—4,008 — SUN PRAIRIE DEV. CORP., Joseph N. Hanley, Pres.
SUPERIOR—33,563
SUPERIOR ASSN. OF COMM., 1708 Belknap St.
SUPERIOR BOARD OF HARBOR COMSR., L. E. Sinclear, Port Dir., 1323 Broadway.
SUPERIOR IND. DEV. CORP., R. W. Pruden, Secy., 1708 Belknap St.
SUPERIOR WATER LIGHT & POWER CO., F. A. Lavelle, Mgr., Ind. Dev., 1230 Tower Avenue.
SURING — SURING DEVELOPMENT, INC., Dr. G. R. Sardgren, Pres.
THERESA — THERESA IND. DEV. CORP., R. A. Lux, Secy.
THIENSVILLE—2,507 — MEQUON DEV. CORP., Richard A. Graham, Route 2, Box 423.
THORP — THORP AREA DEV. CORP., Joseph Keating, Pres.
TOMAH—5,321 — TOMAH ADVANCEMENT ASSN., Earl Fisher.
***TOMAHAWK—3,348** — TOMAHAWK AREA CORP., Harold G. Adams, Pres.
TWO RIVERS—12,393
CITY OF TWO RIVERS, Robert L. Broucek, City Manager, City Hall.
TWO RIVERS C. OF C., Seymour Althen, Secy.
TWO RIVERS IND. DEV. CORP., James Schmitt, Pres.
VALDERS — VALDERS IMP. CORP., Elmer DeBroux, Pres.
VERONA — VERONA DEV. CORP., Ralph Jacobs, Pres.
VIROQUA—3,926 — VIROQUA DEV. ASSN., Ervin Ellefson, Pres., 211 N. Main.
WATERLOO — WATERLOO IND. DEV. CORP., Arthur R. Setz, Secy.
WATERTOWN—13,943 — WATERTOWN ASSN. OF COMM., Promotion Corp., E. J. Kellerman, Secy.
WAUKESHA—30,004
MICHIGAN-WISCONSIN PIPELINE CO., J. H. Mikula, Mgr. Ind. Dev., Box 149.
SPRING CITY TRUCKING CO., Box 293.
WAUKESHA C. OF C., Howard E. Norris, Ex. Secy., 717 N. Grand Ave.
***WAUPACA—3,984** — WAUPACA IND. DEV., INC., John O. Brown, Secy.
WAUPUN—7,935 —WAUPUN C. OF C., John De Hartog.
***WAUSAU—31,943**
WAUSAU AREA DEV. CORP., W. A. Steffke, Pres.
WAUSAU C. OF C., Walter G. Roehl, Ex. Secy., Box 569.
WAUTOMA — WAUTOMA IND. DEV. CORP., Earl Kileen.
WAUWATOSA—56,923 — WAUWATOSA C. OF C., Wm. J. Murray.
W. BEND—9,969 — W. BEND C. OF C., E. W. Kannenberg, 107 N. Main St.
WESTBY — WESTBY DEV., INC., Mr. P. N. Rude.
WESTFIELD — WESTFIELD DEV. CORP., Jim Crawford, Pres.
WEYAUWEGA — WEYAUWEGA IND. DEV. CORP., H. P. Hutchinson.
WHITEWATER—6,380
WHITEWATER C. OF C., Arl Watson.
WHITEWATER IND. DEV. CORP., Chapman Liffingwell, Pres.
WILD ROSE — WILD ROSE COMMUNITY, INC., E. L. Knoke, Pres.
WINNECONNE — WINNECONNE DEV. CORP., Alfred Broehm, Incorporator.
WINTER — SOU. SAWYER CTY. IND. DEV. CORP., Wm. D. Parkinson, Pres.
WISCONSIN DELLS — DELLS AREA BLDG. CORP., Donovan S. Deakin, Pres., Box 15.
WISCONSIN RAPIDS—15,042
CENTRAL WISCONSIN MOTOR TRANSPORT CO., S. B. Lewandaski, Traffic Mgr., 610 High St.
WISCONSIN RAPIDS C. OF C., Bernard T. Ziegler, Mgr.
WITTENBERG — WITTENBERG IND. DEV. CORP., Dr. G. P. Gavin, Pres.
WONEWOC — WONEWOC DEV. CORP., Wm. Fox, Pres.
WOODVILLE — WOODVILLE COM. IND. CORP., Donald W. Hagen, Pres.

WYOMING

Assistance with reviewing, correcting and up-dating the listings for Wyoming has been generously provided by the staff of the Wyoming Natural Resource Board, J. A. Buchanan, Executive Director.

AFTON — AFTON C. OF C., L. S. Walker, Pres.
BASIN — BASIN C. OF C., K. Warren Brome, Box 366.
BUFFALO—2,907 — BUFFALO C. OF C., Merle C. Lynch, Mgr.
CASPER—38,930
CASPER C. OF C., George Reitemeier, Mgr., 328 E. 2nd, Box 862.
MIRACLE REALTY CO., F. E. Skip Miracle, Rltr., Box 2130.
PACIFIC POWER & LIGHT CO., WYO. DIV., Veryl Hoover, Gen. Mgr., Box 860.
CHEYENNE—43,505
CHEYENNE C. OF C., Leo I. Herman, Mgr., Box 715.
CHEYENNE LIGHT, FUEL & POWER CO., Gordon Parker, Dir. of Area Dev., Box 919.
STOCK GROWERS NAT'L. BANK, 17th & Capitol Ave.
WYO. NATURAL RESOURCE BD., J. A. Buchanan, Ex. Dir., 215 Supreme Court Bldg.
CODY—4,838 — CODY C. OF C., Owen Allen, Manager, Box 1221.
DOUGLAS—2.822 — DOUGLAS C. OF C., S. A. Morvee, Box 275.

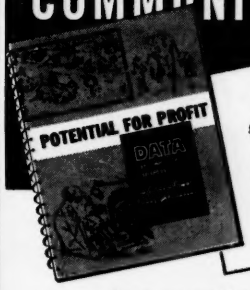
GREEN BAY
...the Gateway to the Great Waterway

WRITE for complete information

A naturally sheltered harbor, unexcelled on the Great Lakes . . . Excellent water and rail transportation (4 railroads — 3 lines to Chicago and 1 east and west Lake Michigan to Twin Cities) . . . Low cost electric power . . . Access to major markets . . . 32 air flights daily . . . 24 truck lines all directions . . . High grade labor market . . . Industrial and commercial business sites.

INDUSTRIAL DEVELOPMENT AUTHORITY
CITY of GREEN BAY
WISCONSIN
GREEN BAY · GATEWAY TO THE GREAT WATERWAY

all new!
DATA ON
WISCONSIN
COMMUNITIES

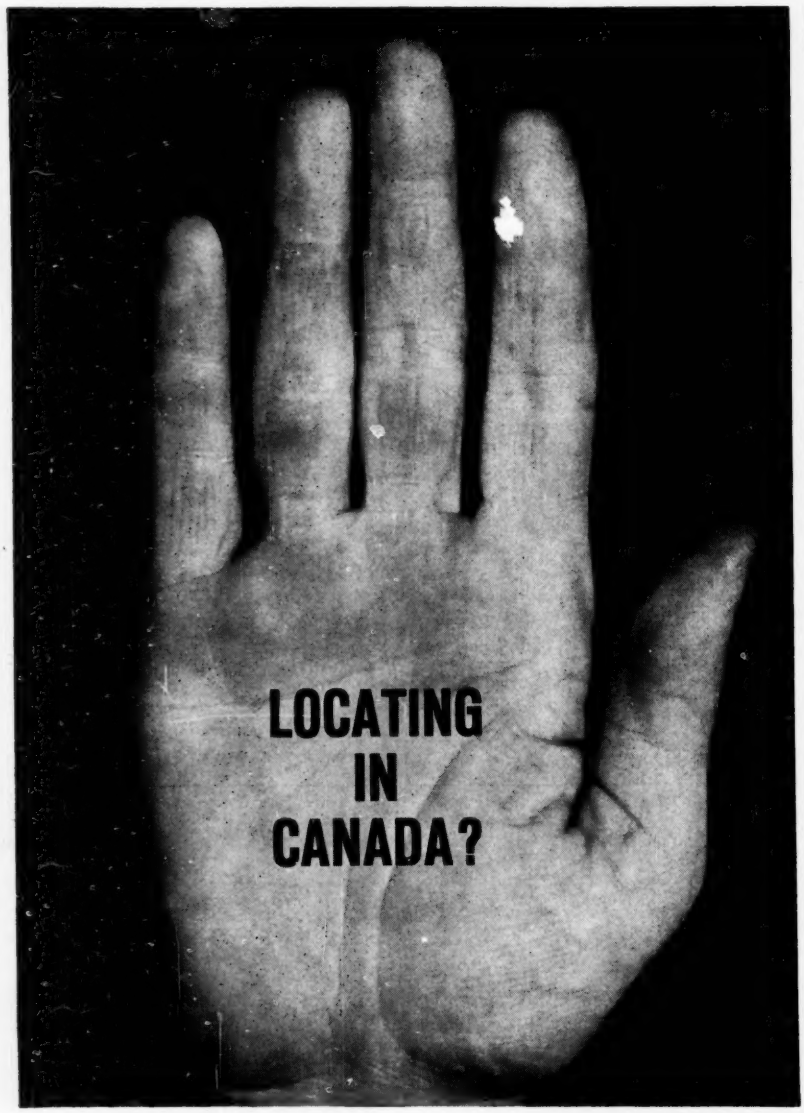


Write for your FREE COPY

If you are considering Wisconsin as a location for your business, "Potential for Profit" community data sheets will be helpful in your planning. The "Potential for Profit" booklet offers one-page sketches of the basic business character of 60 Wisconsin communities. Write for your free copy today.

Write now to: Industrial Development Dept. Madison, Wisconsin

WISCONSIN Power AND Light COMPANY
INVESTOR OWNED



LET CANADIAN NATIONAL GIVE YOU A HAND

Canadian National is the only railway that serves all ten provinces of Canada and is well equipped to advise you on industrial site location in any part of Canada.

Information about natural resources, transportation, power, labour, taxes, industrial sites and buildings, and other industrial location factors, is available to you from the Canadian National industrial development organization without cost or obligation.

You can depend upon Canadian National for objective information and advice in your plant location studies. All work is done on a confidential basis. *Just write or phone:*

In the United States: T. J. Openshaw, C.N.R. Special Representative, 1776 Woolworth Building, 233 Broadway, New York 7, N.Y. WOrth 4-0900

In Canada: D. F. Purves, C.N.R. Chief of Development, 935 Lagauchetiere Street West, Montreal 1, Que. Dial 877-4447

K. M. Ralston, Mining Engineer & Commissioner of Development, Canadian National Railways, 935 Lagauchetiere Street West, Montreal 1, Que. Dial 877-4592

CANADIAN NATIONAL RAILWAYS

WYOMING-PUERTO RICO

EVANSTON—4,901 — EVANSTON C. OF C. J. Burr Bailey, Exec. Sec., Box 365.
FT. WASHAKIE — WIND RIVER TRIBAL COUNCIL, Wind River Indian Reservation.
GILLETTE—3,580 — CAMPBELL CTY. C. OF C., D. A. Swenson, Mgr., 240 Gillette Ave., Box 928.
GLENROCK — GLENROCK C. OF C., Wm. Intveen, Sec.
GREEN RIVER—3,497 — GREEN RIVER C. OF C., A. C. Genz, Pres.
GREYBULL — THE GREYBULL CLUB, W. A. Simpson, Mgr.
JACKSON — JACKSON HOLE C. OF C., Walter King, Mgr.
LANDER—4,182 — LANDER C. OF C., Joseph Bagley, 510 Main St.
LARAMIE—17,520 — LARAMIE C. OF C., Sherrell Watson, Mgr., 315 Grand Ave., Box 676.
LOVELL—2,451 — LOVELL C. OF C., Wm. T. Hill, Secy.-Treas.
LUSK — LUSK C. OF C., Evan J. Worley, Mgr., 522 Barrett Blvd.
NEWCASTLE—4,345 — NEWCASTLE C. OF C., Byron Olson, Secy.
POWELL—4,740 — POWELL C. OF C., I. M. Jenkins, Secy.
RAWLINS—8,968
RAWLINS C. OF C., Quinn Johnson, Mgr., Box 3.
RAWLINS ELEC. CO., Jas. Chapman, Pres., Osborn Bldg.
RIVERTON—6,845 — RIVERTON C. OF C., Ray W. Rostron, Mgr., Box 369.
ROCK SPRINGS—10,371 — ROCK SPRINGS C. OF., Mrs. Grace J. Knox, Secy., 399 Bridger Ave.
SHERIDAN—11,651 — SHERIDAN C. OF C., Dale E. Kinley, Mgr., Box 707.
TENSLEEP — TENSLEEP COMMERCIAL CLUB, Howard Butterfield, Mgr.
THERMOPOLIS—3,955 — THERMOPOLIS C. OF C., Jean Davis, Ex. Secy.
WHEATLAND — WHEATLAND BOOSTERS, Dr. L. B. Secrest, 1052 Cedar St.

PUERTO RICO

Assistance with reviewing, correcting and up-dating the listings for Puerto Rico has been generously provided by the staff of the Economic Development Administration, Rafael Durand, Administrator.

AGUADILLA—15,952 — AGUADILLA INDUSTRIAL COMMISSION, Mr. Jaun E. Capellas, Pres. Banco Popular.
ARECIBO—28,460 — ARECIBO INDUSTRIAL COMMISSION, Mr. Jose Victor Oliver, Pres., Puerto Rico Distilling.
CIACLES—3,265 — CIALES INDUSTRIAL COMMISSION, Mr. Pedro Maldonado, Pres.
COAMO—12,163 — COAMO INDUSTRIAL COMMISSION, Mr. Justo J. Zayas, Pres.
FAJARDO—12,424 — FAJARDO INDUSTRIAL COMM., Mr. Santiago Perez Bernabe, Pres.
GUANICA—4,013 — GUANICA INDUSTRIAL COMM., Mr. Leopoldo Rivera, Pres.
GUAYAMA—19,152 — GUAYAMA IND. COMM., Mr. Diodoro Bauza, Pres.
HUMACAO—8,009 — HUMACAO IND. COMM., Mr. Tony Roig, Pres.
ISABELA—7,305 — ISABELA IND. COMM., Mr. Vincente Corchado Colon, Pres.
JUANA DIAZ—4,614 — JUANA DIAZ IND. COMM., Mr. Luis Gaspar, Pres., 11 Dr. Veve St.
MAYAGUEZ—50,808 — MAYAGUEZ IND. COMM., Mr. Noel Pineiro, Pres., Agencias Soler.
SALINAS—3,653 — SALINAS IND. COMM., Mr. Juan Pablo Colon, Pres.
SAN GERMAN—7,779 — SAN GERMAN IND. COMM., Mr. Alfredo Vivoni Acosia, Pres.
SAN JUAN—432,508
MR. JORGE BERMUDEZ, RL. EST., Box 2251.
HERMANOS FONNALLEDAS IND. SUBDIV., Sres. Geronimo, Rosa, Jaime and Gerardo Fonalledas, Boliva St. and H. Avenue, Hato Rey.

FOREIGN TRADE ZONE, Mr. Hector Pineiro, Admin. Ponce De leon Ave., Stop 22, Santurce, Box 2672.
MR. JUAN B. GAZTAMBIDE & ASSOC., Box 8702, Santurce.
MR. JOSE E. GEIGEL, SIR, 619 Hipodromo St., Stop 20, Box 550.
GOVERNMENT DEVELOPMENT BANK, Mr. Rafael Pico, Pres., Ponce de Leon Ave., Stop 19, Santurce.
LAS MONJAS DEVELOPMENT CORP., Box 11022.
LAS PALMAS IND. DEV. SUB., % Juan B. Gaztambide & Assoc., Box 8702, Fernandez Sta.
PUERTO RICO AQUEDUCT & SEWER AUTH., Mr. Juan Labadie, Ex. Dir., Box 7066.
PUERTO RICO C. OF C., Box 3789.
PUERTO RICO ECON. DEV. ADMIN., Rafael Durand, Administrator, Ponce de Leon Ave., Stop 22, Santurce.
PUERTO RICO GAS & COKE CO., Manager, Area Development.
PUERTO RICO IND. DEV. CO., Mr. Gaspar Roca, Pres. & Gen. Mgr., Ponce de Leon Ave., Stop 22, Santurce.
PUERTO RICO PORTS AUTHORITY, Mr. Rafael Durand, Ex. Dir., Box 3508.
PUERTO RICO WATER RESOURCES AUTH., Mr. Rafael Urrutia, Ex. Dir., Box 4267.
REPARTO CONSITUCION IND. DIST., Waterfront Land Dev. Corp., % Ing. Emilio R. Pinero, 590 Maximo Gomez, Hato Rey.

SAN SEBASTIAN—4,051 — SAN SEBASTIAN IND. COMM., Mr. Victor Rodiguez, Pres.

YAUCO—9,024 — YAUCO IND. DEV. COMM., Dr. Armando Antommattei, Pres.

It is obvious that in a compilation of this magnitude there will be some errors and omissions. Therefore, your Handbook editors would appreciate being notified by the readers when such errors and omissions are discovered, and corrections will be made immediately in the files for subsequent listings.

CANADA

ALBERTA

Assistance with reviewing, correcting and up-dating the listings for Alberta has been generously provided by the staff of the Department of Industry and Development, Richard Martland, Industries Branch Director.

BROOKS — TOWN OF BROOKS, D. F. Murray, Ind. Rep.

CALGARY
ALBERTA IND. INVESTMENT, LTD., 120 A-16th Ave., N. E.
CALGARY C. OF C., H. R. Hammond, Exec. Sec., 809 Centre St.
CALGARY ELECTRIC LIGHT & POWER CO., 116 Sixth Ave., West.
CALGARY POWER, LTD., E. H. Parsons, Dir. of Ind. Dev., 140 - 1st Ave., West.
CANADIAN AERO SERVICE, LTD., 1603 Centre St., North.
CANADIAN PACIFIC RWY. CO., Dept. of Ind. Dev., G. W. Perke, Dist. Ind. Agt., CPR Sta.
CANADIAN WESTERN NATURAL GAS CO., B. F. Willson, V. P.
CANSO NAT. GAS, LTD., R. J. Richardson, Contr., 940 - 8th Ave., West.
CITY OF CALGARY, K. S. Ford, Ind. Coord., City Hall Annex.
L. T. MELTON RL. EST., LTD., Stan Melton, Pres., 10154 - 103rd St.

CAMROSE
CAMROSE BOARD OF TRADE, J. H. Murray, Exec. Sec.
IND. ADVISORY COMM. OF CAMROSE, H. J. Yerxa, Ind. Rep., Box 1840.

COLEMAN — COLEMAN BOARD OF TRADE, E. D. Howard, Sec'y.

DRUMHELLER
CITY OF DRUMHELLER, C. Swain, Ind. Commr., Box 331.
DRUMHELLER AND DISTRICT C. OF C., H. E. Davies, Exec. Sec.

***EDMONTON**
ACTON AGENCIES, Dan Proniuk, Rep., 10215 - 100th St.
ADMIN. & TRUST CO., Kelly Haugen, Rep., 301 Insurance Bldg.
ALBERTA C. OF C., Derek S. Griffin, 300 Tower Bldg., 10135 - 103 St.
ALBERTA DEPT. OF IND. & DEV., Richard Martland, Dir. Ind. Br., Admin. Bldg.
ALBERTA NORTH AGENCIES, LTD., Ivan Casey, Rep., 8631 - 109th Street, Windsor Bldg.
ALBERTA POWER COMSN., J. L. Reid, Secy., Terrace Bldg.
ALBA RL. EST., LTD., G. E. Rolls, Rep., 849 - 118th Ave.
ALLIED REALTIES, LTD., T. W. Romank, Rep., 9342 - 118th Ave.
BURTON RL. EST., J. P. Walsh, Rep., 8908 - 99th St.
CANADA PERMANENT TRUST CO., R. W. Peters, Rep., 10126 - 100th St.
CANADIAN NATL. RWY., J. A. Maunder, Dist. Ind. Agt, Dept. of Ind. Dev., C. N. R. Station.
CANADIAN UTILITIES, LTD., W. Mandick, Pres., Milner Bldg.
CITY OF EDMONTON, Ind. Dev. Dept., City Hall.
CUSTOM REAL ESTATE, LTD., D. H. Helmers, Rep., 10422 - 124th St.
EDMONTON C. OF C., D. F. Marlett, Exec. Sec., 9905 - 101 A Ave.
EDMONTON LAND CO., Mr. U. W. Sherwin, Sec'y, Stan Haiso, Rep., 1 McDougall St.
EDMONTON RL. EST. BD., C. Haugen, Exec. Sec., 9107 - 118 Ave.
ENTERPRISE INVESTMENTS, LTD., T. Y. Killen, Rep., 10032 - 105th St.
HAWKEYE INVESTMENTS, LTD., Wm. Hawkeye, Rep., 9616 - 101-A Ave.
J. HICKEY RL. EST., J. Hickey, Rep., 10809A - 124th St.
IMPERIAL RL. EST., LTD., Dennis Stewart, Rep., 10128 - 103 St.
LIMOGES RL. EST. & INS., A. Limoges, Rep., 12728 - 127th St.
McAFEE REALTY, G. A. McAfee, Rep., 10834 - 124th St.
MACLEAN REALTY CO., C. Simmonds, Rep., 12 Maclean Blk.
MAYFAIR RL. EST., Al Mahlin, Rep., 9576 - 111th Ave.
STANLEY L. MELTON, PRES., SIR, L. T. Melton, Rl. Est. Ltd., 534 8th Ave. W.
MONTREAL TRUST CO., L. W. Sadler, Rep., 10185 - 102nd St.
MUTUAL REALTY CO., L. Lorieau, Rep., 11037 - 95th St.
NORTH WESTERN UTILITIES, LTD., Gordon Campbell, Supv. Ind. Sales, 10040 104th St.
NORTHGATE RL. EST. AND INS., Otto Benedik, Rep., 9629 - 82nd Ave.
NORTHLAND UTILITIES, LTD., John L. Schlosser, Area Dev. Mgr., 10042 - 109th St.
NORTHWESTERN UTILITIES, LTD., R. N. Dalby, Dev. Mgr., 10040 - 104th St.
OSBORNE RL. EST., R. Osborne, Rep., 14915 Stony Plain Rd.
PAGE RL. EST., F. L. Page, Rep., 10042 101st St.
PEACE RIVER RL. EST., Miss M. Ferguson, Rep., 301 Kitchen Blk.
PROGRESSIVE RL. EST., Hans Hartwig, Rep., 10140 - 142nd St.
PRUDENTIAL TRUST CO., LTD., G. W. Grant, Rep., 10175 - 100A St.
RAULT RL. EST. AND INS., George Rault, Rep., 8815B - 92nd St.
DON REID RL. EST. CO., Don Reid, Rep., 11641A Jasper Ave.
RESEARCH COUNCIL OF ALBERTA, Dr. N. H. Grace, Dir., 87th Ave. & 114th St.
ROYAL REALTY, L. Marshall, Rep., 9410 91st St.
ROYAL TRUST CO., Alex. Barr, Rep., 10039 Jasper Ave.
PETER SAYKO RL. EST., P. B. Sayko, Rep., 11023 - 127th St.
SHEFFIELD IND. DIST., Sillton Dev., Inc., 10154 - 103rd St.
SHELL RL. EST. & INSURANCE, Nick Pilip, Rep., 10012 - 82nd Ave.
SILLTON DEV., INC., 10154 - 103rd St.
STANDARD AGENCIES RL. EST., LTD., J. Liteplo, Rep., 10553A - 79th St.
STOTT REALTY, LTD., G. A. Stott, Rep., 102 Krozelle Bldg.
TORONTO GENERAL TRUST CORP., A. J. J. Lacey, Rep., 10040 - 101A Ave.
TRIDENT REALTY, LTD., M. Prokop, Rep., 10610 - 97th St.
MR. J. A. WEBER, SIR, Weber Bros. Agencies, Ltd., Box 37, 10013 - 101A Ave.
G. WHARRY RL. EST., Geo. Wharry, Rep., 8993 - 82nd Ave.

EDSON — EDSON C. OF C., L. D. Robinson, Ind. Comsr.

GRANDE PRAIRIE
CITY OF GRANDE PRAIRIE, Mr. Alf Allen, Chmn. Ind. Dev. Bd.
GRAND PRAIRIE C. OF C., Mr. C. W. Moon, Dir.

HINTON — HINTON C. OF C., Box 580.

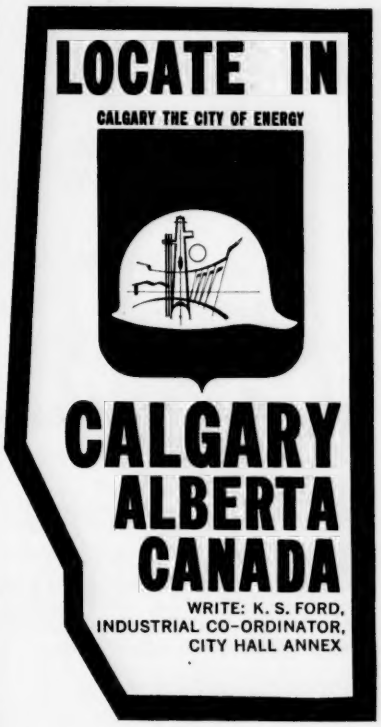
***LETHBRIDGE**
LETHBRIDGE C. OF C., C. J. Mesley, Exec. Secy., 1113 - 3rd Ave., S.
LETHBRIDGE IND. COMM., E. T. Macleod, Ind. Comsr.

LLOYDMINSTER
CITY OF LLOYDMINSTER, G. A. Mansell, Ind. Comsr.
LLOYDMINSTER & DISTRICT C. OF C., J. Mesley, Sec.

MEDICINE HAT
CITY OF MEDICINE HAT, R. H. Lacey, Ind. Commissioner.
MEDICINE HAT C. OF C., R. H. Lacey, Exec. Secy.

PONOKA — TOWN OF PONOKA, George Loucks, Ind. Rep., Box 940.

RED DEER
CITY OF RED DEER, A. W. Green, Dir. of Ind. Dev., City Hall.



***REGISTERED COMMUNITY AUDIT**

MEN in MOTION
CHOOSE
ALBERTA

Center of the Western Canadian Market

... offering excellent strategic location for branch plant and manufacturing operations.

CALGARY POWER LTD.
Serving the province of ALBERTA

For plant location information:

Write: E. H. Parsons,
Director of Industrial Development,
Box 190, Calgary, Alberta, Canada

(All inquiries confidential)

CANADA

RED DEER C. OF C., T. H. Edis, Sec.
STETTLER — TOWN OF STETTLER, E. H. Weeres, Ind. Comm'r.
VEGREVILLE — VEGREVILLE C. OF C., J. C. Spence, Sec'y. Treas.
VERMILION — TOWN OF VERMILION, Dr. A. B. King, Ind. Rep.
WATASKIWIN
CITY OF WETASKIWIN, W. A. McAllister, Ind. Rep., 5111 - 47th Avenue.
WETASKIWIN C. OF C., J. Parr, Sec.

BRITISH COLUMBIA

Assistance with reviewing, correcting and up-dating the listings for British Columbia has been generously provided by the staff of Department of Industrial Development, Trade and Commerce, T. L. Sturgess, Deputy Minister.

ALBERNI — ALBERNI BOARD OF TRADE, J. B. Jowsey, Pres., Box 1190.
ARMSTRONG — ARMSTRONG BOARD OF TRADE, W. G. D. Hope, Pres.
BURNABY — LAKE CITY INDUSTRIAL CORP. LTD., 3158 Lake City Way.
CHILLIWACK — CHILLIWACK BOARD OF TRADE, E. J. Vowles, Sec'y., 127 Yale Rd. W.
COURTENAY — COURTENAY-COMOX C. OF C., D. J. McLennan, Pres., B. C. Power Comm.
CRANBROOK — CRANBROOK C. OF C., C. E. Mackinnon, Pres., Box 310.
CRESTON — CRESTON BOARD OF TRADE, H. L. Miller, Pres.
DAWSON CREEK
COMSTOCK REALTY & INSURANCE AGENCY, R. Dahlen, 10224 - 10th St.
DAWSON CREEK C. OF C., F. D. Leach, Sec., 932 - 102nd St.
DAWSON CREEK IND. DEV. COMM., Joe Lowe, Mgr., Box 150.
DUNCAN — DUNCAN-COWICHAN C. C., A. F. Stevenson, Secy., Box 1650.
ENDERBY — ENDERBY C. OF C,. H. Desnoyer, Pres.
FERNIE
EAST KOOTENAY POWER CO., LTD., 129 Victoria Ave.
FERNIE C. OF C., Eric Mansbridge, Pres.
GRAND FORKS — GRAND FORKS BOARD OF TRADE, Leo Mills, Pres.
KAMLOOPS BOARD OF TRADE, Frank Kanester, Industrial Commissioner, 207 Seymour St.
KELOWNA — KELOWNA C. OF C., F. J. Heatley, Mgr., 1470 Mill St.
KIMBERLEY — KIMBERLEY C. OF C., Dr. A. C. Freeze, Pres., Chapman Camp.
LANGLEY — LANGLEY C. OF C., Dr. C. Key, Pres., Box 636.
MISSION — MISSION C. OF C., Lang Sands, Pres., Box 609.
NANAIMO
NANAIMO C. OF C., Mr. Elmer Bradshaw, Chmn., Ind. Dev. Comm., Box 248.
NANAIMO RL. EST. BD., 153 Commercial St.
***NELSON** — NELSON C. OF C., Mrs. E. Christiansen, Sec., 501 Front St.
NEW WESTMINSTER — NEW WESTMINSTER C. OF C., Mr. H. Stewardson, Chmn. Ind. Committee, 320 Columbia St.
NORTH VANCOUVER — NORTH VANCOUVER C. OF C., C. H. C. Hoseason, Mgr., 131 East 2nd St.
OLIVER — OLIVER BOARD OF TRADE, W. B. Kreller, Pres.
PENTICTON — PENTICTON C. OF C., Bruce Howard, Secy.-Mgr., 541 Main St.
PORT ALBERNI
PORT ALBERNI C. OF C., Jas. D. Stuart, Pres., % Stone Bros. Ltd., 105 Bird St.
PORT ALBERNI HARBOUR COMSRS., Denis P. O'Brien, Chm., 117 S. 2nd Ave.
PORT COQUITLAN — PORT COQUITLAN BOARD OF TRADE, M. Jacobsen, Pres., % Sweetheart Cleaners, 2015 Loughed Hwy.
PORT MOODY — PORT MOODY BOARD OF TRADE, G. A. Clark, Pres., Box 136.
PRINCE GEORGE — PRINCE GEORGE C. OF C., Mr. Howard Moffatt, Chmn. Ind. Comm., 101 George St.
PRINCE RUPERT
NORTH B. C. POWER CO., LTD., Besner Bldg., 3rd Ave. W.
PRINCE RUPERT C. OF C., E. T. Applewhaite, Sec. Treas., Box 158.
REVELSTOKE — REVELSTOKE BOARD OF TRADE, J. A. Abrahamson, Pres., Box 603.
ROSSLAND — ROSSLAND C. OF C., F. H. White, Pres., 2124 Monte Christo.
TRAIL
TRAIL C. OF C., W. D. Crowder, Sec.-Mgr., Memorial Center, Victoria St.
WEST KOOTENAY POWER & LIGHT CO., LTD., 1385 Cedar Ave.
VANCOUVER
ANNICIS IND. ESTATE, Grosvenor-Laing Ltd., 640 W. Hastings St.
B. C. ASSN. OF RL. EST. BDS., Irwin Davis, Sec., 401-207 West Hastings St.
B. C. ELECTRIC CO., LTD., J. David King, Area Dev. Rep., 970 Burrard St.
CANADIAN NATL. HARBOURS BD., B. D. L. Johnson, Port Mgr.
CANADIAN PACIFIC AIR LINES, LTD., Dir. of Econ. Research, Sea Island Airport.
CANADIAN PACIFIC RWY., J. A. Cromarty, Dist., Ind. Age., Dept. of Ind. Dev., C. P. R. Station.
GILL INTERPROVINCIAL LINES, LTD., R. W. Schuster, Dir. of Sales, Box 2004.
GRTR. VANCOUVER METRO. IND. DEV. COMM., R. C. Pybus, Chm., 1123 Marine Bldg., 335 Burrard St.
GORDON HILL RLTY CORP., LTD., 2286 W. 41st Ave.
GROSVENOR ESTATES, Gen. Sir. Ouvry L. Roberts, Dir., 640 W. Hastings St.
INLAND NATURAL GAS CO., LTD., D. F. Blaine, Sales Supv., 1155 W. Georgia.
GROSVENOR LAIND (B.C.) LTD., Gilbert J. Hardman, V. Pres., 640 W. Hastings St.
JOHN L. JACKSON SALES, John L. Jackson, Managing Dir., 3610 Main St.
PEMBERTON RLTY. CORP., LTD., G. H. Johnston, 418 Howe St.
RICHMOND BOARD OF TRADE, Will Reeder, Sec., 322 Garden City Road.
H. A. ROBERTS, LTD., H. A. Roberts, Pres., 562 Burrard St.
VANCOUVER BOARD OF TRADE, R. T. Rose, Gen. Mgr., 1164 Melville St.
VANCOUVER RL. EST. BOARD, Alan G. Creer, Sec. Mgr., 1101 West Broadway.
WEBB & KNAPP, B. C., LTD., 2727 Nelson Avenue, Burnaby 1.
VERNON — VERNON C. OF C., Idwal Evans, Sec., Polson Park.
VICTORIA
B. C. DEPT. OF IND. DEV., TRADE & COMM., T. L. Sturgess, Dep. Min.
B. C. FOREST SERVICE LIBRARY, Legislative Buildings.
B. C. HYDRO POWER COMM., H. L. Keenleyside, Chrmn., Box 500.
VICTORIA C. OF C., J. R. Coppinger, Mgr., 816 Wharf St.
WHITE ROCK — WHITE ROCK C. OF C., William Bush, Pres.

MANITOBA

Assistance with reviewing, correcting and up-dating the listings for Manitoba has been generously provided by the staff of the Department of Industry and Commerce, R. E. Grose, Deputy Minister.

ARBORG — ARBORG C. OF C., Ken Reid, Pres.
ASSINIBOIA — ASSINIBOIA C. OF C., Conrad Starkell, Pres.
BALDUR — BALDUR C. OF C., R. C. Atkins, Pres.
BEAUSEJOUR — THE BEAUSEJOUR IND. DEV. CORP. LTD., E. O. Walterson, Pres.
BENITO — BENITO C. OF C., Hy Tax, Pres.
BINSCARTH — BINSCARTH C. OF C., Lloyd Orsted, Pres.
BIRCH RIVER — BIRCH RIVER C. OF C., G. B. Burlington, Pres.
BIRTLE — BIRTLE C. OF C., C. R. Olson, Pres.
BLANSEJOUR — BLANSEJOUR C. OF C., Art Olfrey, Pres.
BOISSEVAIN
BOISSEVAIN C. OF C., A. Trottier, Pres.

BOISSEVAIN ENTERPRISES LTD., E. B. Gowler, Pres.
BOWSMAN — BOWSMAN C. OF C., S. L. Kirkpatrick, Pres.
BRANDON
BRANDON C. OF C., N. Bergman, Sec. Mgr.
BRANDON COMMUNITY DEV. CORP., LTD., T. A. Quinn, Pres.
BRANDON INDUSTRIAL COMM., Mr. Norman S. Bergman, Commissioner, 232 10th Street.
CARBERRY
CARBERRY & DIST. C. OF C., T. C. Watterson, Pres.
CARBERRY & NORTH CYPRESS COMM. DEV. CORP., LTD., W. Stonehouse, Pres.
CARMAN
CARMAN C. OF C., Mel Borland, Pres.
CARMAN-DUFFERIN COMM. DEV. CORP., LTD., R. Skelton, Pres.
CARTWRIGHT — CARTWRIGHT C. OF C., Gordon Shewfelt, Pres.
CHURCHILL — CANADIAN NATL. HARBOURS BD., H. M. Wilson, Port Mgr.
CRANBERRY PORTAGE — CRANBERRY PORTAGE C. OF C., Robert Shewfelt, Pres.
DAUPIN
DAUPHIN C. OF C., Miss Anne Ward, Sec.
DAUPHIN IND. DEV. COMM., Mr. E. C. Day, Sec.
DELORAINE — DELORAINE C. OF C., Don Hasselfield, Pres.
DUGALD — DUGALD & DIST. C. OF C., Joe Burek, Pres.
EAST KILDONAN — EAST KILDONAN C. OF C., Don Townsend, Pres.
ELKHORN — ELKHORN C. OF C., George Francis, Pres.
EMERSON — EMERSON C. OF C., M. Zacour, Pres.
ERICKSON — ERICKSON C. OF C., Cliff Carlson, Pres.
ETHELBERT — ETHELBERT C. OF C., Ed. Swiderski, Chrmn.
FLIN FLON — FLIN FLON C. OF C., Lorne Ferg, Pres.
FORT GARY — FORT GARY C. OF C., Mrs. Una Johnstone, Pres.
GILBERT PLAINS — GILBERT PLAINS C. OF C., Wallace Gohonos, Pres.
GIMLI — GIMLI C. OF C., L. C. Neville, Pres.
GLADSTONE — GLADSTONE C. OF C., Ron Broadfoot, Pres.
GLENBORO — GLENBORO C. OF C., A. A. Aaron, Pres.
GRUNTHAL — GRUNTHAL C. OF C., P. Kroeker, Pres.
HAMIOTA — HAMIOTA COMMUNITY DEV. CORP., LTD., E. Brown, Sec.
HARTNEY — HARTNEY-CAMERON C. OF C., J. W. L. Jones, Pres.
KILLARNEY — KILLARNEY C. OF C., Keith Barkwell, Pres.
LA BROQUERIE — LA BROQUERIE C. OF C., Stan Bisson, Pres.
LAC DU BONNET — LAC DU BONNET C. OF C., A. S. King, Pres.
LYNN LAKE — LYNN LAKE C. OF C., Robert Burkett, Pres.
MACGREGOR — MACGREGOR C. OF C., A. G. McGregor, Pres.
MANITOU — MANITOU C. OF C., Ray Christoff, Pres.
McCREARY — McCREARY & DISTRICT C. OF C., Mike Posmituk, Pres.
MELITA
MELITA C. OF C., P. G. Dunlop, Pres., Industrial Committee.
MELITA-ARTHUR IND. DEV. CORP., LTD., K. C. Cobb.
MINNEDOSA
MINNEDOSA C. OF C., S. M. MacDonald, Pres.
MINNEDOSA IND. DEV. CO., LTD., J. H. Chipperfield, Pres.
MINITONAS — MINITONAS C. OF C., Doug E. Leslie, Pres.
MORDEN
MORDEN C. OF C., Art Heppner, Pres.
MORDEN COMMUNITY DEV. CORP., LTD., Wm. Jessiman, Sec.
MORRIS — MORRIS & DIST. C. OF C., Wm. F. Schellenberg, Pres.
NEEPAWA
NEEPAWA AREA DEV. CORP., NADCO LTD., Wm. Whitmore, Pres.
NEEPAWA C. OF C., William Whitemore, Pres.
PILOT MOUND — PILOT MOUND & DIS. C. OF C., George Cohoe, Pres.
PINE FALLS — PINE FALLS & DIS. C. OF C., Dr. K. I. Johnson, Pres.
PLUM COULEE
PLUM COULEE C. OF C., R. C. Reichert, Pres.
PLUM COULEE COMMUNITY DEV. CORP. LTD., Irvin Hildebrand.
PORTAGE LA PRAIRIE
CITY OF PORTAGE LA PRAIRIE, John Christianson, Ind. Comm., 15 Dufferin Ave., West.
DELTA INVESTMENTS, Ste. C., Avenue Bldg.
PORTAGE LA PRAIRIE & DIST. C. OF C., Glen Ellwood, Pres.
RURAL PORTAGE, COMMUN. DEV. CORP. LTD., I. H. Greenberg, Pres.
PORT CHURCHILL — PORT CHURCHILL C. OF C., John Christianson, Pres.
RAPID CITY — RAPID CITY & DIST. C. OF C., Ken Sample, Pres.
RESTON — RESTON C. OF C., Alex Mennie, Pres.
RIVERS — RIVERS & DIST. C. OF C., G. G. Stalker, Pres.
RIVERTON — RIVERTON & DIST. C. OF C., S. Thorkelson Pres.
ROBLIN — ROBLIN & DIST. C. OF C., George Schmaltz, Pres.
ROLAND — ROLAND & DIST. C. OF C., Robert J. Moffat, Pres.
RUSSELL — RUSSELL C. OF C., D. A. Kinney, Pres.
STE. ANNE — STE. ANNE C. OF C., Roger Smith, Pres.
ST. BONIFACE — ST. BONIFACE C. OF C., Fred Murray, Pres.
ST. CLAUDE — ST. CLAUDE C. OF C., R. Pineau, Pres.
ST. JAMES — ST. JAMES C. OF C., J. S. Cameron, Pres., 200 Berry St.
ST. JEAN BAPTISTE — ST. JEAN BAPTISTE C. OF C., Roland Valcourt, Pres.
ST. PIERRE — ST. PIERRE C. OF C., Fern Lavergne, Pres.
ST. ROSE DU LAC — ST. ROSE DU LAC C. OF C., Bob Klimchuk, Pres.
SANDY LAKE — SANDY LAKE C. OF C., L. W. Kukurudza, Pres.
SELKIRK — SELKIRK C. OF C., Frank Malis, Pres.
SNOW LAKE — SNOW LAKE C. OF C., Robert H. Thompson.
SOMERSET — SOMERSET C. OF C., Roger Cadoreth, Pres.
SOURIS — SOURIS & GLENWOOD C. OF C., Ab. Williamson, Pres.
STEINBACH — STEINBACH C. OF C., C. Loewen, Pres.
STONEWALL
STONEWALL & DIST. C. OF C., E. J. Rutherford, Pres.
STONEWALL INVESTMENTS LTD., Ed. Rutherford, Pres.
SWAN RIVER — SWAN RIVER C. OF C., John C. Walker, Pres.
TEULON — TEULON & DIST. C. OF C., L. Portz, Pres.
THE PAS
THE PAS C. OF C., W. Bart Kobar, Pres.
THE PAS COMMUNITE DEV. CORP., LTD., W. E. Chiswell, Pres.
TRANSCONA — TRANSCONA C. OF C., Fred Evans, Pres.
TREHERNE — TREHERNE & DIST. C. OF C., S. A. Robertson, Pres.
VIRDEN
VIRDEN C. OF C., Raymond Mills, Pres.
VIRDEN COMMUN. DEV. CORP. LTD., H. R. Berry, Sec.
WINKLER
WINKLER C. OF C., George P. Penner, Pres.
WINKLER INDUSTRIAL DEV. CO. LTD., H. Janzen, Pres.
WINNIPEG
ALLAN, KILLAM & McKAY, LTD., 292 Main Street.
ARONOVITCH & LEIPSIC LTD., IND. RLTRS., A & L Bldg., 460 Main.
BANK OF MONTREAL, W. G. Gooderham, Special Repres., Portage & Main.
C.N.R. RESEARCH AND DEV. DEPT., J. A. Duff, Main St. at Broadway.
CANADIAN BANK OF COMMERCE, C. E. Hickling, Bus. Dev. Dept., 389 Main St.

*REGISTERED COMMUNITY AUDIT

TAKE PART IN B.C.'S TERRIFIC GROWTH

Look at the facts. Population is up 43% in the past ten years, a faster rate of growth than California's. Residents now enjoy the highest standard of living and the highest per capita income in Canada. Oil and natural gas, pulp and paper, mining, and lumber industries are all expanding rapidly. Vast hydro-electric projects and a billion dollar road building programme challenge the imagination.

The opportunities for you in B. C. are unlimited. Shouldn't your firm be a partner in this province's progress?

VISIT BRITISH COLUMBIA HOUSE

599 MARKET STREET,
SAN FRANCISCO

for personal attention on travel, business, and investment matters concerning British Columbia.

GOVERNMENT OF THE PROVINCE OF BRITISH COLUMBIA

Department of Industrial Development, Trade and Commerce, Parliament Buildings, Victoria, B. C.

CANADIAN PACIFIC RLW., DEPT. OF IND. DEV., A. B. Smith, Gen. Ind. Agent, 203 C.P.R. Bldg., 150 Henry Ave.

CHURCHILL RIVER POWER CO. LTD., 500 Royal Bank Bldg.

CITY HYDRO-ELECT. SYSTEM, D. C. Bryden, Gen. Mgr., 55-59 Princess St.

GRTR. WINNIPEG IND. DEV. BOARD, Geo. R. Fanset, Ind. Commissioner, 515 Paris Bldg., 259 Portage Ave.

L. A. MACDONALD LTD., Mr. L. A. Macdonald, Pres., 100 National Trust Bldg.

MANITOBA DEPT. OF IND. & COMM., R. E. Grose, Dep. Min., 352 Legislative Bldg.

MANITOBA HYDRO-ELECTRIC BOARD, D. M. Stephens, Gen. Mgr., Chmn., Box 815.

MANITOBA POWER COMM., W. D. Fallis, Mgr., 1075 Portage Ave.

OLDFIELD KIRBY & GARDNER, 234 Portage Avenue.

ROSS REALTY, 992 St. Mary's Rd.

ROYAL BANK OF CANADA, R. C. Simpson, Main & William.

DAVID SLATER, LTD., 806 Childs Bldg.

SOO-SECURITY MOTORWAYS, LTD., J. C. Muckle, Sales Mgr., 1070 Arena Rd.

WINNIPEG C. OF C., George Charpe, Pres., 8th Floor, 177 Lombard Ave.

WINNIPEG METROPOLITAN PLANNING COMM., George Rich, Dir., 1100-213 Notre Dame Ave.

NEW BRUNSWICK

Assistance with reviewing, correcting and up-dating the listings for New Brunswick has been generously provided by the staff of the Department of Industry and Development, J. A. Paterson, Deputy Minister.

CAMPBELLTON — CITY CLERK, City Hall.

EDMUNDSTON — CITY OF EDMUNDSTON ELECT. DEPT., H. E. Marmen, Mayor, City Hall.

FREDERICTON

CITY OF FREDERICTON, H. P. Gough, City Clerk, City Hall.

DEPT. OF IND. & DEV., J. A. Paterson, Dep. Min.

N. B. DEPT. OF IND. & DEV., Ronald P. Williamson, Dir. Ind. Branch, P. O. Box 1150.

NEW BRUNSWICK ELEC. POWER COMSN., 527 King St.

DEPT. OF IND. & DEV., J. A. Paterson, Dep. Min., Box 1150.

NEW BRUNSWICK ELEC. POWER COMSN., 527 King St.

MONCTON

MARITIME PROVINCES BD. OF TRADE, Mr. A. T. Parks, Exec. Secy., % Provincial Bank Bldg.

MONCTON BOARD OF TRADE, A. E. Eagles, Sec., Main St.

MONCTON ELEC. & GAS CO., LTD., 700 Main St.

ST. JOHN

CANADIAN NAT. HARBOURS BD., D. M. Vye, Port Mgr., Box 1393.

EASTERN SECURITIES CO., LTD., 63 Prince William St.

GORDON MACKAY EASTERN LTD., P. L. Woods, Gen. Mgr., 32 King St.

LANCASTER IND. & PORT COMM., H. H. Smith, Box 100.

METROPOLITAN IND. COMM., R. U. Nabb, Asst. Comm., Box 100.

PORT & IND. BUR., H. Herlof Smith, Comm., 24 Sydney St.

ST. JOHN BOARD OF TRADE, H. H. Smith, Ind. Commissioner, 24 Sydney St.

ST. JOHN POWER COMSN., 39 Canterbury St.

NEWFOUNDLAND

Assistance with reviewing, correcting and up-dating the listings for Newfoundland has been generously provided by the staff of the Department of Economic Development, Gordon S. Pushie, Director.

DEER LAKE — BOWATER POWER CO., LTD., E. V. Bowater.

ST. JOHN'S

NEWFOUNDLAND DEPARTMENT OF ECON. DEV., Gordon S. Pushie, Dir. Gen.

NEWFOUNDLAND LIGHT & POWER CO., UNITED TOWNS ELECT. CO., S. H. Morris, Pres. & Gen. Mgr., 345 Duckworth St.

LTD., V. A. Ainsworth, Gen. Mgr., 489 Water St.

WEST COAST POWER CO., LTD., 489 Water St.

WHITNEY-HANSON LTD., P. O. Box 1571.

NOVIA SCOTIA

Assistance with reviewing, correcting and up-dating the listings for Nova Scotia has been generously provided by the staff of Department of Trade and Industry, V. M. Knight, Deputy Minister.

AMHERST

CANADA ELECT. CO., LTD., 50 Church St.

EASTERN ELEC. & DEV. CO., 50 Church St.

HALIFAX

ACADIAN LINES, LTD., 100 Sackville St.

ATLANTIC PROVINCES ECONOMIC COUNCIL, O. Nelson Mann, Exec. V. Pres., 1591 South Park St

CANADIAN-BRITISH ENGINEERING CONSULTANTS, 513 Barrington St.

CANADIAN NATL. HARBOURS BD., J. R. Mitchell, Port Mgr., Ocean Terminals.

THE EDISON ELEC. LIGHT & POWER CO., LTD., P. O. Box 848.

HALIFAX IND. DEVELOPMENT COMMISSION, R. H. Kitley, Maritime Manager, 95 Dresden Row.

IND. ESTATES LTD., F. L. Blair, Gen. Mgr., 503 Bank of N. S. Bldg.

MILTON HYDRO ELEC. CO., Ltd., P. O. Box 848.

NOVA SCOTIA DEPT. OF TRADE & IND., V. M. Knight, Dep. Min. Box 456, Provincial Bldg.

N. S. LIGHT & POWER CO., LTD., A. H. Harrington, Gen. Mgr., P. O. Box 848.

NOVA SCOTIA POWER COMM., Hon. G. I. Smith, Chmn., 108 Granville St.

PORT & IND. COMM'S OF HALIFAX, Ray March, Exec. Sec., Board of Trade Bldg., 10 Tobin St.

TOWN & COUNTRY, LTD., A. Sheffman, 66 Argyle St.

WESTERN NOVA SCOTIA ELECT. CO., LTD., W. K. Murray, Stat. Officer, P. O. Box 848.

KENTVILLE — BD. OF TRADE. IND. COM., A. J. Unsworth, Secy.

MONCTON

MARITIME PROVINCES BD. OF TRADE, Mr. A. T. Parks, Exec. Secy., % Provincial Bank Bldg.

MONCTON BOARD OF TRADE, Geo. English, Sec.-Mgr., Main St.

MONCTON ELEC. & GAS CO., LTD., 700 Main St.

SPRINGHILL — SPRINGHILL DEV. CORP., F. L. Blair, Gen. Mgr., Industrial Estates Ltd.

ST. JOHN

CANADIAN NAT. HARBOURS BD., D. M. Vye, Port Mgr., Box 1393.

EASTERN SECURITIES CO., LTD., 63 Prince William St.

GORDON MACKAY EASTERN LTD., P. L. Woods, Gen. Mgr., 32 King St.

LANCASTER IND. & PORT COMM., H. H. Smith, P. O. Box 100.

METROPOLITAN IND. COMM., R. U. Nabb, Asst. Comm., P. O. Box 100.

PORT & IND. BUR., H. Herlof Smith, Comm., 24 Sydney St.

ST. JOHN BOARD OF TRADE, H. H. Smith, Ind. Commissioner, 24 Sydney St.

ST. JOHN POWER COMSN., 39 Canterbury St.

SYDNEY

CAPE BRETON IND. DEV. COUNCIL, Bruce Macdonald, 68 Melton Street.

DOMINION UTILITIES CO., 235-259 Townsend St.

EASTERN LIGHT & POWER CO., 235 Townsend St.

ONTARIO

Assistance with reviewing, correcting and up-dating the listings for Ontario has been generously provided by the staff of the Trade and Industry branch of the Department of Planning and Development, F. J. Lyle, Director.

ACTON — ACTON IND. COMM., Norman J. Braida, Chm., Box 260.

AJAX — AJAX INDUST. COMM., Mr. R. Fleming, % Fledco Concrete Pipe, Ltd., Monarch Ave.

ALBION TWP — ALBION PLANN. BD., Mr. Basil Watson, Chmn., Mono Rd 2.

ALEXANDRIA — ALEXANDRIA MUNICIPAL IND. CMT., Lloyd McHugh, Chrmn.

ALMONTE — ALMONTE IND. COMMITTEE, Mr. Angus Morrison, Councillor, Hamilton St.

AMHERSTBURG — DR. E. M. WARREN, COUNCILLOR, Box 481.

IROQUOIS FALLS — CITY OF ANSONVILLE, Ansonville, Mr. G. J. Morrisette, Ind. Spokesman.

AURORA

AURORA C. OF C., Don Glass, Chm. of Ind. Comm.

INDUSTRIAL COMMITTEE, D. J. Murray, Chrmn.

AYLMER

AYLMER INDUSTRIAL COMMITTEE, Arthur M. Hueston, Chairman.

CITY OF AYLMER, Mr. A. M. Hughes, Councillor, 140 Talbot Street W.

BANCROFT — BANCROFT PLANNING BOARD, J. S. Hattin, Chrmn., Box No. 2.

BARRIE

BARRIE C. OF C., E. Birmann, Ind. Comm., 2 Fred Grant St.

CITY OF BARRIE 400 PARK CORP., City of Barrie, 2 Fred Grant Sq., Wilson Bldg.

BEACHVILLE — BEACHVILLE & DIST. BD. OF TRADE, Mr. Harley Cousins, Sec.

BEAMSVILLE — BEAMSVILLE PLAN. BD., Wm. H. Christie, Chm, 77 King St. East.

BEAVERTON — CITY OF BEAVERTON, Mr. P. S. Croft, Bank of Commerce.

BELLE RIVER

BELLE RIVER IND. PROMOTION COMMITTEE, Alphonsus O'Connor, Chairman.

BELLE RIVER PLANNING BD., Mr. Armand Lalonde, Chm.

BELLEVILLE — BELLEVILLE C. OF C., Earl E. Dicknoether, Ind. Dev. Comm., 185 Pinnacle St.

BELWOOD — CITY OF BELWOOD, Mr. J. M. Allen.

BEWDLEY — BEWDLEY BD. OF TRADE, Mr. Harry Klintworth, Pres.

BLENHEIM — BLENHEIM IND. COMM., Dr. John M. Graham, Chm.

BLOOMFIELD — BLOOMFIELD C. OF C., H. A. Cleave.

BOBCAYGEON — BOBCAYGEON C. OF C., C. H. Poole, Chmn. Industrial Development Committee.

BOLTON — BOLTON IND. COMMITTEE, Mr. D. Whitehead, Chmn.

BOURGET — MR. ANTONIN LALONDE, Industrial Rep., % C. of C.

BOWMANVILLE — BOWMANVILLE INDUSTRIAL COMMISSION, Kenneth N. Morris, Commissioner, Town Hall, Box 1240.

BRACEBRIDGE — BRACEBRIDGE IND. COMM., Mr. James Stevenson, Ind. Commr., 72 Manitoba St.

*REGISTERED COMMUNITY AUDIT

BRADFORD — BRADFORD IND. Comm., Fred C. Cooke, Chmn.
BRAMPTON — CITY OF BRAMPTON, Mr. J. Galway, Clerk-Treas., 8 Main Street, South.
BRANTFORD
BRANTFORD IND. COMM., J. H. Turvey Electric Ltd., 1 Alfred St.
BRANTFORD TWP. IND. COMM., Chas. J. Kenyon, Ind. Comm., 73 Charlotte St.
BRETHOUR — CITY OF BRETHOUR, Mr. W. J. Houlgrave, Twp. Clerk.
BRIDGEPORT — BRIDGEPORT PLANNING BOARD, Mr. W. Jack Simpson, 514 Lancaster St.
BRIGHTON — BRIGHTON IND. COMMITTEE, Mr. Joe Coling, Chairman.
BROCKVILLE — BROCKVILLE IND. COMM., T. W. Brackinried, Ind. Commr., 25 N. Augusta Rd.
BRUCE MINES — BRUCE MINES C. OF C., H. L. Trites, Chmn. Ind. Comm., C of C.,
BRUSSELS — MR. LLOYD MICHEL, Industrial Commissioner.
BURLINGTON
CORP. OF THE TOWN OF BURLINGTON, J. G. Blair, Ind. Comsr., 426 Brant St.
PROGRESS PARK, TOWN OF BURLINGTON IND. COMM., 2023 James St.
CAMBELLFORD — MR. H. J. MAC-MILLAN, COUNCILLOR.
CANNINGTON — CITY OF CANNINGTON, Mr. Gavin Brandon, Box 392.
CARDINAL — CARDINAL BOARD OF TRADE, Charles Sherwin, Chrmn.
CARLETON PLACE — CARLETON PLACE IND. COMM., Milt Philipps, Chm., Box 34.
CARNABON — MINDEN C. OF C., Maurice Windsor.
CAYUGA — CAYUGA IND. COMM., Mr. H. E. Reece, Chrmn.
CHALK RIVER — CHALK RIVER PLANNING BOARD, Mr. B. Moore.
CHATHAM
CHATHAM C. OF C., John C. Forrester, Mgr., 48 Fourth St.
CORP. OF THE CITY OF CHATHAM, G. H. Adams, Ind. Comm., City Hall.
CHESLEY — CHESLEY IND. COMMITTEE, Mr. Harold McRorie, Chm., Box 534.
BRAMPTON — CHINGUACOUSY TWP. - Chinguacousy Twp. Ont., Mr. Geo. Findley, Box 129.
NIAGARA FALLS — CHIPPAWA IND. DEPT. - Chippawa, Ont., Mr. Joseph Montgomery, Mgr., 1605 Victoria Ave.
CLARKSON — PARK ROYAL, United Lands Corp. Ltd., Queen Elizabeth Way, Box 820.
CLINTON — L. G. WINTER, CHMN., Chairman of Ind. Comm.
COBALT — COBALT DEVEL. COMM., Mr. Robert J. Miller, Chmn., 35 Commission St.
COBDEN
CITY OF COBDEN, Mr. George Wallace, Councellor, Box 162.
H. W. HAWKINS, IND. REP., Box 99.
COBOCONK — COBOCONK C. OF C., Mr. H. E. Millyard, Sec.
COLBORNE — COLBORNE INDUST. COMMITTEE, Mr. John Bell, Chmn.
COLDWATER — COLDWATER BD. OF TRADE, Mr. W. H. Cowan, Chmn.
COLLINGWOOD — COLLINGWOOD IND. COMM., % Georgian China, Ltd., J. A. Browne, Chm.
CORNWALL — CORNWALL INDUS. COMMISSION, E. D. May, Ind. Comm'r., City Hall.
OSHAWA — DARLINGTON TWP. IND. COMMITTEE, Mr. Wm. J. Henry, Sec., Box 368.
DEEP RIVER — CITY OF DEEP RIVER, Mr. O. M. Kennedy, Clerk-Treas., Box 400.
DELHI — DELHI IND. COMM., M. K. Glendinning, Chmn., Box 640.
DESERONTO
CITY OF DESERONTO, A. S. Walker, Ind. Representative.
DESERONTO IND. & PUBLICITY, Ronald Marks, Chm.
DRESDEN — CORPORATION OF THE TOWN OF DRESDEN, A. H. Tricker, Ind. Chm.
DUNDAS — DUNDAS IND. COMM., John C. Don, Ind. Commr., 32 Hunter St.
DUNNVILLE — DUNNVILLE INDUS. COMM., H. M. Coleberry, 403 Broad St., East.
EASTVIEW — ROGER TREMBLAY, IND. REP., 158 McArthur Ave.
ELLIOT LAKE — ELLIOT LAKE IND. COMM., Mr. W. F. Shave, Ind. Comm.
ELMIRA — ELMIRA IND. COMM., W. L. Lichty, Chmn.
ELORA — ELORA C. OF C., Walter Weis, Chrmn.
ERIEAU — ERIEAU SHIPBUILDING & DRYDOCK CO., LTD., Mr. Dexter Goodison.
ERIN — ERIN BUSINESSMEN'S ASSN., Ed. Holton, Chmn.
ESSEX — ESSEX PLANN. AREA BOARD, Douglas Sadler, Chmn. Ind. Comm., Box 224.
EXETER — EXETER IND. COMMITTEE, Mr. W. H. Cochrane, Ind. Spokesman.
FERGUS — FERGUS C. OF C., IND. COMM., Mr. R. Caldwell, Chmn., R. R. No. 3.
FINCH — A. M. McDOUGALL, IND REP.
FOREST — FOREST IND. PROM. COMM., S. A. Fraleigh, Chn., King St., W.
FORT ERIE — PEACH BRIDGE IND. COMM., R. B. Potts, Ind. Comm'r., 32 Queen St.
FORT FRANCES — FORT FRANCES IND. COMMITTEE, Steve Melnychuk, Councillor Ind. Dev. Dept., Box 38.
FORT WILLIAM — G. R. DUNCAN & CO., LTD., R. J. Flatt, Pres., 121 May Street, South.
GALT — GALT INDUS. COMM., Col. E. Warnock, Comm., 218 Samuelson St.
GEORGETOWN
DELREX DEVELOPMENTS, LTD., Rex Haslop, Pres.
DELREX DEV., Delrex Dev. Ltd., Guelph St. & M'tnview Rd.
GEORGETOWN IND. COMM., W. F. Hunter, Chmn. Ind. Comm, 122 Guelph St.
HUNTER REAL ESTATE, W. F. Hunter, 122 Guelph St.
SYKES TOOL CORPORATION, LTD., J. W. Pennock, Gen. Mgr., Highway No. 7.
GERALDTON — CITY OF GERALDTON, Mr. T. Hegge, Town Foreman, Box 70.
GODERICH — GODERICH INDUS. COMM., Howard Aitken, Secy., Town Hall.
GRAND VALLEY — GRAND VALLEY BD. OF TRADE, Mr. Ed Fry, Ind. Spokesman, Water Street.
GRASSIE — CITY OF GRIMSBY SOUTH — Grimsby So. Ont., Mr. J. H. Fulford, Councillor, R. R. No. 1.
GRIMSBY — GRIMSBY IND. COMM., O. J. Dutton, Ind. Commr.
GRIMSBY
GRIMSBY IND. COMM., O. J. Dutton, Ind. Commr.
NIAGARA REGIONAL DEV. ASSOC., Mr. O. J. Dutton, Mgr., 3 Depot St.
GUELPH
GUELPH IND. BASIN., Corp. of the City of Guelph, 2 Quebec St.
GUELPH IND. COMMISSION, C. B. Cutten, Comm'r., 2 Quebec Street.
HAGERSVILLE
CITY OF HAGERSVILLE, Wm. Mott, Ind. Rep.
HAGERSVILLE PLAN. & INDUS. BOARD, W. J. McCarthy, Chm.
HAMILTON
CHAMBERS & CO., Mr. Stewart Chambers, 1415 Piggott Bldg.
HAMILTON C. OF C., K. A. Grant, Ind. Commr., Hamilton Ind. Comm., 155 James St. Suite 820.
HAMILTON HARBOUR COMM., Clifford W. Morgan, Gen. Mgr., 605 James Street, North.
JAMES MARSHALL LOUNSBURY, 15 King St., W.
HANOVER — MR. A. E. STARKE, Chmn. Plann. Bd.
HARRISTON — DONALD DODDS, Councillor.
HARROW —CITY OF HARROW, Charles Woodbridge, Ind. Rep., R. R. No. 5.
HASTINGS — J. R. JONES, COUNCILLOR, Box 201.
HENSALL — HENSALL C. OF C., Charles Fiford, Pres.
HESPELER — HESPELER IND. COMM., Wm. K. Morris, Chmn., 132 Walker St.
HILTON BEACH — CHARLES WOOD, Councillor.
HUNTSVILLE
HUNTSVILLE C. OF C., F. "Hop" Brook, Pres., Royal Bank.

NEW CANADIAN OPPORTUNITIES

NEW BRUNSWICK, one of Canada's oldest provinces, is opening as one of the newest industrial frontiers.

Great base metals discoveries – undeveloped forest resources – assured electric power – point the way to industrial opportunities.

An expanding Atlantic Provinces' market, seaboard locations, available labour and building sites make New Brunswick a logical center for Eastern Canada.

For Further Information Write To:

Department of Industry & Development

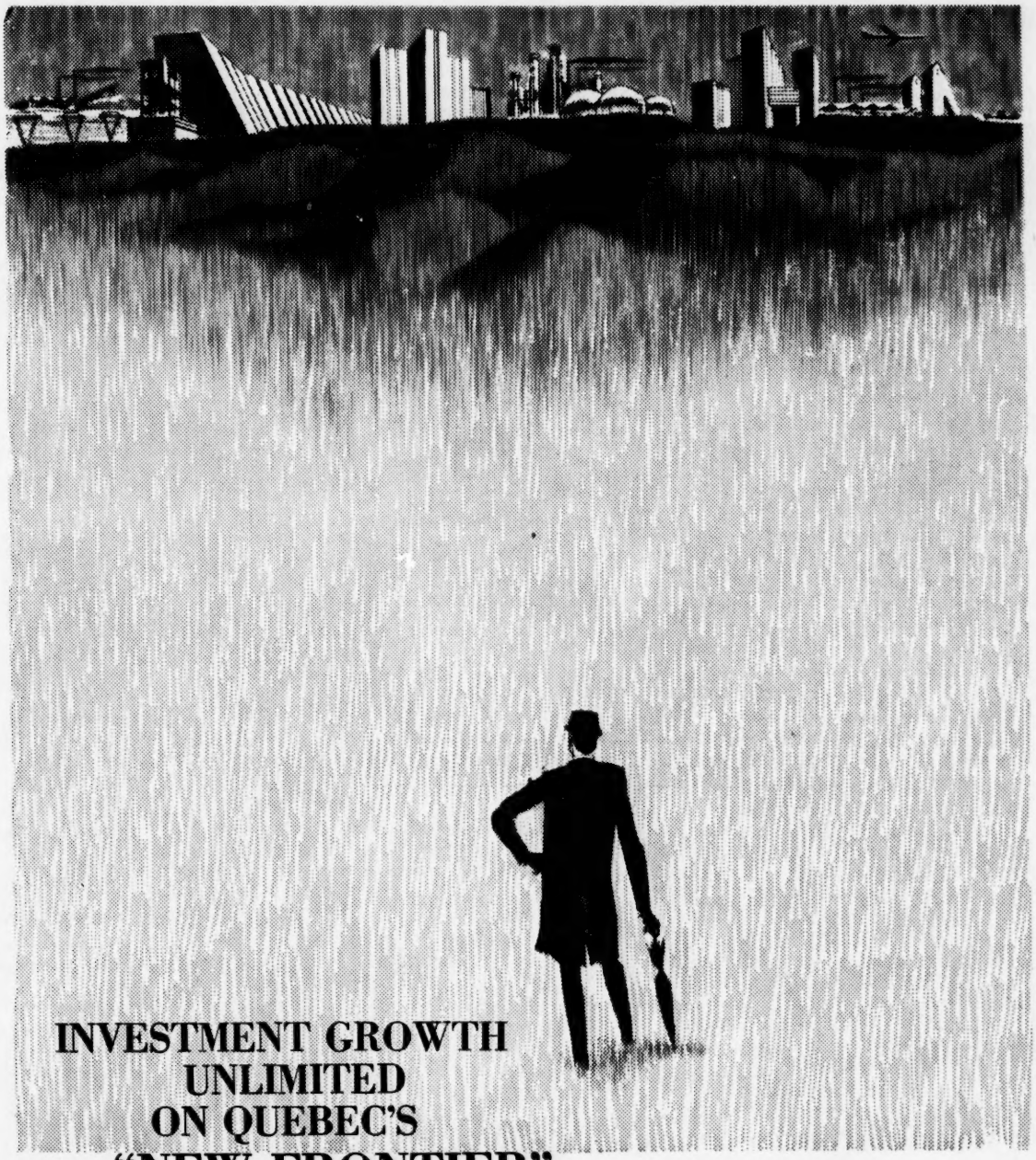
Fredericton, New Brunswick, Canada

New Brunswick

new progress from an old heritage

HUNTSVILLE IND. COMM., Mrs. Lenore Werry, Chmn.
INGERSOLL — INGERSOLL IND. COMM., Stanley J. Smith, Chmn.
IROQUOIS — IROQUOIS IND. CMTE., B. J. Saver, Chmn.
KEMPVILLE — MR. S. A. PRICE, Chrm. Ind. Comm., R. R. No. 2.
KENORA — CITY OF KENORA IND. & PUBL. BD., J. A. Sherrett, Mgr., Lake of the Woods Tourist Bureau.
KINCARDINE — MR. IVAN WALDECK, Chmn. Ind. Comm.
KINGSTON — KINGSTON IND. COMM., E. L. A. Whitaker, Ind. Commr., City Hall.
KIRKLAND LAKE — KIRKLAND LAKE INDUS. COMM., T. J. Miron, % Park Lane Hotel.
KITCHENER
KITCHENER IND. COMM., Stevens Jones, Ind. Comsr., 251 King St., West.
GEORGE WHITNEY, LTD., Mr. George F. Whitney, 49 King Street, East.
WHITNEY-HANSON LTD., 174 King St. W.
LEAMINGTON — CITY OF LEAMINGTON, Mr. John C. Garton, Councillor, 13 Whitwam Ave.
LETHBRIDGE — CITY OF LETHBRIDGE, S. R. Lamb, Acting Ind. Comm., City Hall.
LINDSAY — LINDSAY INDUSTRIAL COMMITTEE, M. M. DeGroat, Chmn., 125 Glenelg St., W.
LITTLE CURRENT — LITTLE CURRENT C. OF C., Mr. B. G. Turner.
LONDON — LONDON C. OF C., H. T. Smith, Mgr., & Area Ind. Comsr., 200 Queens Ave.
MARKHAM — CITY OF MARKHAM, Mr. P. W. J. Mingay, % McDermott, Mahon, Rogers & Mingay, 302 Bay St., Toronto.
MARKHAM TWP., Mr. R. Forrest, Planning Dir., R. R. No. 2, Gormley, Ont.
MATTAWA — MR. CARMEN MONTREUIL, Councillor.
MAXVILLE — MAXVILLE C. OF C., John D. MacRae, Sec.
MEAFORD —MEAFORD C. OF C., J. C. Prittie, Ind. Chmn.
MERRICKVILLE — MERRICKVILLE BD. OF TRADE, Mr. P. C. Ellis, Chmn.
MIDLAND
C. OF. C., R. B. Moffatt, Sec.-Mgr., Municipal Bldg.
GEORGIAN BAY DEV. ASSN., W. N. Keefe, Gen. Mgr., Dominion Ave., W.
MIDLAND IND. COMM., W. N. Keefe, Ind. Commr.
MILTON
COUNTY OF HALTON, Mr. Garfield Brown, Cty. Clerk, 275 Marton St.
MR. FRANK McNIBEN, % Indust. Comm., Milton Municipal Offices.
MILTON IND. COMM., R. C. Cunningham, Chm., 275 Martin St.
MILVERTON — MR. HENRY SCHAULER, Ind. Spokesman.
MINDEN — HALIBURTON C. OF C.-Halibrtn, Ont., Mrs. M. N. Brooks, Sec.-Mgr.
MITCHELL — MITCHELL IND. COMM., Mr. Lorne Aitchison, Chmn., Ind. Comm.
MORRISBURG — MR. DAIN CONNOR, Chmn. Ind. Comm.
MOUNT BRYDGES
CARADOC TWP. PLANN. BD. - Caradoc Twp. Ont., Mr. Clayton Troft, Member.
E. H. SOANE, TREAS., R. R. No. 5.
MOUNT FOREST — MOUNT FOREST IND. COMMITTEE, Mr. Ted Samuels, Chmn.
NAPANEE — NAPANEE TOWN PLANN. & INDUSTRY COMITE., Mr. Lloyd Woolsey, Chmn.
NEWCASTLE — MR. R. B. RICKARD, Chmn, Plann. & Dev. Comm.
NEW HAMBURG — C. INGOLD, CHMN. IND. COMM., Municipal Hall.
NEW LISKEARD — C. OF C., Mr. R. A. H. Taylor, Chmn, Ind. Comm., Box 235.
***NEWMARKET** — CITY OF NEW MARKET, .Wm. Anderson, Ind. Comnr., Box 204.
NIAGARA FALLS — GRTR. NIAGARA C. OF C., Mr. J. A. Montgomery, Ind. Mgr., 1005 Victoria Ave.
NIAGARA-ON-THE-LAKE — NIAGARA-ON-THE-LAKE C. OF C., W. McCollum, Chm. Ind. & Pub. Rel., Prideaux St.
NIPIGON — MRS. E. S. JEFFREY, Councillor, Box 250.
NORMANBU — NORMANBU TWP., Mr. Donald Macquarrie, Dep.-Reeve, R. R. No. 3.
NORTH BAY — NORTHEASTERN ONTARIO DEV. ASSN., W. H. C. Marsh, Gen. Mgr., 447 Main St. E.
N. YORK TWP. — N. YORK TWP. Mr. G. Baker, Ind. Comm., 5000 Yonge St.
NORWICH — MR. RAY ARN, CHM., C. of C..
OAKVILLE — OAKVILLE TRAFALGAR C. OF C., A. Klarer, Mgr., 91 Colborne St. E.
OIL SPRINGS — CITY OF OIL SPRINGS, Mr. H. Widdifield, Box 13.
OMEMEE — VILLAGE OF OMEMEE, Mr. C. R. Vaughan, Councillor.
ORANGEVILLE — MR. MAX BRAITHWAITE, Chm. Ind. Comm., 51 Sunset Drive.
ORILLIA — ORILLIA IND. COMM., W. E. Barfoot, Ind. Comm., 19 Mississaga St., W.
ORONO — POLICE TRUSTEE BOARD, R. C. Forrester, Chrmn.
OSHAWA
OSHAWA INDUSTRIAL COMM., K. C. Bath, Ind. Commr., 50 Centre St.
OSHAWA IND. PARK., Oshawa Ind. Comm., 50 Center St.
OTTAWA
IND. COMMISSIONER, City Hall.
CANADA DEPT. OF PUBLIC WORKS, W. A. MacDonald, Chief of Info. Serv., Hunter Bldg.
CANADA DEPT. OF TRADE & COMM., Ind. Dev. Br., B. R. Hayden, Dir.
EASTERN ONTARIO DEV. ASSN., Henry D. Callan, Gen. Mgr., 260 Cooper St.
GOVERNMENT OF CANADA IND. DEV., Div. Dept. of Trade & Comm., G. A. Cooper.
OWEN SOUND — OWEN SOUND IND. COMM., Mac McKenzie, Ind. Comm.
PALMERSTON — PALMERSTON IND. COMMITTEE, Mr. Wm. S. Irwin, Chmn.
PARIS — CORPORATION OF THE TOWN OF PARIS, B. V. Cameron, Ind. Comm.
PARKHILL — TOWN OF PARKHILL, Mr. J. F. Hodgins, Chm. Ind. Comm.
PEMBROKE — PEMBROKE IND. COMMITTEE, Mr. A. W. Redmond, Chmn., 285 William St.
PENETANGUISHENE — PENETANGUISHENE IND. COMM., Maurice Legault, Coun., Main St.
PERTH — PERTH C. OF C., IND. COMM., J. J. Finnigan, Ind. Comsr., Gore St.
PETERBOROUGH
CITY OF PETERBOROUGH, Laurie H. Engholm, Ind. Commr., City Hall.
LAKE ONTARIO DEV. ASSN., Donald W. Kingdon, Gen. Mgr., Box 353, 263½ George St.
PETROLIA — MR. W. A. CLEMENTS, Chmn. Pub. & Ind. Comm.
PICKERING — PICKERING IND. COMMITTEE, Mr. Jack Simons, Chmn.
PORT ARTHUR
C. D. HOWE CO., LTD., J. M. Fleming, M.E.I.C., Pres., 710 Pub. Utilities Bldg.
NORTHWESTERN ONTARIO DEV. ASSN., Alexander Phillips, Gen. Mgr., 208 News-Chronicle Bldg.
PORT BURWELL — F. W. COOPER, Planning Dir.
PORT CREDIT — CITY OF PORT CREDIT, Mr. M. M. Todd, Bldg. Comm., 161 Lakeshore Rd. W.
PORT COLBORNE — GRTR. PORT COLBORNE C. OF C., Harold Stark, Secy., 24 Charlotte St.
PORT ELGIN — PORT ELGIN INDUS. COMM., W. R. Tomlinson, Chm.
PORT PERRY — PORT PERRY C. OF C., Mr. John Orde, Pres.
PRESTON — PRESTON IND. COMM., H. Goos, Ind. Commr., 258 Hamilton St.
PRESCOTT — PRESCOTT C. OF C., Thomas E. Holloway, Ind. Committee, Town Council.
REDDITT — REDDITT COMMUNITY CLUB, Mrs. Frances Duggan, Sec., Community Club.
RENFREW — RENFREW INDUS. COMM., D. W. Stewart, Chm., 254 Raglan St.
RICHMOND Hill — RICHMOND HILL IND. COMM., Robt. G. Langford, Ind. Comm'r., 58 Yonge St., N., Municipal Office.
RIDGETON — RIDGETON TOWN PLANNING COMMITTEE, William French, Chrmn.
RIVER VALLEY — CITY OF RIVER VALLEY, Mr. H. H. Giroux, Gen. Merchant.
ST. CATHARINES
BLENKTHORN & SAWLE, LTD., Grantham Ave.
INDUSTRIAL COMM., R. Nablo, Ind. Comm., City Hall.
ST. CATHARINES & DIST. C. OF C., R. Rawsthorne, Mng. Secy., 43 Church St.
ST. GEORGE — ST. GEORGE PLAN. BOARD, Mr. Edward Meyer, Chmn., South Dumfries.
ST. MARY'S — ST. MARY'S INDUSTRIAL COMM., J. G. Bell, Sec.
ST. THOMAS — ST. THOMAS INDUS. COMM., W. H. A. Sparling, City Hall.
SARNIA
SARNIA C. OF C., A. W. S. Bennett, Mgr., 224 N. Vidal St.
SARNIA PLANNING DEPT., J. J. Legate, Dir., City Hall.
D. B. WHITE & SONS, LTD., D. B. White, 184 Victoria St., North.
SAULT STE. MARIE
W. J. CHISOLM, ALDERMAN, 369 Devon Road.
SAULT STE. MARIE C. OF C., Wilfrid J. Hussey, Sec.-Mgr., 10 Brock St.
SCARBOROUGH — TWP. OF SCARBOROUGH, Mr. Charles Chaytor, Ind. Comm., 2001 Eglinton Ave., E.
SEAFORTH — SEAFORTH IND. COMMITTEE, Mr. E. Cardno, Chm.
SIMCOE
D. H. GILBERTSON, IND. COMMR., 45 Peel Street.
SIMCOE IND. PLAN., Town of Simcoe, 45 Peel St.
SMITH'S FALLS — SMITH'S FALLS IND. COMM., Mr. J. A. Wood, Chmn.
SPRINGFIELD — MR. ALBERT KILLOUGH Councillor.
STAYNER — STAYNER INDUSTRIAL COMMITTEE, Geo. R. Thompson, Chrmn.
STEEP ROCK LAKE — MR. S. G. HANCOCK, Coun.
STRATFORD — CITY OF STRATFORD, T. J. Flood, Ind. Comm., 35 Albert St.
STRATHROY — STRATHROY IND. COMM., G. R. MacDonald, Councillor, Adelaide St.
STIRLING — STIRLING INDUSTRIAL COMMITTEE, William Lyons, Chrmn.
STRATFORD — MID-WESTERN ONTARIO DEV. ASSN., Elmer W. Goebel, Gen. Mgr., 258 Ontario St.
STREETSVILLE — CITY OF STREETSVILLE, Mr. L. M. McGillivary, Clerk-Treas., 167 Queen St. S.
SUDBURY — SUDBURY & DIST. IND. COMM. Clifford A. Hudson, Ind. Comm., 4 Elm St. W., Box 1058.
KIRKLAND LAKE — TECK TWP. Teck Twp., Ontario, Mr. Gerald McCrank, Councillor % Lake Shore Mines, Ltd.
TERRACE BAY — IMP. DISTR. OF TERRACE BAY., J. A. Ferrier, Chrmn.
THAMESVILLE — THAMESVILLE INDUSTRIAL COMMITTEE, Glen A. Hubbell, Chrmn.
THORNBURY — GORDON PYATT, IND. COMM.
THOROLD — THOROLD IND. & PUBLICITY COMMITTEE, Mr. Archie Cecchini, Chmn., 29 Albert St., W.
TILLSONBURG — TILLSONBURG IND. COMM., K. R. Watts, Ind. Commr.
TIMMINS — TIMMINS INDUSTRIAL COMMITTEE, Gordon Ogilvie, Municipal Offices, 220 Algonquin Blvd., East.
***TORONTO**
AJAX IND. ESTATE, Ajax, Ontario, Slough Estates Ltd. Royal Bnk. Bldg., King & Yonge Sts.
BACHE & CO., Toronto Stock Exchange.
BANKERS BOND CORP., 44 King St., W.
BELL, GOUINLOCK & CO., LTD., 25 King St., W.
M. J. BOLEN ENGNR. OFFICES, M. J. Bolen, Suite 908, 330 Bay St.
W. H. BOSLEY & CO., Somerset House, 27 Wellesley St., E.

***REGISTERED COMMUNITY AUDIT**



INVESTMENT GROWTH UNLIMITED ON QUEBEC'S "NEW FRONTIER"

Opportunity beckons the investor and industry north — to Canada's province of promise, Québec. Here are the broad vistas and boundless resources, combined with a solid core of developed facilities, which offer the American economy unlimited room to grow and prosper.

Québec has vast resources of **cheap hydro-electric power** — with millions of horsepower still in reserve — boundless supplies of water and raw materials. Modern transportation links it to all the world's markets — by air, land and Seaway. Its hard-working people are highly adaptable to the demands of modern technology. Its government is sound, a guarantee of free enterprise and equal opportunity for all. The present is prosperous, the future is bright, on the skyline of this **"New Frontier" of the Americas.**

For further information on La Province de Québec, write the Minister of Industry and Commerce, Parliament Buildings, Québec City, P.Q., Canada — or 50 Rockefeller Plaza, New York 20, N.Y., U.S.A.

STATISTICS

HYDRO-ELECTRIC POWER:

Installed Jan. 1st, 1961	Installed by 1965
12,905,004 H.P.	19,892,404 H.P.

	1959	1985
PRODUCTION (estimated value of shipments)	$6,938,021,000	$24,700,000,000
LABOUR FORCE:	1,747,000	3,500,000
POPULATION:	5,106,000	9,500,000
PERSONAL INCOME:	$6,337,000,000	$15,000,000,000

LONDON · BONN
PARIS · ROME · NEW YORK
LATIN AMERICA

QUÉBEC
DEPARTMENT OF INDUSTRY AND COMMERCE

BRAMALEA CONSOL. DEV. LTD., George W. Finley, Mgr. Ind. Dev., 11 Adelaide St., W.
THE BRYANT PRESS, LTD., L. G. Knowles, Ass't Gen. Mgr., 360 Adelaide St., West.
MR. BRIAN R. B. MAGEE, SIR, F.R.I., A. E. Lepage, Ltd., 150 Eglinton Ave., E.
BURNS BROS. & DENTON, LTD., 44 King St., W.
CAMDEN DEV. CO., LTD., B. W. Ryckman, Pres., 69 Eglinton Ave., E.
CANADIAN - BRAZILIAN SERVICES, LTD., 383 Yonge St.
CANADIAN MANUFACTURERS ASSN., R. L. Abbott, Mgr., Pub. Dept., 67 Yonge St.
WILLIAM COURTNEY, IND. COMM., Township Offices, Cooksville, Ontario.
J. H. CRANG & CO., 40 Adelaide St., W.
CYRIL DEMARA & CO., LTD., Cyril DeMara, 372 Bay St.
DOMINION SECURITIES CORP., 50 King St., W.
ERINDALE WOODLANDS IND. DEV., Erindale Dev. Ltd., 2461 Bloor St., W.
E. G. FALUDI & ASSOCIATES, Town Planning Consultants, Ltd., Dr. E. G. Faludi, 614 Church St.
GAIRDNER & CO., LTD., 320 Bay St.
GIBSON BROS., LTD., Goodwin Gibson, 357 Bay St.
GULF FEDERATED CONSULTANTS, Dr. Karel R. Rybka, Pres., 209 Davenport Rd.
HINDE & DAUCH PAPER CO., F. M. Fitzpatrick, Asst. V. P., Sales, 43 Hauna Ave.
KERNAGHAN & COMPANY, LTD., 2nd Floor, 67 Richmond St., West.
A. E. LePAGE, LTD., Brian R. B. Moore, 2237-9 Yonge St.
S. E. LYONS, LTD., G. Jarvis Lyons, SIR, 347 Bay St.
McDERMOTT, MAHON, ROGERS & MINGAY, P. W. J. Mingay., 302 Bay Street.
McLEOD, YOUNG, WEIR & CO., LTD., 50 King St., W.
A. D. MARGISON & ASSOC. LTD., J. Blackburn, Bus. Admin., 30 Eglinton Ave., E.
NESBITT, THOMSON & CO., LTD., 350 Bay St.
JAMES OAKLYN HODGKINS, 2781 Yonge St.
ONTARIO C. OF C., 21 Dundas Square.
ONTARIO DEPT. OF PLANN. & DEV., Trade & Industry Br., F. J. Lyle, Dir., 454 University Ave.
ONTARIO TITLE INSURANCE AGENCY, LTD., David L. Gibson, Pres., 242 Brooke Ave. at Ave. Rd.
ARTHUR G. SANAGAN, 46 Eglinton Ave., E.
SHORTHILL & HODGKINS, LTD., James B. Hewitt, 2781 Yonge St.
SIGNET DEV. PROJECT 400, Milvan Enterprises Ltd., 195 Fairbank Ave.
STONE & WEBSTER CANADA LIMITED, 44 King St., West.
THORNCLIFFE PARK, LTD., D. Hubert Cox, Pres., Box 8, Postal Station "R", Leaside.
TORONTO INDUSTRIAL COMMISSION, W. Willson, Gen. Mgr., Canada Permanent Building, 320 Bay Street.
TORONTO IND. LEASEHOLDS CO., Claud Dewhurst, Pres.
FINLEY W. McLACHLAN LTD., 195 Fairbank Ave.
ALEXANDER WATT & CO., LTD., Alexander P. Watt, Jr., Pres., 170 Bay St.
J. A. WILLOUGHBY & SONS, LTD., Fred Y. Walters, 46 Eglinton Ave., E.
WILLS, BICKLE & CO., LTD., 44 King St., W.
WOOD, GUNDY & CO., LTD., 36 King St., W.
WOODS, GORDOW & CO., D. Paul, Librarian, 15 Wellington St.
TOTTENHAM — TOTTENHAM PLANNING BOARD, G. B. Mallion, Chrmn.
TRAFALGAR — TOWNSHIP OF TRAFALGAR, Ronald J. Cooksley, Dir. Ind. Dev.
UXBRIDGE
UXBRIDGE DEVELOPMENT, LTD., R. G. Harris, Pres.
UXBRIDGE INDUS. COMM., John Wall, Chm.
VANKLEEK HILL — VANKLEEK HILL C. OF C., Mr. Phil Kronberg, Norda Ltd.
WALKERTON — WALKERTON PUBLICITY COMMITTEE, Robert E. Brown, Chmn.
WALLACEBURG — WALLACEBURG IND. COMMITTEE, Tony N. Thomas, Ind. Comm., % Jessop Steel of Canada Ltd., Wallace St.
WATERFORD — WATERFORD INDUSTRIAL COMMISSION. Geo. Mayers, Ind. Chmn., 293 Howard St.
WATERLOO — WATERLOO C. OF C., Clifford N. Hall, Sec.-Mgr., City Hall, Annex, 39 Albert St.
WELLAND — GREATER WELLAND C. OF C., James Romp, 76 Division St.
WEST LORNE — WEST LORNE C. OF C., Jno. Carruthers, Pres.
WHITBY
WHITBY IND. COMM., Larry M. Cond., Ind. Comsr., 405 Dundas St.
WHITBY TWP., Mr. G. E. Lofthouse, % Lotfhouse Brass Mfg. Ltd., Box 89.
WILLOWSDALE — HERBERT L. COONS, LTD., 5075 Yonge St.
WINCHESTER — MR. W. C. MACDONALD, Councillor.
WINDSOR
FOSTER & ROBARTS, Paul Robarts, 76 University Ave., W.
GRTR. WINDSOR IND. COMMISSION, Murray A. Elder, Ind. Comm., 369 Pelissier St.
WINGHAM — WINGHAM INDUSTRIAL COMMITTEE, Gordon Buchanan, Chrmn.
WOODBRIDGE — WOODBRIDGE, IND. COMM., Mr. B. L. Bryant, Chm., Ind. Comm.,
WOODSTOCK — MUNICIPALITY CITY OF WOODSTOCK, M. Ubelacker, Ind. Comm'r., 6 Perry St.

PRINCE EDWARD ISLAND

Assistance with reviewing, correcting and up-dating the listings for Prince Edward Island has been generously provided by the staff of the Department of Industry and Natural Resources, W. E. Agnew, Director of Trade.

CHARLOTTETOWN — CHARLOTTETOWN B. OF T., A. D. Cameron, Pres.
DEPT. OF INDUSTRY & NATURAL RESOURCES, W. E. Agnew, Dir. of Trade, Box 251.
MARITIME ELEC. CO., LTD., A. D. Cameron, Gen. Mgr., Box 428.
P. E. I. DEPT. OF IND. & NAT. RES, P. A. Murnaghan, Dep. Min.

I.D. HAS FILE OF FOREIGN DEVELOPMENT ORGANIZATIONS

In addition to the listings of the various organizations engaged in industrial development activities in the United States and Canada, which are contained in this 1962 edition of the HANDBOOK, I.D. has compiled in its editorial offices a file listing more than 1,000 agencies active in the development field in many foreign countries. Industrialists interested in getting names of such agencies overseas in specific countries are invited to send their queries to Conway Publications.

CREPAUD — CREPAUD-VICTORIA B. OF T., Norman MacDonald, Pres.
KENINGSTON — KENSINGTON AREA B. OF T., Morris Caseley, Pres.
SUMMERSIDE — SUMMERSIDE B. OF T., Caude Ives, Pres.
TIGNISH — ALBERTON-WEST PRINCE B. OF T., Jos. A. MacDonald, Pres.

QUEBEC

Assistance with reviewing, correcting and up-dating the listings for Quebec has been generously provided by the staff of the Ministere de L'Industrie et du Commerce, Patrick Hyndman, Minister.

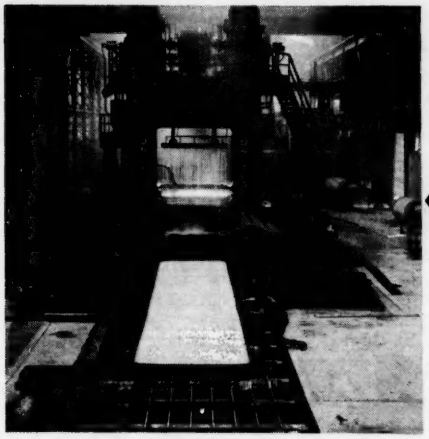
ACTON VALE
ACTON VALE C. OF C., Adrien Martel, Pres., 1073 Rue Beaugrand.
ACTON VALE IND. CMTE., Edmour Gagnon.
ALMA — ALMA C. OF C. DES JEUNES, Raymond Lapointe, Dir.
ARVIDA — ARVIDA CMTE. OF IND. PROM. OF C. OF C., Robert Wilhelmy, Pres., N. P. 458.
BEDFORD — CO. OF IND. DEV., LTD., J. Oscar Levesque, Pres.
BELOEIL — THE C. OF C. OF BELOEIL, G. R. Gagnon, Pres., 1490 Richelieu St.
BUCKINGHAM — MACLAREN-QUEBEC POWER CO., A. R. Maclaren, Pres.
CABANO — CABANO C. OF C. CMTE. OF IND. PROM., Gabriel Beland, N. P. Pres., 27 Rue Berube.
CANDIAC — CANDIAC DEV. CORP., R. J. Beliault, Asst. to Pres., 9 Montcalm Blvd.
CAP-DE-LA-MADELEINE — CAP-DE-LA-MADELEINE C. OF C. COMM. OF IND. PROM., M. J. Real Desrosiers, Pres., 80 Rue Latrielle.
CHAMBLY — CHAMBLY C. OF C., Gerard Blain, N. P. 150.
CHICOUTIMI
CANADIAN NAT'L. HARBOURS BD., Albert Maltais, Port Mgr.
CITY OF CHICOUTIMI, Leopold Fortin, Gerant, Hotel De Ville.
CHICOUTIMI C. OF C. COMM. OF IND. PROM., Mr. Georges Gendron, Sec., Hotel De Ville.
SAGUENAY ELEC. CO., Paul Tellier, Vice Pres., 30 E. Racine St.
COATICOOK — A/S IMPRIMERIE GARCEAU, LTD., M. Jean-Marie Roger, Gerant, 16 Rue Court.
DOLBEAU — DOLBEAU C. OF C. COMM. OF IND. PROM., M. Camille Minault, Pres.
DORION — COMMITTEE OF IND. EXP., M. R. Germain, Pres., De Vaudreuil-Soulanges., C.P. 99.
DORVAL — MR. G. M. BOURKE, ECHEVIN, Hotel De Ville.
DRUMMONDVILLE
DRUMMONDVILLE C. OF C. COMMITTEE OF IND. PROM., Mr. Bernard Guay, Sec., C. P. 716.
DRUMMONDVILLE DEPT. OF IND. DEV., M. George Haggerty, Pres., 336 St. Edwards St.
DRUMMONDVILLE IND. COMM., George Haggerty, Pres.
HULL — GATINEAU POWER CO., 65 St. Redempteur St.
LA TUQUE — LA TUQUE TEL. CO., J. F. Keenan, Pres.
MATANE — MATANE C. OF C., Rosaire Plourde, Sec. Treas., C.P. 1266.
MONTREAL
ABBOTT REALTIES LTD., Charles N. Abbott, Pres., 57 St. James Street, West.
BANK OF MONTREAL, W. H. Collie, Supt., 118 St. James St., W.
BANK OF NOVA SCOTIA, F. W. Arnold, Special Rep., 437 St. James St., West.
BANQUE CANADIENNE NAT'L. Place D'Armes.
BANQUE PROVINCIALE DU CANADA, 221 St. James St., W.
THE BEIQUE ESTATE, Quebec Ind. Leaseholds Ltd., Dominion Sq. Bldg.
CANADIAN BANK OF COMMERCE, Business Dev. Dept., J. A. Taylor, 265 St. James St., West.

*REGISTERED COMMUNITY AUDIT

The NEW . . .

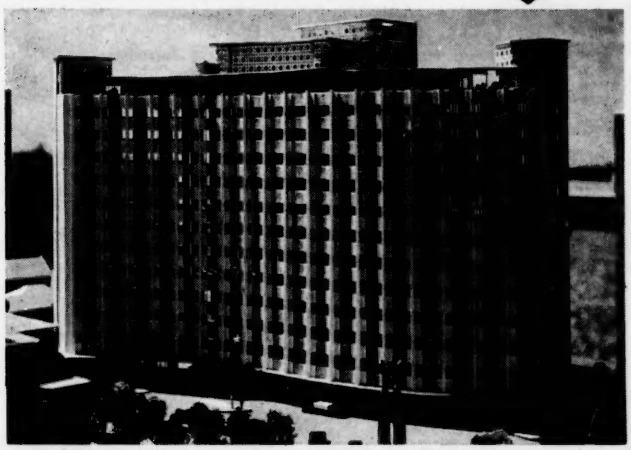
Saskatchewan

Squaw Rapids hydro project on North Saskatchewan River. Architect's drawing.



Inter-Provincial Steel Corporation's plant at Regina.

Architect's model of Saskatchewan Power Corporation's new head office building presently under construction in Regina.



is making a business of industrial success

Steel and steel pipe, cement and brick, wire and cable plants, mine shafts and power pylons dot the prairie horizon where, a few short years ago, only buffalo and Indian roamed.

Beneath the prairie wheatfields and northern forest-lands lies an abundance of mineral wealth. Saskatchewan potash deposits are estimated to be the largest in the world. Thermal electrical power and a province-wide network of Natural Gas, developed by the Saskatchewan Power Corporation, stand ready to meet the needs of the province's expanding industry. Two huge hydro projects are presently under construction on the Saskatchewan River system. Others will be developed, keeping pace with the province's industrial expansion.

This climate of growth offers rare opportunities for investment, for manufacturing, for distribution, for rewarding participation in Saskatchewan's Golden Years ahead.

Write for this booklet:

PROSPECTS FOR GROWTH

A digest of the complete economic report on Saskatchewan, compiled by the Stanford Institute, Menlo Park, California.

Address your enquiries to:

Industrial Development Office
DEPARTMENT OF INDUSTRY AND INFORMATION
1819-S Cornwall Street, Regina
Saskatchewan - Canada

GOVERNMENT OF SASKATCHEWAN

CANADIAN C. OF C., C. H. Scoffield, 530 Board of Trade Bldg.
CANADIAN NATL. RWYS., D. F. Purves, Chief, Dev. Research & Dev. Dept., Rm. 709, 407 McGill St.
CANADIAN NATIONAL STEAMSHIPS LTD., 384 St. James Str., West.
CANADIAN PACIFIC RWY. CO., Frank W. Collins, Ind. Mgr., Windsor Station.
CANADIAN POWER CORP., 355 St. James St., W.
CANDIAC DEV. CORP., Jean Leman, Pres., 2100 Drummond St., Suite 810.
CITY OF MONTREAL, Valmore Gratton, Ind. Comm., 1010 St. Catherine St. West.
COMMITTEE OF COMMERCE AND INDUSTRY C. OF C., Tommy D'Erricco, Pres., 5051 Henri-Bourassa.
DISTRICT OF MONTREAL, Mr. J. I. McCabe, Dir., 1650 Rue Berri.
DUFRESNE, McLAGAN, DAIGNAULT, INC., Paul E. Dufresne, 4455 Sherbrooke St., W.
H. C. FLOOD & CO., LTD., 360 St. James St., W.
IMPERIAL BANK, 214 St. James St., W.
IND. DEVELOPMENT COMMITTEE, G. E. Hervey, Suite 515, 132 St. Jacques Ouest.
G. E. LESLIE & CO., Royal Bank Bldg.
THE MERC. BANK OF CANADA, J. T. Edkins, Mgr., Bus. Res. Dept., 491 Victoria Sq.
MONTREAL BOARD OF TRADE, Harry Gould, Gen. Mgr., 300 St. Sacrement St.
MONTREAL ECON. & TOURIST DEV. BUREAU, Dominion Square Bldg.
MONTREAL ST. LAWRENCE MUNICIPAL BUREAU, Room 503, Dominion Square Blvd.
OTTAWA VALLEY POWER CO., G. A. Gaherty, Pres., 244 St. James St., W.
POINTE CLAIRE IND. PARK, Westmount Realties Co., 1367 Greene Ave.
QUEBEC HYDRO-ELECTRIC COMM., J. A. Savoie, Pres., 107 Craig St., W.
QUEBEC NATURAL GAS CORP., Area Dev. Mgr., 6025 Cote De Liesse Rd.
ROYAL BANK OF CANADA, Bus. Dev. Dept., C. Ayearst, Mgr., 360 St. James, W.
THE ROYAL TRUST CO., A. C. Merrill, Box 730, Place D'Armes.
SAGUENAY POWER CO., LTD., Sun Life Bldg.
ST. LAURENT IND. PAR., Quebec Ind. Leaseholds Ltd., Dominion Sq. Bldg.
JOSEPH E. SEAGRAM & SONS, LTD., Frank A. Healy, Mgr., 1430 Peel St.
SHAWINIGAN WATER & POWER CO., W. J. Lavigne, Mgr., Ind. Dev. Dept., Shawinigan Bldg., 611 Dorchester St.
SOUTHERN CANADA POWER CO., L. G. Groom, Ind. Mgr., 1450 City Councillors St.
SULLIVAN REALTIES CO., John H. Sullivan, Pres. & Gen. Mgr., 1410 Guy St.
TORONTO DOMINION BANK, EAST. DIV., Bus. Dev. Dept., J. E. Finnie, Mgr., 414 St. James St., W.
TRANS-CANADA AIR LINES, Air Cargo Marketing Serv.
VILLE D'ANJOU IND. PARK, Quebec Ind. Leaseholds Ltd., Dominion Sq. Bldg.
V-V-C INDUSTRIAL AREA, Abbott Realties, Ltd., 57 St. James, W.
WEBB & KNAPP-CANADA-LIMITED, Dominion Square Bldg.
WESTMOUNT RLTS. CO., B. D. Baily, F. R. I. Ind. Dept., 1367 Greene Ave.
WESTMOUNT REALTIES CO., Ronald W. Rankin, SIR, 1367 Greene Ave.

NOMININGUE
CANADIAN IND. LTD., G. H. Findlay, Dev. Mgr., P. O. Box 10.
C. OF C., Richard Normand, Pres.

POINTE CLAIRE
CITY OF POINTE CLAIRE, Gerald E. Hervey, Ind. Comm'r., City Hall.
RENE LABROSSE, GERANT, Ville De Pointe-Claire, Hotel De Ville.

QUEBEC CITY
QUEBEC DEPT. OF INDUSTRY & COMM., Real Gariepy, Director, Dept. of I. D., Parliament Bldgs.
QUEBEC DEPT. OF TRADE & COMMERCE, Patrick Hyndman, Minister, Gov. Bldgs.
IND. & TRADE BUREAU OF GRTR. QUEBEC, INC., Armand Viau, M. Com., Gen. Mgr., 100 Place D'Youville.
MUNICIPAL COMMISSION, Paul E. Lambert, Pres., Hotel Government.
THE QUEBEC BD. OF TRADE, Yves Poisson, Sec.-Treas., P. O. Box 128, Upper Town.
QUEBEC POWER CO., E. J. Beaumont, Chrm. Bd., 399 East St. Joseph St.
QUEBEC PROVINCIAL STATISTICAL BUR., J. B. Bergevin, Dir., Parliament Bldg.

RICHMOND — C. OF C., J. P. Brouillette, Pres., Ind. Comm.

RIMOUSKI
C. OF C., Lucien Bertin, Pres. Ind. Comm., 382 St. Germaine.
LOWER ST. LAWRENCE POWER CO., Jules A. Brilliant, Pres., 6 St. John St.
ECON. ORIENTATION COUN. OF LOWER ST. LAWRENCE, Jean-Paul Legare, Dir. Pub. Rel., Region No. L, C.P.110.

RIVIERE-DU-LOUP — INDUSTRIAL COMMITTEE, Charles St. Pierre, Pres.

ROUYN — NORTHERN QUEBEC POWER CO., B. V. Harrisson, Pres., P. O. Box 210.

ST. CESAIRE
C. OF C., INDUSTRIAL COMM., P. G. Ostiguy, Pres
C. OF C., IND. PRO. & INIT. ECON., Benoit Paul, Pres.

ST. HYACINTHE
IND. COMMISSION OF ST. HYACINTHE, J. G. Richard, Agent, City Hall.

ST. JANVIER — C. OF C., IND. COMM., Maurice Racine, Pres.

ST. JEAN — C. OF C. IND. COMM., A. D. Drysdale, Pres., Canadian Bank of Commerce.

ST. JEROME — J. O. DONNELL, Industrial Commissioner.

ST. LAMBERT — JACQUES PREFONTAINE, Industrial Commissioner, Hotel De Ville.

ST. MARC DES CARRIORES — INDUSTRIAL COMMITTEE, Henri Brassard, Pres.

ST. ROMUALD — INDUSTRIAL SYNDICATE, Paul-Emile Dube, Pres.

ST. THERESE-DE-BLAINVILLE — NATIONAL PLACEMENT SERVICE, Conrad Gauvreau.

STE. ILES. SAGUENAY — C. OF C., ECON. PROM. COMM., Origene Tremblay, Sec.

SHAWINIGAN FALLS — ROBERT DORION, Gerant, Hotel De Ville.

SHERBROOKE
CITY OF SHERBROOKE, Ind. Comm'r., City Hall.
SHERBROOKE C. OF C., Leonard Curtis, Pres.

STE-AGATHE-DES-MONTS — MUNICIPAL INDUSTRIAL COMMITTEE, Yves Lamarche, Pres., Box 1150.

SOREL — SOREL IND., LTD., Edouard Simard, V. P. Ind. Comm'r.

THETFORD MINES — CITY OF THETFORD, Industrial Commissioner, Municipal Offices.

THREE RIVERS — CANADIAN NATL. HARBOURS BD., Lorenzo St. Pierre, Port Mgr.
MARCEL OUELLET, Ind. Comm., Safety Institute Bldg.

VAL D'OR — VAL D'OR C. OF C., M. Decarie, Pres., C. P. 417.

VALLEYFIELD — INDUSTRIAL EXPANSION COMMISSION, Albert Marcil, Pres.

VILLE MARIE — C. OF C., COMMITTEE OF INDUSTRIAL COMMERCE, Gerard Ducharme, Sec.

WEEDON — C. OF C. INDUSTRIAL COMMITTEE, Jean-Claude Goulet, Mayor & Pres.

WESTMONT — CALGARY POWER CO., G. A. Gaherty, Pres., 636 Sydenham Ave.

$343,000,000.00
Sales (1960)

400,000
Customers

38,000

- **Labour Force**
- **Unlimited Water**
- **Unlimited Power**
- **Unlimited Natural Gas**
- **Natural Resources**
- **University and Research Centre**

all in the Hub City of the Prairies

SASKATOON
SASK., CANADA

For complete information and colorful brochure write to S. G. Fawcett, Industrial Development Officer, Dept. SSH, City Hall, Saskatoon, Saskatchewan, Canada.

SASKATCHEWAN

Assistance with reviewing, correcting and up-dating the listings for Saskatchewan has been generously provided by the staff of the Department of Industry and Information, D. H. F. Black, Deputy Minister.

MOOSE JAW — MOOSE JAW C. OF C., Joe Hampson, Mgr., Box 70.

NORTH BATTLEFORD — NORTH BATTLEFORD C. OF C., F. W. Longstaff, Pres.

PRINCE ALBERT
PRINCE ALBERT C. OF C., G. H. Nies, Pres.
PRINCE ALBERT INDUSTRIAL COMMISSION, E. J. Goos, Mgr., 111 - 11th St., West.

REGINA
CANADIAN PACIFIC RAILWAY, H. C. Phillips, Dist. Ind. Agt., Dept. of Ind. Dev., C. P. R. Station.
CITY OF REGINA, R. H. Dorrett, Dir., Ind. Dev., Ind. Dev. Office.
REGINA C. OF C., Alex Aitken, Mgr., 2125 Albert St.
REGINA DEPT. OF IND. & INFORMATION, Trade Services Div., Morris Heath, Dir.
REGINA LIGHT & POWER DEPT., 1734 Dewdney Ave.
REGINA RL. EST. BOARD, 114 Western, Guaranty Trust Bldg.
SASKATCHEWAN C. OF C., Herbert A. Purdy, Mgr., 110 Westman Bldg.
SASKATCHEWAN DEPT. OF IND. & INF., D. H. F. Black, Dep. Min., Ind. Dev. Office, Provincial Office Bldg.
SASKATCHEWAN IND. DEV. OFFICE, C. R. Webster, Dir., Provincial Office Bldg.
SASKATCHEWAN POWER COMM., Sask. Power Corp., D. Cass-Beggs, Gen. Mgr., 1739 Cornwall St.

SASKATOON
CITY OF SASKATOON, S. G. Fawcett, Ind. Dev. Officer, City Hall.
SASKATCHEWAN POWER CORP., David Cass-Beggs, Gen. Mgr.
SASKATCHEWAN RL. EST. BOARD, 100 Ross Block.
SASK. RESEARCH COUNCIL, W. M. Kloeble, Univ. of Sask.

SWIFT CURRENT — SWIFT CURRENT C. OF C., L. J. Walker, Pres.

WEYBURN — WEYBURN C. OF C., Box 1810.

WILLOW BUNCH — CITY OF WILLOW BUNCH, M. Ingrand, Mayor.

YORKTON — YORKTON C. OF C., Jack Park, Pres.

*REGISTERED COMMUNITY AUDIT

Pioneers of Progress HENRY KELSEY

—Prairie Discoverer

. . . entering Hudson Bay Company service at 14, he came to York Factory on Hudson Bay in 1684. Six years later, at the age of twenty, he set out on a trip that was to make him the first white man to see the western plains. For over 200 years historians had held that it was the La Verendryes who first travelled the prairies. But in 1926 the Kelsey diaries were found in the library of Castle Dobbs, Carrickfergus, Northern Ireland, which proved beyond question that the first white man to see the rolling prairie was "the boy Kelsey." On August 13, 1691, Kelsey wrote north of present-day Saskatoon:

> *"This day we pitcht again and about Noon the Ground beginning to grow heathy and barren in fields of about half a Mile over . . ."*

The western plains had been discovered.

Out of the north, from the Kelsey country, will come electricity from the Saskatchewan Power Corporation's first of many hydro sites—from the Squaw Rapids Hydro Generating Plant, designed to be operated by remote control from the thermal Queen Elizabeth plant in Saskatoon. This will be followed by a hydro generating plant at Coteau Creek on the South Saskatchewan River, 60 miles south of Saskatoon. When this is added to the Saskatchewan Power Corporation's present power resources—natural gas and thermal—the people, and the industries which serve them, will have an abundant source of power to meet all their needs for a long time to come. As Kelsey pioneered the province, Saskatchewan Power Corporation is pioneering to meet the needs, and preparing for the future, of a new industrial community on the western plains.

Wood Engraving
by Lorraine Malach
a Saskatchewan Artist
©SPC

Head Office
Regina

SASKATCHEWAN POWER CORPORATION

CLASSIFIED ADVERTISING

Industrial Districts

Services offered are indicated by the following code: (A) Architect & Engineer; (C) Construction; (E) Electric Power; (G) Natural Gas; (F) Financing; (P) Paved Streets; (R) Rail Siding; (S) Sewers; (T) Telephone; (W) Water.

Georgia

METROPOLITAN ATLANTA — Nine Industrial Districts offering planned sites of varying location, size, price. Services available: (a) optional, (c) (e) (g) (f) optional, (p) (r) (s) (t) (w). For data on these and other sites at Atlanta contact F. Wm. Broome (member, AIDC) Manager, Committee of 100 DeKalb County. P. O. Drawer 759, Atlanta 22, Ga. Telephone 378-3691.

Illinois

ILLINOIS INDUSTRIAL VALLEY: Cities of La Salle, Peru, Oglesby, Spring Valley, Ladd, DePue offer planned industrial sites. Excellent transportation via the Illinois River, 7 major railroads, numerous carriers. 2 U.S. Highways. Skilled workers. Power in abundance. Active ID organization to serve you. Robert Blomgren, Director. Box 446, La Salle, Illinois. Phone: CA. 3-0227. Services: (a) optional, (c), (e), (f) optional, (g), (p), (r), (s), (t), (w).

Iowa

IOWA "MANUFACTURING MEADOWS"— Clinton, Iowa (population 35,000). 138 miles west of Chicago on Mississippi River and Lincoln Highway (U. S. 30). 190 acres within city. Master plan by Skidmore, Owings & Merrill. Served by Chicago and North Western Railroad. Developed by Clinton Development Company, a civic-non-profit corporation. CHapel 2-4536. R. J. Stapleton, Managing Director. Services available: (a) (optional), (c), (e), (g), (f) (optional). (p), (r), (t), (w), restrictions.

Kansas

ARMOURDALE INDUSTRIAL PARK, Kansas City, Kansas; centrally located sites, cleared, rail service, all utilities. Sites also available in Gateway area. Urban Renewal Agency, 619 Ann Avenue.

Texas

Longview, Texas — Population 40,050. Two industrial districts, comprising 368 acres. Choice sites of varying location and size. Reasonably priced. Services available: (c) (e) (g) (f) (p) (r) (s) (t) (w). Contact Walter Koch, Manager, Longview Industrial Districts, Inc., P.O. Box 472. Telephone PLaza 3-3391.

CALGARY, CANADA — Highfield Industrial Park in Canada's oil, gas centre. Industrial sites in city-developed district. Package price $6,750 acre. Services: (e), (g), (r), (s), (t), (w). Apply K. S. Ford, Industrial Co-ordinator, City Hall, Calgary, Alberta, Canada.

NEWMARKET, ONTARIO, Industrial Park — Ind. Comm. Wm. Anderson, Box 204. Phone TW 5-2792. Est. 1961—125 acres services A, C, E, F, Gn, Pa, R, S, T, W, P.

Industrial Sites

Near the Crowd — But Not in It

Middlesex County, N. J. 20 Miles from New York — 50 Miles from Philadelphia. On U. S. No. 1, N. J. Turnpike and mainline P.R.R. Write for Booklet.

Middlesex County Industrial Department
County Record Bldg., New Brunswick, N. J.

SAVANNAH, GA. Distributing, light manufacturing sites near new interstate highways, ocean port, rails. Downtown urban renewal area. New streets, utilities, off-street parking, etc. For report write 500 FOR PROGRESS, 402 E. Bay St., Savannah, Ga.

OTTER TAIL POWER COMPANY

We will help you with information on any of the 478 communities we serve in Western Minnesota, Eastern North Dakota or Northwestern South Dakota. Contact A. V. Hartl, President, Otter Tail Power Company, Fergus Falls, Minnesota.

PACIFIC NORTHWEST...PUGET SOUND REGION OPPORTUNITIES

ECONOMIC DATA AND PLANT LOCATION SERVICES

Write, wire or call:

AREA DEVELOPMENT DEPARTMENT
PUGET SOUND POWER & LIGHT COMPANY
1400 Washington Building • Seattle 1, Washington • MAin 4-7100

Stewart G. Neel, *Manager*

Professional Services

BARTON-ASCHMAN ASSOCIATES, INC.

Planning and Engineering Consultants

- Studies of potential and existing sites
- Zoning and community plan analyses
- Accessibility studies and traffic plans
- Comprehensive industrial district plans

600 Davis Street — Evanston, Illinois

ATLANTA AREA
Free plani location assistance
F. WM. BROOME
Manager
Committee of 100
DeKalb County
P. O. Drawer 759, Atlanta 22, Georgia
Telephone 378-3691

DAMES & MOORE
CONSULTING ENGINEERS
SITE INVESTIGATIONS
Foundation studies and recommendations for buildings, wharves and piers, and heavy equipment. Marginal land recovery and use.
Chicago • New York • San Francisco • Honolulu Seattle • Portland • Houston • Atlanta • Salt Lake City • Los Angeles

BElmont 9-7511
Ext. 268
JULIUS R. JENSEN
Consultant
INDUSTRIAL DEVELOPMENT COMMISSION
City of San Diego
Room 273 — Civic Center Bldg.

ART CLARK-REALTOR
INDUSTRIAL PARK, and other prime sites, warehouses, Florida West Coast area. Will finance, build. Specify your requirements. 15 years experience Florida industrial and commercial real estate.
SARASOTA, FLORIDA — Ph. 958-2111

COMING IN NOVEMBER:

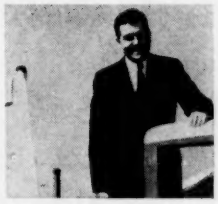
- Milwaukee — Re-organized for Progress. ID looks at new developments in a revitalized city.
- Massachusetts — New Frontier of the Space Age. An editorial report on the technological advances in this State.
- Airport Sites for Industry. A new progress report in ID's series of studies of services and sites available to industry.
- Industrial Financing. The second of two parts on state and community financing available for new plants.

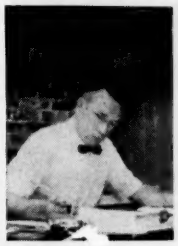
A WORD OF THANKS!

This issue of INDUSTRIAL DEVELOPMENT contains a more detailed listing of site selection factors than any previously-issued publication. It also presents a more comprehensive index of development organizations than has previously been issued. We believe it represents a new high in *reference value.*

The success of this project is the happy result of several months of hard work by our staff and, more significant, the outstanding cooperation which we have received from countless chambers of commerce and other agencies. We have also been supported by a new high in advertising volume and in subscription orders.

We offer our warmest thanks to all who have helped.


Mac Conway


Stan May

Mal Harris

Ruth Hutchings

Elizabeth Edwards

The Staff

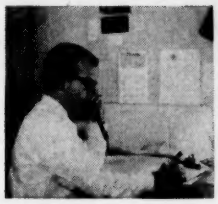
Valerie Davison

Bernard McIlhany

Mollie Mackin

Jim Dodd

Ron Hill


Bob Bowersock

Frank Stedman

Evan Armstrong

EXPANSION PLANNING INDEX

1. Alabama Electric Cooperative, Inc. ... page 44
2. Alma Chamber of Commerce ... page 110
3. Altoona Enterprises, Inc. ... page 162
4. American Creosote Works, Inc. ... page 95
5. American Industrial Development Council ... page 29
6. American Warehousemen's Association ... page 38
7. Appalachian Power Company ... page 181
8. Appomattox Basin Industrial Development Corporation ... page 186
9. Arkansas Industrial Development Commission ... 3rd cover
10. Atlantic City Electric Company ... page 126
11. Atlantic Coastline Railroad ... page 39
12. Baltimore County Industrial Development Commission ... page 99
13. Baltimore Gas & Electric Company ... page 101
14. Bangor Industrial Development Department ... page 96
15. Bellemead Development Corporation ... page 72
16. Berkshire Hills Industrial Development Commission ... page 107
17. Bessemer & Lake Erie Railroad Company ... page 163
18. Biddeford-Saco Chamber of Commerce ... page 96
19. Biloxi Port Commission ... page 115
20. Binswanger Corporation ... page 40
21. Bond Park ... page 170
22. Braintree Industrial Development Commission ... page 106
23. Brattleboro Chamber of Commerce ... page 179
24. British Columbia Government ... page 197
25. Greater Burlington Industrial Corporation ... page 179
26. City of Calgary ... page 195
27. Calgary Power Company ... page 196
28. California City Development Company ... page 50
29. California Electric Power Company ... page 49
30. Canadian National Railways ... page 194
31. Carolina Power & Light Company ... page 143
32. Central Illinois Light Company ... page 83
33. Central Mississippi Development District ... page 119
34. Certified Industrial Properties ... page 54
35. Charlotte Chamber of Commerce ... page 145
36. Chemung County Development Corporation ... page 136
37. Chicago, Rock Island & Pacific Railroad ... page 11
38. Chicopee Industrial & Development Commission ... page 108
39. Citizens for Industrial Progress ... page 150
40. Colorado Department of Development ... page 60
41. Colorado Springs Chamber of Commerce ... page 61
42. Columbia Committee of 100 ... page 169
43. Columbus and Southern Ohio Electric Company ... page 149
44. Connecticut Development Commission ... page 65
45. The Connecticut Light & Power Company ... page 63
46. Consolidated Natural Gas Company ... page 22
47. Copeland Industrial Park ... page 183
48. Cowlitz Industrial Bureau ... page 186
49. Daytona Beach Committee of 100 ... page 71
50. DeKalb County Chamber of Commerce ... page 77
51. Delaware County Chamber of Commerce ... page 164
52. Denver & Rio Grande Western Railroad ... page 21
53. Detroit, Toledo & Ironton Railroad ... page 13
54. Durham's Committee of 100 ... page 144
55. Edwardsville Chamber of Commerce ... page 84
56. City of Elizabeth ... page 131
57. El Paso Industrial Development Corporation ... page 174
58. Eugene Industrial Development Corporation ... page 160
59. Evans & Wolf ... page 152
60. Farmington Chamber of Commerce ... page 122
61. Florida Development Commission ... page 69
62. Florida Power Corporation ... page 74
63. Foreman & Foreman, Inc. ... page 44
64. Fourth Seacoast Industrial Development Corporation ... page 140
65. Fresno Chamber of Commerce ... page 53
66. Fulton Development Corporation ... page 124
67. Garrett County Board of Commissioners ... page 100
68. General Public Utilities Corporation ... page 35
69. Georgia Power Company ... page 79
70. Goldsboro Committee of 100 ... page 144
71. Green Bay Industrial Development Authority ... page 193
72. Gulf Mobile & Ohio Railroad ... page 30
73. Gulf Power Company ... page 72
74. Gulf States Utilities ... page 31
75. Harrison County Advertising Commission ... page 115
76. High Point Chamber of Commerce ... page 145
77. Illinois Central Railroad ... 4th Cover
78. Indiana & Michigan Electric Company ... page 86
79. Iowa Development Commission ... page 87
80. Irish Industrial Development Authority ... page 7
81. Jackson Chamber of Commerce ... page 174
82. Kansas City Power & Light Company ... page 123
83. Kansas Industrial Development Commission ... page 91
84. State of Kentucky ... page 93
85. Keokuk Chamber of Commerce ... page 89
86. Klein & Kuhn ... page 86
87. Kosciusko Industrial Development Corporation ... page 118
88. Elmer J. Krauss Organization ... page 76
89. Lakeland Chamber of Commerce ... page 70
90. J. N. Leeson, Realtor ... page 48
91. Lewis Terminals, Inc. ... page 70
92. City of Lewiston ... page 97
93. The Light Industry Council ... page 73
94. Little Rock Chamber of Commerce ... page 47
95. City of Livonia ... page 111
96. Louisville & Nashville Railroad ... page 27
97. State of Maine ... page 97
98. State of Maryland ... page 100
99. Commonwealth of Massachusetts ... page 103
100. Massachusetts Port Authority ... page 105
101. Metroplitan Oakland Area ... page 55
102. Michigan Consolidated Gas Company ... page 113
103. Middlesex County Industrial Department ... page 128
104. Mid-Mississippi Development District ... page 115
105. Mississippi Power Company ... page 114
106. Mississippi Power & Light Company ... page 117
107. Missouri Public Service Company ... page 120
108. Mobile Area Chamber of Commerce ... page 45
109. Nash County Industrial Development Commission ... page 146
110. Nebraska Division of Resources ... page 125
111. Province of New Brunswick ... page 199
112. New Mexico Department of Development ... page 132
113. New York Central System ... 2nd Cover
114. New York State Department of Commerce ... page 133
115. Niagara Frontier Port Authority ... page 137
116. Niagara Mohawk Power Company ... page 135
117. Nickel Plate Road ... page 23
118. Northern Illinois Gas Company ... page 81
119. Northern Indiana Public Service ... page 85
120. Northern Natural Gas Company ... page 19
121. North Mississippi Industrial Development Association ... page 116
122. North Orlando Company ... page 68
123. Port of Oakland ... page 54
124. Odessa Chamber of Commerce ... page 175
125. State of Ohio ... page 151
126. Ohio Power Company ... page 153
127. Oklahoma City Chamber of Commerce ... page 156
128. Oklahoma Department of Commerce and Industry ... page 157
129. Oneonta Chamber of Commerce ... page 138
130. Pacific Gas & Electric Company ... page 51
131. Parsippany Industrial Commission ... page 131
132. Patuxent Park Development Corporation ... page 98
133. Peninsula Industrial Commission ... page 182
134. Commonwealth of Pennsylvania ... page 161
135. Pinellas County ... page 75
136. Pioneer Industrial Park ... page 82
137. Pitt County Development Commission ... page 142
138. Portland General Electric Company ... page 159
139. Public Service Electric & Gas Company ... page 129
140. Pueblo Chamber of Commerce ... page 62
141. Puget Sound Power & Light Company ... page 206
142. Province of Quebec ... page 201
143. Quincy Development Corporation ... page 76
144. Jack J. Rader, Realtor ... page 184
145. Rhode Island Development Council ... page 168
146. Riverside County Board of Trade ... page 54
147. San Bernardino County Board of Trade ... page 55
148. San Diego Chamber of Commerce ... page 57
149. Greater San Jose Chamber of Commerce ... page 59
150. Santa Fe Railroad ... page 37
151. Saskatchewan Industrial Development Office ... page 203
152. Saskatchewan Power Corporation ... page 205
153. City of Saskatoon ... page 204
154. Schwind Associates, Inc. ... page 76
155. Seattle City Light ... page 189
156. Smithtown Township ... page 139
157. South Carolina National Bank ... page 169
158. Southern California Edison Company ... page 52
159. Southern New Jersey Development Council ... page 127
160. Southern Pacific Company ... page 15
161. Southern Railway System ... pages 2 and 3
162. City of South Portland ... page 96
163. St. Lawrence Valley Association ... page 140
164. Greater Stockton Chamber of Commerce ... page 56
165. Sunnyvale Economic Development Commission ... page 58
166. Tarboro Edgecombe County Development Corporation ... page 146
167. State of Tennessee ... page 171
168. Texas Gas Transmission Corporation ... page 25
169. Texas Power & Light Company ... page 176
170. Tyler Chamber of Commerce ... page 178
171. Union Electric Company ... page 121
172. Union Pacific Railroad ... page 33
173. Union Realty Company ... page 173
174. United Gas Improvement Company ... page 165
175. The United Illuminating Company ... page 64
176. Urban Renewal Agency ... page 90
177. Vermont Development Department ... page 180
178. Virginia Electric & Power Company ... page 185
179. Waco Industrial Foundation ... page 177
180. Walla Walla Port District ... page 188
181. State of Washington ... page 187
182. Washington Gas Light Company ... page 67
183. Del E. Webb Corporation ... page 9
184. City of West Palm Beach ... page 68
185. West Texas Utilities Company ... page 175
186. Wisconsin Power & Light Company ... page 193
187. Woodbridge Township ... page 130
188. Industrial Park Design Associates ... page 95
189. Reference Studies ... page 26

FREE AREA INFORMATION!

More than 175 alert development groups offer you free area information on the economic factors which affect site selection. If you wish data from only one of these groups (see the preceding page), we suggest you contact it direct. If you want data from several sources, ID will forward your request direct to these organizations.

All you have to do is fill in your name and address on one of the postage-paid reply cards and circle the key numbers of the groups you wish information from. (The preceding page gives the names and their key numbers.) ID will forward your name and address direct to these groups. There is no obligation for this service.

NAME

TITLE

COMPANY

ADDRESS

1	11	21	31	41	51	61	71	81	91	101	111	121	131	141	151	161	171	181	191
2	12	22	32	42	52	62	72	82	92	102	112	122	132	142	152	162	172	182	192
3	13	23	33	43	53	63	73	83	93	103	113	123	133	143	153	163	173	183	193
4	14	24	34	44	54	64	74	84	94	104	114	124	134	144	154	164	174	184	194
5	15	25	35	45	55	65	75	85	95	105	115	125	135	145	155	165	175	185	195
6	16	26	36	46	56	66	76	86	96	106	116	126	136	146	156	166	176	186	196
7	17	27	37	47	57	67	77	87	97	107	117	127	137	147	157	167	177	187	197
8	18	28	38	48	58	68	78	88	98	108	118	128	138	148	158	168	178	188	198
9	19	29	39	49	59	69	79	89	99	109	119	129	139	149	159	169	179	189	199
10	20	30	40	50	60	70	80	90	100	110	120	130	140	150	160	170	180	190	200

NAME

TITLE

COMPANY

ADDRESS

1	11	21	31	41	51	61	71	81	91	101	111	121	131	141	151	161	171	181	191
2	12	22	32	42	52	62	72	82	92	102	112	122	132	142	152	162	172	182	192
3	13	23	33	43	53	63	73	83	93	103	113	123	133	143	153	163	173	183	193
4	14	24	34	44	54	64	74	84	94	104	114	124	134	144	154	164	174	184	194
5	15	25	35	45	55	65	75	85	95	105	115	125	135	145	155	165	175	185	195
6	16	26	36	46	56	66	76	86	96	106	116	126	136	146	156	166	176	186	196
7	17	27	37	47	57	67	77	87	97	107	117	127	137	147	157	167	177	187	197
8	18	28	38	48	58	68	78	88	98	108	118	128	138	148	158	168	178	188	198
9	19	29	39	49	59	69	79	89	99	109	119	129	139	149	159	169	179	189	199
10	20	30	40	50	60	70	80	90	100	110	120	130	140	150	160	170	180	190	200

INDUSTRIAL DEVELOPMENT MANUFACTURERS RECORD

FIRST CLASS
Permit No. 2331
ATLANTA, GA.

BUSINESS REPLY CARD

NO POSTAGE STAMP NECESSARY IF MAILED IN THE UNITED STATES

Conway Publications, Inc.
2592 Apple Valley Road
Atlanta 19, Georgia

ADVERTISING DEPARTMENT

INDUSTRIAL DEVELOPMENT MANUFACTURERS RECORD

FIRST CLASS
Permit No. 2331
ATLANTA, GA.

BUSINESS REPLY CARD

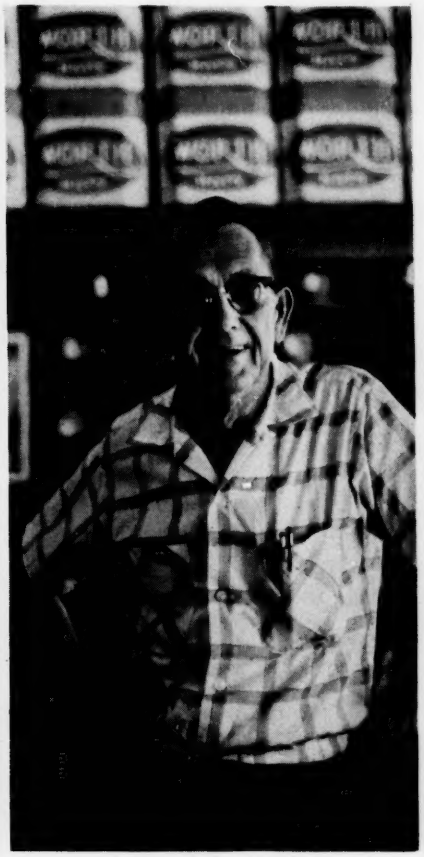
NO POSTAGE STAMP NECESSARY IF MAILED IN THE UNITED STATES

Conway Publications, Inc.
2592 Apple Valley Road
Atlanta 19, Georgia

ADVERTISING DEPARTMENT

The Arkansas Industrial Development Commission, State Capitol, Little Rock.

The kind of financing money can't buy.

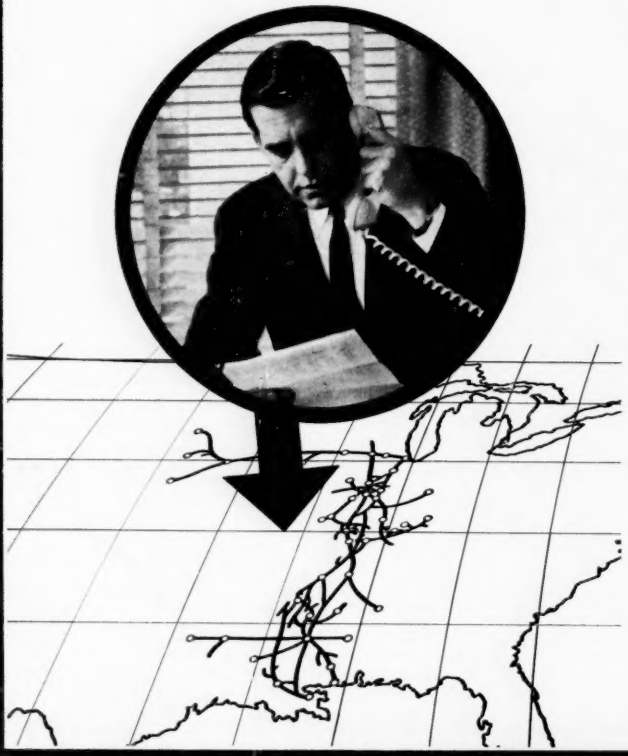


These people of Harrisburg, Arkansas voted 440-0 to finance a new industry.

In the past 18 months, since new legislation was passed, Arkansans in 28 communities have overwhelmingly voted $24,804,250 in tax exempt bonds to finance 28 industries, AAA1 and less. The issues ranged from $40,000 to $7,500,000.

THIS IS ARKANSAS

For sites worth seeing in Mid-America



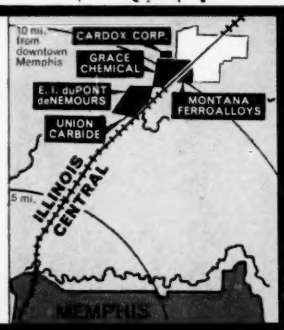
ask us!

We own some of the choicest available plant sites in Mid-America. Three good examples are shown below. If you are interested in these general areas, it will be well worth the time needed to pick up your phone and talk with us. Or you may have in mind another location in Mid-America. Perhaps we have just what you need. Ask us. Your inquiry will be kept confidential.

Telephone
Chicago Wabash 2-4811.
Ask for J. S. Frost, Director of Industrial Development.
Or write Illinois Central Railroad, 135 East Eleventh Place, Chicago 5, Illinois

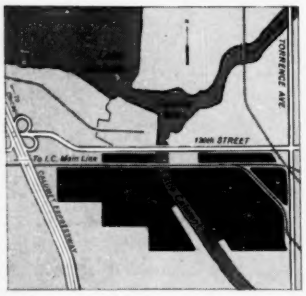
North of MEMPHIS

We own 771 acres 11 miles north of downtown Memphis at Woodstock . . . the finest industrial property in the area. Here you'll find abundant coal, natural gas, low-cost electric power, fresh water and the best of transportation.



In NEW ORLEANS

We own 1,350 acres of improved industrial sites eight miles from the heart of America's second port. The property is cleared with paved streets, sewers, gas, water and electricity, and is in the New Orleans switching district with ready access to all port facilities. Our tracks run direct to our main freight yard and to Stuyvesant Dock.



In CHICAGO

In Chicago we own 262 acres in the midst of the Lake Calumet Harbor area with transportation by rail, waterway and highway. Only 15 miles from Chicago Loop and zoned for heavy industry. Within Chicago switching district. For sale or lease in whole or part. We also own 130 acres of other choice Chicago property.

ILLINOIS CENTRAL RAILROAD *Main Line of Mid-America*